



RESI REDEFINING
EARLY STAGE
INVESTMENTS

JANUARY 10, 2017
SAN FRANCISCO, CA



Early stage investors, fundraising CEOs, scientist-entrepreneurs, strategic partners, and service providers now have an opportunity to **Make a Compelling Connection**

ONSITE GUIDE

Johnson & Johnson INNOVATION
— **JLABS** —

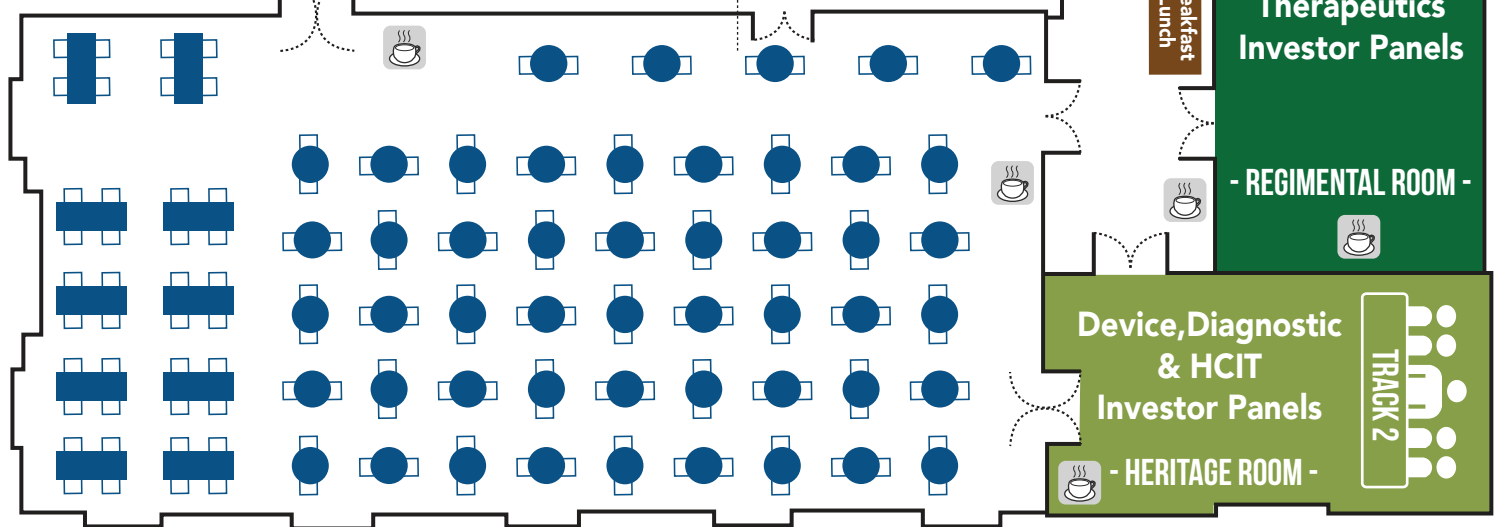
 **LIFE SCIENCE NATION**
Connecting Products, Services & Capital

10TH FLOOR:

- Partnering Forum
- Therapeutics Investor Panels (Track 1)
- Device, Diagnostic & HCIT Investor Panels (Track 2)
- Breakfast/Lunch Buffet

- COMMANDANT'S ROOM -

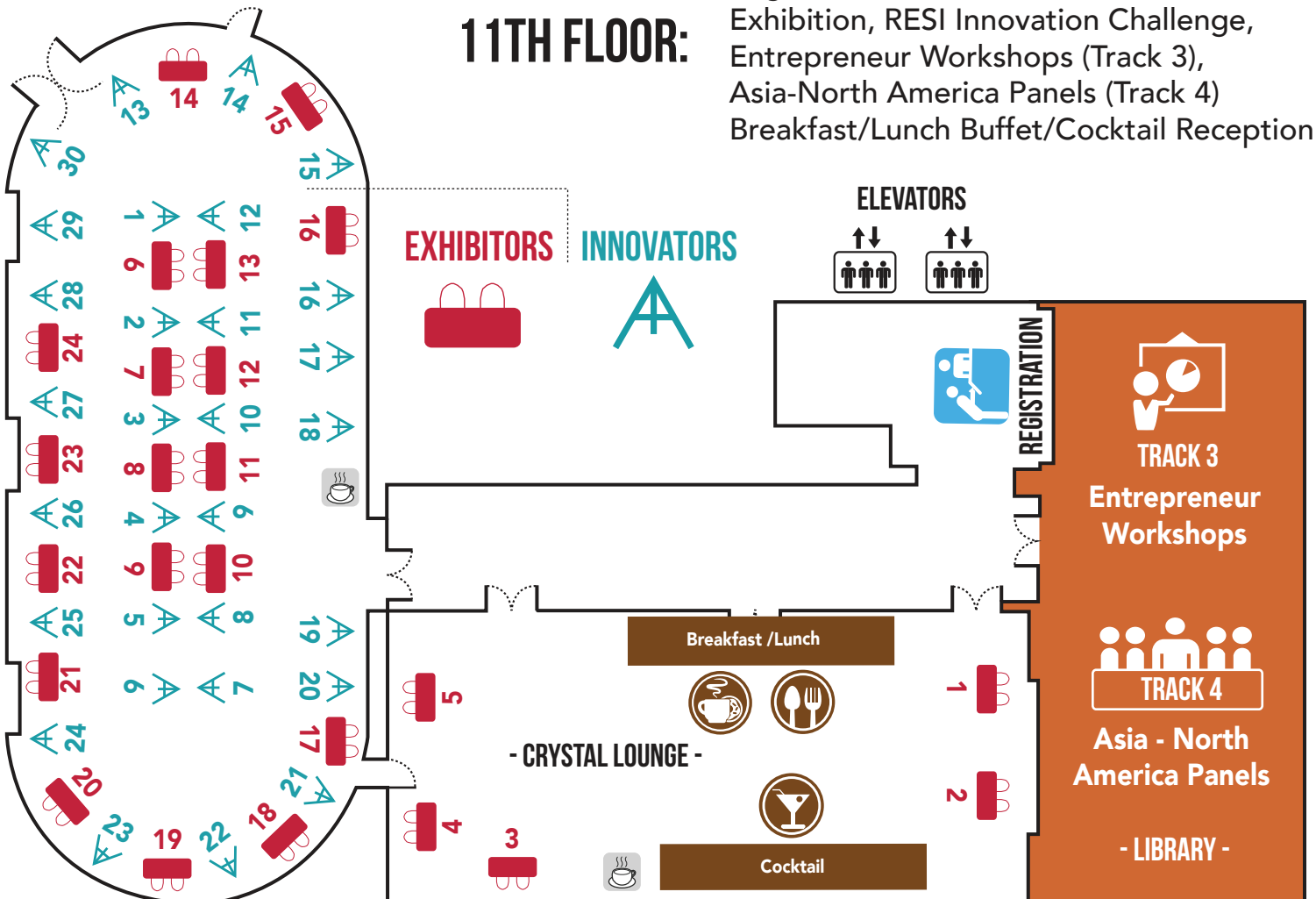
 **PARTNERING FORUM**



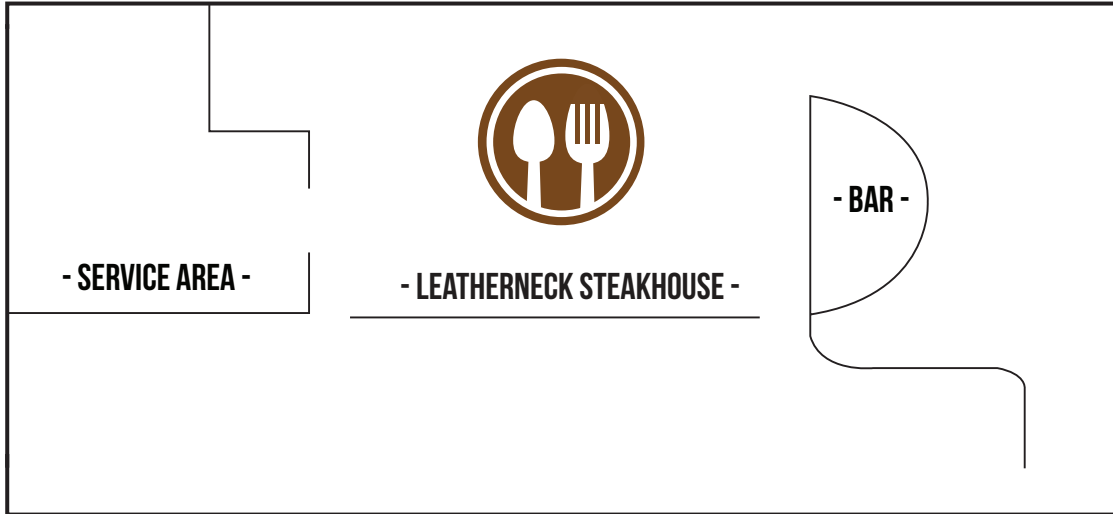
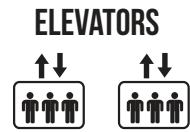
- CRYSTAL BALLROOM -

11TH FLOOR:

- Registration
- Exhibition, RESI Innovation Challenge, Entrepreneur Workshops (Track 3), Asia-North America Panels (Track 4)
- Breakfast/Lunch Buffet/Cocktail Reception



12TH FLOOR: LUNCH 12:00 - 1:00 PM



QUICK GUIDE TO EACH FLOOR

12 FLOOR	12 PM - 1 PM	Lunch Buffet	
11 FLOOR	7 AM - 8 AM	Breakfast Buffet	
	8 AM - 5 PM	Exhibition	
		RESI Innovation Challenge	
		Track 3: Entrepreneur Workshops Track 4: Asia-North America Panels	
	10 AM - 5 PM	Registration	
12 PM - 1 PM	Lunch Buffet		
5 PM - 7 PM	Cocktail Reception		
10 FLOOR	7 AM - 8 AM	Breakfast Buffet	
	8 AM - 5 PM	Track 1: Therapeutics Investor Panels Track 2: Device, Diagnostic & HCIT Investor Panels Track 5: Partnering Forum	
		12 PM - 1 PM	Lunch Buffet
		2 FLOOR	7 AM - 10 AM

RESI

SAN FRANCISCO

2017

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Life Science Nation (LSN) is delighted to return to San Francisco's annual healthcare conference week for the third time. We would like to welcome you all to the 11th Redefining Early Stage Investments Conference - the largest RESI yet. With a full day of one-on-one meetings, panels and ad hoc networking, we're delighted to bring together investors, entrepreneurs, scientists, dealmakers, service providers and more life science luminaries at the Marines' Memorial Club & Hotel. Over 450 investors are here today in search of compelling connections with early stage companies.

In the midst of this busy week for the life science industry, RESI has become established as a key venue for early stage life science companies to meet investors and make deals. RESI Partnering provides an opportunity for early stage players to search for others who are a match for their companies on key features such as stage, type of technology, and indication area. By reaching out to fellow attendees based on fit, compelling dialogues can begin at RESI.

LSN would like to extend our thanks to the speakers who are participating in RESI's Investor Panel tracks and Workshops. We're grateful that you're here to share your expertise with RESI's audience. The new half-day Asia-North America track will provide an introduction to investors and strategic partners based in Asia, who will explain how they work with startups beyond their own region and how an early stage company can position themselves to work with an Asia-based investment firm or partner.

We hope that you'll check out the RESI Innovation Challenge that's taking place today. RESI Innovators are showcasing cutting-edge life science technologies in poster displays throughout the exhibit hall. Inside your RESI badge you'll find five tokens of RESI Cash you can use to "invest" in the most promising of these technologies. Take the time to invest your RESI Cash wisely, and join us at the evening reception as we announce the winners!

Thank you for joining us for an incredible day of early stage partnering. Later in 2017, RESI will be heading to Toronto, San Diego, Boston and New York, and we hope you'll join us there too.

Sincerely,

Dennis Ford
Founder & CEO, Life Science Nation; Creator of RESI Conference Series



RESI AGENDA

Sponsored by



Track 1:
Therapeutics
Investor Panels



AdvaMed
Advanced Medical Technology Association

Track 2:
Device, Diagnostic,
& HCIT Investor Panels

**McDermott
Will & Emery**

Track 3:
Entrepreneur
Workshops

Johnson & Johnson INNOVATION
— JLABS —

Track 5:
Partnering
Forum

7:00 - 8:00 AM: Registration & Breakfast

8:00
-
8:50
AM

**BIOTECH
ANGELS**

**MEDTECH
ANGELS**

**VALUATION &
HEALTHTECH IN ASIA**

9:00
-
9:50
AM

**TALES FROM
THE ROAD**

**DIAGNOSTIC
INVESTORS**

**McDermott
Will & Emery**
**AVOIDING PITFALLS
IN THE LEGAL LANDSCAPE**

**MORNING
EARLY STAGE
PARTNERING
FORUM**

10:00
-
10:50
AM

**BIG
PHARMA**

**MEDTECH
STRATEGICS**

**FUNDRAISING
BOOT CAMP**

11:00
-
11:50
AM

**EARLY STAGE
THERAPEUTICS
INVESTORS**

**MEDICAL DEVICE
INVESTORS**

**ASIA INVESTORS
LANDSCAPE**

12:00 - 1:00 PM: Lunch Break

Sponsored by



Track 1:
Therapeutics
Investor Panels



AdvaMed
Advanced Medical Technology Association

Track 2:
Device, Diagnostic,
& HCIT Investor Panels



Track 4:
Asia-North America
Panels

Track 5:
Partnering
Forum

1:00
-
1:50
PM

**CORPORATE VCS
& STRATEGIC
INVESTMENT**

**HEALTHCARE IT
INVESTORS**

**ASIA PHARMA
PARTNERS**

2:00
-
2:50
PM

**BIOTECH
FAMILY OFFICES**

**MEDTECH
FAMILY OFFICES**

*Due to the popularity of
the panel sessions, there is
no workshop scheduled to
run during this time slot.*

**AFTERNOON
EARLY STAGE
PARTNERING
FORUM**

3:00
-
3:50
PM

**RARE/ORPHAN
DISEASES INVESTORS**

**TECH GIANTS
IN HEALTHCARE**

**ASIA MEDTECH
PARTNERS**

4:00
-
4:50
PM

**VENTURE
PHILANTHROPY**

**BIG DATA
IN HEALTHCARE**

**ASIA-PACIFIC
INVESTORS**

5:00 - 7:00 PM: Cocktail Reception



- CRYSTAL BALLROOM -
11TH FLOOR



We welcome you to participate in the RESI Innovation Challenge!



The RESI Innovation Challenge is a virtual investment contest, and **the investor is you!**

As you explore the exhibit hall, you will encounter 30 RESI Innovators showcasing their technology via poster displays. Along with your RESI attendee badge, you will find five RESI Cash tokens that you can use to 'invest' in the most promising RESI Innovators. Take a look around this collection of cutting-edge life science technology, and leave your RESI Cash with the entrepreneurs that most inspire you. The invested capital will be tallied up and the top three winners will be awarded during the cocktail reception at the end of the day. Winners will be featured in the Life Science Nation (LSN) newsletter with readership of 20,000.

- First Prize: Complimentary tickets to 3 RESI Conference Series events of your choice (2 tickets per event) and a GoPro action camera sponsored by Medmarc
- Second Prize: Complimentary tickets to 2 RESI Conference Series events of your choice (2 tickets per event)
- Third Prize: Complimentary tickets to 1 RESI Conference Series event of your choice (2 tickets)



RESI INNOVATION CHALLENGE



- CRYSTAL BALLROOM - 11TH FLOOR

Sponsored by



MEDMARC
Treated Fairly

RESI Innovators



Easel 1



Easel 2



Easel 3



Easel 4



AQ BioMed
Easel 5



Easel 6



Easel 7



Easel 8



Easel 9



Easel 10



Easel 11



Easel 12



Easel 13



Easel 14



Easel 15



Easel 16



Easel 17



Easel 18



Easel 19



Easel 20



Easel 21



Easel 22



Easel 23



Easel 24



Easel 25



Easel 26



Easel 27



Easel 28



Easel 29



Easel 30



TRANSVERSE MEDICAL INC (TMI) is developing the POINT-GUARD, the first complete cerebral embolic protection device with Dynamic Double-Edge Sealing designed to be adaptive for variable arch anatomy and aortic disease while protecting the entire brain from stroke during left heart procedures focused on the initial market of Embolic Protection Devices for Transcatheter Aortic Valve Replacement (TAVR). TMI is in the clinical phases of development with anticipation of a CE Mark followed by a 510K pathway. The Company has assembled a Medical Advisory Board of leading physicians that recognize the clinical need for innovative cerebral embolic protection technologies that protect the entire brain from stroke during cardiovascular percutaneous interventions and surgical procedures.



Sexual dysfunction and urinary incontinence are both common side effects following prostate cancer surgery. Inadvertent nerve injury occurring during the surgery is believed to be one of the primary causes. Using nerve monitoring technology that has been the Standard of Care in multiple surgical procedures for over 20 years, the ProPep® Nerve Monitoring System brings the same instant and accurate information regarding nerve location and function to laparoscopic and robotic prostatectomy surgery for the first time ever. The ProPep® Nerve Monitoring System is the first FDA-cleared real-time nerve monitoring system for laparoscopic & robotic prostatectomy surgery. With over 2500 commercial cases completed this system is proven to help surgeons identify critical non-visible somatic nerves at risk during surgery, thereby allowing the surgeon to make more-informed decisions on how to spare these nerves, potentially minimizing nerve damage.



TRN The Research Network Ltd was founded in 2011 to provide pharmaceutical R&D consultancy. More recently it has collaborated with universities to progress new therapeutic ventures from lead identification through to clinical development. One of these ventures is EmstoPA, a humanised antibody fragment for the treatment of bleeding complications in patients who have received the clot buster tPA (Activase®, Alteplase sales >\$1bn). tPA is used in conditions caused by blood clots such as strokes and pulmonary embolism. Idarucizumab, Praxbind® is the antidote for the blood thinner dabigatran, Pradaxa®. Praxbind® was approved in Q4 2015 and is estimated to have peak sales >1bn. We believe peak sales of the tPA antidote, EmstoPA, could be \$400m or more. This project is seeking initial seed / series A funding.



Harbor MedTech, Inc. is a fully integrated, commercial-stage regenerative medicine company with a patented technology platform supporting a broad array of advanced biologic medical devices. Our patented BriDGE® technology is the only known tissue regeneration technology that actively recruits the patient's own growth factors to dramatically accelerate healing while preventing infections and inhibiting scar formation.



AQ BioMed is manufacturing an ocular implant to treat Glaucoma. The AQ implant is foldable and can be inserted through a minimal 1-2 mm incision and uses patented geometry to make a larger, more efficient filtration capsule than the spherical blister capsules created by current tube-plate shunts. The 25mm incision and blister formed around current shunts causes of the major vision-threatening complications with use of shunts today. Surgical time, cost and complications as significantly reduced with the AQ device. The device is reimbursed in the US and has a cost of \$25 and a sales price of \$75.



Hemotek Medical Inc. is an early stage medical device company founded by biomedical engineers, based in Northern California. They have developed the V-Needle (patent-pending), a safety needle that protects patients from the severe risks associated with inadvertent needle dislodgment during hemodialysis (HD) treatment. More than 300 million patients worldwide spend ~10 hours per week undergoing HD. In one US survey, 5% of HD patients reported accidental needle dislodgement at least once over the last 30 days of treatment. HD machines have auto-shut algorithms designed to predict dislodgement events but miss a reported 70% of them. Just a few minutes of undetected needle dislodgement can lead to patient death. The V-Needle offers a low-cost, failsafe option for enhanced patient protection.



Gaugewear is creating a wireless, non-invasive core temperature sensor. Core temperature monitoring is important for athletic training and safety; occupational safety for professions at risk of heat-related illness, such as firefighters and soldiers; infection and disease detection; tracking sleep cycles, basal temperature and other biorhythms. The clinical standard for core temp is rectal temp, which is not practical for active individuals or mobile patients. We have patented technology using radiometric thermometry that can be used in a wearable, non-invasive form factor. Gaugewear is a seed stage company based in Boulder CO. We are seeking seed funding to go from proof of concept prototype to testable commercial prototype.



Zucara is developing the first once-daily therapeutic to prevent hypoglycemia (low blood sugar) in patients with diabetes. This pre-clinical technology is directed at regulating a hormone in the pancreas called somatostatin which in Type 1 diabetes is not properly controlled. It has demonstrated potential to specifically block somatostatin type 2 receptors in the pancreas thereby preventing hypoglycemia and restoring natural glucose levels in the blood. Zucara's method offers a clear advantage to prevent hypoglycemia before it becomes dangerous. Zucara has received significant support from Canadian funding sources (MaRS Innovation, CDRD and Accel-Rx), as well as the Juvenile Diabetes Research Foundation (JDRF). The Company requires an additional \$5M to take a lead drug candidate through Phase I/2a clinical trials.



Best Practice, in your hands-- a personal quality assistant for frontline healthcare teams. People are healthcare's greatest asset. Our cloud solution engages those who actually deliver care (frontline nurses, doctors, ancillary staff) and drives the consistent delivery of best practices. The EHR is a patient-centered platform of "what we do." Elemeno Health has developed the first staff-centered solution for "how to do it", through multimedia microlearning at the point of care. Practice guidelines, smart checklists, and videos are delivered just-in-time, across any device. Founders bring 40 years combined experience from UCSF and Electronic Arts. Backed by Y Combinator. No PHI nor integration with legacy systems. We directly tackle medical errors, workflow inefficiencies and burnout-- improving quality, safety, and outcomes.



Gamma Media, Inc. is an innovative, science led women's health company focused on delivering advanced digital imaging technologies addressing the shortcomings of anatomical imaging (digital X-Ray mammography, tomography/3D mammography, ultrasound, etc.) in the early detection of breast cancer. The company's FDA and CE cleared LumaGEM® Molecular Breast Imaging (MBI) system is a dual head, solid state digital imaging system utilizing cadmium zinc telluride (CZT) technology for high-precision molecular breast imaging. MBI utilizes a functional approach, which has been proven to significantly improve the detection rates of breast cancer in women with high breast tissue density.



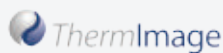
Quellthera's novel non-antibiotic anti-infective has demonstrated exceptional performance on pediatric patients with vancomycin refractory *C. difficile* infection. Nearly IND-ready, this oral pro-drug mimics an enzyme mediated reaction triggered by microbial damage to plant cells, locally forming short-lived phenone compounds that efficiently bind damaged tissues and quell bacterial virulence without selective pressure for resistance. This extensively patented platform addresses both infection and inflammatory colitis caused by *C. difficile* with exceptional safety. In vitro and large animal testing has demonstrated selective inhibition of multi-drug pathogens with evidence of protective effect on beneficial lactate producing bacteria. Quellthera is seeking Series A capital and partners for fast-track development of an urgently needed new paradigm for infection management.



EOFlow has developed a world's first wearable disposable insulin pump system that talks to a third-party continuous glucose sensor to realize hypoglycemia suspension. The product is currently going through verification and validation tests toward regulatory approvals for the US, EU, and Korea markets. It is now developing a wearable, disposable artificial pancreas system that integrates a continuous glucose sensor and an insulin pump into one small wearable unit and manages user's blood glucose level automatically with minimal user input.



RxAssurance has developed a SaaS-based platform called OpiSafe that addresses the American Opioid Epidemic. It represents a complete clinical tool for prescribers that includes a dashboard with multiple verified data streams (ePROs, PDMP, EHR, & Lab results) -- a huge innovation for a sector of healthcare that is in crisis. This program includes automatic PDMP checking as well as allows laboratories to upload lab report related data directly into our OpiSafe platform, thus providing medical professionals access to all relevant opiate-prescribing patient data in one place. RxAssurance is currently expanding nationwide with the OpiSafe capability.



ThermlImage invented a platform technology focused on "non-invasive deep tissue and core temperature measurement and monitoring." The company's MicroSense™ technology utilizes an antenna that measures the microwave energy generated by heat within the body. It can receive microwave signals of less than one billionth of a watt. Numerous product opportunities exist for this technology in multiple diverse markets. The company's first product, the AccuCor™ DTMS, provides continuous "non-invasive brain temperature measurement and monitoring" of patients during surgery and post-anesthesia care, in the ICU, and in other special care units. It will change the way many high-risk patients are monitored and treated and meets a large growing and unmet need for accurate and continuous non-invasive monitoring of brain temperature.



SalutarisMD® has developed a minimally invasive ophthalmic technology to treat Wet Age-Related Macular Degeneration (Wet AMD), a leading cause of vision loss worldwide. The current market for treating Wet AMD is \$8 billion in pharmaceutical sales of expensive intravitreal injections that restore vision in less than 40% of patients, leaving a large patient population with an unmet need. The SalutarisMD® technology delivers a single dose of brachytherapy (radiation) and is designed for use in an outpatient setting in 15 minutes. Results of a small Phase I/II human study produced very encouraging patient outcomes, including case reports of durable response. The SalutarisMD® technology is a paradigm-shift from chronic medical treatment to a one-and-done procedure that could become the next standard of care.



Magnetic Insight introduced the first new diagnostic imaging technique since CT, MRI and PET over 30 years ago with magnetic particle imaging (MPI). MPI detects nanoparticle tracers with high sensitivity deep in the body giving new insight to early stage disease states and finally the ability to safely monitor throughout a treatment plan. With contrast comparable to PET and resolution of CT, MPI enables quantitative cell tracking and imaging of vascular function all without radiation.



MyndBlue is a digital health/ connected medical device that detects and monitors relapse/recurrence in Major Depressive Disorders and Chronic PTSD. The company is headquartered in Paris and has US office in Cambridge, MA. MyndBlue's mission is to change the way mental health conditions are diagnosed through technology, data and design – to get patients the right care. Mental health conditions affect around 615 million people worldwide. MyndBlue's remote monitoring platform allows for a patient to be monitored with a proprietary device to provide information to a clinician before a crisis.



Elysium's mission is to disrupt the prescription opioid pain medications market by accomplishing what others thought was impossible - to create a new class of opioid pain relievers that protect individuals from oral misuse, abuse, and fatal overdose (that is, from simultaneous ingestion of multiple pills). While other companies employ physics to develop formulations to make it more difficult for hardcore abusers to tamper with opioids to inhale and inject them, we use chemistry to create a new class of safer opioids that use the body's natural digestive process to protect against devastating side effects. Today, over 18,000 people die from opioid overdoses annually, some intentionally, others unintentionally. Our technology could save thousands of lives each year, and provide pain relief to patients throughout the world that currently do not have access to effective pain therapy due to fears over opioid abuse and overdose.



InfanDx AG develops the first diagnostic test system to detect perinatal asphyxia (oxygen deficit during birth) and subsequent brain damage (encephalopathy) out of a droplet of blood. Perinatal Asphyxia is a primary complication during childbirth worldwide and causes ca. 1/3 of cases like cerebral palsy/spasticism e.g. in Germany. Since 2010 an effective therapy (hypothermia) is available but due to the lack of reliable diagnostics almost half of babies in need are left non-treated. InfanDx is in clinical stage with 2 studies ongoing in parallel. The patented biomarkers come from metabolomics research and offer upside potential for use as "companion diagnostics". Market launch planned first for EU in 2019.



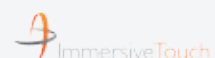
The PleuraFlow® Active Clearance Technology® System offers a safe way to proactively maintain chest tube patency, minimizing complications from retained blood due to ineffective evacuation of blood and fluids after cardiothoracic surgery. Results from a recent prospective clinical trial showed a 42% decrease in reinterventions and a 30% decrease in postoperative AFib (POAF) with the PleuraFlow ACT. Other recent published studies link retained blood with longer Length of Stay (LOS), higher hospital readmissions, as well as increased infection rates, acute kidney injury, and mortality.



Cologuard Ltd is a clinical stage medical device company developing novel and proprietary technology for colorectal surgery aiming to prevent the profound clinical and economic pains associated with anastomotic leaks and diverting colonic stomas. The company's lead product, is a single-use, temporary intraluminal bypass device designed to reduce contact between fecal content and the anastomotic site. With 1,000,000 applicable surgeries performed annually worldwide, the available market is \$1.5B. The company received CE mark for its lead product in 2014, completed a successful 50 patients pilot trial and is confidently moving towards obtaining FDA clearance and launching the product in targeted markets in Europe.



TrioxNano(TXN), is an innovative Israeli nanotech company developing its S.M.A.R.T (Stimuli Multi Adjusted Responsive nano Technology) for intelligent delivery of APIs to different target cells. S.M.A.R.T technology is based on the synergistic combination of DNA machines(computers) + Porous Nanoparticles (two most promising technologies in NT) Our particles intelligently react to a combination of at least two variables (for example Mg + ATP levels) in the target's cell environment.



ImmersiveTouch brings patient images to life with augmented and virtual reality imaging. ImmersiveTouch is a surgical virtual reality (VR) imaging platform that allows surgeons to see, feel and experience minimally invasive surgical pathways to improve surgical precision and patient outcomes. Haptic force feedback and 3D visualization create the world's only medical "flight simulator" with a sense of touch. It's time to experience the most comprehensive surgical environment utilizing augmented and virtual reality.



Gila Therapeutics is developing a safe and effective treatment for obesity employing intra-oral application of naturally occurring satiety hormones to induce early fullness, leading to weight loss. Targeting a unique and recently discovered direct neural pathway between the tongue and brain, Gila is developing formulations to be applied to the tongue prior to meals to directly stimulate the brain's satiety centers to reduce food intake, without any systemic exposure. Gila has secured an exclusive license to strong IP from the U of Florida. Broadview Ventures has led the Series A which now totals \$3.2M. The company has developed stable drug formulations and, having received favorable feedback from the FDA, expects to complete its phase I clinical trial in Q3 of 2017.



Pathcore brings innovation to the crossroads of pathology and computation. By leveraging the power of digital computing and algorithm-based image analysis, digital pathology has the potential to transform healthcare. Pathology is essential to the diagnosis and treatment of cancer and other diseases, as well as the discovery and evaluation of new treatments. Hundreds of millions of dollars are spent on cancer research every year, and Pathcore is focused on providing the tools to accelerate that research and translate it into applied solutions. Pathcore is committed to pathologists and the patients they serve. Our software solutions are designed by pathologists, for pathologists, to enable them to work together, share their knowledge and expertise, and be more accurate, effective, and efficient.



Every year, 340,000 premature infants are at increased risk for a life of brain impairment due to a lack of blood flow to the brain after birth. Called hypoxic-ischemic brain injury, it is a precursor to cerebral palsy and is responsible for 23% of all neonatal deaths and costs an average of \$28,000 per patient. There is currently no technique for easily, repeatedly and noninvasively monitoring or measuring cerebral circulatory adequacy. To reduce the incidence of hypoxic-ischemic brain injury, Noninvasix is developing a patient monitor to directly, accurately, and noninvasively measure brain oxygenation in preterm babies in the neonatal intensive care unit. Prompt recognition of low cerebral venous oxygenation can be used to guide therapeutic interventions and reduce adverse outcomes.



Avancen MOD Corporation is a medical device manufacturer with a mission "To improve patient care at the bedside". The company's goal is to provide a positive value analysis to its customers while maintaining a high ROI for its investors through the sale of its products and disposables. Avancen has multiple patented products, regulatory approval and revenue. It is in the process of successfully building a national distribution network of regional specialty distributors. Avancen's first product the MOD® (Medication On Demand) along with its enterprise level software MODTrac® complete a system for the delivery of oral pain medication in acute care hospitals. The products technology saves significant nursing time while allowing an evidence based pain protocol which is clinically better, safer and designed to reduce opioid use.



Based on a disruptive patented nanotechnology, Abionic is committed to improving the world of diagnostics by providing a rapid quantitative platform to medical practitioners. Founded in 2010 as a spin-off from leading European Institute of Technology EPFL, the company is a record award-winning company that has reached commercial stage with its first tests (Allergies and Ferritin) in as low as 5 years of existence. It has developed a diagnostic point-of-care platform, using single use capsules (razor/razor-blade model), applicable to a large range of immunoassays (including low concentration applications). With only one drop of blood, medical practitioners get quantitative results within 5 minutes, compared to 2-3 hours with normal laboratory machines, making it a life saver for emergency applications (Sepsis test currently in clinical trials).



AdminMed is a medical device company producing and selling microneedle array devices ("AdminPen") allowing more effective and painless delivery of cancer immunotherapies, including particle-based immunotherapies, vaccines (such as Influenza & Polio), any liquid pharmaceutical drugs, cosmetics, and hair growth treatments uniformly into 1 cm² skin area. The patented AdminPen device can be inexpensively manufactured using scalable mature high-volume, low-cost processes. AdminPen is to be classified by the FDA as a Class II medical device with a 510(k) regulatory approval route. AdminPen can be used with any standard commercially available pen with a pre-filled drug cartridge or with any standard commercially available syringe. AdminPen has an annual worldwide addressable market of at least \$16 billion.



Magellan Medical Systems, Inc. located in Irvine, CA is engaged in developing innovative technologies in mobile X-ray imaging for medical, veterinary and Non-Destructive Testing (NDT) applications. Magellan's portable dual-energy imaging system is a novel and game-changing product for mobile diagnostic medical and veterinary imaging markets. We will leverage the product's superior feature set, competitive advantages and market timing to capture a significant market share, which historically rewards innovation with dominating market share. Magellan has completed its prototyping and constructing FDA verification device, and is anticipating U.S. FDA 510(K) clearance within 6 months and China FDA approval in Q4 2017. The company is at pre-revenue stage and anticipates sales in veterinary markets in 2017.



RESI

REDEFINING
EARLY STAGE
INVESTMENTS

CONFERENCE SERIES 2017



SAN FRANCISCO, CA

JANUARY 10, 2017

Johnson & Johnson INNOVATION
— JLABS —

LIFE SCIENCE
NATION
Connecting Products, Services & Capital



TORONTO, ON

APRIL 4, 2017

Johnson & Johnson INNOVATION
— JLABS —



LIFE SCIENCE
NATION
Connecting Products, Services & Capital



SAN DIEGO, CA

JUNE 19, 2017

Johnson & Johnson INNOVATION
— JLABS —

LIFE SCIENCE
NATION
Connecting Products, Services & Capital



BOSTON, MA

SEPTEMBER 25, 2017

Johnson & Johnson INNOVATION
— JLABS —

LIFE SCIENCE
NATION
Connecting Products, Services & Capital



NEW YORK CITY, NY

NOVEMBER 15, 2017

Johnson & Johnson INNOVATION
— JLABS —

LIFE SCIENCE
NATION
Connecting Products, Services & Capital

Exhibiting Companies

McDermott
Will & Emery

Table 1

 药明康德
WuXi AppTec

Table 2

 LIFE SCIENCE
NATION
Connecting Products, Services & Capital

Table 3

 **bic**
Boston Innovation Capital
Clinical & Biotech Funding

Table 4

 JOHNSON & JOHNSON INNOVATION
— JLABS —

Table 5

FREE MIND
Non-Dilutive Funding Specialists

Table 6

AZBIO™
ARIZONA BIOINDUSTRY ASSOCIATION

Table 7

 **ShareVault**®
Share documents. Simply, securely.

Table 8

CABS
Chinese-American Bio/Pharmaceutical Society
北美华人生物医药协会

Table 9

 **MEDMARC**
Treated Fairly

Table 10

 **Atheln Inc.**
Propelling life science innovations

Table 11

 **UMASS M2D2**
Massachusetts Medical
DEVICE DEVELOPMENT CENTER

Table 12

iCell

Table 13

 **AdvaMed**
Advanced Medical Technology Association

Table 14

 **KINETA**
innovation from within™

Table 15

MaRS

Table 16

 **PMI**
A PRECLINICAL CRO

Table 17

TriNet 
Ambitions Realized™

Table 18

 **ALT**
AMERICAN LABORATORY TRADING

Table 21

 **VENTURE VALUATION**
GLOBAL VALUATION SERVICES

Table 22

 **ECHO**
LABORATORIES

Table 23

COITÉ
o r p h a n

Table 24



McDermott Will & Emery is a premier international law firm with a diversified business practice. Established in 1934 as a tax practice in Chicago, Illinois, we have offices in Boston, Brussels, Chicago, Dallas, Düsseldorf, Frankfurt, Houston, London, Los Angeles, Miami, Milan, Munich, New York, Orange County, Paris, Rome, Seoul, Silicon Valley and Washington, D.C. McDermott has 80 years of serving a broad range of client interests. Our Life Sciences Industry Group is composed of 135 professionals, 60 with advanced science degrees and many others with government and industry experience, working across 19 offices around the world. With insights drawn from the only health practice ranked Tier 1 nationally by Chambers USA and our global reach, we deliver integrated business solutions to our clients, bringing the required experience from our leading tax, health, intellectual property, antitrust and regulatory practices to solve our client's challenges.



WuXi AppTec is a leading global pharmaceutical, biopharmaceutical, and medical device open-access capability and technology platform company with global operations. As an innovation-driven and customer-focused company, WuXi AppTec provides a broad and integrated portfolio of services to help our worldwide customers and partners shorten the discovery and development time and lower the cost of drug and medical device R&D through cost-effective and efficient solutions. With its industry-leading capabilities in small molecule R&D and manufacturing, biologics R&D and manufacturing, cell therapy and gene therapy R&D and manufacturing, medical device testing, and molecular testing and genomics, WuXi platform is enabling more than 2,000 innovative collaborators from more than 30 countries to bring innovative healthcare products to patients, and to fulfill WuXi's dream that "every drug can be made and every disease can be treated." Please visit <http://www.wuxiapptec.com>



Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors: The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



Boston Innovation Capital (BIC) is an advisory firm that was spun out of Life Science Nation (LSN) in 2014 to address an unmet need among early stage scientist-entrepreneurs for tactical, hands-on assistance in packaging management teams and technologies, and executing fundraising campaigns. Traditionally, there are two alternative paths that can be used to address early-stage fundraising needs for life science companies; hire an internal business development executive at a cost of \$150k - \$250K annually, or find a small-tier investment bank that would be willing to undertake their financing. Boston Innovation Capital was created as a new, more effective and flexible solution to provide this global outreach service, and help new life science technologies take the next step towards the market by augmenting management teams' outbound campaign initiatives.



JLABS, part of Johnson & Johnson Innovation, is a network of state-of-the-art laboratories and core research facilities across North America. JLABS accelerates transformative healthcare solutions by providing essential resources and connections to early-stage innovators— all in a no-strings-attached model. In addition, a robust life science innovator curriculum gives entrepreneurs the knowledge to navigate one of the most complex and highly-regulated industries in the world. The JLABS network includes seven facilities, located in San Diego, San Francisco, South San Francisco, Boston, Lowell, Houston and Toronto.



Established in 1999, FreeMind is the largest consulting group of its kind working with academics and Industry alike. Our goal is to assist in maximizing potential to receive funding from non-dilutive sources. We have experience in seeking funding from nearly all NIH Institutes, Department of Defense, NSF, FDA, BARDA, etc., as well as private foundations. FreeMind's knowledgeable and experienced team of Analysts and Project Managers are dedicated to guiding non-dilutive funding efforts from identification of the most suitable opportunity through to submission and subsequent award. Our expertise in applying for grants and contracts extends throughout every government mechanism as well as private foundations open to funding the life sciences. FreeMind's proven long-term strategic approach has garnered its clients over 1.5 billion dollars to date. Awards range from \$150,000 to \$150,000,000 per project. Our team of experts will assist in making non-dilutive funding a key tool in a long-term sound financial strategy.



AZBio is a not-for-profit, 501 (c) 6 trade association promoting the growth of Arizona bioscience companies. The Association is comprised of Member organizations in business, research and education, economic development, government, and other professions involved in the biosciences. As the unified voice of the bioscience industry in Arizona, AZBio strives to make Arizona a place where bioscience organizations can grow and succeed. We accomplish this by creating a forum for the bioscience community to join together to engage, connect and collaborate, educating policy makers and the public about the benefits of our industry to the community and advancing the economic interests of individual organizations as well as the sector as a whole.



ShareVault provides secure, cloud-based document sharing solutions (“virtual data rooms”) for startups, small, medium and large size organizations needing to securely control and monitor highly confidential documents being shared with outside parties. ShareVault’s solutions are especially used during due diligence applications including fundraising and licensing/partnering and also commonly for sharing confidential documents with CROs and CMOs, consultants, regulatory advisors, vendors, Board members and others. The system’s security, robust features, and cost-effectiveness are just some of the reasons for its wide adoption within the Life Sciences industry. It’s also why BIO and 42 other Life Science associations have chosen ShareVault for their member benefits programs and why organizations in 48 countries have trusted ShareVault for their confidential document sharing needs.



The Chinese American Biopharmaceutical Society (CABS) is a non-profit organization for professionals in the biopharmaceutical industry, headquartered in San Francisco, California. We are currently serving over 3000 members and subscribers in the life sciences community in US, China and Pacific Rim countries. We organize year-round programs including scientific workshops, business forums, mentorship program, social and networking events. Our marquee event is the association’s annual conference. The theme of the 2017 BioPacific Conference (19th CABS Annual Conference) is Leading the New Wave of Life Sciences Innovation – Technology, Policy, and Investment Trends across the Pacific Rim. Please do save the date: 24 June 2017 (Sat) at San Mateo Marriott 1770 South Amphlett Blvd, San Mateo, CA. More information: www.CABSweb.org



Created in 1979 by the healthcare technology industry, Medmarc’s purpose is to be the superior provider of liability insurance and related risk management solutions and to support the development, testing and delivery of products that save lives and improve the quality of life. Through our strategic alliances we offer tailored insurance protection specifically designed for the broad spectrum of needs of the medical technology and life sciences industry. From ideas and prototypes to the reality of commercialization and success – We can Meet Your Changing Needs.



Atheln is a product development and commercial team supporting companies and investors with their technologies in all phases of development and across all major product classes and therapeutic areas. The Atheln team comprises over 70 industry seasoned experts across the US and EU. Our experts leverage their strategic and operational experience in start-up to large biopharma and medical device companies as well as with the FDA and payers to develop, validate, and manage product development and go-to-market strategies, plans, and activities for clients. Atheln integrates technical, regulatory, payer, market, and business needs to mitigate risk and maximize client success.



The Massachusetts Medical Device Development Center (M2D2) is a lifeline for the state’s smaller medical device companies, offering inventors and executives easy, affordable, and coordinated access to world-class researchers and resources at the UMass Lowell and the UMass Medical School campuses of the University of Massachusetts. By leveraging the engineering, business and clinical strengths of the UMass campuses we are able to provide services in the areas of business planning, product prototype development and clinical pathway assistance. In addition, M2D2 offers incubator space.



iCell Bioscience Inc is an innovation-driven biotechnology company located in Shanghai. We mainly focus on the research and manufacturing of primary cell from both human and animal origin and induced pluripotent stem cells and we also provide the cell-related CRO service. The equipment in iCell is in compliance with GMP standard. We have a group of first-class researchers experienced in different primary cell development. We also have a team with excellent sales and management experience. Yuebing Li, founder of iCell, had three times of self-employment experience. Fei Gao, CEO of iCell, had more than 6 years of research experience in the Nobel Prize winner-Shinya Yamanaka research centre. Yue Wang, CTO of iCell, had more than 10 years experience in primary cell development and refine process. We are dedicated to providing the best-quality cells which are used in academic research, clinical and medical cosmetology and satisfactory service.



AdvaMed is the leading MedTech Conference in North America, bringing more than 1,000 companies together in a uniquely multifaceted environment for business development, capital formation, innovative technology showcasing, world-class educational opportunities and networking. An event rich in international flavor and featuring a deep, diverse attendee list that includes influential policy-makers, business executives and media, AdvaMed seeks to advance industry discussion from key perspectives through detailed panel sessions, executive forums and more. It is a “must-attend” event for any MedTech company.



Kineta®, Inc., founded in 2007 by Drs. Charles Magness and Shawn Iadonato, is a biotechnology company focused on the development of new and novel therapeutic drug candidates. We are currently focused on autoimmune, antiviral and pain. Our lead drug, dalazatide, is phase II ready. We have a progressive business model aimed at accelerating advancement of novel medicines to benefit patients and investors more quickly than traditional models. Kineta's corporate strategy is to discover novel compounds, advance them through Phase I of the development process and then partner with larger biopharmaceutical companies to conduct late stage development and commercialization.



MaRS Discovery District, the world's largest urban innovation hub, is a place where scientific know-how and business acumen meet to create the cutting edge medical breakthroughs and technological advances of tomorrow. MaRS Discovery District is thrilled to partner with Life Science Nation to host the 2nd annual Redefining Early Stage Investments (RESI) series on April 4 & 5, 2017. RESI on MaRS will be the signature event in Toronto's first-ever Health Innovation Week (www.healthinnovationweek.ca). Discover your next health investment opportunity, your next healthcare customer, or your next industry partner in Toronto, where health means business.



Preclinical Medevice Innovations (PMI) is a leader in preclinical medical device contract research with over 25 years of experience in experimental surgery. With four surgical suites and imaging equipment including a cath lab, c-arms, ultrasound, endo and lap towers, PMI is fully equipped to handle all of your study needs from research and development to non-GLP and GLP. We take a collaborative approach with our clients understanding the complexities of research and the unique needs of individual companies.



TriNet is a leading provider of a comprehensive human resources solution for small to medium-sized businesses. We enhance business productivity by enabling our clients to outsource their human resources, or HR, function to one strategic partner and allowing them to focus on operating and growing their core businesses. Our HR solution includes services such as payroll processing, human capital consulting, employment law compliance and employee benefits, including health insurance, retirement plans and workers compensation insurance. Our services are delivered by our expert team of HR professionals and enabled by our proprietary, cloud-based technology platform, which allows our clients and their employees to efficiently conduct their HR transactions anytime and anywhere.



American Laboratory Trading (ALT) provides asset management services and high-quality refurbished laboratory equipment to thousands of clients in the life sciences, from academia to industry. As the largest supplier of premium used lab equipment in North America, ALT stocks more than 12,000 instruments, ranging from benchtop accessories to robust triple quad mass spectrometers. ALT is also a trusted provider of laboratory asset management services, helping companies and research institutions to safely dispose of and recycle their surplus laboratory equipment while maximizing their return on investment. With sales, service, and warehouse facilities in Connecticut and Southern California, ALT offers equipment and services from coast to coast and around the world, serving customers in more than 60 countries.



Venture Valuation specializes in independent assessments and valuations of companies in high-growth markets, such as biotechnology, life sciences and medical technology. Venture Valuation offers independent company valuations for fund raising as well as product valuations for licensing deals.



Echo Laboratories has developed the Revolve, the world's first and only hybrid microscope.

- Revolve has generated over \$4M in sales since our launch in 2016.
- Our customers include: Stanford, Pfizer, 23 & Me, Denali Therapeutics, Novartis, Yale, Columbia, UCSF, and the National Institute of Health.
- The Revolve has won numerous awards and been featured on the New York Times, Fox Films, NBC, Nature, TedxSanDiego, and was also used on the set of the newest Ridley Scott film, Alien 'Covenant'.



Coté Orphan is a boutique full-service regulatory group with a laser focus on Orphan Drugs. From lab to the market, we take your idea to the FDA and EMA for approval. Currently 25 professionals strong, half with PhD's, it was founded in 2012 by Timothy R. Coté, MD MPH, former Director of the FDA's Office of Orphan Product Development (OOPD), and has over 300 innovative biotechnology and pharmaceutical clients. Coté Orphan has an unparalleled understanding of the "unwritten" rules of orphan drug designation and product approval. We are passionate about bringing new drugs for rare diseases to the people who so desperately need them.

Life Science Nation accelerates fundraising with its matching platform to create relationships between early stage scientist-entrepreneurs and emerging life science investors.



INVESTOR PLATFORM

5,000 early stage life science investors across 10 categories

RESI REDEFINING EARLY STAGE INVESTMENTS

5 Annual Conferences

FUNDRAISING ADVISORY FIRM

Providing tactical assistance in executing fundraising campaigns in the biotech and medtech arenas

COMPANY PLATFORM

40,000 emerging biotech, medtech, diagnostic and healthcare IT companies

SAN FRANCISCO JANUARY

TORONTO APRIL

SAN DIEGO JUNE

BOSTON SEPTEMBER

NEW YORK CITY NOVEMBER

GLOBAL NETWORK OF INVESTORS

Securing meetings and fostering relationships with qualified investors that are a fit

- CONSULTING SERVICES**
- Branding & Messaging
 - Fundraising Workshops
 - Asset Sourcing
 - Vetting & Ranking
 - Expert System
 - Secure Data Vault
 - CEO Roadshow

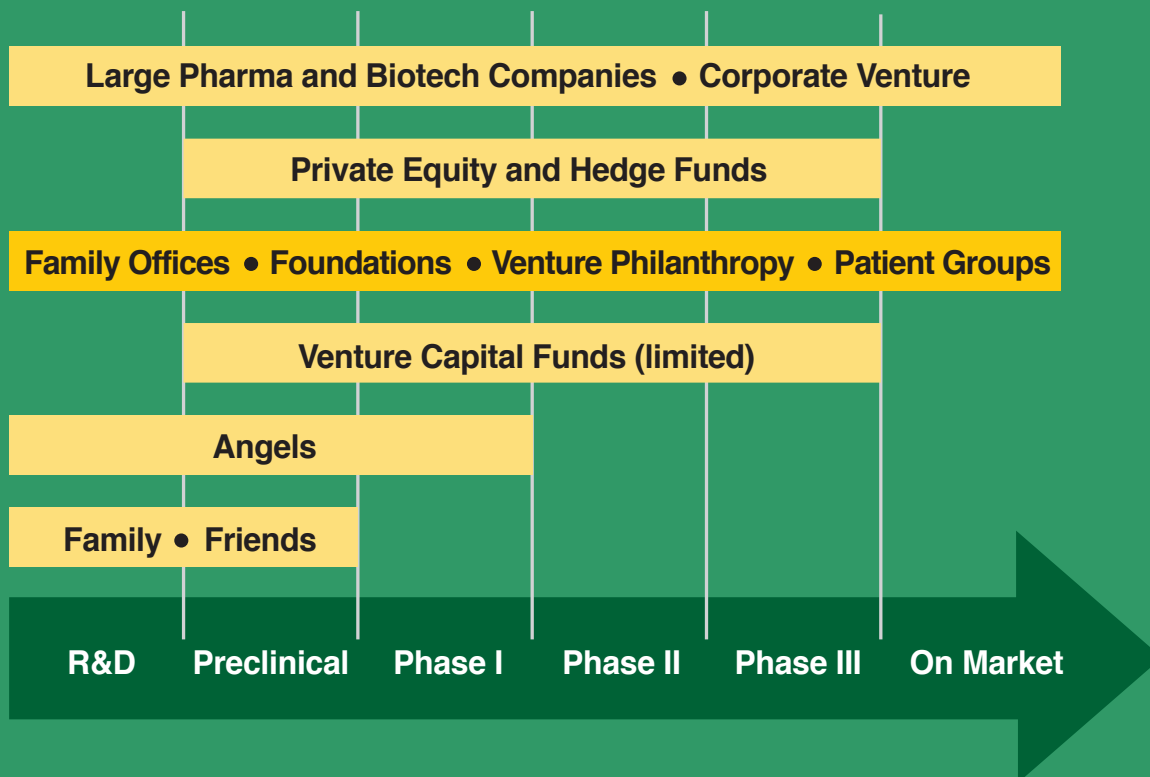
INTEGRATED WITH LSN & RESI

Making your fundraising more efficient and effective based on technology and relationships

The Life Science Executive's FUNDRAISING MANIFESTO

BEST PRACTICES FOR IDENTIFYING CAPITAL IN THE BIOTECH AND MEDTECH ARENAS

by **Dennis Ford**



Contributors

Robert Cohen, Tom Crosby, Jack Fuller, Nono Hu, Maximilian Klietmann, Gerard O'Connor, Lucy Parkinson, Danielle Silva, and Alejandro Zamorano

FOR MORE INFORMATION

Please visit the Life Science Nation booth at the exhibit hall | www.FundraisingManifesto.com

because a great idea

Can come from anywhere

but a cool place helps

Named one of the “coolest Bay Area offices”

by the San Francisco Business Times.

A new approach to advancing early-stage innovation Johnson & Johnson Innovation is positioned at the heart of the world's most creative science hubs. We contribute to the life sciences ecosystem by being an integral member of regional scientific communities and taking a new approach to partnering to advance early-stage innovation.

OUR GOAL: Translate cutting edge ideas into healthcare solutions for patients.

Together we can transform patient care.

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Track 1

Moderator & Panelists

<p>8:00 - 8:50 AM</p> <p>BIOTECH ANGELS</p>	<ul style="list-style-type: none"> • Bernard Rudnick, Founder, <i>Mid Atlantic Bio Angels</i>  • Conrad Plimpton, Angel Investor, <i>Desert Angels</i> • Karl Handelsman, Member, <i>Life Science Angels</i> • Linda Judge, Member, <i>Sand Hill Angels</i> • Robert Tucci, Managing Director, <i>Texas Halo Fund</i>
<p>9:00 - 9:50 AM</p> <p>TALES FROM THE ROAD</p>	<ul style="list-style-type: none"> • Rob Hedequist, President & Chief Operating Officer, <i>Kineta</i>  • Donald R. Kiepert, Executive Chairman & CEO, <i>Seropeutics</i> • Mike Moradi, Co-Founder and CEO, <i>Sensulin</i> • Peter Savas, CEO & Chairman, <i>LikeMinds</i> • Ronald Zook, Managing Partner and Founder, <i>Swan Valley Medical</i>
<p>10:00 - 10:50 AM</p> <p>BIG PHARMA</p>	<ul style="list-style-type: none"> • Christian Schubert, Director, Corporate Development & Strategy, <i>Biogen</i>  • Barbara Sosnowski, Vice President, External R&D Innovation, <i>WRD, Pfizer</i> • Carolyne Zimmermann, Senior Director, Transactions, <i>Johnson & Johnson Innovation Center</i> • Jeremy Grunstein, Executive Director, Business Development, <i>Amgen</i> • Monica Viziano, Senior Director, Alliance Management, <i>Gilead Sciences</i>
<p>11:00 - 11:50 AM</p> <p>EARLY STAGE THERAPEUTICS INVESTORS</p>	<ul style="list-style-type: none"> • Doug Fisher, Partner, <i>InterWest Partners</i>  • Mark Day, Head, CNS Virtual Discovery, <i>Purdue Pharma</i> • Chris Haskell, Head of US Science Hub, <i>Bayer</i> • Cynthia Lavoie, General Partner, <i>TVM Capital</i> • Tatyana Beldock, Senior Director, New Ventures, <i>Johnson & Johnson Innovation</i>
<p>1:00 - 1:50 PM</p> <p>CORPORATE VCS & STRATEGIC INVESTMENT</p>	<ul style="list-style-type: none"> • Hakan Goker, Senior Investment Director, <i>Merck Ventures</i>  • Jason Hafler, Senior Director of Investments, <i>Sanofi-Genzyme BioVentures</i> • Laurent Audoly, Managing Director, <i>Pierre Fabre Fund for Innovation</i> • Ron Newbold, Vice President, External R&D Innovation, Americas and Europe, <i>Pfizer</i> • Rajeev Dadoo, Partner, <i>SR One</i>
<p>2:00 - 2:50 PM</p> <p>BIOTECH FAMILY OFFICES</p>	<ul style="list-style-type: none"> • Jayson Rieger, SVP of Business Development & Portfolio Management, <i>PBM Capital</i>  • Alexander Pickett, Associate, <i>Mediqventures</i> • Christine Bunt, Venture Partner & Entrepreneur in Residence, <i>20/20 HealthCare Partners</i> • Daron Evans, Managing Director, <i>PoC Capital</i> • William Eden, Vice President, <i>Thiel Capital</i>
<p>3:00 - 3:50 PM</p> <p>RARE/ORPHAN DISEASES INVESTORS</p>	<ul style="list-style-type: none"> • M. (Ken) Kengatharan, President, <i>Armetheon</i>  • Bram Vanparys, Investment Director, <i>Merck Ventures</i> • Nicholas Simon, Managing Director, <i>Clarus Ventures</i> • Ruchita Sinha, Senior Director of Investments, <i>Sanofi Ventures</i> • Thierry Laugel, Managing Partner, <i>Kurma Partners</i>
<p>4:00 - 4:50 PM</p> <p>VENTURE PHILANTHROPY</p>	<ul style="list-style-type: none"> • Jak Knowles, Managing Director, VP Medical and Scientific Affairs, <i>CureDuchenne Ventures</i>  • Brian Fiske, Senior Vice President, <i>The Michael J. Fox Foundation</i> • Christopher de Souza, Director, <i>Broadview Ventures</i> • James M. Golubieski, President, <i>Foundation Venture Capital Group</i> • Jun Xu, Executive Director, <i>The Leukemia & Lymphoma Society</i>



• **Bernard Rudnick**, Founder, *Mid Atlantic Bio Angels* 

Bernard C. Rudnick is an investor, founder and managing partner of CapGenic Advisors, LLC, Chief Business Officer of NovoBioPharma, a founder of Mid-Atlantic Bio Angels, investment committee member of Keiretsu Capital, a Managing Partner of Stellar Investment Partners and a member of several additional angel funds or groups. Mr. Rudnick's entrepreneurial career includes a number of startups, three of which grew to over \$60 million in revenue before exiting. He is a founder of one of the nation's leading entrepreneurial programs (MADV) at the Fox School of Business. He is a director of Otosound, former director and CFO of Immunomic Therapeutics, CFO and director of Atrin Pharmaceuticals, director of Operative Experience and holds and has held a number of other board positions – both commercial and not-for-profit – throughout his career. With 36 years of experience in executive-level strategy, finance, and management, Mr. Rudnick has senior merger, acquisition, capital formation and licensing leadership experience with companies ranging from start-up to Fortune 50. Mr. Rudnick has substantial experience investing and guiding investments in entrepreneurial companies, he has led capital formation and merger transactions totaling over \$7 billion. Former clients have included Mitsui (Mitrix), DuPont (Agri-chemical), McKesson Bioservices (now TMO), Kika Clinical Solutions (now IBM) as well as a number of early stage life sciences companies.



• **Conrad Plimpton**, Angel Investor, *Desert Angels*

For fifty years Conrad Plimpton's career has been marked by an emphasis on innovation and entrepreneurship, with an appreciation for applied science and technology. Conrad has focused on innovation and technology, first high energy particle accelerators and molecular beam instruments at Harvard, then with cosmic ray telescopes at University of Chicago. Conrad has been involved in the pharma & specialty chemical industry since 1979, when he became a founding shareholder and director of Troy Chemical, world leader in iodine based biocides. Conrad is currently active globally as an Angel investor helping a variety of universities commercialize their research. He is actively involved with neurosciences research and early stage university spinoffs globally. Conrad's interests lie at the juncture of science and business. Throughout his career, Conrad has been interested in identifying promising companies and helping them capitalize on that promise.



• **Karl Handelsman**, Member, *Life Science Angels*

Karl Handelsman has been investing in early stage therapeutic companies for the last 18 years as both a VC and Angel. Karl currently works with many academic translational efforts having coached over 200 teams the last two years. The most controversial aspect of his approach is a focus on value creation rather than operational milestones. This has allowed him to exit as a series A investor in preclinical companies in under 18 months with upfront multiples between 3X and 20X. Karl has been an active investor, often playing operational roles, on over a dozen companies that have gone public and more that have been acquired. Karl syndicates with top VC, Hedge, Family Offices and the best angel group in the world: The Life Science Angels.



• **Linda Judge**, Member, *Sand Hill Angels*

Linda R. Judge is an intellectual property attorney with approximately twenty years of legal experience in patent and contract work for biotech, clean tech, chemical, pharmaceutical, medical device and diagnostics companies, mostly start-ups. Linda has worked as an in-house attorney and in small and large law firms, often serving as a liaison between technical, business and legal teams. As an angel investor for approximately 10 years and an active member of Sand Hill Angels, Linda has invested in numerous startups across many technical areas, and serves as an advisor, mentor and coach for a number of small companies. Linda also has scientific experience in the laboratory setting as a bench scientist and manager, has a J.D. from Santa Clara University and an M.S. in Environmental Chemistry from U.C. Berkeley. She is admitted to practice law in California and is a registered attorney before the US Patent & Trademark Office.



• **Robert Tucci**, Managing Director, *Texas Halo Fund*

Rob is an active investor and nine year member and Life Sciences Chair at the Houston Angel Network, the 4th largest in the USA. He is a member of the University of Houston's Cougar Fund, serving as a judge and has lectured in the Bauer School of Business. At the \$6.5M Texas Halo Fund, Rob directs investments generally within the biotechnology, life sciences and energy sectors. He is the founder (1996) of Yardley Group, LLC, an active chemical development and export business serving South America. Rob has served as a judge at the Rice University Business Plan Competition, the New Orleans BioInnovation Center, and Oklahoma's Governors' Cup. He is an investment speaker to the University of Texas McComb School, Rice University's Jones School, and advisor to the National Space Biomedical Research Institute. Rob serves on the Board of Directors of Adient Medical, Inc. and as a General Partner of Houston Health Ventures. A chemist/MBA, Rob resides in Houston with his physician wife.

• **Rob Hedequist**, President & Chief Operating Officer, *Kineta* 



Rob Hedequist serves as Kineta's President and Chief Operating Officer. Mr. Hedequist previously held the roles of Chief Development Officer at KPI Therapeutics (a Kineta subsidiary) and Senior Vice President of Corporate Development at Kineta. Mr. Hedequist brings over 25 years of product launch and biopharmaceutical industry experience to Kineta. In his roles at Kineta he and his teams have been responsible for raising over \$35M in capital. He has held numerous leadership roles within the commercial sales and marketing organizations of Fortune 100 pharmaceutical and biotechnology companies. Prior to joining Kineta in 2013, he was responsible for managed care and Medicaid account management at Amgen. Before Amgen, he was a National Director for Schering-Plough and responsible for developing and implementing strategy across 16 national regions. Mr. Hedequist started his pharmaceutical career at Pfizer where he had increasing levels of responsibility culminating in Managed Market Manager where he coordinated product sales over \$300 million per year. Over his career he has successfully launched over 10 new pharmaceutical products and 2 biological products. Prior to his career in the pharmaceutical industry, Mr. Hedequist had a stellar career in the United States Marine Corps rising from platoon commander to Major and Commanding Officer Fleet Anti-Terrorism Security Company Pacific and is a Desert Shield veteran. A former collegiate athlete, he was a member of the 1979 PAC10 Championship football team and graduated from the University of Southern California with a Bachelor of Science degree in Public Affairs.

• **Donald Kiepert**, Executive Chairman & CEO, *Seropeutics*



Don Kiepert is an experienced CEO, entrepreneur, and pharmacist who has started 12 successful life sciences companies. Most recently, Don has launched Seropeutics, an early-stage pharmaceutical company advancing breakthrough therapies to treat the orphan indication Fragile X syndrome. Previously Don founded and was CEO of Point Therapeutics which became a NASDAQ listed company where he raised \$100M to support the clinical development of the technology. Don then led Lantheus Medical Imaging a \$350M global radiopharmaceutical company, with three product candidates in clinical development. Recently Don has been appointed as a board member of the largest radiopharmaceutical company in Europe, IBA Molecular. He has also worked as a full time advisor for Bain Capital and served as an advisor for multiple private equity companies. Don is experienced in capital formation, leading drug development programs, FDA interactions, board creation and management, commercialization, and organizational development.

• **Mike Moradi**, Co-Founder and CEO, *Sensulin*



Mr. Moradi is a successful entrepreneur, having founded or been a principal in several biopharma and nanotech startups. His current company Sensulin is developing a next-generation insulin for diabetes. Previously, Mike was a co-founder and CEO of an ocular pharmaceutical company and specialty Contract Research Organization (eyeCRO), which was #264 fastest growing private company in the 2009 Inc. 500. He co-founded Nanopolaris (now Unidym), which was acquired in 2011 by a publicly traded South Korean company for \$145M USD, and NanoSource, which was acquired by DuPont in 2002, largely considered the first major acquisition in the nanotech space.

• **Peter Savas**, CEO & Chairman, *LikeMinds*



Mr. Savas has 30 years of experience in executive leadership positions with a broad range of life sciences products and services companies. Mr. Savas served as the CEO of Alseres Pharmaceuticals, Inc., Chairman CEO of Aderis Pharmaceuticals, developer of the Neupro transdermal patch marketed worldwide to treat Parkinson's disease and Restless Legs Syndrome and as Chairman and CEO of Unisyn, a cGMP contract manufacturer of biologics for clinical trials. Mr. Savas held executive and operating leadership positions with Bristol Meyers, Waters, Millipore, Genex and Zymark. Mr. Savas brings strategic and operational healthcare experience along with broad access to industry, academia, regulatory and capital markets leaders. Mr. Savas holds a BA in Chemistry from Syracuse University and is credentialed as a Professional Director by the American College of Corporate Directors.

• **Ronald Zook**, Managing Partner and Founder, *Swan Valley Medical*

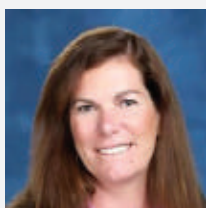


Mr. Zook is a serial entrepreneur with over 35 years of experience in the development of emerging growth technology-based companies. Mr. Zook's entrepreneurial experience includes the founding of five successful companies that have become industry technology leaders. Mr. Zook has developed an extensive IP portfolio represented by over 30 U.S. and international patents. As the CEO of over 7 different companies, including a "turn-around", Mr. Zook has developed significant operating and M&A experience in diverse markets including medical device, biomedical, health information systems, telecommunications, instrumentation, and information technology. Mr. Zook's background includes extensive experience in financing transactions including; private placements, mergers and acquisitions, licensing, investment fund management, and investment banking, including the management of a large U.S. strategic bio-medical acquisitions fund for a multi-billion dollar foreign corporation. Mr. Zook is the managing partner and founder of Swan Capital, LLC, a Family Office ventures investment fund specializing in early stage private placement financings and M&A transactions in the biomedical industry. Mr. Zook is a Co-Founder and currently serving as the President & CEO of Swan Valley Medical, Incorporated, where he has raised over \$14 million in equity funding, with an additional \$10 million being placed currently.



• **Christian Schubert**, Director, Corporate Development & Strategy, *Biogen* 

Dr. Christian R. Schubert currently leads the Therapeutic Atlas Group within Biogen's Corporate Development and Strategy function, focused on the identification and evaluation of business development and M&A opportunities and the facilitation of therapeutic area strategies across all stages of the biopharmaceutical value chain. Prior to joining Biogen, Christian was an Associate Director of Human Genetics and Computational Biomedicine at Pfizer Worldwide Research and Development in Cambridge, MA. His current scientific and biomedical interests revolve around human neurodevelopment, cognition and executive function disorders.



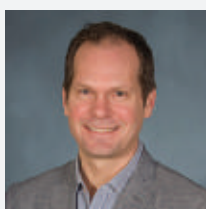
• **Barbara Sosnowski**, Vice President, External R&D Innovation, WRD, *Pfizer*

Barbara Sosnowski is Vice President and Global Head, External R&D Innovation Pharmatherapeutics and WRD External Partnerships. As part of the Pharmatherapeutics team, Barbara is the cluster lead for Cardiovascular Metabolic and Inflammation and Immunology Research Units for externally focused efforts. Dr. Sosnowski has more than 30 years in the health care industry. Prior to joining Pfizer 6 years ago, Barbara was Vice President, Biologics Development of Cardium Therapeutics and was appointed Chief Operating Officer of Tissue Repair Company following Cardium's acquisition of Tissue Repair Company in August 2006. Prior to the acquisition, Dr. Sosnowski served as President and CEO of Tissue Repair Company. From June 2001 to December 2004 she served as Vice President Research and Development of Selective Genetics Inc. a tissue repair company that developed wound repair, orthopedic and cardiovascular products. At Selective Genetics, she co-invented and helped develop the targeted gene therapy program, both viral and non-viral. Prior to Selective Genetics she was employed by Prizm Pharmaceuticals from October 1992. Prior to joining Prizm, Dr. Sosnowski was at Ligand Pharmaceuticals, where her efforts were focused on identification of small molecule inhibitors of osteoporosis. Dr. Sosnowski received her BA in Biological Sciences from the University of California, Berkeley and PhD in Biological Sciences from Johns Hopkins University. She is also a registered patent agent.



• **Carolyne Zimmermann**, Senior Director, Transactions, Johnson & Johnson Innovation Center

Carolyne Zimmermann is a Senior Director of Transactions at the Johnson & Johnson Innovation Center in Menlo Park, California. The mission of the Innovation Centers is to access the best science and technology to solve the greatest unmet medical needs of our time. We catalyze, support, and invest in highly differentiated early-stage innovations that have the potential to extend and improve lives. Carolyne brings an extensive background in successful transactions and deal making to the Johnson and Johnson community with over 13 years of diverse experience in life sciences as a business development executive and venture investor with Novartis Pharmaceuticals. In her most recent role, Carolyne was as a General Partner to dRx Capital a \$100mn venture fund founded in 2015 by Novartis and Qualcomm focused on early stage digital health investing. Prior to this, she led the Business Development and Licensing efforts for the Global Cardio-Metabolic Franchise where she was responsible for driving the external strategy and securing strategic assets to expand the portfolio. During her tenure at Novartis, Carolyne also led transactions and alliances in the areas of Respiratory, Immunology, Tropical Diseases and Digital Medicine. Carolyne earned her BS degree in Engineering Sciences from the University of California, San Diego and her MBA from Columbia Business School in New York.



• **Jeremy Grunstein**, Executive Director, Business Development, *Amgen*

Jeremy is Executive Director of Technology Licensing and Outbound Partnering in Amgen's Business Development organization. Jeremy's team is responsible for forging collaborations with academic institutions, venture capitalists, and biopharmaceutical companies to advance Amgen proprietary programs and to bring early-stage innovation into Amgen. Jeremy joined Amgen's Business Development group in 2003 and held positions varying from oncology prospecting to M&A deal lead. He was previously a post-doctoral fellow in Genentech's Molecular Oncology Department. He holds an MBA from MIT-Sloan, a PhD from the University of California, at San Diego, and a BS from the University of California, at Los Angeles.




• **Monica Viziano**, Senior Director, Alliance Management, *Gilead Sciences*

Monica is a Senior Director in Alliance Management, part of Corporate Development. As Alliance Manager, Monica has successfully developed and maintained important Gilead alliances: filgotinib (Galapagos) Atripla (BMS), Tamiflu (Roche), Vitekta and Stribild (JT) and, Viread for China and Japan (GSK). Additionally, Monica has supported business development in numerous in-licensing efforts and has played a key role in negotiations for significant contract amendments. Monica joined Gilead in 2002. Initially she managed a variety of projects in the antiviral portfolio, both in R&D and in life cycle management (including Truvada and Atripla). Later she became the Therapeutic Area PPM lead for HIV antivirals. She also took on a key role in the development and execution of Gilead's Portfolio Review. Prior to Gilead, Monica was with GSK for 6 years, initially as a Medicinal Chemist and later in the Project Management group. Prior to that, she was a Medicinal Chemist at the Schering Plough Research Institute. Monica has industry experience in multiple therapeutic areas, including Oncology, Inflammation, HIV, Hepatitis, CNS and CV. Monica received her PhD in Chemistry and Industrial Technologies at the University of Milan.

EARLY STAGE THERAPEUTICS INVESTORS

TRACK 1

• **Doug Fisher**, Partner, *InterWest Partners* 



Doug joined InterWest's healthcare team in 2009, focusing on biopharmaceutical, diagnostic and medical device investments, and portfolio company support. He is a board member of Gynesonics, Indi Molecular, Obalon Therapeutics, and QuatRx. Doug is also actively involved in InterWest's investments in Benvenue, Integrated Diagnostics, PMV Pharma, Potenza Therapeutics, and Sera Prognostics (where he serves as the Chief Business Officer). Prior to joining InterWest, Doug was a vice president at New Leaf Venture Partners where he spent three years focusing on biopharmaceutical, medical device, and diagnostics investments. He was involved with several investments, including Pearl Therapeutics, Interlace Medical (Acquired by Hologic), and Stromedix (Acquired by Biogen Idec). Prior to joining New Leaf, Doug was a project leader with The Boston Consulting Group where he was a member of the Health Care Practice Area, consulting for leading pharmaceutical and biotech companies. Previously, he worked for Centocor (a J&J operating company) in the Global Biologic Strategic Marketing Group. Doug received an A.B. in economics with honors and distinction, and a B.S. in biology with distinction, from Stanford, where he graduated Phi Beta Kappa. He has an M.D. from the University of Pennsylvania School of Medicine and an M.B.A. from Wharton, where he graduated with honors as a Siebel Scholar and Palmer Scholar.

• **Mark Day**, Head, CNS Virtual Discovery, *Purdue Pharma*



Mark's background and experience spans across various leadership roles in Business Development (M&A), Academic Science, Drug Discovery & Translational Medicine. Currently, Mark heads the CNS Virtual Discovery department at Purdue Pharma. In the past, he led the External Research and Scouting department at Alexion Pharmaceuticals, and is an Adjunct Assistant Professor at Yale University. In his previous position at BMS, he was responsible for the search and evaluation of iPierian Inc, and together with key stakeholders at BMS, championed the acquisition of the company, which closed on April 29th 2014. He has published over 60 peer-reviewed manuscripts in leading journals including Nature & Science.

• **Chris Haskell**, Head of US Science Hub, *Bayer*



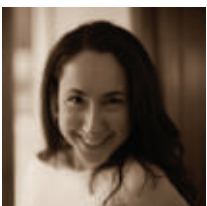
Dr. Christopher Haskell leads Bayer's U.S. Science Hub, based in the company's U.S. Innovation Center located at Mission Bay, San Francisco. Haskell and his group support Bayer's Drug Discovery through developing and managing partnerships with U.S. academic research institutions and emerging life science firms, including the master agreement signed with UCSF in 2011. Haskell is also responsible for the development of the CoLaborator, a biotech incubator space adjacent to the company's U.S. Innovation Center that opened in 2012 in San Francisco. The CoLaborator houses a number of startup life science firms, and has been developed as a vehicle to foster collaboration between Bayer and these emerging innovators. Haskell is chair of the California Life Sciences Institute, the San Francisco bay area industry trade organization dedicated to fostering entrepreneurship, science education and workforce development. He is also a board member of the California Life Sciences Association. After his graduate work at the University of California, Davis and a postdoctoral fellowship at The Gladstone Institute in San Francisco, Haskell joined the Immunology group at Berlex Biosciences. Since joining Bayer in 2007, Haskell has served in various scientific leadership roles, including the Acting Head of Applied Research, the unit responsible for hemostasis research and drug development. In late 2009, Haskell was named head of Bayer's newly formed Science Hub.

• **Cynthia Lavoie**, General Partner, *TVM Capital*



Dr. Lavoie is responsible for deal making, deal origination and execution and for the management of portfolio companies in the U.S. and Canada. Dr. Lavoie has led investments into Montreal-based portfolio companies Kaneq Bioscience and FAAH Pharma, where she serves on the Boards of Directors. Dr. Lavoie has merged assets and led investments into Acer Therapeutics, located in Cambridge, MA. Cynthia also serves on its board of directors. Dr. Lavoie joined the firm in 2012 with ten years of investment experience and another ten years in research institutions and life science firms. Prior to her current tenure, Dr. Lavoie was with VG Partners, a large Canadian private equity firm, where her most recent role was as Partner and head of life sciences. She served on the boards of therapeutics and device companies including Cytochroma (sold to Opko Health) and Trillium Therapeutics (NASDAQ: TRIL). Dr. Lavoie also had a direct role in the sale of VisualSonics, an imaging company, to SonoSite Inc. (now Fujifilm SonoSite). Previously, Dr. Lavoie was a marketing strategy consultant with drug/device developer Vasogen (merged with Intellipharmaceutics; NASDAQ: IPCI). Dr. Lavoie completed her PhD at McGill University and carried out academic and commercially focused research at the University of Texas Southwestern Medical Center. Dr. Lavoie graduated with a first class honors MBA from the Rotman School of Management.

• **Tatyana Beldock**, Senior Director, *New Ventures, Johnson & Johnson Innovation*



Tatyana focuses on sourcing, catalyzing and investing in external innovation opportunities across healthcare sectors that are of strategic interest to Johnson & Johnson. At J&J Innovation, our vision is to positively impact human health through external innovation. We do this by helping entrepreneurs realize their dreams of creating healthcare solutions that improve peoples' lives around the world. We work side-by-side with innovators throughout their journey, providing a robust exchange of ideas and resources to support their success. Tatyana brings nearly two decades of diverse experience spanning all healthcare sectors and a track record of success as a venture capital investor, business development professional, entrepreneur/CEO, and investment research analyst. Tatyana earned a B.S. with honors from Carnegie Mellon University, and an MBA from the Harvard Business School.

CORPORATE VCS & STRATEGIC INVESTMENT

TRACK 1

- **Hakan Goker**, Senior Investment Director, *Merck Ventures* 



Hakan Goker (Ph.D.) is a senior investment director at M Ventures, the corporate venture arm of the biopharmaceutical division of Merck KGaA, Darmstadt, Germany. Hakan joined MS Ventures in 2013 and previously was investing as a partner at Aescap Venture and prior to that at Atlas Venture. Since 2006, Hakan was instrumental in the creation, financing, and strategy of multiple biotechnology companies globally including Asceneuron (CH), Orphazyme (DK), Nimbus Discovery (US), F Star (UK), Bicycle Therapeutics (UK) and Nitec now Horizon Pharma (CH/US). Hakan received his PhD in cancer biology from the Institute of Cancer Research/ University of London and continued his scientific career with post-doctoral work at the Breakthrough Breast Cancer Centre/Royal Marsden Hospital. He gained his BSc Honours, from University College London. Hakan is a board member of Asceneuron, Storm Therapeutics, Forendo Pharma, Raze Therapeutics, Tocopherx and Synaffix.

- **Jason Hafler**, Senior Director of Investments, *Sanofi-Genzyme BioVentures*



Jason joined Sanofi-Genzyme BioVentures in 2014 with a background in early stage biotech investing and transactions. Prior to SGBV, Jason was the Director of Corporate Development at RaNA Therapeutics, LLC a company co-founded by his previous firm Atlas Venture. While at Atlas, Jason was an Associate in the Life Sciences group and a Board Observer for several portfolio companies. Previously, he was a Flagship Ventures Entrepreneurial Fellow, and consulted for the technology transfer company at the University of Cambridge while performing his doctoral research. Before his time at Cambridge, Jason was an analyst at JSB Partners LP, an investment banking firm, focusing on advisory and business development activities in the life sciences space. Jason serves on the Board of NeuroVia Inc. and is a Board Observer for Navitor Pharmaceuticals. In addition, he is on the Board of Trustees at the Buckingham Browne and Nichols school and on the Board of Directors of The Magdalene College Foundation. Jason graduated with honors from Bowdoin College, and holds a Ph.D. from the University of Cambridge.

- **Laurent Audoly**, Managing Director, *Pierre Fabre Fund for Innovation*



Dr. Laurent Audoly heads Research and Development at Pierre Fabre Pharmaceuticals (2.1B in revenues across > 100 countries) for both novel medicines in Oncology, Dermatology, CNS, Consumer Healthcare products, and Medical Devices. Laurent is also the Founder and Managing Partner of the Fund for Innovation. Prior to this role, he was Chief Scientific Officer in biotech focused on next generation therapeutic proteins in oncology, immuno-oncology, and inflammation where he led the growth of the pipeline from no drug candidates prior to his arrival to a high value pipeline and multiple strategic partnerships with big pharma ultimately leading to a successful exit. Laurent has held positions of increasing leadership responsibilities in the pharmaceutical industry (Pfizer, Merck, MedImmune) contributing to the identification of numerous new drug projects and the development of five approved drugs in inflammation, dermatology, cardiovascular diseases, and oncology as well as leading large teams across the pharma value chain. Throughout his career, he has championed high impact collaborations and established a world-wide network of academic and company-based partnerships. He studied pre-medicine and chemistry for his Bachelor's degree and graduated with a Ph.D. in Pharmacology from Vanderbilt University. Laurent was awarded a fellowship from the American Heart Association during his post-doctoral training at Duke University. Laurent has maintained strong ties with the academic world as an Associate Professor (Adj) at Duke NUS Graduate Medical School. He has also served on NIH study sections, given seminars at universities across the world, and published > 70 peer-reviewed papers and patents. He is on the board and an advisor for multiple healthcare organizations across the world aimed at improving healthcare and accelerating the discovery and advancement of novel therapies for patients and their families.

- **Ron Newbold**, Vice President, External R&D Innovation, Americas and Europe, *Pfizer*



Dr. Ron Newbold is Vice President of External R&D Innovation (ERDI) at Pfizer and supports numerous global alliances with universities and biotechnology companies, strengthening Pfizer's access to cutting edge science for Pfizer's Research division. Ron's group has responsibility for identifying collaborative opportunities for all their scientific areas of interest (Oncology, Neuroscience, Immunology and Inflammation, Cardiovascular and Rare Diseases) and he also leads the Pfizer Seed Fund, which helps support new spin-out companies of therapeutic interest. Ron brings to Pfizer significant experience in external partnering in the Life Sciences field from his previous activities at Merck as well as entrepreneurial start-up experience with 3 early-stage biotech companies (Sentigen Biosciences, Celldex Therapeutics, Auspex Pharmaceuticals). Ron earned his MS and PhD in Organic Chemistry from the University of Rochester, completed a postdoctoral fellowship with Nobel Laureate E.J. Corey at Harvard University, and later completed an MBA from the Columbia Business School.

- **Rajeev Dadoo**, Partner, *SR One*

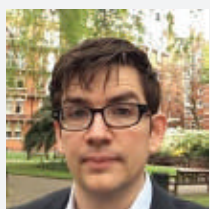


Rajeev joined SR One in 2003 and is an alum of the Kauffman Fellows Program. Rajeev has been involved with SR One's investments in True North, Illuminoss, Avhana, Setpoint, iPierian, Cydex, Hypnion, Predix and Pinnacle. In addition to his role at SR One, Rajeev spent time with the Competitive Excellence group within GSK working on company-wide strategic projects for GSK's Corporate Executive Team. Prior to SR One, Rajeev worked at Genentech, where his role included technology and clinical development, and at Bio-Rad Laboratories in a product development role. In addition, Rajeev has worked at Genome Therapeutics in the business development role. Rajeev was a co-founder of Unimicro Technologies, a company that was created to develop and commercialize instrumentation for biomedical analysis. Rajeev received his BA degree in Chemistry and Mathematics from Knox College, his PhD in Chemistry from Stanford University and his MBA from the Wharton School of the University of Pennsylvania.



• **Jayson Rieger**, SVP of Business Development & Portfolio Management, *PBM Capital* 

Dr. Jayson M. Rieger, Ph.D, MBA, is currently the SVP of Business Development & Portfolio Management for PBM Capital, LLC, where he supports new investment evaluation, deal sourcing and provides technical and business support for portfolio companies. Dr. Rieger has more than 10 years experience in cross-functional scientific and business leadership roles spanning business development, research operations, drug discovery and product development in the life sciences industry. Most recently he served as Corporate Senior Vice President and President of the Human Therapeutics Division at Intrexon Corporation. Dr. Rieger has also served as the Vice President of Research and Virginia Operations for Clinical Data, Inc., prior to its acquisition by Forest Labs in 2011. Dr. Rieger served as the Vice President of Lead Development at Adenosine Therapeutics, LLC, from prior to its acquisition by Clinical Data in 2008. Dr. Rieger has delivered a number of invited lectures at universities and scientific conferences and has served as a key team member in multiple development programs ranging from discovery stage research to Phase III clinical trials. He was the recipient of more than 10 federal grants, serving as both principal and co-investigator on efforts targeted towards evaluating adenosine receptor agents in a variety of disease indications.



• **Alexander Pickett**, Associate, *Mediqventures*

Alexander Pickett is an associate at Mediqventures. Prior to joining Mediqventures, he was an associate at Flatley Venture Capital, a cystic fibrosis focused investment arm of a family office, where he was responsible for investment analysis and scientific due diligence. While there, he also supported Flatley Discovery Lab's business development efforts. Alexander co-founded Real Life Sciences, a start-up focused on using software-based patient-engagement solutions in order to improve patient recruitment to clinical trials. Prior to joining Flatley Venture Capital, Alexander graduated from Harvard College with an A.B. in Molecular and Cellular Biology, where he was a Microbial Studies Initiative Undergraduate Fellow and an International Genetically Engineered Machines Competition Team Member.



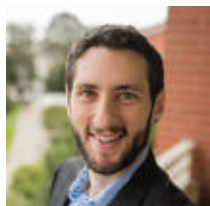
• **Christine Bunt**, Venture Partner & Entrepreneur in Residence, *20/20 HealthCare Partners*

Christine is a serial Entrepreneur, Founder & Former CEO of two Life Science Companies: INTICA Biomedical (Personalized Medicine/Cancer) and TARIS Biomedical. TARIS (www.tarisbiomedical.com), acquired by Allergan in 2014, was co-founded with Prof. Michael Cima and Prof. Robert Langer from MIT, Cambridge, MA. Christine is a Venture Partner and Entrepreneur in Residence with 20/20 HealthCare Partners, a private global investment group. Previously, Christine was with Merck & Co. in Whitehouse Station, NJ, where she was leading worldwide Commercialization for Inflammation, Neuroscience and Cardiovascular Products. Prior to Merck & Co., Christine assumed various R&D, Business Management and Commercialization Functions at Hoffmann- La Roche in Basel, Switzerland. Christine got her Degree's in Medical Technology & Immunochemistry (Biochemistry) from the Institute for Hygiene and Infectious Diseases / Medical School of the University of Saarbrücken, Germany. Christine mentors Entrepreneurs/new Technology start-ups at the MIT Deshpande Center. She serves on the Board of the Beth Israel Deaconess Medical Center (BIDMC) and on the Advisory Board of the BIDMC Cancer Research Center. Christine is a German native with German Jewish & Catalan family background from Barcelona, Spain. She grew up in the Netherlands, Belgium, France and Germany. Christine lives with her husband and two children in Lexington, MA. Christine is a dedicated "Yogi" and enjoys outdoor activities including sailing, running and skiing.



• **Daron Evans**, Managing Director, *PoC Capital*

Daron Evans is currently Managing Director of PoC Capital, LLC, a fund making direct investments into proof-of-concept clinical trials. He also serves as a Director for Zumbro Discovery and Nephros, Inc. From 2007 to 2013, Mr. Evans served as CFO of Nile Therapeutics (now Capricor). Previously, he worked at multiple Johnson & Johnson companies, co-founded of Applied Neuronal Network Dynamics, and served in various roles at the consulting firms Arthur D. Little and Booz Allen & Hamilton. Mr. Evans received his B.S. in Chemical Engineering from Rice University, his M.S. in Biomedical Engineering from a joint program at the University of Texas at Arlington and Southwestern Medical School and his MBA from the Fuqua School of Business at Duke University.



• **William Eden**, Vice President, *Thiel Capital*

William Eden is Vice President of Thiel Capital, part of a small team focused on early-stage breakthrough life science investments. He previously served as the Chief Analytics Officer of Azumio, a venture-backed mobile health startup, and worked for MetaMed, a personalized medical research company. Before entering the biomedical world, William served as an economist at the Federal Reserve Bank of New York during the 2008 global financial crisis. He graduated from Dartmouth College with a degree in economics, with honors.

RARE & ORPHAN DISEASES INVESTORS

TRACK 1



• **M. (Ken) Kengatharan**, President, *Armetheon* 

Dr. M. (Ken) Kengatharan is currently President of Armetheon, and since inception to early 2015, President & COO as well as interim CEO of the company. He is the former President & CSO of Altheos, and former Vice President, Pre-Clinical R&D of Athenagen (re-named CoMentis), all based in San Francisco bay area. He is also a General Partner at Atheneos Capital, a San Francisco bay area based evergreen healthcare incubator fund. During the last 16 years, Ken has been critical to the development of multiple drug candidates (NCEs and re-purposed drugs) from concept to Phase II/III. Since setting-up his first company in the late 1990s, Ken has been instrumental in raising more than \$160 MM in private equity for seven start-up companies and for closing partnership transactions in excess of \$800M in deal value. He is currently a board member at Armetheon and Renexxion, an advisor at SPIRE Ventures and an advisor to Stanford University's SPARK program. Ken trained as a cardiovascular pharmacologist in London and at Stanford. He obtained his PhD in pharmacology from the University of London and his MBA (with Distinction) from Durham University in England where he focused on Biotech Finance and Entrepreneurship.



• **Bram Vanparys**, Investment Director, *Merck Ventures*

Bram Vanparys, PhD, MBA, joined Merck Ventures in 2015 as Investment Director. Between 2010 and 2015, Bram was senior investment manager life sciences at PMV (Brussels, Belgium), where he built the biotech franchise. He was instrumental in the start-up, growth and exit of several biotech companies. Before PMV, Bram was biotech analyst at KBC Private Equity and consultant at Deloitte. He holds a PhD in Biotechnology from the University of Ghent, Belgium and an MBA from Vlerick Business School, Belgium. Bram is based in Amsterdam, The Netherlands.



• **Nicholas Simon**, Managing Director, *Clarus Ventures*

Nicholas Simon has been a Managing Director of Clarus Ventures since the firm's inception in 2005. Prior to Clarus, Mr. Simon was a General Partner at MPM Capital, a healthcare venture capital firm. He has over 20 years of operating and investment experience in the biopharmaceutical industry including Genentech from 1989 to 2000 where he was Vice President of Business and Corporate Development. Mr. Simon received a BS degree in microbiology from the University of Maryland and an MBA from Loyola University. Mr. Simon is currently a member of the Board of Directors of Gritstone Oncology, Lycera Corporation, Nuvelution Pharma and Sientra, Inc. (NASDAQ: SIEN). He has been a member of the Board of Directors of numerous private and public Life Sciences companies including Achillion (NASDAQ:ACHN), Avanir Pharmaceuticals (acquired by Otsuka Pharmaceuticals), Barrier Therapeutics (acquired by Stiefel Laboratories), Biovitrum AB (STO:SOBI), CoTherix (acquired by Actelion), InterMune (acquired by Roche), Pearl Therapeutics, Inc. (acquired by AstraZeneca), Quatrx Pharmaceuticals, Rigel (NASDAQ:RIGL), Sangstat (acquired by Genzyme). Mr. Simon is also a member of the Foundation Board at the Gladstone Institutes, a private not-for-profit research institute affiliated with the University of California, San Francisco.




• **Ruchita Sinha**, Senior Director of Investments, *Sanofi Ventures*

Ruchita Sinha is Sr. Director of Investments at Sanofi Ventures where she invests in digital health and biopharma opportunities. Prior to Sanofi, Ruchita was at GE Ventures, where she invested in and built partnerships with healthcare startups. Ruchita served as a board observer for HeadSense Medical and Caremerge and managed GE's investments in CheckCap (Nasdaq: CHEKU) and HeartFlow. In addition, she also managed GE's seed-stage portfolio of digital health investments in partnership with StartUp Health. Ruchita has more than 15 years of healthcare experience in pharma, biotech, medical devices, and healthcare IT. Previously, Ruchita was at Pfizer's Strategy, BD, & Portfolio Management group, and a management consultant with LEK Consulting. Ruchita started her career with Maxygen, an early stage biotech company. She holds an MBA from the University of Chicago, an MS in Cellular and Molecular Biology from the University of Wisconsin-Madison, and a BS in Biochemistry from Mount Holyoke College.



• **Thierry Laugel**, Managing Partner, *Kurma Partners*

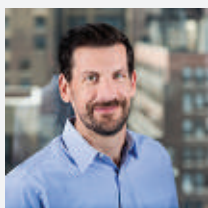
Thierry co-founded Kurma Partners in 2009 after leaving AGF Private Equity. He has 25 years of experience in Life Sciences, both in Venture and in industry, and is a pharmacist, PhD and MBA. Thierry started his career in 1992 as R&D Project Manager for Laboratoires Fournier in Japan. After his graduation at INSEAD in 1996, he joined Flamel Technologies, just after its successful listing on Nasdaq, and managed the development-stage portfolio of the company. In 1998, he moved to investments, first at Caisse des Dépôts (CDC), then at AGF Private Equity (Allianz Group), where he supervised the healthcare investment team. Thierry has led investments in more than 25 companies like Actelion, Arpida, Targacept, Adocia, Auris or Erytech. He is currently a Board Member of Meiogenix, Pathoquest, Blink Biomedical, Asarina Pharma and Minoryx.

• **Jak Knowles**, Managing Director, VP Medical and Scientific Affairs, *CureDuchenne Ventures* 



Dr. Jak Knowles joined CureDuchenne in 2015 as the Managing Director of CD Ventures and the Vice President of Medical and Scientific Affairs for CureDuchenne. Jak has had a career in healthcare spanning over a decade with the last five years focused in biotech venture capital and finance. Most recently, Jak was as an investment professional in the Boston office of MPM Capital (\$2B AUM) where he worked within the BioVentures Asset Management team starting early-stage companies focused on developing curative therapeutics across a wide spectrum of indications. Prior to MPM, Jak worked in New York as a biotechnology equities analyst within the investment bank JMP Securities, and with Burrill & Co., a life sciences VC firm. Jak began his post-graduate business career working in health and life sciences consulting practice of Oliver Wyman where he helped implement value-based transformation of hospital systems and physician practices through re-designing care-models, implementation of electronic clinical decision support, and structuring reimbursement around patient centric care. Jak has a medical degree from Stanford University where he graduated with honors in biomedical research, and a B.S. in biology from Binghamton University. Jak has authored over a dozen publications from research performed at the Memorial Sloan Kettering Cancer Center, Stanford University, and during a NIH post-doctoral surgical research fellowship. Currently, Jak serves on the Board of Directors for Myotherix, RASRx, and Bamboo Therapeutics.

• **Brian Fiske**, Senior Vice President, *The Michael J. Fox Foundation*



Brian joined The Michael J. Fox Foundation for Parkinson's Research in 2004. As Senior Vice President, Research Programs, Brian co-manages a team of professionals to develop an aggressive and innovative agenda for accelerating research and drug development for Parkinson's disease. He currently oversees MJFF's strategies on disease-modifying and symptomatic therapies, regularly meeting with academic and industry scientists around the world to identify promising ideas to support and enable. Dr. Fiske earned an undergraduate degree in biology from Texas A&M University and a PhD in Neuroscience from the University of Virginia. After completing postdoctoral research at Columbia University, Brian spent several years as an editor for the scientific journal, *Nature Neuroscience*. He brings this broad experience and knowledge to the Foundation to bring new treatments to people with Parkinson's.

• **Christopher de Souza**, Director, *Broadview Ventures*



Christopher de Souza, PhD, shares responsibility for the day-to-day operations of Broadview Ventures, including business development strategy, identification and screening of new investment opportunities, negotiation of partnering terms and deal structure, as well as portfolio company board involvement. He leverages 20 years of experience in biopharmaceutical R&D, business development and corporate strategy to help meet the Broadview Ventures mission. Christopher started his pharmaceutical career at Novartis where he was a senior scientist in the Metabolic and Cardiovascular Diseases group and then Director of Strategic Alliances with responsibilities for the therapeutic area strategy, business development and alliance management. After Novartis, Christopher was VP of Business Development at SkyePharma US Inc, a drug delivery company, where he was responsible for out-licensing SkyePharma's clinical assets and drug delivery technologies. Christopher also founded a business development consulting practice with several clients including JSB-Partners, Diagnostics For All and Metaome. Christopher received an MBA from Rutgers University and a PhD in physiology from Louisiana State University. He completed his post-doctoral training at "The Upjohn Company" and the Joslin Diabetes Center/Harvard Medical School. Christopher currently serves as the board observer for Acesion, Allosteros, CellAegis, Declimmune, Gila Therapeutics, GI Windows, Intravascular Imaging Inc., Laurantis, Pulmokine and VentriNova.

• **James Golubieski**, President, *Foundation Venture Capital Group*



James M. Golubieski is President of New Jersey Health Foundation and its affiliate, Foundation Venture Capital Group, LLC, a company that provides pre-seed funding to new life science companies founded by New Jersey researchers to help them advance toward commercialization. Mr. Golubieski works closely with the companies in which Foundation Venture has invested, sits on their Boards and provides guidance in helping them to develop their business models. Previously he had been CFO of Array Medical, Inc., a medical device start-up company established in 1995 that developed a groundbreaking blood test to test platelet function. The company was sold in 1999. Mr. Golubieski was also the chief operating officer and senior executive vice president of Glendale National Bank and a member of its board of directors, president of Glendale Investment Corp. and Glendale Mortgage Services, Inc. and chief financial officer of Glendale Bancorp, which was acquired by Mellon Financial., For 10 years prior he had been with KPMG.

• **Jun Xu**, Executive Director, *The Leukemia & Lymphoma Society*



Dr. Jun Xu is Executive Director for the Therapy Acceleration Program™ (TAP) at The Leukemia & Lymphoma Society (LLS). LLS TAP seeks to fund clinical development of therapies or diagnostics that have the potential to change the standard of care for patients with blood cancer, especially in areas of high unmet medical need. Dr. Xu has reviewed several hundred funding requests to select the best ones to be supported by LLS. She also serves as Research Advisory Committee Member for a diverse LLS TAP alliance portfolio. Prior to joining LLS Dr. Xu spent more than 16 years working in healthcare industry including more than a decade at Pfizer. She had successfully led multiple projects in Oncology and Immunology from target validation to clinical development. Dr. Xu has broad and in-depth experience in drug discovery and development, especially in oncology and inflammation therapeutic areas. Dr. Xu has published in peer reviewed journals including *Nature* and is the lead inventor for several patents. Dr. Xu received her Ph.D. from the University of California, San Diego and conducted her postdoc research at the California Institute of Technology.



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Track 2	Moderator & Panelists
8:00 - 8:50 AM MEDTECH ANGELS	<ul style="list-style-type: none"> • Shirley Gee, Accredited Investor and Member, Keiretsu Forum  • Brian Frenzel, Member, Band of Angels • Gwen Edwards, Co-Leader, Golden Seeds • Karen Drexler, Board Member, Astia Angels • Thomas Clement, Co-Chairman, WINGS
9:00 - 9:50 AM DIAGNOSTIC INVESTORS	<ul style="list-style-type: none"> • Nola Masterson, Managing Director, Science Futures  • Alexis Ji, Partner, Illumina Ventures • Denis Bronnikov, Global Licensing Director, Roche Diagnostics • James Stover, Vice President of Business Development, Aegis Sciences • John Steuart, Managing Director, Steuart Ventures
10:00 - 10:50 AM MEDTECH STRATEGICS	<ul style="list-style-type: none"> • Patrick Brennan, Associate Vice President, AdvaMed Accel  • Al Lauritano, Director, External Innovation & Partnerships, BD Technologies & Innovation • Amy Len Kobe, Director, Baxter Ventures • Greg Fleming, Investment Director, ALIAD • Pierre Theodore, Vice President, Medical Devices, Johnson & Johnson
11:00 - 11:50 AM MEDICAL DEVICE INVESTORS	<ul style="list-style-type: none"> • Sam Ifergan, President and CEO, iGan Partners  • Brent Ahrens, General Partner, Canaan Partners • Ena Prosser, Partner, Fountain Healthcare Partners • Gerry Brunk, Managing Director, Lumira Capital • Louis Cannon, Founder and Senior Managing Director, BioStar Ventures
1:00 - 1:50 PM HEALTHCARE IT INVESTORS	<ul style="list-style-type: none"> • David Kim, CEO, DigiTx Partners  • Akhil Saklecha, Partner, Artiman Ventures • Edward Kliphuis, Investment Director, Merck Ventures • Lana Ghanem, Managing Director, Hikma Ventures
2:00 - 2:50 PM MEDTECH FAMILY OFFICES	<ul style="list-style-type: none"> • Joe Cook, III, Principal, Mountain Group Partners  • Eugene Durenard, Managing Director, Stetson Family Office • Jonathan Jonas, Partner, JVC Investment Partners • Neda Amidi, Investment Director of Health, Plug and Play Ventures • Neil Wyant, Managing Director, Everett Partners
3:00 - 3:50 PM TECH GIANTS IN HEALTHCARE	<ul style="list-style-type: none"> • Michael Greeley, General Partner, Flare Capital Partners  • Iana Dimkova, Senior Associate, Healthcare, GE Ventures • Lucian Iancovici, FACHE, Head of Qualcomm Life Fund, Qualcomm Ventures • Rich Wilmot, Head of Corporate Venturing, Philips • Ying Tam, Head, Digital Health Cluster, Venture Services, MaRS
4:00 - 4:50 PM BIG DATA IN HEALTHCARE	<ul style="list-style-type: none"> • Tom Hawes, Managing Director, Sandbox Industries  • Annie Hazlehurst, Founder, Faridan • Dylan Morris, Investment Team, Innovation Endeavors • Millie Liu, Founding Partner & Managing Director, Procyon Ventures • Tom Miller, Managing Partner, GreyBird Ventures

**• Shirley Gee**, Accredited Investor and Member, *Keiretsu Forum* 

Shirley Gee is a Serial Entrepreneur and an Accredited Investor with Keiretsu Forum and was Chair of the Keiretsu Forum's Life Sciences and Medical Device Committee. She is Managing Partner at Angel Plus, LLC, a third party validation firm with expertise in conducting in-depth, due diligence on start-up companies in preparation for capitalization ranging from \$0.5M-\$11M, Angel Plus, LLC also provides educational content for colleges, academies, and clients in her areas of expertise. She is also a Venture Partner with a publicly traded Venture Capital/Business Development company in San Francisco/Silicon Valley. She has served as a Board of Director on numerous corporate Boards representing investors, is a frequently invited Lecturer and Panelists domestically and internationally, and has served as Lead Negotiator finalizing Term Sheets and Purchase Agreements between entrepreneurs and investors. She is also a Mentor for our national laboratory scientists who are innovating in place or moving into entrepreneurship, particularly women, where she helps them with their business plans, capitalization strategies and presentations, and operational strategies. She has had a long career as an Executive Senior Member and Department Head at Stanford University's international research laboratory, where she provided administrative and technical guidance to over 200 senior technical managers. She operates in all of the technological industry sectors with a specialty in the Life Science, Medical Devices, and Health-related technology.

**• Brian Frenzel**, Member, *Band of Angels*

Mr. Frenzel is a private investor and advisor to life science companies. He currently is the President and CEO of Tosk, Inc. (www.tosk.com), an oncology drug discovery and development company and on the Board of Directors of SanBio, Inc. (www.san-bio.com, JPX:45920), a cell therapy company focusing on products for recovery of function for patients suffering neurodegenerative diseases, and a member of the Band of Angels investment group. His previous management experience includes co-founding and serving as the CEO of Centaur Pharmaceuticals, a neurodegenerative disease pharmaceutical company (acquired by Renovis, NASDAQ:RNVS), Vesta Medical, a medical device company (acquired by Pfizer, NYSE:PFE), and Adeza Biomedical, a specialty diagnostics company (NASDAQ:ADZA, acquired by Cytoc, NASDAQ:CYTC), and co-founding and serving as COO/CFO of Genelabs Technologies, a biotechnology company (NASDAQ:GNLB). Prior to entering the startup company arena, Mr. Frenzel was the Director of Corporate Planning at Syntex Corporation, a Principal at Booz, Allen & Hamilton, a Consultant at the Boston Consulting Group, and a Lieutenant in the United States Navy Nuclear Power Program.

**• Thomas Clement**, Co-Chairman, *WINGS*

Aqueduct Critical Care is developing External Drains to manage Cerebral Spinal Fluid. External Drains are used in hospital critical care units to acutely manage CSF. The technology being developed by Aqueduct is highly differentiated compared to all the competition. Clement was previously the CEO of start-up company Cardiac Insight, Inc. Cardiac Insight developed a highly accurate Atrial Fibrillation monitor to address the "silent" a-fib market, those patients with undiagnosed, difficult to detect atrial fibrillation. Prior to Aqueduct and Cardiac Insight, Clement was employed at the University of Washington's Center for Commercialization where he was the Director of New Ventures – Life Sciences. His responsibilities there included identification of promising UW based technologies that have potential to be commercialized via a new start-up. In October 1998 Clement co-founded Pathway Medical Technologies, Inc. where he served as the company CEO until September 2008. Pathway brought to market its flagship product, the Jetstream™ System for treatment of peripheral arteries. Previous to Pathway, Clement was a founding employee of Heart Technology which grew to more than \$100 million in revenue and 550 employees.

**• Gwen Edwards**, Co-Leader, *Golden Seeds*

Gwen C. Edwards brings over 30 years of experience building products, services, and profitable business units in high technology sectors. From Stanford Research Institute to Fortune 50 executive (SBC, Nortel Networks, Bell Canada), to Venture Capital backed technology start up CEO and advisor, she unites the knowledge of successful brands, experience with scale, and the skills of managing innovation. Prior to joining Silicon Valley's entrepreneurial ranks in 2000, Gwen was President of Pacific Bell Network Integration and Business Internet Services, a high growth business unit of SBC Communications (now AT&T), which she grew from a \$50 Million business to \$400M in less than 24 months. She also established and grew to a \$200M dollar business, a vertical market group for Pacific Bell focused on the health care and biotech markets. Gwen is an active leader with Golden Seeds, an angel investment network focused on financing high growth women led companies. She is also on the Advisory Board of Astia. She manages a personal portfolio of 19 early stage investments, with current board service on one. She also served on the board of the National Health Foundation's Executive Committee, and Audit Committees. She most recently joined the board of the Angel Resource Institute. She enjoys teaching and coaching, and continues to find time to bring her expertise around innovation into targeted consulting engagements with major corporations and institutions.

**• Karen Drexler**, Board Member, *Astia Angels*

Karen has 30 years of experience as a Life Science Executive and Entrepreneur. She is an active medtech investor through Astia Angels, a group that invests in diverse teams with at least one female founder. Karen was an early employee of LifeScan, helped build the company from zero to \$1 billion in revenues and played an essential role in selling the company to Johnson & Johnson. She held operating and executive roles across LifeScan in marketing, sales, manufacturing operations and new product planning. After leaving LifeScan, Karen founded and ran Amira Medical, an innovative company in the diabetes space. She was President and CEO until she sold the company to Roche in 2001. During the past 15 years, Karen has held board member, board chair and acting CEO roles in numerous private and public medtech companies, several of which she also co-founded. Karen is currently CEO of Sandstone Diagnostics, one of her portfolio companies, which markets Trak, an OTC home male fertility testing system. She is also board chair of Hygieia, a digital therapeutics company.

• **Nola Masterson**, Managing Director, *Science Futures* 



Nola Masterson works with BoardWise clients on governance practices and coaches directors and aspirational directors. She is an experienced global executive and board leader serving on public company, venture-backed private company and non-profit organization boards. Her successful business experience, as CEO and co-founder of Sequenom, (SQNM) and the first analyst in biotechnology on Wall Street with Drexel Burnham Lambert and Merrill Lynch, followed successful business building at Millipore for eight years. She has experience in managing her own venture fund, as well as being a Venture Partner in a major European IT and life sciences venture fund, TVM Capital. During her years on the Repros Therapeutics (RPRX) Board she has advised the CEO on strategy, finance, operations, and recruitment of the board. Areas of expertise include medical device, pharmaceuticals, scientific tools, separation processes and diagnostics technology as well as genetic analysis. One strength she brings is her understanding, at several levels, of the "DNA" that makes a great company. Her leadership style is as a synthesizer, to create a professional Board environment that is aligned with, and which contributes to the success of, companies at every stage in their development. Ms. Masterson has been certified by the American College of Corporate Directors for 2014 as a Certified Professional Director, and is listed in the Intrabond.com Capital Registry of Corporate Directors. She has solid experience in board position recruitment and transition processes, in building productive board cultures and aligning these with CEOs and senior executive accountabilities.

• **Alexis Ji**, Partner, *Illumina Ventures*



Alexis Ji is a partner at Illumina Ventures. She brings 12 years of experience in research and venture investment in the genomics and pharmaceutical industries. At Illumina Ventures, Alexis focuses on investing in early-stage genomics technology platforms and applications in life science tools, diagnostics, therapeutics, and digital health. Prior to Illumina Ventures, Alexis was a principal at WuXi Apptec Corporate Venture Fund and then WuXi Healthcare Ventures, a U.S.-China cross-border life science venture capital firm, where she focused on investments in therapeutics and medtech companies in the U.S. Alexis was instrumental in investments in Twist Bioscience, 23andme, Juno Therapeutics, Syros Pharmaceuticals, Unity Biotechnology, Vivace Therapeutics, Medeor Therapeutics, Ideaya Therapeutics, and Lumo Bodytech.

• **Denis Bronnikov**, Global Licensing Director, *Roche Diagnostics*



Denis is a Global Licensing Director at Roche Diagnostics, specializing in Next Generation Sequencing technologies. As a member of the Business Development team, he led end-to-end business development projects including initial strategy formulation, landscaping, lead generation, due diligence, deal negotiation and alliance management. Denis' experience in publicly traded companies and VC-backed start-ups allows him to create value for buy and sales sides alike. He joined Roche Partnering in Switzerland in 2013 as the Adjacency Lead, bringing early pre-clinical stage assets and related technologies to augment Roche portfolio in oncology, ophthalmology, infectious diseases, neuroscience, immunology, and rare diseases. Prior to Roche, Denis headed strategy and operations at a \$2B business unit at Novartis, helping sustain growth in 34 emerging markets. Earlier, he held a number of roles in sales and marketing at a number of start-up ventures in Canada, US and Russia. Denis completed his undergraduate studies cum laude in Chemistry and Molecular Biology at the Moscow State University in Russia and received a doctorate degree in Human Genetics and Bioinformatics from David Geffen School of Medicine at the University of California Los Angeles. He holds an MBA from the Institute of Management Development (IMD) in Lausanne, Switzerland.

• **James Stover**, Vice President of Business Development, *Aegis Sciences*



James Stover, Ph.D., is currently Vice President of Business Development at Aegis Sciences Corp., a forensic and healthcare laboratory based in Nashville, TN. He is the former co-founder and President of Diagnovus, a venture-backed molecular diagnostic company focused on rare, orphan and less frequent diseases. Aegis Sciences acquired Diagnovus in 2014. Previously, James was Vice President of Operations for TTDC and responsible for developing, overseeing and managing all aspects of operations and strategic activities. Prior to joining TTDC, James was a Life Science and Health Care Analyst with Square 1 Bank in San Diego, CA, taking a lead role in due diligence, evaluating, structuring, negotiating, and financing of transactions focused on the healthcare industry. Previously, James was a Senior Research Fellow in at the Scripps Research Institute in La Jolla, CA, where he performed independent and collaborative molecular genetics studies that had tremendous human and patient impact. He consults with a number of private organizations in the areas of commercialization, venture capital and innovation strategies. He is a member of the Southeast Venture Group, serves on the public policy committee for the National Association of Seed and Venture Funds, and is a Board Member for Cumberland Emerging Technologies. James was recently recognized with a Tibbetts Award by the Small Business Administration (SBA) as one of the nation's leading individuals making outstanding contributions to its Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs.

• **John Stuart**, Managing Director, *Steuart Ventures*



John has been managing venture capital funds for more than 20 years, at Alafi Capital, Claremont Creek Ventures (co-founder), Prolog Ventures, and Steuart Ventures. John also co-founded CyberGold, an Internet payments and loyalty marketing company. The founding team built the company from three co-founders to 150 employees and took it public. After that came a \$500 million merger with a competitor, Mypoints. The combined company was acquired by United Airlines. John spent the next couple of years working at its corporate VC arm, United Airlines New Ventures. In 2007, John led the Series A investment in Natera together with Sequoia Capital. The molecular diagnostic company successfully completed an IPO in July 2015. John currently invests in testing technologies and digital health. In August 2015 Roche acquired John's portfolio company GeneWeave in a \$425 million transaction. In August 2016, Myraid Genetics purchased John's portfolio company Assurex in a \$410 million deal. John currently serves on the boards of Natera (NTRA), SmartZip, TOMA Bio, and Rally4.



• **Patrick Brennan**, Associate Vice President, *AdvaMed Accel* 

Patrick Brennan is Associate Vice President for AdvaMed Accel, the division of AdvaMed representing the interests of small medical technology companies through policy development, advocacy initiatives, networking opportunities and educational offerings. Prior to joining AdvaMed Accel, Patrick was Director of Business Development for AdvaMed's annual MedTech Conference, where he engaged with innovators and investors in the global medical technology industry to create opportunities for business development and capital formation. He previously worked with UK Trade & Investment at the British Embassy and the US Department of Commerce in Washington, D.C. Patrick holds an MBA from the Middleburg Institute of International Studies at Monterey and a BA from the University of North Carolina at Chapel Hill.



• **Al Lauritano**, Director, External Innovation & Partnerships, *BD Technologies & Innovation*

Al Lauritano is a 39 year veteran of the pharmaceutical, biotech and medtech industries. By day, Al is responsible for establishing external innovation partnerships globally for Becton Dickinson (BD). This means finding and helping advance the brightest minds and bleeding-edge ideas, capabilities and technologies and business models, by providing mentors, subject matter expertise and funding, typically within the infrastructure of a formal acceleration or incubation program. While his title says Strategic Technology Partnerships. Serendipitous would be more appropriate as good ideas and smart people open doors to new and better opportunities. Working at the very front end of early healthcare innovation, Al sees a lot, evaluates quickly and executes decisively to ensure that BD knows what is coming and where it wants/needs to be. Over the last two years, he established unique innovation partnerships with Microsoft Ventures (Israel), Healthbox (Boston, Salt Lake City, Tel Aviv), Breakout Labs (San Francisco), Medtech Innovator (Los Angeles), IndieBio (San Francisco), PULSE@MassChallenge (Boston), BioStars (Oxford, UK), DreamIt (Philadelphia), AIRmaker (Singapore) and IBM AlphaZone (Israel). In 2015, he established BD's external innovation lab on the campus of Singularity University (Mountain View, CA) to address global grand challenges in healthcare via the creation of new startups using exponential technologies.



• **Amy Len Kobe**, Director, *Baxter Ventures*

Amy Len Kobe is a Director with Baxter Ventures, the corporate venture arm of Baxter International. Prior to Baxter, Amy was a digital health investor with Healthbox, a business accelerator and platform for entrepreneurship and innovation in the healthcare. Other previous roles include management consulting with McKinsey & Company as well as engineering and regulatory affairs roles with Genentech, Inc. Amy is trained as a chemical engineer with degrees from Stanford University and also holds an MBA from the Kellogg School of Management.



• **Greg Fleming**, Investment Director, *ALIAD*


Greg Fleming is an Investment Director within ALIAD, the venture capital entity of Air Liquide. Prior to ALIAD, Greg held a number of positions within Air Liquide including Director of the Air Liquide Corporate R&D Innovation team in Paris and Deputy Director of the Air Liquide Research Center in the US (Delaware Research and Technology Center). Greg has considerable experience in leading technology teams through development challenges to commercialization.



• **Pierre Theodore**, Vice President, Medical Devices, *Johnson & Johnson*

Pierre R. Theodore is Vice President, Therapeutic Area Expert, Thoracic Surgical Oncology for Johnson & Johnson Medical Devices Companies. In this role, he is responsible to help accelerate innovation, advance the standard of care within early stage science and to elevate existing and adjacent technologies. Additionally, Dr. Theodore is a Health Sciences Associate Professor of Surgery and the Van Auken Endowed Chair in Thoracic Surgery at The University of California, San Francisco School of Medicine. Prior to joining Johnson & Johnson, Dr. Theodore was Associate Professor of Surgery and the Van Auken Endowed Chair in Thoracic Surgery at The University of California, San Francisco School of Medicine. In addition, he served as the Director of Thoracic Surgery at the Saint Mary's Medical Center. He has over two decades of experience in cardiothoracic surgery, surgical education, entrepreneurship and innovation. Pierre's practice focused on minimally invasive surgical approaches in thoracic surgery, interventional pulmonary procedures, and Global Surgery initiatives to expand surgical capacity in low-income countries. Pierre has engaged in innovation across a wide range of domains including: informatics technology, surgical oncology, and post-surgical rehabilitation. Pierre has founded and served in leadership roles in several start-up companies devoted to health information technology and integrated care and is a co-inventor of several medical devices and drug delivery platforms. Pierre has served as an advisor to numerous venture capital and private equity firms in Silicon Valley, helping to guide strategy in healthcare investments across the digital health, biotech, and medical device sectors. Pierre is a commissioned officer in the United States Navy Reserve Medical Officer Corps, holding the rank of Commander.


MEDICAL DEVICE INVESTORS


• **Sam Ifergan**, President and CEO, *iGan Partners* 

Sam Ifergan is the president and CEO of iGan Partners and its sister fund Rowanwood Ventures, a Toronto-based venture group focused on healthcare IT, medical imaging devices, SaaS, and data-driven technologies. He has more than twenty years' experience in Venture Capital, and has an extensive tech entrepreneur background. He co-founded Visualsonics, a healthcare imaging company which was sold to Fujifilm. He also started and exited Brighter Mind Media, a multimedia company in education and Tri-Link Technologies, a VoIP telecom company. Sam has an MBA from the John Molson School of Business, and a Bachelor in Electrical Engineering from McGill University.

• **Brent Ahrens**, General Partner, *Canaan Partners*



Brent Ahrens joined Canaan in 1999 as a member of the Kauffman Fellows Program. Brent focuses on healthcare investments and has led investments in life sciences companies such as DexCom (DXCM), Revivant (acquired by ZOLL), Peninsula Pharmaceuticals (acquired by JNJ), Cerexa (acquired by FRX), Calixa (acquired by CBST), Durata Therapeutics (DRTX), Elevation Pharmaceuticals (acquired by DNPUF); and Spinifex (acquired by NVS). Brent serves on the boards of Abyrx, a developer and manufacturer of therapeutic devices for use during surgical procedures; EndoGastric Solutions, the leading company offering medical devices for treatment of reflux disease; Iterum Therapeutics, a developer of a broad-spectrum antibiotic to treat serious infections; Minimally Invasive Devices, a developer of a franchise of products that substantially improve visualization during laparoscopic surgery; Relievent MedSystems, a maker of minimally invasive devices to relieve chronic back pain; Semnur, a developer of pain managements solutions; and Unchained Labs, a life science tools company. Prior to joining Canaan, Brent worked in both commercial and technical roles at General Surgical Innovations, Ethicon Endo-Surgery (J&J), and IAP Research. He also has several surgical instrument patents to his credit.



• **Ena Prosser**, Partner, *Fountain Healthcare Partners*

Ena Prosser is a Partner in Fountain Healthcare Partners. Fountain Healthcare Partners is a life science focused venture capital fund with €176 million (\$200 million) under management. Within the life science sector, specific areas of interest to Fountain include specialty pharma, medical devices, biotechnology and diagnostics. The firm deploys the majority of its capital in Europe, with the balance in the United States. Ena is based at Fountain's main office in Dublin, Ireland, the firm has a second office in New York. Ena invests across all sectors and manages a number of external relationships for the fund.



• **Gerry Brunk**, Managing Director, *Lumira Capital*

With over 25 years of investment, consulting and entrepreneurial experience in the health care industry, Gerry has helped build life sciences companies at all stages of development. Having established a successful track record leading initiatives in new venture creation, technology licensing and commercialization, mergers & acquisitions, and private and public financing of growth-stage ventures, Gerry is known for his strong skills as a team builder and strategic leader. Gerry focuses on investments in a range of therapeutic areas in the biotechnology and medical device sectors and manages Lumira Capital's Boston office, which he established when he joined the firm in 2002. Prior to joining Lumira Capital, Gerry was an entrepreneur in the life sciences sector, founding and serving in a variety of management and board capacities at several venture capital-funded companies. Earlier in his career he was an engagement manager in the health care practice of The Boston Consulting Group, where he advised pharmaceutical and biotechnology firms on strategic issues including portfolio management, corporate partnering, research and clinical development productivity, new product launches, disease management and managed care initiatives, acquisitions and post-merger integration. Gerry began his career as a member of the investment banking group of Credit Suisse First Boston in New York where his clients included public and private health care companies.



• **Louis Cannon**, Founder and Senior Managing Director, *BioStar Ventures*

Louis Cannon, MD, is the Founder and Senior Managing director of BioStar Ventures now early into its third fund. BioStar is estimated to manage over 250 million in assets and boasts more than half of its second fund already acquired with a double digit IRR. Recent acquisitions in the medical device space have included: CVI acquired by Covidien Medtronic; CD Diagnostics acquired by Zimmer last month; Reverse Medical acquired by Covidien, Embrellae acquired by Edwards, and Ellipse sold to NuVasive; altogether these acquisitions including milestones have yielded an ROI of invested capital of over 4 x to date. Dr Cannon is a former Judith Volkman Scholar in Residence, as well as the President of the Cardiac and Vascular Research Center of Northern Michigan.. He serves on the strategic advisory boards for Fortune 500 companies such as Medtronic, Abbott, Boston Scientific, Johnson and Johnson, as well as many early developing medical technology companies giving him a unique insight into the acquisition appetite for many strategics.

• **David Kim, CEO, DigiTx Partners** 



David is the CEO of DigiTx Partners LLC, an investment company focus on identifying and supporting innovative early-stage companies in the digital health space. He brings both business and clinical expertise to investing with experiences ranging from practicing medicine to building a healthcare software company. Most recently, he served as the COO of Lumiata, a venture-backed predictive analytics company which is positioned at the intersection of data science and medical science. Prior to Lumiata, he has spent over a decade evaluating and working with companies in the healthcare sector initially at MPM Capital and then at Pinnacle Ventures as a Partner. David previously served as a general internist and hospitalist at Kaiser South San Francisco, where he also served as the Director of Urgent Care and Assistant Chief of Internal Medicine. David finished his internal medicine residency at Harbor-UCLA Medical Center and received his M.D. from the Johns Hopkins University School of Medicine. He is a graduate of Stanford Graduate School of Business (MBA) and Pomona College (BA in Biology).

• **Akhil Saklecha, Partner, Artiman Ventures**



Akhil Saklecha focuses on early-stage investments with an interest towards medical technology. As a Partner at Artiman, he has led investments in CellMax Life, DMS Networks and HomeUnion. Akhil has over 20+ years of experience in medicine and healthcare management. Prior to joining Artiman in 2010, Akhil was Medical Director of a 750 bed hospital's regional transfer program. Prior to that position, he was President and CEO of Canton Aultman Emergency Physicians, a professional services firm that provides physicians, mid-level providers, and coding expertise to multiple hospitals and urgent care centers. He was also Chairman of Emergency Medicine at Aultman Hospital, a large trauma, cardiac, and stroke center seeing nearly 90,000 patients annually. In this same time period, Akhil has served at the local, state, and national levels within emergency medicine, healthcare quality, information technology, managed care, and emergency medical services. He is an Assistant Professor in Emergency Medicine at Northeastern Ohio Universities College of Medicine and continues to practice on a part time basis at Good Samaritan Hospital in San Jose where he remains connected to clinical medicine, patients, and physicians. Akhil graduated from the combined B.S./M.D. program at Northeastern Ohio Universities College of Medicine. He completed his residency in Emergency Medicine at Summa Health System. He is Board Certified in Emergency Medicine and is a Fellow of the American College of Emergency Medicine. He holds an M.B.A. from the University of Tennessee at Knoxville where he graduated Phi Beta Kappa.

• **Edward Kliphuis, Investment Director, Merck Ventures**



Edward is an Investment Director with Merck Ventures, the Corporate Venture Capital arm of Merck KGaA, Darmstadt, Germany. He is responsible for the New Businesses fund, which invests globally in companies that pursue interdisciplinary approaches and have new ideas to provide the Merck Group with opportunities that go beyond its existing businesses. The New Businesses team aims to commercialize innovative ideas into possible future markets. The total volume of the corporate venture fund is €300 million. Before joining Merck Ventures, Edward was at Kempen & Co, a pan European merchant bank, where he worked in the Life Sciences Securities team. Edward started his career as an intern/analyst within biopharma investment team of Merck Ventures team, before venturing out of Life Sciences to accept a position as trader within a global oil-supply company in Geneva and Gibraltar. Edward holds an M.Sc. degree in Biopharmaceutical Sciences from Leiden University, the Netherlands, with specialisations in pharmacology and science based business.

• **Lana Ghanem, Managing Director, Hikma Ventures**



Lana is the Managing Director of Hikma Ventures which she helped establish in 2015. Lana started her career at Hikma Pharmaceuticals PLC in 2012 as the Assistant to the CEO and Director of Corporate Strategy & Development where she worked on strategic projects across the company's various functions including strategy, M&A, operations and finance. Prior to joining Hikma, Lana worked as a Financial Analyst in the Mergers and Acquisitions department at Dresdner Kleinwort Investment Bank in London where she worked on transactions for clients across multiple industries. Lana holds an MBA from Harvard Business School and a Bachelors of Commerce degree from McGill University.

MEDTECH FAMILY OFFICES

TRACK 2

• **Joe Cook, III**, Principal, *Mountain Group Partners* 



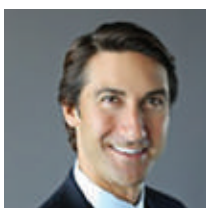
Mr. Cook currently serves on or has visitation rights to the board of directors of: Castle Biosciences, a company developing and commercializing molecular diagnostics to aid healthcare professionals in assessing probability of tumor progression to metastasis and improving information for therapy choices; Cerebrotech, a company that has developed a non-invasive monitoring device for early detection of cerebral bleeding and edema; Lineagen, a chromosomal microarray and next generation sequencing genetic testing company serving children and families with autism and other developmental delays; and MiNDERA, a company developing a proprietary method for extracting skin biomarkers which enable non-invasive molecular testing for skin cancer and other skin diseases. Mr. Cook previously served on or had visitation rights to the board of directors of: ABT Molecular Imaging, a company manufacturing a next generation cyclotron which produces unit doses of PET biomarkers; Clearside Biomedical (NASDAQ: CLSD), an ophthalmic company specializing in the research, development and commercialization of therapeutic products delivered through a proprietary microinjection platform targeting the suprachoroidal space; Pathfinder Therapeutics, a company selling a first in class, FDA approved image guidance software and tools for soft-tissue organ cancer surgery; VenX, a company developing devices to help improve the treatment of varicose, reticular and spider veins; Diagnovus, a molecular diagnostic company targeting rare and orphan diseases; and OnFocus Healthcare, a company selling proprietary performance management software to hospitals and other healthcare organizations. Prior to his involvement with MGP, Mr. Cook was a Director, Private Placements in the Investment Banking Group of Robert W. Baird & Co. in Nashville from January 2001 through February 2003. During this time, he helped originate and led the team executing nine transactions raising almost \$400 million. Previously, Mr. Cook was a Vice President in the Investment Banking Group at J.C. Bradford & Co. in Nashville.

• **Eugene Durenard**, Managing Director, *Stetson Family Office*



Eugene brings a thorough multi-asset class investment and entrepreneurial experience spanning 20 years. He started his career in London in proprietary research at Salomon Brothers, then proprietary trading at Credit Suisse. He founded Orion Investment Management, an asset manager in Bermuda that he sold to the privately owned Capital G Bank, and co-headed their asset management. Prior to joining the Stetson Family Office he was CIO of another family office operation in NYC. Eugene published several innovations to trading and dynamic asset management in several industry articles and a book "Professional Automated Trading, Theory and Practice" (Wiley 2013). He holds a PhD in Mathematics from Harvard.

• **Jonathan Jonas**, Partner, *JVC Investment Partners*



As a Partner of JVC Investment Partners (JVC), Jonathan oversees its alternative investment portfolio targeting direct private equity, growth equity and venture capital investments in the healthcare sector. Jonathan has over fifteen years of business experience in the healthcare and financial services industries. His background in finance and operations has resulted in significant growth in JVC's assets under management. Prior to joining JVC, Jonathan held various positions of increasing leadership and responsibility at Boston Scientific Corporation, working in finance, sales and operations, including overseeing sales operations in Boston Scientific's Cardiac Rhythm Management Division. Jonathan serves on the Board of Directors of Endotronix, Inc. and Sinai Health System, a 700 bed hospital system, where he is the Chairman of the Finance Committee. Previously, Jonathan served as a Board of Directors Observer at PharMEDium Healthcare Corporation. Jonathan is a registered CPA in the State of Illinois. He holds a BA in Economics from the University of Michigan, a General Course Degree from the London School of Economics and an MBA from Northwestern University Kellogg School of Management.

• **Neda Amidi**, Investment Director of Health, *Plug and Play Ventures*



Neda Amidi is Investment Director of Health at Plug & Play, responsible for sourcing disruptive innovations, helps lead strategic investments, and partnerships with leading corporations including Johnson & Johnson Innovation. Prior to Plug & Play, she was at Zamzee; a wearable technology startup for teens, and before that Zong, a mobile payment startup which was acquired by PayPal for \$240M. She received her Bachelor's degree in Finance at Santa Clara University.

• **Neil Wyant**, Managing Director, *Everett Partners*



Neil Wyant is the Managing Director of Everett Partners, Ltd., the venture investing arm of the Kanfer family and the Managing Director of Fir Hill, LLC, a venture services business. He serves as a Director or advisor to several early stage companies including P-Cure, Ltd., HeadSense, Ltd. Biop Medical, Ltd. and Great Lakes Pharmaceuticals, Inc. and is Chairman of the Targetech Innovation Center, a technology incubator in Netanya, Israel. Prior to his work with the Kanfer family Mr. Wyant held various C-level positions in early stage technologies companies. In addition, Mr. Wyant spent several years managing technology transfer for the University of Chicago and Argonne National Laboratories. Mr. Wyant holds BS degrees in chemical and biomedical engineering from Northwestern University and an MBA in marketing and finance from the University of Chicago.

TECH GIANTS IN HEALTHCARE

TRACK 2



• **Michael Greeley**, General Partner, *Flare Capital Partners* 

Michael is a General Partner at Flare Capital Partners. Prior to co-founding Flare Capital Partners, Michael was the founding General Partner of Flybridge Capital Partners where he led the firm's healthcare investments. Current and prior board seats include BlueTarp Financial, Circulation, EndoGastric Solutions, Explorys, Functional Neuromodulation, HealthVerity, Iora Health, MicroCHIPS, Nuvesse, PolyRemedy, Predictive Biosciences, Predilytics, T2 Biosystems, TARIS Biomedical, VidSys and Welltok. Previously, Michael focused on emerging-growth company financings with Polaris Venture Partners, was a senior vice president and founding partner of GCC Investments, and held positions at Wasserstein Perella & Co., Morgan Stanley & Co. and Credit Suisse First Boston. Michael currently serves as chairman of the Entrepreneurship Committee of the Massachusetts Information Collaborative and on the Investment Committee for the Partners Innovation Fund and Massachusetts Eye & Ear Infirmary. Michael also serves on the Industry Advisory Board of the Cleveland Clinic and Boston Children's Hospital, as well as serving on several other boards including the New England Investors' Committee of Capital Innovation. He was the former chairman of the New England Venture Capital Association and on the Executive Committee of the board of the National Venture Capital Association. Named by the Boston Globe as the "Go-To" investor for life sciences, healthcare and medical devices and a Mass High Tech All-Star, Michael earned a B.A. with honors in chemistry from Williams College and an M.B.A. from Harvard Business School.



• **Iana Dimkova**, Senior Associate, Healthcare, *GE Ventures*

Iana Dimkova is a member of the GE Ventures healthcare investing team. Prior to GE Ventures, Iana was one of the first employees of ProCure Treatment Centers, a startup that raised \$700mm to develop and operate a nationwide network of radiation (proton) therapy centers. After leaving ProCure, she joined Alvarez & Marsal's Healthcare Group where she helped Private Equity firms evaluate potential investments and improve portfolio company operations. Iana holds a BA and an MBA from Columbia University.



• **Lucian Iancovici**, FACHE, Head of Qualcomm Life Fund, *Qualcomm Ventures*

Lucian is a senior investment manager and responsible for the \$100M Qualcomm Life Fund (QLF) at Qualcomm Ventures, which focuses on investing in digital healthcare companies. Since Lucian joined Qualcomm Ventures in 2012, he has helped establish QLF as one of the most widely recognized and respected funds in the space, cited as among the most active today by numerous sources including CB Insights, Rock Health, and Startup Health. He is also a general partner at dRx Capital AG, a Novartis and Qualcomm joint investment company. dRx was award best new fund in 2015 by Global Corporate Venturing. Lucian's investments include: Edico Genome, Practice Fusion, Science 37 (dRx), Cala Health (dRx), and Predilytics (acquired). Previously, Lucian worked at McKinsey & Company, where he spent most of his time in the North American healthcare practice advising on clinical and business model transformation for large hospital systems. Prior to that, Lucian was a board certified internal medicine doctor practicing in New York. Lucian trained in internal medicine at Columbia University Medical Center in New York and completed both medical school and his undergraduate studies at Tufts University.



• **Rich Wilmot**, Head of Corporate Venturing, *Philips*

Rich is the head of corporate venturing at Philips. Prior to his current role, Rich launched and led a healthcare market diligence team responsible for market opportunity assessment on a global basis across all Philips businesses. Rich joined Philips from Partners HealthCare, where he was a principal for the Partners Innovation Fund (PIF), and oversaw the creation, launching and funding of new ventures generated from Partners innovative research discoveries. He also spent time in the investment banking industry, working for both Bank of America as well as Deutsche Bank Securities. Rich holds degree from Harvard University in engineering sciences and was an adjunct professor at Tufts University for several years where he taught a course on Entrepreneurial Finance.



• **Ying Tam**, Head, Digital Health Cluster, Venture Services, *MaRS*

Ying Tam is a seasoned entrepreneur and business executive, and is currently Head of Digital Health, Venture Services for MaRS, one of the world's leading urban innovation hubs. MaRS works with a large network of corporate partners and venture funds to help entrepreneurs launch and grow the innovative companies that are changing the future. Ying has co-founded several start-up companies, including Mindful Scientific, a medical device company addressing concussion diagnostics and management, abridean (acquired by nCipher PLC), a software company developing application provisioning and identity management solutions, and i-HRx (acquired by HealthConnex), a digital health company focused on chronic disease management. He has significant strategic and functional experience with operating roles in a wide range of organizations, from early stage companies to major multi-national corporations. Previously, Ying was President & Managing Director of Maritech Software (acquired by AKVA Group ASA), an early stage mid-market ERP software and consulting company, Vice President in the Management Consulting Practice at Ernst & Young, and has held Director level positions at CGI and SAP. He began career at IBM where he held positions with increasing responsibilities, including roles in product development, sales and marketing. Ying has a strong track record of mentorship and involvement in the entrepreneurial ecosystem. He has been a mentor for the Entrepreneurship Program at Dalhousie University for 3 years, had a stint as Entrepreneur-in-Residence for PropellCT, the pan-Atlantic start-up accelerator, and is currently mentor / advisor for several fledgling start-up companies, and aspiring entrepreneurs. He has been on the boards of public, private and not-for-profit organizations, and currently serves as Director on the Board of Ogden Pond Technology Group. Ying attended Trinity College at the University of Toronto, where he focused on Computer Science and Cognitive Psychology.

BIG DATA IN HEALTHCARE

TRACK 2



• **Tom Hawes**, Managing Director, *Sandbox Industries* 

Tom Hawes is a Managing Director of the BlueCross BlueShield Venture Fund. He serves on the Board of Directors of AbilTo, HeartFlow, ID Experts, Lumiata, Oncology Analytics, Patientco, and Phreesia and formerly on the Board of InVivoLink, Nexidia and Wellspring Healthcare. Before joining Sandbox, Tom matched at Yale School of Medicine for residency and completed his first year of medical training at Greenwich Hospital. During his medical training, he worked on clinical studies at the ISK Institute for Orthopaedics and Sports Medicine and on outcomes research at the National Cancer Institute and NYMC's Cardiothoracic Surgery Department. Tom is on the National Advisory Board of the Desmoid Tumor Research Foundation. Tom holds a BA from Brigham Young University, an M.D. from New York Medical College and an MBA from Harvard Business School. He is also a Kauffman Fellow.



• **Annie Hazlehurst**, Founde, *Faridan*

Annie Hazlehurst is the Founder of Faridan which makes early stage technology investments. Her current investment interests include next generation health and artificial intelligence. She has invested in and worked with founders around the world bringing innovative technology to health, enterprise, finance, materials, and other sectors. Previously, Annie made early stage technology investments for DFJ. Over the years, she has also worked with Capricorn Investment Group, Mubadala Development Company, and Morgan Stanley. Annie has lived and worked in Africa, Asia and the Middle East. She serves on the Board of Directors of Human Longevity, Gro Intelligence, and Aceso Global. Annie graduated Magna Cum Laude from Brown University with a BS in Bioengineering; she holds an MS Environment and Resources from Stanford University and an MBA from the Stanford Graduate School of Business.



• **Dylan Morris**, Investment Team, *Innovation Endeavors*

Dylan is a member of the Investment Team and is passionate about accelerating the future of biology. He is excited about opportunities that leverage data to make biological engineering more tractable. He cares deeply about human health and is eager to explore creative ways to stimulate biomedical research and hasten the pace of innovation in this area. Prior to joining Innovation Endeavors, Dylan cofounded Integrated Plasmonics, a venture-backed medical device company that developed novel optical sensor technology for low-cost, distributed diagnostics. At Integrated Plasmonics, Dylan was responsible for fundraising, recruiting, business development, and corporate strategy. Dylan received his bachelor's degree in Computer Science from Harvard University, where he conducted original research in primate cognitive neuroscience. He worked in the software industry for several years before enrolling in a Biophysics PhD program at the California Institute of Technology. His research at Caltech involved computational investigations into bacterial structural biology.



• **Millie Liu**, Founding Partner & Managing Director, *Procyon Ventures*

Millie Liu is a founding partner and managing director of Procyon Ventures, focusing on helping entrepreneurs with deep technology turn their ideas into great businesses with global reach. She was previously at APT, an enterprise data analytics startup acquired by Mastercard for \$600m where she helped Fortune 50 clients such as Walmart and P&G make better strategic decisions leveraging data. She also was a cofounder of Fadmatics, an MIT startup using machine learning to perform automatic event detection. And she previously worked in private equity in China with a focus on growth equity.



• **Tom Miller**, Managing Partner, *GreyBird Ventures*

After receiving a degree in Nuclear Engineering from the University of Massachusetts at Lowell, Tom studied Medical Physics at the Harvard/MIT Health Sciences and Technology joint program graduating with a Masters degree in 1982. During his academic career he worked at Los Alamos, the Swiss Institute for Nuclear Research (now the Paul Scherer Institute), Brookhaven National Laboratory, and the Massachusetts General Hospital as a research associate in radiation biophysics. Tom then joined Siemens Medical Systems where, after 9 years, he became the first non-German CEO of a German factory and business unit. He left Siemens after 15 years to become CEO of the global medical operations of Carl Zeiss. Completing a successful turnaround, he joined Analogic Corporation as CEO. After three years and a doubling of the stock price, Tom left to become CEO of LightLab Imaging, a start-up that he helped to establish. Completing a profitable sale of LightLab, Tom re-joined Siemens eventually serving as a member of the operating board of Siemens Healthcare and the CEO of Customer Solutions Division, responsible for 26,000 employees in over 130 countries. Tom co-founded GreyBird in mid-2013 with an investment focus on technologies enabling precision medicine diagnosis.

Track 3		Presenters
8:00 AM - 8:50 AM	 VENTURE VALUATION GLOBAL VALUATION SERVICES  GALEN GROWTH ASIA VALUATION & HEALTHTECH IN ASIA	<ul style="list-style-type: none"> • Patrik Frei, Founder & CEO, <i>Venture Valuation AG, Switzerland</i> • Julien de Salaberry, Co-Founder, <i>The Global Cancer Research and Commercialization Fund</i>
9:00 AM - 9:50 AM	 McDermott Will & Emery AVOIDING PITFALLS IN THE LEGAL LANDSCAPE	<ul style="list-style-type: none"> • Byron Kalogerou, Partner, <i>McDermott Will & Emery, Boston</i> • Albert Sokol, Partner, <i>McDermott Will & Emery, Boston</i> • Jeff Bailey, Chairman and Chief Executive Officer, <i>Neurovance</i>
10:00 AM - 10:50 AM	 LIFE SCIENCE NATION Connecting Products, Services & Capital FUNDRAISING BOOT CAMP	<ul style="list-style-type: none"> • Dennis Ford, Founder & CEO, <i>Life Science Nation</i>
11:00 AM - 11:50 AM	 LIFE SCIENCE NATION Connecting Products, Services & Capital ASIA INVESTORS LANDSCAPE	<ul style="list-style-type: none"> • Michael Quigley, VP of Market Research, <i>LSN</i> • Shaoyu Chang, Director of Research, <i>Asia Business Development Liaison, LSN</i>

Presenters

- **Patrik Frei**, Founder & CEO, *Venture Valuation AG, Switzerland*

Workshop: Valuation & HealthTech in Asia

Dr. Patrik Frei is founder and CEO of Venture Valuation AG, Switzerland. He started the company in 1999 when he noticed a need for independent valuation services in high growth industries during a collaboration with Novartis Venture Fund, which became his first client. Since then he has been involved in over 400 valuations for investors as well as biotech, Pharma and medtech companies. Venture Valuation also runs Biotechgate, a global Life Sciences database including company/product profiles, deal information and investors. Patrik graduated from the Business University of St. Gallen and completed his Ph.D thesis ("Assessment and valuation of high growth companies") at the Swiss Federal Institute of Technology, EPFL Lausanne. Patrik was a board member and one of the original founders of Ineo, a holding company of the Swiss dental implant VC-backed firm Thommen Medical. He is also the Chairman of Ophthalmopharma, a Swiss based biotech ophthalmology company, where he successfully out-licensed a portfolio of 4 products. Furthermore, Patrik is member of the board of Kleinkraftwerk Birseck AG (KKBN:Berne) a publicly quoted cleantech company. Patrik's articles have been published in a number of scientific journals including "Nature Biotechnology", "Drug Discovery Today" and other business publications ("Starting a Business in the Life Sciences: From Idea to Market" and "Building Biotechnology: Starting, Managing, and Understanding Biotechnology Companies").



- **Julien de Salaberry**, Co-Founder, *The Global Cancer Research and Commercialization Fund*

Workshop: Valuation & HealthTech in Asia

Julien is the co-founder of The Global Cancer Research and Commercialization Fund which is an impact investment fund focused on fostering collaboration between leading global research institutes and relevant research foundations, joined with investment capital. Its mission is to harness this new business model for a more informed allocation of research funding and investment capital around important cancer inflection points. After many years as a senior executive in the healthcare industry, Julien founded The Propell Group, which is the leading healthtech boutique investment and venture building firm, based in Singapore. More recently, Julien also co-founded Galen Growth Asia, with fellow healthtech entrepreneurs and investors, to accelerate the building of the Asia ecosystem, which is fast becoming the Asia healthtech catalyst. Julien believes strongly in the value of collaboration as a catalyst for the growth and transformation of healthcare. He therefore contributes regularly to the space as an advisor to early stage companies and a mentor to incubators/accelerators. Julien is a thought leader and regular speaker on the topics of healthcare disruption and innovation. He has over 19 years of experience in healthcare with leading brands including Eli Lilly, Boston Scientific, Baxter, GSK, Merck&Co focusing on growth strategy and execution.





EARLY STAGE ENTREPRENEUR WORKSHOPS

- **Byron Kalogerou**, Partner, *McDermott Will & Emery, Boston*

Workshop: Avoiding Pitfalls in the Legal Landscape



Byron S. Kalogerou is the Chair of the Firm's Life Science Industry Group and head of the Boston Corporate Advisory Practice Group. Byron focuses his practice on domestic and cross border mergers and acquisitions, corporate finance and joint ventures and alliances. He has substantial on the ground experience in structuring mergers, acquisitions, divestitures and joint ventures on six continents. Byron has extensive industry background in the medical device, fire and security, energy, telecom and industrial sectors. Before his move back to private practice, Byron spent 17 years in-house, including 14 years at Tyco International, where he served in a variety of roles including as general counsel of its fire and security business, its telecommunications business and as general counsel of its international legal department, a function he created. He has handled hundreds of M&A transactions. These include Tyco's most significant transactions, including the \$12 billion acquisition of AMP Inc., the \$850 million purchase of AT&T Submarine Systems, and the \$2.2 billion initial public offering of TyCom Ltd. In addition, he handled many of Tyco's medical device company acquisitions.

- **Albert Sokol**, Partner, *McDermott Will & Emery, Boston*

Workshop: Avoiding Pitfalls in the Legal Landscape



Albert (Al) L. Sokol has nearly 40 years of experience representing a variety of public and private technology and life sciences companies in multinational deals. Of particular relevance to "What a Startup CEO Needs to Know", one of the workshop topics at the Life Science Nation's conference on Redefining Early Stage Investments, he has advised many CEOs and investors about company-building issues. He represents businesses and investors in a wide range of matters, such as venture capital and private equity investments and transactions, general corporate counseling, mergers and acquisitions, collaborations, spin-offs, strategic alliances, licenses and executive compensation issues. After attending Yale University, Al engaged in micro-credit activities for four years in Lusaka, Zambia, primarily as an executive of Zambia's national Credit Union Association. He then attended Boston University Law School, and became an Editor of the Law Review. Mr. Sokol has been a frequent speaker at conferences and has authored articles on topics relevant to his clients' industries.

- **Jeff Bailey**, Chairman and Chief Executive Officer, *Neurovance*

Workshop: Avoiding Pitfalls in the Legal Landscape



Mr. Bailey has held executive and leadership positions in the pharmaceutical and diagnostic imaging fields for over 30 years. Recently, he had served as President and Chief Executive Officer of Lantheus Medical Imaging Inc., where he and team launched the IPO. Mr. Bailey had previously served as Chief Operating Officer of Fougere Pharmaceuticals and Chief Commercial Officer for King Pharmaceuticals. He was also President and General Manager of an operating unit team at Novartis Pharmaceuticals. Earlier, he held commercial leadership positions at Johnson & Johnson subsidiary Janssen Pharmaceutica. Additionally, he had extensive supply chain experience at Johnson & Johnson. Mr. Bailey earned a business degree from Rutgers University.

- **Dennis Ford**, Founder & CEO, *Life Science Nation*

Workshop: Fundraising Boot Camp



Dennis Ford is an entrepreneur and author with expertise in sales, marketing, and business development. He has spent most of his career launching new companies. Over the last decade, he has worked extensively with global alternative investors interested in high-growth early-stage technologies. His expertise encompasses using database subscription services to create business solutions and using the Internet to create an interactive dialog between buyers and sellers. He is a big proponent of using profiling and matching technology to find that all-important business fit in the marketing and selling process. Before LSN, Dennis was the President and CEO of Brighton House Associates (BHA). BHA was launched in order to improve the way hedge fund and private equity fund managers raised capital and marketed their funds to investors. Ford is the author of *The Peddler's Prerogative* and *The Fund Manager's Marketing Manifesto*, two well-received sales and marketing books. His latest book is *The Life Science Executive's Fundraising Manifesto*.

- **Michael Quigley**, VP of Market Research, *Life Science Nation*

Workshop: Asia Investors Landscape



Michael Quigley is the VP of Market Research for LSN in Boston, Massachusetts. He has been with the company for 4 years, researching life science investors from around the globe. In addition to managing a team of research analysts in the US and abroad, Michael uses his global reach and understanding of the early stage investor arena to make LSN's Redefining Early Stage Investment Conference series one of the most compelling life science conferences today. He is a key contributor in designing content and selecting dynamic relevant topics and recruiting world renown investors. Michael and his team also assist in preparing global investor target lists for LSN and Boston Innovation Capital clients. Michael also participates in the planning and execution of global investor road shows. Michael and his team also create content for LSN's Next Phase weekly newsletter, he and his team write about their latest observations from the life science private investment ecosystem. Michael earned his bachelor's degree in Economics and Finance at Bentley University.

- **Shaoyu Chang**, Director of Research & Asia Business Development Liaison, *Life Science Nation*

Workshop: Asia Investors Landscape



Shaoyu is Director of Research & Asia Business Development Liaison at Life Science Nation, Shaoyu has spent the last two years building relationships for LSN in Asia, specifically China, Hong Kong, and Taiwan. Shaoyu also specializes in investor outreach and market research for Asian partners. Shaoyu does technical review and writing in support of biotech and medtech entrepreneurs with their fundraising campaigns. Prior to LSN, Shaoyu served as Research Scholar at Sanford School of Public Policy of Duke University. Shaoyu has gained expertise in his research that focused on the global R&D of medical innovations against antimicrobial resistant microorganisms. Shaoyu received a Master of Public Health from Harvard Chan School of Public Health and an M.D. from National Taiwan University. Shaoyu is US Regulatory Affairs Certified with extensive experiences in clinical trials and pharmaceutical development.

Track 4 Moderator & Panelists


1:00 - 1:50 PM

ASIA PHARMA PARTNERS

- **Winston Town**, Managing Partner, *FC Capital* 
- **Jeffrey Moore**, President, *MP Healthcare Venture Management*
- **Tianle Redanz**, Director of Business Development, *Simcere of America*
- **Weimin Tang**, Executive Director, *Jiangsu Hengrui Medicine*
- **Weiyong Sun**, Senior Director External Scientific Affairs, *Daiichi Sankyo*


3:00 - 3:50 PM


ASIA MEDTECH PARTNERS

- **Tianhong Xu**, Partner, *Virtus Inspire Ventures* 
- **Bin Li**, Partner, *Ally Bridge Group*
- **Ilan Jude**, BD Lead at Business Innovation Center, *Konica Minolta Business Solutions U.S.A.*
- **Jean Yao**, Founder and Managing Partner, *Med Qiao Group*
- **Yongwei Zhang**, Chief Operating Officer, *Complete Genomics*

4:00 - 4:50 PM

ASIA-PACIFIC INVESTORS

- **Jimmy Lu**, Managing Director, *WI Harper Group* 
- **Judith Li**, Partner, *Lilly Asia Ventures*
- **Lu Zhang**, Managing Partner, *NewGen Capital*
- **Vincent Xiang**, Partner, *Frontline BioVentures*
- **Yao Li Ho**, Business Development Director, *LYFE Capital*

 Moderator




• **Winston Town**, Managing Partner, *FC Capital* 

Winston is the managing partner at FC Capital. Prior to joining FC Capital, Winston served as Vice President at Diamond BioFund, a US\$300M evergreen venture fund as well as Chairman and President of Fountain Biopharm Inc. He was formerly CEO of Panacor Bioscience and spearheaded a successful drug approval development program in collaboration with pharmaceutical companies in the US and Japan. He also worked for GloboMax LLC (acquired by ICON), a US based CRO and served as senior VP at its subsidiary, GloboAsia LLC. His product development expertise covered from small molecules to large molecules as well as botanical drugs. He has managed 11 successful IND filings with 2 NDAs during his career. He has in-depth commercialization and development experiences with pharmaceutical companies in Asia and in the United States and is also well connected in the financial communities.



• **Jeffrey Moore**, President, *MP Healthcare Venture Management*

Jeff Moore is President of MP Healthcare Venture Management (MPH). Previously, Dr. Moore was a Kauffman Fellow with the early stage venture firm Research Corporation Technologies. He has held various business and scientific roles at Millennium Pharmaceuticals and Scriptgen. He received his DPhil from Oxford, postdoctoral training at Harvard and MBA as a Sloan Fellow at MIT. MPH is a Boston-based lifesciences venture capital firm investing in seed to late stage companies developing innovative therapeutics, platform technologies and vaccines.



• **Tianle Redanz**, Director of Business Development, *Simcere of America*

Dr. Tianle Redanz is the director of Business Development in Simcere of American Inc. She is responsible for the strategy and operational activities of global BD in Simcere. She is majorly involved in the project selection and evaluation activities, assisting expert consultation activities, and establishing the company's global BD process. Tianle received her B.S. in Medicinal Chemistry from Beijing Medical University in 1998. And in 2004, she got her Ph.D. in Medicinal Chemistry from University of Rhode Island. Tianle received her post-doctor training in Cornell Medical School. She is the patent owner of synthesizing Nicotinamide Riboside (NR), a newly developed vitamin, which is known to be the aging modulator. In 2015, the first commercial product of NR came to the US market. In 2012, Tianle co-founded Garbo Biotech in order to bring NR products to China. Tianle was a key account manager in DiscoverRx from 2014-2016. She was responsible for business development with major pharmaceutical or biotechnology companies. Tianle provided them technology support and consultancy in drug discovery and development process. Tianle has coauthored 20+ publications and 10+ patents pertaining to the design and synthesis of lead candidate compounds for genetic disorders, oncology and infectious diseases.



• **Weimin Tang**, Executive Director, *Jiangsu Hengrui Medicine*

Dr. Weimin Tang serves as our Executive Dir. Global Business Development. Previously, Dr. Tang served as Vice President of global business development and drug discovery at Crown Bioscience, Prior to Crown Bioscience, Dr. Tang was Principal Scientist of Johnson and Johnson Research from 2002 to 2010. Over the course of his career, Dr. Tang has served Synaptic Pharmaceuticals (now Lundbeck Pharmaceuticals), American Cyanamid (now Pfizer); Bristol Myer Squibb, Hoechst (now Sanofi) with varies function in research and development. Dr. Tang received a Bachelor's Degree from Zhejiang University, Master Degree from Chinese Academy of Sciences and PhD from Rutgers University.



• **Weiyong Sun**, Senior Director External Scientific Affairs, *Daiichi Sankyo*

Dr. Weiyong Sun is currently Senior Director, External Scientific Affairs at Daiichi Sankyo Pharma Development. He joined Daiichi Sankyo Japan in April 2002. He was involved in a broad range of R&D activities from target discovery to clinical development of a number of anti-diabetes drugs. In October 2007, Dr. Sun was elected to be assigned to work for Daiichi Sankyo Research Institute in the U.S. He was responsible for identifying and evaluating in-licensing, partnering and research collaboration opportunities. His current focus is in Cardiovascular, Metabolism and Internal Medicine therapeutic areas. Dr. Sun received an M.D. from Beijing Medical University (now Peking University Medical School), a Ph.D. in Biochemistry from the University of Tokyo and an MBA from Columbia Business School. He was a postdoctoral fellow in the Blood Research Institute, Medical College of Wisconsin.

ASIA MEDTECH PARTNERS

TRACK 4

• **Tianhong Xu**, Partner, *Virtus Inspire Ventures* 



Dr. Tianhong Xu is a partner of Virtus Inspire. Dr. Xu's life science experience spanned over 15 years as venture capitalist, UN officer, entrepreneur, research and clinical doctor. He focuses on investments in the medical device, biotech and healthcare service space. He was a Partner at WI Group and Vango Capital, responsible for medtech investment. Previously, he was a Medical Industry Expert for United Nations-Industrial Development Organization (UNIDO), where he directed the upgradation of medical industrial clusters in China through investment promotion, technology transfer, and management consulting. He was co-founders of two genediagnosis and personalized medicine companies. Prior to that, he was a clinical doctor at Renji Hospital in China. He earned his PhD in Molecular and Human Genetics from Baylor College of Medicine in Houston, Texas, and MD from Fudan University, Shanghai, China.

• **Bin Li**, Partner, *Ally Bridge Group*



Dr. Bin Li is the founder and CIO of ABG-LB Healthcare Fund and a partner of Ally Bridge Group, a global healthcare investment fund based in Hong Kong. Previously, he was a Managing Director and the Head of Greater China Healthcare Research at Morgan Stanley and led the coverage of Greater China healthcare industry. Since he moved to Morgan Stanley and established the healthcare research practice in Hong Kong in 2008, he had been ranked as the top analyst in China healthcare industry by the most widely recognized investor surveys. He was ranked No. 1 Asia Healthcare Analyst by the Institutional Investor (II) for seven consecutive years (2008-2014) and No.1 China Healthcare Analyst each year by II since the poll started in 2010 (2010-2014). He was also repeatedly ranked as No. 1 Asia Healthcare Analyst by all other independent investor surveys including Greenwich and Asiamoney. In addition, he was rated as No. 1 in Wall Street Journal's Best Asia Healthcare Analysts poll for his stock selection in 2010. Before joining Morgan Stanley, he was a senior healthcare research analyst at Merrill Lynch (Hong Kong) and responsible for the firm's stock research efforts on Asia healthcare. Before moving to Hong Kong in 2007, he was a key member of a top-rank US pharmaceutical research team at Merrill Lynch based in New York.

• **Ilan Jude**, BD Lead at Business Innovation Center, *Konica Minolta Business Solutions U.S.A.*



Ilan Jude leads investments and partnerships at Konica Minolta Business Innovation Center. Successful start-up executive (CFO, Bus Dev) who has worked with both software and hardware companies, led acquisitions from both buy-side and sell-side, and participated in fundraising projects totaling over \$100M. His previous role was VP Finance and Business Development at Scifiniti, an innovative solar wafer start-up where he helped raise \$6M from current investors and opened doors to several strategic industrial partners. Prior to that he was a CFO of an education SaaS company which he helped sell to McGraw-Hill Education for >\$25M, a co-founder of a privacy-related web service startup, a VP Corporate Development for a Broadband Wireless equipment public company where he led strategic searches and a \$20M acquisition. He also had a stint as a VC in Israel, where he reviewed many early stage start-ups.

• **Jean Yao**, Founder and Managing Partner, *Med Qiao Group*



Jean Yao, PhD, is the founder of Med Qiao Group and has been active within the technology community for over twenty years as a venture capitalist, consultant and technologist. She brings broad experience in the Bio/Med-Industry, having worked with startups, institutional and strategic VCs to expand the market in China. With strong technical background in bio-med development, she has high interest in emerging technologies, including Diagnostics, Medical technology and Health IT.

• **Yongwei Zhang**, Chief Operating Officer, *Complete Genomics*

Yongwei Zhang, Ph.D. serves as Chief Operating Officer of Complete Genomics, a wholly-owned subsidiary of BGI-Shenzhen, world's largest genomics service company. He has also served as Deputy Director of BGI Research, the R&D arm of BGI-Shenzhen. Dr. Zhang has over 20 years of experience in optics-based instruments and systems. He was a Co-Founder of telecom component startup company iolon, Inc, which has raised ~\$100million VC funding between 1999 and 2003. He joined biotech startup Guava Technologies in 2005, where he held positions with increasing responsibilities. Guava was later acquired by Millipore, subsequently by Merck KGaA. As Head of New Product Introduction, he helped to develop and manufacture several generations of Guava flowcytometry instruments and reagents, including the award-winning Muse Cell Analyzer. Dr. Zhang is also a strong advocate for STEM education. He serves as a Board Member of nationally top-ranked Saratoga School Union District. Dr. Zhang received his B. Eng in Precision Instruments and B.Sc. in Applied Mathematics from Tsinghua University in Beijing, his M.S. in Computer Science, M.S. and Ph.D. in Mechanical Engineering from the Johns Hopkins University in Baltimore, MD.



ASIA-PACIFIC INVESTORS

TRACK 4

• **Jimmy Lu**, Managing Director, *WI Harper Group* 



Jimmy Lu is a Managing Director of WI Harper Group, a venture capital firm with over \$1 Billion of assets under management investing in Greater China and the U.S. He is based in the San Francisco office and focuses on the Healthcare and TMT sectors. Jimmy currently serves on the boards of WI Harper's investments in CNano Technology, PaperG/Thunder and Kindstar Globalgene Technology and previously served as a director on the boards of China Diagnostics Medical Corporation, StemCyte International and Quixey Inc. Prior to joining WI Harper, Jimmy co-founded and was a General Partner of iD Ventures America (formerly Acer Technology Ventures), which managed the Acer Technology Venture Fund and IP Fund One. In those funds, he was involved in key start up investments, including iRobot Corporation (NASDAQ: IRBT) and Harmonix Music (creators of the Guitar Hero and Rock Band franchises, acquired by MTV/Viacom; NYSE: VIA). Prior to iD Ventures America, Jimmy was part of the Acer Group Executive Management Team as General Counsel, with primary responsibility for structuring and negotiating Acer's world-wide joint ventures, strategic alliances, venture capital transactions and M&A deals. Before joining Acer, Jimmy was with Bingham McCutchen in San Francisco, specializing in M&A and venture transactions, debt and equity financings and public securities work. He also spent several years as a banker with JP Morgan in New York City covering Fortune 100 accounts based in the Western United States.

• **Judith Li**, Partner, *Lilly Asia Ventures*



Judith J. Li, is a Partner at Lilly Asia Ventures (LAV), based in Hong Kong / Shanghai and focused on early and growth stage investments across biopharmaceuticals, medical devices, and diagnostics both domestically and cross-border. Judith holds board appointments at a variety of LAV's portfolio companies including Nextcure, Crown Biosciences, Just Biotherapeutics, and Veritas Genetics. Her prior experience includes McKinsey's New York office, hospital administration at Partners Healthcare, and co-founding an interventional nephrology medical device venture. Judith holds a B.A. in Neurobiology from Harvard and M.B.A. from Harvard Business School, and currently resides in Hong Kong with her husband Ben, splitting her time between Hong Kong, Shanghai, and the Bay Area.

• **Lu Zhang**, Managing Partner, *NewGen Capital*



Lu Zhang is the Founding and Managing Partner of NewGen Capital. Prior to starting NewGen, she was a Venture Partner at Fenox Venture Capital. She participated in over 20 investments and assist M&A of the portfolios. Lu was also the Founder and CEO of Acetone Inc. (acquired 2012), a start-up focused on non-invasive technology for the early diagnosis of Type II diabetes. She has also worked as a consultant at the United Nations Industrial Development Agency and was the former head of International Student Entrepreneurs Union in China. Lu received her M.S. in Materials Science and Engineering from Stanford University and holds over a dozen patents. Lu is frequently invited to speak at events and be advisors and mentors to several innovation programs and incubators in Silicon Valley.

• **Vincent Xiang**, Partner, *Frontline BioVentures*



Dr. Vincent Xiang is a Partner of Frontline BioVentures. He has over 20 years of experience in the life sciences industries in the U.S. and China. From 2013 to 2016, Dr. Xiang was Managing Director and Head of international investments & business development at Humanwell Healthcare Group (600079.SH), which has \$1.3B/year in revenue in 2015. He led the \$550M acquisition of US Epic Pharma in 2016, the largest M&A ever done by a Chinese healthcare firm at that time. Prior to that, he worked as Managing Director of Burrill Life Science Venture Capital Fund, scouting first in class assets. From 2004 to 2012, Dr. Xiang was Portfolio Manager/Analyst at Franklin Templeton, investing in global life science companies at all stages. Previously, he was Vice President of business development at Genyou, a US biotech start-up. He was also Director of venture investment at Acacia Research, Associate at BioAdvance (a healthcare Angel fund), and Irvington Fellow at Skirball Center and licensed his patented technology to Millennium Pharmaceutical for royalty payments. Dr. Xiang began his career at Sinopharm in China. Dr. Xiang received his Ph.D. in molecular biology from University at Stony Brook, MBA from the Wharton School, and B.S. in Immunology and Microbiology from Fudan University. He is a founding member of BayHelix Group, founders and board members of two life science startups.

• **Yao Li Ho**, Business Development Director, *LYFE Capital*



Yao Ho is a business development director at LYFE Capital and is part of the International Business development team at our Silicon Valley offices. Prior to joining LYFE Capital, he was a part of Yangtze River Pharmaceutical Group (one of the largest pharmaceutical companies in China privately held) where he was a Business Development Manager. At Yangtze River Pharmaceutical Group, he was part of a small team, located in San Francisco, that would help the multibillion parent organization source, evaluate, coordinate due diligence and negotiate with potential international partners residing in the United State, Europe and Japan. Yao has also worked at various diagnostics, nanotechnology and digital health startups. He started his career as an R&D Engineer and was part of the founding team for several companies. A local Californian and raised in Silicon Valley, he was always allured to the startup ecosystem around him. Realizing that China is to become one of the leading countries in the world he took steps to maintain his mandarin and also focus in the industry that he was originally trained for. Yao is an MBA graduate from Tsinghua University in partnership with MIT and Bachelors in Biomedical Engineering from UC-Irvine with a specialization in bio-photonics and research in microfluidics.

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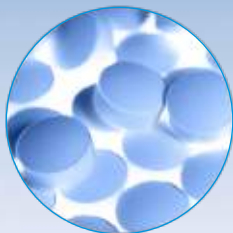
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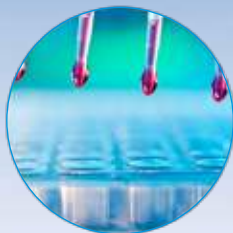
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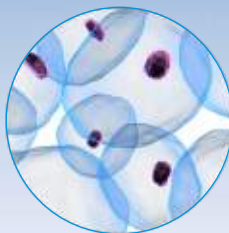
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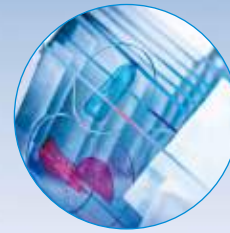
Small Molecule Drug R&D
and Manufacturing



Biologics R&D and
Manufacturing



Cell Therapy
and
Gene Therapy



Medical Device
Testing



Molecular Testing
and
Genomics

14,000

employees globally

>2,000

collaborators around the world

26

sites and offices
worldwide

6,000,000

sq. ft. of lab and
manufacturing space



- COMMANDANT'S ROOM - 10TH FLOOR

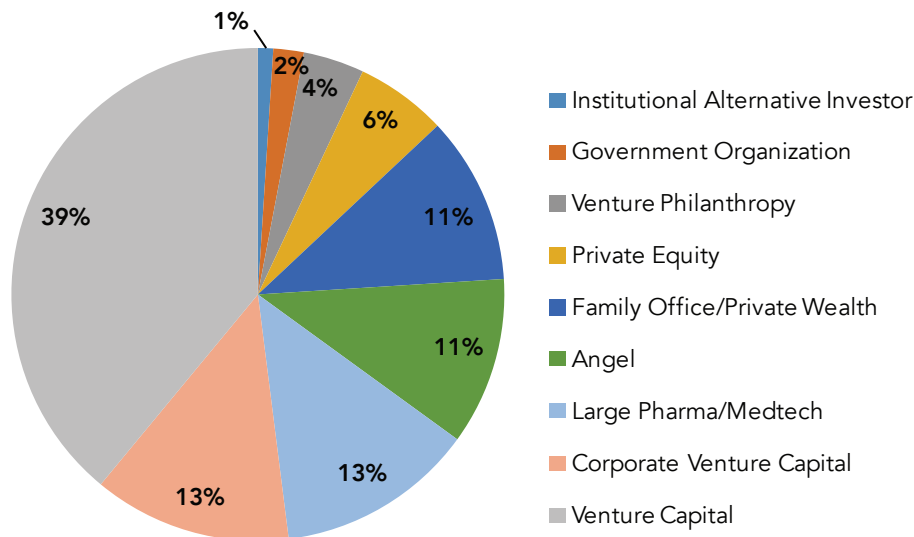
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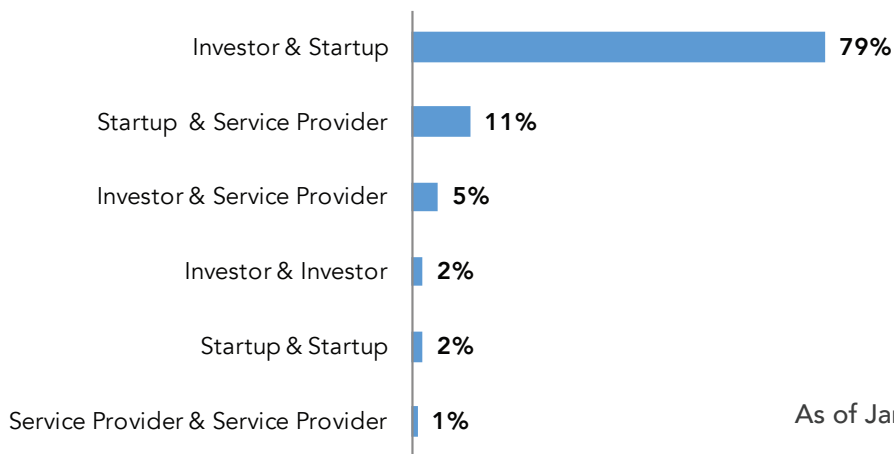
RESI San Francisco 2017 Investor Breakdown



DYNAMIC PARTNERING FORUM

BASED ON FIT

Who Meets with Whom at RESI San Francisco 2017



As of Jan. 3, 2017

RESI provides a partnering forum for all stakeholders in the early stage life science world to reach out to others and build the relationships that will carry new technologies towards commercialization.





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JLABS, part of Johnson & Johnson Innovation, is a network of state-of-the-art laboratories and core research facilities across North America. JLABS accelerates transformative healthcare solutions by providing essential resources and connections to early-stage innovators— all in a no-strings-attached model. In addition, a robust life science innovator curriculum gives entrepreneurs the knowledge to navigate one of the most complex and highly-regulated industries in the world. The JLABS network includes seven facilities, located in San Diego, San Francisco, South San Francisco, Boston, Lowell, Houston and Toronto.



Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors. The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



Bayer is an innovation company with a more than 150-year history and core competencies in the fields of health care and agriculture. We develop new molecules for use in innovative products and solutions to improve the health of humans, animals and plants. Our research and development activities are based on a profound understanding of the biochemical processes in living organisms. Bayer is committed to the principles of sustainable development and acts as a socially and ethically responsible corporate citizen.



McDermott Will & Emery is a premier international law firm with a diversified business practice. Established in 1934 as a tax practice in Chicago, Illinois, we have offices in Boston, Brussels, Chicago, Dallas, Düsseldorf, Frankfurt, Houston, London, Los Angeles, Miami, Milan, Munich, New York, Orange County, Paris, Rome, Seoul, Silicon Valley and Washington, D.C. McDermott has 80 years of serving a broad range of client interests. Our Life Sciences Industry Group is composed of 135 professionals, 60 with advanced science degrees and many others with government and industry experience, working across 19 offices around the world. With insights drawn from the only health practice ranked Tier 1 nationally by Chambers USA and our global reach, we deliver integrated business solutions to our clients, bringing the required experience from our leading tax, health, intellectual property, antitrust and regulatory practices to solve our client's challenges.

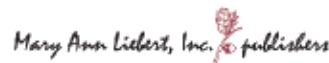


WuXi AppTec is a leading global pharmaceutical, biopharmaceutical, and medical device open-access capability and technology platform company with global operations. As an innovation-driven and customer-focused company, WuXi AppTec provides a broad and integrated portfolio of services to help our worldwide customers and partners shorten the discovery and development time and lower the cost of drug and medical device R&D through cost-effective and efficient solutions. With its industry-leading capabilities in small molecule R&D and manufacturing, biologics R&D and manufacturing, cell therapy and gene therapy R&D and manufacturing, medical device testing, and molecular testing and genomics, WuXi platform is enabling more than 2,000 innovative collaborators from more than 30 countries to bring innovative healthcare products to patients, and to fulfill WuXi's dream that "every drug can be made and every disease can be treated."



Created in 1979 by the healthcare technology industry, Medmarc's purpose is to be the superior provider of liability insurance and related risk management solutions and to support the development, testing and delivery of products that save lives and improve the quality of life. Through our strategic alliances we offer tailored insurance protection specifically designed for the broad spectrum of needs of the medical technology and life sciences industry. From ideas and prototypes to the reality of commercialization and success – We can Meet Your Changing Needs.

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PARKING OPTIONS

Preferred Parking:

Olympic Parking Garage

665 Sutter Street
415-359-1626

Other Parking Options Near the Venue:

Downtown Garage - Corner of Mason/O'Farrell

Sutter/Stockton Garage - 330 Sutter Street

Propark Garage - 520 Mason Street

AIRPORT TRANSPORTATION

Airport Express:

415-775-5121
www.airportexpressSF.COM
Available 5am—10pm

Super Shuttle:

800-258-3826
www.supershuttle.com
Available 24 hours

Lorrie's Shuttle:

415-334-9000
www.gosfovan.com

PUBLIC TRANSPORTATION

Bay Area Rapid Transit (Bart)

www.bart.gov
Please be advised that the closest station to the venue is the Powell Street Station.

San Francisco Municipal Transportation Agency:

www.sfmta.com
Bus System for the City of San Francisco

WIFI

Network: **MMC BALLROOM WIFI**
Password: **LIVINGMEMORIAL1946**

COAT RACKS

Coat racks are available in the 10th and the 11th floor for coats and jackets.

LUGGAGE STORAGE

Complimentary luggage storage for all in-house guests is available at the bell desk located in the lobby.

RESTROOM LOCATIONS

Restroom locations are as follows:

- 2nd Floor Theatre - Same Floor
- 3rd Floor Boardroom - 2nd Floor
- 10th Floor Function Rooms - 10 M
(Stairway and elevator access are available)
- 11th Floor Function Rooms - Same Floor



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EARLY STAGE
INVESTMENTS

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SEPTEMBER 25, 2017

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NEW YORK CITY, NY

NOVEMBER 15, 2017

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