# Medical Technology Financing Trends in Texas and Beyond

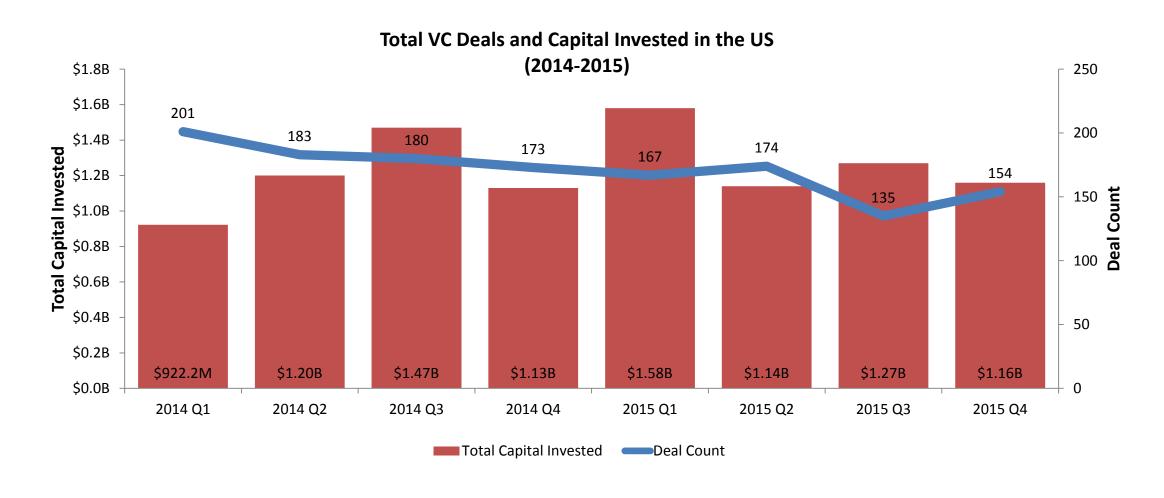
By Steve Banks

**Emeritus Venture Partner** 



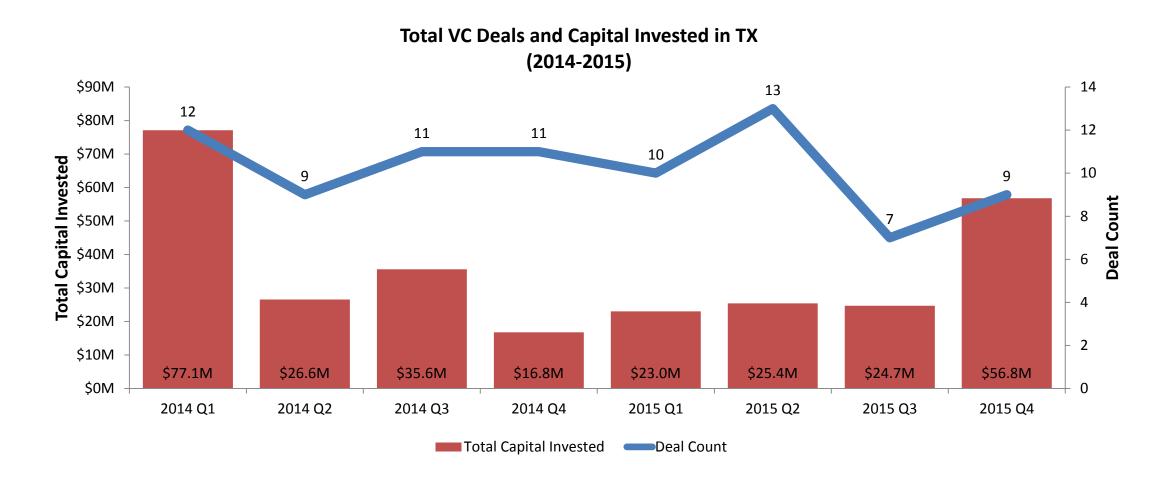
*April 2016* 

## Average deal sizes are increasing in the US





## Texas is making a big impact



#### Select Texas Med Tech Investments

Date	Company	Key Investors	Deal Size
January 2016	bi 2 medical	PASADERA Remeditex Ventures, LLC  TEXAS  EMERGING TECHNOLOGY FUND	Series D \$17.0M
October 2015	TWA MEDICAL	Medtronic Scientific Santé ventures  Abbott Baxter Santé ventures	Series C \$15.3M
December 2014	Ortho-Accel® TECHNOLOGIES, INC.	S3 Ventures	Series B \$26.5M
February 2014	SENO MEDICAL INSTRUMENTS INC.®	MEDCARE INVESTMENT FUNDS CENTRAL TEXAS ANGEL NETWORK	Series C \$39.0M

## Strong TX foundation for med tech community

The Texas Medical Center (TMC) is the largest medical complex in the world, including:

- 21 hospitals that treat 8M patients per year
- 50M square feet with 9,200 patient beds
- 180,000+ annual surgeries begins 1 surgery every 3 minutes
- Largest children's hospital delivers 1 baby every 20 minutes
- Largest cancer hospital (MD Anderson)
- 100,000+ employees
- \$3B in construction projects underway



#### Recent investments making a difference

#### The University of Texas at Austin Dell Medical School

- \$300M investment in the Dell Seton Medical Center for 211 beds and 500k sq. ft.
- Dell Medical School in Austin recently accepted it's first class of 50 students for June 2016



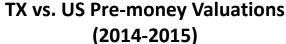
TRANSFORMING THE FUTURE OF HEALTH CARE

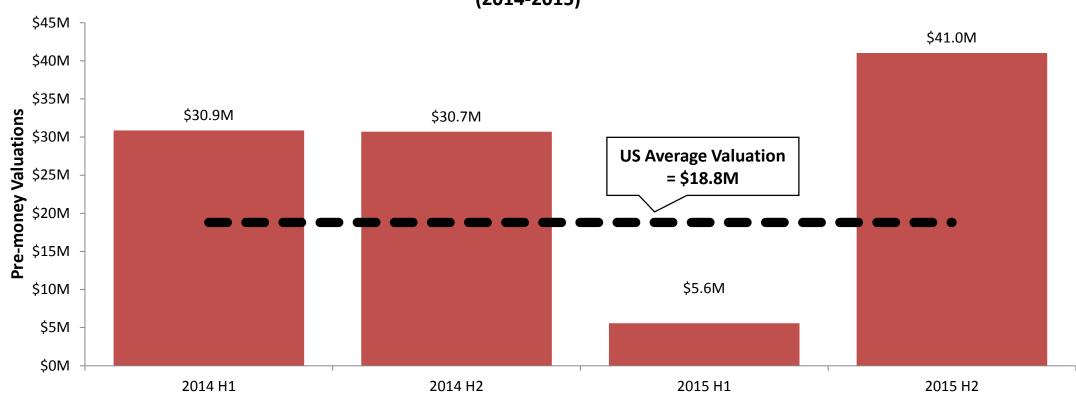
• TMCx Accelerator in Houston unveiled 22 companies in its inaugural class last year in healthcare informatics, medical devices, and biomaterials



 Health Wildcatters Accelerator in Dallas has 3 classes that have cumulatively raised more than \$12M

# Texas med tech companies often receive higher valuations than the US average





#### Select Texas Med Tech Exits

Date	Target	Buyer	Exit Value
February 2016	THERMI	<b>E</b> Almirall	\$80M
January 2016	On-Vlife technologies, inc.™	CryoLife, Inc.  Biotechnologies for Medicine™	\$130M
July 2014	VISUALASE	Medironic Alleviating Pain · Restoring Health · Extending Life	\$105M
May 2014	ArthroCare	> smith&nephew	\$1,700M
December 2013	vidacare	Teleflex	\$260M