



REDEFINING
EARLY
STAGE
INVESTMENTS

RESI 3



Early Stage Life Science Investment
Just Hit a Home Run!

ONSITE GUIDE

SEPTEMBER 17, 2014

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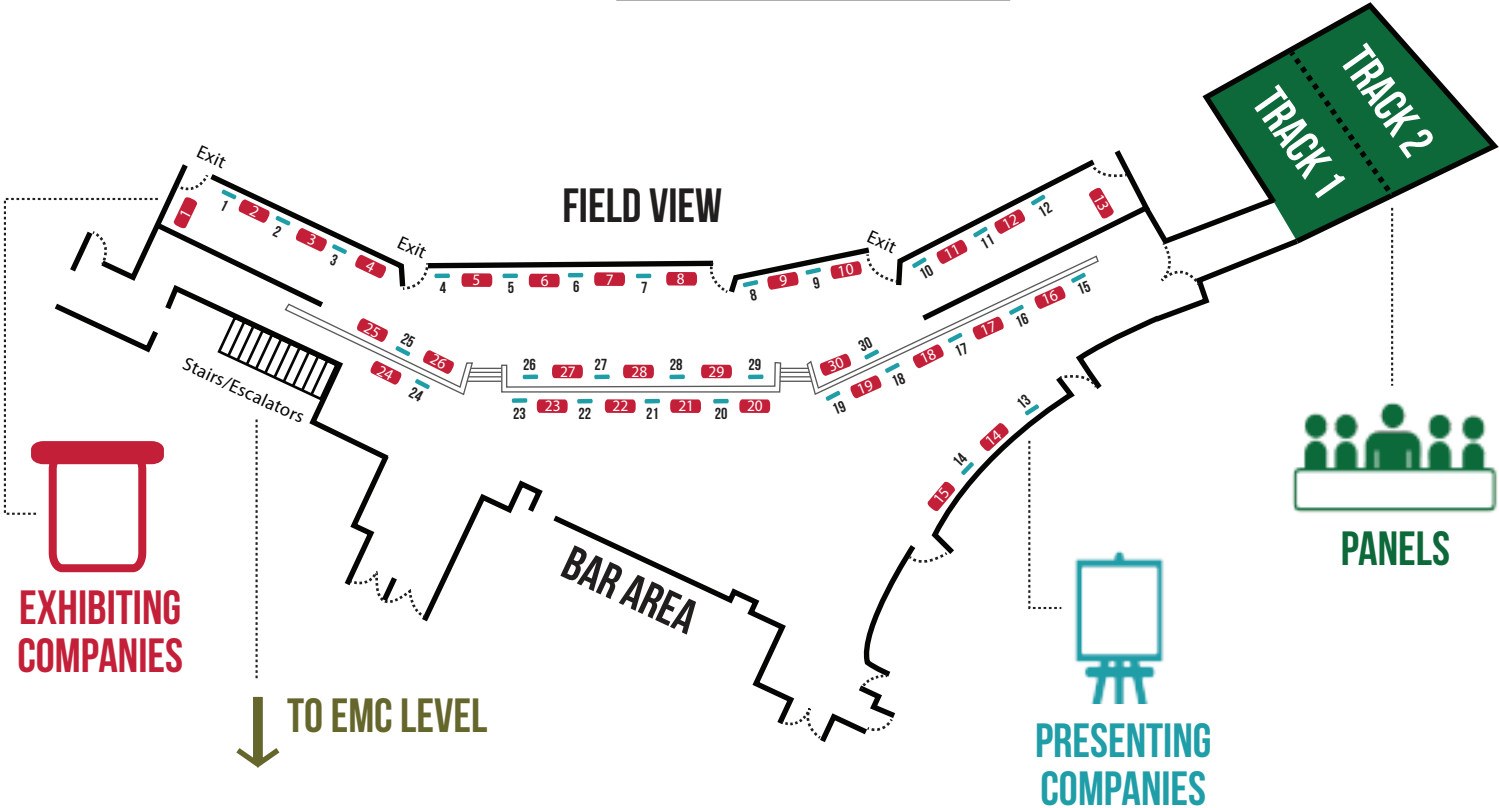
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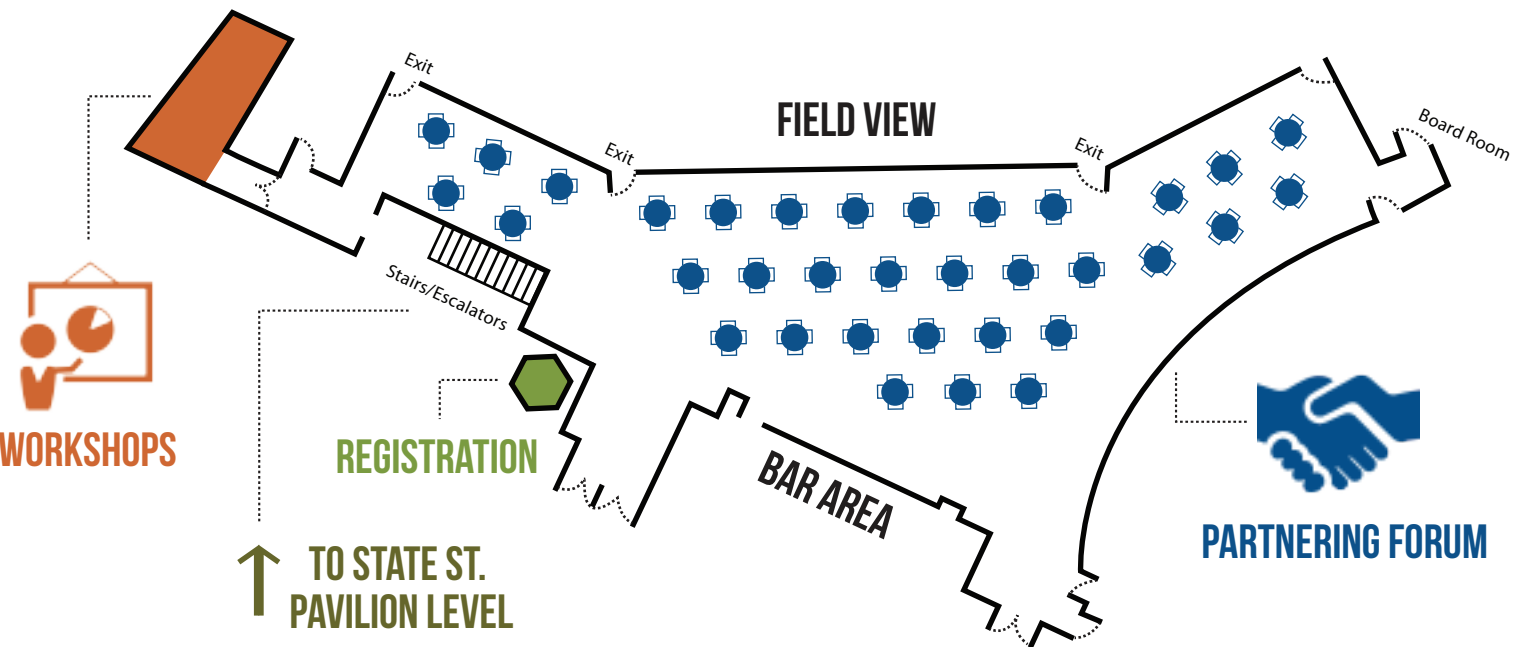
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Life Science Nation would like to welcome you to the third Redefining Early Stage Investments (RESI) conference.

We're excited to see you here at our new landmark location, Fenway Park. I hope you are ready to get the most out of a day filled with content, meetings and opportunities for everyone who has a stake in the early-stage life science sector.

While the venue and much of our cutting-edge content may be new, our all-day partnering sessions remain the core of RESI. Face-to-face meetings between entrepreneurs and investors are the most vital part of the fundraising process, and RESI is designed to make that direct contact as productive and as meaningful as possible. The relationships you start at RESI could make or break your company.

Throughout the day we have two tracks of discussion panels, where you can hear from leaders who represent the diversity of the life science investment world today. We also invite you to join our RESI workshops, where you will receive hands-on tactical advice about many aspects of the process of taking your technology towards commercialization.

We'd also like to bring your attention to the RESI Innovation Challenge taking place today. To be a part of this virtual investment challenge, meet with the RESI Innovators showcasing their groundbreaking technologies throughout the exhibition hall, and put your 'RESI Cash' toward those that most inspire you.

Finally, we'd like to thank you for being here today. Whether you're here today as an early-stage investor or as an entrepreneur developing a breakthrough life science technology, you are a vital part of the RESI community and we're honored that you've made RESI part of your journey from discovery to commercialization.

Sincerely,

A handwritten signature in black ink, appearing to be 'Dennis Ford', written over a faded background image of Fenway Park.

Dennis Ford
Founder & CEO
Life Science Nation



RESI SCHEDULE



Track 1:
Investor
Panels

Track 2:
Investor
Panels

Track 3:
Early Stage
Workshops

Track 4:
Partnering
Forum

7:00 - 8:00 AM: Registration & Breakfast

8:00
-
8:50
AM

**POINT-OF-CARE
INSTITUTION**

**ANGEL
GROUP**

9:00
-
9:50
AM

**VENTURE
PHILANTHROPY**

**PATIENT
GROUPS**

 **LIFE SCIENCE NATION**
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**FUNDRAISING
BOOTCAMP**

**MORNING
EARLY STAGE
PARTNERING
FORUM**

10:00
-
10:50
AM

**MEDICAL DEVICE
STRATEGICS**

**MULTI- AND SINGLE
FAMILY
OFFICES**

 **BOSTON
INNOVATION CAPITAL**

11:00
-
11:50
AM

**ORPHAN/RARE
DISEASE**

12:00 - 1:00 PM: Break for Lunch

1:00
-
1:50
PM

**CRO
DIRECT INVESTMENT**

**OUTBOUND
FUNDRAISING**

**McDermott
Will & Emery
THE LIFE SCIENCES
LEGAL LANDSCAPE**

2:00
-
2:50
PM

**BIG
PHARMA**

**NON-PROFIT
DIRECT INVESTMENT**

 **LIFE SCIENCE NATION**
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**BRANDING &
MESSAGING**

**AFTERNOON
EARLY STAGE
PARTNERING
FORUM**

3:00
-
3:50
PM

**VIRTUAL
PHARMA**

**FUNDRAISING
PARTNERS**

4:00
-
4:50
PM

**CORPORATE
VENTURE CAPITAL**

**VENTURE
CAPITAL**

5:00 - 8:00 PM: COCKTAIL RECEPTION

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WHAT NUMBERS ARE NEEDED FOR A BUSINESS PLAN?

- Insurance coverages and cost typically needed to start a business
- Clinical trial insurance pricing and requirements in and outside of the United States

Find out, call George Ayd at 703-652-1309 or email gayd@medmarc.com

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Track 1	Moderator & Panelists
<p>8:00 - 8:50 AM</p> <p>POINT-OF-CARE INSTITUTION</p>	<ul style="list-style-type: none"> • Monique Yoakim-Turk, Partner, <i>Technology Development Fund of Boston Children's Hospital</i>  • Barbara Gamez Sims, Technology Licensing Manager, <i>Mayo Clinic Ventures</i> • Chris Coburn, VP, Innovation, <i>Partners HealthCare</i> • Kanad Das, Program Manager, <i>Stanford SPARK</i> • Manu Nair, Vice President, <i>Technology Ventures, Oklahoma Medical Research Foundation</i>
<p>9:00 - 9:50 AM</p> <p>VENTURE PHILANTHROPY</p>	<ul style="list-style-type: none"> • Brian Horsburg, Trustee, <i>NeuroNetworks Fund</i>  • Albert Roy, CEO, <i>Lupus Therapeutics</i> • Charlotte Hubbert, Venture Investor, <i>Bill & Melinda Gates Foundation</i> • Daniel Auclair, VP of Translational Research, <i>Multiple Myeloma Research Foundation</i> • Tim Armour, President & CEO, <i>Cure Alzheimer's Fund</i>
<p>10:00 - 10:50 AM</p> <p>MEDICAL DEVICE STRATEGICS</p>	<ul style="list-style-type: none"> • Karthik Ranganathan, Strategic Innovation, <i>Becton, Dickinson and Company</i>  • Aaron Sandoski, Co-Founder & Managing Director, <i>Norwich Ventures</i> • Josh Phillips, Managing Partner, <i>Catalyst Health Ventures</i> • Juan Carlos Serna, Vice President, <i>HPA Ventures</i> • Lawrence Cho, Senior Director of Corporate Strategy & Business Development, <i>Medtronic</i>
<p>11:00 - 11:50 AM</p> <p>ORPHAN/RARE DISEASE</p>	<ul style="list-style-type: none"> • Peter Saltonstall, President & CEO, <i>The National Organization for Rare Diseases</i>  • Brian Malkin, Partner, <i>McGuireWoods</i> • Chris Adams, CEO, <i>Cydan</i> • Jean-Marc Quach, Executive Director, <i>The Alpha-1 Project</i> • Mark Barrett, VP, Head Strategy & BD, <i>Rare Diseases, Genzyme</i> • Mark Day, Senior Director, Strategic Evaluation, <i>Alexion</i>
<p>1:00 - 1:50 PM</p> <p>CRO DIRECT INVESTMENT</p>	<ul style="list-style-type: none"> • Peter Lee-Armandt, Manager, Life Sciences Advisory, <i>Sathguru</i>  • David Gee, Vice President, Business Development, <i>Cato BioVentures</i> • Joseph Vacca, Senior Vice President, Early Success Sharing Partnerships, <i>WuXi AppTec</i> • Krishna Kodukula, Executive Director, Strategic Development, <i>SRI International</i> • Michael Recny, CEO, <i>Calvert Holdings</i>
<p>2:00 - 2:50 PM</p> <p>BIG PHARMA</p>	<ul style="list-style-type: none"> • Bill Kohlbrenner, Chief Science Officer, <i>Boston Innovation Capital</i>  • Donnie McGrath, VP, Business Development, <i>Bristol-Myers Squibb</i> • Florian Puehler, Alliance Manager, <i>Bayer HealthCare</i> • Kara Bortone, Head of Company Sourcing, <i>Janssen Labs, Johnson & Johnson</i> • Richard Brudnick, SVP Corporate Development, <i>Biogen Idec</i>
<p>3:00 - 3:50 PM</p> <p>VIRTUAL PHARMA</p>	<ul style="list-style-type: none"> • Gene Williams, Founder, <i>Virtua</i>  • Andrew Perlman, Managing Director & CMO, <i>Velocity Pharmaceutical Development</i> • Baiju Shah, CEO, <i>BioMotiv</i> • Dennis Goldberg, President, <i>Benu Biopharma</i> • Jarrold Longcor, CBO, <i>Avillion</i>
<p>4:00 - 4:50 PM</p> <p>CORPORATE VENTURE CAPITAL</p>	<ul style="list-style-type: none"> • Vikas Goyal, Senior Associate, <i>SR One</i>  • Jason Hafler, Director of Investments, <i>Sanofi-Genzyme BioVentures</i> • Marian Nakada, Vice President, Venture Investments, <i>Johnson & Johnson Development Corporation</i> • Mette Agger, Managing Partner, <i>Lundbeckfond Ventures</i> • Stephen R. Padgett, Vice President, R&D Research Strategy, <i>Monsanto Company</i> • Tetsuro Iwata, Senior Manager, <i>MP Healthcare Venture Management</i>



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Track 2 Moderator & Panelists	
<p>8:00 - 8:50 AM</p> <p>ANGEL GROUP</p>	<ul style="list-style-type: none"> • Barbara Nelsen, Founder & CEO, <i>Nelsen Biomedical</i>  • Bill Whitaker, Managing Director, Co-Chair Life Science Section, <i>Golden Seeds</i> • Brian Frenzel, Investor, <i>Band of Angels</i> • Praveen Tailam, Managing Director, <i>TiE Angels Boston</i> • Stephen M. Nagler, Executive Director, <i>MedPro Investors</i>
<p>10:00 - 10:50 AM</p> <p>PATIENT GROUPS</p>	<ul style="list-style-type: none"> • Annette Bakker, President & CSO, <i>Children's Tumor Foundation</i>  • Joe Camaratta, Board Member, Founders Affiliate, <i>American Heart Association</i> • Monica Gow, Executive Director, <i>Wake Up Narcolepsy</i> • Steve Perrin, CEO & CSO, <i>ALS Therapy Development Institute</i> • Steven Young, President & COO, <i>Addario Lung Cancer Medical Institute</i>
<p>10:00 - 11:30 AM</p> <p>MULTI- AND SINGLE FAMILY OFFICES</p>	<ul style="list-style-type: none"> • Bill Brah, Founder & Executive Director, <i>UMass Venture Development Center</i>  • Alejandra Paredones, CEO & Founder, <i>BSI Capital Group</i> • Christopher de Souza, Director, <i>Broadview Ventures</i> • John Nelson, Managing Director, <i>Genrich</i> • Melissa Krauth, Principal, <i>Claria Bioscience</i> • Meredith Fisher, Director & Partner Investments, <i>Private Investment Office</i> • Todd Holmes, Director, <i>Gurnet Point Capital</i>
<p>1:00 - 1:50 PM</p> <p>OUTBOUND FUNDRAISING</p>	<ul style="list-style-type: none"> • Rick Berenson, CEO, <i>Thermalin Diabetes</i>  • Fred Colen, President & CEO, <i>BeneChill</i> • Gabor Bethlendy, CCO & Founder, <i>Parabase Genomics</i> • Michael Tippie, CEO, <i>TomegaVax</i> • Richard Gauthier, Head of Business Development, <i>Microbiotix</i>
<p>2:00 - 2:50 PM</p> <p>NON-PROFIT DIRECT INVESTMENT</p>	<ul style="list-style-type: none"> • David Sandak, Vice President, Strategy & Research, <i>Accelerate Brain Cancer Cure</i>  • Benjamin Seckler, Founder & President, <i>Charley's Fund</i> • Howard Fillit, Executive Director & CSO, <i>Alzheimer's Drug Discovery Foundation</i> • Keting Chu, VP, Research TAP, <i>The Leukemia & Lymphoma Society</i> • Salvatore La Rosa, Senior Director of Research and Development, <i>Children's Tumor Foundation</i>
<p>3:00 - 3:50 PM</p> <p>FUNDRAISING PARTNERS</p>	<ul style="list-style-type: none"> • Colin Widen, CEO, <i>Boston Innovation Capital</i>  • Adam Cutler, Managing Director, <i>Trout Group</i> • Dan Ross, CEO, <i>IMS Health Capital</i> • John Cullity, Partner, <i>Torrey Partners</i> • Paul Papi, Director, Investment Banking, <i>Freedom Investors Corporation</i>
<p>4:00 - 4:50 PM</p> <p>VENTURE CAPITAL</p>	<ul style="list-style-type: none"> • Bernadette Adamo, Director, Northeast Healthcare/Life Sciences, <i>Silicon Valley Bank</i>  • Jayson Punwani, Associate, <i>Pappas Ventures</i> • Jerel Davis, Operating Partner, <i>Versant Ventures</i> • Kiran Reddy, Associate Partner, <i>Third Rock Ventures</i> • Tom Needham, Managing Director, <i>Synthesis Capital</i>

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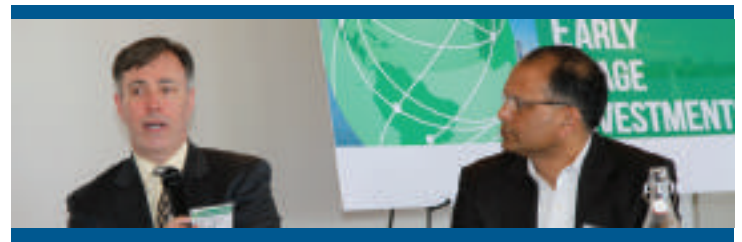
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EARLY STAGE WORKSHOPS



Track 3	Presenters	
<p>9:00 - 9:50 AM</p> <p>FUNDRAISING BOOTCAMP</p>		<ul style="list-style-type: none"> • Danielle Silva, VP of Business Development • Jack Fuller, Director of Business Development
<p>10:00 - 10:50 AM</p> <p>BOSTON INNOVATION CAPITAL</p>		<ul style="list-style-type: none"> • Colin Widen, CEO
<p>1:00 - 1:50 PM</p> <p>THE LIFE SCIENCES LEGAL LANDSCAPE</p>		<ul style="list-style-type: none"> • Richard B. Smith, Partner • Robert H. Cohen, Partner • Todd Finger, Partner
<p>2:00 - 2:50 PM</p> <p>BRANDING & MESSAGING</p>		<ul style="list-style-type: none"> • Dennis Ford, Founder & CEO • Alejandro Zamorano, VP of Business Development

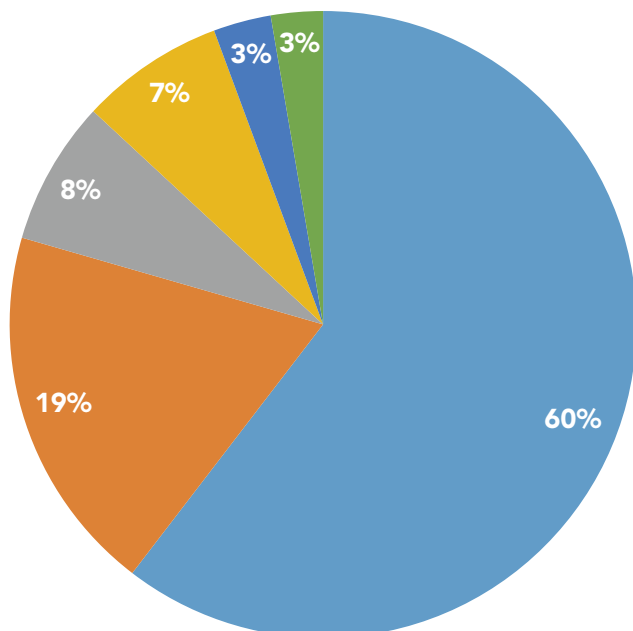




RESI provides a partnering forum for all stakeholders in the early stage life science world to reach out to others and build the relationships that will carry new technologies towards commercialization.



WHO'S MEETING WHOM AT RESI?



- Biotech/Medtech & Investor
- Biotech/Medtech & Service provider
- Investor & Investor
- Service provider & Investor
- Service provider & Service provider
- Biotech/Medtech & Biotech/Medtech

RESI INNOVATION CHALLENGE



We welcome you to participate in the RESI Innovation Challenge!

The RESI Innovation Challenge is a virtual investment contest, and the investor is you!

As you explore the State Street Pavilion, you will encounter 32 RESI Innovators showcasing their technology via poster displays throughout the RESI Exhibitor Forum.

Inside your RESI attendee badge, you will find three RESI Cash tokens that you can use to 'invest' in the most promising RESI Innovators. Take a look around this collection of cutting-edge life science technology, and leave your RESI Cash with the entrepreneurs that most inspire you.

Prizes for the RESI Innovators who receive the most RESI Cash investment will be awarded during the cocktail reception at the end of the day.

RESI INNOVATION CHALLENGE



RESI Innovators

ActoGeniX

Easel 1

akashi
therapeutics
Bridge to a stronger tomorrow

Easel 2

altravax

Easel 3

ARDFGS

Easel 4

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Biosortia
Pharmaceuticals

Easel 7

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KPI
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MICROBIOTIX
Inc.

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therapeutics

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SpineThera

Easel 28

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拓藥

Easel 29

TRIGEMINA
Strong and Safe Pain Therapy

Easel 30

EXHIBITING COMPANIES



Exhibiting Companies



Table 1



Table 2



Table 3



Table 4



Table 5



Table 6



Table 7



Table 8



Table 9



Table 10



Table 11



Table 12



Table 13



Table 14



Table 15



Table 16



Table 17



Table 18



Table 19



Table 20



Table 21



Table 22



Table 23



Table 24



Table 25



Table 26



Table 27



Table 28

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