

JUNE 19, 2017 SAN DIEGO, CA



Early stage investors, fundraising CEOs, scientist-entrepreneurs, strategic partners, and service providers now have an opportunity to Make a Compelling Connection

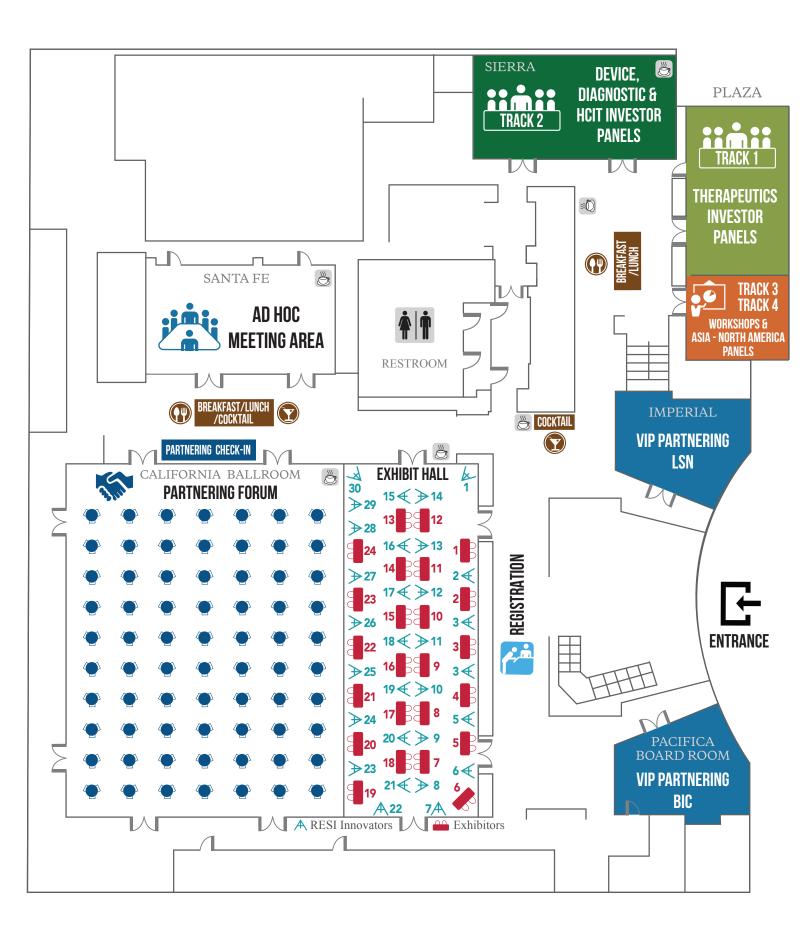
ONSITE GUIDE











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WELCOME TO RESI







On behalf of LSN and our title sponsor JLABS, thank you for joining us today for our first RESI San Diego event. We're grateful that so many of you have joined us today to welcome us to RESI's latest stop on the road.

We're excited to present the RESI Innovation Challenge, a showcase of 30 companies from all over the world that were selected from nearly a hundred applicants by LSN's Scientific Review Team. Throughout the exhibit area, RESI Innovators are showcasing their technologies on poster displays. Inside your RESI badge you'll find five tokens of RESI Cash you can use to "invest" in the most promising of these technologies. The winning companies that attract the greatest amount of investment will be announced at the cocktail reception tonight.

In RESI Partnering, hundreds of senior executives from investment and strategic firms will come face to face with early stage entrepreneurs. With so many participants on both sides of the table, finding the right fit is more important than ever. By using the RESI Partnering platform to filter fellow attendees, you can book up to 16 meetings based on fit and begin dialogues with partners who align directly with your focus areas. With that match as a basis, RESI is a venue for compelling conversations between startups and investors in the life science space.

LSN would like to extend our thanks to the speakers participating on the RESI Investor Panels. RESI San Diego features 3 new panel sessions: Commercializing Academic Science (in partnership with our friends at Nature Publishing Group), Genomics Investors (sponsored by Illumina Accelerator), and as a new addition to our Asia-North America Track, Korea & Japan Life Science Investors. RESI features a total of 19 panels and 5 workshops packed with experienced investors and strategic partners who will share their expertise on the current investment trends in their specific area, from Therapeutics to Healthcare IT, from Angels to Family Offices.

We hope you enjoy being part of our first RESI San Diego event. We hope that you get the most out of this showcase of healthcare innovation and investment, and that you'll join us again in Boston and NYC in the fall!

Sincerely,

Dennis Ford

Founder & CEO, Life Science Nation; Creator of RESI Conference Series



RESI AGENDA



Track 1: **Biotech** Investor Panels



AdvaMed Track 2: Device, Diagnostic, & HCIT Investor Panels

McDermott Will & Emery Track 5: Track 3: Entrepreneur Workshops

Johnson-Johnson innovation
– JLABS –

Partnering Forum

	Investor Panels	& HCIT Investor Panels	Workshops	Forum				
7:00 - 8:00 AM: Registration & Breakfast								
8:00 - 8:50 AM	BIOTECH Angels	MEDTECH Angels	AVOIDING PITFALLS McDermott IN THE LEGAL Will&Emery LANDSCAPE					
9:00 - 9:50 AM	ORPHAN Drugs	TALES FROM The Road	Camargo EARLY 505(B)(2) STRATEGY FOR LONG-TERM SUCCESS	MORNING Early Stage				
10:00 - 10:50 AM	BIOTECH Family offices	MEDTECH Family offices	VENTURE VALUATION OLOBAL MALBRIDGE SERVICES DEAL & PRODUCT VALUATIONS	PARTNERING Forum				
11:00 - 11:50 AM	COMMERCIALIZING ACADEMIC SCIENCE INNOVATION ECOSYSTEMS		LIFE SCIENCE NATION Connecting Products, Services & Capital FUNDRAISING BOOT CAMP					
12:0	12:00 - 1:00 PM: Lunch Break							
	Track 1: Biotech Investor Panels	MedTech STRATEGIST Track 2: Device, Diagnostic, & HCIT Investor Panels	P	Johnson-Johnson Innovation — JLABS— Track 5: Partnering Forum				
1:00 - 1:50 PM	EARLY STAGE Therapeutics Investors	MEDICAL DEVICE Investors	ASIA INVESTORS Landscape					
2:00 - 2:50 PM	BIG Pharma	ACCELERATOR GENOMICS INVESTORS	CHINA Strategic Partners	AFTERNOON Early Stage				
3:00 - 3:50 PM	CORPORATE Venture Capital	HEALTHCARE IT Investors	CHINA Healthcare investors	PARTNERING Forum				
4:00 - 4:50 PM	VENTURE Philanthropy	DIAGNOSTICS Investors	KOREA/JAPAN Investors					
5:00	- 7:00 PM: Cocktail	Reception						

CELEBRATING FIVE YEARS OF GREAT IDEAS WITH YOU



It's been five years since we first turned on the lights at our flagship Johnson & Johnson Innovation, JLABS incubator in San Diego.

Our vision was to energize the life science innovation ecosystem by making it easier for entrepreneurs to translate their great ideas into transformative healthcare products.

Wow, has that vision taken off. Today we have not just one incubator, but a vibrant network of eight locations throughout North America—where more than 160 emerging life science companies are advancing their ideas. We are proud to play a role in supporting the success of so many entrepreneurs devoted to improving the health of the world.

Imagine what we can do together



RESI INNOVATION CHALLENGE







We welcome you to participate in the RESI Innovation Challenge!





The RESI Innovation Challenge is a virtual investment contest, and the investor is you!

As you explore the exhibit hall, you will encounter 30 RESI Innovators showcasing their technology via poster displays. Along with your RESI attendee badge, you will find five RESI Cash tokens that you can use to 'invest' in the most promising RESI Innovators. Take a look around this collection of cutting-edge life science technology, and leave your RESI Cash with the entrepreneurs that most inspire you. The invested capital will be tallied up and the top three winners will be awarded during the cocktail reception at the end of the day. Winners will be featured in the Life Science Nation (LSN) newsletter with readership of 20,000.

- First Prize: Complimentary tickets to 3 RESI Conference Series events of your choice (2 tickets per event)
- Second Prize: Complimentary tickets to 2 RESI Conference Series events of your choice (2 tickets per event)
- Third Prize: Complimentary tickets to 1 RESI Conference Series event of your choice (2 tickets)

A >

RESI INNOVATION CHALLENGE



RESI Innovators



Easel 1



Easel 2



Easel 3



Easel 4



Easel 5



Easel 6



Easel 7



Easel 8



Easel 9



Easel 10



Easel 11



Easel 12



Easel 13



Easel 14



Easel 15



Easel 16



Easel 17



VIEWSIQ

Easel 18



Easel 19



Easel 20



Easel 21



Easel 22



Easel 23



Easel 24



Easel 25



Easel 26



Easel 27



Easel 28



Easel 29



Easel 30







Stream Biomedical, Inc. is an early stage company founded to address unmet therapeutic needs for individuals suffering as a result of neurologic trauma and/or degeneration. Stream is commercializing a therapeutic protein which has been shown to be significantly neuroprotective and neuroreparative, resulting in dramatic functional improvement when administered after neurologic insult. Supporting evidence includes over 20 scientific peer-reviewed publications. The initial target therapeutic application is for the treatment of acute stroke. The incidence of stroke is 15 million individuals per year worldwide. The US incidence is 800 thousand stroked individuals per year. Later targets include traumatic brain injury (TBI) and Alzheimer's/dementia. Our technology is protected for therapeutic use in a host of neurologic indications by 17 issued patents worldwide.

baebies

Baebies is developing innovative, easy to use and connected medical technologies and newborn screening solutions to make life better for millions of babies. Baebies' SEEKER platform received de novo FDA Clearance, making it the first and only FDA cleared platform in newborn screening for lysosomal storage disorders. Baebies' capability of developing cost effective and fast performing assays to enable high volume testing using tiny sample volumes enables faster patient identification for rare diseases. The more tests that become available for newborns with treatable rare diseases, the more newborns can live longer, higher quality lives. Everyone deserves a healthy start, and Baebies is here to innovate faster test results, for more babies, for less money.



Reviva Pharmaceuticals, a privately held, clinical stage company is developing a portfolio of internally discovered therapies that address unmet medical needs in the areas of central nervous system (CNS), metabolic, and cardiopulmonary diseases. Reviva's lead product candidate, RP5063, a potent multimodal neuromodulator that stabilizes dopamine-serotonin signaling pathways, is a highly differentiated antipsychotic ready to enter Phase 3 clinical trials for schizophrenia (acute and maintenance). It also offers the potential to treat other neuropsychiatric disorders with significant unmet needs e.g., bipolar, major depression (MDD), ADHD, behavioral and psychological symptoms in Alzheimer's and Parkinson's patients. RP5063 has gained Orphan Designation from the FDA for treating pulmonary arterial hypertension (PAH) based upon its pharmacology profile and efficacy preclinical models. RP5063 is ready to enter phase 2 clinical trial for PAH. Reviva also has two advanced preclinical programs, obesity and treatment resistant depression.



BIOMODEX is a medtech company that helps the surgeon to predict and validate a medical device for a specific patient as a non-invasive companion to improve clinical outcomes. We are developing a unique technology to 3d print synthetic organs from the medical imaging of a patient that has the same in Vivo biomechanics that the human tissues. It allows the surgeon to plan & simulate an interventional medical device implantation procedure the day before the operation on the anatomy of his patient. The core of our technology is an algorithm that computes 3d printed composite materials to mimic the biomechanics of each tissue (soft & hard tissues).



Tasso is a medical device company that is developing the HemoLink, a user-friendly way to self-collect blood for clinical testing that has the potential to fundamentally change how people interface with healthcare. The HemoLink is a device that enables high-quality blood sample collection with one press of a button. After the blood draw is complete, the tube appended to the device simply twists off and can be used directly within standard lab processes. The HemoLink is enabled by novel microfluidic technologies that enable connectivity (e.g. tube types), simple low-cost manufacturing, and plasma separation onsite. The HemoLink can replace phlebotomy in small clinics and bring blood collection to the home.



Surgery stands as one of the most important means in the fight against cancer. Every year, it saves lives and brings hope to millions. And yet, too many cancer surgeries are unsuccessful because of residual tumors inadvertently left behind. At Ziteo Medical, we find ourselves at the nexus of surgical oncology, molecular imaging, computer vision, and augmented reality to take surgical removal of cancerous tissue to the next level by delivering a tool cancer surgeons desperately need to visualize and excise all cancerous tissue: a 3D, handheld, miniaturized, and sensitive molecular imaging device.



ImmunoWork is an early-stage drug discovery company aiming to deliver a cure for Primary Membranous Nephropathy (PMN), an autoimmune kidney disease, for patients who had no choice up until now but progressing to kidney failure requiring dialysis and kidney transplant. PMN is a common glomerular disease in adults over the age of 40 affecting over 80,000 new patients per year globally with an estimated 1.2 billion market. ImmunoWork is built on patented discoveries and technologies invented by Dr. Quansheng Zhu, Founder of ImmunoWork and a former professor of medicine at UCLA Division of Nephrology, to meet the highly demanding market for effective treatments for PMN. We aim to free patients from this life-long disease and to restore their normal lives.



Over 100K lung cancer patients per year, who are treated with surgery, will succumb to recurrent disease. AcuityBio's has produced a biodegradable, drug-eluting polymer implant, "ABC103" which prevents post-surgical lung cancer recurrence. ABC103 is administered at the time of surgery, delivers therapeutic levels of paclitaxel for >60 days to the tissues at highest risk for recurrence. ABC103 has been granted Orphan Drug status, received pre-IND written response confirming 505(b)(2) regulatory review and will require only single Phase I and single Phase III clinical trials for approval. Opportunities for co-administration ABC103 with immuno-oncology drugs are currently being explored. AcuityBio seeks to complete \$3M Series A round to complete preclinical studies, file an IND and move ABC103 into Phase I clinical trials within 10 months.







Xyphos is committed to the mission of developing a flexible and controllable CAR-T cell therapy to provide patients with the possibility of a durable cure from cancer. Our convertibleCAR™ technology enables the precise control of a CAR-T cell using any tumor-specific antibody, thereby providing a therapeutic platform that: • Improves CAR-T safety and accesses new target space • Prevents tumor recurrence by enabling target switching or multiplexing • Broadens potential indications through deployment of a convertible CAR-T therapeutic. Backed by strong issued and pending patents, Xyphos is merging cellular and antibody therapeutics to achieve safety, efficacy and versatility – ultimately bringing promising therapies to cancer patients.

Precision Profile

Precision Profile delivers state of the art, world-class precision oncology expertise to oncologists through our cancer informatics and collaboration network platform. We meet the information needs of cancer researchers and oncologists created by advances in precision oncology. These include the change in focus from "tumor of origin" protocols to protocols based on targetable and actionable genomic alterations. We solve the fundamental problems associated with using genomic data for cancer diagnosis and treatment by providing integration and augmentation of molecular diagnostic reports, scoring of patient genomic profiles against treatment guidelines and integration of patient EMR data with genomic profiles.



Lincoln has developed a new class of respirators specifically designed to be worn during a pandemic. The device is more effective during pandemic conditions than the currently used N-95 type respirator, gas mask (NBC), or PAPR unit. It can be worn by HCW, First Responders, active duty military and civilians including children as young as 10. The patented design has been developed with the University of Illinois, University of Chicago Hospitals, and Argonne National Laboratory. Lincoln has fully functional, tested prototypes at TRL4 and favorably reviewed by DHS, HHS/BARDA, DOD, and Argonne. It can be used before a vaccine becomes available and is available on the first day of an outbreak. The device is 18-24 months from full production.



iBIONICS is a bold early stage life sciences company specializing in nano-implants. The 2016 Startup Canada Innovation Award winners design, manufacture and commercialize smart implantable bionic solutions that treat debilitating diseases. iBIONICS' flagship solution, The Diamond Eye, aims to replace blindness with artificial sight. By 2020, over 196 million people worldwide will be living with degenerative retinal diseases, Age-related Macular Degeneration and Retinitus Pigmentosa, leading causes of blindness. The cost of AMD in Europe and North America alone is \$56 billion per annum. The Diamond Eye core technology was inspired by Cochlear, the \$US5B global company that has helped 450,000 deaf people to hear. Professor Steven Prawer, world-renowned materials scientist and Cofounder of iBIONICS, invented a new innovative way of approaching implants. His nanotechnology is packaged in diamond electrodes that stimulate neural tissue.



Neoviv Immunotherapeutics was co-founded by a team of rising stars of the next-generation of next-generation immuno-oncology: Melinda B. Chu M.D., Obi Lee Griffith Ph.D. and Malachi Griffith Ph.D. They like to think of themselves as forming a band, but instead of rock music, they are devoted to revolutionizing the care of cancer patients through the development of personalized genomics-based immunotherapies and bioinformatics tools to optimize patient outcomes. Neoviv is commercializing the first personalized genomics-based cancer immunotherapy to shrink or thwart tumors in patients. Developed at WashU and featured in Science in 2015, Neoviv's therapy is an outpatient IV infusion based on neoantigens from each patient's unique tumor mutations and their own immune cells.



Skin cancer is the most common cancer in the US with >5M cases annually. Unfortunately, initial assessments by frontline caregivers are wrong 50% to 90% of the time, resulting in \$3.2B of avoidable costs. Veriskin is developing a novel, non-invasive, handheld, low-cost, patent pending device with a disposable that rapidly determines if a suspect lesion is potentially cancerous. Pilot clinical studies have demonstrated 100% sensitivity and 96% specificity convincing the NIH to support the development of the device with a grant award of \$1.9M. Use of the device by frontline caregivers will lower the number of unnecessary referrals and biopsies by tenfold or more. The US clinic market is in excess of \$700M with an overall worldwide TAM of ~\$1.8B.



Unleash Immuno Oncolytics develops next-generation oncolytic virotherapies for solid tumors. UIO-512 is the first and only oncolytic virus designed to attack stroma cells and malignant cells. In cancers of the ovary, pancreatic, glioblastoma and others, stroma cells can account for up to 90% of the tumor masses. Attacking the physical structure and nutrient support provided by the stroma allows for a more comprehensive therapeutic approach. We are planning an IND submission by 2018 for a phase I/IIa trial in ovarian cancer. CEO Daniel Katzman is a serial biotech entrepreneur. Founding scientists David Curiel and Osvaldo Podhajcer are recognized leaders in the field of virotherapy. Unleash is seeking additional investors to participate in a \$5M round led by a strategic investor.



nView medical is developing a real-time 4D scanner to make surgeries safer, faster and consistently accurate. Inaccuracies in surgery are common. In spine surgery a major challenge is the accurate placement of pedicle screws. There are more than 30,000 revision surgeries with a total cost of \$1B/year just in the US. nView solves the accuracy problem by providing 3D visualization during surgery. By leveraging Artificial Intelligence and Machine Learning nView's scanner is able to provide real time step-by-step guidance to the surgeon, making surgeries perfectly accurate and shortening the surgical time. Managed by an experienced team from the medical imaging industry, nView is ready to disrupt the \$3.2B/yr market of surgical and interventional imaging.







OrPro Therapeutics (San Diego, CA) is a preclinical-stage biopharmaceutical company targeting thickened abnormal mucus in cystic fibrosis (CF) with a potentially disease-modifying strategy applicable to patients with any CF genotype. Theradux™ (ORP-100) is a modified human airway protein that alleviates excess CF mucus viscosity and restores normal transport. Theradux is being developed as a safe, topical inhaled treatment that is anticipated to help reestablish mucus clearance, the loss of which is associated with chronic infection and premature death in CF patients. OrPro is partnered with the CF Foundation / CFF Therapeutics and leading academic CF centers, and has been awarded grant support from the NIH National Heart, Lung and Blood Institute.



ViewsIQ is a medical technology company, digitizing patient samples microscopically to disrupt the pathology practice - the last remaining medical imaging field to go digital. ViewsIQ's Panoptiq system is the first software-based approach to digital imaging that allows seamless integration into a Pathologist's clinical workflow. With Panoptiq, the cost barrier to digital imaging has been removed, permitting clinicians to offer expert diagnostic care to patients virtually anywhere in the world.



Nanopareil produces high capacity, high-throughput chromatography membranes for single-use biopharma purifications. Nanopareil started in 2010 as a National Science Foundation (NSF) SBIR PH II grantee (~\$1.5M) company to develop and commercialize novel nanofiber membranes for biopharma and vaccine downstream purifications and 3D nanofiber scaffolds for tissue regeneration. Purification modules produced by Nanopareil far exceed the performance of competitive technologies and offer biopharmaceutical companies up to 8 times (8x) the dynamic capacity at much lower pressures over traditional microfiber separation media and packed bed adsorption resins. These combined features allow for major cost savings of up to \$100M per product line per year. These saving are a result of faster throughput, lower operating pressure, higher adsorptive capacity, less water consumption, less waste generation, and greatly improved manufacturing simplicity and reproducibility.



IntraTab3 LLC – is developing and commercializing a proprietary sublingual rescue tablet of Naloxone for opioid overdose. IntraTab3 is preparing to take our sublingual delivery Naloxone tablet to the FDA seeking Fast-Track designation and accelerated review. Our Naloxone Rescue Tablet utilizes the pioneering sublingual delivery technology developed and patented at IntraTab Labs. The opioid epidemic continues to grow with market estimates for opioid rescue medications exceeding \$1 Billion. Our Naloxone tablet costs a fraction of the price of the existing, expensive injections & nasal spray products. Our Naloxone tablet will counter the deadly effects of opioid overdose caused by drugs of use or abuse such as heroin and fentanyl. The technology is validated with 47 issued patents and 2 commercialized products.



Corvida Medical is an emerging medical device company optimizing the safe and efficient handling of hazardous pharmaceuticals, namely chemotherapeutics, known to cause cancers, infertility, miscarriages, birth defects, and genetic mutations in the workers who prepare and deliver these toxic medications daily. Hospitals and clinics create a \$1.9 Billion worldwide market growing rapidly. Corvida has leveraged \$5 million of National Cancer Institute grants and over \$10M of private investment to achieve FDA 510(k) clearance and initial sales. CEO Kent Smith, MBA, brings 30 years of commercialization and leadership experience in both the medical device start-up arena, to include Suros Surgical, acquired for \$300 million (10x sales), and in large device corporations, with roles ranging from VP Operations at American Hospital Supply to President of Baxter Healthcare Japan.



Rosivo is a preclinical stage medical device company based in Salt Lake City, UT developing a patent-pending, cartilage repair biomaterial implant (Cartesse) that feels and functions like real cartilage, but can resist immune-mediated degradation and resorption. Facial reconstruction is the first target application based on the critical need, large market size, and relatively short regulatory route to market via the 510(k) clearance process. Cartesse is a platform technology with potential applications including meniscus, articular cartilage, intervertebral disc and trachea repair.



DelNova, 2016, is focused on applying drug delivery expertise for superior therapeutic benefit. The first product candidate, is a repurposed drug, for reversal of temporary, but undesirable side effects resulting from neurotoxin injections (i.e. Botulinum type A toxin - BTX, e.g. Botox™). Side effects are evident in both cosmetic and medical uses, and take weeks to months to wear off. A rescue product, may grow the \$4 billion neurotoxin market. DelNova is seeking seed financing to progress preclinical studies to a human pilot study. Preliminary proof of concept data for ReViVox™; a rescue for "Bad Botox" is available and patent pending. The repurposed drug used today to reverse neuromuscular block by infusion will be incorporated into a new use-specific formulation for local injection. An abbreviated FDA approval pathway (505b2) will apply.







Briteseed is building a new category of smart surgical tools that help surgeons identify and visualize hidden anatomical landmarks in real time – such as arteries, veins, and ureters. These next-generation tools have the potential to speed up minimally invasive surgeries, reduce conversion rates, and limit bleeding. Costs associated with these problems cost the U.S. healthcare system more than \$6.5B every year. The company will integrate its low-cost optical technology into its first commercial product, a smart vessel sealer. This product will enter a \$1.8B addressable market with the competitive advantage of detecting and visualize blood vessels in real time for colorectal, gynecological, and thoracic surgeries.



LIFNanoTM leverages a proprietary NanoMedicine technology to deliver Leukemia Inhibitory Factor (LIF), a critical stem cell factor that also functions throughout life to repair and protect tissues especially those of the brain. LIFNanoTM's product LN001 is a quantum leap forward to treat Multiple Sclerosis (MS), an incurable auto-immune disease attacking the brain and spinal cord. LN001 is a nanoparticulate formulation of LIF, providing: (i) regulation of immune self-tolerance, (ii) promotion of brain repair, (iii) safe access to the brain through the Blood Brain Barrier. Moreover, since LIF is the core regulator of stem cells, LIFNanoTM is also at the center of Cell-Free Regenerative Medicine, avoiding the problems of cell-based therapy.



Taithera is redefining orthopaedics. Taithera is developing a first-in-class bone targeted drug delivery platform for the treatment of musculoskeletal disorders. The core of Taithera's revolutionary platform is a nanoparticle that is programmed to deliver therapeutics directly to the site of a bone lesion. This hyper-targeted delivery platform can be used to treat primary and metastatic bone cancers, fractures, osteoporosis, and other bone conditions. Taithera is based in New York City, and was founded by Mo Chen, PhD and Seth Harlem.



Quantitative Radiology Solutions helps physicians make better treatment decisions through automatic analysis of medical images. Our initial product, Automatic Anatomy Recognition (AAR), supports recognition, delineation and quantification of anatomical structures and diseased tissues in multiple body regions. When applied to the field of radiation therapy planning, AAR helps reduce side effects for cancer patients undergoing radiation treatment by improving the efficiency and accuracy of healthy tissue contouring.



Biologic drugs are the largest growth segment of the pharmaceutical industry. However, despite evidence of a relationship between blood drug levels and clinical efficacy for the majority of these powerful drugs, dosing usually follows a one-dose-fits-all approach. As a result, roughly one quarter of patients do not receive or are incapable of receiving a fully efficacious dose and, conversely, as many as a third of patients are excessively dosed. Abreos Biosciences is poised to disrupt the current dosing paradigm and to have a major impact on the delivery of life saving medications for cancer, autoimmune diseases, and many other serious illnesses. Precision dosing will maximize the value of the drugs by improving outcomes and minimizing side effects.



Portable Genomics (PG) is a digital health platform for Precision Medicine to accelerate the drug discovery process in the pharmaceutical industry. PG provides a patient-centric solution for data collection and sharing that leverages the use of genomic data associated with medical, lifestyle, behavior and Internet of Things (IoT) data. It enables communities of patients with specific disease conditions to build cohorts with highly valuable data for the industry/academic research programs and clinical trials. As a differentiated business model, PG partners with groups of patients who are highly motivated to participate into the collection and sharing of personal health data, and shares the revenue of data monetization with Foundations and participants.



Innervo Technology developed and patented a unique hidden and noninvasive balance device called EquiCueTM intraoral balance aid for patients with lost sense of balance due to inner-ear disorders, aging, brain injuries, and migraine, etc. The device provides in-situ sensory feedback of head movement to the dizzy and imbalanced patients wherever they go for balance assistance, with no surgery needed and no change of their physical appearance in public. Initial patient trials in clinics have repeatedly shown that patients with vestibular deficiency could balance like a normal person by wearing the device. Innervo won SBIR Phase I and II awards from National Science Foundation for the innovation.



BAYER: SCIENCE FOR A BETTER LIFE

At Bayer, our focus on life sciences enables us to take on some of the biggest challenges of our time – from improving medical care for an aging population to increasing agricultural productivity, so we are ready to sustain a global population of nine billion by 2050.

As we seek solutions to these global challenges, collaboration is at the heart of everything we do. Our doors around the world are always open to new partners and new ideas.





Exhibiting Companies



Table 1



Table 2



Table 3







Med Tech Directory Table 5



Table 8



Table 9



Table 10



Table 11



Table 12



Table 13



Table 14



Table 15





Table 17





Table 20



Table 16

Table 21



Table 22



Table 23



Table 24





Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors: The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



Boston Innovation Capital (BIC) is an advisory firm that was spun out of Life Science Nation (LSN) in 2014 to address an unmet need among early stage scientist-entrepreneurs for tactical, hands-on assistance in packaging management teams and technologies, and executing fundraising campaigns. Traditionally, there are two alternative paths that can be used to address early-stage fundraising needs for life science companies; hire an internal business development executive at a cost of \$150k -\$250K annually, or find a small-tier investment bank that would be willing to undertake their financing. Boston Innovation Capital was created as a new, more effective and flexible solution to provide this global outreach service, and help new life science technologies take the next step towards the market by augmenting management teams' outbound campaign initiatives.



Innovation and globalisation are creating exciting new opportunities for the prescription drug, biologics, nutraceuticals, and medical device industries. With the natural ambition to bring new products to market safely, quickly and cost effectively comes a requirement for world-class pharmaceutical and medical device testing to demonstrate compliance with ever expanding regulatory requirements. Exova Inc. is an indispensable partner for start-up to large pharmaceutical and medical device manufacturers, offering a plethora of services from basic excipient, raw material or API USP analysis to complex method development, physical property testing and even polymer engineering. Exova has honed programs for USP232/233 elemental analysis for our clients as well as comprehensive leachate and extractable methods that are well accepted by FDA, HealthCanada and the EP.



Coté Orphan is a boutique full-service regulatory group with a laser focus on Orphan Drugs. From lab to the market, we take your idea to the FDA and EMA for approval. Currently 25 professionals strong, half with PhD's, it was founded in 2012 by Timothy R. Coté, MD MPH, former Director of the FDA's Office of Orphan Product Development (OOPD), and has over 300 innovative biotechnology and pharmaceutical clients. Coté Orphan has an unparalleled understanding of the "unwritten" rules of orphan drug designation and product approval. We are passionate about bringing new drugs for rare diseases to the people who so desperately need them.



The Med Tech Directory is a free international online medical device website. We are a site that covers the entire Med Tech Industry in one space. We have an audience in excess of 30,000 visitors a month. We cover Medical Devices, Finance, Employment, Startups, Conferences, Biotech and News. The Directory has a blog with contributing writers from around the globe. The Med Tech Directory produces two meetings a year called Med Tech Monday in January and August. Join our site for free today at www.MedTechDirectory.com



AZBio is a not-for-profit, 501 (c) 6 trade association promoting the growth of Arizona bioscience companies. The Association is comprised of Member organizations in business, research and education, economic development, government, and other professions involved in the biosciences. As the unified voice of the bioscience industry in Arizona, AZBio strives to make Arizona a place where bioscience organizations can grow and succeed. We accomplish this by creating a forum for the bioscience community to join together to engage, connect and collaborate, educating policy makers and the public about the benefits of our industry to the community and advancing the economic interests of individual organizations as well as the sector as a whole.



Sino-American Biotechnology and Pharmaceutical Professional Association (SABPA) is a 501(c)(3) nonprofit organization founded in early 2002 by professionals and scholars from the Chinese community in San Diego. Today SABPA has more than 3500 members who are scholars, professionals and entrepreneurs in the biotech and pharmaceutical industry in Southern California. Our mission: Networking – to provide a forum for facilitating interactions and communications among professionals in global science and technology arena. Career Development – to foster professional growth, personal development and enhance leadership potential. Pacific Connections – to promote the interactions and collaborations in science and technology across the Pacific regions. Education – to stimulate and nurture the innovative ideas, cutting-edge technologies, entrepreneurship and to bring public awareness of the benefits of biomedical research.







McDermott Will & Emery is a premier international law firm with a diversified business practice. Established in 1934 as a tax practice in Chicago, Illinois, we have offices in Boston, Brussels, Chicago, Dallas, Düsseldorf, Frankfurt, Houston, London, Los Angeles, Miami, Milan, Munich, New York, Orange County, Paris, Rome, Seoul, Silicon Valley and Washington, D.C. McDermott has 80 years of serving a broad range of client interests. Our Life Sciences Industry Group is composed of 135 professionals, 60 with advanced science degrees and many others with government and industry experience, working across 19 offices around the world. With insights drawn from the only health practice ranked Tier 1 nationally by Chambers USA and our global reach, we deliver integrated business solutions to our clients, bringing the required experience from our leading tax, health, intellectual property, antitrust and regulatory practices to solve our client's challenges.



Linear specialises in rapid (4-6 weeks), FDA-recognised, first-in-human trials for biotech start-ups. We understand trials are becoming more complex and investor milestones more demanding and have invested heavily in technology and staff to help biotech get into the clinic quicker. In addition to providing first-in-human trials, Linear can provide clinical trial quotes to assist fundraising and advise on protocol development including adaptive trials to accelerate your clinical development.

Johnson-Johnson Innovation

Johnson & Johnson Innovation, JLABS (JLABS) is a global network of open innovation ecosystems, enabling and empowering innovators to create and accelerate the delivery of life-saving, life-enhancing health and wellness solutions to patients around the world. JLABS achieves this by providing the optimal environment for emerging companies to catalyze growth and optimize their research and development by opening them to vital industry connections, delivering entrepreneurial programs and providing a capital-efficient, flexible platform where they can transform the scientific discoveries of today into the breakthrough healthcare solutions of tomorrow – all in a no-strings-attached model. The JLABS network includes eight facilities, located in San Diego the Bay Area, Boston & Lowell, MA, Houston, Toronto including a new location, New York City, launching in 2018.



HIREtech, is a technology focused human capital management solution and tax incentive firm helping companies capturing valuable tax credits. Exclusive technology enables companies to access real time data needed to make important decisions. HIREtech's solutions include hiring tax incentives, research and development tax incentive and other specialized tax incentive programs for companies of all sizes including startups. Bridging the gap between human resources and financial executives, HIREtech delivers innovation technology and award winning customer service.



IriSys was founded in 1996 to provide contract pharmaceutical product development and manufacturing services, specializing in formulation development, cGMP manufacturing of clinical trial materials and commercial pharmaceutical products, and strategic consulting related to the drug development process. IriSys' custom approach to drug development is supported by the Company's scientific and regulatory experience in moving more than 100 drug products from discovery to clinical development and commercialization.



Created in 1979 by the healthcare technology industry, Medmarc's purpose is to be the superior provider of liability insurance and related risk management solutions and to support the development, testing and delivery of products that save lives and improve the quality of life. Through our strategic alliances we offer tailored insurance protection specifically designed for the broad spectrum of needs of the medical technology and life sciences industry. From ideas and prototypes to the reality of commercialization and success – We can Meet Your Changing Needs.



Venture Valuation specializes in independent assessments and valuations of companies in high-growth markets, such as biotechnology, life sciences and medical technology. Venture Valuation offers independent company valuations for fund raising as well as product valuations for licensing deals.





AdvaMed is the leading MedTech Conference in North America, bringing more than 1,000 companies together in a uniquely multifaceted environment for business development, capital formation, innovative technology showcasing, world-class educational opportunities and networking. An event rich in international flavor and featuring a deep, diverse attendee list that includes influential policy-makers, business executives and media, AdvaMed seeks to advance industry discussion from key perspectives through detailed panel sessions, executive forums and more. It is a "must-attend" event for any MedTech company.





Chile is a Natural Laboratory providing unmatched resources for Biotech Entrepreneurs to innovate solutions, which are improving the quality and standard of Life. GaneshaLab is a Scale-Up Boutique preparing Chile based Life Science and Biotech Startups to navigate the competitive global markets through training and exercise of universal best practice and business management tools. We provide access to international clients, partners and investors through customized soft-landing in the target market. Individual and involved coaching supports the Entrepreneurs personal development as business professionals. GaneshaLab´s portfolio companies include Agro-Biotech, BioMedicine and MedTech. We are looking for Investor Partners to support their global expansion.



Camargo has established an unrivaled track record of drug development utilizing the 505(b)(2) pathway and the global equivalent processes. Experts at Camargo have participated in more than 1100 Agency meetings, resulting in over 200 drug approvals. The Company has more than 30 PhDs with expertise in drug development, including comprehensive in-house specializations of pharmacokinetics; toxicology; and Chemistry, Manufacturing, and Controls (CMC), and offices in Durham, NC, and Cincinnati, OH. To learn more about Camargo Pharmaceutical Services, please visit http://camargopharma.com.



Atheln is a product development and commercial team supporting companies and investors with their technologies in all phases of development and across all major classes of molecules and therapeutic areas. Our industry seasoned experts leverage their strategic and operational experience in start-up to large biopharma and medical device companies as well as with the FDA and payers to develop, validate, and manage product development and go-to-market strategies, plans, and activities for clients. Atheln integrates technical, regulatory, payer, market, and business needs to mitigate risk and maximize client success. Areas of expertise include non-clinical, CMC, quality, regulatory, project management, clinical, product and commercial strategies, business development/licensing, and market access/reimbursement.



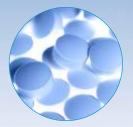
Established in 1977, Oyen Wiggs is a Vancouver-based independent intellectual property boutique law firm. We are experienced patent lawyers with a variety of technical backgrounds that provide us with the insight to help our clients define and protect their innovations. We practice intellectual property law exclusively and deal with the full range of legal matters in this field – including patents, trademarks, copyrights, industrial designs, trade secrets, computer and internet law, technology transfer and licensing, and related litigation. Lawyers in our firm have advanced technical training in fields including engineering, physics, software, electronics, chemistry, and biotechnology. Given our diversity of technical expertise outside of law, we have the foundation of knowledge required to work effectively with our clients to understand and protect their innovations. Our lawyers are ready to roll up their sleeves and learn all they can about your invention to assist in your company's success.



WuXi AppTec is a leading global pharmaceutical, biopharmaceutical, and medical device open-access capability and technology platform company with global operations. As an innovation-driven and customer-focused company, WuXi AppTec provides a broad and integrated portfolio of services to help our worldwide customers and partners shorten the discovery and development time and lower the cost of drug and medical device R&D through cost-effective and efficient solutions. With its industry-leading capabilities in small molecule R&D and manufacturing, biologics R&D and manufacturing, cell therapy and gene therapy R&D and manufacturing, medical device testing, and molecular testing and genomics, WuXi platform is enabling nearly 3,000 innovative collaborators from more than 30 countries to bring innovative healthcare products to patients, and to fulfill WuXi's dream that "every drug can be made and every disease can be treated."



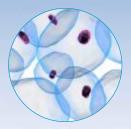
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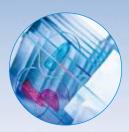
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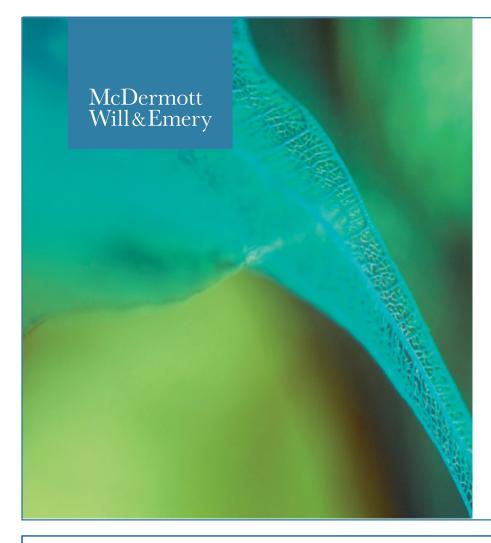
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TRACK 1: THERAPEUTICS INVESTOR PANELS



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Track 1	Moderator & Panelists
8:00 - 8:50 AM BIOTECH ANGELS	 Bernie Rudnick, Founder, Mid Atlantic Bio Angels M John Chi, Head of Screening Committee, BioPacific Investors Michael O'Donnell, Member, Life Science Angels Stephen MacDonald, Managing Director, Bio/Med Investor Network
9:00 - 9:50 AM ORPHAN DRUGS	 Ken Kengatharan, General Partner, Atheneos Capital, President & CEO, Armetheon (M) Lisa Beck, Executive Director, Transactions, Global BD, Alexion Pharmaceuticals Todd Brady, Director of Finance, Brace Pharma Capital Michael Henderson, VP of Asset Acquisition, Strategy & Operations, BridgeBio Ruchita Sinha, Sr. Director of Investments, Sanofi-Genzyme Bioventures
10:00 - 10:50 AM BIOTECH FAMILY OFFICES	 Colin Widen, CEO, Boston Innovation Capital M Chuck Stetson, CEO, Stetson Family Office Craig Philips, Lead Director, Whetstone Ventures Jayson Rieger, SVP, Business Development, PBM Capital Group Sergei Petukhov, Partner, Enso Ventures
11:00 - 11:50 AM nature publishing group OPP COMMERCIALIZING ACADEMIC SCIENCE	 Juan Carlos López, Founder, Haystack Science M Andrew Marshall, Chief Editor, Nature Biotechnology William Kohlbrenner, CSO, Life Science Nation Cynthia Lavoie, Principal, Lakeview Bio Thong Le, CEO, Accelerator
1:00 - 1:50 PM EARLY STAGE THERAPEUTICS INVESTORS	 Barry Springer, VP & Head of Strategy, Innovation & Research, Janssen BioTherapeutics, MPharmaceutical Companies of Johnson & Johnson Frank Stonebanks, Venture Partner, Lumira Capital Lisa Mendoza, Associate Director, Global External Innovation & Alliances, Bayer Nancy Hong, Managing Director, RiverVest Venture Partners Stuart Collinson, Venture Partner, Genesys Capital
2:00 - 2:50 PM BIG PHARMA	 Chris Haskell, VP & Head of the West Coast Innovation Center, Bayer M Barbara Sosnowski, VP & ERDI Head, Cambridge Research Units; Global Head, WRD External Partnerships, Pfizer Carolyne Zimmermann, Senior Director, Transactions, Johnson & Johnson Innovation Center Helen Kim, Director, Business Development, Amgen Jeremy Harrop, Head of Rare Diseases BD, GlaxoSmithKline
3:00 - 3:50 PM Corporate Venture Capital	 Rajeev Dadoo, Partner, SR One M Andreas Jurgeit, Investment Director, Merck Ventures Elaine Jones, Vice President, Pfizer Venture Investments Vijay Murthy, Principal, Johnson & Johnson JJDC Vikram Sudarsan, Head of Cipla Technologies, Cipla New Ventures
4:00 - 4:50 PM VENTURE PHILANTHROPY	 Javeed Froozan, VP, Research BD & Strategic Alliances, Leukemia & Lymphoma Society Debra Miller, President & CEO, CureDuchenne Evelia Johnston, Associate Director, Research Partnerships, The Michael J. Fox Foundation for Parkinson's Research Jonathan Behr, Managing Director, Juvenile Diabetes Research Foundation (JDRF) Lucie Brujin, Chief Scientist, ALS Association

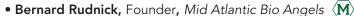


8:00 - 8:50 AM **BIOTECH ANGELS**



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Bernard C. Rudnick is an investor, founder and managing partner of CapGenic Advisors, LLC, Chief Business Officer of NovoBioPharma, a founder of Mid-Atlantic Bio Angels, investment committee member of Keiretsu Capital, a Managing Partner of Stellar Investment Partners and a member of several additional angel funds or groups. Mr. Rudnick's entrepreneurial career includes a number of startups, three of which grew to over \$60 million in revenue before exiting. He is a founder of one of the nation's leading entrepreneurial programs (MADV) at the Fox School of Business. He is a director of Otosound, former director and CFO of Immunomic Therapeutics, CFO and director or Atrin Pharmaceuticals, director of Operative Experience and holds and has held a number of other board positions - both commercial and not-for-profit - throughout his career. With 36 years of experience in executive-level strategy, finance, and management, Mr. Rudnick has senior merger, acquisition, capital formation and licensing leadership experience with companies ranging from start-up to Fortune 50. Mr. Rudnick has substantial experience investing and guiding investments in entrepreneurial companies, he has led capital formation and merger transactions totaling over \$7 billion. Former clients have included Mitsui (Mitrix), DuPont (Agri-chemical), McKesson Bioservices (now TMO), Kika Clinical Solutions (now IBM) as well as a number of early stage life sciences companies.



• John Chi, CEO, Synova Life Sciences

John Chi is CEO of Synova Life Sciences, a stem cell and medical device company in regenerative medicine, and is active with BioPacific Investors (BPI), an angel group focused on early stage life science and healthcare investments. With BPI, John actively seeks deals and projects in life sciences, biotech, therapeutics, medical devices, diagnostics and healthcare, where he participates in screening, due diligence and investment activities. John is an advisor to several startups, and sits on the board of ProgressWorks, a non-profit venture fund for job creation and retention. He holds an electrical engineering degree from Stanford University and a graduate degree in biotechnology and business through a California State University consortium of Fullerton, Los Angeles and Pomona. He brings cross-disciplinary perspective and experience from engineering, software, life sciences and business into evaluating and working with companies.





Michael O'Donnell is a partner in Morrison & Foerster LLP's Palo Alto office, specializing in corporate and securities law. He has more than 30 years of experience providing general corporate representation to biopharmaceutical and other life sciences companies. He offers particular expertise in venture capital financings, public offerings, mergers and acquisitions, strategic alliances, technology licensing, and corporate spin-out transactions. He represents numerous public and private biopharmaceutical, medical device, diagnostic, and instrumentation companies. Michael was the founding attorney and lead attorney on the initial public offerings for companies such as Illumina, Pain Therapeutics, Cytokinetics, NeurogesX, Neurocrine Biosciences, Sequana Therapeutics, Ciphergen Biosystems, Argonaut Technologies, and Microcide Pharmaceuticals. He also has extensive experience with negotiating strategic alliances, representing clients in major collaborations with GSK, Amgen, ScheringPlough, J&J, Daiichi, Astellas, Valeant, and King Pharmaceuticals and most recently with Pfizer, Baxter, Eisai and Dainippon Sumitomo Pharma Co., Ltd. Michael was also the lead attorney responsible for negotiating a number of notable biopharmaceutical spin-outs, including Onyx Pharmaceuticals (ChironCetus), Tularik (Genentech), X-Ceptor (Ligand Pharmaceuticals), Metabasis (Gensia Sicor), and Iconix (Microcide Pharmaceuticals) and as well on the reverse merger of Transcept Pharmaceuticals with Novacea, creating a new publicly traded entity.

• Stephen MacDonald, Managing Director, Bio/Med Investor Network



Dr. MacDonald serves as the Managing Director for the Bio/Med Investor Network. In this role, he oversees network-wide projects ranging from planning and executing numerous events, marketing campaigns, and coordinating all logistics for the network and its members. A long-time member of Georgia Bio and the Georgia life sciences community, Dr. MacDonald came to Atlanta in 2000 for a post-doctoral fellowship at Emory University. He has spent most of this career as a registered patent agent and patent consultant with 15 years of experience in the life sciences sector. His experience includes evaluating and prosecuting early stage intellectual property and advising small to large sized companies on patent prosecution, due diligence and commercialization strategy. His unique background speaking the languages of science, business and law, positions him to engage with Georgia's life sciences industry and be a highly effective member of the Bio/Med Investor Network. Dr. MacDonald was an original founder of Georgia Bio's Emerging Leaders Network and was awarded Georgia Bio's Emerging Leader of the Year award in 2008. He has chaired the Southeast BIO sponsorship committee since 2014, and has been a board trustee of the Ron Clark Academy and chair of their Board governance subcommittee since 2011. Dr. MacDonald received his Ph.D. in neuroscience from the University of Manitoba, and conducted post-doctoral research at Emory University School of Medicine. He has an MBA from Georgia State University's Robinson College of Business.



9:00 - 9:50 AM ORPHAN DRUGS



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• Ken Kengatharan, General Partner, Atheneos Capital; President & CEO, Armetheon $\langle \mathbf{M} \rangle$





Dr. M. (Ken) Kengatharan is currently President of Armetheon, and since inception to early 2015, President & COO as well as interim CEO of the company. He is the former President & CSO of Altheos, and former Vice President, Pre-Clinical R&D of Athenagen (re-named CoMentis), all based in San Francisco bay area. He is also a General Partner at Atheneos Capital, a San Francisco bay area based evergreen healthcare incubator fund. During the last 16 years, Ken has been critical to the development of multiple drug candidates (NCEs and re-purposed drugs) from concept to Phase II/III. Since setting-up his first company in the late 1990s, Ken has been instrumental in raising more than \$160 MM in private equity for seven start-up companies and for closing partnership transactions in excess of \$800M in deal value. He is currently a board member at Armetheon and Renexxion, an advisor at SPIRE Ventures and an advisor to Stanford University's SPARK program. Ken trained as a cardiovascular pharmacologist in London and at Stanford. He obtained his PhD in pharmacology from the University of London and his MBA (with Distinction) from Durham University in England where he focused on Biotech Finance and Entrepreneurship.



• Lisa Beck, Executive Director, Transactions, Global Business Development, Alexion Pharmaceuticals

Lisa Beck is the Executive Director, Transactions of Business Development and Alliance Management at Alexion. In this capacity she is responsible for negotiations and executing transactions for Alexion's business development deals including in-licenses, out-licenses, research collaborations, co-development and co-commercialization deals, joint ventures and other deals to support Alexion's corporate strategic goals. Previously Lisa was at GlaxoSmithKline for over 25 years and has held positions of increasing responsibility in Clinical Development, Project Management, Worldwide Business Development Transactions and R&D Portfolio and Strategy. Lisa holds Bachelor of Science degree in Biology from Vanderbilt University.



• Michael Henderson, Vice President, BridgeBio

Michael Henderson joined BridgeBio to bring genetically targeted treatments to those patients with the highest unmet need. As VP of asset acquisition, strategy, and operations, he is responsible for identifying and bringing in new technologies, furthering the overarching strategy of BridgeBio, and playing an operator role both in the parent and subsidiary companies. He has played a key role in one of BridgeBio's portfolio companies, PellePharm, which he co-founded while in medical school. Prior to BridgeBio, he was a consultant in McKinsey & Company's Silicon Valley Office where he served biotech clients across the US and EU. He received his B.A. from Harvard University and holds an M.D. from Stanford University. Originally from Oklahoma, he is a die-hard fan of the Oklahoma Sooners and a sworn enemy of any football team that opposes them.



• Ruchita Sinha, Sr. Director of Investments, Sanofi-Genzyme Bioventures

Ruchita Sinha is Sr. Director of Investments at Sanofi Ventures where she invests in digital health and biopharma opportunities. She is involved with Sanofi's investments in Evidation Health, Science 37, and Common Sensing. Prior to Sanofi, Ruchita was at GE Ventures, where she served as a board observer for HeadSense Medical and Caremerge and managed GE's investments in CheckCap (Nasdaq: CHEKU) and HeartFlow. She also managed GE's seed-stage portfolio of digital health investments in partnership with StartUp Health. Ruchita has more than 15 years of healthcare experience in pharma, biotech, medical devices, and healthcare IT. Previously, Ruchita was at Pfizer's Strategy, BD, & Portfolio Management group, and a management consultant with LEK Consulting. Ruchita started her career with Maxygen, an early stage biotech company. She holds an MBA from the University of Chicago, an MS in Cellular and Molecular Biology from the University of Wisconsin-Madison, and a BS in Biochemistry from Mount Holyoke College.



• Todd Brady, Director of Finance, Brace Pharma Capital

Todd Brady currently serves as the Director of Finance and Investments at Brace Pharma Capital. Mr. Brady also serves as a director for Brace portfolio companies GeNO LLC and Tyrogenex, as well as a board observer for Avidity Nanomedicines and Miragen Therapeutics. Mr. Brady has an extensive and diverse background in Capital Markets, working in equity research, asset management, private equity and corporate banking over the duration of his career. Mr. Brady has a Masters of Business Administration from the Schulich School of Business (York University) and is a Chartered Financial Analyst (CFA).



10:00 - 10:50 AM Biotech family offices



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TRACK 1 PANELISTS





• Colin Widen, CEO, Boston Innovation Capital $\langle \mathbf{M} \rangle$

Colin Widen, registered representative, is a seasoned executive with 25 years of sales, trading and portfolio management experience in major investment banks. In 2001, Colin left the institutional world and founded W.A.M. Asset Management, a private equity fund of funds that focused on SBIC private equity funds. After selling the firm to a larger fund of funds, Colin joined Deutsche Bank where he led a team providing consulting services about alternative asset allocation strategies to family offices and smaller endowments and foundations. Colin is a registered representative and holds Series 7, 24, 63 and 82 registrations. His specialties include reconstructing hedge fund portfolios and analyzing private equity holdings.



• Chuck Stetson, CEO, Stetson Family Office

Chuck Stetson is the CEO of the Stetson Family Office which was started by Chuck's grandfather, Eugene W. Stetson, shortly after his grandfather personally led the buyout of the Coca-Cola through a public offering in August 1919 by the Guaranty Trust Company of New York, where he was subsequently Chairman. At his death, he was Coca-Cola's longest serving member of the Board and member of the Executive Committee. Chuck, who is the third generation running the family office, is an entrepreneur and venture capitalist. Association for Corporate Growth recently asked Chuck to lead their global Family Office Council initiative which involves bringing together the family offices around the globe interested in small to medium size buyouts and growth equity. Insead Business School Singapore at their 3rd annual Asian Family Office Day in 2015 had Chuck as their featured luncheon speaker.



• Craig Philips, Lead Director, Whetstone Ventures

Craig has spent over 30 years in life sciences focused on drug and commercial development, M&A, and corporate strategy. The majority of his career has been with big pharma (Bristol Myers, Schering Plough, and Bayer) and spent 12 years working overseas in a variety of leadership roles has had extensive US and global pharma industry experience. Craig has focused on oncology and specialty pharmaceuticals, has launched several billion dollar drugs, and has been active in partnering and licensing transactions on both sides of the table. In the last decade he has been focused on emerging biotech companies and has been an executive, founder and/or an early investor in multiple biotech companies. Craig has his MBA from The Ohio State University. He currently sits on the Board of Directors of NovaTheraNostics Inc and Shilshole Bioscience Inc, and is a board advisor to TransCellular Therapeutics Inc and CanCure LLC. He is Chief Operating Officer of KPI Therapeutics, a clinical stage company focused on development of novel treatments for orphan indications such as myositis. Craig is Lead Director of Whetstone Ventures LLC, a family office which focuses investments predominantly in life sciences. Whetstone's investment portfolio includes PVP Biologics (partnered with Takeda), TransCellular Therapeutics, Shilshole Bioscience, Kineta Immuno-Oncology, Aqueduct Critical Care, Cyrus Biotechnology and others.



• Jayson Rieger, SVP, Business Development, PBM Capital Group

Jayson Rieger is currently the SVP of Business Development & Portfolio Management for the PBM Capital Group where he supports new investment evaluation, deal sourcing and provides technical and business support for portfolio companies. Dr. Rieger has about 15 years experience in cross-functional scientific and business leadership roles spanning business development, research operations, drug discovery and product development in the life sciences industry. He is an entrepreneurial-minded scientist and business leader with material involvement in multiple successful investor exits. Most recently he served as Corporate Senior Vice President and President of the Human Therapeutics Division at Intrexon Corporation, a synthetic biology company that had an IPO in August 2013 (NYSE: XON). Dr. Rieger has also served as the Vice President of Research and Virginia Operations for Clinical Data, Inc. (NSDQ: CLDA), prior to its acquisition by Forest Labs in 2011. Jayson has also held the role of Vice President of Lead Development at Adenosine Therapeutics, LLC, prior to its acquisition by Clinical Data in 2008. Dr. Rieger has delivered a number of invited lectures at universities and scientific conferences and has served as a key team member in multiple development programs ranging from discovery stage research to Phase III clinical trials. He is the recipient of more than 10 federal grants, serving as both principal and co-investigator on efforts targeted towards evaluating adenosine receptor agents in a variety of disease indications.



• Sergei Petukhov, Partner, Enso Ventures

Dr. Sergei Petukhov is a Partner of Enso Ventures. Dr. Petukhov was a Managing Director at CLS Capital, he worked at RUSNANO investment fund and was an advisor at Kaye Scholer LLP for number of US pharmaceutical companies. Dr. Petukhov leads Enso Ventures' biotechnology investments and serves as a board member / board observer at Enso Ventures' portfolio companies including Cavion, NeuroVia, Seres Therapeutics, Galera Therapeutics and Cellectar Biosciences. Dr. Petukhov worked and studied at The Rockefeller University, The University of Edinburgh, The University of Cambridge and Moscow 1st Medical Academy.



11:00 - 11:50 AM COMMERCIALIZING ACADEMIC SCIENCE

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Juan Carlos López is Founder of Haystack Science, a firm focused on connecting up-and-coming scientists working in novel research areas with knowledgeable investors interested in developing valuable advances in biomedicine. A native of Oaxaca, Mexico, Juan Carlos obtained his B.S. degree at the Universidad Nacional Autónoma de México, majoring in neuroscience. He got his Ph.D. degree from Columbia University (New York), working in the laboratory of Nobel Laureate Eric Kandel, and carried out postdoctoral research at the Instituto Cajal (Madrid). In 2000, Juan Carlos helped launch and became Chief Editor of Nature Reviews Neuroscience in London. Four years later, he returned to New York as Chief Editor of the prestigious journal Nature Medicine. In 2014, Juan Carlos joined Hoffmann-La Roche as Global Head of Academic Relations and Collaborations, leading a team in charge of fostering scientific interactions between the company and academic institutions worldwide. Juan Carlos has served on the Boards of multiple biotechnology and non-profit organizations, most recently on the Board of Directors of Keystone Symposia.

Andrew Marshall, Chief Editor, Nature Biotechnology

Andrew Marshall was appointed Chief Editor of Nature Biotechnology in 2000 after joining the journal in 1996. Since that time, the journal's impact factor has increased from 11.0 to 43.1. As well as frequently speaking about biotechnology research and translation at conferences, he also organizes meetings and symposia. Previously, he was Editor of Current Opinion in Biotechnology. He has written hundreds of articles and editorials in the trade and popular media, including The Economist and Popular Science. He has pioneered networking events termed SciCafés in Boston, San Francisco, New York, San Diego, Houston, London and Singapore, which showcase rising stars in academia to early-stage investors and industry R&D leaders. He obtained a BSc with Honors and his PhD and postdoctoral experience in molecular biology and microbiology at King's College London, where he was given the Helen White Prize, likely as a result of a clerical error.



• William Kohlbrenner, CSO, Life Science Nation

Dr. Kohlbrenner has extensive experience working in the early-stage technology space at the interface between entrepreneurs and investors. He advises Life Science Nation/Boston Innovation Capital clients on technical matters and how to market their technologies. Prior to joining LSN in 2014, Dr. Kohlbrenner was a director at AbbVie (Abbott pharma) where he was involved in identifying and pursuing external research opportunities and early-stage assets around the globe. This work included leading a global scouting team and conducting strategic assessments of earlyand late-stage pipeline opportunities in multiple therapeutic areas. Earlier in his career, Bill led drug discovery research programs in several areas, including oncology, antivirals and antibacterials. He received his Ph.D. from the State University of New York (SUNY) and completed postdoctoral training at the Molecular Biology Institute at UCLA.



• Cynthia Lavoie, Principal, Lakeview Bio

Dr. Lavoie is a seasoned investment professional with fourteen years' experience in venture capital. She is also an accomplished academic with a strong scientific background having spent an additional ten years in R&D in research institutes and life science firms. Dr. Lavoie was most recently a General Partner with global investment firm TVM Life Science Management where she was responsible for deal making, deal execution and for the management of portfolio companies in the U.S. and Canada. Dr. Lavoie founded and led investments into Kaneq Bioscience, Mediti Pharma and FAAH Pharma, where she served on the Boards of Directors. Dr. Lavoie also merged assets and led investments into Acer Therapeutics, located in Cambridge, MA, and served on the company's board of directors. Prior to this, Dr. Lavoie was with VG Partners, a large Canadian private equity firm, where her most recent role was as Partner and head of life sciences. She served on the boards of therapeutics and device companies including Cytochroma (sold to Opko Health) and Trillium Therapeutics (NASDAQ: TRIL). Dr. Lavoie also had a direct role in the sale of VisualSonics, an imaging company, to SonoSite Inc. (now Fujifilm SonoSite). Previously, Dr. Lavoie was a marketing strategy consultant with drug/device developer Vasogen (merged with Intellipharmaceutics; NASDAQ: IPCI).



Thong Le, CEO, Accelerator

Thong Q. Le serves as the CEO of Accelerator. With more than 18 years of experience in identifying, investing, managing, and successfully exiting numerous seed and early-stage investments, Mr. Le is positioned to grow and expand the Accelerator investment model. He currently serves as CEO and Director of Acylin Therapeutics and all Accelerator IV portfolio companies (including Petra Pharma and Lodo Therapeutics), and is a Board Observer at Cardeas Pharma. Prior to becoming CEO at Accelerator, Mr. Le served as a Managing Director at WRF Capital, the venture capital investment arm of Washington Research Foundation in Seattle, WA. During his 13+-year tenure at WRF Capital, Mr. Le played a significant role in the early sourcing, financing, and development of numerous start-up companies, including Alder Biopharmaceuticals (NASDAQ: ALDR), Corus Pharma (acquired by Gilead Sciences), Halosource (LSE: HALO.L), Hyperion Therapeutics (Nasdaq: HPTX | acquired by Horizon Pharma Plc), Lumera (NasdaqNM:LMRA), Performant (acquired by Mercury Interactive), Pathway Medical Technologies (acquired by MEDRAD, Inc.), and VLST (asset acquisition by major international pharmaceutical company). He also led WRF Capital's investments in Accelerator III, AnswerDash, ARZEDA, Cardeas Pharma, Resolve Therapeutics, and Uptake Medical, all companies where he was actively involved in establishing as a founding or early investor. Prior to joining WRF Capital, Mr. Le was the founder, president and CEO of MiniMeals, Inc. and a consultant for Capital Management Consulting, Inc.



1:00 - 1:50 PM EARLY STAGE THERAPEUTICS INVESTORS



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• Barry Springer, VP & Head of Strategy, Innovation & Research, Janssen BioTherapeutics, Janssen R&D, Pharmaceutical Companies of Johnson & Johnson (M)



Barry Springer earned a Ph.D. in Biochemistry from the University of Illinois and completed postdoctoral training as a Helen Hay Whitney Fellow at U.C. Berkeley. Dr. Springer's professional leadership experience spans both large pharma and small biotech. He is accomplished in small molecule and biologics drug discovery and development, and technology licensing and development. He leads the Janssen BioTherapeutics strategy and external innovation initiatives including scientific and business partnering activities and he has responsibility for the biologics research organization that is tasked with delivering pipeline building protein, gene therapy and cell therapy NMEs. Dr. Springer is responsible for establishing the strategy and managing biologics-based partnerships with the J&J Innovation Centers and he also leads the Janssen R&D cross function integrated technology strategy that identifies and funds new innovative technologies of high strategic value alliance with Caltech and to launch several partnerships with the University of Texas, MD Anderson Cancer Center. Dr. Springer started his professional career at DuPont Merck and moved to 3-Dimensional Pharmaceuticals (3DP) as a founding member of the technology-based biotech company. During his tenure there he invented and established a number of innovative technology platforms and led drug discovery efforts that placed molecules into clinical trials. Dr. Springer was also a key member of the business development initiatives one of which led to the acquisition of 3DP by J&J.



Lisa Mendoza, Associate Director, Global External Innovation & Alliances, Bayer

Since 2010, Dr. Mendoza has served as an Associate Director for Bayer's Global External Innovation & Alliances, a team of scientists working to establish partnerships with academic and biotech researchers focused on novel therapeutics, drug discovery platforms and technologies in areas of cardiology, hematology, oncology, women's health and ophthalmology. As part of Global External Innovation & Alliances at Bayer, Mendoza supported the company's incubator space adjacent to Bayer's West Coast Innovation Center, the CoLaborator, to support start-up life sciences companies aligned with Bayer's interests. Dr. Mendoza earned her Ph.D. at UC San Diego in Biology and after her postdoctoral studies in Immunology at UC Berkeley joined Berlex Biosciences working in the Immunology Department on both small molecule and biologic discovery projects before joining Bayer.



• Frank Stonebanks, Venture Partner, Lumira Capital

Mr. Stonebanks has twenty-three years of executive operational, investment and fund formation experience in biotech, pharma, med tech, drug delivery & HCIT, including executive management, fund and deal structuring, negotiating, domestic & global marketing, L&A, finance, sales, venture capital investing & senior advisory. Mr. Stonebanks is currently a Venture Partner with Lumira Capital Investment Management, a healthcare venture fund, and opened its San Diego office. Lumira has > \$500 mm AUM and recently had a first close on Fund IV, a \$200 mm fund. Mr. Stonebanks is also an EIR at UCSD; his expertise and guidance will help UCSD develop commercialization strategies, expand the connectivity between the school and the external innovation ecosystem, innovate new business models, and guide the creation of new companies around campus innovations. Mr. Stonebanks is Co-Founder and Managing General Partner of BL Strategic Innovation Fund LP, a series of capital efficient vehicles that tax efficiently use offshore cash for development and or M&A of US assets without P&L impact to the strategic investor. Mr. Stonebanks is also Founder and Managing Partner of Blackcomb Advisors, a management consulting firm.



• Nancy Hong, Managing Director, RiverVest Venture Partners

Nancy Hong joined RiverVest in 2016 as a managing director in their San Diego office. Prior to joining RiverVest, Nancy was a principal with BioMed Ventures. She was previously an investment professional at Forward Ventures and served as an advisor to biotech and pharmaceutical companies entering new areas of research. Nancy started her career as a scientist at Phenomix, a venture-backed discovery biotech company based in San Diego. Nancy received a Bachelor of Science with honors in Biology from the California Institute of Technology and a Ph.D. in Molecular and Cell Biology from the University of California, Berkeley. She received her postdoctoral training at the University of California, San Francisco, as a fellow at the Leukemia & Lymphoma Society.



• Stuart Collinson, Venture Partner, Genesys Capital

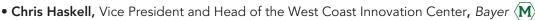
Stuart Collinson is a venture partner at Genesys Capital, and Executive Chairman of Tioga Pharmaceuticals and Arcturus Therapeutics. Previously he was Chairman and CEO of Aurora Biosciences (acquired by Vertex Pharmaceuticals). He held senior management positions at GlaxoWellcome (now GlaxoSmithKline) and Baxter International, and was a consultant with The Boston Consulting Group. Dr Collinson has also been the chairman and director of several private companies including Affinium Pharmaceuticals (acquired by Debiopharm), NovaCardia (acquired by Merck & Co), Conforma Therapeutics (acquired by Biogen), GeneOhm Sciences (acquired by Becton Dickinson), Cabrellis Pharmaceuticals (acquired by Pharmion, now part of Celgene), Essentialis (acquired by Capnia), and Proprius Pharmaceuticals (acquired by Cypress Biosciences). Dr Collinson received an MBA from Harvard Business School and a PhD (DPhil) in Physical Chemistry from the University of Oxford.

2:00 - 2:50 PM **BIG PHARMA**



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Dr. Chris Haskell leads Bayer's West Coast Innovation Center, located in the Mission Bay neighborhood of San Francisco, Calif. The West Coast Innovation Center supports Bayer's Drug Discovery activities by developing and managing partnerships with U.S. academic research institutions and life science companies. Haskell is also responsible for cultivating life science startups within the CoLaborator, a biotech incubator space adjacent to the West Coast Innovation Center. The CoLaborator, which houses a number of startup life science firms, fosters collaboration between Bayer and emerging innovators. Haskell is also chair of the advisory board of the California Life Science Institute, the San Francisco Bay Area industry trade organization dedicated to fostering entrepreneurship, science education and workforce development in the region. After his graduate work at the University of California, Davis and a postdoctoral fellowship at The Gladstone Institute in San Francisco, Haskell joined the Immunology group at Berlex Biosciences. Since joining Bayer in 2007, Haskell has served in various scientific leadership roles, including the Acting Head of Applied Research, the unit responsible for hemostasis research and drug development. In late 2009, Haskell was named head of Bayer's Science Hub. In 2017, he assumed oversight for the West Coast Innovation Center.

• Barbara Sosnowski, VP & ERDI Head, Cambridge Research Units; Global Head, WRD External Partnerships, Pfizer



Barbara Sosnowski is Vice President and ERDI Head, Cambridge Research Units. Barbara has had multiple expanding roles within Pfizer since her arrival to Pfizer 6.5 years ago. Prior to joining Pfizer Barbara was Vice President, Biologics Development of Cardium Therapeutics and was appointed Chief Operating Officer of Tissue Repair Company following Cardium's acquisition of Tissue Repair Company in August 2006. Prior to the acquisition, Dr. Sosnowski served as President and CEO of Tissue Repair Company. Dr. Sosnowski has more than 25 years in the health care industry. From June 2001 to December 2004 she served as Vice President Research and Development of Selective Genetics Inc. a tissue repair company that developed wound repair, orthopedic and cardiovascular products. At Selective Genetics, she co-invented and helped develop the targeted gene therapy program, both viral and non-viral. Prior to Selective Genetics she was employed by Prizm Pharmaceuticals from October 1992. Prior to joining Prizm, Dr. Sosnowski was at Ligand Pharmaceuticals, where her efforts were focused on identification of small molecule inhibitors of osteoporosis. Dr. Sosnowski received her BA in Biological Sciences from the University of California, Berkeley and PhD in Biological Sciences from Johns Hopkins University.

Carolyne Zimmermann, Senior Director, Transactions, Johnson & Johnson Innovation Center



Carolyne Zimmermann is a Senior Director of Transactions at the Johnson & Johnson Innovation Center in Menlo Park, California. The mission of the Innovation Centers is to access the best science and technology to solve the greatest unmet medical needs of our time. We catalyze, support, and invest in highly differentiated early-stage innovations that have the potential to extend and improve lives. Carolyne brings an extensive background in successful transactions and deal making to the Johnson and Johnson community with over 13 years of diverse experience in life sciences as a business development executive and venture investor with Novartis Pharmaceuticals. In her most recent role, Carolyne was as a General Partner to dRx Capital a \$100mn venture fund founded in 2015 by Novartis and Qualcomm focused on early stage digital health investing. Prior to this, she led the Business Development and Licensing efforts for the Global Cardio-Metabolic Franchise where she was responsible for driving the external strategy and securing strategic assets to expand the portfolio. During her tenure at Novartis, Carolyne also led transactions and alliances in the areas of Respiratory, Immunology, Tropical Diseases and Digital Medicine. Carolyne earned her BS degree in Engineering Sciences from the University of California, San Diego and her MBA from Columbia Business School in New York.

• Helen Kim, Director, Business Development, Amgen



Dr. Kim received her PhD from the Molecular Biology Institute at University of California, Los Angeles (UCLA). After a postdoctoral fellowship at the Molecular and Medical Pharmacology Dept, also at UCLA, Dr. Kim joined Amgen in 2000 as a Scientist and has held multiple roles of increasing responsibility, contributing and providing leadership to multidisciplinary groups of scientists focused in both large and small molecule drug discovery programs. During this time, Dr. Kim's work focused on the development of innovative technologies for protein engineering, assay development, mammalian cell line development for recombinant protein and antibody expression, and high throughput screening platforms. Starting 2010, Dr. Kim provided a multi-site scientific and strategic leadership for a team of 31 scientists for the Genome Analysis Unit which she helped to build. The main focus of Genome Analysis Unit was to develop innovative technology platforms, as well as discovery and validation of novel therapeutic targets, in the areas of cancer biology, neurobiology, metabolic diseases, and immunology. Dr. Kim transitioned to the Business Development group in 2012 and her current responsibilities include identifying and evaluating innovative platform technologies that enable drug discovery, for cancer biology, neurobiology, cardiometabolic diseases, immunology as well as building and fostering strategic alliance with academic institutions.

Jeremy Harrop, Head of Rare Diseases Business Development, GlaxoSmithKline



Jeremy (Jezz) Harrop is head of Rare Diseases Business Development at GlaxoSmithKline and is responsible for the BD strategy for GSK's Rare Diseases Unit which focuses on rare respiratory, amyloidosis and cell & gene therapies. He has over 25 years experience in the Pharma industry and has worked in the UK, US and Europe. He has held a number of Business Development positions at GSK including Director of Biopharm Business Development with responsibility for licensing early and late stage biopharm products, Director of Vaccines Business Development supporting the chronic disease and viral vaccines groups, and Alliance Director managing a number of strategic technology, discovery and late stage product collaborations. Jezz obtained his degree in microbiology and PhD in viral immunology from the University of Newcastle upon Tyne.

3:00 - 3:50 PM CORPORATE VENTURE CAPITAL



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TRACK 1 PANELISTS





• Rajeev Dadoo, Investment Professional, SR One (M)

Rajeev joined SR One in 2003 and is an alum of the Kauffman Fellows Program. Rajeev has been involved with SR One's investments in True North, Illuminoss, Avhana, Setpoint, iPierian, Cydex, Hypnion, Predix and Pinnacle. In addition to his role at SR One, Rajeev spent time with the Competitive Excellence group within GSK working on company-wide strategic projects for GSKs Corporate Executive Team. Prior to SR One, Rajeev worked at Genentech, where his role included technology and clinical development, and at Bio-Rad Laboratories in a product development role. In addition, Rajeev has worked at Genome Therapeutics in the business development role. Rajeev was a co-founder of Unimicro Technologies, a company that was created to develop and commercialize instrumentation for biomedical analysis. Rajeev received his BA degree in Chemistry and Mathematics from Knox College, his PhD in Chemistry from Stanford University and his MBA from the Wharton School of the University of Pennsylvania.



• Andreas Jurgeit, Investment Direct, Life Sciences, Merck Ventures BV

Andreas Jurgeit is Investment Director in the Life Sciences team at Merck Ventures BV, the strategic, corporate venture capital arm of Merck KGaA. He previously held positions as investment manager at the Zurich-based VC Redalpine, active across various industries with investments in life sciences and ICT, and business development at the Swiss-based Redbiotec where he was instrumental to the trade-sale of its subsidiary RedVax to Pfizer in 2014. Andreas received his MSc in Molecular Biology from the University of Innsbruck (Austria) and his PhD in Cell Biology and Molecular Virology from the University of Zurich (Switzerland) where he worked with the Menlo Park-based 3V Biosciences on the discovery of host factor-based antiviral strategies and drug development by applying Systems Biology approaches. Andreas lectures on Business Strategy (IFJ, ETH Zurich) and advises academic institutes on the commercialization of research findings.



• Elaine Jones, Vice President, Venture Capital, Pfizer Venture Investments

Elaine V. Jones, Ph.D. is currently a Vice President, Venture Capital, at Pfizer Venture Investments. Since joining the team in 2008, she is responsible for making and managing venture investments for Pfizer and currently oversees the PVI investments in Autifony Therapeutics Ltd., Blade Therapeutics, Mersana Therapeutics, MISSION Therapeutics, Nimbus Therapeutics LtC, Quartet Medicine, Second Genome, and Storm Therapeutics. Elaine brings 18 years of venture capital experience and a strong background in research and product assessment, built on her significant experience in pharmaceutical drug discovery and business development to the PVI team. Dr. Jones also manages Pfizer's R&D Innovate initiative which invests in early stage biotechnology companies that are closely aligned with Pfizer's R&D strategy. In this role, she serves on the boards of Arrakis and NextCure. Prior to joining Pfizer, Dr. Jones was a General Partner with the venture fund, EuclidSR Partners. There, she was responsible for the fund's investments in Acurian, Fluidigm, InnaPhase and Targacept. Dr. Jones began her private equity career in 1999 at S.R. One, GlaxoSmithKline's venture fund, where she managed investments including Adolor, Avantium, Nucleonics, Scynexis and Vicuron. Previously, she served as Director of Scientific Licensing for SmithKline Beecham and was a research scientist in SmithKline Beecham Pharmaceutical R&D. Dr. Jones is a graduate of Juniata College and received her Ph.D. in Microbiology from the University of Pittsburgh.



• Vikram Sudarsan, Head of Cipla Technologies, Cipla New Ventures

Vikram Sudarsan, PhD, heads Cipla's innovation agenda via biotech venture investments, licensing, acquisitions and drug development. He specializes in global biotech product development, valuation, clinical strategy, commercial analysis, and conducting various types of sell-side and buy-side transactions. Dr. Sudarsan has experience across several therapeutic modalities including small molecules, antibody therapies and cell therapies, and across several therapeutic areas such as neuroscience, oncology, infectious diseases and metabolic diseases. He has expertise in pricing, reimbursement and market access. Prior to Cipla, Dr. Sudarsan worked in healthcare investment banking and helped found IMS Health Capital. Prior to that he held consulting roles at IMS Consulting Group and PriceSpective, LLC before its sale to Icon PLC. Dr. Sudarsan has consulted for government entities in the UnitedVik States and advised on personalized medicine, RNAi, drug delivery and viral genetics. He serves on the Boards of Stempeutics Ltd., a regenerative medicine company focused on mesenchymal stromal cell therapies for Buerger's disease and critical limb ischemia and Chase Pharmaceuticals, a company focused of neurodegenerative diseases and a Phase III drug in Alzheimer's disease. At Cipla, Dr. Sudarsan is currently driving efforts to build a US specialty pharmaceutical business in therapy areas within neurology.



• Vijay Murthy, Principal, Venture Investments, Johnson & Johnson Innovation JJDC

Vijay is a Principal of Venture Investments at Johnson & Johnson Innovation – JJDC, Inc. (JJDC), and is based at the California Innovation Center. He focuses on equity investments in biotechnology, pharmaceuticals, and diagnostics. Prior to joining JJDC, Vijay was a Director of Ventures & Early-Stage Collaborations at AbbVie, where he focused on venture investments and early-stage business development transactions. Prior to AbbVie, he was co-founder and CEO of an early-stage peptide manufacturing company, and an independent consultant to several top-tier life sciences venture capital firms and biopharmaceutical companies. Previously, Vijay led business development at Enlight Biosciences, a seed-stage venture creation firm founded by PureTech Health and partnered with 7 major biopharmaceutical companies. He started his business career as a strategy consultant at the Boston Consulting Group (BCG). Vijay earned an AM and a PhD in biophysical chemistry from Harvard University, and a BS in chemistry with highest honors and highest distinction from the University of North Carolina at Chapel Hill.

4:00 - 4:50 PM **VENTURE PHILANTHROPY**

TRACK 1 PANELISTS

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Javeed Froozan leads the business activities of the LLS Research team in support of LLS' research mission for the LLS Therapy Acceleration Program® (TAP) and LLS Grant programs. His corporate development experience spans over 25 years in early stage, growth, and large biopharmaceutical and health technology firms. This includes work to acquire over \$150 Million worth of companies, products and technologies, enable two IPO's in excess of \$50 million each, strategic sales and funding of projects worth millions of dollars, and to develop and launch new products. His experience also includes fostering investment and job creation with acquisitions of bio-manufacturing, R&D, and headquarters facilities using economic incentives. Prior to LLS, Javeed was at Emergent BioSolutions in its 10x revenue and market cap growth phase from 2003-2015 including leading the acquisition of Trubion Pharmaceuticals. He managed Emergent's alliance with Pfizer to develop oncology and auto-immune therapeutic candidates, and to develop NuThraxTM, a novel, anthrax vaccine adjuvanted with CPG-7909. Javeed worked with Baxter Healthcare on its cell therapy business focused on CD34+ cells to treat vascular ischemias. Additional work includes benchmarking technology transfer and venture creation, providing pro-bono guidance to entrepreneurs and scientists, and advising on economic planning for the Life Sciences industry. Javeed obtained a B.S. in biology from The University of Michigan, Ann Arbor, and M.B.A. in economics and finance from The University of Michigan, Dearborn.



• Debra Miller, President & CEO, CureDuchenne

Debra Miller co-founded CureDuchenne in 2003 with her husband, Paul, after their only son was diagnosed with Duchenne. Miller relies on her extensive background in sales and marketing to lead CureDuchenne. Her role includes overseeing all operations, research and financial resources as well as serving as the primary liaison to the Board of Directors. She is the decision maker, leader and manager in carrying out the mission of the organization. She also works closely with the Scientific Board of Advisors in designing and implementing the medical research strategic plan. Miller earned a Bachelor of Arts in Communication Studies from the University of California Los Angeles. Prior to CureDuchenne, she had a career in publishing with positions in advertising sales and was an independent stock trader.



• Evelia Johnston, Associate Director, Research Partnerships, The Michael J. Fox Foundation for Parkinson's Research

Evelia Johnston joined The Michael J. Fox Foundation for Parkinson's Research in 2014. In her current role, Evelia is responsible for shaping the strategic development and implementation of activities designed to increase the Foundation's engagement within the Parkinson's research eco-system. Evelia leads the project and relationship management of complex multi-stakeholder research collaborations that bring together industry, academia, patients, payers and regulators to tackle field-wide challenges and work towards shared goals. She leads a number of pre-competitive research consortia and identifies innovative industry collaborations that aim to accelerate the development of new therapeutics for Parkinson's disease. Prior to joining MJFF, Evelia was at the pharmaceutical company Forest Laboratories, as a Project Coordinator focused on International Business, Strategy and Operations and also spent time at Terrapinn Inc. as a Project Coordinator developing program content for Life Sciences events. Evelia graduated from Hofstra University with a BA in International Business.



Jonathan Behr, Managing Director, Juvenile Diabetes Research Foundation (JDRF)

Jon joined the T1D Fund from Partners Healthcare Innovation, where he was a Market Sector Leader and Executive in Residence, driving technology translation from research hospitals affiliated with Harvard Medical School. He previously held senior venture creation roles including Vice President of New Ventures for Enlight Biosciences and Principal at PureTech Ventures (LON:PRTC). Jon has co-founded and supported seven companies (including holding C-level operating, business development and board director positions) and managed alliances with top pharmaceutical companies. He earned his Ph.D. at Massachusetts Institute of Technology as a Howard Hughes fellow and his B.S. from Rice University.



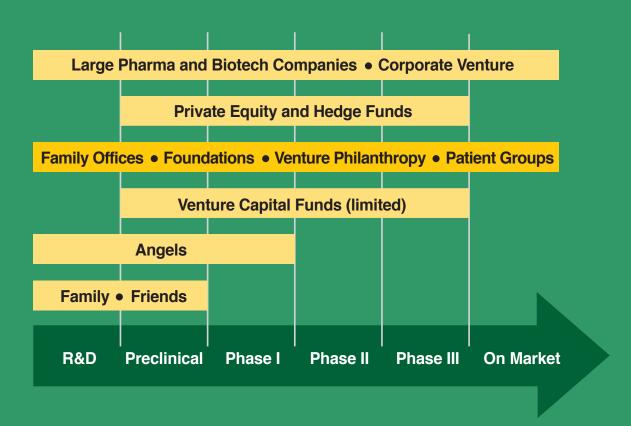
• Lucie Bruijn, CSO, The ALS Association

Lucie Bruijn, Ph.D. MBA joined The ALS Association in January 2001 as Science Director and Vice President and is currently Chief Scientist for the organization. Prior to that Dr. Bruijn led a team of researchers in drug discovery programs for Parkinson's and Alzheimer's disease at Bristol Myers Squibb. Dr. Bruijn received her Bachelor's degree in Pharmacy at Rhodes University, South Africa. She received a Master's degree in Neuroscience and a Ph.D. in Biochemistry, specializing in disease mechanisms of Alzheimer's disease, at the University of London, United Kingdom. She received her MBA at Imperial College, London, UK. She joined Dr. Don Cleveland's laboratory at Johns Hopkins University, USA in 1994 where she developed and characterized a mouse model of ALS (mice expressing the familial-linked SOD1 mutation). Using this model her studies focused on disease mechanisms. In addition, in collaboration with Dr. Robert Brown she looked for neurofilament mutations in familial and sporadic ALS patients. At the ALS Association, Dr. Bruijn leads a global research effort. She has expanded on the existing TREAT ALS™ portfolio to include large international collaborative initiatives in drug development and precision medicine. She has built extensive collaborations internationally and works closely with other ALS funding organizations as well as National Institute of Health. Dr. Bruijn represents The ALS Association on several scientific and research committees world-wide and acts as advisor to scientists, government officials and industry leaders seeking council in the field of ALS research. She continues to publish in peer-reviewed journals and attends scientific meetings throughout the year to ensure that the research portfolio maximizes opportunities in the field.

The Life Science Executive's FUNDRAISING MANIFESTO

BEST PRACTICES FOR IDENTIFYING CAPITAL IN THE BIOTECH AND MEDTECH ARENAS

by Dennis Ford



Contributors

Robert Cohen, Tom Crosby, Jack Fuller, Nono Hu, Maximilian Klietmann, Gerard O'Connor, Lucy Parkinson, Danielle Silva, and Alejandro Zamorano



TRACK 2: DEVICE, DIAGNOSTIC & HCIT INVESTOR PANELS





Track 2	Madayatay 9 Danalista
	Moderator & Panelists
8:00 - 8:50 AM	 Brian Frenzel, Member, Band of Angels Chris Apfel, Member, Life Science Angels
MEDTECH Angels	 Laird Cagan, Managing Director, Cagan McAfee Capital Partners Patricia Beckman, Managing Director, WINGS Wei Tao, Member, Sand Hill Angels
9:00 - 9:50 AM TALES FROM	 Angus McQuilken, VP of Business Development & Public Affairs, LaVoieHealthScience M Joyce Lonergan, Founder & CEO, Mellitus Magda Marquet, Chairman & Co-Founder, AltheaDx
THE ROAD	 Michael Tippie, CEO, Lipidomics Mike Moradi, Co-Founder & CEO, Sensulin
10:00 - 10:50 AM	 Michael Quigley, VP of Market Research, Life Science Nation M John Kinzell, Senior Life Scientist Analyst, The McNair Group
MEDTECH	• Julia Belaya, Corporate Partnerships, Plug and Play Tech Center
FAMILY OFFICES	 Kyle Williams, Managing Director, Bootstrap Ventures Sean Kearney, Managing Director, Three Leaf Ventures
11:00 - 11:50 AM	Colin Widen, CEO, Boston Innovation Capital M Larry Cai, Head of Business Development, Qilu Pharmaceuticals
INNOVATION	• Stephanie Robertson, Sr. Director, Consumer Science Innovation, Johnson & Johnson Innovation
ECOSYSTEMS	 Travis McCready, President & CEO, Massachusetts Life Sciences Center Ying Tam, Managing Director, Health Venture, MaRS Discovery District
1:00 - 1:50 PM	David Cassak, CEO, Innovation In Medtech Anuja Royan, Managing Director, Mithril Capital Management
MEDICAL DEVICE	• Lu Zhang, Managing Partner, NewGen Capital
INVESTORS	 JJ Desai, Chief Operating Officer, JLABS & CDI @ TMC Omid Arkhavan, Investment Principal, MVM Life Science Partners
2:00 - 2:50 PM	• Amanda Cashin, Co-Founder & Head, Illumina Accelerator (M)
ACCELERATOR	Beth Hill, Platform Innovation Lead, Johnson & Johnson Innovation Center François Forré, Co. CEO & Co. Founder, ALMA Life Sciences
GENOMICS Investors	 Francois Ferré, Co-CEO & Co-Founder, ALMA Life Sciences Ted Driscoll, Partner, Decheng Capital
3:00 - 3:50 PM	Cary Adams, Partner, Almond Tree Capital M Alexander Grunewald, Global Head – HealthTech Investment Strategy, Johnson & Johnson
HEALTHCARE IT	• Elona Baum, Managing Director, DEFTA Partners
INVESTORS	 Navid Alipour, Co-Founder & Managing Partner, Analytics Ventures Taha Jangda, Partner, HealthX Ventures
4:00 - 4:50 PM	Nola Masterson, Managing Director, Science Futures Alexis Ji, Partner, Illumina Ventures
DIAGNOSTICS	Denis Bronnikov, Global Licensing Director, Roche Diagnostics
INVESTORS	 Terry Moore, Managing Partner, Moore Venture Partners Tom Hawes, Managing Director, Sandbox Industries



8:00 - 8:50 AM MEDTECH ANGELS





• Brian Frenzel, Member, Band of Angels (M)





Mr. Frenzel is a private investor and advisor to life science companies. He currently is the President and CEO of Tosk, Inc. (www.tosk.com), an oncology drug discovery and development company, on the Board of Directors of SanBio, Inc. (www.san-bio.com, JPX:45920), a cell therapy company focusing on products for recovery of function for patients suffering neurodegenerative diseases, and a member of the Band of Angels investment group. His previous management experience includes co-founding and serving as the CEO of Centaur Pharmaceuticals, a neurodegenerative disease pharmaceutical company (acquired by Renovis, NASDAQ:RNVS), Vesta Medical, a medical device company (acquired by Pfizer, NYSE:PFE), and Adeza Biomedical, a specialty diagnostics company (NASDAQ:ADZA, acquired by Cytyc, NASDAQ:CYTC), and co-founding and serving as COO/CFO of Genelabs Technologies, a biotechnology company (NASDAQ:GNLB). Prior to entering the startup company arena, Mr. Frenzel was the Director of Corporate Planning at Syntex Corporation, a Principal at Booz, Allen & Hamilton, a Consultant at the Boston Consulting Group, and a Lieutenant in the United States Navy Nuclear Power Program. Mr. Frenzel holds a BS in physics and an MBA from Stanford University.

• Laird Cagan, Managing Director, Cagan McAfee Capital Partners



Mr. Laird Q. Cagan is Managing Director and co-founder of Cagan McAfee Capital Partners, LLC, a private investment firm he founded in 1990. He has been actively involved in over 30 high-growth companies over the past 25 years, as investor, founder, board member, in a variety of industries including, Energy, CleanTech, FinTech, NanoTech, Healthcare, Information Technologies, Payments and Water. He has taken over 10 of those companies public and has traditionally continued on the board of those companies. Over \$1B of equity capital and \$2B of debt/JV capital has been invested in those companies. Mr. Cagan previously worked in M&A at Goldman, Sachs & Co. and Drexel Burnham Lambert. In all, he was involved in over 30 transaction valued at more than \$15 billion, bankruptcy work-out transactions of more than \$2 billion, and a variety of equity, high-yield bond and senior debt financings. Mr. Cagan attended M.I.T. and received a BS, MS and MBA from Stanford University. He is also a graduate of the UCLA Board of Director's program. He is the founding Chairman of the SF Bay Chapter of the Young Presidents' Organization, is a founder of the San Francisco Chapter of the World Presidents' Organization and is the Chair of the San Francisco Group of Tiger 21. He and his wife founded and run the Stand 4 Lyme Foundation, teaming with The Stanford Lyme Working Group which they helped initiate.

Patricia Beckmann, Managing Director, WINGS



Dr. Patricia Beckmann is Managing Director of WINGS, the MedTech Angels, and Vice President of Commercialization at Life Science Washington. Her career spans research, operations, law and venture capital. She spent most of her research career at Immunex (co-inventor of Enbrel, Mobista and Nuvance) and several years in the Immunex/Amgen Law Departments performing technology assessment. She was on the bioscience investment team at Vulcan Capital and the strategy team for the Allen Institute for Brain Sciences. She was Chief Scientific Officer at the Accelerator-backed diagnostics company Homestead. Subsequently she was President of the non-profit Oregon Translational Research and Development Institute (OTRADI) where she established a small fund and incubator for Oregon start-ups. Patricia is a two-time Fulbright Fellowship recipient and a Kauffman Fellow. She pursued postdoctoral studies at the Ludwig Institute for Cancer Research and as an NRSA Fellow at the National Cancer Institute. She has over 50 peer-reviewed scientific publications and more than 40 issued U.S. Patents. She raises golden retrievers, loves music, cooking and great red wines.

• Chris Apfel, Member, Life Science Angels



Dr. Apfel an active investor with Life Science Angels, and the founder, CEO, and Chairman of SageMedic Inc., an early-stage cancer diagnostics company. He invented the "Apfel Score," a standard risk assessment tool that is now used globally in anesthesia and surgery, and he teaches clinical trial design as faculty of the University of California San Francisco. Prior to joining Life Science Angels, Dr. Apfel was the Chair of the Life Science Committee of the SF bay area chapters at the Keiretsu Angel Investment Forum, the largest Angel Forum worldwide. Dr. Apfel is a California licensed physician with 20+ years of clinical experience. He received his medical degree (MD) and his doctoral degree (PhD equivalent) from the Justus-Liebig-University in Giessen and his master of business administration (MBA) from the Wharton School of Business.

• Wei Tao, Member, Sand Hill Angels



Wei Tao, Ph.D., is a Silicon Valley based angel investor focused on early stage life science and high-tech companies. He is an active member of several leading angel investment groups, such as Life Science Angels (LSA), Sand Hill Angels (SHA) and HealthTech Capital. He co-chairs the LSA Bio/Genomics/Diagnostics Committee and is a member of SHA Deal Sourcing Committee. Wei's extensive investment interest ranges from therapeutics to genomics, from diagnostics to digital health, from nanotechnology to drone technology and from artificial intelligence to virtual reality. Of his particular personal interests is to support advancement in cancer diagnostics and therapeutics. He successfully led and participated in numerous angel deals which subsequently received well over \$100 M follow-on venture capital investments. Wei serves on the Board of Directors of several early stage companies. Prior to his angel investment career, Wei spent over 15 years involved in genomics technology development and application in Boston, MA.



9:00 - 9:50 AM TALES FROM THE ROAD









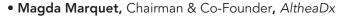
• Angus McQuilken, VP of Business Development & Public Affairs, LaVoieHealthScience (M)

Angus McQuilken serves as Vice President for Business Development and Public Affairs for LaVoieHealthScience, a Boston-based firm that provides strategic communications programs integrating public and investor relations, marketing and communications. From 2008-2017 McQuilken served as Vice President for Communications & Marketing for the Massachusetts Life Sciences Center, the agency charged with implementing Massachusetts' ten-year, \$1 billion Life Sciences Initiative, where he served as part of the start-up and executive management teams. From 2004-2008 he focused on health care communications and advocacy while serving as Vice President for Public Affairs for Planned Parenthood League of Massachusetts. McQuilken has also served as Chief of Staff for Massachusetts State Senator Cheryl Jacques, and as Deputy Communications Director for the Democratic National Convention Committee. McQuilken is an adjunct faculty member at Lasell College, where he teaches courses focused on both public relations and public speaking.



• Joyce Lonergan, Founder & CEO, Mellitus

Joyce Lonergan has over 25 years of experience in industry, venture capital and Wall Street with emerging healthcare companies. Ms. Lonergan previously served as a Managing Partner at SR One. Prior to that, Ms. Lonergan co-founded and served as Managing Director of Caxton Healthcare Venture Management, LLC. She previously served as Vice President of Corporate Development and Corporate Communications and Investor Relations at Chiron Corporation. Earlier in her career, Ms. Lonergan was a Biotechnology Equity Research Analyst at Cowen and Company. She also had previous investment and business development roles at Vector Fund Management and Repligen Corporation. Ms. Lonergan began her career in research at Tufts Medical Center. Ms. Lonergan holds a B.S. in biology from Emmanuel College and an MBA from the Simmons College Graduate School of Management.





Magda Marquet is the Chairman and Co-Founder of Althea, an Ajinomoto company. Dr. Marquet is also co-founder of AltheaDx, a precision medicine company. Dr. Marquet has three decades of experience in the biotechnology industry in the US and Europe. She is also co-founder and co-CEO of Alma Life Sciences, an investment and consulting firm with a portfolio of over twenty companies. Prior to starting Althea, she held management positions at Vical Inc., Amylin Pharmaceuticals, Protein Polymer Technologies, Syntro Corporation and Transgene. She currently serves as a Board member for Sente, Independa and Portable Genomics. She is also co-Chairman of the Advisory Board of MD Revolution. Dr. Marquet was Chairman of BIOCOM (2013-2014) and is Chair of the Board of Visitors of the UCSD Moores Cancer Center. She serves as a Director of the Economic Development Corporation (EDC- Executive Committee) and of the Kyoto Symposium Organization. She is also a member of the UCSD Biological Sciences Dean Leadership Council and an advisor for the Chopra Foundation. Dr. Marquet holds a Ph.D in Biochemical Engineering from INSA/University of Toulouse, France. Dr. Marquet has received numerous awards throughout her career including the 2005 Regional Ernst&Young Entrepreneur of the Year Award in the Life Sciences category, the Athena Pinnacle Award and the Exemplary Service Award from the San Diego Business Journal. She is the first woman inducted in the Connect Entrepreneur Hall of Fame (2016) and the Director of the Year Award recipient (2016-Corporate Governance) from the Corporate Directors Forum.



• Michael Tippie, CEO, Lipidomics

Michael Tippie is the CEO of Lipidomics, Inc, focused on cosmetic solutions and pharmaceutical treatments for eczema. Michael has previously been a life science venture capitalist (Norwest Venture Partners, Medical Innovation Partners, Milk Street Ventures, ONAMI), a senior executive in early stage life science companies (TomegaVax, CNS Response, Avior Therapeutics, LifeSpan BioSciences, StressGen Biotechnologies, Tacora) and a research chemist in the pharmaceutical and diagnostics industry (Syntex and Syva Research). Michael has done strategic alliances with many pharma companies, as well as raising over \$300 MM in equity capital, including two IPOs to date. Michael holds an MBA from the Sloan School of Management at MIT, an MS in Chemistry from the University of Washington (with additional graduate work in Immunology, Proteomics and Genomics) as well as a BA in Chemistry from Reed College.



• Mike Moradi, Co-Founder & CEO, Sensulin

Mr. Moradi is a successful entrepreneur, having founded or been a principal in several biopharma and nanotech startups. His current company Sensulin is developing a next-generation insulin for diabetes. Previously, Mike was a co-founder and CEO of an ocular pharmaceutical company and specialty Contract Research Organization (eyeCRO), which was #264 fastest growing private company in the 2009 Inc. 500. He co-founded Nanopolaris (now Unidym), which was acquired in 2011 by a publicly traded South Korean company for \$145M USD, and NanoSource, which was acquired by DuPont in 2002, largely considered the first major acquisition in the nanotech space.



10:00 - 10:50 AM MEDTECH FAMILY OFFICES



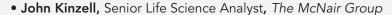




• Michael Quigley, VP of Market Research, Life Science Nation



Michael Quigley is the VP of Market Research for LSN in Boston, Massachusetts. He has been with the company for 4 years, researching life science investors from around the globe. In addition to managing a team of research analysts in the US and abroad, Michael uses his global reach and understanding of the early stage investor arena to make LSN's Redefining Early Stage Investment Conference series one of the most compelling life science conferences today. He is a key contributor in designing content and selecting dynamic relevant topics and recruiting world renown investors. Michael and his team also assist in preparing global investor target lists for LSN and Boston Innovation Capital clients. Michael also participates in the planning and execution of global investor road shows. Michael and his team also create content for LSN's Next Phase weekly Newsletter, he and his team write about their latest observations from the life science private investment ecosystem. Michael earned his bachelor's degree in Economics and Finance at Bentley University.





John is a serial entrepreneur and currently serves as a Senior Life Science Analyst at The McNair Group – supporting deal sourcing and new investment evaluations. Dr. Kinzell has over 20 years of experience in the life sciences including cross-functional scientific and business leadership roles spanning product development and business development. Most recently he served as Executive Vice President of Corporate Development at Xeris Pharmaceuticals, a late-stage company developing stable peptide for treatment of severe and mild forms of hypoglycemia in patients with insulin-dependent diabetes. John played a strategic role in garnering over \$15M and \$60M of non-dilutive and equity funding, respectively. He was responsible for Xeris being awarded two orphan drug indications. Dr. Kinzell was co-founder and CEO of Xeris. John was an early-stage founding executive of Arysta LifeScience, a global crop protection company. Early on, he served as Director of Affairs and went on become Global Head of Regulatory Affairs. He started his career as regulatory scientist Health Canada and from there went on to establish a contract research organization serving the life science industry, a drug delivery company focused in treating pain from osteoarthritis. John has his MS in nutrition and PhD in Toxicology from Oregon State and Michigan State, respectively. He has served on the boards of InsulinDependence and Kidney Cancer Foundation of California. In 2016, John was awarded Innovator of the Year in 2016 by Congenital Hyperinsulinism International, the patient advocacy group for children born with a genetic disease that results in uncontrolled release of insulin causing chronic-severe hypoglycemia in affected patients.



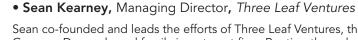
• Julia Belaya, Corporate Partnerships, Plug and Play Tech Center

Julia leads the Corporate Partnership program for the Healthcare Innovation Platform at Plug and Play, the largest global technology accelerator. Plug and Play is located in the heart of Silicon Valley and is an early investor in companies such as Paypal, Dropbox, and LendingClub. Julia works to connect corporations with an interest in innovation in the health space with portfolio start-up companies to possibly engage in pilots, licensing deals, strategic partnerships and investment opportunities. Prior to Plug and Play, Julia worked at a boutique wealth management firm and was a consultant at Deloitte.



• Kyle Williams, Managing Director, Bootstrap Ventures

Kyle serves as Managing Director of San Diego's Bootstrap Ventures, an early stage fund with investments in a variety of tech-enabled health care companies and other B2B software-as-a-service businesses. He also serves as President of Bootstrap Incubation, a seed fund backed by Parker Hinshaw, Founder of MaxIT Healthcare (acquired by SAIC) and Jean Balgrosky, former CIO of Scripps Health. Kyle holds board director positions with CirrusMD, WellTrackONE, Perceivant, and Sequoia Consulting Group, and is a board observer at Doctible.





Sean co-founded and leads the efforts of Three Leaf Ventures, the health focused venture platform of the Broe Group, a Denver based family investment firm. Routing through a variety of roles in financial markets he identified a passion for the venture investment world. He found the opportunity for perpetual learning and growth while working closely with entrepreneurs of equal drive and passion to offer great reward. Prior to Three Leaf Ventures, Sean established a diverse financial background trading in derivatives markets, and investment management in public equity and real estate markets. He studied Finance as an undergraduate at Miami University in Oxford, Ohio, later attending the Fisher College of Business at The Ohio State University to earn an MBA. Sean lives in Ann Arbor, Michigan with his wife and Border Collie rescue. While away from the office he is likely on the trail as an avid marathon runner, hiker and skier.



11:00 - 11:50 AM INNOVATION ECOSYSTEMS

TRACK 2 PANELISTS

Johnson Johnson Innovation

– JLABS –







• Colin Widen, CEO, Boston Innovation Capital (M)

Colin Widen, registered representative, is a seasoned executive with 25 years of sales, trading and portfolio management experience in major investment banks. In 2001, Colin left the institutional world and founded W.A.M. Asset Management, a private equity fund of funds that focused on SBIC private equity funds. After selling the firm to a larger fund of funds, Colin joined Deutsche Bank where he led a team providing consulting services about alternative asset allocation strategies to family offices and smaller endowments and foundations. Colin is a registered representative and holds Series 7, 24, 63 and 82 registrations. His specialties include reconstructing hedge fund portfolios and analyzing private equity holdings.



• Ying Tam, Managing Director, Health Venture, MaRS Discovery District

Ying Tam is a seasoned entrepreneur and business executive, and is currently Managing Director, Health Ventures, for MaRS, one of the world's leading urban innovation hub. MaRS works with a large network of corporate partners and venture funds to help entrepreneurs launch and grow the innovative companies that are changing the future. Ying has co-founded several start-up companies, including Mindful Scientific, a medical device company addressing concussion diagnostics and management, abridean (acquired by nCipher PLC), a software company developing application provisioning and identity management solutions, and i-HRx (acquired by Healthconnex), a digital health company focused on chronic disease management. He has significant strategic and functional experience with operating roles in a wide range of organizations, from early stage companies to major multi-national corporations.



• Larry Cai, Head of Business Development, Qilu Pharmaceuticals

Mr. Cai is Head of Business Development, New England at Qilu Pharmaceuticals, which is located in Jinan, China. Qilu is one of the top 10 Chinese pharmaceutical companies in term of revenue, and leader in R&D expenditure and pipeline. Mr. Cai is responsible for inbound licensing and partnership collaborations within local biotech and pharmaceutical communities, as well as venture creation and acquisition. With nearly 20 years in life science industry, and the last decade in business development, he has helped numerous companies both in US and China, with their R&D endeavors as well as on the BD front. Mr. Cai is the president-elect of SAPA-NE (Sino-American Pharmaceutical Professionals Association – New England), a non-profit organization striving to bridge the Pacific Ocean in life science.



• Stephanie Robertson, Sr. Director, Consumer Science Innovation, Johnson & Johnson Innovation

Stephanie joined the J&J's California Innovation Center in 2014 as part of the New Ventures Team, supporting opportunities across pharma and consumer, and in the spring of 2017 took on leading Consumer Science Innovation. She brings diverse expertise across drug discovery, early clinical development, consumer health innovation, business development and alliance management. Previously, Stephanie was at the University of California, San Francisco UCSF where she led business development efforts for the campus and built and led a one of the first formal alliance management teams found in an academic setting. Prior to this, Stephanie was Program Director for the UCSF Sandler Center for Drug Discovery and also helped in the establishment and oversight of the UCSF Grand Multiple Myeloma Translational Initiative (GMMTI). Prior to joining UCSF, Dr. Robertson worked for over a decade at Exelixis, Inc. During her tenure at Exelixis the company grew from start-up to over 700 employees. She grew from leading a computational biology team to serving as scientific project leader for drug discovery programs in cancer, cardiovascular disease and metabolism, project manager for early oncology clinical programs and leading alliance management for several programmatic collaborations with large pharma. She earned an undergraduate degree in chemistry (Honors) at the University of Michigan, Ann Arbor, and a Ph.D. in chemistry at the University of California, Berkeley.



• Travis McCready, President & CEO, Massachusetts Life Sciences Center

Travis McCready is the President and CEO of the Massachusetts Life Sciences Center, a \$1 billion public-private partnership with the mission of advancing the life sciences sector in Massachusetts. He directs and oversees the center's investment strategy, along with the agency's operations, programs, and partnerships. Previously, Mr. McCready served as the Vice President for Programs at The Boston Foundation, directing the Foundation's grants and community investment strategy to benefit the people of Greater Boston. Prior to that, he was the first Executive Director of the Kendall Square Association, responsible for growing the innovation economy of Kendall Square, one of the Commonwealth's most economically robust districts. He has also held the Chief Operating Officer and CFO positions at the Massachusetts Convention Center Authority, overseeing the operations and finances for the three convention centers in Massachusetts. Mr. McCready serves on the Boards of the American Repertory Theater in Cambridge, Beth Israel Deaconess Medical Center, the Conservation Law Foundation, Life Science Cares, and WBUR. He has served on the Economic Development Planning Council under two governors, including co-chairing the subcommittee on innovation and entrepreneurship. In 2009, he was named one of Boston's top "40 under 40" young business leaders by the Boston Business Journal. Mr. McCready is a frequent speaker on economic development strategy as it relates to the convergence of private, public, and not-for-profit interests, and his blog, Life Sciences Discourses, has been recognized by The Boston Globe. Mr. McCready received his B.A. from Yale University and J.D. from the University of Iowa, and began his law career as a corporate attorney in Minneapolis, MN.



1:00 - 1:50 PM MEDICAL DEVICE INVESTORS



TRACK 2 PANELISTS

• David Cassak, Managing Partner, Innovation In Medtech (M)





David Cassak has more than 30 years of experience in the health care industry. Prior to co-founding Innovation In Medtech, LLC, he served as Vice President, Content and Managing Director, Medical Devices for Elsevier Business Intelligence, A Reed Elsevier Company, now part of Informa Business Information, where he wrote extensively on the medical device industry for Windhover's monthly publications, IN VIVO and START-UP. He is also a frequent speaker before various companies and industry trade groups. Prior to joining Elsevier, Cassak worked for nearly 20 years at Windhover Information Inc., a company he founded with his business partner, Roger Longman, which spun out the publications business of The Wilkerson Group, a leading management consulting firm at the time. Long known for publishing IN VIVO, widely recognized as the premier provider of business intelligence in the health care industry, Windhover launched a number of other successful publications, including START-UP: Emerging Medical Ventures, and The RPM Report: Regulation • Policy • Market Access. In 2004, Windhover acquired Medtech Insight, Inc., which published the MEDTECH INSIGHT: Medical Technology Market Intelligence newsletter. While at Windhover/EBI, David also organized and produced numerous conferences around the world, including the Investment in Innovation (In3) medical device partnering conference series, as well as such pharma-focused conferences as Pharmaceutical Strategic Alliances, Euro-Biotech and BIO-Windhover.

• Anuja Royan, Managing Director, Mithril Capital



Anuja Royan is the Managing Director of the analytics and operations affiliate of Mithril Capital. Founded in 2012 by Ajay Royan and Peter Thiel, Mithril is a long-term investment fund for transformative and durable technology companies, investing in industries often overdue for change. Mithril operates globally and its investments range across sectors, including medical robotics, cyber-security, immunotherapy, energy, and advanced data analytics. Anuja was most recently senior vice president of Counsel Corporation, a diversified public holding company with interests in private equity and real estate finance. Prior to Counsel, Anuja headed finance and operations at Hilco Consumer Capital, a private equity firm focused on acquiring leading consumer brands including Polaroid, The Sharper Image, and The Bombay Company. She has led corporate finance, investing, compliance, FP&A, and structuring activities for both general partnerships and investment portfolios. She received both a B.Comm and a B.A. in Economics from the University of Toronto.

• Arjun Desai, Chief Operating Officer, JLABS & CDI @ TMC



Arjun (JJ) Desai, M.D. is the Chief Operating Officer for JLABS and the Center for Device Innovation (CDI @ TMC). JJ brings broad medical industry, health policy, and clinical academic experience to JLABS and CDI @ TMC. His medical talent coupled with his device expertise and work with startups is a perfect fit to help identify and catalyze entrepreneurs, bringing great ideas to life in pharmaceutical, medical device, consumer and digital health via the JLABS and CDI @ TMC model. Tapping into his vast medical, advisory and experience working with governmental healthcare institutions, JJ strengthens JLABS and CDI @ TMC's existing relationships across the enterprise, as well as helps explore new ecosystems that make sense for catalyzing innovation for people in need. JJ completed his advanced anesthesia residency at Stanford University, where he was elected to serve as chief resident his final year. JJ remains on faculty as a Clinical instructor in the Department of Anesthesia and lectures at both Stanford Healthcare and Stanford Biodesign. Prior to clinical training, JJ served as a fellow in the United States House Policy Committee, where he worked with Henry Kissinger, advising members of Congress on early Medicare legislation, which ultimately shaped Medicaid and outreach programs. Additionally, he represented the United States State Department and Rotary International as an Ambassador of Goodwill to Singapore where he led vaccine prophylaxis campaigns and lectured in the department of health economics at the National University of Singapore.

• Lu Zhang, Managing Partner, NewGen Capital



Lu Zhang is the Founding and Managing Partner of NewGen Capital. She was recently awarded the Forbes 30 under 30 & Featured as the Honoree of VC category. Prior to starting NewGen, she was a Venture Partner at Fenox Venture Capital. She participated in over 20 investments and assist M&A of the portfolios. Lu was also the Founder and CEO of Acetone Inc. (acquired 2012), a start-up focused on non-invasive technology for the early diagnosis of Type II diabetes. She has also worked as a consultant at the United Nations Industrial Development Agency. Lu received her M.S. in Materials Science and Engineering from Stanford University and holds several patents. She is an advisor and mentor to several innovation programs and incubators in Silicon Valley. Lu has won numerous awards and is frequently invited to speak at events.

• Omid Akhavan, Investment Principal, MVM Life Science Partners



Omid is an investor at MVM Life Science Partners. Before joining MVM, he was the Director of Strategy and Business Development for Becton Dickinson's \$1.3B diagnostics business. Prior to that, Omid was a management consultant in Monitor Deloitte's Life Sciences and Healthcare team. Omid holds a Masters in Bioengineering Innovation & Design from the Johns Hopkins University and a Bachelors in Biomedical Engineering from the University of Virginia. He was also awarded a Fulbright Fellowship to conduct research on access to healthcare in the Middle East.



2:00 - 2:50 PM **GENOMICS INVESTORS**

TRACK 2 PANELISTS

Illumina ACCELERATOR

Amanda Cashin, Co-Founder & Head, Illumina Accelerator (M)





Amanda Cashin, Ph.D. is Co-Founder and Head of Illumina Accelerator, a leading company creation engine and investment vehicle focused on building genomics-driven startups. Founded in Fall 2014 in San Francisco, Illumina Accelerator is investing in emerging startups, advancing breakthrough applications in genomics, including applications in therapeutics, women's health, cancer diagnostics, consumer nutrition, agriculture, synthetic biology, and skin microbiome. Previously, Amanda was Senior Vice President of Alexandria Venture Investments/Alexandria Real Estate Equities, Inc. In her role, she helped lead Alexandria Venture Investments, which has over \$250 million in capital deployed and committed to breakthrough life science and technology companies and leading venture capital funds. Amanda also led a team of life science professionals with strong science and business expertise responsible for industry research, company analysis, business development, and thought leadership limitations to help position Alexandria at the forefront of the industry. She earned a Ph.D. in Chemical Biology from the California Institute of Technology and graduated summa cum laude with a Bachelor's degree in Physical Organic Chemistry from the University of Colorado, Boulder. Her scientific expertise and peer-reviewed publications are in the fields of biochemistry, organic chemistry, physical chemistry, pharmacology, electrophysiology, and neuroscience.

• Beth Hill, Platform Innovation Lead, Johnson & Johnson Innovation Center



Beth Hill is Platform Innovation Lead at the J&J Innovation Center in Menlo Park, working to create partnerships that accelerate the creation of transformational medicines. Beth is an experienced pharmaceutical innovator with >20 years of strategic and operational leadership. Formerly with Janssen R&D, Beth led global cross-disciplinary functions working from late discovery through development and commercialization, with a focus on drug delivery and drug+device combination products. Prior at Corixa, Beth led R&D teams to develop biologics for cancer and autoimmune disease. At Systemix /Novartis she held both functional and science leadership roles in stem cell, somatic cell and gene therapy discovery and development. Beth began her industrial career developing antibody-based diagnostics at Syva Co. Beth earned her BA in Medical Technology at Augustana College (Rock Island, IL) performing clinical diagnostics in hospital and blood bank settings. She earned her Ph.D. in Microbiology at Columbia University (NYC) and post-doc'd at Stanford in the Dept of Structural Biology. Beth continues to cherish her time in the Bay Area innovation ecosystem.

• Francois Ferré, Co-CEO & Co-Founder, ALMA Life Sciences



Dr. Francois Ferré is one of San Diego's leading biotech entrepreneurs and angel investors. In 1998, Dr. Ferré and his wife, Magda Marquet, Ph.D., started their first company, Althea Technologies, which became a leading provider of contract services to the biotechnology field in the U.S. and Europe. That company was acquired in 2013 by the Japanese group Ajinomoto. Dr. Ferré also co-founded a spinoff company, AltheaDX, which specializes in personalized medicine and pharmacogenomics. Four years ago, Dr. Ferré and Dr. Marquet co-founded ALMA Life Sciences, LLC. an early-stage investment firm focusing on the creation and growth of health care companies in San Diego. Dr. Ferré has also been active in the non-profit arena, serving on the boards of the Keck Graduate Institute of Applied Life Sciences, the Chopra Foundation, and the San Diego Museum of Art. He received the 2005 Ernst & Young Entrepreneur of the Year award in life sciences, and in 2016, he and Dr. Marquet were inducted into San Diego's CONNECT Entrepreneur Hall of Fame. Born and raised in France, Dr. Ferré received his Ph.D. in molecular oncology from the Pasteur Institute before coming to the U.S. where he did his post- doctoral work at the University of California, San Diego in the mid-1980s. During his first decade in San Diego, Dr. Ferré worked as a scientist in the biotech industry specializing in gene quantification and biomarker development. Among the highlights of that period were Dr. Ferré's co-editing a book on polymerase chain reaction with Nobel Prize winner Kary Mullis, and working with Dr. Jonas Salk on development of a therapeutic HIV vaccine.

• Ted Driscoll, Partner, Decheng Capital



Dr. Ted Driscoll joined Decheng Capital in October, 2016. Prior to joining Decheng, Dr. Driscoll was a Partner at Claremont Creek Ventures leading its efforts in Digital Healthcare and Diagnostics. He led the first investments in Natera (IPOed in 2015), AssureX Health (acquired by Myriad Genetics for \$410M) and GeneWeave Biosciences (acquired by Roche for \$425M). Prior to entering venture capital, he was an early leader or founder of five startups. His first startup, International Imaging Systems, pioneered the first Digital Subtractive Angiography machines. He then led the technical team at Identix that pioneered the first digital fingerprint recognition which is now used in devices such as the iPhone. Identix went public in 1984. At his next startup, Diasonics, he led the team that created the world's first MRI scanners, as Senior VP of Engineering and R&D. He was then named Division President of a spinoff from Diasonics named Focus Surgery that pioneered noninvasive HIFU ablation surgery. This company went public in 1992 and was then purchased by Takai Hospital Supply. His last startup was Be Here Technologies, a 360degree imaging company. This technology was purchased by and incorporated into Google Streetview. During his startup experience he was the inventor of over 50 patents. He graduated from Stanford with a Ph.D. in Digital Imaging, and previously received a Masters in Computer Graphics from Harvard, and a BA from the University of Pennsylvania.



3:00 - 3:50 PM HEALTHCARE IT INVESTORS





• Cary Adams, Partner, Almond Tree Capital (M)



Cary Adams is a partner in Almond Tree Capital, which is deploying a small pilot fund raised in 2014, investing in med tech companies. He is also CEO of its related MedForce Accelerator LLC. After a successful career as a healthcare attorney, he was the founding President of the Sacramento Angels, and is Chair Emeritus of Sacramento's MedStart Program, a non-profit economic development program seeking to catalyze the growth of the life science sector the Sacramento-Davis region. From 2014 – 2017, he was Chairman of the Board of NexGen Medical Systems, Inc., commercializing the XCOIL platform of devices for improved thrombectomy.



• Alexander Grunewald, Global Head – HealthTech Investment Strategy, Johnson & Johnson

Alexander leads external innovation in HealthTech at Johnson & Johnson. His team's focus areas include improving patient outcomes, enhancing wellness of healthy consumers, driving R&D operational advances, and exploring digital therapeutics and genomics. Alexander began his career in academia, first as a senior postdoctoral scholar in neuroscience at the California Institute of Technology and then as an assistant professor at the University of Wisconsin-Madison. He published numerous research articles, led a visual neurophysiology research team, and taught neuroscience to undergraduate and graduate students. He then transitioned into industry where he led strategy projects for healthcare companies as a health care leader at McKinsey in Los Angeles. From there he joined DestinationRx, a healthcare IT company. Before joining Johnson & Johnson he was a leader in corporate strategy and business development at McKesson. Alexander has a Ph.D. in Computational Neuroscience from Boston University and a B.Sc. in Mathematics from King's College in London, England.



• Elona Baum, Managing Director, DEFTA Partners

Elona Baum is Managing Director of DEFTA Partners and has 20 years of biotech and regenerative medicine management experience. Prior to joining DEFTA Partners, Ms. Baum served as a senior executive (General Counsel & VP Business Development) for five years at the California Institute for Regenerative Medicine ("CIRM"). During her tenure, CIRM invested nearly \$1 billion in regenerative medicine programs, created a \$40 million iPSC bank and launched annual roundtable meetings with FDA. Prior to joining CIRM, Ms. Baum held senior positions in the legal and regulatory departments at Genentech Inc. for over a 13 year span. Ms. Baum received her BA in Economics from the University of California (Cum Laude) and her JD from the University of San Francisco School of Law (Magna Cum Laude). She served as an extern for Justice John A. Arguelles, California Supreme Court. Ms. Baum is a frequent speaker at industry conferences and is an active mentor with Enterprise Futures Network.



• Navid Alipour, Co-Founder & Managing Partner, Analytics Ventures

Navid is Co-Founder and Managing Partner of Analytics Ventures. Through the founding of multiple AI-based companies, Navid is not just an investor, but an entrepreneur in the AI space, looking to address the need between angel investors and big venture capital funds. Navid is a sought-after panelist, judge, speaker and moderator on the topics of venture capital and entrepreneurship at forums such as UCSD, USD, SDSU, CyberHive, HeraHub, EvoNexus and CONNECT. Navid holds a BA from UC San Diego, and a JD/MBA from USD.



• Taha Jangda, Partner, HealthX Ventures

Medical school drop out turned venture capitalist, Taha is a partner at HealthX Ventures. Taha invests in fast-growing digital health-based companies to drive a profound impact in healthcare. In addition to focusing on strategic investments, he also advises various innovation communities across the country. Taha started his journey at the Texas Medical Center (TMC), the world's largest medical center. During his time with TMC, he took part in the creation of the TMC Innovation Institute which is comprised of a healthcare and life science startup accelerator/incubator, Johnson & Johnson Innovation Center for Device Innovation and JLABS, and AT&T Connected Health Foundry. Haven seen firsthand how a lack of integration hinders patient care, Taha followed his entrepreneurial spirit and later joined Redox as the Director of Strategic Partnerships to help digital solutions get into the hands of care providers faster. Beyond tackling today's most challenging healthcare issues, Taha spends his free time reading books on leadership development and staying true to his Texas roots - BBQ and football.



4:00 - 4:50 PM DIAGNOSTICS INVESTORS

SPONSORED BY



TRACK 2 PANELISTS







Nola Masterson works with many clients on governance practices and coaches directors and aspirational directors. She is an experienced global executive and board leader serving on public company, venture-backed private company and non-profit organization boards. Her successful business experience, as CEO and co- founder of Sequenom (SQNM) and the ¬first analyst in biotechnology on Wall Street with Drexel Burnham Lambert and Merrill Lynch, followed successful business building at Millipore for eight years. She has experience in managing her own venture fund, as well as being a Venture Partner in a major European IT and life sciences venture fund, TVM Capital. As a member of the Repros Therapeutics (RPRX) Board she has advised the CEO on strategy, ¬finance, operations, and recruitment of the board. Areas of her expertise include medical device, pharmaceuticals, scientifing tools, separation processes and diagnostics technology as well as genetic analysis. One strength she brings is her understanding, at several levels, of the "DNA" that makes a great company. Her leadership style is as a synthesizer, to create a professional board environment that is aligned with, and which contributes to the success of, companies at every stage in their development. Ms. Masterson has been certi-fied by the American College of Corporate Directors for 2014 as a Certi-fied Professional Director, and is listed in the Intrabond.com Capital Registry of Corporate Directors. She has solid experience in board position recruitment and transition processes, in building productive board cultures and aligning these with CEOs and senior executive accountabilities.

• Alexis Ji, Partner, Illumina Ventures



Alexis Ji joined Illumina Ventures as a partner in 2016. She brings 12 years of experience in research and venture investment in the genomics and pharmaceutical industries. At Illumina Ventures, Alexis focuses on investing in early-stage genomics technologies and applications in life science tools, diagnostics, therapeutics, and personal wellness. Prior to Illumina Ventures, Alexis was a principal at WuXi Healthcare Ventures, a U.S.-China cross-border life science venture capital firm, where she focused on investments in therapeutics and medtech companies in the U.S. Before joining WuXi, Alexis was a venture investment consultant at ARCH Venture Partners, where she focused on evaluating early-stage life science and physical science opportunities. Earlier in her career, Alexis held senior scientist positions at Merck in early drug discovery, at Roche in virology translational research and clinical trial development, and at Life Technologies in molecular diagnostics and next-generation sequencing. Alexis earned her Ph.D. in Molecular Genetics from Washington University in St. Louis and an MBA from University of Chicago Booth School of Business.

• Denis Bronnikov, Global Licensing Director, Roche Diagnostics



Denis is a Global Licensing Director at Roche Diagnostics, focusing on Next Generation Sequencing technologies. He enjoys leading end-to-end business development projects, including initial strategy formulation, landscaping, lead generation, due diligence, deal negotiation and alliance management. Denis' experience in publicly traded companies and VC-backed start-ups allows him to create value for buy and sales sides alike. Denis joined Roche in Switzerland in 2013 as the Adjacency Lead at Roche Partnering, bringing early pre-clinical stage assets and related technologies to augment Roche portfolio in oncology, ophthalmology, infectious diseases, neuroscience, immunology, and rare diseases. Prior to Roche, Denis headed strategy and operations at a \$2B business unit at Novartis, helping sustain growth in 34 emerging markets. Earlier, he held roles in sales and marketing at a number of start-up ventures in Canada, US and Russia. Denis completed his undergraduate studies cum laude in Chemistry and Molecular Biology at the Moscow State University in Russia and received a doctorate degree in Human Genetics and Bioinformatics from David Geffen School of Medicine at the University of California Los Angeles. He holds an MBA from the Institute of Management Development (IMD) in Lausanne, Switzerland.

• Terry Moore, Managing Partner, Moore Venture Partners



Mr. Moore has over 20 years of experience investing, founding, leading, directing, and advising companies. As an inventor and engineer he developed Spacecraft Thermal Barrier Control Coatings for use on satellites to conduct the waste heat away from the electronic black boxes. Mr. Moore is the founder and Managing Partner of the MVP VC Funds ™, L.P. (www.moorevp.com) in San Diego, California investing in the next most successful tech and life science companies at the early, growth, and expansion stages. Mr. Moore founded and is Chairman of The VC Roundtable of Southern California, a private, invitation-only networking organization for investors, inventors, and entrepreneurs. Mr. Moore is also the founder and Chairman of the Annual VC Regatta in San Diego, and may be seen on the CNBC TV show "Make Me A Millionaire Inventor." Mr. Moore has an outstanding track record and some of his investments include Edico Genome, a gene sequencing on semi-conductor chipset company, Astute Medical, a diagnostics company developing protein-based biomarkers for diagnosing life-threatening conditions, and a specialty pharmaceutical company called Savara Pharmaceuticals developing innovative pulmonary drugs for treating MRSA lung infections.

• Tom Hawes, Managing Partner, Sandbox Industries



Tom Hawes is a Managing Director of the BlueCross BlueShield Venture Fund. He serves on the Board of Directors of AbleTo, BehaveCare, HeartFlow, ID Experts, Lumiata, Oncology Analytics, Patientco, and Phreesia and formerly on the Board of InVivoLink, Nexidia and Wellspring Healthcare. Before joining Sandbox, Tom matched at Yale School of Medicine for residency and completed his first year of medical training at Greenwich Hospital. During his medical training, he worked on clinical studies at the ISK Institute for Orthopaedics and Sports Medicine and on outcomes research at the National Cancer Institute and NYMC's Cardiothoracic Surgery Department. Tom is on the National Advisory Board of the Desmoid Tumor Research Foundation. Tom holds a BA from Brigham Young University, an M.D. from New York Medical College and an MBA from Harvard Business School. He is also a Kauffman Fellow.



TRACK 3: ENTREPRENEUR WORKSHOPS





Track 3	Presenters	
8:00 - 8:50 AM McDermott Will & Emery AVOIDING PITFALLS IN THE LEGAL LANDSCAPE	 Byron Kalogerou, Partner, McDermott Will & Emery Joanna Lin, Associate, McDermott Will & Emery Sean Freeman, Sr. Vice President, Strategy & Corporate Development, NuVasive 	
9:00 - 9:50 AM THE GLOBAL 505(B)(2) EXPERTS CAMBAGEUTICAL SERVICES EARLY 505(B)(2) STRATEGY FOR LONG-TERM SUCCESS	Kenneth Phelps, President & CEO, Camargo Pharmaceutical Services Ailis Tweed-Kent, CEO & Founder, Cocoon Biotech	
10:00 - 10:50 AM VENTURE VALUATION GLOBAL VALUATION SERVICES DEAL & PRODUCT VALUATIONS	Patrik Frei, Founder & CEO, Venture Valuation AG, Switzerland Dennis Ford, Founder & CEO, Life Science Nation; Creator of RESI Conference Series	
11:00 - 11:50 AM LIFE SCIENCE NATION Connecting Products, Services & Capital FUNDRAISING BOOT CAMP		



TRACK 3: Entrepreneur Workshops

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McDermott Will&Emery

• Byron Kalogerou, Partner, McDermott Will & Emery Workshop: Avoiding Pitfalls in the Legal Landscape



Byron S. Kalogerou is the Chair of the Firm's Life Science Industry Group and head of the Boston Corporate Advisory Practice Group. Byron focuses his practice on domestic and cross border mergers and acquisitions, corporate finance and joint ventures and alliances. He has substantial on the ground experience in structuring mergers, acquisitions, divestitures and joint ventures on six continents. Byron has extensive industry background in the medical device, fire and security, energy, telecom and industrial sectors. Before his move back to private practice, Byron spent 17 years in-house, including 14 years at Tyco International, where he served in a variety of roles including as general counsel of its fire and security business, its telecommunications business and as general counsel of its international legal department, a function he created. He has handled hundreds of M&A transactions. These include Tyco's most significant transactions, including the \$12 billion acquisition of AMP Inc., the \$850 million purchase of AT&T Submarine Systems, and the \$2.2 billion initial public offering of TyCom Ltd. In addition, he handled many of Tyco's medical device company acquisitions.



Joanna Lin, Associate, McDermott Will & Emery
 Workshop: Avoiding Pitfalls in the Legal Landscape

Joanna Jung-Erh Lin focuses her practice on corporate and securities law. Among many types of transactions, she handles domestic and cross-border venture financing, mergers and acquisitions for public and private companies. She also has experience with capital markets transactions, having represented US and international issuers, investment banks and investors in a wide range of securities offerings, including initial public offerings (IPOs), follow-on offerings and private placements of equity securities. Joanna also regularly counsels clients on matters ranging from corporate governance to US Securities and Exchange Commission periodic reporting requirements and other general corporate matters. Joanna represents clients from a broad array of industries, including companies in the technology and life sciences sectors. She provides pro bono services for various nonprofit organizations, including representing children in need of immigration-related legal counsel.

• Sean Freeman, Sr. Vice President, Strategy & Corporate Development, *NuVasive* Workshop: Avoiding Pitfalls in the Legal Landscape



Mr. Freeman is a senior business development executive with 20 years of international deal experience in M&A, corporate venturing and strategic licensing partnerships in the healthcare industry. His previous roles include Senior Vice President of Business Development and Product Strategy for Cole-Parmer Instrument Company, a private equity owned company serving the industrial and life sciences, which was acquired by Platinum Equity for \$1Bn. Prior to Cole-Parmer, Sean served as Head of M&A and Corporate Ventures at Life Technologies, a leading multinational life sciences company acquired by Thermo Fisher Scientific for \$13.6Bn. While at Life Technologies, Sean led the team responsible for executing 16 life sciences acquisitions in 3 years, as well as leading the company's corporate venture portfolio. Sean also drove deal negotiations for material licensing transactions, including a substantial CAR-T cell licensing partnership with Novartis. Previously an investment banker in Merrill Lynch's Mergers & Acquisitions Group in New York, Sean has worked with some of the world's largest corporations, including Pfizer and Anheuser-Busch. He has also worked extensively with a number of early-stage companies in the capacity of advisor or board member. Mr. Freeman has closed over \$100 billion in transactions as a venture investor, banker, diligence consultant and corporate M&A lead. He currently manages a strategic venture portfolio early-stage medical technology companies on behalf of NuVasive. Sean holds the Chartered Financial Analyst designation and earned his MBA at the Wharton School of the University of Pennsylvania, where he delivered the class graduation address to ~6,000 people at Franklin Field.



TRACK 3: ENTREPRENEUR WORKSHOPS





PRESENTERS

• Kenneth Phelps, President & CEO, Camargo Pharmaceutical Services Workshop: Early 505(b)(2) Strategy for Long-Term Success

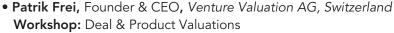


Ken Phelps applied more than three decades of industry experience to found Camargo Pharmaceutical Services in 2003. As an expert in drug development and the industry authority on development via the 505(b)(2) regulatory approval pathway, Phelps leads the team that has guided hundreds of FDA approvals. Camargo now has the largest percentage of 505(b)(2) submissions of any team submitting to the U.S. Food and Drug Administration (FDA). Before founding Camargo, Phelps' diverse background in drug development had led to a number of executive-level assignments in the areas of quality control, project management and regulatory, clinical and medical affairs at Duramed Pharmaceuticals and Merrell-National Labs. Today, as a thought leader in the shifting landscape of drug development and emergent pathways, Phelps addresses the financial challenges of pharmaceutical companies caused by the generics cliff and routinely presents on the topic at events worldwide. He publishes articles frequently and is a featured interviewee in publications, videos and podcasts concerning new, repositioned and differentiated product development around the globe. You can access these resources by following the Camargo Blog where Phelps and his team elaborate on current market trends.



Ailis Tweed-Kent, CEO & Founder, Cocoon Biotech
 Workshop: Early 505(b)(2) Strategy for Long-Term Success

Dr. Ailis Tweed-Kent is an up-and-coming entrepreneur and leader in the development of innovative medical technologies. With her education in medicine at Harvard Medical School (HMS) and residency in internal medicine at Massachusetts General Hospital (MGH), Ailis has first hand knowledge of the burden of disease. In 2013, Ailis was inspired by her patients to found Cocoon to develop innovative silk therapeutics for osteoarthritis. Prior to Cocoon, she worked on the design, development, and delivery of diagnostic technologies for global health collaborating with organizations such as PEPFAR/Office of U.S. Global AIDS Coordinator, London School of Hygiene & Tropical Medicine, and the Global Health Delivery Project. She brings a multidisciplinary approach with a B.S. in Chemical Engineering from the University of Notre Dame.





Dr. Patrik Frei is founder and CEO of Venture Valuation AG, Switzerland. He started the company in 1999 when he noticed a need for independent valuation services in high growth industries during a collaboration with Novartis Venture Fund, which became his first client. Since then he has been involved in over 400 valuations for investors as well as biotech, Pharma and medtech companies. Venture Valuation also runs Biotechgate, a global Life Sciences database including company/product profiles, deal information and investors. Patrik graduated from the Business University of St. Gallen and completed his Ph.D thesis ("Assessment and valuation of high growth companies") at the Swiss Federal Institute of Technology, EPFL Lausanne. Patrik was a board member and one of the original founders of Ineo, a holding company of the Swiss dental implant VC-backed firm Thommen Medical. He is also the Chairman of Ophthalmopharma, a Swiss based biotech ophthalmology company, where he successfully out-licensed a portfolio of 4 products. Furthermore, Patrik is member of the board of Kleinkraftwerk Birseck AG (KKBN:Berne) a publicly quoted cleantech company. Patrik's articles have been published in a number of scientific journals including "Nature Biotechnology", "Drug Discovery Today" and other business publications ("Starting a Business in the Life Sciences: From Idea to Market" and "Building Biotechnology: Starting, Managing, and Understanding Biotechnology Companies").



• **Dennis Ford,** Founder & CEO, *Life Science Nation*; Creator of RESI Conference Series **Workshop:** Fundraising Boot Camp

Dennis Ford is an entrepreneur and author with expertise in sales, marketing, and business development. He has spent most of his career launching new companies. Over the last decade, he has worked extensively with global alternative investors interested in high-growth early-stage technologies. His expertise encompasses using database subscription services to create business solutions and using the Internet to create an interactive dialog between buyers and sellers. He is a big proponent of using profiling and matching technology to find that all-important business fit in the marketing and selling process. Before LSN, Dennis was the President and CEO of Brighton House Associates (BHA). BHA was launched in order to improve the way hedge fund and private equity fund managers raised capital and marketed their funds to investors. Ford is the author of The Peddler's Prerogative and *The Life Science Executive's Fundraising Manifesto*, two well-received sales and marketing books.



ASIA - NORTH AMERICA WORKSHOP & PANELS

TRACK 4:





Track 4 Presenters, Moderators & Panelists		
1:00 - 1:50 PM ASIA INVESTORS LANDSCAPE	 Michael Quigley, VP of Market Research, Life Science Nation Shaoyu Chang, Director of Research & Asia Business Development Liaison, Life Science Nation 	
2:00 - 2:50 PM CHINA STRATEGIC PARTNERS	 Richard Soll, Sr Vice President, Research Service Division (RSD), WuXi AppTec M Gina Song, Business Development Director, Simcere of America Larry Cai, Head of Business Development, Qilu Pharmaceuticals Alvin Syh, General Manager, Buchang Asset Management Center Venessa Li, Executive Director & Global Commercial Operation, Kelun Pharmaceutical Research Institute 	
3:00 - 3:50 PM CHINA HEALTHCARE INVESTORS	 Tianhong Xu, Partner, Virtus Inspire Ventures Jason Brown, Managing Director, C-Bridge Capital Steven Wang, Managing & Founding Partner, Highlight Capital Yao Li Ho, Business Development Director, LYFE Capital Z Haroon, Chairman & General Partner, Julz 	
4:00 - 4:50 PM Korea/Japan Investors	 Christopher Kim, Managing Partner, Novatio Ventures; The Korea-Seoul Life Science Fund Derek Yoon, Partner, Aju IB Investment Leo Kim, CEO, POSCO BioVentures Weiyong Sun, Sr. Director, External Scientific Affairs, Global BD & Licensing, Daiichi Sankyo Group 	



(M) Moderator

WORKSHOP: ASIA INVESTORS LANDSCAPE - PRESENTERS 1:00 - 1:50 PM



• Michael Quigley, VP of Market Research, Life Science Nation

Michael Quigley is the VP of Market Research for LSN in Boston, Massachusetts. He has been with the company for 4 years, researching life science investors from around the globe. In addition to managing a team of research analysts in the US and abroad, Michael uses his global reach and understanding of the early stage investor arena to make LSN's Redefining Early Stage Investment Conference series one of the most compelling life science conferences today. He is a key contributor in designing content and selecting dynamic relevant topics and recruiting world renown investors. Michael and his team also assist in preparing global investor target lists for LSN and Boston Innovation Capital clients. Michael also participates in the planning and execution of global investor road shows. Michael and his team also create content for LSN's Next Phase weekly newsletter, he and his team write about their latest observations from the life science private investment ecosystem. Michael earned his bachelor's degree in Economics and Finance at Bentley University.



• Shaoyu Chang, Director of Research & Asia Business Development Liaison, Life Science Nation

Shaoyu is Director of Research & Asia Business Development Liaison at Life Science Nation. Shaoyu has spent the last two years specializing in investor outreach and market research, with a focus on Asia-North America cross-border transactions. Shaoyu has built effective relationships for LSN and its clients in Asia, specifically China, Hong Kong, and Taiwan. Shaoyu does technical review and strategic planning in support of biomedical entrepreneurs' fundraising campaigns. Prior to LSN, Shaoyu served as Research Scholar at Sanford School of Public Policy at Duke University, focusing his research on global R&D of medical innovations against antimicrobial resistant microorganisms. Shaoyu received a Master of Public Health from Harvard Chan School of Public Health and an M.D. from National Taiwan University. Shaoyu is US Regulatory Affairs Certified with robust knowledge in clinical trials and pharmaceutical development.

2:00 - 2:50 PM CHINA STRATEGIC PARTNERS

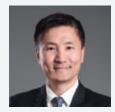






• Richard Soll, Senior Vice President, Research Service Division (RSD), WuXi AppTec (M)

Dr. Richard Soll is Senior Vice President, Research Service Division (RSD), at WuXi AppTec and leads the WuXi offices in Cambridge, Massachusetts and in Israel to bring WuXi's comprehensive platform of integrated R&D services closer to innovative companies and entrepreneurs in the world's two leading biotech hubs. Dr. Soll's contributions to drug discovery and development led to the discovery of the HCV breakthrough therapy elbasvir, the JAK2 inhibitor fedratinib, and more than 10 other clinical stage drugs. Dr. Soll has co-authored more than 100 patents and papers. Dr. Soll serves on the board of the Accelerator has been an SAB member to biotech companies and advisor to entrepreneurs. Prior to WuXi, Dr. Soll was CSO and VP of R&D at TargeGen where he led multiple clinical stage R&D programs. Dr. Soll founded the chemistry department at 3-Dimensional Pharmaceuticals as VP of Chemistry. Dr. Soll began his industry career at Wyeth Pharmaceuticals, and was trained as a synthetic chemist at Dartmouth and Harvard.



Alvin Syh, General Manager, Buchang Asset Management Center

Mr. Alvin Syh is General Manager of Buchang Asset Management Center and Chairman of HT Family Office. Buchang Pharmaceuticals is a pharmaceutical enterprise headquartered in Beijing, China specializing in the R&D, production and sale of patent medicines. Mr. Syh focuses on healthcare industry investment and manages assets of multiple well-known family offices. He is interested in licensing, co-development, distribution, JV, investment and M&A opportunities. Mr. Syh has led and implemented a full-spectrum of strategies in different sectors (Healthcare, IT, AI, TMT etc.), at different stages (early stage VC, late stage VC, PE fund and PE FOF etc.) and different regions (US, EU, Israel and Asia) by both co-investment and direct investment. His global portfolio with success covers more than 80 investment funds and more than 280 portfolio companies. Mr. Syh also serves as advisor for Taiwan Venture Capital Association and China's National Innovation Industrial Biotech Zones. Previously, Mr. Syh advised for Taiwan's Biological Industry Ministry of Economic Affairs, Industrial Taiwan Research Institute (ITRI), and Taiwan Pharmaceutical Manufacturer's Association.



• Gina Song, Business Development Director, Simcere of America

Gina is the business development director of Simcere of America, responsible for global BD/L, equity investments and acquisition. In Simcere, Gina is mainly focusing on partnership scouting, identification and deal execution. Meanwhile, Gina is leading Simcere's investment in Veritas Genetics and serving as the board observer. Before joining Simcere, Gina has 7 years of experience in investment banking for China and Hong Kong stock market, focusing on IPO and later on M&A. She led a record IPO deal in 2010 and one of the largest China and US cross-border acquisitions in 2014. Gina got BS and MS degree in biology both from Tsinghua University, and an MBA from University of California at Berkeley.



• Larry Cai, Head of Business Development, Qilu Pharmaceuticals

Mr. Cai is Head of Business Development, New England at Qilu Pharmaceuticals, which is located in Jinan, China. Qilu is one of the top 10 Chinese pharmaceutical companies in term of revenue, and leader in R&D expenditure and pipeline. Mr. Cai is responsible for inbound licensing and partnership collaborations within local biotech and pharmaceutical communities, as well as venture creation and acquisition. With nearly 20 years in life science industry, and the last decade in business development, he has helped numerous companies both in US and China, with their R&D endeavors as well as on the BD front. Mr. Cai is the president-elect of SAPA-NE (Sino-American Pharmaceutical Professionals Association – New England), a non-profit organization striving to bridge the Pacific Ocean in life science.



• Venessa Li, Executive Director & Global Commercial Operation, Kelun Pharmaceutical Research Institute

Ms. Venessa Li is Executive Director and Global Commercial Operation at Kelun Pharmaceutical Research Institute. Kelun a large pharmaceutical group headquartered in Chengdu, China specializing in IV solutions. Venessa oversees Kelun's full out-licensing product line of 20+ products from 4 therapeutic areas. Venessa analyzes new business development opportunities for the Kelun Leadership Team and conducts due diligence and market forecast for Kelun global L&A and M&A projects. Prior to Kelun, Venessa was Clinical Data Management Socialist at MSD China and Biological Analysis Researcher at PPD, Inc. Over her 9 years in the pharmaceutical industry, Venessa's experience covers preclinical and clinical operation, business development, strategic alliance management, business planning and operation management. Venessa received MS in Pharmacy and BS in Pharmaceutical analysis from West China School of Pharmacy at Sichuan University.



3:00 - 3:50 PM China Healthcare Investors

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19 Wu



• Tianhong Xu, Partner, Virtus Inspire Ventures (M)



Dr. Tianhong Xu is the founding partner of Virtus Inspire Ventures. Dr. Xu's life science experience spanned over 15 years as venture capitalist, UN officer, entrepreneur, research scientist and clinical doctor. He focuses on investments in the medical device, medtech and pharma. He was a Partner at WI Group and Vangoo Capital, responsible for medtech and healthcare investment. Previously, he was a Medical Industry Expert for United Nations-Industrial Development Organization (UNIDO), where he directed the upgradation of medical industrial clusters in China through investment promotion, technology transfer, and management consulting. He was also co-founders of two gene diagnosis and personalized medicine companies. Prior to that, he was a clinical doctor at Renji Hospital in China. He earned his PhD in Molecular and Human Genetics from Baylor College of Medicine in Houston, Texas, and MD from Fudan University, Shanghai, China.

• Jason Brown, Managing Director, C-Bridge Capital



Dr. Jason Brown joined C-Bridge Capital in 2016 and has over 15 years of experience in healthcare investing and biopharmaceutical R&D. Before joining C-Bridge, Jason was a Partner with Thomas, McNerney & Partners, where he was a member of the investment team for nine years and was a board member or observer for several portfolio companies, including Tioga Pharmaceuticals, Invitae, Auspex Pharmaceuticals and Altair Therapeutics. Before joining TMP, Jason was an Associate at Forward Ventures, where he played an active role in Forward-led rounds of investment totaling over \$50 million. Jason previously conducted research in antimicrobial drug discovery and bacterial genomics as a postdoctoral fellow in Infectious Diseases at Johnson & Johnson Pharmaceutical Research and Development. Jason earned a Ph.D. in Biology at the University of California, San Diego, where he was a National Science Foundation Fellow, and a B.S. in Molecular Biology and Biochemistry from Purdue University.

• Steven Wang, Managing & Founding Partner, Highlight Capital



Prior to founding HighLight, Steven was general partner and Investment Committee Member at CDH, one of China's largest private equity firms. Before that, Steven was the Director of Healthcare at Avenue Capital, Analyst at Lehman Brothers in London and manager of M&A at Becton Dickinson Group, where he was promoted three times. During the last ten years, Steven was responsible for transactions totaling over \$800M, including mergers and acquisitions, corporate restructuring, early and growth stage company investments. Steven's past notable deals include: Kang Hong Pharma, Poly, Angel Women and Children's Hospital, New Century Children's Hospital, Kang Ning, New Eyes (430140), Evercare, King-Yee, TriPath Imaging, Inc. (NASDAQ: TPTH). Steven received his MBA from London Business School, Master of Bio-Chemistry and Ph.D. qualification from NYU, and bachelor's degree from Chinese Science and Technology University.

• Yao Li Ho, Business Development Director, LYFE Capital



Yao Ho is a business development director at LYFE Capital and is part of the International Business development team at our Silicon Valley offices. Prior to joining LYFE Capital, he was a part of Yangtze River Pharmaceutical Group (one of the largest pharmaceutical companies in China privately held) where he was a Business Development Manager. At Yangtze River Pharmaceutical Group, he was part of a small team, located in San Francisco, that would help the multibillion parent organization source, evaluate, coordinate due diligence and negotiate with potential international partners residing in the United State, Europe and Japan. Yao has also worked at various diagnostics, nanotechnology and digital health startups. He started his career as an R&D Engineer and was part of the founding team for several companies. A local Californian and raised in Silicon Valley, he was always allured to the startup ecosystem around him. Realizing that China is to become one of the leading countries in the world he took steps to maintain his mandarin and also focus in the industry that he was originally trained for. Yao is an MBA graduate from Tsinghua University in partnership with MIT and Bachelors in Biomedical Engineering from UC-Irvine with a specialization in bio-photonics and research in microfluidics.

• Z Haroon, Chairman & General Partner, Julz



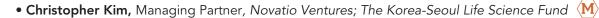
Dr. Haroon brings over two decades of experience in venture, private equity, corporate/business development and academia (with direct transactional and operational exposure of 15+ years in China) to lead Julz, a US based fund focused in healthcare opportunities worldwide. Julz has offices in NC and Suzhou China to exploit the tremendous opportunity offered in healthcare in both US and China. The investment spans all facets from innovative drugs, devices to services such as hospitals and diagnostic labs.

4:00 - 4:50 PM KOREA/JAPAN INVESTORS

TRACK 4 PANELISTS









Dr. Kim is managing partner of Novatio Ventures and founding managing partner of the Korea-Seoul Life Science Fund (KSLSF). Novatio Ventures is an early stage investor of the life science companies originating from North America. KSLSF is a cross-border venture capital fund investing in companies in Korea and the US and holds 20 companies in its current portfolio. He co-founded KSLSF while at Oxford Bioscience Partners where he served as partner. Dr. Kim was previously Associate Director and Head of Operations for the global BioMarker Development group at the Novartis Institutes for BioMedical Research. He held an additional role in corporate development and strategy while at Novartis. His other past positions were at such companies as IBM and Alkermes. Dr. Kim received an MBA from Carnegie Mellon University, PhD in Biomedical Sciences from the University of Texas Health Science Center and the MD Anderson Cancer Center and a BA in Economics and BS in Biology from UC Irvine.

• Derek Yoon, Partner, Aju IB Investment



Mr. Yoon is Partner at Aju IB Investment, one of leading venture capital firms in Korea. Based in Boston, Massachusetts, Mr. Yoon oversees Aju IB's international investments with focus on U.S. based life science companies and early stage start-ups with novel science. Mr. Yoon also leads multiple cross-border strategic partnerships by leveraging his strong relationship with top-tier pharmaceutical companies in Korea. Currently, he is involved in multiple overseas venture capital fundraising projects by interacting with Korean governmental institutional funds as well as various private investors in Asia. Additionally, Mr. Yoon is a board member of Clearside Biomedical and Trefoil Therapeutics, and a board observer at several other private biotechnology companies. Prior to joining Aju IB Investment, he spent more than fifteen years in alternative (VC/PE) investments and healthcare corporate banking where he took numerous responsibilities in portfolio management, deal structuring, and fundraising. His previous experience includes seven years of venture investment management at Kibo Capital, the oldest venture fund in Korea; three years of portfolio management with RBS Citizens Healthcare Banking Group; and two years with venture accelerator program at Berwind Private Equity, a multi-generational family office located in Harvard, Massachusetts. Mr. Yoon earned his M.B.A. from Babson College, M.S.F. from Boston College and B.S. in Chemical Engineering from Yonsei University in Seoul, Korea.

• Leo Kim, CEO, POSCO BioVentures

Leo Kim was the R&D director of the Shell/Cetus collaboration which resulted in the Beta (ser) interferon later marketed by Biogen. As CTO of Mycogen, Leo led an international Ag biotech effort resulting in over 700 patents, \$450M in sales and R&D operations on several continents resulting in the \$1.2B sale to Dow Chemical. Leo was founder, CEO, and Managing Director of POSCO BioVentures a \$70M venture capital fund investing in companies such as Infinity Pharmaceuticals, Acorda Therapeutics, BioArrays, Geneohm, and PTC. Leo has been on the board of numerous companies. Leo has worked with Japanese and Korean companies for three decades as an operating officer, in collaborations, and as a VC.



• Weiyong Sun, Sr. Director, External Scientific Affairs, Global BD & Licensing, Daiichi Sankyo Group

Dr. Weiyong Sun is currently Senior Director, External Scientific Affairs, Global Business Development and Licensing at Daiichi Sankyo Group. He joined Daiichi Sankyo Japan in April 2002. He was involved in a broad range of R&D activities from target discovery to clinical development of a number of anti-diabetes drugs. In October 2007, Dr. Sun was elected to be assigned to work for Daiichi Sankyo Research Institute in the U.S. He was responsible for identifying and evaluating in-licensing, partnering and research collaboration opportunities. His current focus is in Thrombosis & Thrombolysis, Pain, Cardio-Renal, Ophthalmology and Rare Disease. Dr. Sun received an M.D. from Beijing Medical University (now Peking University Medical School), a Ph.D. in Biochemistry from the University of Tokyo and an MBA from Columbia Business School. He was a postdoctoral fellow in the Blood Research Institute, Medical College of Wisconsin.

PARTNERING FORUM

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TRACK 5

Johnson-Johnson innovation – JLABS –

STRENGTH IN NUMBERS

\$7B In Investable Assets

400+

Therapeutics | Medical Device Diagnostics | Healthcare IT

1,000+ Attendees

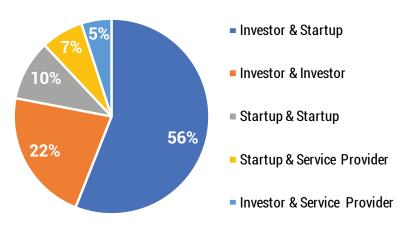
== 400+ **Qualified Investors** across 10 Categories

US States | Countries

1,200+ **Meeting Slots** 82% C-Level Executives



Who Meets with Whom at RESI San Diego 2017



Investor Type	Percentage
Large Pharma/Medtech	23%
Venture Capital	20%
Family Office/Private Wealth	14%
Corporate Venture Capital	13%
Angel	10%
Government Organization	9%
Endowments/Foundations	3%
Private Equity	3%
Institutional Alternative Investor	3%
Hedae Fund	2%

RESI provides a partnering forum for all stakeholders in the early stage life science world to reach out to others and build the relationships that will carry new technologies towards commercialization.







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Johnson Johnson Innovation

– JLABS –

Johnson & Johnson Innovation, JLABS (JLABS) is a global network of open innovation ecosystems, enabling and empowering innovators to create and accelerate the delivery of life-saving, life-enhancing health and wellness solutions to patients around the world. JLABS achieves this by providing the optimal environment for emerging companies to catalyze growth and optimize their research and development by opening them to vital industry connections, delivering entrepreneurial programs and providing a capital-efficient, flexible platform where they can transform the scientific discoveries of today into the breakthrough healthcare solutions of tomorrow – all in a no-strings-attached model. The JLABS network includes eight facilities, located in San Diego the Bay Area, Boston & Lowell, MA, Houston, Toronto including a new location, New York City, launching in 2018.



Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors: The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



McDermott Will & Emery is a premier international law firm with a diversified business practice. Established in 1934 as a tax practice in Chicago, Illinois, we have offices in Boston, Brussels, Chicago, Dallas, Düsseldorf, Frankfurt, Houston, London, Los Angeles, Miami, Milan, Munich, New York, Orange County, Paris, Rome, Seoul, Silicon Valley and Washington, D.C. McDermott has 80 years of serving a broad range of client interests. Our Life Sciences Industry Group is composed of 135 professionals, 60 with advanced science degrees and many others with government and industry experience, working across 19 offices around the world. With insights drawn from the only health practice ranked Tier 1 nationally by Chambers USA and our global reach, we deliver integrated business solutions to our clients, bringing the required experience from our leading tax, health, intellectual property, antitrust and regulatory practices to solve our client's challenges



Bayer: Science For A Better Life. Bayer is a global enterprise with core competencies in the Life Science fields of health care and agriculture. Its products and services are designed to benefit people and improve their quality of life. At the same time, the company aims to create value through innovation, growth and high earning power. Bayer is committed to the principles of sustainable development and to its social and ethical responsibilities as a corporate citizen. For more information, go to www.bayer.us.



WuXi AppTec is a leading global pharmaceutical, biopharmaceutical, and medical device open-access capability and technology platform company with global operations. As an innovation-driven and customer-focused company, WuXi AppTec provides a broad and integrated portfolio of services to help our worldwide customers and partners shorten the discovery and development time and lower the cost of drug and medical device R&D through cost-effective and efficient solutions. With its industry-leading capabilities in small molecule R&D and manufacturing, biologics R&D and manufacturing, cell therapy and gene therapy R&D and manufacturing, medical device testing, and molecular testing and genomics, WuXi platform is enabling nearly 3,000 innovative collaborators from more than 30 countries to bring innovative healthcare products to patients, and to fulfill WuXi's dream that "every drug can be made and every disease can be treated."



Camargo has established an unrivaled track record of drug development utilizing the 505(b)(2) pathway and the global equivalent processes. Experts at Camargo have participated in more than 1100 Agency meetings, resulting in over 200 drug approvals. The Company has more than 30 PhDs with expertise in drug development, including comprehensive in-house specializations of pharmacokinetics; toxicology; and Chemistry, Manufacturing, and Controls (CMC), and offices in Durham, NC, and Cincinnati, OH. To learn more about Camargo Pharmaceutical Services, please visit http://camargopharma.com.



Created in 1979 by the healthcare technology industry, Medmarc's purpose is to be the superior provider of liability insurance and related risk management solutions and to support the development, testing and delivery of products that save lives and improve the quality of life. Through our strategic alliances we offer tailored insurance protection specifically designed for the broad spectrum of needs of the medical technology and life sciences industry. From ideas and prototypes to the reality of commercialization and success – We can Meet Your Changing Needs.

MEDIA PARTNERS





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North Carolina Biotechnology Center























Life Science Nation accelerates fundraising with its matching platform to create relationships between early stage scientist-entrepreneurs and emerging life science investors.







INVESTOR PLATFORM

5,000 early stage life science investors across **10** categories

COMPANY PLATFORM

45,000 emerging biotech, medtech, diagnostic and healthcare IT companies

CONSULTING SERVICES

- Branding & Messaging
- Fundraising Workshops
- Sourcing & Ranking Service
 - Vetting & Ranking
 - Expert System
 - Secure Data Vault















FUNDRAISING ADVISORY FIRM

Providing tactical assistance in executing fundraising campaigns in the biotech and medtech arenas

GLOBAL NETWORK OF INVESTORS

Securing meetings and fostering relationships with qualified investors that are a fit

INTEGRATED WITH LSN & RESI

Making your fundraising more efficient and effective based on technology and relationships



CONFERENCE SERIES



TORONTO, ON APRIL 4, 2017









SAN DIEGO, CA JUNE 19, 2017

Johnson Johnson Innovation
– JLABS –





BOSTON, MA SEPTEMBER 26, 2017

Johnson Johnson Innovation
– JLABS –





NEW YORK CITY, NY NOVEMBER 15, 2017











SAN FRANCISCO, CA JANUARY 9, 2018

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