



**RESI** REDEFINING  
EARLY STAGE  
INVESTMENTS

**X**

SEPTEMBER 13, 2016  
**BOSTON, MA**

*RESI Heads Home for 10th Conference*



Early stage investors, fundraising CEOs, scientist-entrepreneurs, strategic partners, and service providers now have an opportunity to **Make a Compelling Connection**

# ONSITE GUIDE


*Johnson & Johnson* INNOVATION  
— **JLABS** —

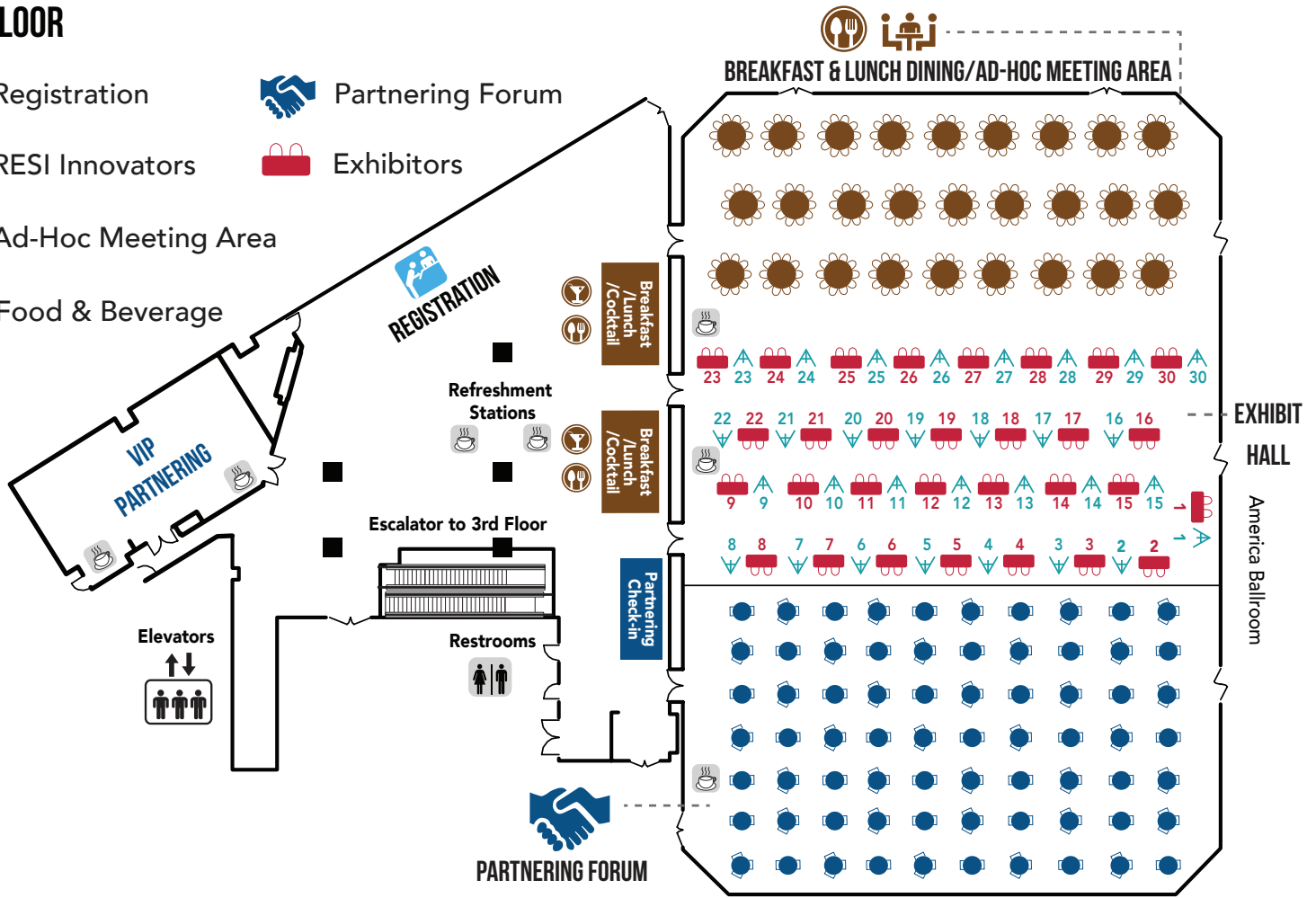


**LIFE SCIENCE  
NATION**



Connecting Products, Services & Capital

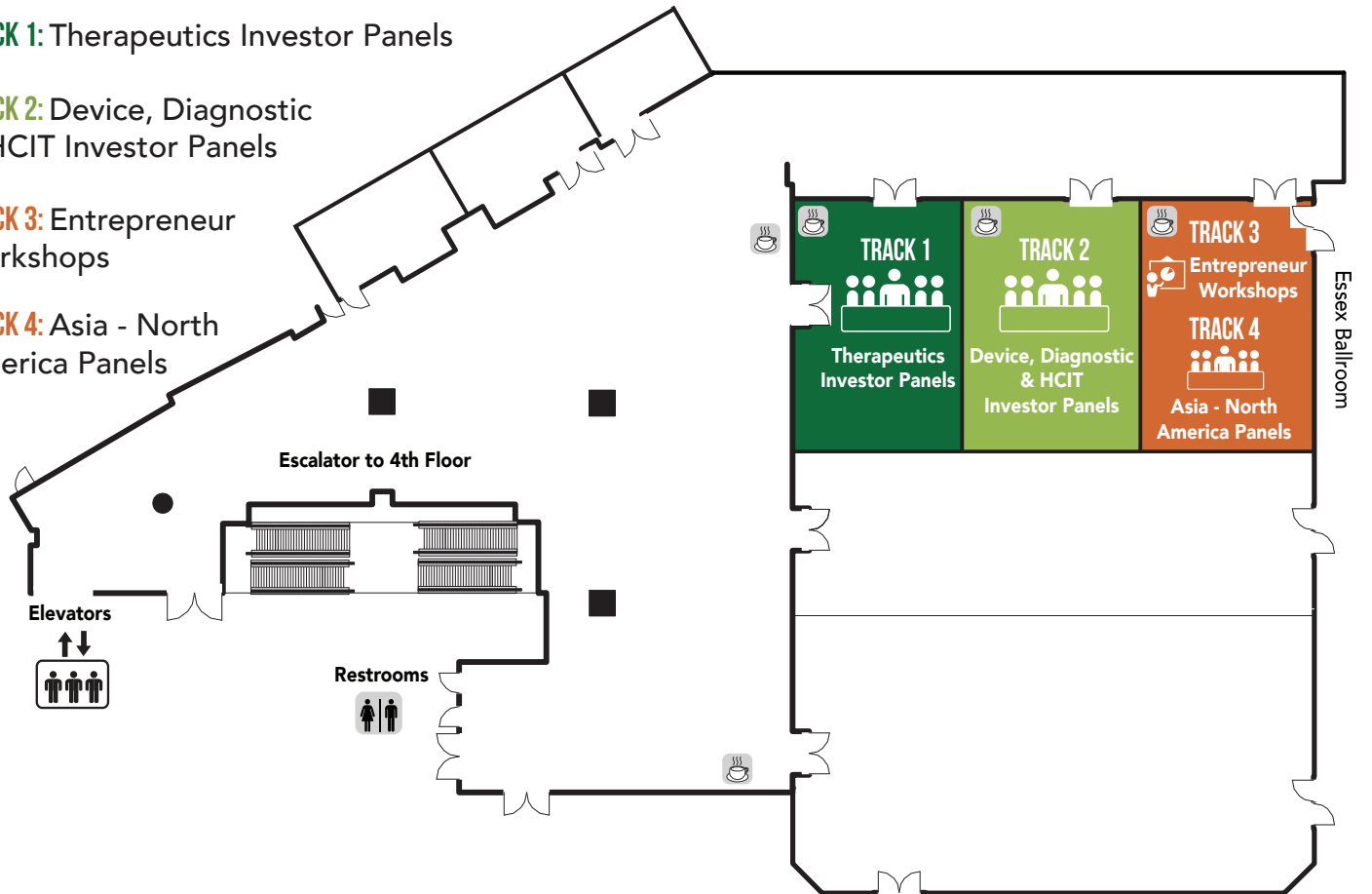
# 4TH FLOOR

-  Registration
-  Partnering Forum
-  RESI Innovators
-  Exhibitors
-  Ad-Hoc Meeting Area
-  Food & Beverage



# 3RD FLOOR

-  **TRACK 1:** Therapeutics Investor Panels
-  **TRACK 2:** Device, Diagnostic & HCIT Investor Panels
-  **TRACK 3:** Entrepreneur Workshops
-  **TRACK 4:** Asia - North America Panels



# RESI BOSTON 2016

- ◆ Welcome to RESI ----- 2
- ◆ RESI Agenda ----- 3
- ◆ RESI Innovation Challenge ----- 5
- ◆ Exhibiting Companies ----- 12
- ◆ Track 1: Therapeutics Investor Panels ----- 17
- ◆ Track 2: Device, Diagnostic, & HCIT Investor Panels ----- 27
- ◆ Track 3: Early Stage Entrepreneur Workshops ----- 37
- ◆ Track 4: Asia-North America Panels & Workshop ----- 40
- ◆ Track 5: Partnering Forum ----- 44
- ◆ Keynote Speakers ----- 45
- ◆ Sponsors ----- 46
- ◆ Media Partners ----- 48
- ◆ General Information ----- 49



# WELCOME TO RESI



It's our 10th RESI! Three years ago on September 16th, 2013, LSN hosted the very first Redefining Early Stage Investments (RESI) Conference right here in Boston. Three years later, after highly successful events at new venues in San Francisco, Houston and Toronto, we return to Boston for the 10th RESI Conference. Welcome old and new members of the LSN Tribe!

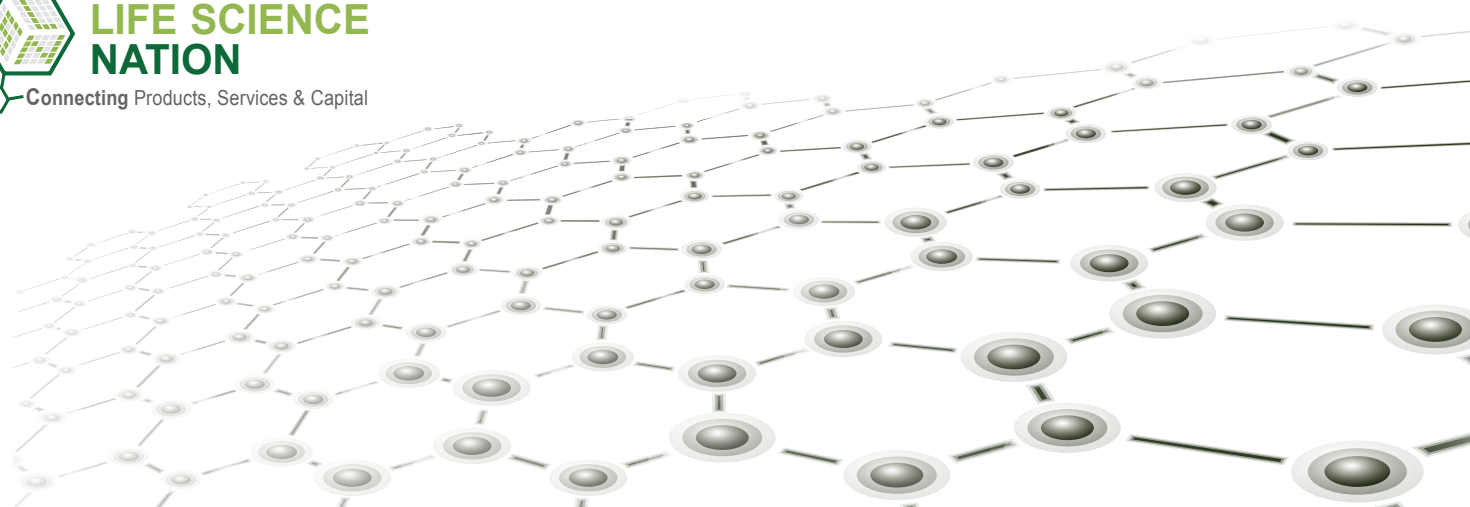
This time at RESI, we've added a new track of panels, Asia-North America Panels, with the goal of forging cross-border collaborations in healthcare. We'd like to extend a special welcome to the speakers featured on the three tracks of RESI Investor Panels that are taking place throughout the day, and also to the RESI Workshops presenters who have come to share their insights and tactical knowhow with RESI's audience today.

We'd also like to bring your attention to the RESI Innovation Challenge. The 30 RESI Innovators are showcasing cutting-edge life science technologies in poster displays throughout the exhibit hall (20 of the selected are representing NIH grantees). Inside your RESI badge you'll find five tokens of RESI Cash you can use to "invest" in the most promising of these technologies. Take the time to invest your RESI Cash wisely, and join us at the evening reception as we announce the winners!

Thank you for being here today. We trust that you will make compelling connections at RESI Boston, and we hope to see you again in San Francisco on January 10th, 2017.

Sincerely,

**Dennis Ford**  
Founder & CEO, Life Science Nation



# RESI AGENDA

**Track 1:**  
Therapeutics  
Investor Panels

**Track 2:**  
Device, Diagnostic,  
& HCIT Investor Panels

**Track 3:**  
Entrepreneur  
Workshops

**Track 5:**  
Partnering  
Forum

## 7:00 - 8:00 AM: Registration & Breakfast

8:00  
-  
8:50  
AM

**BIOTECH  
ANGELS**

**MEDTECH  
ANGELS**

 **VENTURE VALUATION**  
GLOBAL VALUATION SERVICES  
**HOW TO VALUE  
YOUR STARTUP**

9:00  
-  
9:50  
AM

**TALES FROM  
THE ROAD**

**DIAGNOSTIC  
INVESTORS**

  
**FEDERAL RESOURCES  
FOR SMALL BUSINESSES**

10:00  
-  
10:50  
AM

**BIOTECH  
FAMILY OFFICES**

**MEDTECH  
FAMILY OFFICES**

*Due to the popularity of  
the panel sessions, there is  
no workshop scheduled to  
run during this time slot.*

11:00  
-  
11:50  
AM

**BIG  
PHARMA**

**MEDTECH  
STRATEGICS**

 **LIFE SCIENCE NATION**  
Connecting Products, Services & Capital  
**FUNDRAISING  
BOOT CAMP**

**MORNING  
EARLY STAGE  
PARTNERING  
FORUM**

## 12:00 - 1:00 PM: Lunch Break

12:30 - 12:50 PM: Keynote

**Track 1:**  
Therapeutics  
Investor Panels

**Track 2:**  
Device, Diagnostic,  
& HCIT Investor Panels

**Track 4:**  
Asia-North America  
Panels & Workshop

**Track 5:**  
Partnering  
Forum

1:00  
-  
1:50  
PM

**EARLY STAGE  
THERAPEUTICS  
INVESTORS**

**HEALTHCARE IT  
INVESTORS**

**ASIA INVESTORS  
LANDSCAPE**

2:00  
-  
2:50  
PM

**VENTURE  
PHILANTHROPY**

**BIG DATA  
IN HEALTHCARE**

**ASIA PHARMA  
PARTNERS**

3:00  
-  
3:50  
PM

**CORPORATE VCS  
& STRATEGIC  
INVESTMENT**

**HEALTHCARE  
SYSTEM  
PARTNERS**

**ASIA MEDTECH  
PARTNERS**

4:00  
-  
4:50  
PM

**RARE/ORPHAN  
DISEASES INVESTORS**

**MEDICAL DEVICE  
INVESTORS**

**ASIA-PACIFIC  
INVESTORS**

**AFTERNOON  
EARLY STAGE  
PARTNERING  
FORUM**

## 5:00 - 7:00 PM: Cocktail Reception



# RESI

REDEFINING  
EARLY STAGE  
INVESTMENTS

## CONFERENCE SERIES

The **RESI Conference Series** offers fundraising CEOs an opportunity to meet early stage investors that are a fit for their sector four times every year. Use the discount code **RESISERIES** for **\$100** off of your RESI conference series registration.



### BOSTON, MA

### SEPTEMBER 13, 2016

Johnson & Johnson INNOVATION  
— JLABS —



### SAN FRANCISCO, CA

### JANUARY 10, 2017

Johnson & Johnson INNOVATION  
— JLABS —



### NEW YORK CITY, NY

### APRIL 3, 2017



### SAN DIEGO, CA

### JUNE 19, 2017





## We welcome you to participate in the RESI Innovation Challenge!



The RESI Innovation Challenge is a virtual investment contest, and the investor is you!

As you explore the exhibit hall, you will encounter 30 RESI Innovators showcasing their technology via poster displays. Along with your RESI attendee badge, you will find five RESI Cash tokens that you can use to 'invest' in the most promising RESI Innovators. Take a look around this collection of cutting-edge life science technology, and leave your RESI Cash with the entrepreneurs that most inspire you. The invested capital will be tallied up and the top three winners will be awarded during the cocktail reception at the end of the day. Winners will be featured in the Life Science Nation (LSN) newsletter with readership of 20,000.

- First Prize: Complimentary tickets to 3 RESI Conference Series events of your choice (2 tickets per event) and a GoPro action camera sponsored by Medmarc
- Second Prize: Complimentary tickets to 2 RESI Conference Series events of your choice (2 tickets per event)
- Third Prize: Complimentary tickets to 1 RESI Conference Series event of your choice (2 tickets)



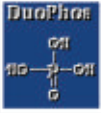
## RESI Innovators

 Easel 1	 Easel 2	 Innovative motion - Positive outcomes Easel 3	 Diagnostics to guide antibiotic treatment Easel 4
 Easel 5	 Easel 6	 Easel 7	 Easel 8
 Easel 9	 Easel 10	 Easel 11	 Easel 12
 Easel 13	 Easel 14	 Easel 15	 GLOBAL CHALLENGES. SOLUTIONS Easel 16
 Easel 17	 Easel 18	 Easel 19	 Easel 20
 Easel 21	 Easel 22	 Easel 23	 Easel 24
 Visualization software for face & body Easel 25	 Easel 26	 Easel 27	 Easel 28
 Easel 29	 Easel 30		





Symbiotic Health is dedicated to developing powerful therapeutics that combine insights from microbiome biology with drug delivery innovation. The microbiome is an ecosystem of symbiotic bacteria that live on and in our bodies and play critical roles in human health. We leverage a proprietary drug delivery technology to develop therapeutics that protect and restore the microbiome to treat gastrointestinal diseases. Our polymer-based drug delivery platform uniquely enables the oral administration of live bacteria and recombinant proteins for therapeutic action in the gastrointestinal tract. Our lead program integrates this delivery system with a novel ultra-rapid, ultra-specific antimicrobial protein that eradicates C.difficile infection, a common and life-threatening cause of infectious diarrhea.



Duophos' focus is on the \$2 billion/year renal failure market. Our goal is to bring novel drugs to Phase II. DuoPhos lead drug is 2FP a patented phosphate transport inhibitor. 2-FP reduces phosphorus (Pi) uptake from the gut by reversibly targeting the NaPi2b cotransporter. Current drugs (Renagel etc) yield less than a 20% reduction in serum Pi. Based on rat models, 750 µg 2FP/day is expected to result in a 50-70% reduction of Pi uptake. 2FP is predicated to have a stronger safety/tolerability profile than existing and in development binders. With 2FP patients would achieve recommended serum Pi levels without low-Pi diets. The founders are Larry A. Slomowitz, MD, and Brian E. Peerce PhD.



In 2006, while talking to a doctor about clinical needs, we realized that there was a market need for an agile business with electronically controlled motion 'actuation' expertise. Actuated Medical, Inc. (AMI) was born with a mission to integrate motion into medical devices to improve patient outcomes. Using patented technology platforms, AMI develops medical devices that solve clinical needs in targeted markets. At any time, AMI has multiple devices in development that are being early stage funded using non-equity capital (e.g., SBIRs). For each technology, the goal is to develop devices to the point where it is attractive for acquisition.



ID Genomics (IDG) is developing precision diagnostic tests to guide antibiotic choices at the point-of-care. Our core technology, CLoNeT™, is based on the discovery that thousands of disease-causing E. coli strains simplify into several dozens of families with distinct responses to antibiotics. These barcodes and their responses to antibiotics are decoded by our nationwide epidemiological surveillance database, BactNet™. Our technology has shown great promise in feasibility studies in the urgent care setting at the GroupHealth Cooperative in Seattle, WA. Currently in its series A financing round, IDG received a NIH STTR Phase II grant in the amount of \$2,938,488 in early 2016. Please learn more about our partners, funding, and technology at [www.idgenomics.com](http://www.idgenomics.com).



SignalRx is a pioneer in designing and developing new anticancer drugs that inhibit multiple key cancer targets for maximum efficacy with good safety profiles. Small molecule inhibitors of the key cancer promoting transcription factor MYC have been elusive. We have developed the lead compound SF2523 from a novel patented thienopyranone (TP) scaffold. SF2523 is a dual inhibitor orthogonally blocking MYC by inhibiting PI3K (inducing MYC degradation) AND inhibiting BRD4 (inhibits MYC transcription). From the TP scaffold platform other dual inhibitors (PI3K/PARP and PI3K/CDK4-6) have arisen allowing for safer and more effective combination cancer treatments. SignalRx Pharmaceuticals Inc ([www.signalrx.com](http://www.signalrx.com)) is a Delaware corporation formed in 2012 with headquarters in San Diego and close ties to UCSD and the Moores Cancer Center.



Feldan Therapeutics has developed the Feldan Shuttle, a peptide-based technology platform that allows the delivery of proteins inside cells. The platform has been successfully used on several human primary cell types and allowed the transfer of active nucleases (like CRISPR-Cas9), transcription factors and antibodies. This platform can overcome delivery obstacles in the context of therapeutic use by providing a safe approach that alleviates manipulation complexity and that is associated with low regulatory burden. Based on its Shuttle, Feldan is developing a unique therapeutic pipeline that includes hematopoietic stem cell expansion in the context of transplantation after chemotherapy, cancer immunotherapy based on NK-cells and treatment of rare genetic disease using the CRISPR-Cas9 system.



Every year tens of millions of people suffer from lower respiratory infections and they often go without proper treatment. In order to diagnose their infection, doctors have to collect a sample of phlegm from deep within the patient's lungs. These samples are hard to obtain, especially from children, and they're often contaminated by the time they exit the patient's mouth. What if we analyzed the droplets in their cough instead? The Deton Cough Collector captures an aerosol of infectious droplets from cough. Contaminants are separated out, and the bacteria are deposited through a nozzle onto a tiny collection disc. This disc is easily ejected into a sealed container for easy, rapid and reliable diagnosis of lower respiratory infections.



Novoron Bioscience, Inc., is a pre-clinical stage biotech startup committed to developing the first ever neuro-regenerative therapies. The mechanistic foundation of our therapeutic platform has been shown to be effective at regenerating multiple cell types in the central nervous system, and we are currently developing our lead biologic molecule for multiple sclerosis (MS) and spinal cord injury. To date we have raised \$1.25 MM in non-dilutive funds and are currently looking to raise \$2.5 MM to complete lead optimization for our MS indication. Novoron has assembled a strong team consisting of the inventors of the technology, experienced biotech executives, and renowned clinicians and researchers that will be able to successfully develop our novel therapeutic platform into a neuro-regenerative human drug.



Correlia Biosystems is developing next generation fully automated protein assay platforms. Our SimpleScan technology performs rapid, multiplexed immunoassays in 15 minutes versus 3-6 hours for traditional labor-intensive plate based methods (ELISA, Luminex). SimpleScan also enables quantitative rapid testing for clinical and the POC diagnostics. Our first product is a research-use instrument for quantifying proteins (e.g. cytokines, antibodies) for pharma and life science R&D (\$1.4B market). The SimpleScan assay requires only micro-volume samples (2uL) and employs electrokinetic loading with protein capture occurring within our proprietary 3D hydrogel substrate. This enables new paradigms in rapid, quantitative data collection for markets with precious samples—including studies utilizing small animal models. We've received \$874k in SBIR grants and are raising our first seed round.



Epitel develops wireless transmitter and data logging systems for both pre-clinical animal models of human disease and validated clinical wearables. Epitel currently sells its Epoch™ wireless biopotential monitoring system for rodents through a network of research product resellers. Epitel spun out of the University of Utah to develop medical devices based on its patented miniature wireless technology. This technology enables very low power transmission of biopotentials which translates to discrete wearables. Epitel's clinical market is long-term monitoring of EEG with discreet wearables focusing on seizure counting in epilepsy and sleep quality monitoring for sleep disorders and sleep health. Epitel's team includes biomedical, electrical, and regulatory engineers with experience in the healthcare industry, as well as business and healthcare advisors.



Privo Technologies Inc. is a privately funded company spun out of MIT's world-renowned Langer Laboratory. Founded in 2010 with the support of the National Cancer Institute, National Institute of Dental and Craniofacial Research, National Science Foundation, Massachusetts Institute of Technology, and several other private organizations, Privo has received over \$7 Million in funding. Privo has developed a unique, patent pending application for treating oral cancer with the ChemoThin Wafer, delivering 2mg of the generic drug cisplatin, compared to 180mg currently given through (IV) injection. The small amount of cisplatin delivered locally offers a more focused treatment while eliminating many of the toxic side effects of chemotherapy. Privo has received FDA's orphan designation and, in several sets of animal studies, Privo has been able to eliminate oral cancer tumors.



BioMedomics, Inc. is a point-of-care (POC) diagnostics company focused on unique, disease-specific tests and highly-advanced quantitative detection platforms. BioMedomics has successfully developed and marketed 3 novel tests for hemoglobinopathies: SickCell SCAN®, alpha-Thal SCAN®, and Hemo SCAN®. We also recently received regulatory approval, and are working towards product launch for a novel POC quantitative test for hemoglobin S (HbS) which is used in the treatment of Sick Cell Disease. Additionally, quantitative POC tests for TSH, testosterone, vitamin D and troponin based on our patented high sensitivity Time Resolved diagnostics platform and a rapid POC test for beta-thalassemia, are also under development.



Adherence Health is a digital health company focused on commercializing its proprietary solution for medication adherence that engages patients, providers and payors to improve health and reduce unnecessary medical costs. The company's initial product, eMedonline®, has improved adherence from 50% to 95+% in multiple randomized-control clinical studies. It is a healthcare systems innovation that integrates a smartphone, server, the cloud, and behavioral informatics to create a real-time "conversation" between patients and providers around medication adherence and related outcomes. Its web-based server application collects and codifies data sent to it about patient-specific dosing events and outcomes for disease management and data mining. eMedonline offers: a universal platform that can manage all forms of medications—oral, injectable, transdermal; dose-by-dose monitoring for the most complex regimens; a Mini-Patient Record and Body Map providing a personalized therapy plan; and connectivity to EHRs and PISs.



Glycosensors and Diagnostics, LLC (G&D) is commercializing the Lectenz® and GlycoSense™ platforms for high-throughput and cost-effective glycan identification and analysis. Given the significance of glycan recognition in cell-to-cell communication and host-pathogens interactions, glycans are obvious targets for detection, diagnostic, and therapeutic applications. However, the detection and analysis of glycans and glycoconjugates is limited by available isolation and analysis techniques. There is an urgent need for glycan biosensors that can be used to interrogate biological samples to identify abnormal glycosylation states in cancer as well as the production of glycosylated therapeutics biologics. Lectenz® are glycan-recognizing reagents engineered from enzymes using computationally-guided directed evolution. The GlycoSense™ multiplex suspension array enables near real-time analysis for monitoring batch consistency and protein glycosylation. G&D's products will enable rapid glycan analysis for target customers, which include biopharma, contract manufacturing organizations, and research institutions.



BREONICS, Inc. is a privately-held regenerative medicine company engaged in developing and commercializing its novel proprietary tissue-engineering platform. Exsanguinous Metabolic Support (EMS) delivers therapies such as a proprietary immunomodifying agent and stem cells for the repair and regeneration of damaged and diseased organs. The system maintains oxidative metabolism sufficiently to support de novo synthesis for cell reparative processes. The first clinical application of the EMS technology will be to increase the number of transplantable organs by >5X, followed by the pipeline of therapies that can be applied to organs. BREONICS has robust highly translatable animal data and has successfully repaired >80 human kidneys. BREONICS is commercially de-risked given the high unmet need, no direct competitors, and guaranteed reimbursement by CMS.



Zalgen Labs is a biotechnology company specializing in the design and production of biological molecules critical for the development and commercialization of immunotherapeutics, novel vaccines, and reliable, rapid, and affordable diagnostics targeting neglected and underrepresented human infectious diseases. The company employs its proprietary expression platforms, including CHOLCelect, a patented mammalian cell-based biomanufacturing system, to deliver next generation biologicals to world health and biodefense settings. Zalgen recently completed transfer of the ReEBOV rapid test platform from Corgenix (CONX) to the company's growing diagnostic assets. ReEBOV was the first rapid test to receive FDA and WHO approval during the 2014 Ebola outbreak.



American Molecular Laboratories is a pioneering source of excellence in precision medicine dedicated to improving patients' lives. We offer genomic through proteomic testing, providing gastroenterologists, oncologists and other clinicians with the resources necessary to implement precision medicine in the management of patients. American Molecular Laboratories also combines cutting-edge Biotechnology with Pharmaceutical Research Experience to improve clinical trial efficiency through the development of assays that provide insights into tumor biology and a drug's mechanism of action. Utilization of these industry breakthroughs has facilitated American Molecular Laboratories in the development of personalized tests for patients who may benefit from chemotherapy, targeted therapy or immunotherapy.



Virvio is a pre-clinical therapeutic development company and world leader in de novo designed protein therapeutics. Our discovery platform generates leads having antibody-like affinity and specificity yet possessing many of the characteristics of small-molecule drugs. Unlike other non-IgG scaffolds, Virvio generates novel structures tailored to each new target allowing optimization towards desirable properties for the indication. Our proof-of-concept work has demonstrated the ability to generate leads that are therapeutically active and well tolerated in animal models. By hitting difficult disease targets and simplifying administration, we seek to expand the application of our platform technology into new indications to positively impact patients' lives. Virvio's designer biotherapeutics will become the next-generation in pharmaceutical drug discovery.



PrimeVax Immuno-Oncology, Inc. (<http://www.primevax.com>) is a pre-clinical immunotherapy biotech based in New York City and Orange County, California. We are targeting refractory late stage cancer with the only 1 time 1 week cancer treatment using a combination of the dengue fever virus and autologous dendritic cells. We are about to enter phase 1 melanoma trial in early 2017. As part of our IND submission, we have pre-clinical data that shows cancer killing (CTL and NK) and tumor microenvironment shift (TH2 to TH1). We have wholly owned patents and are advised by very strong leaders of industry, including the past Chairmen of the Society for Immunotherapies in Cancer.



With a \$6 million lead foundation investment, CorInnova is developing a non-blood contacting biventricular cardiac assist device to treat end stage heart failure to the point of first-in-human clinical results. The device would be much safer than existing left ventricular assist devices (LVADs), eliminating 40% of adverse events and expanding eligible patients by 3 to 4 times. The device could reverse the progression of heart failure, a blockbuster application; this will be tested in a large animal HF model in 2017. Addressable markets are up to \$14 billion. CorInnova has an elite team of world-class cardiac device and clinical HF experts. In 2015, 3 similar cardiac companies with data in 10 patients or less sold for \$250 to \$400 million in cash.



Laurent Pharmaceuticals is clinical stage company focusing on rare diseases, with a lead oral drug candidate (LAU-7b, fenretinide) addressing the compromised immune-inflammatory response in cystic fibrosis (CF), a critical but still enigmatic pathogenic pathway leading to pulmonary insufficiency in patients with CF. Fenretinide was shown to address the complex links between essential fatty acids metabolism and inflammatory signaling in the CF lung and regulates inflammation via a pro-resolving, multi-target mechanism. LAU-7b, a novel and improved oral solid dosage form of fenretinide, was successfully tested in a Phase 1b dose-ascending clinical study in adult CF patients and is currently being prepared for the Phase 2. The company was featured in BioCentury, BioWorld and Biotech Finance, and is the first Canadian company to receive a \$3M Development Award from CF Foundation Therapeutics. Raising an additional \$10M Series A Round.



Nortis has developed tissue-engineering techniques and organ-on-chip systems for the creation of human micro tissue environment within small, disposable, microfluidic chips. This groundbreaking technology allows researchers to accurately predict human response to medicines, chemicals and diseases. It promises to provide powerful alternatives to the current 2D in vitro preclinical studies and animal testing, which will drastically accelerate the discovery and introduction of new drugs to market.



Glycotest is a private diagnostics company commercializing a pipeline of unique proprietary blood tests for serious liver disease. Our first product (HCC Panel) is a test for curable, early-stage liver cancer that is missed by existing tests. The market for the HCC Panel is large and growing—currently >3MM patients and >\$800MM in the USA alone. Our HCC panel has significantly outperformed the currently dominant blood test for HCC in a >200 patient head-to-head clinical study and is projected to launch in the US as a clinical testing service in Q1 2018. We are seeking Investors for a Series A of \$10MM.



ADT Pharmaceuticals is focused on developing small-molecule anticancer drugs. ADT's technology includes a novel proprietary compound class that interacts directly with the Ras oncoprotein to inhibit the growth of cancer cells harboring constitutively activated Ras. We have identified a lead drug development candidate, DC070-547, and several backup compounds and prodrug formulations. The compounds have attractive drug-like properties and in vivo antitumor efficacy with no discernable toxicity in our preclinical models. ADT's Ras-inhibiting compounds will address a vast unmet medical need, potentially capturing a commercial market exceeding \$1B/yr. ADT is engaging prospective investors and/or partners to fund an accelerated development program for our Ras-inhibitory drug, DC070-547. ADT aims to complete clinical phase I/IIa studies of our lead compound by 2018-19.



AprilAge creates visualization software that inspires lasting behavior change and a healthier future by showing people the personal and profound effects of risky lifestyle behaviors and conditions (e.g. obesity, smoking, excess sun) on their own face and body as they age. Created for health providers, insurers, employers, and pharma that need to engage and motivate people to change those behaviors that lead to chronic diseases and high treatment costs. Our visualization software automatically simulates aging and lifestyle effects based on real data—resulting in a believable, powerful image that propels behavior change. Now used in more than 30 countries.



SoundPipe is a medical device company addressing the unmet need of critical limb ischemia, a \$20B market in the US. Over 55 doctors interviewed tell SoundPipe that critical limb ischemia responds so poorly to current techniques (i.e. angioplasty) that patients require repeat invasive interventions as often as every 3 months ultimately leading to 40,000 amputations annually. Improving procedure durability will offer substantial value and cost savings to all stakeholders. GUIDE-Tx, SoundPipe's intravascular drug delivery platform uses an ultrasound catheter to provide a safer, localized and more effective method to deliver antiproliferative drugs that are proven to improve procedure durability. SoundPipe's platform enables effective therapy below the knee where there is no FDA approved drug delivery device.



Collagen Medical is developing targeted imaging probes to non-invasively map organ fibrosis and detect blood clots using standard MRI and PET/CT scanners. Our goal is to transform personalized treatment planning by enabling physicians to make informed decisions based on a single imaging exam highlighting disease-specific pathology. The Company's proprietary targeting technology has been extensively validated for the detection of organ fibrosis (type 1 collagen targeting) and blood clots (fibrin targeting). Our pipeline includes preclinical programs for staging of organ fibrosis using MRI and for the detection of blood clots in the setting of cryptogenic stroke (PET/CT). We also have access to a clinical-stage MRI contrast agent for detecting blood clots (Phase 2a). Collagen Medical is privately held and receives SBIR support from NIDDK, NHLBI, and NCI.



NSVascular has developed a next-generation flow diverting stent for treating intracranial aneurysms based on Thin Film Nitinol (TFN) Micromesh technology. The TFN Micromesh is a novel biomaterial produced on silicon wafers using techniques adapted from the electronics industry. This allows NSVascular to fabricate medical devices with feature sizes on the single micrometer scale, giving them unique physical and biological properties. NSVascular is currently seeking investors for a human trial of the TFN flow diverter in 2017. Our ultimate goal is to commercialize a portfolio of TFN Micromesh-based devices.



Mitochondrial Substrate Invention Ltd (MSI) was established to develop products for sustaining healthy ageing in the modern world. Our novel small molecule composition (Mitocholine) is aimed at the activation of the neuronal isoform A (IR-A) insulin receptor. Neurons only express insulin receptor (IRA), which differs from its peripheral counterpart insulin receptor isoform B. Our original discovery is the mechanism of mitochondrial control of the activation of brain insulin receptor (IR-A). Targeting the mitochondrial regulation can cause protection of neuronal cells from insults, memory enhancement and reduction of depressive and anxiety symptoms. MSI is focused on developing proprietary composition of Mitocholine for activation and sensitization of brain insulin receptor (IR-A). The possible pharmaceutical applications are neuronal protection, prevention of cognitive degradation and anti-ageing properties.



CT Resources is an entrepreneurial company focused on developing a simple surgical fix for GERD, which affects 40+ million people in the US, with 21 million having symptoms daily. 5.7 million on prescription managements are not relieved, representing a multi \$billion treatment market potential. Based on proven principle, Omega-Cuff is a C-shaped device designed to minimize common treatment issues, and be simply implanted laparoscopically. We have received NIH SBIR phase 1&2 funding and are in GLP studies to complete the FDA preclinical requirements. Mechanically, Ω-Cuff passed >3x the FDA required fatigue testing. It increases resistance to substance backflow (anti-reflux) in all 31 pigs, but permits eating without issues (no dysphagia). All pigs behave and grow normally, signifying their comfort with Ω-Cuff.



make the  
**CONNECTION**

# JLABS

JLABS, part of Johnson & Johnson Innovation, is a network of state-of-the-art laboratories and core research facilities across North America. JLABS accelerates transformative healthcare solutions by providing essential resources and connections to early-stage innovators— all in a no-strings-attached model. In addition, a robust life science innovator curriculum gives entrepreneurs the knowledge to navigate one of the most complex and highly-regulated industries in the world. The JLABS network includes six facilities, located in San Diego, San Francisco, South San Francisco, Boston, Houston and Toronto.

FIND OUT MORE ABOUT HOW YOU CAN JOIN US AT

[JLABS.jnjinnovation.com](https://www.jlabs.jnjinnovation.com)

**WE WANT YOU!**



## Exhibiting Companies



Table 1



Table 2



Table 3



Table 4



Table 5



Table 6



Table 7



Table 8



Table 9



Table 10



Table 11

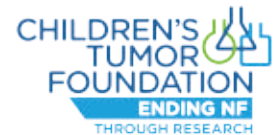


Table 12



Table 13



Table 14



Table 15



Table 16



Table 17



Table 18



Table 19



Table 20



Table 21



Table 22



Table 23



Table 24



Table 25



Table 26



Table 27



Table 28



Table 29



Table 30



Table 31



Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors. The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



Coté Orphan is a boutique full-service regulatory group with a laser focus on Orphan Drugs. From lab to the market, we take your idea to the FDA and EMA for approval. Currently 25 professionals strong, half with PhD's, it was founded in 2012 by Timothy R. Coté, MD MPH, former Director of the FDA's Office of Orphan Product Development (OOPD), and has over 300 innovative biotechnology and pharmaceutical clients. Coté Orphan has an unparalleled understanding of the "unwritten" rules of orphan drug designation and product approval. We are passionate about bringing new drugs for rare diseases to the people who so desperately need them.



EquipNet is the world's most comprehensive surplus asset management company. We are appraisers, brokers, and auctioneers of laboratory instrumentation and manufacturing equipment. Whether it's surplus asset tracking, equipment redeployment, sales or purchasing second-hand equipment, our services allow clients to generate significant funds from assets that have been sitting idle.



Ropack Pharma Solutions (RPS) is a competitive, full-service CMO for the North American market, providing contract solid oral dose formulation, process development, clinical and commercial manufacturing and packaging as well as distribution. We're not just another CMO. We're a trusted partner, collaborating with our clients to bring their vision to market. As an outsource partner, we act as an extension of our clients' organizations. Demonstrating proven project management skills and proactive client engagement, our dedicated, multi-disciplinary teams keep projects moving forward reliably, expertly and on time. A 24/7 real-time client portal Keeps our client partners up-to-date on the progress of their projects. All services are performed in our state-of-the-art facilities which are cGMP-compliant and licensed by FDA and Health Canada.



Created in 1979 by the healthcare technology industry, Medmarc's purpose is to be the superior provider of liability insurance and related risk management solutions and to support the development, testing and delivery of products that save lives and improve the quality of life. Through our strategic alliances with The Hartford and clinical trial industry experts, we offer tailored insurance protection specifically designed for the broad spectrum of needs of the medical technology and life sciences industry. From ideas and prototypes to the reality of commercialization and success – We can Meet Your Changing Needs.



With more than 12,000 items spanning more than 100 categories of analytical instrumentation in stock, ALT is the largest provider of premium refurbished lab equipment in North America. Headquartered in East Lyme, Connecticut, west coast operations in San Diego, and sales offices in San Francisco, Raleigh, and Cambridge, ALT strives to provide the highest quality instruments at a very competitive price. Each item is carefully tested, serviced, and packed with care to ensure that it arrives safely in your lab. Add in a price match guarantee and up to a one year warranty, ALT is the most trusted source to outfit your entire lab. In 2015, ALT was recognized by Newsweek for its groundbreaking work with early stage life science companies through its ongoing sponsorships of high profile biotech incubators, LabCentral in Cambridge, MA and QB3@953 in San Francisco. Visit us at [usedlabequipment.com](http://usedlabequipment.com).



TOMI™ Environmental Solutions, Inc. Is a global bacteria decontamination and infectious disease control company, providing environmental solutions for indoor surface sterilization through the manufacturing, sales, and licensing of our premier Binary Ionization Technology® (BIT™) platform, represented by the state of the art mist/fog decontamination systems, SteraMist™ BIT™. Binary Ionization Technology® (BIT™) is a patented two-step process that activates and ionizes a 7.8% hydrogen peroxide solution. The fine mist/fog is called Activated Ionized Hydrogen Peroxide (AIHP). AIHP contains a high concentration of Reactive Oxygen Species (ROS), consisting mostly of hydroxyl radicals, which damages pathogenic organisms through oxidation of proteins, carbohydrates, and lipids. This leads to cellular disruption and/or dysfunction and allows for disinfection/decontamination in targeted areas and large spaces.



McDermott Will & Emery is a premier international law firm with a diversified business practice. Established in 1934 as a tax practice in Chicago, Illinois, we have offices in Boston, Brussels, Chicago, Dallas, Düsseldorf, Frankfurt, Houston, London, Los Angeles, Miami, Milan, Munich, New York, Orange County, Paris, Rome, Seoul, Silicon Valley and Washington, D.C. McDermott has 80 years of serving a broad range of client interests. Our Life Sciences Industry Group is composed of 135 professionals, 60 with advanced science degrees and many others with government and industry experience, working across 19 offices around the world. With insights drawn from the only health practice ranked Tier 1 nationally by Chambers USA and our global reach, we deliver integrated business solutions to our clients, bringing the required experience from our leading tax, health, intellectual property, antitrust and regulatory practices to solve our client's challenges.



JLABS, part of Johnson & Johnson Innovation, is a network of state-of-the-art laboratories and core research facilities across North America. JLABS accelerates transformative healthcare solutions by providing essential resources and connections to early-stage innovators— all in a no-strings-attached model. In addition, a robust life science innovator curriculum gives entrepreneurs the knowledge to navigate one of the most complex and highly-regulated industries in the world. The JLABS network includes six facilities, located in San Diego, San Francisco, South San Francisco, Boston, Houston and Toronto.



WuXi AppTec is a leading open-access R&D capability and technology platform company serving the pharmaceutical, biotechnology, and medical device industries, with operations in China and the US. As a research-driven and customer-focused company, WuXi provides pharmaceutical, biotechnology, and medical device companies with a broad and integrated portfolio of laboratory and manufacturing services throughout the drug and medical device R&D process. WuXi AppTec's services are designed to help its global partners in shortening the cycle and lowering the cost of R&D. WuXi is also building a platform to provide clinical diagnostic and genomic services directly to physicians and their patients globally.



Innovive's patented Disposable IVC Rodent Caging System empowers the husbandry industry with the option of eliminating traditional cage wash operations, freeing up capital funding, space, time, labor, utilities and other valuable resources. We serve the global laboratory research market with products and services that allow animal research facilities to dedicate more of their efforts towards scientific discovery than was previously possible.



The Children's Tumor Foundation is a 501(c)(3) not-for-profit organization dedicated to finding effective treatments for the millions of people worldwide living with neurofibromatosis (NF), a term for three distinct disorders: NF1, NF2, and schwannomatosis. NF causes tumors to grow on nerves throughout the body and may lead to blindness, deafness, bone abnormalities, disfigurement, learning disabilities, disabling pain, and cancer. NF affects one in every 3,000 people, of all populations. The Children's Tumor Foundation funds critical research into neurofibromatosis. In addition to benefiting those who live with NF, this research is shedding new light on several forms of cancer, brain tumors, bone abnormalities, and learning disabilities, ultimately benefiting the broader community. For more information, please visit [www.ctf.org](http://www.ctf.org).



Founded in 2002, Maxim Group is a leading full-service investment banking, securities and wealth management firm headquartered in New York. We provide a full array of financial services including investment banking; private wealth management; and global institutional equity, fixed income and derivative sales & trading, equity research and prime brokerage services to a diverse range of corporate clients, institutional investors and high net worth individuals. Meeting the demands of our clients is the first order of business. It's what drives our constant effort to deliver the latest innovations in financial services and allows us to remain focused on measuring success by the satisfaction of our clients. This approach, combined with investment flexibility and sharp insight, is what sets us apart from others in the industry.



Mass Innovation Labs embodies an ecosystem of innovators in its 124,000 square foot first-class chemistry and biology space in the heart of Kendall Square. We provide comprehensive solutions for growing companies, including animal facilities, co-located CRO services and operational needs. Our goal is to reduce the time for teams to overcome hurdles on their way to a milestone. Our space offers a collaborative ecosystem that allows a company to run as a lean organization and focus on the science with expert drug development partners down the hall. We realized that small team research needs more than just space, but a platform to accelerate performance. Success requires flexible facilities, dynamic operations, and industry leading expertise on hand. We built this platform at the intersection of the world's leading life science companies, VCs and academic institutions in the heart of Kendall Square. The whole is much larger than the sum of our partnerships and resources.



Boston Innovation Capital (BIC) is an advisory firm that was spun out of Life Science Nation (LSN) in 2014 to address an unmet need among early stage scientist-entrepreneurs for tactical, hands-on assistance in packaging management teams and technologies, and executing fundraising campaigns. Traditionally, there are two alternative paths that can be used to address early-stage fundraising needs for life science companies; hire an internal business development executive at a cost of \$150k - \$250K annually, or find a small-tier investment bank that would be willing to undertake their financing. Boston Innovation Capital was created as a new, more effective and flexible solution to provide this global outreach service, and help new life science technologies take the next step towards the market by augmenting management teams' outbound campaign initiatives.



Venture Valuation specializes in independent assessments and valuations of companies in high-growth markets, such as biotechnology, life sciences and medical technology. Venture Valuation offers independent company valuations for fund raising as well as product valuations for licensing deals.





AdvaMed 2016 is the leading MedTech Conference in North America, bringing more than 1,000 companies together in a uniquely multifaceted environment for business development, capital formation, innovative technology showcasing, world-class educational opportunities and networking. An event rich in international flavor and featuring a deep, diverse attendee list that includes influential policy-makers, business executives and media, AdvaMed 2016 seeks to advance industry discussion from key perspectives through detailed panel sessions, executive forums and more. It is a "must-attend" event for any MedTech company.



Halloran Consulting Group is a management consulting firm that partners with life science companies to guide them through today's complex clinical, quality, and regulatory landscape. Halloran works with industry organizations of all types, including biotech, pharma, medical device, and life science service providers, to provide tailored solutions and advance product development. We are proud to be a WBENC certified woman-owned business. Please visit our website, [www.hallorancg.com](http://www.hallorancg.com), for more information about our expert solutions, team expertise and to see what Halloran can do for you.



Taylor Strategy Partners believe people are what drive a business forward, financially and culturally. That's why Taylor Strategy Partners work with clients to solve their challenges from a people perspective. For nearly 50 years Taylor Strategy Partners has had a history of excellence in the people business. With our breadth of services in RPO, Executive & Professional Search, and Consulting & Assessment and focus in healthcare and life sciences, Taylor Strategy Partners can personalize a solution that is right for your organization.



Wolf & Company understands that Pharmaceutical and Life Sciences companies must stay focused on finding solutions that will positively affect lives. Through our proactive guidance, we help Pharmaceutical and Life Sciences companies enhance engagement with investors and shareholders by solving accounting, tax and financial reporting problems, and allowing you to focus on delivering life-saving innovations. At Wolf, a Boston-based CPA firm, you receive significant owner-level involvement which ensures that you get the answers to critical accounting, tax and financial reporting issues in real-time as you consider various business strategies. Our industry professionals and their deep expertise will ensure that you get the practical business, operational and financial advice you need to drive your business forward.



CSC Leasing believes that the value of technology comes from using it, not owning it. Our foremost goal is to help companies obtain the equipment they need to achieve their business goals, at the lowest possible cost. We do this by providing innovative and competitive leasing programs, which are flexible and tailored to meet the unique needs of our clients - always with a focus on the long-term relationship. CSC Leasing provides equipment financing solutions to a wide array of life sciences and biotechnology firms. From Cambridge to San Diego, our portfolio of firms includes academic spinouts, pre-clinical, clinical and beyond. Our team understands the capital requirements necessary to achieve your research and development goals. Equipment needs can be significant when building out a lab and firms often turn to their investment capital to fund these assets. CSC's equipment leases preserve cash for mission critical growth and other key operating initiatives. We are capable of financing a wide array of equipment ranging from mass spectrometers to pipettes, and can lease individual units or outfit an entire lab complete with IT, fixtures and disposables.



The NIH is the nation's medical research agency that supports scientific studies that turn discovery into health. The Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs are one of the largest sources of early-stage capital for innovative small companies in the United States. In Fiscal Year 2015, NIH's SBIR and STTR programs will invest over 780 million dollars into early-stage, health and life science companies focused on advancing technologies towards the clinic. Twenty awardees of 5 of the NIH's Institutes and Centers have been selected to showcase their innovative technologies at this RESI conference. The participating institutes are: National Cancer Institute; National Heart, Lung, and Blood Institute; National Institute of Allergy and Infectious Diseases, National Institute of Diabetes and Digestive and Kidney Diseases, and National Institute of Neurological Disorders and Stroke.



Leidos is a global science and technology solutions leader working to solve the world's toughest challenges in the defense, intelligence, homeland security, civil, and health markets. Our diverse and talented employees design and deliver customized solutions that support groundbreaking medical research, optimize business operations, and expedite the discovery of safe and effective medical treatments. Leidos Life Sciences executes a diverse portfolio of medical science, biopharmaceutical, and grant/program review contracts that encompasses a broad range of infectious diseases, cancers, and neurological disorders. Our services span the full spectrum of the biomedical product life-cycle, from discovery through post-marketing surveillance.



DavosPharma provides discovery services, custom chemistry (novel raw materials, GMP intermediates, regulatory starting materials & APIs), biologics, and custom dosage forms (parenterals and orals), with supporting development, analytics, stability and regulatory documentation. We have successfully leveraged forty years of custom manufacturing experience, forming global strategic alliances with well-vetted, cGMP custom manufacturers in the EU, North America and Asia. Our expertise enables us to match your particular need with the supplier best able to deliver your project. DavosPharma shares your risk by billing for deliverables, not best efforts, providing an additional level of assurance and oversight between you and the supplier.



Nutter is a full-service, top-tier, Boston-based law firm that provides legal counsel to industry-leading companies, early stage entrepreneurs, institutions, foundations, and families, across the country and around the world. The firm's lawyers are known for their client-centric approach and extensive experience in business and finance, intellectual property, litigation, real estate and land use, labor and employment, tax, and trusts and estates. Co-founded in 1879 by Louis D. Brandeis, who later became a renowned justice of the U.S. Supreme Court, Nutter is dedicated to helping companies prosper in today's fast-paced business environment. For more information, please visit [www.nutter.com](http://www.nutter.com).



The Massachusetts Medical Device Development Center (M2D2) is a lifeline for the state's smaller medical device companies, offering inventors and executives easy, affordable, and coordinated access to world-class researchers and resources at the UMass Lowell and the UMass Medical School campuses of the University of Massachusetts. By leveraging the engineering, business and clinical strengths of the UMass campuses we are able to provide services in the areas of business planning, product prototype development and clinical pathway assistance. In addition, M2D2 offers incubator space.



Kineta®, Inc., founded in 2007 by Drs. Charles Magness and Shawn Iadonato, is a biotechnology company focused on the development of new and novel therapeutic drug candidates. We are currently focused on autoimmune, antiviral and pain. Our lead drug, dalazatide, is phase II ready. We have a progressive business model aimed at accelerating advancement of novel medicines to benefit patients and investors more quickly than traditional models. Kineta's corporate strategy is to discover novel compounds, advance them through Phase I of the development process and then partner with larger biopharmaceutical companies to conduct late stage development and commercialization.



The International Trade Branch assists Ontario companies in accessing international markets by establishing partnerships and distribution channels, and by providing assistance to foreign parties interested in sourcing Ontario products, technology and services. If you are an international buyer looking to source goods or services from Ontario, visit: [SourceFromOntario.com](http://SourceFromOntario.com).



Altasciences Clinical Research encompasses Algorithm Pharma in Montreal, Vince & Associates Clinical Research in Overland Park, as well as Algorithm Pharma USA in Fargo, thereby making it one of the largest early phase clinical CROs in North America. With over 25 years of industry experience, Altasciences provides early phase clinical development services to an international customer base of biopharmaceutical and generic companies. Altasciences' full-service solutions offering in this critical stage of drug development includes medical writing, biostatistics, data management and bioanalysis.



Deep understanding of our clients' industries is a priority at Goodwin. Succeeding in the life sciences industry is as much about strategy and execution as it is about research and development. In this highly competitive business, you need more than the best and brightest ideas – you need a legal and strategic partner that understands the challenges of securing funding, safeguarding intellectual property, establishing partnerships, bringing new products to market, opening up new revenue streams, and protecting existing product lines. Lawyers in our life sciences practice are deeply experienced in corporate governance, financing and M&A transactions, collaborations and licensing, regulatory matters, and intellectual property law. As part of our interdisciplinary approach, we also collaborate with attorneys in our patent litigation, products liability, employment and tax practices to protect client interests and to advocate on their behalf.




The Centre for Imaging Technology Commercialization (CIMTEC) designs medical devices for clients with imaging innovations. CIMTEC can help you develop the hardware and software associated with your technology under a clinical quality management system, with commercial expertise in: Mechatronics Design: Design and manufacture of prototypes with expertise in motion control and image-guided interventions; Image Processing: Customized, clinically-validated image processing algorithms for rapid segmentation, registration and classification; and 3D Visualization: Clinical user interface development and multi-modal real-time 3D visualization. Working with CIMTEC is a collaborative process. Together, we will develop the best plan for your project to achieve your goals.



Track 1	Moderator & Panelists
<p>8:00 - 8:50 AM</p> <p><b>BIOTECH ANGELS</b></p>	<ul style="list-style-type: none"> <li>• Jeffrey Arnold, President, <i>Arnold Strategies</i> </li> <li>• Christopher Mirabile, Chairman, <i>Angel Capital Association</i></li> <li>• Jennifer Rousseau, Executive Director, <i>Cherrystone Angel Group</i></li> <li>• Richard Berenson, CEO, <i>Thermalin Diabetes</i></li> <li>• Yaniv Sneor, Founder, <i>Mid Atlantic Bio Angels</i></li> </ul>
<p>9:00 - 9:50 AM</p> <p><b>TALES FROM THE ROAD</b></p>	<ul style="list-style-type: none"> <li>• Richard Berenson, CEO, <i>Thermalin Diabetes</i> </li> <li>• Conrad Bletzer Jr, Co-Founder, CEO and General Counsel, <i>Normoxys</i></li> <li>• Donald Kiepert, Executive Chairman &amp; CEO, <i>Seropeutics</i></li> <li>• Peter Savas, CEO &amp; Chairman, <i>LikeMinds</i></li> <li>• Tyler Wanke, CEO, <i>Innoblative</i></li> </ul>
<p>10:00 - 10:50 AM</p> <p><b>BIOTECH FAMILY OFFICES</b></p>	<ul style="list-style-type: none"> <li>• Dennis Ford, Founder &amp; CEO, <i>Life Science Nation</i> </li> <li>• Alexander Pickett, Associate, <i>Mediqventures</i></li> <li>• Christopher de Souza, Director, <i>Broadview Ventures</i></li> <li>• Jayson Rieger, SVP of Business Development &amp; Portfolio Management, <i>PBM Capital</i></li> </ul>
<p>11:00 - 11:50 AM</p> <p><b>BIG PHARMA</b></p>	<ul style="list-style-type: none"> <li>• Cathy Thut, Director, Strategic Alliances, <i>Novartis Institutes for BioMedical Research</i> </li> <li>• Benjamin Thorner, Head of North American Innovation Hubs, <i>Merck</i></li> <li>• Chandra Ramanathan, Vice President &amp; Head of East Coast Innovation Center, <i>Bayer</i></li> <li>• Christian Schubert, Director, Corporate Development &amp; Strategy and Head, Therapeutic Atlas Group, <i>Biogen</i></li> <li>• Thomas Luby, Senior Director, New Ventures, <i>Johnson &amp; Johnson Innovation</i></li> </ul>
<p>1:00 - 1:50 PM</p> <p><b>EARLY STAGE THERAPEUTICS INVESTORS</b></p>	<ul style="list-style-type: none"> <li>• Mark Day, Executive Director &amp; Head of External Research &amp; Scouting, <i>Alexion Pharmaceuticals</i> </li> <li>• Bard Geesaman, Venture Partner, <i>MPM</i></li> <li>• Charlotte Hubbert, Program Investment Officer, Program Related Investments, <i>Bill and Melinda Gates Foundation</i></li> <li>• Erin Washington, Manager, Transactions &amp; Business Analytics, <i>Johnson &amp; Johnson Innovation</i></li> <li>• Kush Parmar, Managing Partner, <i>5AM Ventures</i></li> </ul>
<p>2:00 - 2:50 PM</p> <p><b>VENTURE PHILANTHROPY</b></p>	<ul style="list-style-type: none"> <li>• Annette Bakker, President- Chief Scientific Officer, <i>Children's Tumor Foundation</i> </li> <li>• Jak Knowles, Managing Director, VP Medical and Scientific Affairs, <i>CureDuchenne Ventures</i></li> <li>• John Parker, Trustee, Vice President, <i>Charles H. Hood Foundation</i></li> <li>• Maria Berkman, Director, <i>Broadview Ventures</i></li> <li>• Michael Batten, Director, Strategic Partnerships, <i>Juvenile Diabetes Research Foundation</i></li> </ul>
<p>3:00 - 3:50 PM</p> <p><b>CORPORATE VCS &amp; STRATEGIC INVESTMENT</b></p>	<ul style="list-style-type: none"> <li>• John Gustofson, Sr. Director, <i>AbbVie Ventures</i> </li> <li>• Barbara Sosnowski, Vice President, External R&amp;D Innovation, WRD, <i>Pfizer</i></li> <li>• Hakan Goker, Senior Investment Director, <i>Merck Ventures</i></li> <li>• Marian Nakada, Vice President, Venture Investments, <i>Johnson &amp; Johnson Innovation</i></li> <li>• Martin Heidecker, Managing Director, <i>Boehringer Ingelheim Venture Fund USA</i></li> </ul>
<p>4:00 - 4:50 PM</p> <p><b>RARE/ORPHAN DISEASES INVESTORS</b></p>	<ul style="list-style-type: none"> <li>• Vered Bisker-Leib, Chief Business Officer, <i>Cydan</i> </li> <li>• M. (Ken) Kengatharan, President, <i>Armetheon</i></li> <li>• Jayson Punwani, Principal, <i>Pappas Ventures</i></li> <li>• Sam Sabrin, Director, Corporate Development, <i>Shire</i></li> <li>• Sara Nayeem, Partner, <i>New Enterprise Associates</i></li> </ul>



• **Jeffrey Arnold**, President, *Arnold Strategies* 

Mr. Arnold is the president of Arnold Strategies, LLC, a strategic advisor to early and growth stage CEO's, an angel investor with Mass. Med. Angels and Boston Harbor Angels and part-time executive chairman of First Light Biosciences. Prior to founding Arnold Strategies, Mr. Arnold spent 20 years as the CEO of multiple private and public technology and life science companies. Among these are Cambridge Heart, a cardiology diagnostics company which he founded and took public, CardioFocus, a catheter ablation company and Accelrys, with software tools for rational drug design, now a division of Dassault Systemes. As an angel investor, Mr. Arnold, has invested in, among others, SmartCells (sold to Merck), BioAssets development Corp (sold to Cephalon), Syntonix (sold to Biogen Idec), Health Honors (sold to Healthway) and JB Therapeutics (now public as Corbus Pharmaceuticals). Mr. Arnold is a guest lecturer at the MIT Sloan School, member of the MIT Venture Mentoring Society, on the Grant Review Board of the MIT Deshpande Center and on the board of overseers at the Museum of Science. He received a BSEE from MIT in 1972.

• **Christopher Mirabile**, Chairman, *Angel Capital Association*



Christopher Mirabile is the Chair of the Angel Capital Association and the co-founder of portfolio management tool [www.seraf-investor.com](http://www.seraf-investor.com). He is also co-Managing Director of Launchpad Venture Group, a venture investment group focused on seed and early-stage investments in technology-oriented companies. Launchpad is the largest angel group in New England and top-three ranked group in the U.S. As a full-time angel investor and an active member of the Boston-area angel investing community, Christopher has personally made more than 60 investments in start-up companies. He was named one of the "Top Angel Investors in New England" by Xconomy. Christopher is a columnist for Inc.com, an adjunct lecturer in the MBA program at Babson's Olin School of Business, a regular advisor and mentor to start-ups, and a frequent panelist and speaker. He is a member of the Board of Directors or Board of Advisors of numerous start-up companies and non-profits. Christopher has served as a public company CFO and General Counsel with IONA Technologies PLC, a corporate and securities lawyer with Testa Hurwitz & Thibault and as a management consultant with Price Waterhouse's Strategic Consulting Group.

• **Jennifer Rousseau**, Executive Director, *Cherrystone Angel Group*



At Cherrystone, she manages the angel group's operations as well as serves on the Steering, Screening and Due Diligence Committees. She has experience in screening deals, determining valuation models and conducting market research for several verticals including pharmaceutical, medical devices, software, hardware and internet/mobile applications. She advises portfolio companies on fundraising strategies and works with the CEOs to keep investors updated. Jenn serves as a representative of Cherrystone in the Boston and New York markets at various fundraising and networking events as well as serves on UMASS Dartmouth's Center for Innovation, the RI Business Plan Competition and the Chamber's Innovation Providence boards. Jenn graduated Summa Cum Laude from Bryant University with a B.S. in Finance and a minor in Legal Studies. She received the Delta Sigma Pi Scholarship Key, awarded to the graduating senior with the highest cumulative academic average, as well as the Jack H. Rubens Leadership in Finance Award.

• **Richard Berenson**, CEO, *Thermalin Diabetes*



Rick is a serial entrepreneur who has successfully launched and financed multiple life science and other organizations around important new technologies in complex markets. He has been CEO or COO of eleven companies; most recently Thermalin Diabetes, LLC (CEO, biotech) and HeartLander Surgical, Inc. (CEO, medical device). Rick has also led companies in consumer products manufacturing, knowledge management, new media, entertainment industry technology, manufacturing software, healthcare information and services, healthcare market research, diagnostic reference laboratory services, and cancer immunotherapeutics. He has raised or helped raise more than \$50M in private and non-dilutive capital. A former McKinsey & Company consultant, Rick received a JD-MBA from Harvard Business and Law Schools in 1984 and is a graduate of Harvard College. Rick began his career at AT&T Bell Laboratories as a member of technical staff where he helped launch internal ventures. He then worked at several software startups in the Boston area before joining McKinsey & Company as a management consultant. Subsequently, Rick has been CEO of ActivBiotics (early stage biotech), Banton Precision Wood Products (consumer products manufacturer), NewSphere (knowledge management software), Student.Com, Inc. (new media), and TVGrid (technology for the entertainment industry). He has also served as COO at ChannelHealth.Com (healthcare information and e-commerce), Morpace Pharma Group (medical market research), and AltiComm (telecom).

• **Yaniv Sneor**, Founder, *Mid Atlantic Bio Angels*



Yaniv Sneor is a (reformed) physicist, who made the transition into the business world after being bitten by the entrepreneurial bug. Yaniv is one of the founders of MABA – Mid Atlantic Bio Angels ([bioangels.net](http://bioangels.net)) a life science angel investor group. MABA also orchestrates regular life science pitching events ([1stpitchlifescience.com](http://1stpitchlifescience.com)), which began in NYC and have since expanded to other states. Yaniv has been involved in founding, growing, managing and re-engineering companies for the past 25+ years, in multiple industries. He ran companies of different sizes and at different life-stages, led re-structuring activities, purchased and sold multiple companies, and negotiated and integrated joint ventures and strategic relationships. Through his consulting practice (Blue Cactus Consulting), Mr. Sneor assists companies with strategy, execution and technology commercialization.

## TALES FROM THE ROAD

TRACK 1

• **Richard Berenson**, CEO, *Thermalin Diabetes* 



Rick is a serial entrepreneur who has successfully launched and financed multiple life science and other organizations around important new technologies in complex markets. He has been CEO or COO of eleven companies; most recently Thermalin Diabetes, LLC (CEO, biotech) and HeartLander Surgical, Inc. (CEO, medical device). Rick has also led companies in consumer products manufacturing, knowledge management, new media, entertainment industry technology, manufacturing software, healthcare information and services, healthcare market research, diagnostic reference laboratory services, and cancer immunotherapeutics. He has raised or helped raise more than \$50M in private and non-dilutive capital. A former McKinsey & Company consultant, Rick received a JD-MBA from Harvard Business and Law Schools in 1984 and is a graduate of Harvard College. Rick began his career at AT&T Bell Laboratories as a member of technical staff where he helped launch internal ventures. He then worked at several software startups in the Boston area before joining McKinsey & Company as a management consultant. Subsequently, Rick has been CEO of ActivBiotics (early stage biotech), Banton Precision Wood Products (consumer products manufacturer), NewSphere (knowledge management software), Student.Com, Inc. (new media), and TVGrid (technology for the entertainment industry). He has also served as COO at ChannelHealth.Com (healthcare information and e-commerce), Morpace Pharma Group (medical market research), and AltiComm (telecom).

• **Donald Kiepert**, Executive Chairman & CEO, *Seropeutics*



Don Kiepert is an experienced CEO, entrepreneur, and pharmacist who has started 12 successful life sciences companies. Most recently, Don has launched Seropeutics, an early-stage pharmaceutical company advancing breakthrough therapies to treat the orphan indication Fragile X syndrome. Previously Don founded and was CEO of Point Therapeutics which became a NASDAQ listed company where he raised \$100M to support the clinical development of the technology. Don then led Lantheus Medical Imaging a \$350M global radiopharmaceutical company, with three product candidates in clinical development. Recently Don has been appointed as a board member of the largest radiopharmaceutical company in Europe, IBA Molecular. He has also worked as a full time advisor for Bain Capital and served as an advisor for multiple private equity companies. Don is experienced in capital formation, leading drug development programs, FDA interactions, board creation and management, commercialization, and organizational development.

• **Peter Savas**, CEO & Chairman, *LikeMinds*



Mr. Savas has 30 years of experience in executive leadership positions with a broad range of life sciences products and services companies. Mr. Savas served as the CEO of Alseres Pharmaceuticals, Inc., Chairman CEO of Aderis Pharmaceuticals, developer of the Neupro transdermal patch marketed worldwide to treat Parkinson's disease and Restless Legs Syndrome and as Chairman and CEO of Unisyn, a cGMP contract manufacturer of biologics for clinical trials. Mr. Savas held executive and operating leadership positions with Bristol Meyers, Waters, Millipore, Genex and Zymark. Mr. Savas brings strategic and operational healthcare experience along with broad access to industry, academia, regulatory and capital markets leaders. Mr. Savas holds a BA in Chemistry from Syracuse University and is credentialed as a Professional Director by the American College of Corporate Directors.

• **Conrad Bletzer Jr**, Co-Founder, CEO and General Counsel, *Normoxys*



Conrad Bletzer, Jr., Co-Founder, CEO and General Counsel, is experienced in high growth start-up companies in various industries. He is a seasoned business manager with a thorough understanding of operations, business development, contracts, Intellectual property and finance. He has worked with both of the co-founders for many years as advisor, legal counsel and general business partner. He has been a founder, CEO or Counsel for a number of companies over the years in fields including Venture Capital, Wireless Technology and Life Science.

• **Tyler Wanke**, CEO, *Innoblative*



Tyler Wanke is the founding CEO of Innoblative, a medical device company focused on treating early stage breast cancer with novel ablation technology. Tyler received his B.S. in Neurobiology and Certificate in Business from the University of Wisconsin – Madison in 2011. While there, he worked in the Department of Neurological Surgery studying the use of methylating compounds on regenerating spinal cord after injury. He started medical school at Northwestern University's Feinberg School of Medicine where he studied orthopedic surgical readmission after knee and hip surgery. After completing his second year of medical school, Tyler took leave from medical school to start Innoblative. He has also worked for Abbott Ventures and Medtronic, has an MBA from Northwestern's Kellogg School of Management and an MEM from Northwestern's McCormick School of Engineering, and volunteers on a board of the Cures Within Reach (CWR) non-profit.



• **Dennis Ford**, Founder & CEO, *Life Science Nation* 

Dennis Ford is an entrepreneur and author with expertise in sales, marketing, and business development. He has spent most of his career launching new companies. Over the last decade, he has worked extensively with global alternative investors interested in high-growth early-stage technologies. His expertise encompasses using database subscription services to create business solutions and using the Internet to create an interactive dialog between buyers and sellers. He is a big proponent of using profiling and matching technology to find that all-important business fit in the marketing and selling process. Before LSN, Dennis was the President and CEO of Brighton House Associates (BHA). BHA was launched in order to improve the way hedge fund and private equity fund managers raised capital and marketed their funds to investors. Ford is the author of *The Peddler's Prerogative* and *The Fund Manager's Marketing Manifesto*, two well-received sales and marketing books. His latest book is *The Life Science Executive's Fundraising Manifesto*.



• **Alexander Pickett**, Associate, *Mediqventures*

Alexander Pickett is an ASSOCIATE at Mediqventures. Prior to joining Mediqventures, he was an associate at Flatley Venture Capital, a cystic fibrosis focused investment arm of a family office, where he was responsible for investment analysis and scientific due diligence. While there, he also supported Flatley Discovery Lab's business development efforts. Alexander co-founded Real Life Sciences, a start-up focused on using software-based patient-engagement solutions in order to improve patient recruitment to clinical trials. Prior to joining Flatley Venture Capital, Alexander graduated from Harvard College with an A.B. in Molecular and Cellular Biology, where he was a Microbial Studies Initiative Undergraduate Fellow and an International Genetically Engineered Machines Competition Team Member.



• **Christopher de Souza**, Director, *Broadview Ventures*

Christopher de Souza, PhD, shares responsibility for the day-to-day operations of Broadview Ventures, including business development strategy, identification and screening of new investment opportunities, negotiation of partnering terms and deal structure, as well as portfolio company board involvement. He leverages 20 years of experience in biopharmaceutical R&D, business development and corporate strategy to help meet the Broadview Ventures mission. Christopher started his pharmaceutical career at Novartis where he was a senior scientist in the Metabolic and Cardiovascular Diseases group and then Director of Strategic Alliances with responsibilities for the therapeutic area strategy, business development and alliance management. After Novartis, Christopher was VP of Business Development at SkyePharma US Inc, a drug delivery company, where he was responsible for out-licensing SkyePharma's clinical assets and drug delivery technologies. Christopher also founded a business development consulting practice with several clients including JSB-Partners, Diagnostics for All and Metaome. Christopher received an MBA from Rutgers University and a PhD in physiology from Louisiana State University. He completed his post-doctoral training at "The Upjohn Company" and the Joslin Diabetes Center/Harvard Medical School. Christopher currently serves as the board observer for Acesion, Allosteros, CellAegis, Declmmune, Gila Therapeutics, GI Windows, Intravascular Imaging Inc., Laurantis, Pulmokine and VentriNova.



• **Jayson Rieger**, SVP of Business Development & Portfolio Management, *PBM Capital*

Dr. Jayson M. Rieger, Ph.D, MBA, is currently the SVP of Business Development & Portfolio Management for PBM Capital, LLC, where he supports new investment evaluation, deal sourcing and provides technical and business support for portfolio companies. Dr. Rieger has more than 10 years experience in cross-functional scientific and business leadership roles spanning business development, research operations, drug discovery and product development in the life sciences industry. Most recently he served as Corporate Senior Vice President and President of the Human Therapeutics Division at Intrexon Corporation. Dr. Rieger has also served as the Vice President of Research and Virginia Operations for Clinical Data, Inc., prior to its acquisition by Forest Labs in 2011. Dr. Rieger served as the Vice President of Lead Development at Adenosine Therapeutics, LLC, from prior to its acquisition by Clinical Data in 2008. Dr. Rieger has delivered a number of invited lectures at universities and scientific conferences and has served as a key team member in multiple development programs ranging from discovery stage research to Phase III clinical trials. He was the recipient of more than 10 federal grants, serving as both principal and co-investigator on efforts targeted towards evaluating adenosine receptor agents in a variety of disease indications.



• **Cathy Thut**, Director, Strategic Alliances, *Novartis Institutes for BioMedical Research* 

Cathy is a Transaction Lead for Novartis' global research and early development collaborations. Her recent deals have focused on building Novartis' immuno-oncology pipeline and include the Surface Oncology and Xencor license and collaboration agreements and the Admune acquisition. She has also contributed to a number of strategic investments in emerging life science companies across a broad range of therapeutics areas. Cathy joined Novartis in 2009 to lead search and evaluation for ophthalmology, and later expanded into cardiovascular and metabolic diseases, drug delivery and genome editing. Prior to joining Novartis, Cathy was the Therapeutic Area Group Head for Ophthalmology at Merck, where she led Merck's preclinical drug development efforts in glaucoma and retinal diseases. Cathy holds a PhD in Molecular and Cell Biology from the University of California, Berkeley and an MBA from MIT's Sloan School of Management.



• **Benjamin Thorner**, Head of North American Innovation Hubs, *Merck*

Ben is Vice President, BD&L and Head of North American Innovation Hubs at Merck Research Laboratories. As such, Ben leads the Boston Innovation Hub and the West Coast Innovation Hub, each of which is a full business development organization, tasked with bringing new molecules, technologies and collaborations into Merck, especially in the New England and West Coast Regions. The emphasis for these activities is on early-stage (prior to PoC in Humans) opportunities. The Innovation Hubs work closely with academic centers, biotech and pharma companies. Prior to joining Merck, Ben was Head of Transactions in Strategic Alliances at Novartis Institutes for BioMedical Research (NIBR). In this role, Ben led a group of professional negotiators to value and structure deals and to drive cross-functional deal teams to close deals between NIBR (Novartis' organization responsible for Research and Early Development) and potential partners. These deals ranged from research collaborations, to licensing deals to IP acquisitions and the like. NIBR's partners include biotechnology companies and academic partners. Prior to joining Novartis, Ben led the execution of numerous deals as Executive Director of Licensing at Amgen. Ben also held other roles at Amgen, including Senior Counsel in Amgen's legal department, where he drafted and negotiated key licensing and related deals. Before moving in-house, Ben worked as an attorney in private practice at the law firm of Brobeck, Phleger & Harrison LLP, spending several years in the firm's offices in New York City and in the Boulder/Denver area of Colorado. Ben also served as a law clerk to the Honorable Judge Randall R. Rader on the US Court of Appeals for the Federal Circuit in Washington DC. Ben holds a Masters Degree in Biology and a JD from the University of Virginia and an undergraduate degree in Government & Politics from George Mason University.



• **Chandra Ramanathan**, Vice President & Head of East Coast Innovation Center, *Bayer*

Chandra Ramanathan is the VP and Head of East Coast Innovation Center at Bayer. In his current role, Chandra is responsible for establishing the innovation center, building an innovative product portfolio with key academic partners, driving external scientific leadership and engaging/collaborating with members of the local innovation ecosystem. In his earlier role, he was with the corporate innovation strategy as the global lead for External Innovation – Life Sciences with focus on new sourcing models (open innovation), venture capital strategy and engagement strategies at global innovation hotspots. Prior to this role, Chandra was the Global Launch Team leader of Copanlisib and Head of Pipeline Marketing. He was the co-chair of the Value Strategy Team to ensure customer insights (physicians, payer and patients) are incorporated as part of development strategies. He also developed the commercial foundation for companion diagnostics development. Before joining Bayer he has worked in different roles at Wyeth (Pfizer) and Bristol-Myers Squibb such as Global Brand Team Leader, Licensing/Business Development, Neuroscience Strategy, Drug discovery and Applied Genomics. Chandra has worked across the pharmaceutical product development and commercialization spectrum for more than 20 years. He has broad commercial and research backgrounds with an M.B.A from the Columbia Business School, Ph.D. in Genomics/Bioinformatics, M.S. in Medicinal Chemistry and B.S. in Pharmacy.



• **Christian Schubert**, Director, Corporate Development & Strategy and Head, Therapeutic Atlas Group, *Biogen*

Dr. Christian R. Schubert currently leads the Therapeutic Atlas Group within Biogen's Corporate Development and Strategy function, focused on the identification and evaluation of business development and M&A opportunities and the facilitation of therapeutic area strategies across all stages of the biopharmaceutical value chain. Prior to joining Biogen, Christian was an Associate Director of Human Genetics and Computational Biomedicine at Pfizer Worldwide Research and Development in Cambridge, MA. His current scientific and biomedical interests revolve around human neurodevelopment, cognition and executive function disorders.



• **Thomas Luby**, Senior Director, New Ventures, *Johnson & Johnson Innovation*

Tom is a Sr. Director of New Ventures at the Johnson & Johnson Innovation Center in Boston focusing on early-stage investments and collaborations in Neuroscience, Cardiovascular & Metabolism, Infectious Disease, Microbiome Therapeutics, and Consumer Products. Prior to joining J&J, Tom worked at Shire where he was the Sr. Director of Research Ventures. Tom received his Bachelor of Science degree in Biology from State University of New York at Plattsburgh, his Ph.D. in Immunology from Tufts University, and was a post-doctoral fellow in the Cancer Cell Biology Department at Harvard School of Public Health.

## EARLY STAGE THERAPEUTICS INVESTORS

TRACK 1



• **Mark Day**, Executive Director & Head of External Research & Scouting, *Alexion Pharmaceuticals* 

Mark's background and experience spans across various leadership roles in Business Development (M&A), Academic Science, Drug Discovery & Translational Medicine. Currently he heads a new department at Alexion Pharmaceuticals, External Research and Scouting, and is an Adjunct Assistant Professor at Yale University. In his previous position at BMS, he was responsible for the search and evaluation of iPierian Inc, and together with key stakeholders at BMS, championed the acquisition of the company, which closed on April 29th 2014. He has published over 60 peer-reviewed manuscripts in leading journals including Nature & Science.



• **Bard Geesaman**, Venture Partner, *MPM*

Bard Geesaman, M.D., Ph.D., has been affiliated with MPM and associated portfolio companies since 2002. With broad experience investing, operating and facilitating business development globally, including in Japan, China and Israel, Bard is a Managing Director of MPM's Oncology Impact Fund (OIF) and serves as Chief Compliance Officer (CCO). Prior to MPM, Bard founded Catalyst Medical Solutions, a medical documentation and billing eHealth company in Boston where he served as the Chief Technology Officer through the company's acquisition. After Catalyst, Bard joined Centagenetix, an MPM-founded company exploring the genetics of successful aging. In 2006, Bard joined MPM as a Venture Partner with a major focus on founding Solasia Pharmaceuticals, based in Tokyo, Japan. Bard is also the co-founder and a board member of MPM healthcare IT startup TriNetX (big data analytics for clinical trials). Bard is passionate about innovation in health care, and in 2008 took a two-year sabbatical from MPM to do non-profit work in Los Angeles at the X-Prize Foundation, where he worked on alternative models for motivating life sciences innovation. He received a BS in neuroscience from UC Berkeley followed by concurrent degrees from Harvard Medical School and the Massachusetts Institute of Technology, with his PhD work focused on systems and computational neurobiology. Bard finished his medical training by completing a three-year medical residency at Massachusetts General Hospital.



• **Charlotte Hubbert**, Program Investment Officer, Program Related Investments, *Bill and Melinda Gates Foundation*

Charlotte Hubbert is a Program Investment Officer with the Bill & Melinda Gates Foundation focused on Venture Investing for innovative and technologies that support foundation initiatives in Global Health. Prior to joining the Gates Foundation, Charlotte was a Vice-President at H.I.G. BioVentures focusing on investment opportunities in the life sciences, including therapeutics, diagnostics and medical devices at all stages of development. She was BOD observer at Cardeas Pharma and Alder Biopharmaceuticals. Charlotte started her career in early stage biotech investing at Accelerator Corporation, an investment vehicle focused on identifying, evaluating, financing and managing emerging therapeutic technologies. During her tenure, Charlotte was involved in the strategic development and management of five companies, including Oncofactor, Groove Biopharma, Acylin Therapeutics, Xori and Pharmselex. Charlotte is currently BOD observer at Synlogic Therapeutics, Sera Prognostics and Lodo Therapeutics. Charlotte earned a B.S. in Microbiology from the University of Washington and a Ph.D. in Pharmacology and Cancer Biology from Duke University. She did her post-doctoral work in stem cells and regenerative medicine at the Institute for Stem Cells and Regenerative Medicine at the University of Washington. Charlotte is a member of the Kauffman Society of Fellows (Class 14).



• **Erin Washington**, Manager, Transactions & Business Analytics, *Johnson & Johnson Innovation*

Erin is a Transactions Manager at the Boston Innovation Center. She is responsible for leading and executing deals with entrepreneurs and researchers across pharmaceuticals, medical devices, and consumer products. Prior to joining Johnson & Johnson, Erin was an Associate at Leerink Swann Consulting, where she advised on business development and corporate strategy for life sciences clients. Erin holds a BA in Organismic and Evolutionary Biology from Harvard University.



• **Kush Parmar**, Managing Partner, *5AM Ventures*

Kush M Parmar, M.D., Ph.D. is a Managing Partner at 5AM Ventures and joined in 2010 from Harvard Medical School, where he was an NIH-sponsored M.D./Ph.D. Physician Scientist Fellow in the Harvard-MIT Health Sciences and Technology Program. Dr. Parmar serves as a Director on the Boards of Arvinas, Audentes, Homology and scPharmaceuticals. He previously served as Acting VP of Strategy and Corporate Development at Novira (acquired by J&J) and was Board Observer for Envoy (acquired by Takeda), Achaogen (NASDAQ: AKAO) and Pulmatrix (NASDAQ: PULM). Dr. Parmar serves on the Scientific Advisory Council of Princeton University's Department of Molecular Biology and for the Grace Wilsey Foundation. He is a Fellow of the Society of Kauffman Fellows. Before joining 5AM, Dr. Parmar completed clinical clerkships at the Massachusetts General & Brigham and Women's Hospitals. At Princeton University, Dr. Parmar worked on developmental genetics with Eric F. Wieschaus (Nobel Prize in Medicine in 1995). He holds an A.B. in Molecular Biology and Medieval Studies from Princeton University, a Ph.D. in Experimental Pathology from Harvard University and an M.D. from Harvard Medical School. Dr. Parmar is based in the Boston, MA office.



## VENTURE PHILANTHROPY

TRACK 1



• **Annette Bakker**, President- Chief Scientific Officer, *Children's Tumor Foundation* 

Annette Bakker, PhD, a highly experienced Research & Development executive, is President and Chief Scientific Officer (CSO) of the Children's Tumor Foundation, a non-profit organization dedicated to finding effective treatments for neurofibromatosis (NF). Dr. Bakker leads a staff of 45 people. She is responsible for the strategic, programmatic, and financial operations of the Foundation to ensure that the mission and core values are put into practice, and that a success-oriented and accountable environment exists throughout the Foundation. As CSO, she works with the Foundation's research staff to design and implement innovative strategies to accelerate the translation from top science into therapeutic benefit. She also advises the Board on its research direction and portfolio, and leads three external committees that coordinate NF research nationally. She seeks innovation and breakthrough thinking. She effectively implements her personal network with world class centers of excellence in her strategy to advance neurofibromatosis research and continuously attracts new top scientists and clinicians to NF research and clinical development.



• **Jak Knowles**, Managing Director, VP Medical and Scientific Affairs, *CureDuchenne Ventures*

Dr. Jak Knowles joined CureDuchenne in 2015 as the Managing Director of CD Ventures and the Vice President of Medical and Scientific Affairs for CureDuchenne. Jak has had a career in healthcare spanning over a decade with the last five years focused in biotech venture capital and finance. Most recently, Jak was as an investment professional in the Boston office of MPM Capital (\$2B AUM) where he worked within the BioVentures Asset Management team starting early-stage companies focused on developing curative therapeutics across a wide spectrum of indications. Prior to MPM, Jak worked in New York as a biotechnology equities analyst within the investment bank JMP Securities, and with Burrill & Co., a life sciences VC firm. Jak began his post-graduate business career working in health and life sciences consulting practice of Oliver Wyman where he helped implement value-based transformation of hospital systems and physician practices through re-designing care-models, implementation of electronic clinical decision support, and structuring reimbursement around patient centric care. Jak has a medical degree from Stanford University where he graduated with honors in biomedical research, and a B.S. in biology from Binghamton University. Jak has authored over a dozen publications from research performed at the Memorial Sloan Kettering Cancer Center, Stanford University, and during a NIH post-doctoral surgical research fellowship. Currently, Jak serves on the Board of Directors for Myotherix, RASRx, and Bamboo Therapeutics.



• **John Parker**, Trustee, Vice President, *Charles H. Hood Foundation*

John Parker is Vice President of the Board of Trustees of the Charles H. Hood Foundation, a Boston based private foundation focused on children's health. He is also Founder and Managing Director of CH Innovations, LLC, the Hood Foundation's program-related investment (PRI) subsidiary. CHI seeks to further the Foundation's philanthropic goals by using PRIs to support companies with potentially high-impact biomedical solutions targeting pediatric populations as they navigate the "Valley of Death." John has over 20 years of experience making and managing alternative investments. He is currently Managing Director of Tidal Capital Management, a family office and hedge fund. Previously, he was Chief Investment Officer of Xylem Investments, an international private equity firm. He also worked as a management consultant at Cambridge Strategic Management Group and Booz Allen Hamilton. The early part of his career was spent as a merchant banker in Tokyo. He has served as a board member, observer or advisor to multiple companies. John graduated from Dartmouth College and earned an MBA from the Amos Tuck School of Business Administration at Dartmouth.



• **Maria Berkman**, Director, *Broadview Ventures*

Maria Berkman, MD, shares responsibility for the day-to-day operations of Broadview Ventures, including identification and screening of new opportunities, due diligence, negotiation of deal structure, as well as portfolio company board involvement. Prior to joining Broadview Ventures Maria was a management consultant for Monitor Group, where she specialized in life sciences with a focus on biopharmaceutical corporate strategy, franchise and asset-level commercialization strategy, and competitive strategic planning. Before joining Monitor Group, Maria completed Transitional Year training within the Partners HealthCare System at Newton Wellesley Hospital, splitting her time between Internal Medicine and General Surgery. Maria earned her MD from the UCLA School of Medicine, graduating Alpha Omega Alpha with a research focus in the surgical subspecialties, at the intersection of cardiothoracic and trauma surgery. Maria earned her MBA from the Anderson School of Management at UCLA. Her undergraduate degree in Psychology is from New York University. Maria currently serves as the Board Observer for Apama, BioKier, Cardialen, InfoBionic, Vascular Graft Solutions and Zumbro Discovery.



• **Michael Batten**, Director, Strategic Partnerships, *Juvenile Diabetes Research Foundation*

Michael Batten, M.D., M.B.A., leads strategic partnering for JDRF's Research Business Development group where he facilitates venture creation and syndicated venture investments focused on translating innovative Type 1 Diabetes research into lifesaving therapies for T1D patients. Previously, Dr. Batten invested in healthcare companies as a portfolio manager at Merrill Lynch and a member of the investment team of the Caxton Health Holdings. Prior to his investing roles, Michael was a member of Pfizer's Business Development group where he led multiple transactions and was instrumental in the creation of Pfizer Venture Investments, the strategic venture capital arm of Pfizer. Dr. Batten received his B.S. in Mechanical Engineering from N.C. State University, M.D. from U.N.C. – Chapel Hill, trained in Ophthalmology at NYU, and M.B.A. from Wharton.

## CORPORATE VCS &amp; STRATEGIC INVESTMENT

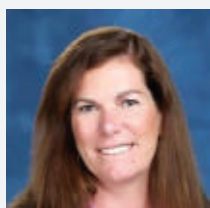
TRACK 1

• **John Gustofson**, Sr. Director, *AbbVie Ventures* 



John Gustofson is Senior Director of AbbVie Ventures. John is primarily responsible for identifying and transacting venture opportunities across therapy areas including immunology, oncology, virology, and neuroscience. Prior to joining AbbVie, John worked at AstraZeneca as a Director of Strategic Partnering and Business Development focused on oncology licensing. John has 20+ years professional experience as a bench scientist and in various roles of market and business development. In addition John has worked in numerous biotechnology companies including Altus Pharmaceuticals and Therion Biologics and spent approximately 4 years in strategy consulting to the life sciences industry. He holds a bachelor's degree in Microbiology from Western Illinois University, a Master Degree in Molecular Biology from the Miami University and an MBA from the Boston University.

• **Barbara Sosnowski**, Vice President, External R&D Innovation, *WRD, Pfizer*



Barbara Sosnowski is Vice President and Global Head, External R&D Innovation Pharmatherapeutics and WRD External Partnerships. As part of the Pharmatherapeutics team, Barbara is the cluster lead for Cardiovascular Metabolic and Inflammation and Immunology Research Units for externally focused efforts. Dr. Sosnowski has more than 30 years in the health care industry. Prior to joining Pfizer 6 years ago, Barbara was Vice President, Biologics Development of Cardium Therapeutics and was appointed Chief Operating Officer of Tissue Repair Company following Cardium's acquisition of Tissue Repair Company in August 2006. Prior to the acquisition, Dr. Sosnowski served as President and CEO of Tissue Repair Company. From June 2001 to December 2004 she served as Vice President Research and Development of Selective Genetics Inc. a tissue repair company that developed wound repair, orthopedic and cardiovascular products. At Selective Genetics, she co-invented and helped develop the targeted gene therapy program, both viral and non-viral. Prior to Selective Genetics she was employed by Prizm Pharmaceuticals from October 1992. Prior to joining Prizm, Dr. Sosnowski was at Ligand Pharmaceuticals, where her efforts were focused on identification of small molecule inhibitors of osteoporosis. Dr. Sosnowski received her BA in Biological Sciences from the University of California, Berkeley and PhD in Biological Sciences from Johns Hopkins University. She is also a registered patent agent.

• **Hakan Goker**, Senior Investment Director, *Merck Ventures*



Hakan Goker (Ph.D.) is a senior investment director at M Ventures, the corporate venture arm of the biopharmaceutical division of Merck KGaA, Darmstadt, Germany. Hakan joined MS Ventures in 2013 and previously was investing as a partner at Aescap Venture and prior to that at Atlas Venture. Since 2006, Hakan was instrumental in the creation, financing, and strategy of multiple biotechnology companies globally including Asceneuron (CH), Orphazyme (DK), Nimbus Discovery (US), F Star (UK), Bicycle Therapeutics (UK) and Nitec now Horizon Pharma (CH/US). Hakan received his PhD in cancer biology from the Institute of Cancer Research/ University of London and continued his scientific career with post-doctoral work at the Breakthrough Breast Cancer Centre/Royal Marsden Hospital. He gained his BSc Honours, from University College London. Hakan is a board member of Asceneuron, Storm Therapeutics, Forendo Pharma, Raze Therapeutics, Tocopherx and Synaffix.

• **Marian Nakada**, Vice President, Venture Investments, *Johnson & Johnson Innovation*



Marian is Vice President, Venture Investments at Johnson & Johnson Innovation – JJDC Inc. and is based in Boston. She focuses on pharmaceutical investments in East Coast companies that will create options in areas of strategic interest to Johnson & Johnson. Marian previously held roles at Centocor R&D, Janssen R&D, and Janssen Business Development. She has a BA in Biology from Harvard College and a PhD in Pharmacology from the University of Pennsylvania. Marian was the JJDC investor for CoStim Pharmaceuticals, Rodin Therapeutics, and Padlock Therapeutics and currently sits on the Board of Navitor Pharmaceuticals.


• **Martin Heidecker**, Managing Director, *Boehringer Ingelheim Venture Fund USA*



Martin is Managing Director of Boehringer Ingelheim Venture Fund USA, Inc. Martin joined the Boehringer Ingelheim Venture Fund (BIVF) in 2010 to invest in early innovative therapeutic life science companies. In October 2013, Martin established the US-office of BIVF in Cambridge, MA, where he is focusing on biotech seed-investments. He has 15 years of investing and commercial experience in both venture capital and global pharma companies. He serves as board member of AMP Therapeutics in Leipzig, ArmaGen in Calabasas, CA, 121bio in Cambridge, MA and Sentien Biotech, in Medford, MA. Martin holds Master degrees in Biology and Economy and received his doctorate from University of Wuerzburg, Germany.

## RARE/ORPHAN DISEASES INVESTORS



• **Vered Bisker-Leib**, Chief Business Officer, *Cydan* 



Vered Bisker-Leib is the Chief Business Officer of Cydan, an orphan drug accelerator dedicated to advancing therapies that improves the lives of patients with rare, genetic diseases. At Cydan she co-founded IMARA Inc., a company that focuses on the development of novel therapies for the treatment of sickle cell disease and Eperia, Cydan's third spin-out company that is operating in a stealth mode. Prior to joining Cydan, Vered was a member of Bristol-Myers Squibb's strategic transactions group where she assumed roles of increasing responsibility across five therapeutic areas, most recently as an Executive Director and Global Head of business development for the Cardiovascular and Metabolic franchises. She led a team responsible for creating the business development strategy and its execution, culminating in the Licensing of clinical development programs from Alder, AmbrX, and Portola, and the acquisitions of ZymoGenetics, Amira Pharmaceuticals, and Amylin among others. Previously, Vered held business development roles at top-tier Biotech companies Avalon Pharmaceuticals and MedImmune after beginning her career as a scientist at Baxter.

• **M. (Ken) Kengatharan**, President, *Armetheon*



Dr. M. (Ken) Kengatharan is currently President of Armetheon, and since inception to early 2015, President & COO as well as interim CEO of the company. He is the former President & CSO of Altheos, and former Vice President, Pre-Clinical R&D of Athenagen (re-named CoMentis), all based in San Francisco bay area. He is also a General Partner at Atheneos Capital, a San Francisco bay area based evergreen healthcare incubator fund. During the last 16 years, Ken has been critical to the development of multiple drug candidates (NCEs and re-purposed drugs) from concept to Phase II/III. Since setting-up his first company in the late 1990s, Ken has been instrumental in raising more than \$160 MM in private equity for seven start-up companies and for closing partnership transactions in excess of \$800M in deal value. He is currently a board member at Armetheon and Renexxion, an advisor at SPIRE Ventures and an advisor to Stanford University's SPARK program. Ken trained as a cardiovascular pharmacologist in London and at Stanford. He obtained his PhD in pharmacology from the University of London and his MBA (with Distinction) from Durham University in England where he focused on Biotech Finance and Entrepreneurship.

• **Jayson Punwani**, Principal, *Pappas Ventures*



Jayson joined Pappas Ventures in 2011 and is an active member of the investment team. He is responsible for evaluating new opportunities and assisting current portfolio companies with financing and business development strategies. He is currently a board observer at Aura Biosciences, Balance Therapeutics, CardioDx, and OrphoMed. Prior to joining Pappas Ventures, Jayson conducted research in signal transduction as a postdoctoral fellow at UNC-Chapel Hill. He also worked at the Office of Technology Development at UNC, where he developed and executed commercialization and licensing strategies for life science technologies. He has over a decade of experience as a research scientist, beginning his career in the cardiovascular drug discovery group at Bristol-Myers Squibb. Jayson graduated magna cum laude from the College of New Jersey. He also earned a doctorate in Biology from the University of Utah where he was a National Institutes of Health Developmental Biology Trainee and received an MBA from UNC's Kenan-Flagler Business School, where he was a Dean's Scholar.

• **Sam Sabrin**, Director, Corporate Development, *Shire*



Sam has over 15 years in the biotechnology industry with roles spanning corporate development, strategic planning, commercial analytics, pricing, channel marketing and business development. Prior to serving in his current role as the Commercial Due Diligence lead in Corporate Development at Shire, he worked at Sarepta Therapeutics, Vertex pharmaceuticals, Celgene, and GlaxoSmithKline. Sam also founded and was principle of Braintree Research, a leading strategic consulting firm in the bio-pharma filed. Sam began his career with roles in the banking industry focused on managing portfolio risk at MBNA America.

• **Sara Nayeem**, Partner, *New Enterprise Associates*



Sara joined NEA's healthcare team in 2009 and focuses on investments in biopharmaceutical companies. She serves on the boards of Mersana, Cydan, Vtesse and Therachon, and as a board observer for Loxo Oncology (LOXO), Ziaco, Clementia, Millendo, and NightstaRx. She previously served as a board observer for Tesaro (TSRO), Epizyme (EPZM), Omthera (acquired by AstraZeneca), and Zyngenia. She has also been involved in NEA's investments in Prosensa (acquired by BioMarin), 3-V Biosciences, Edimer, XTuit, and Proteostasis. Prior to joining NEA, Sara was an Associate with Merrill Lynch's Global Healthcare Group, where she advised biotechnology, pharmaceutical and medical device companies on numerous mergers, acquisitions and financing transactions. Previously, she worked as an Investment Banking Analyst at Morgan Stanley. She has conducted basic science research in mammalian cardiac development and clinical research in age-related macular degeneration. Sara concurrently earned her MD (cum laude) and MBA from Yale University, where she was a Yale MBA Scholar. She received her AB (magna cum laude) in Biology from Harvard University.

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- Insurance coverages and cost typically needed to start a business
- Clinical trial insurance pricing and requirements in and outside of the United States

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## Track 2

## Moderator &amp; Panelists

8:00 - 8:50 AM <b>MEDTECH ANGELS</b>	<ul style="list-style-type: none"> <li>• <b>Cary Adams</b>, CEO, <i>MedForce Accelerator</i> </li> <li>• <b>David Verrill</b>, Founder and Managing Director, <i>Hub Angel Investment Group</i></li> <li>• <b>Orin Levy</b>, Director, <i>New World Angels</i></li> <li>• <b>Richard Anders</b>, Managing Director, <i>MA Medical Angels</i></li> <li>• <b>Terese Hunwick</b>, Co-Founder, <i>BELLE Michigan</i></li> </ul>
9:00 - 9:50 AM <b>DIAGNOSTIC INVESTORS</b>	<ul style="list-style-type: none"> <li>• <b>Tom Miller</b>, Managing Partner, <i>GreyBird Ventures</i> </li> <li>• <b>Akhil Saklecha</b>, Partner, <i>Artiman Ventures</i></li> <li>• <b>Bob Williams</b>, VP of Business Development and Innovation, <i>Bracco Diagnostics</i></li> <li>• <b>Dipa Mehta</b>, Vice President, <i>Sandbox Industries</i></li> <li>• <b>John Steuart</b>, Managing Director, <i>Steuart Ventures</i></li> </ul>
10:00 - 10:50 AM <b>MEDTECH FAMILY OFFICES</b>	<ul style="list-style-type: none"> <li>• <b>Colin Widen</b>, CEO, <i>Boston Innovation Capital</i> </li> <li>• <b>Bryan Grulke</b>, Partner, <i>Volcano Capital</i></li> <li>• <b>Jonathan Jonas</b>, Partner, <i>JVC Investment Partners</i></li> <li>• <b>Ron Paliwoda</b>, President, <i>The Paliwoda Group</i></li> <li>• <b>Sean Kearney</b>, Managing Director, <i>Three Leaf Ventures</i></li> </ul>
11:00 - 11:50 AM <b>MEDTECH STRATEGICS</b>	<ul style="list-style-type: none"> <li>• <b>Steven Weinstein</b>, Managing Director, <i>Novartis Venture Fund</i> </li> <li>• <b>Bethany Grant</b>, Director R&amp;D, Surgical Innovation, <i>Ethicon</i></li> <li>• <b>David Neustaedter</b>, Vice President, <i>Medtronic Ventures</i></li> <li>• <b>Ned Imbrie</b>, Vice President, Strategy &amp; Business Development, <i>Siemens Healthineers</i></li> <li>• <b>Rich Wilmot</b>, Head of Corporate Venturing, <i>Philips Healthcare</i></li> </ul>
1:00 - 1:50 PM <b>HEALTHCARE IT INVESTORS</b>	<ul style="list-style-type: none"> <li>• <b>Michael Greeley</b>, General Partner, <i>Flare Capital Partners</i> </li> <li>• <b>Aaron Nelson</b>, General Partner, <i>dRx Capital</i></li> <li>• <b>Bob Saunders</b>, General Partner, <i>OCA Ventures (Chicago)</i></li> <li>• <b>David Kim</b>, CEO, <i>DigiTx Partners</i></li> <li>• <b>Drew Volpe</b>, Partner, <i>Procyon Ventures</i></li> </ul>
2:00 - 2:50 PM <b>BIG DATA IN HEALTHCARE</b>	<ul style="list-style-type: none"> <li>• <b>Nicole Fisher</b>, Founder and CEO, <i>HHR Strategies</i> </li> <li>• <b>Alex de Winter</b>, Director, <i>GE Ventures</i></li> <li>• <b>Allyson Plosko</b>, Manager of Health, <i>Village Capital</i></li> <li>• <b>Annie Hazlehurst</b>, Founder, <i>Faridan</i></li> <li>• <b>Dylan Morris</b>, Investment Team, <i>Innovation Endeavors</i></li> <li>• <b>Linda Pan</b>, Program Director, Strategic Solutions, <i>Watson Health at IBM</i></li> </ul>
3:00 - 3:50 PM <b>HEALTHCARE SYSTEM PARTNERS</b>	<ul style="list-style-type: none"> <li>• <b>Jeffrey Greenberg</b>, Medical Director, <i>Brigham and Women's Hospital</i> </li> <li>• <b>Alan Yen</b>, Senior Manager, Licensing and Business Development, <i>Children's Hospital Boston</i></li> <li>• <b>James Agnew</b>, VP, Corporate Development &amp; Acquisitions, <i>Tufts Health Plan &amp; Tufts Health Ventures</i></li> <li>• <b>Kelly Krajnik</b>, Business Development Manager, <i>Mayo Clinic</i></li> <li>• <b>Matthew Warrens</b>, Vice President, <i>Innovation Partnerships</i></li> </ul>
4:00 - 4:50 PM <b>MEDICAL DEVICE INVESTORS</b>	<ul style="list-style-type: none"> <li>• <b>Patrick Brennan</b>, Associate Vice President, <i>AdvaMed</i> </li> <li>• <b>Aaron Sandoski</b>, Co-founder &amp; Managing Director, <i>Norwich Ventures</i></li> <li>• <b>Kadir Kadhiresan</b>, Vice President, Venture Investments, <i>Johnson &amp; Johnson Innovation</i></li> <li>• <b>Randy Scott</b>, Partner, <i>HealthQuest Capital</i></li> <li>• <b>Renee Masi</b>, Managing Director, <i>BioStar Ventures</i></li> </ul>

**• Cary Adams, CEO, MedForce Accelerator** 

Cary Adams is a partner in Almond Tree Capital, which is deploying a small pilot fund raised in 2014, investing in med tech companies. He is also CEO of its related MedForce Accelerator LLC. After a successful career as a healthcare attorney, he was the founding President of the Sacramento Angels, and is Chair Emeritus of Sacramento's MedStart Program, a non-profit economic development program seeking to catalyze the growth of the life science sector the Sacramento-Davis region. Since 2014, he has been Chairman of the Board of NexGen Medical Systems, Inc., commercializing the XCOIL platform of devices for improved thrombectomy.

**• David Verrill, Founder and Managing Director, Hub Angel Investment Group**

David's professional career began as a research scientist at the Center for Blood Research in Boston focusing on the MHC of genetically engineered mice. After receiving his master's degree from Sloan in 1987, he spent a decade at MIT raising capital from industry and facilitating technology transfer. David still holds a partial appointment at MIT's new Initiative on the Digital Economy. In 1996 he joined Xerox as Manager of International Sales and Business Development for the Adaptive Products Division before it was sold. In 1998 David joined third party marketing firm Winchester International Group as Managing Director. In 2000 Winchester helped found the Hub Angels, a series of early stage investment funds in Boston (US). David sits on several startup Boards, and is Chairman Emeritus of the Angel Capital Association. He is one of XConomy's "Top Angel Investors in New England". David was educated at Bowdoin College and the MIT Sloan School of Management.

**• Orin Levy, Director, New World Angels**

Orin Levy M.D. is Director in Florida's premier structured angel investor group. He graduated from Mount Sinai School of Medicine in New York and did his residency in Urologic Surgery at George Washington University. He was a practicing Urological Surgeon for over 15 years in South Florida where he had the opportunity to utilize many medical devices in his surgical practice, imaging devices and minimally invasive modalities in the office and operating room. Dr. Levy received an MBA in entrepreneurship from Florida Atlantic University. He joined New World Angels (NWA), Florida's premier angel investment group and became involved in screening and due diligence. He led deals for NWA including a \$1.1M series seed investment in Bioceptive, a medical device company in women's health with a device for safer and more accurate IUD insertion. The also have a novel cervical retractor which received FDA approval. Dr. Levy also led NWA's participation in a \$3.3M series seed round in Paracosm, a 3-D mapping company for augmented reality and architectural engineering. Over the past several years, Dr. Levy has been serving on the Board of Directors of New World Angels and Bioceptive and is a Board Observer for Paracosm. He is active in supporting the start-up and angel investor community. Dr. Levy has been a panelist at meetings focusing on Angel Investing, mentors entrepreneurs, serves on Florida Atlantic Universities Industry Advisory Board and guest lectures at several Florida university campuses.

**• Richard Anders, Managing Director, MA Medical Angels**

Richard Anders is an investor and long-time entrepreneur. He founded the legal software publishing company Jurisoft, which he sold to Lexis/Nexis, published newspapers including Boston Digital Industry and New York Digital Industry and currently serves as managing director of Rubin/Anders Scientific, which places scientists as consultants in patent projects. He has invested in approximately two dozen early-stage startups. Richard is a long-time trustee of the Museum of Science in Boston, where he is a member of the food committee, exploring science education around the issues of food and its preparation, a trustee of the Forsyth Institute and an overseer at the Brigham & Women's Hospital and the Gardner Museum. Richard founded and currently runs MA Medical Angels (MA2), one of the country's leading angel groups focused exclusively on life sciences. He has founded the angel group Launchpad, the nationally renowned Science on Screen event at the Coolidge Corner Cinema and was a founding trustee of the Massachusetts Interactive Media Council. He served for many years as a member of the Dana Farber Cancer Center Institutional Review Board. He is a board observer at Avaxia Biologics and Siamma. Richard teaches medical device entrepreneurship at the Harvard/MIT HST program. He is a graduate Summa Cum Laude in Mathematics from Harvard and holds a J.D. from Harvard Law School.

**• Terese Hunwick, Co-Founder, BELLE Michigan**

Terese Hunwick is the Co-Founder of BELLE Michigan, an early stage investment fund based in Michigan. BELLE Michigan invests in early stage ventures which include women in leadership roles. Terese is also the Founder and President of Thayer-Carver, Inc. a transaction advisory firm which focuses on early stage to mid-market businesses across North America.



• **Tom Miller**, Managing Partner, *GreyBird Ventures* 

After receiving a degree in Nuclear Engineering from the University of Massachusetts at Lowell, Tom studied Medical Physics at the Harvard/MIT Health Sciences and Technology joint program graduating with a Masters degree in 1982. During his academic career he worked at Los Alamos, the Swiss Institute for Nuclear Research (now the Paul Scherer Institute), Brookhaven National Laboratory, and the Massachusetts General Hospital as a research associate in radiation biophysics. Tom then joined Siemens Medical Systems where, after 9 years, he became the first non-German CEO of a German factory and business unit. He left Siemens after 15 years to become CEO of the global medical operations of Carl Zeiss. Completing a successful turnaround, he joined Analogic Corporation as CEO. After three years and a doubling of the stock price, Tom left to become CEO of LightLab Imaging, a start-up that he helped to establish. Completing a profitable sale of LightLab, Tom re-joined Siemens eventually serving as a member of the operating board of Siemens Healthcare and the CEO of Customer Solutions Division, responsible for 26,000 employees in over 130 countries. Tom co-founded GreyBird in mid-2013 with an investment focus on technologies enabling precision medicine diagnosis.



• **Akhil Saklecha**, Partner, *Artiman Ventures*

Akhil Saklecha focuses on early-stage investments with an interest towards medical technology. As a Partner at Artiman, he has led investments in CellMax Life, DMS Networks and HomeUnion. Akhil has over 20+ years of experience in medicine and healthcare management. Prior to joining Artiman in 2010, Akhil was Medical Director of a 750 bed hospital's regional transfer program. Prior to that position, he was President and CEO of Canton Aultman Emergency Physicians, a professional services firm that provides physicians, mid-level providers, and coding expertise to multiple hospitals and urgent care centers. He was also Chairman of Emergency Medicine at Aultman Hospital, a large trauma, cardiac, and stroke center seeing nearly 90,000 patients annually. In this same time period, Akhil has served at the local, state, and national levels within emergency medicine, healthcare quality, information technology, managed care, and emergency medical services. He is an Assistant Professor in Emergency Medicine at Northeastern Ohio Universities College of Medicine and continues to practice on a part time basis at Good Samaritan Hospital in San Jose where he remains connected to clinical medicine, patients, and physicians. Akhil graduated from the combined B.S./M.D. program at Northeastern Ohio Universities College of Medicine. He completed his residency in Emergency Medicine at Summa Health System. He is Board Certified in Emergency Medicine and is a Fellow of the American College of Emergency Medicine. He holds an M.B.A. from the University of Tennessee at Knoxville where he graduated Phi Beta Kappa.



• **Bob Williams**, VP of Business Development and Innovation, *Bracco Diagnostics*

Bob continues to serve in a technical marketing – business development capacity for medical device and imaging companies for over 10 years. Currently manages Medical Device and HIT business development activities for Bracco SpA, Milan, Italy. Experience includes acquisitions, divestitures, exits, joint ventures and partnering for a variety of entities operating in diagnostic imaging, interventional radiology and cardiology. Has ushered numerous deals and early stage business opportunities through various organizations to commercialization. Specialties include product strategy, IP strategy, market analysis and business planning. Bob is also an active member of the Life Science Angel Network (LSAN), New York since its inception. In an angel capacity, Bob performs opportunity screening, market/valuation analysis to angel network members and offers mentorship / advisory support to entrepreneurs seeking seed for healthcare and medical device business opportunities. An engineer by education, prior to his BD roles, Bob has participated in and led numerous medical device development and marketing programs activities for infusion, injection, patient monitoring and consumable products.



• **Dipa Mehta**, Vice President, *Sandbox Industries*

Dipa is a Vice President at Sandbox Industries, a Chicago-based venture capital firm focused on implementing innovation by connecting established corporations with innovative startups and entrepreneurs. Dipa focuses on investing in healthcare innovation through the BlueCross BlueShield Venture Funds, a collaborative investment platform with over \$500 million in capital and over 25 Blue Plans participating. She currently serves on the board of directors of Contessa Health and Oncology Analytics. Prior to Sandbox, Dipa was at Amgen Ventures, the corporate venture fund of Amgen. At Amgen, Dipa worked closely with the global commercial and marketing organizations to identify companies in the digital health space for their products. Previously, she held positions at UBS in the Global Healthcare Investment Banking group and the Healthcare Fund at Paul Capital Partners, which invested in late-stage pharmaceutical and biotechnology companies. Dipa holds a BS from the New York University Stern School of Business and an MBA from the University of Chicago Booth School of Business where she received the Chicago Booth Leadership Award of Distinction. Dipa is also a Kauffman Fellow. She lives in Chicago, IL with her husband.



• **John Steuart**, Managing Director, *Steuart Ventures*

John has been managing venture capital funds for more than 20 years, at Alafi Capital, Claremont Creek Ventures (co-founder), Prolog Ventures, and Steuart Ventures. John also co-founded CyberGold, an Internet payments and loyalty marketing company. The founding team built the company from three co-founders to 150 employees and took it public. After that came a \$500 million merger with a competitor, Mypoints. The combined company was acquired by United Airlines. John spent the next couple of years working at its corporate VC arm, United Airlines New Ventures. In 2007, John led the Series A investment in Natera together with Sequoia Capital. The molecular diagnostic company successfully completed an IPO in July 2015. John currently invests in testing technologies and digital health. In August 2015 Roche acquired John's portfolio company GeneWeave in a \$425 million transaction. In August 2016, Myraid Genetics purchased John's portfolio company Assurex in a \$410 million deal. John currently serves on the boards of Natera (NTRA), SmartZip, TOMA Bio, and Rally4.



TRACK 2

• **Colin Widen**, CEO, *Boston Innovation Capital* 



Colin Widen, registered representative, is a seasoned executive with 25 years of sales, trading and portfolio management experience in major investment banks. In 2001, Colin left the institutional world and founded W.A.M. Asset Management, a private equity fund of funds that focused on SBIC private equity funds. After selling the firm to a larger fund of funds, Colin joined Deutsche Bank where he led a team providing consulting services about alternative asset allocation strategies to family offices and smaller endowments and foundations. Colin is a registered representative and holds Series 7, 24, 63 and 82 registrations. His specialties include reconstructing hedge fund portfolios and analyzing private equity holdings.

• **Bryan Grulke**, Partner, *Volcano Capital*



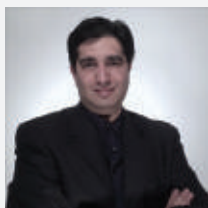
Bryan Grulke is a partner at Volcano Capital, a health care focused multi-strategy family office based in New York City, where he leads the firm's venture capital investments. Bryan joined the firm in 2010 following his graduation from Harvard Business School. Over the past 5 years, Volcano Capital invested in over 15 start-ups and has focused predominately on early and seed stage medical device deals. Bryan is passionate about health care and enjoyed working on numerous health care projects at both Bain & Company and Philips International's corporate strategy group prior to attending business school.

• **Jonathan Jonas**, Partner, *JVC Investment Partners*



As a Partner of JVC Investment Partners (JVC), Jonathan oversees its alternative investment portfolio targeting direct private equity, growth equity and venture capital investments in the healthcare sector. Jonathan has over fifteen years of business experience in the healthcare and financial services industries. His background in finance and operations has resulted in significant growth in JVC's assets under management. Prior to joining JVC, Jonathan held various positions of increasing leadership and responsibility at Boston Scientific Corporation, working in finance, sales and operations, including overseeing sales operations in Boston Scientific's Cardiac Rhythm Management Division. Jonathan serves on the Board of Directors of Endotronix, Inc. and Sinai Health System, a 700 bed hospital system, where he is the Chairman of the Finance Committee. Previously, Jonathan served as a Board of Directors Observer at PharMEDium Healthcare Corporation. Jonathan is a registered CPA in the State of Illinois. He holds a BA in Economics from the University of Michigan, a General Course Degree from the London School of Economics and an MBA from Northwestern University Kellogg School of Management.

• **Ron Paliwoda**, President, *The Paliwoda Group*



Ron Paliwoda is an accidental entrepreneur and seasoned investor, primarily through the Ventures arm of The Paliwoda Group, the firm he founded over 20 years ago. The firm's evergreen Health Tech Fund targets early-stage innovation that reduces costs to healthcare consumers, including projects that promote cost transparency to help consumers make more informed decisions in selecting service providers; that weave raw data streaming from remote patient monitors into insight about one's health and fitness (i.e. BioArray); and innovations at the intersection of molecular diagnostics and computational biology that use machine-learning tools to better understand complex disorders (i.e. Genotype Diagnostics). Ron actively advises entrepreneur leaders working to solve care and education challenges at underserved communities, and is a passionate advocate of local working environments where startups are nurtured and high-potential teams can excel.

• **Sean Kearney**, Managing Director, *Three Leaf Ventures*



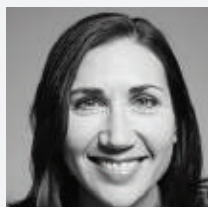
Sean co-founded and leads the efforts of Three Leaf Ventures, the health focused venture platform of the Broe Group, a Denver based family investment firm. Routing through a variety of roles in financial markets he identified a passion for the venture investment world. He found the opportunity for perpetual learning and growth while working closely with entrepreneurs of equal drive and passion to offer great reward. Prior to Three Leaf Ventures, Sean established a diverse financial background trading in derivatives markets, and investment management in public equity and real estate markets. He studied Finance as an undergraduate at Miami University in Oxford, Ohio, later attending the Fisher College of Business at The Ohio State University to earn an MBA. Sean lives in Ann Arbor, Michigan with his wife and Border Collie rescue. While away from the office he is likely on the trail as an avid marathon runner, hiker and skier.





• **Steven Weinstein**, Managing Director, *Novartis Venture Fund* 

Steve is a Managing Director in Novartis Venture Fund's Cambridge, MA office. He joined the Fund in 2006, and has been investing in venture capital since 1999. He focuses on both medical device and bio/pharma investments for the fund. He brings significant operating and venture capital experience to Novartis' investing efforts. He has served on the board of the following companies: Ablation Frontiers (acquired by Medtronic), Advanced Animal Diagnostics, Autonomic Technologies Inc., Intersection Medical, Innocrin Pharmaceuticals, Sonitus Medical, Viamet Pharmaceuticals., and Visiogen (acquired by Abbott) Prior to Novartis, Steve was at Prism Venture Partners, where he focused on medical devices and served on the board of Sensitech (acquired by Carrier/UTX). Prior to Prism, Steve was a Kauffman Fellow with Mid-Atlantic Venture Funds, where he focused on software startups. He started his career as an entrepreneur and CEO, raising angel funds to buy the assets of a defunct industrial distribution business out of bankruptcy, and then rebuilt the business over the next five years. Steve holds an MBA with distinction from the University of Michigan Business School and a BS in mechanical engineering from Columbia University's School of Engineering and Applied Science. He serves on the Innovation Advisory Board of Partners Healthcare, and is a member of the Virginia GAP BioLife Fund Investment Committee, and is on the advisory board of the Wolverine Venture Fund (affiliated with the University of Michigan).



• **Bethany Grant**, Director R&D, Surgical Innovation, *Ethicon*

Bethany Grant is the R&D Director of Surgical Innovation for Metabolics at Ethicon, a company in the Medical Device division of Johnson & Johnson. In this role she is working to identify unmet needs in metabolic diseases and obesity and to develop treatments that address these needs. Bethany started her career in the Aerospace Industry; after completing her B.S. and M.S. in Aero/Astro Engineering at MIT, she spent time at Boeing Defense and Space and Loral Space Systems designing composite structures for helicopters and satellites. Through her work at a product development consulting firm focusing mainly on the healthcare industry, Bethany helped launch a custom dental abutment from concept to a successful business solution and acquisition by AstraZeneca. After the integration, Bethany joined J&J with the orthopedic business, spending 5 years with DePuy Synthes Mitek Sports Medicine. In this role, she developed minimally invasive orthopedic procedural solutions for joint soft tissue repair, with a focus on hip arthroscopy. Bethany has worked for over 20 years in all phases of product development, from early stage to launch, and in many sizes of organizations.



• **David Neustaedter**, Vice President, *Medtronic Ventures*

As Vice President of Venture Capital at Covidien and now Medtronic, Dave has led 10 minority investments to-date, with top tier financial returns and resulting in multiple portfolio companies acquired by Covidien and Medtronic. Dave works closely with Medtronic's leadership and business development teams regarding new minority investments and was also a primary architect of Covidien's white space growth strategy. He currently serves as a Director for SetPoint Medical, PQ Bypass and MD Revolution and is a Board Observer for several other companies. Prior to Medtronic, Dave was responsible for business development, strategy and finance for a small division of Stryker focused on white spaces and new technology platforms. Earlier in his career, he was a healthcare-focused strategy consultant, supporting numerous clients with key decisions regarding internal product development and acquisition opportunities across the medical device, diagnostic and biopharmaceutical industries. Dave received an MBA from Yale and a Ph.D. in molecular biology from the University of British Columbia and completed his post-doctoral fellowship at the Mount Sinai School of Medicine.



• **Ned Imbrie**, Vice President, Strategy & Business Development, *Siemens Healthineers*

Ned Imbrie is the head of Strategy and Business Development for the Point of Care (POC) Business Area. He helps set strategy for the business and seeks external technologies that are needed to implement that strategy. Prior to joining Siemens Healthcare, Ned worked for Bayer CropScience in Kansas City and New Jersey, Bayer Animal Health in Monheim and Beijing, and Bayer Pharma in Shanghai. Trained as a cardiopulmonary perfusionist, Ned holds a BA degree from the University of Washington and an MBA degree from the Thunderbird School of International Management. Ned enjoys motorcycling, sailing, skiing and reading. He is married and has two children.



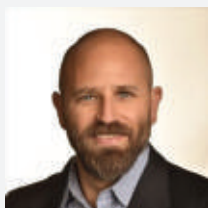
• **Rich Wilmot**, Head of Corporate Venturing, *Philips Healthcare*

Rich is the head of corporate venturing at Philips. Prior to his current role, Rich launched and led a healthcare market diligence team responsible for market opportunity assessment on a global basis across all Philips businesses. Rich joined Philips from Partners HealthCare, where he was a principal for the Partners Innovation Fund (PIF), and oversaw the creation, launching and funding of new ventures generated from Partners innovative research discoveries. He also spent time in the investment banking industry, working for both Bank of America as well as Deutsche Bank Securities. Rich holds degree from Harvard University in engineering sciences and was an adjunct professor at Tufts University for several years where he taught a course on Entrepreneurial Finance.



• **Michael Greeley**, General Partner, *Flare Capital Partners* 

Michael is a General Partner at Flare Capital Partners. Prior to co-founding Flare Capital Partners, Michael was the founding General Partner of Flybridge Capital Partners where he led the firm's healthcare investments. Current and prior board seats include BlueTarp Financial, EndoGastric Solutions, Explorys, Functional Neuromodulation, HealthVerity, International Data Group, Iora Health, MicroCHIPS, Nuvesse, PolyRemedy, Predictive Biosciences, Predilytics, T2 Biosystems, TARIS Biomedical, VidSys and Welltok. Previously, Michael focused on emerging-growth company financings with Polaris Venture Partners, was a senior vice president and founding partner of GCC Investments, and held positions at Wasserstein Perella & Co., Morgan Stanley & Co. and Credit Suisse First Boston. Michael currently serves as chairman of the Entrepreneurship Committee of the Massachusetts Information Collaborative and on the Investment Committee for the Partners Innovation Fund and Massachusetts Eye & Ear Infirmary. Michael also serves on the Industry Advisory Board of the Cleveland Clinic, as well as serving on several other boards including the New England Investors' Committee of Capital Innovation. He was the former chairman of the New England Venture Capital Association and on the Executive Committee of the board of the National Venture Capital Association. Named by the Boston Globe as the "Go-To" investor for life sciences, healthcare and medical devices and a Mass High Tech All-Star, Michael earned a B.A. with honors in chemistry from Williams College and an M.B.A. from Harvard Business School.



• **Aaron Nelson**, General Partner, *dRx Capital*

Aaron is a General Partner at dRx Capital AG, the joint investment company of Novartis Pharmaceuticals and Qualcomm Technologies. In recent years, Aaron has worked on technology strategy for clinical trial teams within Novartis. This work has led him to conclude that mobile, cloud and Health IT technologies provide transformative opportunities in the clinical research and pharmaceutical industries. Aaron has lead projects building upon these themes across multiple Business Units within Novartis, often by collaborations or investments in early-stage partner companies. Previous roles at Novartis included, Strategic Project Leader in the Digital Development team (formerly known as Trials of the Future) and Group Head in the Discovery and Investigative Safety organization. Aaron studied medicine at Tufts University, cell and microbiology at the University of Pennsylvania and the Karolinska Institute, and completed his undergraduate studies at Cornell University.



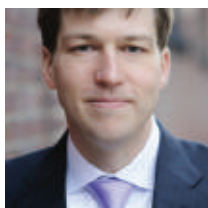
• **Bob Saunders**, General Partner, *OCA Ventures (Chicago)*

Bob Saunders manages OCA Ventures' Healthcare IT investing activity. OCA's HIT portfolio includes: mPulse, HealthiPass, HealthFinch, Edumedics, ReGroup Therapy, Open Markets, National Billing Partners, and SwipeSense. Prior to OCA, Saunders was a Managing Director of Chrysalis Ventures (Louisville) from 1997-2009. Saunders has also been an active life science angel investor for over the past two decades (via Saunders Capital LLC and Saunders Murdoch & Assoc LLC). These angel investments include: Aptamera, MedVentures, US Worldmeds, Vivorte, NX Pharmagen, Summit Biosciences, Appellis, Carrot Medical, Bioscale, Med City News, MeQuilibrium, Advanced Cancer Therapeutics (ACT), Key Health, and Advanced Imaging Concepts. Saunders holds a Master degree from Harvard University, and the London School of Economics and an AB with Distinction from Stanford University. He was a Fulbright Scholar and a Marshall Scholar.



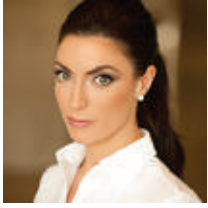
• **David Kim**, CEO, *DigiTx Partners*

David is the CEO of DigiTx Partners LLC, an investment company focus on identifying and supporting innovative early-stage companies in the digital health space. He brings both business and clinical expertise to investing with experiences ranging from practicing medicine to building a healthcare software company. Most recently, he served as the COO of Lumiata, a venture-backed predictive analytics company which is positioned at the intersection of data science and medical science. Prior to Lumiata, he has spent over a decade evaluating and working with companies in the healthcare sector initially at MPM Capital and then at Pinnacle Ventures as a Partner. David previously served as a general internist and hospitalist at Kaiser South San Francisco, where he also served as the Director of Urgent Care and Assistant Chief of Internal Medicine. David finished his internal medicine residency at Harbor-UCLA Medical Center and received his M.D. from the Johns Hopkins University School of Medicine. He is a graduate of Stanford Graduate School of Business (MBA) and Pomona College (BA in Biology).



• **Drew Volpe**, Partner, *Procyon Ventures*

Drew Volpe is a founding partner at Procyon Ventures. Procyon partners with entrepreneurs using data and machine intelligence to create impactful companies solving real-world problems. Drew is an accomplished entrepreneur and technologist with deep experience in AI and machine learning, database systems, analytics, and mobile technologies. He was the founding VP of Product Development for conversational AI startup Semantic Machines. He previously cofounded and was CTO of Locately where he led the development of Locately's location-based analytics technology from founding through successful acquisition by SMG. Prior to Locately, Drew was Director of Product Development at Endeca Technologies, a pioneer in search and unstructured database systems, acquired by Oracle for \$1.1 billion. Drew is an active speaker and mentor for startups at MassChallenge, MIT, Harvard, and other innovation centers. Drew holds an AB in Computer Science from Harvard.



• **Nicole Fisher**, Founder and CEO, *HHR Strategies* 

Nicole Fisher is the founder and CEO of HHR Strategies, a health and human rights focused advising firm. She is also a senior policy advisor on Capitol Hill and expert on health reform, technology and brain health - specifically as they impact vulnerable populations. Fisher curates a monthly international dinner series, "A Seat at the Table," bringing together thought leaders for an off-the-record discussion of moving health policy and planning forward. She also runs the nonprofit Global Brain Health Coalition and is pursuing a doctoral degree in health policy at the University of North Carolina. Her writing has appeared in numerous journals and publications, and her talks can be found on the United Nations website and various news outlets. Before pursuing her PhD, Fisher earned her master's degree in public policy from the University of Chicago and her undergraduate degree from the University of Missouri. Her health care and policy work at those institutions emphasized underserved populations, women's and children's issues, and brain health. She serves on several boards for domestic and international health organizations and frequently speaks on health reform, innovation, human rights, and the context surrounding health.



• **Alex de Winter**, Director, *GE Ventures*

Alex de Winter invests in life science instrumentation and clinical diagnostics startups, leading GE Ventures' investments in Veracyte (VCYT) and RainDance Technologies. Alex joined GE Ventures from Mohr Davidow Ventures, where he served as a board observer for CardioDx, Corventis, Crescendo Bioscience, DVS Sciences, and Personalis. He started his career as a research scientist with 454 Life Sciences and Pacific Biosciences. Alex has an MBA from UC Berkeley, a Ph.D. in chemistry from Stanford, and graduated from Amherst College.



• **Allyson Plosko**, Manager of Health, *Village Capital*

Allyson Plosko is currently the Manager of Health at Village Capital. Village Capital finds, trains, and funds entrepreneurs solving major global challenges, cultivating entrepreneurial communities around the world. Village Capital's unique peer review model promotes inclusive entrepreneurship while delivering investment results. Over the past five years, we have provided training to over 450 entrepreneurs through over 35 Village Capital programs. Allyson oversees Village Capital's Health practice, including cultivating a community of healthcare stakeholders and identifying and managing a pipeline of early-stage health ventures. Allyson is on the board of advisors for the World Bank/IFC's TechEmerge program, an endeavor to help early-stage companies launch pilots in India. She has a diverse set of experiences, and in previous positions, Allyson has served as a liaison between biomedical industry members and university researchers, completed a proof-of-concept clinical trial, and assisted in organizing several health science conferences in Turkey. She holds a bachelor's degree from Tulane University.



• **Annie Hazlehurst**, Founder, *Faridan*

Annie Hazlehurst is the Founder of Faridan which makes early stage technology investments. Her current investment interests include next generation health and artificial intelligence. She has invested in and worked with founders around the world bringing innovative technology to health, enterprise, finance, materials, and other sectors. Previously, Annie made early stage technology investments for DFJ. Over the years, she has also worked with Capricorn Investment Group, Mubadala Development Company, and Morgan Stanley. Annie has lived and worked in Africa, Asia and the Middle East. She serves on the Board of Directors of Human Longevity, Gro Intelligence, and Aceso Global. Annie graduated Magna Cum Laude from Brown University with a BS in Bioengineering; she holds an MS Environment and Resources from Stanford University and an MBA from the Stanford Graduate School of Business.



• **Dylan Morris**, Investment Team, *Innovation Endeavors*

Dylan is a member of the Investment Team and is passionate about accelerating the future of biology. He is excited about opportunities that leverage data to make biological engineering more tractable. He cares deeply about human health and is eager to explore creative ways to stimulate biomedical research and hasten the pace of innovation in this area. Prior to joining Innovation Endeavors, Dylan cofounded Integrated Plasmonics, a venture-backed medical device company that developed novel optical sensor technology for low-cost, distributed diagnostics. At Integrated Plasmonics, Dylan was responsible for fundraising, recruiting, business development, and corporate strategy. Dylan received his bachelor's degree in Computer Science from Harvard University, where he conducted original research in primate cognitive neuroscience. He worked in the software industry for several years before enrolling in a Biophysics PhD program at the California Institute of Technology. His research at Caltech involved computational investigations into bacterial structural biology.




• **Linda Pan**, Program Director, Strategic Solutions, *Watson Health at IBM*

Linda Pan is Program Director for Strategic Solutions at IBM Watson Health focusing on pioneering new partnership between humanity and technology with the goal of transforming global health. Linda evaluates opportunities in Life Sciences and healthcare sector for IBM's Innovations and technologies. Prior to Watson Health, Linda was Associate Director of clinical trials management at Ludwig Cancer Research and led global clinical operations and efforts to advance novel cancer therapies. Before Ludwig, Linda was Assistant Director of Clinical Pharmacy Services at Health and Hospital Corporation in NYC managing drug information services and clinical patient care. Linda has 13+ years of experience in biotechnology R&D, oncology specialty and translational research. Linda received her BS and PharmD from University of Buffalo and MBA from Columbia University.

## HEALTHCARE SYSTEM PARTNERS

TRACK 2



• **Jeffrey Greenberg**, Medical Director, *Brigham and Women's Hospital* 

Jeffrey Greenberg, MD, MBA is Medical Director of the Innovation Hub at Brigham and Women's Hospital and Assistant Professor of Medicine at Harvard Medical School. He was formerly Associate Medical Director of the BWH Physicians Organization and led efforts to increase standardization in care. Jeff is also a member of the Division of General Internal Medicine and practices primary care at BWH Advanced Primary Care Associates, South Huntington, the first BWH practice built as a patient-centered medical home, and certified by NCQA as a level III PCMH. His original research and perspective articles have been published in the *New England Journal of Medicine*, *Journal of the American Medical Informatics Association*, *Journal of Hospital Medicine*, among others. Jeff earned an MD/MBA at Penn, and completed his internal medicine residency at the Massachusetts General Hospital.



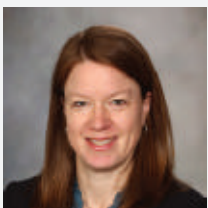
• **Alan Yen**, Senior Manager, Licensing and Business Development, *Children's Hospital Boston*

Alan joined TIDO of Boston Children's Hospital in 2010 and is responsible for managing and licensing technologies from the Informatics Program, Developmental Medicine, Ophthalmology, and Newborn Medicine. Prior to joining Boston Children's, Alan worked at the Center for Commercialization at the University of Washington (UW) in Seattle for over four years, where he managed life science projects in genomics and proteomics, cardiovascular and brain imaging, computational protein and vaccine design, cardiology, pharmacogenetics and hospital information technology. Prior to the UW, Alan was a scientist and director of business development at LifeSpan Biosciences, a company providing antibody reagents and molecular pathology services to the bio-pharma industry. Alan has a B.S. from the University of California, Davis, a Ph.D. from the University of Washington, and completed his postdoctoral research in the Department of Organismic and Evolutionary Biology at Harvard University.



• **James Agnew**, VP, Corporate Development & Acquisitions, *Tufts Health Plan & Tufts Health Ventures*

Jim Agnew brings to the industry 30 years of executive leadership with a unique blend of hospital operations, financial, and corporate development expertise that has been tested in both the not-for-profit and investor-owned segments of the healthcare industry. His efforts are focused on supporting health care organizations making the jump from "strategic intent to activation". As VP Corporate Development and Acquisitions, Jim is responsible for expanding the Tufts Health Plan growth strategy through partnerships with US health care systems and key industry acquisitions aligned with Tufts Health Plan's mission and growth initiatives. In his role at Tufts Health Ventures he serves in sourcing, assessment and execution of investment and acquisition opportunities with companies both within and external of health insurance, working closely with private equity firms and the investment banking community to enhance the Tufts Health Plan investment portfolio. Prior to joining Tufts Health Plan Jim served as a Managing Director at Huron Consulting Group and held senior leadership positions at both Hospital Corporation of America (HCA) and the Bon Secours Health System, Inc. He is a frequent speaker and author on subjects related to health system growth strategy and post-merger integration. Jim received a BS from Villanova University and an MBA from Seton Hall University. He is a Fellow in the American College of Health Care Executives (ACHE) and guest faculty member at Duke University and Johns Hopkins University.



• **Kelly Krajnik**, Business Development Manager, *Mayo Clinic*

Kelly Krajnik is a Business Development Manager who has been with Mayo Clinic Ventures since 2006. She is responsible for facilitating the development and commercialization of Mayo technologies by working with Mayo Clinic staff and external companies, entrepreneurs, and investors. Prior to joining Ventures, Kelly served on a Mayo Clinic Institutional Review Board and worked as a Senior Research Technologist developing and conducting microarray expression protocols in support of Mayo Clinic research programs. Kelly received a B.S. in Microbiology from UW – La Crosse and her M.B.A. from the University of St. Thomas. She is also a registered Patent Agent with the USPTO.



• **Matthew Warrens**, Vice President, *Innovation Partnerships*

Matthew Warrens has nearly twenty years of experience in the health care industry, with his primary expertise being health system operations and administration. Currently, he is the Vice President of Innovation for the Ministry. Previously, he served as Executive Director for the Jump Trading Simulation and Education Center (Jump), an OSF HealthCare and University of Illinois College of Medicine at Peoria (UICOMP) collaboration. His responsibilities included providing leadership in the governance, finance, and operations of Jump while ensuring coordination of simulation activities across the OSF HealthCare System. He was integrally involved in the design and construction of Jump and has played a key role in developing the systems to implement the education, research, and innovation strategies of the organization. Health care innovation, whether in clinical or the business zone, is a key initiative for OSF HealthCare, and Jump is one of the primary divisions driving this objective. Matthew is involved daily in vetting health care solutions and determining what processes and technologies would provide benefit to the system. He works closely with clinicians, technology experts, and various professionals with specialized expertise to test disruptive technologies and understand the best way to accelerate adoption of those chosen for implementation.

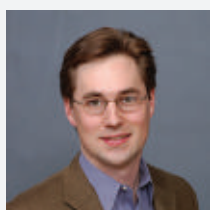

**MEDICAL DEVICE INVESTORS**

- **Patrick Brennan**, Associate Vice President, *AdvaMed* 



Patrick Brennan is Associate Vice President for AdvaMed Accel, where he is responsible for representing the interests of small medical technology companies through policy development, advocacy initiatives, networking opportunities and educational offerings. Most recently, Patrick was Director of Business Development for the Life Sciences Conference Group, which produces the annual AdvaMed MedTech Conference. In this role, Patrick engaged with senior executives, innovators and investors in the global medical technology industry to create unique programs and opportunities for business development and capital formation. Prior to joining AdvaMed, Patrick served as Vice Consul for UK Trade & Investment at the British Embassy in Washington, where he provided strategic market entry guidance to British and American companies and fostered transatlantic commercial partnerships through ministerial visits and trade delegations. Patrick previously worked for the U.S. Department of Commerce, International Trade Administration on cross-border training and market access programs in Russia, Central Asia and the Caucasus. Patrick holds an MBA from the Middleburg Institute of International Studies at Monterey and a BA from the University of North Carolina at Chapel Hill.

- **Aaron Sandoski**, Co-founder & Managing Director, *Norwich Ventures*



Aaron Sandoski is Co-founder & Managing Director of Norwich Ventures, a specialized venture capital firm focused on early-stage MedTech. Aaron currently serves on the Board of Directors for Daktari Diagnostics, Pelvalon, Podimetrics, Soffio Medical and Vaxess Technologies. Previously, he served on the board of Intelligent Bio-systems (acquired by Qiagen) and was involved with Rhythmia Medical (acquired by Boston Scientific). Prior to founding Norwich Ventures, Aaron worked at DEKA R&D, the engineering think tank of Dean Kamen, where he helped develop partnerships and formulate business plans for emerging technologies. Aaron has also worked in start-up operations where he helped launch a subsidiary of Express Scripts and helped launch a venture-backed payments company. Both companies were acquired in transactions totaling over \$500 million. Aaron began his career as a consultant at McKinsey & Company, where he advised healthcare clients ranging from leading medical device companies to a rural hospital system. Aaron earned an MBA from Harvard Business School and graduated summa cum laude from Dartmouth College with a double A.B. in Chemistry and Economics. During graduate school, Aaron was a Teaching Fellow for introductory micro- and macro-economics at Harvard University and was awarded the Allyn Young Teaching Prize at the end of the year. The experience sparked a life-long passion for education and teaching. These days he can be seen guest lecturing on medical technology, innovation, and finance at MIT, Stanford and Harvard. Aaron is also co-author of *How the Wise Decide*, a book on decision-making in business (Crown Business, 2008), which has been translated into 11 foreign languages.

- **Kadir Kadhiresan**, Vice President, Venture Investments, *Johnson & Johnson Innovation*



Kadir Kadhiresan, PhD, Vice President, Venture Investments, joined Johnson & Johnson Innovation – JJDC, Inc. (JJDC) in 2007. He serves on the boards of JJDC portfolio companies and is based in Boston, Massachusetts. Dr. Kadhiresan has more than a decade of operational experience in various functional roles including research, product development, and business development. Before joining JJDC, as head of Business Development at Guidant, Inc., now Boston Scientific, Inc., Dr. Kadhiresan led several transactions to access novel medical device technologies with venture investments, M&As, licensing and joint ventures. Prior to entering business development, he led the research and development of multiple early-stage technologies and products in cardiac rhythm management and heart failure. Dr. Kadhiresan was instrumental in the development of the cardiac resynchronization therapy for heart failure, now a multi-billion-dollar worldwide market. At Heart Rhythm Technologies, a subsidiary of Guidant, he led the development of an ablation technology for treatment of atrial fibrillation and raised venture financing for the project. In addition, Dr. Kadhiresan is an inventor on more than 40 patents and has published several articles in peer-reviewed journals. Dr. Kadhiresan received a PhD and Master of Science in Biomedical Engineering from the University of Michigan, Ann Arbor, a Master of Business Administration from the Kellogg School of Management at Northwestern University, and a Bachelor of Science in Electrical Engineering from the National Institute of Technology (REC), Trichy, India.

- **Randy Scott**, Partner, *HealthQuest Capital*



Randy is a Partner with HealthQuest Capital. HealthQuest Capital manages a \$110M fund, investing capital into revenue-stage innovative companies in the healthcare field. For HealthQuest's portfolio, he serves on the Board of Vestagen and is a Board observer on Trice Medical, First Aid Shot Therapy and Virmedica. Prior to moving into venture capital, Randy was a successful medtech entrepreneur. He founded NovaMin Technology Inc., grew the company and remained as CEO through its successful sale to GlaxoSmithKline. Prior to NovaMin, Randy served as President of USBiomaterials Corp. He began his career at Procter & Gamble and was also part of the early management team at LensCrafters as it transitioned from start-up to explosive growth. He is a graduate of Georgia Tech and holds a BS in management science and resides in Gainesville, FL.

- **Renee Masi**, Managing Director, *BioStar Ventures*



Renee Masi has more than 25 years of experience in the venture capital industry where she focused most recently on life science investing. Ms. Masi currently serves on the boards of Autonomix, Aria CV, and SynergEyes. Prior to joining BioStar Ventures, Ms. Masi was a Partner with Windward Ventures, a firm focused on southern California early-stage companies, where she was responsible for the firm's life science investing strategy. Ms. Masi was an advisor to Ventures Medical, a seed stage fund affiliated with the Texas Medical Center. In 1990, Ms. Masi opened the Boston office for Technology Funding, a \$250 million venture capital fund based in San Mateo, California. She began her career as an investment banker in the healthcare finance group of Merrill Lynch. In addition to holding a BA from Stanford University and an MBA from The Wharton School of Business, Ms. Masi is also a member of the Board of Councilors for the USC Graduate School of Social Work.

# Life Science Nation accelerates fundraising with its matching platform to create relationships between early stage scientists/entrepreneurs and emerging life science investors.



**INVESTOR PLATFORM**

5,000 early stage life science investors across 10 categories

**RESI** REDEFINING EARLY STAGE INVESTMENTS

4 Annual Conferences

**FUNDRAISING ADVISORY FIRM**

Providing tactical assistance in executing fundraising campaigns in the biotech and medtech arenas

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- Branding & Messaging
- Fundraising Workshops

**INTEGRATED WITH LSN & RESI**

Making your fundraising more efficient and effective based on technology and relationships

## Workshops

8:00 AM - 8:50 AM	 <b>VENTURE VALUATION</b> <small>GLOBAL VALUATION SERVICES</small> <b>HOW TO VALUE YOUR STARTUP</b>	<ul style="list-style-type: none"> <li>• <b>Patrik Frei</b>, Founder &amp; CEO, <i>Venture Valuation AG, Switzerland</i></li> </ul>
9:00 AM - 9:50 AM	 <b>FEDERAL RESOURCES FOR SMALL BUSINESSES</b>	<ul style="list-style-type: none"> <li>• <b>Kory (Alderson) Hallett</b>, Program Manager, <i>NCI</i></li> <li>• <b>Daniel Gossett</b>, Program Director, <i>NIDDK</i></li> <li>• <b>Gary Robinson</b>, Business Development, <i>NHLBI</i></li> <li>• <b>Stephanie Fertig</b>, Research Project Manager, Small Business Programs Office of Translational Research, <i>NINDS</i></li> <li>• <b>Todd Haim</b>, Program Director, SBIR Development Center, <i>NCI</i></li> </ul>
11:00 AM - 11:50 AM	 <b>LIFE SCIENCE NATION</b> <small>Connecting Products, Services &amp; Capital</small> <b>FUNDRAISING BOOT CAMP</b>	<ul style="list-style-type: none"> <li>• <b>Dennis Ford</b>, Founder &amp; CEO, <i>Life Science Nation</i></li> </ul>

## Presenters

- **Patrik Frei**, Founder & CEO, *Venture Valuation AG, Switzerland*  
**Workshop:** 8:00 - 8:50 AM - How to Value Your Startup



Dr. Patrik Frei is founder and CEO of Venture Valuation AG, Switzerland. He started the company in 1999 when he noticed a need for independent valuation services in high growth industries during a collaboration with Novartis Venture Fund, which became his first client. Since then he has been involved in over 400 valuations for investors as well as biotech, Pharma and medtech companies. Venture Valuation also runs Biotechgate, a global Life Sciences database including company/product profiles, deal information and investors. Patrik graduated from the Business University of St. Gallen and completed his Ph.D thesis ("Assessment and valuation of high growth companies") at the Swiss Federal Institute of Technology, EPFL Lausanne. Patrik was a board member and one of the original founders of Ineo, a holding company of the Swiss dental implant VC-backed firm Thommen Medical. He is also the Chairman of Ophthalmopharma, a Swiss based biotech ophthalmology company, where he successfully out-licensed a portfolio of 4 products. Furthermore, Patrik is member of the board of Kleinkraftwerk Birseck AG (KKBN:Berne) a publicly quoted cleantech company. Patrik's articles have been published in a number of scientific journals including "Nature Biotechnology", "Drug Discovery Today" and other business publications ("Starting a Business in the Life Sciences: From Idea to Market" and "Building Biotechnology: Starting, Managing, and Understanding Biotechnology Companies"). He has also lectured at Seoul National University, South Korea, EPFL Lausanne, University of St. Gallen and gives regular workshops on valuation. Patrik is also a reviewer for the Nature journals. Patrik also headed the Venture Valuation APAC office in Singapore.

- **Dennis Ford**, Founder & CEO, *Life Science Nation*  
**Workshop:** 11:00 - 11:50 AM - Fundraising Boot Camp



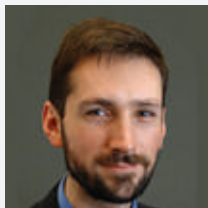
Dennis Ford is an entrepreneur and author with expertise in sales, marketing, and business development. He has spent most of his career launching new companies. Over the last decade, he has worked extensively with global alternative investors interested in high-growth early-stage technologies. His expertise encompasses using database subscription services to create business solutions and using the Internet to create an interactive dialog between buyers and sellers. He is a big proponent of using profiling and matching technology to find that all-important business fit in the marketing and selling process. Before LSN, Dennis was the President and CEO of Brighton House Associates (BHA). BHA was launched in order to improve the way hedge fund and private equity fund managers raised capital and marketed their funds to investors. Ford is the author of *The Peddler's Prerogative* and *The Fund Manager's Marketing Manifesto*, two well-received sales and marketing books. His latest book is *The Life Science Executive's Fundraising Manifesto*.

## THE SBIR/STTR PROGRAM



- **Kory (Alderson) Hallett**, Program Manager, *NCI*

Kory Hallett is a member the Small Business Innovation Research Development Center at the National Cancer Institute. Kory manages program evaluation for the Development Center, and provides program support in the areas of immunotherapy and monoclonal antibody technology. Kory also participates in the Center's many initiatives to support the development of innovative cancer technologies.



- **Daniel Gossett**, Program Director, *NIDDK*

Danny Gossett is a program director at the National Institute of Diabetes and Digestive and Kidney Diseases (NIDDK) within the Division of Kidney, Urologic, and Hematologic Diseases. His portfolio includes research conducted by small businesses (SBIR & STTR), technology development efforts, and translational research in the areas of kidney, urologic, and hematologic diseases. He works on several NIH-wide programs including the Common Fund neuromodulation program, Stimulating Peripheral Activity to Relieve Conditions (SPARC), the Tissue Chip program, and the Precision Medicine Initiative. Before coming to the NIH, Danny received his PhD and completed a fellowship at the University of California, Los Angeles and helped launch a diagnostics start-up company.



- **Gary Robinson**, Business Development, *NHLBI*

Business leader and entrepreneur with experience in research, development and commercialization of new technologies and products in the physical and life sciences. Successful track record of identifying and securing new business opportunities and directing complex, cross-functional programs.



- **Stephanie Fertig**, Research Project Manager, Small Business Programs, Office of Translational Research, *NINDS*

Stephanie J. Fertig is the research project manager for small business programs in the Office of Translational Research at the National Institute of Neurological Disorders and Stroke (NINDS). Ms. Fertig manages both the Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs, which are congressionally mandated set-aside programs specifically for small business concerns. In addition, she also manages the Cooperative Research to Enable and Advance Translational Enterprises (CREATE) program for therapeutic devices. Prior to her position in the Office of Translational Research, she was a member of the Repair and Plasticity cluster in the NINDS Division of Extramural Research. Before coming to NINDS, Ms. Fertig worked as a researcher in the Center for Bio/Molecular Science and Engineering at the Naval Research Laboratory (NRL) in Washington D.C. Ms. Fertig has a B.S. degree in Chemistry with a major in Physics from the University of Virginia and an M.B.A. from the University of Maryland's Robert H. Smith School of Business.



- **Todd Haim**, Program Director, SBIR Development Center, *NCI*

Dr. Todd Haim is a Program Director at the National Cancer Institute's Small Business Innovation Research (SBIR) Development Center. Dr. Haim manages SBIR & STTR grants and contracts focused on the development of novel cancer therapeutics, preventative agents, and drug discovery technologies that incorporate the tumor microenvironment. Additionally, Todd plays a key role in the planning, design, and leadership of several center initiatives, including serving as coordinator of the NCI Investor Forum, helping to implement relevant workshops, draft targeted solicitations, and facilitate external partnerships. Prior to starting in the SBIR Development Center, he was a Research Associate and Christine Mirzayan Science and Technology Policy Fellow at the National Academy of Sciences. Dr. Haim staffed the Committee on Science, Engineering and Public Policy (COSEPUP) and his efforts centered on follow-up activities to the 2005 "Rising Above the Gathering Storm" report related to various innovation initiatives and evaluation programs. Previously, he completed a postdoctoral fellowship at Pfizer in which he actively led Pfizer's research efforts in a collaboration with Washington University School of Medicine in St. Louis that illustrated a mechanism for altered cardiac contractility due to excess fatty acids. Dr. Haim graduated from Albert Einstein College of Medicine in January 2007 with a PhD in biomedical research and obtained a certificate in technology commercialization from John Hopkins' Carey Business School in 2011. He has received several prestigious awards and honors including the 2014 NCI Leadership Development Award, a 2014 NIH Director's Award and the NJ Governor's Award for Volunteerism in the Field of Health.



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## Panels &amp; Workshop

1:00 PM - 1:50 PM	<b>ASIA INVESTORS LANDSCAPE</b>	<ul style="list-style-type: none"> <li>• <b>Michael Quigley</b>, VP of Market Research, <i>Life Science Nation</i></li> <li>• <b>Shaoyu Chang</b>, Sr. Research Manager, Asia Business Development Liaison, <i>Life Science Nation</i></li> </ul>
2:00 PM - 2:50 PM	<b>ASIA PHARMA PARTNERS</b>	<ul style="list-style-type: none"> <li>• <b>Richard Soll</b>, SVP, International Discovery Service Unit, <i>WuXi AppTec</i> <span style="float: right;">M</span></li> <li>• <b>Tianle Redanz</b>, Director of Business Development, <i>Simcere of America</i></li> <li>• <b>Jeffrey Moore</b>, President, <i>MP Healthcare Venture Management</i></li> <li>• <b>Jessie Chen</b>, BD Manager, <i>Sichuan Kelun Pharmaceutical</i></li> <li>• <b>Takeshi Ohno</b>, Manager, <i>Asahi Kasei America</i></li> </ul>
3:00 PM - 3:50 PM	<b>ASIA MEDTECH PARTNERS</b>	<ul style="list-style-type: none"> <li>• <b>Tong Zhang</b>, VP and Head of Corporate BD, <i>WuXi AppTec</i> <span style="float: right;">M</span></li> <li>• <b>Akihiro Maeda</b>, Manager, Business Development, <i>Teijin Pharma</i></li> <li>• <b>David Widmann</b>, President &amp; CEO, <i>Konica Minolta Medical Imaging</i></li> <li>• <b>Hyuk-Jeen Suh</b>, Head of East Coast Office, <i>Samsung Ventures</i></li> <li>• <b>Tianhong Xu</b>, Partner, <i>Virtus Inspire Ventures</i></li> </ul>
4:00 PM - 4:50 PM	<b>ASIA-PACIFIC INVESTORS</b>	<ul style="list-style-type: none"> <li>• <b>Michael Jin</b>, Managing Partner, <i>TEEC Angel Fund</i> <span style="float: right;">M</span></li> <li>• <b>Christopher Kim</b>, Managing Partner, <i>Korea-Seoul Life Science Fund</i></li> <li>• <b>Jean Yao</b>, Managing Partner, <i>Med Qiao Group</i></li> <li>• <b>Jennifer Hu</b>, Venture Partner, <i>Qiming Venture Partners</i></li> <li>• <b>Wei Zhang</b>, Entrepreneur in Residence, <i>Lilly Asia Ventures</i></li> </ul>

## Presenters

- **Michael Quigley**, VP of Market Research, *Life Science Nation*  
**Workshop:** 1:00 - 1:50 PM - Asia Investors Landscape



Michael Quigley is the VP of Market Research for LSN in Boston, Massachusetts. He has been with the company for 3 years, researching life science investors from around the globe. In addition to managing a team of research analysts in the US and abroad, Michael uses his global reach and understanding of the early stage investor arena to make LSN's Redefining Early Stage Investment Conference series one of the most compelling life science conferences today. He is a key contributor in designing content and selecting dynamic relevant topics and recruiting world renown investors. Michael and his team also assist in preparing global investor target lists for LSN and Boston Innovation Capital clients. Michael also participates in the planning and execution of global investor road shows. Michael and his team also create content for LSN's Next Phase weekly Newsletter, he and his team write about their latest observations from the life science private investment ecosystem. Michael earned his bachelor's degree in Economics and Finance at Bentley University.

- **Shaoyu Chang**, Sr. Research Manager & Asia Business Development Liaison, *Life Science Nation*  
**Workshop:** 1:00 - 1:50 PM - Asia Investors Landscape



Shaoyu is Senior Research Manager & Asia Business Development Liaison at Life Science Nation, Shaoyu has spent the last two years building relationships for LSN in Asia, specifically China, Hong Kong, and Taiwan. Shaoyu also specializes in investor outreach and market research for Asian partners. Shaoyu does technical review and writing in support of biotech and medtech entrepreneurs with their fundraising campaigns. Prior to LSN, Shaoyu served as Research Scholar at Sanford School of Public Policy of Duke University. Shaoyu has gained expertise in his research that focused on the global R&D of medical innovations against antimicrobial resistant microorganisms. Shaoyu received a Master of Public Health from Harvard Chan School of Public Health and an M.D. from National Taiwan University. Shaoyu is US Regulatory Affairs Certified with extensive experiences in clinical trials and pharmaceutical development.



• **Richard Soll**, Senior Vice President, International Discovery Service Unit, WuXi AppTec 

Dr. Richard Soll is Senior Vice President, Research Service Division (RSD), at WuXi AppTec and leads the WuXi offices in Cambridge, Massachusetts and in Israel to bring WuXi's comprehensive platform of integrated R&D services closer to innovative companies and entrepreneurs in the world's two leading biotech hubs. Dr. Soll's contributions to drug discovery and development led to the discovery of the HCV breakthrough therapy elbasvir, the JAK2 inhibitor fedratinib, and more than 10 other clinical stage drugs. Dr. Soll has co-authored more than 100 patents and papers. Dr. Soll serves on the board of the Accelerator has been an SAB member to biotech companies and advisor to entrepreneurs. Prior to WuXi, Dr. Soll was CSO and VP of R&D at TargeGen where he led multiple clinical stage R&D programs. Dr. Soll founded the chemistry department at 3-Dimensional Pharmaceuticals as VP of Chemistry. Dr. Soll began his industry career at Wyeth Pharmaceuticals, and was trained as a synthetic chemist at Dartmouth and Harvard.

• **Tianle Redanz**, Director of Business Development, Simcere of America



Dr. Tianle Redanz is the director of Business Development in Simcere of American Inc. She is responsible for the strategy and operational activities of global BD in Simcere. She is majorly involved in the project selection and evaluation activities, assisting expert consultation activities, and establishing the company's global BD process. Tianle received her B.S. in Medicinal Chemistry from Beijing Medical University in 1998. And in 2004, she got her Ph.D. in Medicinal Chemistry from University of Rhode Island. Tianle received her post-doctor training in Cornell Medical School. She is the patent owner of synthesizing Nicotinamide Riboside (NR), a newly developed vitamin, which is known to be the aging modulator. In 2015, the first commercial product of NR came to the US market. In 2012, Tianle co-founded Garbo Biotech in order to bring NR products to China. Tianle was a key account manager in DiscoverX from 2014-2016. She was responsible for business development with major pharmaceutical or biotechnology companies. Tianle provided them technology support and consultancy in drug discovery and development process. Tianle has coauthored 20+ publications and 10+ patents pertaining to the design and synthesis of lead candidate compounds for genetic disorders, oncology and infectious diseases.



• **Jeffrey Moore**, President, MP Healthcare Venture Management

Jeff Moore is President of MP Healthcare Venture Management (MPH). Previously, Dr. Moore was a Kauffman Fellow with the early stage venture firm Research Corporation Technologies. He has held various business and scientific roles at Millennium Pharmaceuticals and Scriptgen. He received his DPhil from Oxford, postdoctoral training at Harvard and MBA as a Sloan Fellow at MIT. MPH is a Boston-based lifesciences venture capital firm investing in seed to late stage companies developing innovative therapeutics, platform technologies and vaccines.



• **Jessie Chen**, BD Manager, Sichuan Kelun Pharmaceutical

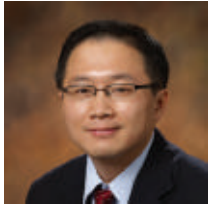
Jessie Chen is VP of External Research & Development for Sichuan Kelun Pharmaceuticals. She is in charge of business development activities for Kelun in west coast of US, looking for licensing opportunities in both drug development and technology platforms. Prior to Kelun, Miss Chen has spent 5 years in Shanghai, China, first with Eli Lilly and then with Hospira. She has broad experience with strategy, business development, portfolio management and sales. Before Miss Chen moved back to China in 2010, she was a research scientist in Bioinformatics for Roche (USA) and GSK (USA). Miss Chen has received a MBA from INSEAD in 2010, a Ph.D in Bioinformatics from Univ. of California, Los Angeles (UCLA) in 2005, and a BA in Life Science from Univ. of Science & Technology of China (USTC) in 2000.



• **Takeshi Ohno**, Manager, Asahi Kasei America

Takeshi Ohno has been a Manager of Corporate Venture Capital, Asahi Kasei America based in Bay area, CA since 2013. He is focusing on investment in therapeutics area, particularly, chronic pain and rheumatoid arthritis. He is also working in license side at Asahi Kasei Pharma, a subsidiary of Asahi Kasei group and a mid-sized Japanese pharmaceutical company. He joined Asahi Kasei in 1995 and engaged in R&D as a Head Researcher in drug discovery field for over 15 years. Takeshi received his Ph.D in chemistry from Hokkaido University in Japan.

• **Tong Zhang**, VP and Head of Corporate BD, *WuXi AppTec* 



Dr. Tong Zhang is VP, head of Corporate BD at WuXi AppTec. In this role he is responsible for strategic partnership and M&A to strengthen WuXi's platform supporting R&D and manufacturing for pharmaceutical, medical device, cell and gene therapy, diagnostics and genomics. Prior to WuXi as head of Business Development for MSD China, he led BD activities for including M&A, investment and commercial partnership. Previously Tong was pan-regional lead for Emerging Market business development team at Merck & Co., with responsibilities for sourcing and executing BD activities across emerging markets and an emphasis on China. Tong was head of Business Development at EKR Therapeutics, a VC-backed specialty pharmaceutical company in the US, where he led several acquisition, licensing and collaboration deals, valued at over \$150M. Tong also had investment experience as a Director at ESP Equity Partners, a private investment company focused on biopharmaceutical industry in the US and China, and as an equity analyst covering the US pharmaceutical industry for Credit Suisse in New York. Tong worked as a consultant for ISO HealthCare Consulting (now part of the Monitor Group) and Defined Health, leading strategy consulting firms in the biopharmaceutical industry.

• **Akihiro Maeda**, Manager, Business Development, *Teijin Pharma*



Akihiro (Aki) Maeda joined Teijin Pharma Ltd in 2002, Tokyo-basis Company with unique business specialties managing both pharmaceutical and medical devices. As a business development manager heading strategic alliance in medical device section of the company especially for home healthcare, with North American potential partners, Aki dedicates to support bridging all aspects of collaboration such as technology license, joint research/development, clinical study in Japan, regulatory process, reimbursement strategy and product distribution, between Teijin and early stage companies, working at Bay Area in California as a North America representative in the company. Prior to career of business development in the company, Aki managed internal product development projects in the field of pulmonary and stroke rehabilitation, involving foreign and Japanese domestic companies implementing his own patents to the products. Aki received a Master of Engineering (M.Eng.) from Meiji University Graduate School in Japan and a Bachelor of Engineering from Meiji University.

• **David Widmann**, President & CEO, *Konica Minolta Medical Imaging*



Mr. Widmann joined Konica Minolta in February 2013, and has been leading the successful expansion of Konica Minolta Healthcare Americas since that time. Under the leadership of Mr. Widmann, KMHA is transforming to become the leading Primary Point of Care Solutions provider in the Americas and is building a strong Primary Imaging and HCIT customer solutions portfolio through both organic growth & strategic acquisitions. With over 25 years experience in the medical device and services industry, Mr. Widmann brings a wealth of experience in building new businesses and an in-depth knowledge of global markets to Konica Minolta. Prior to joining Konica Minolta, Mr. Widmann spent 22 years at GE Healthcare, specializing in acquisition integration, product development, marketing, and services. Prior to joining KM, he was General Manager of GE Healthcare's \$750M Global Diagnostic X-ray business, where he delivered double-digit annual revenue growth, developed and launched over 20 new products, and solidified the company's top global market position. Mr. Widmann earned a BS in Industrial Engineering and a MBA from the University of Michigan. He grew up in the suburbs of Detroit and currently resides in the greater New York City metropolitan area.

• **Hyuk-Jeen Suh**, Head of East Coast Office, *Samsung Ventures*



Hyuk-Jeen Suh joined Samsung Ventures in 2012 and is the head of the Samsung Ventures East Coast office. Before joining Samsung Ventures, Hyuk-Jeen worked at J.P. Morgan investment banking in the Technology, Media, and Telecom group. Prior to J.P. Morgan, he was the global senior business development and marketing manager at MEMSIC, a semiconductor startup with clients in the automobile and consumer electronics industry. He led the global marketing strategy which contributed to the successful IPO of MEMSIC in 2007. Prior to joining MEMSIC, Hyuk-Jeen was a senior research engineer at Sequenom, a biotech startup. He conducted research on DNA biochips and led joint venture projects with Hitachi and Samsung to design high-throughput bio instruments. He began his career at Intel Corporation as a process engineer, leading yield improvement projects which contributed to one of the highest yield rates in Intel history for the Pentium microprocessor. He advises various startup companies and is a mentor at startup accelerators such as TechStars. He has been a guest speaker at Harvard University, Yale University, and MIT and judges for the MIT \$100K entrepreneurship competition. Hyuk-Jeen earned his Ph.D. in electrical engineering, focusing on Microelectromechanical Systems (MEMS) from University of Illinois at Urbana-Champaign.

• **Tianhong Xu**, Partner, *Virtus Inspire Ventures*



Dr. Tianhong Xu is a partner of Virtus Inspire. Dr. Xu's life science experience spanned over 15 years as venture capitalist, UN officer, entrepreneur, research and clinical doctor. He focuses on investments in the medical device, biotech and healthcare service space. He was a Partner at WI Group and Vango Capital, responsible for medtech investment. Previously, he was a Medical Industry Expert for United Nations-Industrial Development Organization (UNIDO), where he directed the upgradation of medical industrial clusters in China through investment promotion, technology transfer, and management consulting. He was co-founders of two genediagnosis and personalized medicine companies. Prior to that, he was a clinical doctor at Renji Hospital in China. He earned his PhD in Molecular and Human Genetics from Baylor College of Medicine in Houston, Texas, and MD from Fudan University, Shanghai, China.

## ASIA-PACIFIC INVESTORS

TRACK 4



• **Michael Jin**, Managing Partner, *TEEC Angel Fund* 

Dr. Michael (Xuecheng) Jin is the founding partner of TEEC Angel Fund, a super angel fund in Silicon Valley since July 2010 with close to 150 startups under portfolio, and also on the Board/Advisory Board of six BioMed companies. Dr. Jin has extensive investment experiences in biomedical and health tech areas, and was co-founder of four high-tech startups in Silicon Valley and China, with the latest exit of iWatt to Dialog Semiconductor in July 2013 at \$345M. He is Board Director of Tsinghua Entrepreneur & Executive Club (TEEC), and Co-Chair of TEEC Life Science and Health Tech Committee. Dr. Jin received BEng & MEng degrees from Tsinghua University in Biomedical Engineering, and PhD degree from Stanford University as the pioneering inventor of capacitive micromachined transducer for medical ultrasound, with more than 40 publications in international journals and conferences, 4 best paper co-author awards, and over a dozen United States patents.



• **Christopher Kim**, Managing Partner, *Korea-Seoul Life Science Fund*

Dr. Kim is Founding Managing Partner of the Korea-Seoul Life Science Fund (KSLSF) and a partner at Oxford Bioscience Partners. KSLSF is a cross-border venture capital fund investing in companies in Korea and the US and holds nearly 20 companies in its current portfolio. Dr. Kim also serves as Chairman of Novatio Ventures, an accelerator which exploits its global reach thereby differentiates itself from traditional incubators. Previously, Dr. Kim served as Associate Director and Head of Operations for the global BioMarker Development group at the Novartis Institutes for BioMedical Research. He held an additional role in corporate development and strategy while at Novartis. Dr. Kim was a member of the IBM Extreme Blue program and had also worked at Alkermes. Dr. Kim received an MBA from Carnegie Mellon University, PhD in Biomedical Sciences from the University of Texas Health Science Center and the MD Anderson Cancer Center and a BA in Economics and BS in Biology from the University of California, Irvine.



• **Jean Yao**, Managing Partner, *Med Qiao Group*

Jean Yao, PhD, is the founder of Med Qiao Group and has been active within the technology community for over twenty years as a venture capitalist, consultant and technologist. She brings broad experience in the Bio/Med-Industry, having worked with startups, institutional and strategic VCs to expand the market in China. With strong technical background in bio-med development, she has high interest in emerging technologies, including Diagnostics, Medical technology and Health IT.



• **Jennifer Hu**, Venture Partner, *Qiming Venture Partners*

Dr. Jing-Shan "Jennifer" Hu is Partner of the US Healthcare Ventures of Qiming Venture Partners. Before Qiming, she was VP and Head of (External) Innovation Center China at Bayer Healthcare, responsible for building and managing partnerships for Global Drug Discovery with organizations in Greater China. Prior to that, she was Director of Licensing & External Research at Merck&Co covering Greater China for Worldwide Licensing & External Research. She worked previously at Roche Palo Alto as Head of Functional Biology, at Affymetrix as Program Manager of Pharmacogenomics, and at Human Genome Sciences as Scientist of Protein Therapeutics. Dr. Hu obtained her post-doctoral training at Harvard Medical School, PhD from Univ. of Texas Graduate School of Biomedical Sciences at MD Anderson Cancer Center, and BS degree in Biochemistry from Peking Univ. She is a board member of BayHelix and Chinese-American BioPharma Society (CABS).



• **Wei Zhang**, Entrepreneur in Residence, *Lilly Asia Ventures*

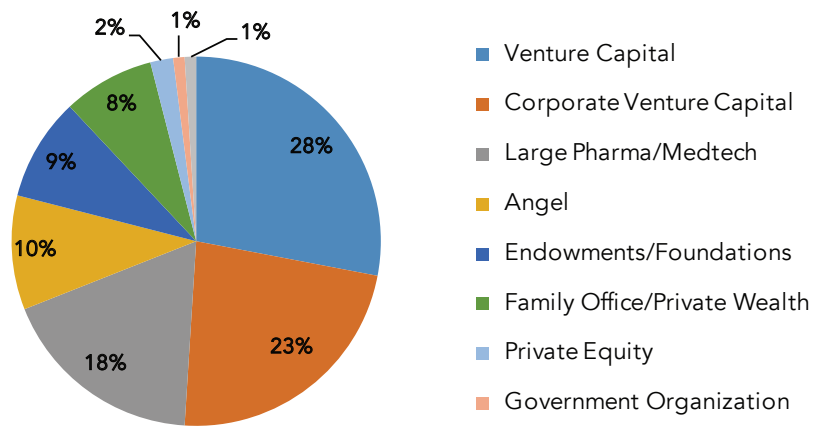
Wei Zhang, PhD, MBA, is an entrepreneur-in-residence at Lilly Asia Ventures, a leading biomedical venture capital firm headquartered in China with \$700M and 30+ portfolio companies under management. Wei has over 18 years of experience in the biotech industry as an investor and operator, and has extensive network in both US and China. As a venture capitalist at Safeguard Scientifics, an NYSE listed firm, Wei was a key member of the healthcare team that was responsible for multiple exits that were valued more than \$2B. Wei had also worked part-time and consulted for several funds in the US and China when he was in business school. Wei was President and CEO of an early stage biotech, and had led corporate development at Good Start Genetics, a commercial stage genetic testing company. As a drug developer at both biotech and pharm companies, including Sphin/Lilly, Genetics Institute (now Pfizer) and ImmunoGen. Wei had worked on development of 20 biologics with several of them now on the market. Wei is an inventor of over a dozen issued and pending patents and author of 17 scientific publications. Wei received his BS from Nanjing University, PhD from Boston University, and an MBA from Wharton. He is also a Kauffman Fellow, a global program with 400 investors and innovators.



### ACTIVE EARLY STAGE INVESTORS

ACROSS 10 CATEGORIES

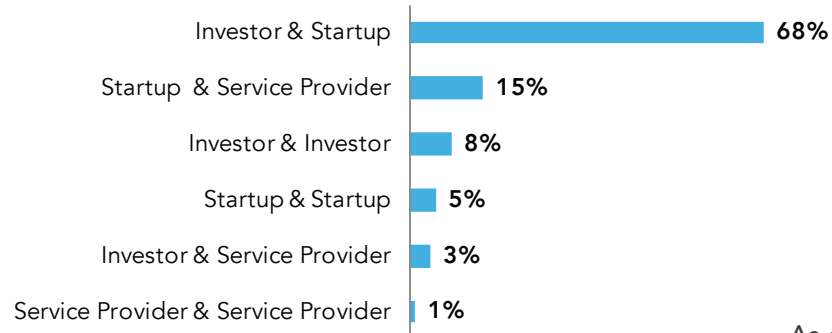
### RESI Boston 2016 Investor Breakdown



### DYNAMIC PARTNERING FORUM

BASED ON FIT

### Who Meets with Whom at RESI Boston



As of Sept. 6, 2016

RESI provides a partnering forum for all stakeholders in the early stage life science world to reach out to others and build the relationships that will carry new technologies towards commercialization.

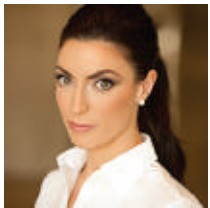




• **Dennis Ford**, Founder & CEO, *Life Science Nation*

### Welcome to the 10th RESI

Dennis Ford is an entrepreneur and author with expertise in sales, marketing, and business development. He has spent most of his career launching new companies. Over the last decade, he has worked extensively with global alternative investors interested in high-growth early-stage technologies. His expertise encompasses using database subscription services to create business solutions and using the Internet to create an interactive dialog between buyers and sellers. He is a big proponent of using profiling and matching technology to find that all-important business fit in the marketing and selling process. Before LSN, Dennis was the President and CEO of Brighton House Associates (BHA). BHA was launched in order to improve the way hedge fund and private equity fund managers raised capital and marketed their funds to investors. Ford is the author of *The Peddler's Prerogative* and *The Fund Manager's Marketing Manifesto*, two well-received sales and marketing books. His latest book is *The Life Science Executive's Fundraising Manifesto*.



• **Nicole Fisher**, Founder and CEO, *HHR Strategies*

### The Future of Digital Medicine Unlocked

Nicole Fisher is the founder and CEO of HHR Strategies, a health and human rights focused advising firm. She is also a senior policy advisor on Capitol Hill and expert on health reform, technology and brain health - specifically as they impact vulnerable populations. Fisher curates a monthly international dinner series, "A Seat at the Table," bringing together thought leaders for an off-the-record discussion of moving health policy and planning forward. She also runs the nonprofit Global Brain Health Coalition and is pursuing a doctoral degree in health policy at the University of North Carolina. Her writing has appeared in numerous journals and publications, and her talks can be found on the United Nations website and various news outlets. Before pursuing her PhD, Fisher earned her master's degree in public policy from the University of Chicago and her undergraduate degree from the University of Missouri. Her health care and policy work at those institutions emphasized underserved populations, women's and children's issues, and brain health. She serves on several boards for domestic and international health organizations and frequently speaks on health reform, innovation, human rights, and the context surrounding health.



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Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors. The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



McDermott Will & Emery is a premier international law firm with a diversified business practice. Established in 1934 as a tax practice in Chicago, Illinois, we have offices in Boston, Brussels, Chicago, Dallas, Düsseldorf, Frankfurt, Houston, London, Los Angeles, Miami, Milan, Munich, New York, Orange County, Paris, Rome, Seoul, Silicon Valley and Washington, D.C. McDermott has 80 years of serving a broad range of client interests. Our Life Sciences Industry Group is composed of 135 professionals, 60 with advanced science degrees and many others with government and industry experience, working across 19 offices around the world. With insights drawn from the only health practice ranked Tier 1 nationally by Chambers USA and our global reach, we deliver integrated business solutions to our clients, bringing the required experience from our leading tax, health, intellectual property, antitrust and regulatory practices to solve our client's challenges.



Created in 1979 by the healthcare technology industry, Medmarc's purpose is to be the superior provider of liability insurance and related risk management solutions and to support the development, testing and delivery of products that save lives and improve the quality of life. Through our strategic alliances with The Hartford and clinical trial industry experts, we offer tailored insurance protection specifically designed for the broad spectrum of needs of the medical technology and life sciences industry. From ideas and prototypes to the reality of commercialization and success – We can Meet Your Changing Needs.



Nutter is a full-service, top-tier, Boston-based law firm that provides legal counsel to industry-leading companies, early stage entrepreneurs, institutions, foundations, and families, across the country and around the world. The firm's lawyers are known for their client-centric approach and extensive experience in business and finance, intellectual property, litigation, real estate and land use, labor and employment, tax, and trusts and estates. Co-founded in 1879 by Louis D. Brandeis, who later became a renowned justice of the U.S. Supreme Court, Nutter is dedicated to helping companies prosper in today's fast-paced business environment. For more information, please visit [www.nutter.com](http://www.nutter.com).

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## TRAVEL

### General Public Transportation - Subway

The closest subway stations are Copley Station (on the Green Line) and Back Bay (on the Orange Line). Both stations are within 1 block of the hotel. The MBTA begins service daily from 6:00 AM - 1:00 AM. The cost is \$2.65 per ride.

### Public Transportation - From Logan Airport

Option 1: Back Bay Logan Express: From Airport Terminal A, B, C, E (Arrivals Level pick-up at Logan Express stops) to Copley Square. Note: The fare is \$5 per passenger; Visa, Mastercard, American Express and Diners Club are accepted: no cash

Option 2: From airport terminal take a Massport shuttle bus to the Airport subway station. Take an inbound Blue Line train to State Street Change at State Street for the Orange Line. Take any Orange Line train to Back Bay station. Exit Back Bay station to Boylston Street. Make a right onto Dartmouth Street; the venue will be on the left.

Option 3: From airport terminal take any Silver Line bus to South Station. Change at South Station for the Red Line. Take an Alewife bound Red line train to Park Street. Change at Park Street for the Green Line. Take any Green Line train to Copley Station. Exit Copley station to Boylston Street. Make a right onto Dartmouth Street. Turn right onto MA-9 W; the venue will be on the right.

### Driving Directions - From Logan Airport

- Take the Ted Williams Tunnel to I-93 North.
- Proceed on I-93 North to Storrow Drive (Exit 26).
- Proceed to Copley Square.
- Turn right onto Beacon, continue for 2 blocks.
- Turn left on Clarendon Street.
- Continue on Clarendon for 5 blocks & turn right on St. James.
- Proceed to the venue.

## RECOMMENDED HOTELS

### The Westin Copley Place

10 Huntington Ave, Boston, MA 02116  
 (617) 262-9600

### The Fairmont Copley Plaza

138 St James Ave, Boston, MA 02116  
 (617) 267-5300

### Boston Marriott Copley Place

110 Huntington Ave, Boston, MA 02116  
 (617) 236-5800

### Copley Square Hotel

47 Huntington Ave, Boston, MA 02116  
 (617) 536-9000

### The Colonnade Boston Hotel

120 Huntington Ave, Boston, MA 02116  
 (617) 424-7000

### The Lenox Hotel

61 Exeter St, Boston, MA 02116  
 (617) 536-5300

### Boston Park Plaza Hotel

50 Park Plaza, Boston, MA 02116  
 (617) 426-2000

### W Boston Hotel

100 Stuart St, Boston, MA 02116  
 (617) 261-8700

### Sheraton Boston Hotel

39 Dalton St, Boston, MA 02199  
 (617) 236-2000



# RESI

REDEFINING  
EARLY STAGE  
INVESTMENTS

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**APRIL 3, 2017**



**SAN DIEGO, CA**  
**JUNE 19, 2017**

