

JANUARY 9, 2018

SAN FRANCISCO, CA



Early stage investors, fundraising CEOs, scientist-entrepreneurs, strategic partners, and service providers now have an opportunity to Make a Compelling Connection

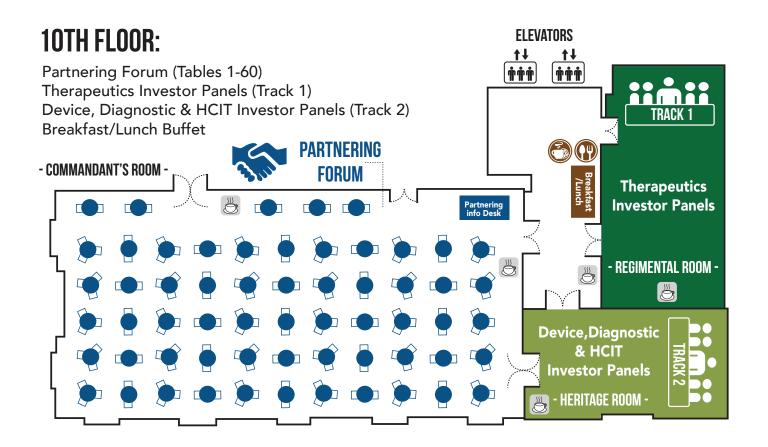
ONSITE GUIDE

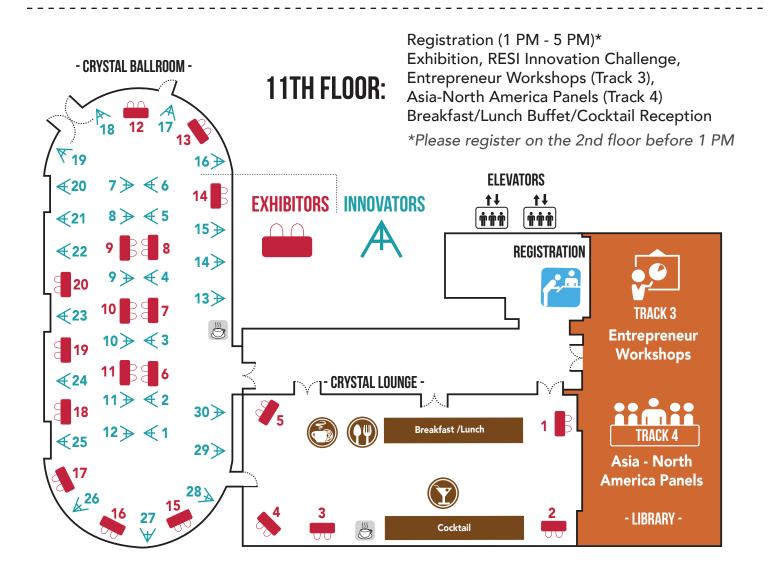
Johnson Johnson Innovation

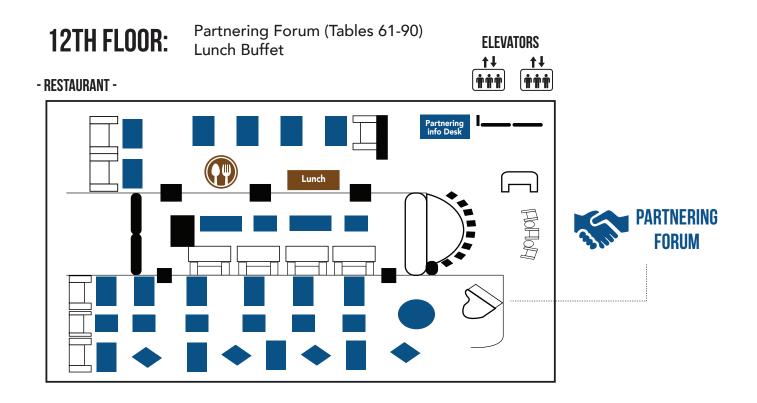
– JLABS –











QUICK GUIDE TO EACH FLOOR

FLOOR	8 AM - 3:30 PM	Track 5: Partnering Forum (Tables 61-90)			
12	12 PM - 1 PM	Lunch Buffet			
	7 AM - 8 AM	Breakfast Buffet			
	8 AM - 5 PM	Exhibition			
		RESI Innovation Challenge			
FLOOR		Track 3: Entrepreneur Workshops			
11		Track 4: Asia-North America Panels			
	1 PM - 5 PM	Registration (Please register on the 2nd floor before 1 PM)			
	12 PM - 1 PM	Lunch Buffet			
5 PM - 7 PM		Cocktail Reception			
	7 AM - 8 AM	Breakfast Buffet			
FLOOR		Track 1: Therapeutics Investor Panels			
10	8 AM - 5 PM	Track 2: Device, Diagnostic & HCIT Investor Panels			
10		Track 5: Partnering Forum (Tables 1-60)			
	12 PM - 1 PM	Lunch Buffet			
FLOOR	7 AM - 1 PM	Registration (Please register on the 11th floor after 1 PM)			
2	8 AM - 3:30 PM	Ad-hoc Meetings (In the theatre)			

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WELCOME TO RESI







On behalf of Life Science Nation (LSN) and our title sponsors, Johnson & Johnson Innovation, JLABS and WuXi AppTec, I'd like to welcome you all to the 16th Redefining Early Stage Investments Conference (RESI). RESI San Francisco is part of the industry's busiest conference week of the year, and LSN is delighted to have another sellout crowd in the midst of the JPM hubbub. With a full day of one-on-one meetings, panels and ad hoc networking, RESI brings together investors, entrepreneurs, scientists, dealmakers, service providers and other life science luminaries at the Marines' Memorial Club & Hotel. We expect between 450 and 500 investors will be here today seeking compelling connections with early stage companies.

Over the last 3 years, LSN has established RESI San Francisco as a place for emerging life science companies to meet investors and make deals during San Francisco's healthcare conference week. RESI Partnering provides an opportunity for early stage players to search for others who are a match for their companies on key features such as stage, type of technology, and indication area. By reaching out to fellow attendees based on fit, compelling dialogues can begin at RESI.

This RESI event includes several new panel topics that have never been featured at RESI San Francisco before, including discussions on Genomics, Advanced Algorithms in Healthcare, and Buy-Side In-Licensing. On the RESI Asia Track, you can hear from regional heavyweights in our sessions on China Therapeutic Investors, China Medtech Partners, and Asia-Pacific Investors. LSN would like to extend our thanks to the speakers who are participating in RESI's Investor Panel tracks and Workshops. We're grateful that you're here to share your expertise with RESI's audience.

Also, we hope that all the RESI attendees check out the RESI Innovation Challenge that's taking place today. RESI Innovators are showcasing cutting-edge life science technologies in poster displays throughout the exhibit hall. Inside your RESI badge you'll find five tokens of RESI Cash you can use to "invest" in the most promising of these technologies. Take the time to invest your RESI Cash wisely, and join us at the evening reception as we announce the winners!

Thank you for joining us for an incredible day of early stage partnering. Later in 2018, RESI will be heading to Toronto, Boston (Summer and Fall) and New York, and we hope you'll join us there too. Stayed tuned for news on RESI events in Europe and Asia!

Sincerely,

Dennis Ford

Founder & CEO, Life Science Nation Creator of RESI Conference Series





RESI AGENDA





Track 1: **Biotech Investor Panels**



Track 2: Device, Diagnostic, & HCIT Investor Panels

McDermott Will&Emery Track 3: Entrepreneur Workshops

Track 5:

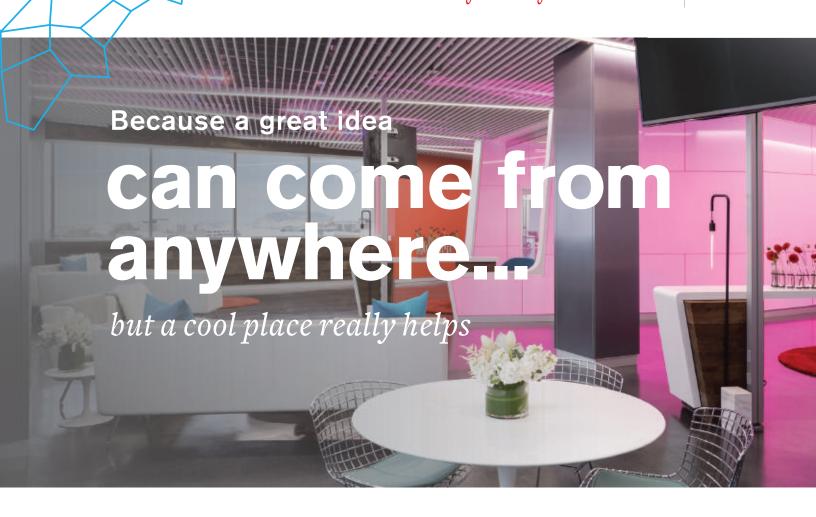
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Partnering Forum

7:00	7:00 - 8:00 AM: Registration & Breakfast				
8:00 - 8:50 AM	BIOTECH ANGELS Explaining the Process of Engagement	MEDTECH ANGELS Explaining the Process of Engagement	VENTURE VALUATION GUSSAL VALUATION SERVICES DEAL & PRODUCT VALUATIONS		
9:00 - 9:50 AM	BIG PHARMA Pipeline Strategy for Preclinical and Early Clinical Assets	VENTURE PHILANTHROPY IMPACT INVESTMENT Funding Innovation to Improve Patient Care	LIFE SCIENCE NATION Connecting Products, Services & Capital SOURCING & RANKING TECHNOLOGY ASSETS FOR LICENSING	MORNING Early Stage	
10:00 - 10:50 AM	CORPORATE VENTURE CAPITAL The Corporate Landscape Morphed & New Opportunities Abound	ADVANCED ALGORITHMS IN HEALTHCARE Al and Novel Technology Optimizing Digital Health Platforms & Infrastructure	McDermott Will&Emery NEGOTIATING TERM SHEETS	PARTNERING Forum	
11:00 - 11:50 AM	BUY-SIDE IN-LICENSING Sourcing Emerging Assets for Development	HEALTHCARE IT INVESTORS Leveraging Software to Lower Costs and Improve the Quality of Care	LIFE SCIENCE NATION Connecting Products, Services & Capital FUNDRAISING BOOT CAMP		

MEDMARC.

12:00 - 1:00 PM: Lunch Break				
	Track 1: Biotech Investor Panels	CEDARS-SINAI. ACCELERATOR POWERD BY TECHSTARS Device, Diagnostic, & HCIT Investor Panels	为 順 康 德 Wuxi AppTec Track 4: Asia-North America Workshop & Panels	Johnson Johnson INNOVATION - JLABS - Track 5: Partnering Forum
1:00 - 1:50 PM	EARLY STAGE THERAPEUTICS INVESTORS Investing Early in Novel Therapeutics	MEDICAL DEVICE INVESTORS Investing in Novel Engineering	ASIA INVESTORS LANDSCAPE China Leads Charge to North America	
2:00 - 2:50 PM	BIOTECH FAMILY OFFICES How Do Family Offices View Seed & Series A Rounds?	MEDTECH FAMILY OFFICES Patient Capital Pursuing Device, Diagnostic & Healthtech Deals	CHINA THERAPEUTICS INVESTORS Exploring and Explaining the Chinese Therapeutic Industry	AFTERNOON Early Stage
3:00 - 3:50 PM	ORPHAN & RARE DISEASE INVESTMENT Small Patient Populations with Large Unmet Needs	DIAGNOSTICS INVESTORS New Generation of Technologies Enabling Personalized Medicine	ASIA-PACIFIC INVESTORS Funding and Market Opportunities in Key Asian Economies	PARTNERING Forum
4:00 - 4:50 PM	GENOMICS INVESTORS Mapping Genomics for Breakthrough Technologies	TALES FROM THE ROAD Successful Biotech & Medtech CEOs Share Their Story	CHINA MEDTECH PARTNERS What's Different and Why China?	
5:00	5:00 - 7:00 PM: Cocktail Reception			



Named One of the "Coolest Bay Area Offices"

by the San Francisco Business Times.

Taking a new approach to advancing early-stage innovation, Johnson & Johnson Innovation, JLABS, is positioned at the heart of the world's most creative scientific hubs. We contribute to the life sciences ecosystem by being an integral member of regional scientific communities and taking a new approach by partnering and collaborating to advance early-stage innovation.

OUR GOAL: To translate cutting edge ideas into healthcare solutions for patients more quickly.

Together we can transform patient care.

WWW.JLABS.JNJINNOVATION.COM



RESI INNOVATION CHALLENGE







We welcome you to participate in the RESI Innovation Challenge!





The RESI Innovation Challenge is a virtual investment contest, and the investor is you!

As you explore the exhibit hall, you will encounter 30 RESI Innovators showcasing their technology via poster displays. Along with your RESI attendee badge, you will find five RESI Cash tokens that you can use to 'invest' in the most promising RESI Innovators. Take a look around this collection of cutting-edge life science technology, and leave your RESI Cash with the entrepreneurs that most inspire you. The invested capital will be tallied up and the top three winners will be awarded during the cocktail reception at the end of the day. Winners will be featured in the Life Science Nation (LSN) newsletter with readership of 23,000.

- First Prize: Complimentary tickets to 3 RESI Conference Series events of your choice (2 tickets per event)
- Second Prize: Complimentary tickets to 2 RESI Conference Series events of your choice (2 tickets per event)
- Third Prize: Complimentary tickets to 1 RESI Conference Series event of your choice (2 tickets)



Easel 29

RESI INNOVATION CHALLENGE



RESI Innovators			
Corlnnova	YOUSCRIP† Sofer Medication Management Begins With You	GENEDIT GENE THERAPY DELIVERED	PLATELET BIOGENESIS
Easel 1	Easel 2	Easel 3	Easel 4
emocha*	CytoSite Biopharma	AURORA BioPharma	BIOREZ
Easel 5	Easel 6	Easel 7	Easel 8
Precision Profile	Immuno Biochem	🥏 biolinq	GINER LIFE SCIENCES
Easel 9	Easel 10	Easel 11	Easel 12
Centerline Biomedical	BIOSCIENCES Advanced materials for wound healing	NovaScan	Ativa
Easel 13	Easel 14	Easel 15	Easel 16
cyberdontics The Was No. African medille mid Bill Easel 17	tag.bio Easel 18	VOXELLO° Easel 19	CHARSIRE BIOTECHNOLOGY CORP. Easel 20
attune medical	CbsBioscience	vascugen Ę	€ Traces
Easel 21	Easel 22	Easel 23	Transforming Cancer Diagnostics Easel 24
GLAdiator Biosciences Easel 25	HEPQUANT Easel 26	miRecule microRAR Therapevilor Easel 27	Curiato Easel 28
IGITech	HIBERNAID, Inc.	Congratulations to all	the 30 RESI Innovation across therapeutics,

Easel 30

medical device, diagnostics and healthcare IT





Corlnnova

With a \$6 million lead investment from the UK-based Wellcome Trust (\$26 billion in assets), CorInnova is developing an innovative minimally invasive cardiac assist device to treat heart failure. The collapsible soft robotic direct cardiac compression device, deployed minimally invasively into the pericardial space around the heart, does not touch the blood. The device should reduce hospital length of stay from 30 to 4 days and adverse events vs. LVADS by 40%. It will expand the eligible patient population 3 to 4X to an addressable market of up to \$14 billion. CorInnova has a world-class team. First-in-human trials are anticipated to begin in 18 months. Three similar cardiac companies with only 10 patients' data sold for \$250 to \$400 million in cash.



YouScript helps you manage medications better. Shown to reduce costs and improve care in multiple published studies, YouScript identifies which patients are at the highest risk of adverse drug events, which ones would benefit from pharmacogenomic testing, and what clinicians can do to optimize the safety and effectiveness of medications. Based on over 17,000 curated references and product inserts, YouScript determines the cumulative impact of genetics, medications, over-the-counters, herbals, and other factors offering ranked alternatives when interaction risk is found. Think of YouScript like a real-time traffic app that predicts metabolic traffic jams and offers up safer alternatives by class or indication when issues are found. Our software is integrated in major EHR and pharmacy software and is available through turn-key and custom integrations.



GenEdit develops engineering and delivery technologies for human therapeutics using CRISPR genome editing. We developed a non-viral, nanoparticle delivery vehicle for CRISPR and demonstrated that the vehicle named CRISPR-Gold can correct mutated genes in liver animals via homology-directed repair (HDR) without using virus. We also successfully re-engineered the individual components of the CRISPR system to make safer delivery options with improved efficiency in both gene knockout and gene repair. Our approaches will overcome challenges in the development of CRISPR based therapeutics and allow us to target a large, more diverse set of genetic diseases.



Platelet BioGenesis is a venture-backed Harvard spinout that is making human platelets from clinical grade induced pluripotent stem cells. Platelets are the 'band-aids' of the blood stream and are critical to stop bleeding, heal wounds, and also to treat chemotherapy patients. By removing the need for a human donor, the company can make platelets that are cheaper, safer, and available on demand and in remote locations. Furthermore, platelets naturally hone in on tumors and play a critical role in the body's immune response to cancer. Platelets are the ideal choice for cell-based drug delivery and the company is harnessing the power of platelets to attack the immuno-oncology space from a novel angle.



emocha Mobile Health is redesigning the way patients take medication. Our technology and adherence coaching service radically improve adherence, reduce costs, and strengthen patient-provider relationships. emocha enables providers to track dose-by-dose medication adherence through asynchronous, video Directly Observed Therapy (DOT). This helps patients take their medication as prescribed and gives providers assurance that their patients are supported and successful in treatment. Using technology originally developed by clinicians and researchers and Johns Hopkins, our innovative service platform helps patients get better, faster.



CytoSite predicts response to Checkpoint Inhibitor therapy – a critical unmet need in Immuno-Oncology. Currently, clinicians must treat patients for months to see if they will respond. CytoSite's small-molecule probe enables precise PET imaging, soon after initial treatment, of a biomarker overexpressed only in responders. In mouse studies and human biopsy samples, it shows stark differentiation between responders and non-responders. The probe enables precise delivery to tumor sites, so it may also be used to deliver therapy. With early identification of optimal therapies, drug developers can dramatically reduce cost and time to market. Clinicians can quickly stop futile, expensive therapy with toxic side effects for hundreds of thousands of patients who won't respond, moving them to other regimens and saving lives.



Aurora Biopharma is a privately held company focused on leading in the development of Adoptive Cell & Gene therapy for the treatment of cancer. The company is developing an advanced Phase 2b pipeline for Chimeric Antigen Receptor (CAR) T therapy in solid tumors. In a completed Phase I/IIa trial of 16 Glioblastoma patients, it's bispecfic HER-2/CMV targeted CAR T agent (AU105) showed safety, tumor killing efficacy, and double the median historic overall survival, with long-term survivors. Aurora is planning to conduct under Fast Track Review a multi-site actionable Pivotal Registration trial in Glioblastoma with its bispecfic CAR T-Cell Therapy AU-105. In two completed Phase I/IIa trials of 19 and 6 (lymphodepleted) Sarcoma patients, it's HER-2 targeted CAR T agent (AU101) showed safety, strong tumor killing efficacy, and a Complete Response. Aurora is planning to conduct under Fast Track Review a multi-site actionable Pivotal Registration trial in Sarcoma with its CAR T-Cell Therapy AU-101. The Company is seeking to complete a private capital raise, and go public in early 2018.



Biorez is an early-stage regenerative medicine company developing a bioresorbable scaffold for ACL reconstruction. Despite over 400,000 procedures each year, current surgical options are limited to autograft tissue, which requires a patient to sacrifice their own tendon, or allograft tissue, which is harvested from cadavers and has a higher failure rate. There is a large, unmet clinical need for a consistent, off-the-shelf device for ligament regeneration. The Biorez device provides the necessary strength to support physical activity, while its highly porous, proprietary structure facilitates a patient's own cells to follow the scaffold and regenerate new functional tissue. The company is supported by early-stage VC investors, world-class scientific advisors, and a dedicated team to commercialize this exciting technology.





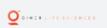
PrecisionProfile delivers state of the art, world-class precision oncology expertise to oncologists through our cancer informatics and collaboration network platform. We meet the information needs of cancer researchers and oncologists created by advances in precision oncology. These include the change in focus from "tumor of origin" protocols to protocols based on targetable and actionable genomic alterations. We solve the complexity issues associated with using genomic data for cancer diagnosis and treatment by integrating and augmenting molecular diagnostic reports, scoring of patient genomic profiles against treatment guidelines and integration of patient EMR data with genomic profiles.



ImmunoBiochem is a privately held biopharmaceutical company solving the problem of tumor heterogeneity by targeting unique proteins enriched in the secretomes of cancer cells with Antibody Drug Conjugates (ADCs) – a promising class of biological anticancer therapeutics. ImmunoBiochem has identified a class of molecular targets that are secreted by cancer cells, but not healthy cells, and possess unique properties enabling the highly-selective delivery of toxic payloads to cancer cells, while leaving normal cells unharmed. ImmunoBiochem's next-generation biologics aim to offer a superior safety profile and broad therapeutic window. Lead candidate, IMB-212, is aimed at a well-characterized cancer biomarker supported by a wealth of clinical data, and is being developed for Triple-Negative Breast Cancer (TNBC) - an aggressive disease for which no targeted biologics treatment options are available.



At Bioling, we have developed a wearable patch capable of measuring blood level information without the need to draw blood. Our technology is a platform, meaning we can measure multiple biomarkers on a single patch, with our first product is a continuous glucose monitor which displays real-time glucose values on the user's smartphone and alleviates the need for multiple daily finger-stick blood measurements for the 30M+ people living with diabetes in the US. Our electrochemical sensor uses no optics or microfluidics, making it a truly unique approach to non/minimally invasive blood-level biosensing.



Giner Life Sciences (GLS) was founded in 2017 to develop and commercialize its oxygenated cell therapy platform. From its Giner, Inc. heritage (founded in 1973), GLS has a deep knowledge of electrochemical oxygenation technologies. The first GLS product targets Type 1 Diabetes and will provide natural, long term insulin regulation without the need for immune suppression using a small oxygenated cellular system implanted under the skin. This revolutionary treatment will work for both children and adults, with no more blood testing multiple times every day and no dread of hypoglycemic episodes overnight.



What if there was a technology that could improve patients' and surgeons' quality of life and save hospitals money at the same time? What if this technology could also change the way endovascular procedures are performed? Centerline Biomedical, a Cleveland Clinic spin-off, is developing IOPS, an innovative system to navigate catheters and guide wires (and ultimately devices) in the 3D anatomy of patients--and transform the way surgeons perform endovascular surgery with minimal impact to existing workflow. As the incidence of vascular disease continues to grow, surgeons are challenged to find the best way to treat patients while reducing the exposure to harmful radiation. Our innovative technology will benefit patients, caregivers, and the entire healthcare system. They are also challenged to make the benefits of endovascular surgery available in more complex cases.



Imbed Biosciences is a tissue engineering company founded by engineers and physicians from University of Wisconsin-Madison, developing an advanced polyelectrolyte multilayers nanofilm technology for controlled delivery of bioactive agents in surgical wounds, burns and chronic ulcers to manage pain and infections. FDA has cleared first product based on this technology, Microlyte Ag wound dressing for use in burns and chronic foot ulcers. It is an ultrathin dissolvable microfilm coated with silver nanoparticles, which adheres to the micro-contours of a tissue surface and kills bacteria. The film degrades within 7 days. Company has obtained a Medicare Part B reimbursement code and is planning U.S. launch in Spring 2018 with healthcare channel partners.



NovaScan is an oncology diagnostics company that has developed a platform modality for in vivo or ex vivo cancer detection that works in seconds, is supported by extensive clinical data, and does not require large, expensive capital equipment. NovaScan is leverages the fact that one parameter - the Cole relaxation frequency - increases more than 100,000% as cancer develops and advances. In multiple clinical trials involving more than 400 patients, NovaScan has obtained specificity and sensitivity both in excess of 98%. NovaScan's lead product addresses the 1MM+ gold standard Mohs procedures for skin cancer, where NovaScan's MarginScan replaces time consuming, expensive frozen section assessments with rapid point of care cancer detection. NovaScan anticipates MarginScan obtaining FDA Clearance in mid 2019; other types of cancer are being pursued in partnership with large medical device companies.



Ativa, along with its world-class partners (Honeywell, LabCorp, PingAn) is developing a comprehensive point-of-care blood analyzer (MicroLAB) capable of performing the most widely used blood and urine tests in decentralized medical sites such as small clinics and emergency departments. Ativa is putting the world's most popular tests onto small tape-based chips to enable cost-effective small volume blood testing. By providing physicians with the crucial blood data they need, health care organizations worldwide will be able to provide more accurate and faster diagnoses which will inherently improve the quality of primary care and reduce overall costs. Ativa's MicroLAB will enable transformation of the large (\$100B+/y) blood testing services market away from remote labs and toward on-site testing and give physicians the blood results they need when the patient is present.





While other companies rush to automate dentistry with nightmarish robotic arms, Cyberdontics is different. SmartDrill™ is an automated dental drill researched, designed and patented leveraging our cofounder, Scott Phillips (founder StarFish Medical). SmartDrill reduces the time taken for a crown procedure to one, 15-minute appointment, with minimal surgical skill required, drastically increasing ROI for dentists and patient satisfaction.



Tag.bio has developed a lightweight, customizable platform for automating data science. Tag.bio integrates all of your data to give you a holistic yet detailed perspective on your research and a platform that helps you repeatedly ask questions, until you find an answer that drives new innovation and research. The company's patent-pending software dramatically speeds up and automates the analyses that bioinformaticians (life sciences) or decision support teams (healthcare) are doing, and goes deeper - enabling non-coding biologists or physicians to access cutting-edge algorithms and find insights on their own. In essence, we remove / reduce the human translation layer between the data and the domain experts that want insights from data.



Voxello® develops breakthrough technology providing severely impaired patients the ability to communicate with caregivers and family effectively. Problem: There are 3.9 million hospitalized patients each year that cannot communicate (US). These patients are 3x more likely to experience a preventable adverse event, such as pressure ulcers, adverse reactions to medications, and aspiration pneumonia. In 2012 the Joint Commission mandated that hospitals ensure all patients have the means to communicate. Solution: Voxello developed the noddleTM, to reduce adverse events, achieve better outcomes, and improve patient satisfaction all while returning a sizable ROI to the hospital. Using any voluntary gesture such as a tongue click or an eye blink a patient can access the nurse call and a speech generation device to communicate.



Charsire Biotechnology Group ("Charsire") is a botanic drug platform specializing in the development of the following three pipeline programs including: I. ACA: head-and-neck cancer radiotherapy pain relief (Taiwan FDA phase I, completed), II. BAC: Alzheimer's disease and vascular dementia (US IND Phase II, ongoing), III. CSTC1: diabetic foot ulcer (US IND Phase II, ongoing). Charsire is now poised to take on the next phase of challenge by leveraging on a solid R&D portfolio, an experienced management team, a senior advisory board, a PIC/S GMP pharmaceutical plant, and a worldwide IP protection covering 15 countries to bring solutions to the unmet medical needs to the world.



Attune Medical is commercializing patented, disposable medical devices enabling cost-effective patient temperature control that saves lives and reduces costs. Attune is led by a talented team bringing expertise from multiple successful medical device companies from start-up to acquisitions including an exit of \$260M (9x sales) in the temperature management space. The company has raised non-dilutive SBIR grants as well as private angel and family office investments to date and has secured FDA clearance, CE mark, Canadian and Australian approval and is growing sales with an attractive gross profit margin! The safety, efficacy, and performance of the company's esophageal temperature management device continues to be demonstrated by peer-reviewed publications covering an expanding range of patient clinical conditions.



CbsBiosicence is an advanced biotech company specialized in discovery & development of predictive diagnostics based on the comprehensive analysis of big-data, which has been preparing for an IPO in Korean Market in 2018. CbsBioscience is committed to help Cancer Patients, Health care professionals (HCPs), and Payers through supporting precision medicine using a far-advanced diagnostics system. CBSJukebox is a core diagnostics platform based on a machine learning analysis system using big-data. This platform integrates with enormous NGS, gene signature analysis, protein-protein interaction, signaling pathways and interaction genes analysis. CBSJukebox would be providing the comprehensive diagnostic information to be able to predict the response of medicinal drugs and the prognosis in individual patient level, which could be applying for clinical development of new drugs. Currently, company has been establishing a pipeline of predictive diagnostics platform of Head & Neck Cancer, HCC and Colorectal cancer ready for a market authorization. Moreover, in order to explore more pipelines and improve data integrity, company has been collaborating with medical societies globally.



Vascugen is a regenerative medicine company developing a new treatment for critical limb ischemia (CLI), a severe and prevalent unmet medical need for which there is no cure. Our product is an induced-pluripotent stem cell (iPSC)-derived endothelial progenitor cell. This unique product is able to directly form new blood vessels when injected into the tissue of an animal model of CLI. These new blood vessels integrate with the host blood vessels, thereby restoring blood flow and relieving the CLI condition. Our team includes leading scientific and clinical experts, as well as executives with deep expertise in iPSC technology and the associated intellectual property (IP) landscape. We are seeking a lead investor for our target \$15M Series A financing. Vascugen has attracted the attention of several potential strategic partners, including large US medical device companies, and large Japanese pharma. Additionally, our manufacturing partner, FUJIFILM, has offered to co-invest \$3M. Vascugen is modeled after Kite Pharma, which recently achieve a \$11.9Bn exit from an initial \$15M in financing. Based on this comparable, Vascugen offers early investors an opportunity to attain very high ROI if our product is demonstrated safe and effective for treatment of CLI.







OTraces, using a math- and physics-enhanced cloud-based software approach to cancer blood testing and biomarker optimization, low-cost and compatible with common instrumentation, has achieved 90%+ detection accuracy in prostate and breast cancer in recent validation trials. By assessing protein actions in the tumor microenvironment (TME) using serum as a proxy, the tumor dynamic status and presence are measured. These methods are protected by extensive patent applications, U.S. and international. This performance reflects the unique application of math and physics based noise suppression and spatial proximity correlation methods common in physics and communications but never before used in human disease testing. OTraces is an attractive collaboration or joint venture partner with other companies' worldwide seeking performance enhancement which management now actively entertains.



GLAdiator Biosciences is advancing a proprietary targeting and internalization technology recently spun out of Bayer Healthcare. This platform exploits the ability of the gamma-carboxyglutamic-acid domain (GLA) to recognize and target phoshatidylserine. Relative to normal cells, phosphatidylserine expression is increased on cancer cells, infected cells, stem cells, and exosomes. Pre-clinical studies performed in collaboration with Stanford University and University of Georgia validate that GLA recognizess and internalizes into target cells. The GLAdiator platform offers the potential to precisely target delivery of common (small molecules, biologics) and unique (e.g. nucleotides, stapled peptides, gene editing machinery) molecules for a broad range of diagnostic and therapeutic applications. Formed in late 2017, GLAdiator is raising funds to support the validation of a clinical lead candidate.



HepQuant strives to become the leader in safe, minimally-invasive assessment of chronic liver disease (CLD) – to define disease severity and monitor treatment effects. The unmet need encompasses more than 500 million people in the world with CLD, including 60 million in the US and EU. HepQuant approaches liver diagnostics from a unique perspective –"function matters." Our goal is to provide the first commercially available global liver function test by measuring hepatocellular function and liver perfusion. CLD alters liver function and the portal circulation, which manifests as clinical complications, death, or need for liver transplantation. Test data shows HepQuant's tests outperform biopsy fibrosis at predicting clinical outcomes in Hepatitis C, and can be useful for early detection of treatment effects.



miRecule, Inc. is an early-stage biotechnology company developing microRNA-based therapeutics to treat cancer. We have created a genomics-based drug discovery platform that identifies lead microRNAs (miR) for cancer therapy. Applying this platform to head and neck cancer (HNSCC), miRecule has revealed strong correlative data between patient survival and miR-30 downregulation, with an astounding 100% survival rate in a subset of HNSCC when mir-30-5p expression is maintained. miRecule has developed a chemically modified oligonucleotide mimic of the naturally occurring miR-30-5p and formulated it into a tumor targeted nanoparticle – our first lead candidate, MC-30. We have demonstrated over 50x improved half-life and 5x improved efficacy over the natural microRNA it mimics, and have demonstrated promising efficacy and low toxicity in animal models.

curiato

Pressure injuries, commonly referred to as bedsores, are a leading hospital acquired condition that carry a very high human and financial cost. In North America alone they result in 7 deaths every hour, increase hospitalization times by 3-5 times and result in 33% higher readmissions. Furthermore, the Centre for Medicare classifies bedsores as a never event. Ceylon Systems, by Curiato, is a combination of an intelligent microclimate mat and data analytics platform. The mat retrofits existing hospital beds and allows for active risk mapping of limbs at risk of bedsore development. Our analytics platform leverages advanced AI to predict the occurrence of a bedsore and notify care staff to implement gold standard clinical protocol, while simultaneously automating clinical workflow."



At IGI Technologies, we have developed an image fusion system, IGTFusion, which reveals hidden targets for interventional radiologists. By fusing preprocedural images with navigational images with our patented graphics processor accelerated engine, they can do procedures faster and with less radiation. The value proposition to hospital administrators is the cost savings from the time saved in the procedure room will equate to an 18 month ROI for hospitals. Compared to others, our solution does not change existing workflows and does not require any special hardware.



Hypothermia /Temperature Management is an accepted and effective intervention to increase survival and reduce brain damage in resuscitated victims of sudden cardiac arrest. However, hypothermia remains underutilized as current 'forced' methods of lowering body temperature - ice baths, mechanical devices and intravascular catheters - are difficult to administer and control and can even be dangerous due to a broad range of serious side effects and adverse consequences of the treatment itself. This has led to significant underutilization (only 5% of eligible patients who might benefit from hypothermia are treated). Hibernaid will revolutionize the regulated hypothermia/Temperature Management industry by providing a better alternative to forced hypothermia (85% survival compared to 50% with forced methods) in the form of the first pharmaceutical product (a simple intravenous treatment) to more safely and effectively lower body temperature to treat post-cardiac arrest patients, and potentially TBI, stroke and other indications.



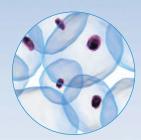
Global Platform. One Vision.



Small Molecule R&D and Manufacturing



Biologics R&D and Manufacturing



Cell Therapy and Gene Therapy



Medical Device Testing



Genomics and Molecular Diagnostics

>17,500

employees worldwide

>3,000

collaborators around the world

28

sites and offices worldwide

6,000,000

sq. ft. of lab and manufacturing space







Exhibiting Companies			
McDermott Will&Emery	VENTURE VALUATION SERVICES	MaRS	LIFE SCIENCE NATION Connecting Products, Services & Capital
Table 1	Table 2	Table 3	Table 4
MEDMARC. Treated Fairly	Athelninc. Propelling Me science innovations	HIREtech™	Solium
Table 5	Table 6	Table 7	Table 8
California Life Sciences Association	Big3Bio	MEDTECH CONFERENCE	CETE P & * * * *
Table 9	Table 10	Table 11	Table 12
多 明 康 德 WuXi AppTec	TriNet Ambitions Realized*	PRECLINICAL CRO	REACTION BIOLOGY CORP. Quality Data. Quality Support.
Table 13	Table 14	Table 15	Table 16
KINETA innovation from within™	Massachusetts Medical DEVICE DEVELOPMENT CENTER	BrainStemBiometrics The Brain Eye Monitaring Company	
Table 17	Table 18	Table 19	



McDermott Will&Emery McDermott Will & Emery is a premier international law firm with a diversified business practice. Established in 1934 as a tax practice in Chicago, Illinois, we have offices in Boston, Brussels, Chicago, Dallas, Düsseldorf, Frankfurt, Houston, London, Los Angeles, Miami, Milan, Munich, New York, Orange County, Paris, Rome, Seoul, Silicon Valley and Washington, D.C. McDermott has 80 years of serving a broad range of client interests. Our Life Sciences Industry Group is composed of 135 professionals, 60 with advanced science degrees and many others with government and industry experience, working across 19 offices around the world. With insights drawn from the only health practice ranked Tier 1 nationally by Chambers USA and our global reach, we deliver integrated business solutions to our clients, bringing the required experience from our leading tax, health, intellectual property, antitrust and regulatory practices to solve our client's challenges.



Venture Valuation specializes in independent assessments and valuations of companies in high-growth markets, such as biotechnology, life sciences and medical technology. Venture Valuation offers independent company valuations for fund raising as well as product valuations for licensing deals.



MaRS helps innovators change the world. With 1.5 million square feet of space in downtown Toronto, MaRS is the world's largest urban innovation hub, bringing together researchers, entrepreneurs and business experts under one roof, and providing a home to entrepreneurs and a bridge to the business world. We help companies bring their breakthrough ideas to market and thrive on a global scale. MaRS Health supports 344 ventures working in a range of strategic areas: digital health, medical devices, biotechnology and consumer health. We help them get their discoveries into global health markets by offering expert advice, access to capital, and connections to talent and customers through an extensive network of strategic partners. To learn more about connecting with innovative Canadian health ventures and partnership opportunities, please contact health@marsdd.com.



Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors: The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



Created in 1979 by the healthcare technology industry, Medmarc's purpose is to be the superior provider of liability insurance and related risk management solutions and to support the development, testing and delivery of medical products that save lives and improve the quality of life. Through collaboration with our parent company, ProAssurance, and our clinical trial industry experts, we provide a single source of innovative healthcare liability insurance solutions to the life sciences companies we serve. From ideas and prototypes to the reality of commercialization and success – We can Meet Your Changing Needs. Call me to discuss the cost of insurance coverage, what coverages are needed and when for your business plan. George Ayd (703)652-1309



Atheln is a product development and commercial team supporting companies and investors with their technologies in all phases of development and across all major product classes and therapeutic areas. The Atheln team comprises over 70 industry seasoned experts across the US and EU. Our experts leverage their strategic and operational experience in start-up to large biopharma and medical device companies as well as with the FDA and payers to develop, validate, and manage product development and go-to-market strategies, plans, and activities for clients. Atheln integrates technical, regulatory, payer, market, and business needs to mitigate risk and maximize client success.





HIREtech[®]

HIREtech is a technology-focused Human Capital Management provider and Tax Incentive firm that helps companies with complex tax and HR workflows. Exclusive technology and business process outsourcing helps companies make important business and planning decisions, while saving time and money, and reducing risk. Services include the Research & Development Tax Credit, the Startup Tax Credit, Grants, and other technical tax incentive programs. Our experienced team of tax attorneys and PhDs ensure maximized tax credit capture with audit support, combined with award-winning customer service.

Solium

Since 1999, Solium (TSX: SUM) has been helping companies decomplexify their equity compensation plans. Our software, Shareworks™, brings all the key elements of equity compensation administration together in one powerful cloud-based platform. Now you can collaborate, share, comply, trade, model, support decisions, create reports and control your plan more simply, securely and brilliantly. Solium has offices in North America, UK & EMEA, and Asia Pacific.



California Life Sciences Association (CLSA) is the state's largest and most influential life sciences advocacy and business leadership organization. With offices in Sacramento, San Diego, South San Francisco, Los Angeles and Washington DC, CLSA works closely with industry, government, academia and others to shape public policy, improve access to innovative technologies and grow California's life sciences economy. CLSA serves biotechnology, pharmaceutical, medical device and diagnostics companies, research universities and institutes, investors and service providers throughout the Golden State. CLSA was founded in 2015 when the Bay Area Bioscience Association (BayBio) and the California Healthcare Institute (CHI) merged. Visit CLSA at www.califesciences.org



Big3Bio provides complete coverage of news, events, jobs and more in the life science industry's "Big 3" hubs – Boston, the San Francisco Bay Area and San Diego. This is provided via our daily newsletters (Big3Bio:Boston, Big3Bio:San Diego, and Big3Bio:SFBay), each newsletter's website, our social media channels and our media partners. Our mission is to keep you up to date with the latest industry information in each region by researching thousands of sources every day, and sharing that comprehensive coverage to you and other subscribers and supporters.



The MedTech Conference powered by AdvaMed is the leading gathering in North America of global medtech executives with regulatory, reimbursement, business development, legal, IP, marketing, quality, compliance, HR and other key responsibilities. More than 2,500 attendees will network, conduct business, gain access to capital and share insights in Philadelphia from September 24-26, 2018. The conference also features world-class plenary speakers, networking, and business development opportunities. Along with industry leaders, the international conference attracts business development professionals, investors, policy-makers, members of the media, legal experts, consultants, distributors, and other important stakeholders.



STA Pharmaceutical, a WuXi AppTec company is a trusted global partner for pharmaceutical development & manufacturing. End-to-end drug substance services including API development and manufacturing, chemical synthesis route selection, process development and optimization, scale-up process research and is capable of producing intermediates and APIs from kg to metric ton scale. Drug product services include developablity & formulation research, formulation development & optimization, phase I-III clinical supplies cGMP manufacturing with commercial drug product manufacturing capability coming online at the end of 2017. WuXi AppTec is an innovation-driven, leading global pharmaceutical, biopharmaceutical, and medical device outsourcing company with US and China operations helping customers shorten R&D timelines and lower R&D costs through cost-effective efficient solutions.



WuXi AppTec is a leading global pharmaceutical, biopharmaceutical, and medical device open-access capability and technology platform company with global operations. As an innovation-driven and customer-focused company, WuXi AppTec provides a broad and integrated portfolio of services to help our worldwide customers and partners shorten the discovery and development time and lower the cost of drug and medical device R&D through cost-effective and efficient solutions. With its industry-leading capabilities such as small molecule R&D and manufacturing, cell therapy and gene therapy R&D and manufacturing, and medical device testing, WuXi platform is enabling nearly 3,000 innovative collaborators from more than 30 countries to bring innovative healthcare products to patients, and to fulfill WuXi's dream that "every drug can be made and every disease can be treated." Please visit http://www.wuxiapptec.com





TriNet provides small and midsize businesses with a full-service HR solution so they can free themselves from the complexities of HR and focus on their goals. As their trusted HR business partner, TriNet assumes many of the responsibilities of being an employer and helps these companies contain HR costs, minimize employer-related risks and relieve the administrative burden of HR. TriNet offers bundled HR products tailored by industry, and strategic HR services, resulting in a comprehensive and empowering solution.



PMI works hand in hand with biomedical engineers and physicians/surgeons to conduct in vivo pilot studies and fine-tune the adaptation of the prototype device, helping to optimize the product's ease of use and clinical utility. Results can be produced quickly to help clients meet important business milestones. Our collaborative approach and knowledge are the reasons why we are "The Best Preclinical CRO of California" two years in a row.



Reaction Biology is a contract research organization specializing in early stage drug discovery. RBC offers more than 1000 different biochemical based assays, including more than 600 kinases (radioisotope based), 100+ reader domains, 30+ methyltransferases, demethylases, HDACs, proteases and more. Reaction's portfolio also includes biophysical based assays (SPR, ITC and thermal shift), cell based assays (more than 100 cell lines), and protein production. RBC is known for custom assay conditions, high quality reproducible data, and outstanding service.



Kineta®, Inc., founded in 2007 by Drs. Charles Magness and Shawn ladonato, is a biotechnology company focused on the development of new and novel therapeutic drug candidates. We are currently focused on autoimmune, antiviral and pain. Our lead drug, dalazatide, is phase II ready. We have a progressive business model aimed at accelerating advancement of novel medicines to benefit patients and investors more quickly than traditional models. Kineta's corporate strategy is to discover novel compounds, advance them through Phase I of the development process and then partner with larger biopharmaceutical companies to conduct late stage development and commercialization.



The Massachusetts Medical Device Development Center (M2D2) is a lifeline for the state's smaller medical device companies, offering inventors and executives easy, affordable, and coordinated access to world-class researchers and resources at the UMass Lowell and the UMass Medical School campuses of the University of Massachusetts.By leveraging the engineering, business and clinical strengths of the UMass campuses we are able to provide services in the areas of business planning, product prototype development and clinical pathway assistance. In addition, M2D2 offers incubator space.



We believe that there is a much better way to administer critical but potentially dangerous drugs to our most vulnerable ICU patients; the old and the young, who today are being over-medicated because we use antiquated, subjective, sedation monitoring methods. BrainStem Biometrics Nanogold technology may enable clinicians to administer sedatives in an optimal manner which is proven to reduce length of stay and direct costs by 25% and to reduce mortality significantly for over 24 million intensive care patients each year in the US, a multi-billion dollar uncontested market alone. The BrainStem Nanogold sedation system is the first noninvasive, wearable, continuous, direct monitor of core brainstem activity providing immediate feedback of the drugs physiological affect. With 510(k) clearance and strong patents, we have validated the business, are building a customer base and have substantial interest from several OEM partners (US, China, Japan). We are now ready to grow rapidly and looking for a few additional select investors to help us in 12 months either take the company to a point of strategic deal or to a substantial follow on investment to build a sales force.



BAYER: SCIENCE FOR A BETTER LIFE

At Bayer, our focus on life sciences enables us to take on some of the biggest challenges of our time – from improving medical care for an aging population to increasing agricultural productivity, so we are ready to sustain a global population of nine billion by 2050.

As we seek solutions to these global challenges, collaboration is at the heart of everything we do. Our doors around the world are always open to new partners and new ideas.



CONFERENCE SERIES



SAN FRANCISCO, CA JANUARY 9, 2018









TORONTO, ON APRIL 10, 2018









BOSTON, MA JUNE 4, 2018

Johnson Johnson Innovation
– JLABS –





BOSTON, MA SEPTEMBER 5, 2018







NEW YORK CITY, NY NOVEMBER 5, 2018











TRACK 1: THERAPEUTICS INVESTOR PANELS





Track 1	Moderator & Panelists
8:00 - 8:50 AM BIOTECH ANGELS Explaining the Process of Engagement	 Wei Tao, Co-Chair, Life Science Angels M Bernard Rudnick, Founder, Mid Atlantic Bio Angels Harald Stock, Managing Partner, Alta Life Science Michael Bates, CO-Chair LS SIG, Band of Angels Richard Berenson, Director, Mass Medical Angels
9:00 - 9:50 AM BIG PHARMA Pipeline Strategy for Preclinical and Early Clinical Assets	 Chris Haskell, VP, Head of West Coast Innovation Center, Bayer (M) Chris DeRespino, Director – Business Development, Amgen Chris Sheldon, Manager, BD Oncology, AstraZeneca Kevin Lynch, VP, Search & Evaluation, Abbvie Lesley Stolz, Head of JLABS California, Johnson & Johnson Innovation
10:00 - 10:50 AM CORPORATE VENTURE CAPITAL The Corporate Landscape Morphed & New Opportunities Abound	 Karl Handelsman, Investment Director, Roche Venture Fund M Alicia Irurzun-Lafitte, Principal, M Ventures Claire Leurent, Bio Sector Investment Director, Samsung Ventures America Gadi Toren, Investment Partner, Robert Bosch Venture Capital GmbH Vijay Murthy, Principal, Venture Investments, Johnson & Johnson Innovation
11:00 - 11:50 AM BUY-SIDE IN-LICENSING Sourcing Emerging Assets for Development	 Richard Smith, Partner, McDermott Will and Emery M Alvin Syh, General Manager, Buchang Asset Management Center Kun Tao, Managing Partner & Head of U.S. Business, Yafo Capital Robert Galemmo, Vice President, Early Business Development, Antengene Corporation Wendy Shao, Investment & M&A, Bio-Techne
1:00 - 1:50 PM EARLY STAGE THERAPEUTICS INVESTORS Investing Early in Novel Therapeutics	 Neil Littman, Director, BD & Therapeutic Team Operations, CIRM (M) Christian Schubert, Director, Corporate Strategy, BD & External Innovation, Biogen Lisa Mendoza, Associate Director, External Innovation & Alliance, Bayer Marianne De Backer, Vice President Venture Investments, Johnson & Johnson Innovation Rajeev Dadoo, Investment Professional, SR One (GSK)
2:00 - 2:50 PM BIOTECH FAMILY OFFICES How Do Family Offices View Seed & Series A Rounds?	 Colin Widen, CEO, Boston Innovation Capital (M) Chris de Souza, Director, Broadview Ventures Chuck Stetson, CEO, Stetson Family Office Jayson Rieger, SVP of Business Development & Portfolio Management, PBM Captial Croup Lynda Sutton, Principal & Co-founder, Cato BioVentures
3:00 - 3:50 PM ORPHAN & RARE DISEASE INVESTMENT Small Patient Populations with Large Unmet Needs	 Ken Kengatharan, General Partner, Atheneos Capital Basheer Zada, Business Development Manager, Brace Pharma Capital Benjamin Yerxa, CEO, Foundation Fighting Blindness Greg Fond, Business Development & Licensing – Rare Disease, Sanofi Jose Antonio, Life Sciences Managing Director, Caixa Capital Risc
4:00 - 4:50 PM GENOMICS INVESTORS Mapping Genomics for Breakthrough Technologies	 Amanda Cashin, Head of Illumina Accelerator, Illumina Andy Cosgrove, Head of Strategic Alliances, WuXi NextCODE Michael Hendersonn, VP of Asset Acquistion, Strategy & Operations, BridgeBio Pharma Molly He, Venture Partner, Foresite Capital Ted Driscoll, Managing Director, DigitalDx Ventures



8:00 - 8:50 AM BIOTECH ANGELS









• Wei Tao, Co-Chair, Life Science Angels (M)

Wei Tao, Ph.D., is a Silicon Valley based angel investor focused on early stage life science and high-tech companies. He is an active member of several leading angel investment groups, such as Life Science Angels (LSA), Sand Hill Angels (SHA) and HealthTech Capital. He co-chairs the LSA Bio/Genomics/Diagnostics Committee and is a member of SHA Deal Sourcing Committee. Wei's extensive investment interest ranges from therapeutics to genomics, from diagnostics to digital health, from nanotechnology to drone technology and from artificial intelligence to virtual reality. Of his particular personal interests is to support advancement in cancer diagnostics and therapeutics. He successfully led and participated in numerous angel deals which subsequently received well over \$100 M follow-on venture capital investments. Wei serves on the Board of Directors of several early stage companies. Prior to his angel investment career, Wei spent over 15 years involved in genomics technology development and application in Boston, MA.

• Bernard Rudnick, Founder, Mid Atlantic Bio Angels



Bernard C. Rudnick is an investor, founder and managing partner of CapGenic Advisors, LLC, Chief Business Officer of NovoBioPharma, a founder of Mid-Atlantic Bio Angels, investment committee member of Keiretsu Capital, a Managing Partner of Stellar Investment Partners and a member of several additional angel funds or groups. Mr. Rudnick's entrepreneurial career includes a number of startups, three of which grew to over \$60 million in revenue before exiting. He is a founder of one of the nation's leading entrepreneurial programs (MADV) at the Fox School of Business. He is a director of Otosound, former director and CFO of Immunomic Therapeutics, CFO and director or Atrin Pharmaceuticals, director of Operative Experience and holds and has held a number of other board positions – both commercial and not-for-profit – throughout his career. With 36 years of experience in executive-level strategy, finance, and management, Mr. Rudnick has senior merger, acquisition, capital formation and licensing leadership experience with companies ranging from start-up to Fortune 50. Mr. Rudnick has substantial experience investing and guiding investments in entrepreneurial companies, he has led capital formation and merger transactions totaling over \$7 billion.

• Harald Stock, Managing Partner, Alta Life Science



Harald Stock is a healthcare entrepreneur, investor, board director and serial CEO. He is a German national who lives in Park City UT, U.S.A. n his prior life he was a national level ski racer, collegiate tennis player, and an elite level triathlete who represented his country at three world championships between 1992 and 1998. After obtaining his Ph.D. in Inorganic Chemistry from Heidelberg University in 1997, he spent over ten years in Big Pharma / Med. Tech. at Roche and Johnson & Johnson. Before he left Roche he was the Senior Vice President of the Global Near Patient Testing Business, and at Johnson & Johnson he was their Chairman & Managing Director at DePuy International, their Orthopedics division. Since then Harald became an active investor occasionally taking on operational roles in mid-cap and small-cap companies. From 2009 to 2013 he was CEO of Germany-based Grünenthal Group which under his leadership became global No. 2 pain spec. pharma company. 2014 he took over Sweden-based ArjoHuntleigh, a global leader in caregiver equipment for patients with reduced mobility, as CEO. He lead the company to a three-way merger in late 2015. 2016 as CEO of Waltham, MA based OvaScience (NASDAQ: OVAS) he lead the company to a strategic pivot point.

• Michael Bates, Co-Chair LS SIG, Band of Angels



Mike Bates is Co-Chair of the Life Science Group at the Band of Angels and an active member of the Life Science Angels. He currently serves as a Director of Dextera Surgical, a public company developing and marketing surgical instruments for minimally invasive surgery. Over the past decade, Mr. Bates has made over 40 angel investments through the Band of Angels and Life Science Angels in companies such as: Practice Fusion, Mixbook, Cayenne Medical, CogENT Therapeutics, CV Ingenuity, Nanotech Biomachines and Ciel Medical. Prior to becoming an angel investor, Mr. Bates served as Chief Financial Officer of four successful life science companies, all of which were sold at premium valuations generating high rates of return for their investors, including St. Francis Medical Technologies, Inc (sold to Kyphon in January 2007), Silicon Genetics (sold to Agilent Technologies in 2004), Collagen Aesthetics, Inc. (sold to Inamed in 1999) and Penederm Incorporated (sold to Mylan Laboratories in 1998). Mr. Bates currently serves as a Board member of the Northern California Chapter of the Association of Bioscience Finance Officers (ABFO) and previously served as its Chairman.

• Richard Berenson, Director, Mass Medical Angels



Rick is a serial entrepreneur who has successfully launched and financed multiple life science and other organizations around important new technologies in complex markets. He has been CEO or COO of eleven companies; most recently Thermalin Diabetes, LLC (CEO, biotech) and HeartLander Surgical, Inc. (CEO, medical device). Rick has also led companies in consumer products manufacturing, knowledge management, new media, entertainment industry technology, manufacturing software, healthcare information and services, healthcare market research, diagnostic reference laboratory services, and cancer immunotherapeutics. He has raised or helped raise more than \$50M in private and non-dilutive capital. A former McKinsey & Company consultant, Rick received a JD-MBA from Harvard Business and Law Schools in 1984 and is a graduate of Harvard College. Rick began his career at AT&T Bell Laboratories as a member of technical staff where he helped launch internal ventures. He then worked at several software startups in the Boston area before joining McKinsey & Company as a management consultant. Subsequently, Rick has been CEO of ActivBiotics (early stage biotech), Banton Precision Wood Products (consumer products manufacturer), NewSphere (knowledge management software), Student.Com, Inc. (new media), and TVGrid (technology for the entertainment industry).















Dr. Chris Haskell leads Bayer's West Coast Innovation Center, located in the Mission Bay neighborhood of San Francisco, Calif. The West Coast Innovation Center supports Bayer's Drug Discovery activities by developing and managing partnerships with U.S. academic research institutions and life science companies. Haskell is also responsible for cultivating life science startups within the CoLaborator, a biotech incubator space adjacent to the West Coast Innovation Center. The CoLaborator, which houses a number of startup life science firms, fosters collaboration between Bayer and emerging innovators. Haskell is also chair of the advisory board of the California Life Science Institute, the San Francisco Bay Area industry trade organization dedicated to fostering entrepreneurship, science education and workforce development in the region. After his graduate work at the University of California, Davis and a postdoctoral fellowship at The Gladstone Institute in San Francisco, Haskell joined the Immunology group at Berlex Biosciences. Since joining Bayer in 2007, Haskell has served in various scientific leadership roles, including the Acting Head of Applied Research, the unit responsible for hemostasis research and drug development. In late 2009, Haskell was named head of Bayer's Science Hub. In 2017, he assumed oversight for the West Coast Innovation Center.

• Chris DeRespino, Director – Business Development, Amgen



Chris is part of the transactions team at Amgen and focusses on oncology with accountability for immuno-oncology deals. Chris joined Amgen as part of the Onyx acquisition in October 2013 and is based in San Francisco. Since joining the team, he has led a range of transactions focused mainly in oncology and inflammation, including Amgen's immuno-oncology collaborations with CytomX and Kite Pharma. While at Onyx, Chris served as a co-leader of the team responsible for Onyx's business development strategy and execution and supported Onyx's sale process. Prior to joining Onyx, Chris was a director in Pfizer's business development team in New York where supported deals across a broad spectrum of therapeutic areas and geographies. Earlier in his career, Chris was a senior consultant in CSC's healthcare practice. Chris earned his MBA from NYU's Stern School of Business, and his BSE in Biomedical Engineering from The Johns Hopkins University.

• Chris Sheldon, Manager, BD Oncology, AstraZeneca



Chris has worked in the UK at AstraZeneca (AZ) for over 15 years and is currently Head of Oncology Search & Evaluation in AZ's Strategy team in its Oncology Business Unit (OBU). Chris and his team are responsible for scouting of new oncology technologies and leading the technical evaluation of new M&A, in-licensing, out-licensing (divestment) and collaboration opportunities in clinical stage oncology. Most recently, he led the evaluation of AstraZeneca's recent majority \$4 billion stake investment in Acerta Pharma for Calquence (acalabrutinib), as well as multiple novel immuno-oncology combination deals for AstraZeneca's immune checkpoint inhibitor Imfinzi (durvalumab), including a recently announced Phase III collaboration with Incyte in lung cancer. Prior to this Chris worked in early stage oncology business development and was involved in all aspects of evaluation, due diligence and negotiation of deals. Before his business development career, Chris worked in discover research at AstraZeneca as a senior research chemist. He also holds a Ph.D. in chemistry from the University of Bristol, UK and a first class honours degree from the University of Sheffield, UK.

• Kevin Lynch, VP, Search & Evaluation, Abbvie



Kevin holds the position of Vice President, Search and Evaluation, where he leads a multi-site team of licensing professionals responsible for search, evaluation, and due diligence of all business development opportunities for Abbvie. He is a member of Abbvie's Licensing Steering Committee which reviews and approves business development activities. Kevin joined Abbott (now Abbvie) in 1996 and for the last 10 years has worked in the company's business development organization, holding positions both in scientific assessment and transactions. Previously, Kevin worked in the Research organization as a molecular biologist and subsequently was a member of Abbott's portfolio analysis and strategic decision support group. Before joining Abbott, Kevin worked in the Gene Medicine Department at Rhone-Poulenc Rorer Pharmaceuticals. Kevin received his Ph.D. in Microbiology and an NIH post-doctoral fellowship at the Pennsylvania State University, and has an MBA from Northwestern University Kellogg School of Management.

• Lesley Stolz, Head of JLABS California, Johnson & Johnson Innovation



Lesley Stolz, PhD, fosters Johnson & Johnson's external R&D engine and supports the innovation community by leading the Johnson & Johnson Innovation, JLABS business on the West Coast. She has 20 years of business and corporate development experience working for companies that have been both technology platform and therapeutics focused. Previously, she was Senior Director of Transactions negotiating partnering deals for Johnson & Johnson Innovation at the California Innovation Center. Prior to joining Johnson & Johnson Innovation, she held executive positions with BioTime, Inc., Sutro Biopharma, Inc., and Sunesis Pharmaceuticals where she was responsible for corporate strategy, fundraising and all aspects of partnering. Earlier in her career, she served as Senior Director, Business Development for Aerovance, Inc. and for GPC Biotech AG in Munich, Germany from 2002 to 2006. She also served in senior management positions at Cell Genesys, Discovery Partners International and Axys Pharmaceuticals. Dr. Stolz received her Ph.D. in chemistry, and conducted postdoctoral research at Harvard Medical School's Department of Biochemistry and Molecular Pharmacology.

10:00 - 10:50 AM **CORPORATE VENTURE CAPITAL**



TRACK 1 PANELISTS





ullet Karl Handelsman, Investment Director, Roche Venture Fund $\langle {f M}
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Karl Handelsman has been investing in early stage therapeutic companies for the last 18 years as both a VC and Angel. Karl currently works with many academic translational efforts having coached over 200 teams the last two years. The most controversial aspect of his approach is a focus on value creation rather than operational milestones. This has allowed him to exit as a series A investor in preclinical companies in under 18 months with upfront multiples between 3X and 20X. Karl has been an active investor, often playing operational roles, on over a dozen companies that have gone public and more that have been acquired. Karl syndicates with top VC, Hedge, Family Offices and the best angel group in the world: The Life Science Angels.



• Alicia Irurzun-Lafitte, Principal, M Ventures

Alicia Irurzun-Lafitte is Principal at M Ventures, the corporate venture fund of Merck KGaA Darmstadt Germany. She joined the fund in 2014 and is focused on early stage investments in the healthcare sector. Alicia started her career in Global Business Development at Merck Serono in Geneva, where she was responsible for scouting efforts and led several transactions to completion. Alicia holds a Master degree in Bio-pharmaceutical Sciences from Leiden University. Alicia is based in Boston.



• Claire Leurent, Bio Sector Investment Director, Samsung Ventures America

Claire Leurent is a biologist by training. She earned her PhD in molecular and cellular biology at the Institute of Genetics, Molecular and Cellular Biology (IGBMC) in Strasbourg, France. She then joined the pharmaceutical industry to work on drug development in several capacities over the past 13 years. Initially on late phase development with Wyeth Pharmaceutical (Paris office) as a Senior Clinical Scientist contributing to global phase 3 registration trials, NDA dossier submission and new product launch. Then on early stages with Pfizer Neuroscience out of its R&D headquarters in Groton CT, and later from Pfizer's Kendall Square campus in Cambridge MA, where she led teams in designing and conducting clinical plans from First in Human to Proof of Concept studies for small molecules, biologics and digital biomarker technologies. Over the years, Claire developed a passion for the business aspects of innovation, obtained her MBA from MIT Sloan and recently joined Samsung Ventures as Investment Director for healthcare, biotech and life science.



• Gadi Toren, Investment Partner, Robert Bosch Venture Capital GmbH

Gadi Toren is an Investment Partner with RBVC, based in the Tel Aviv office, and responsible for the search area of Healthcare and the Israeli Venture Capital activity of Bosch. Gadi has been active in Venture Capital since 1998, focused primarily on early stage investments. His previous position was with Partech International, heading their software and Internet Investments in Israel. He spent 6 years as Principal with Apax Partners in Tel Aviv and London where he invested in various companies such as Ceragon Networks (CRNT), Ezchip - merged with Lanoptics (LNOP), Commtouch (CTCH) and Native Networks – sold to Alcatel in 2004. Prior to joining Apax Partners, he was Director and Head of the Product Management group at Elbit Systems Ltd where he led projects in Europe, Asia and the USA. Gadi holds an MBA with Distinction from INSEAD, and a BA Magna Cum Laude in Economics and Management from Tel Aviv University.



• Vijay Murthy, Principal, Venture Investments, Johnson & Johnson Innovation

Vijay is a Principal of Venture Investments at Johnson & Johnson Innovation – JJDC, Inc. (JJDC), and is based at the California Innovation Center. He focuses on equity investments in biotechnology, pharmaceuticals, and diagnostics. Prior to joining JJDC, Vijay was a Director of Ventures & Early-Stage Collaborations at AbbVie, where he focused on venture investments and early-stage business development transactions. Prior to AbbVie, he was co-founder and CEO of an early-stage peptide manufacturing company, and an independent consultant to several top-tier life sciences venture capital firms and biopharmaceutical companies. Previously, Vijay led business development at Enlight Biosciences, a seed-stage venture creation firm founded by PureTech Health and partnered with 7 major biopharmaceutical companies. He started his business career as a strategy consultant at the Boston Consulting Group (BCG). Vijay earned an AM and a PhD in biophysical chemistry from Harvard University, and a BS in chemistry with highest honors and highest distinction from the University of North Carolina at Chapel Hill.

11:00 - 11:50 AM BUY-SIDE IN-LICENSING

TRACK 1 PANELISTS

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• **Richard Smith**, Partner, McDermott Will and Emery (M)

Richard B. Smith focuses his practice on representation of life sciences companies and related transactions. He has served as counsel to public, private and emerging life sciences companies, advising those companies on strategic business transactions such as licensing, joint ventures, and collaborations involving research, development, marketing, supply, clinical development and co-promotion of pharmaceutical, diagnostic and medical device products. Richard also advises companies on other corporate issues common to life sciences companies, including corporate formation of new ventures, venture capital, private equity, venture philanthropy and other forms of financing, mergers and acquisitions, as well as university and institutional licensing and intellectual property strategies.



• Alvin Syh, General Manager, Buchang Asset Management Center

Mr. Alvin Syh is General Manager of Buchang Asset Management Center and Chairman of HT Family Office. Buchang Pharmaceuticals is a pharmaceutical enterprise headquartered in Beijing, China specializing in the R&D, production and sale of patent medicines. Mr. Syh focuses on healthcare industry investment and manages assets of multiple well-known family offices. He is interested in licensing, co-development, distribution, JV, investment and M&A opportunities. Mr. Syh has led and implemented a full-spectrum of strategies in different sectors (Healthcare, IT, AI, TMT etc.), at different stages (early stage VC, late stage VC, PE fund and PE FOF etc.) and different regions (US, EU, Israel and Asia) by both co-investment and direct investment. His global portfolio with success covers more than 80 investment funds and more than 280 portfolio companies. Mr. Syh also serves as advisor for Taiwan Venture Capital Association and China's National Innovation Industrial Biotech Zones. Previously, Mr. Syh advised for Taiwan's Biological Industry Ministry of Economic Affairs, Industrial Taiwan Research Institute (ITRI), and Taiwan Pharmaceutical Manufacturer's Association.



• Kun Tao, Managing Partner & Head of U.S. Business, Yafo Capital

Mr. Tao is a Managing Partner of Yafo Capital and the Head of our U.S. Business. Mr. Tao has more than 15 years' experience as an analyst and consultant working with public and private companies in North America and China across a variety of technology sectors. He has extensive knowledge on market analysis, business development, due diligence, and operations for U.S. – China cross-border transactions. He previously worked at William O'neil + Co. where he developed its China operation and was in charge of China research. Before that, he was Director of China research and senior research analyst at Roth Capital Partners where he supported over \$2 billion cross-border equity financings.Mr. Tao is a CFA Charter holder and has a MBA from University of California Riverside.



• Robert Galemmo, Vice President, Early Business Development, Antengene Corporation

Dr. Galemmo is a PhD medicinal chemist with over 30 years of experience in the pharmaceutical industry. His drug discovery teams have delivered development and clinical candidates in multiple therapeutic areas including gastrointestinal, allergy and anti-inflammatory, cardiovascular, oncology, pain and neurodegeneration. While at DuPont Pharmaceuticals, Dr. Galemmo initiated the factor Xa inhibitor program and led the early effort that resulted in the oral anti-coagulant apixaban / Eliquis®. This drug is currently marketed by Bristol Meyers Squibb and Pfizer with sales reaching \$1.2 billion USD in 2017. As Vice President, Early Business Development at Antengene Corporation, Bob is focused on in-licensing cutting edge US therapeutic technologies for clinical development and marketing in China. Antengene offers a unique 'China Strategy' for emerging US biotech and pharma companies by the funding, clinical development and marketing of new therapies for the Asia market. Antengene is actively looking for IND- and clinical-stage therapeutic assets for partnering.



• Wendy Shao, Investment & M&A, Bio-Techne

Dr. Shao is in charge of NASDAQ listed company Bio-Techne's merger and acquisition and investment activities in Asia. For the past years, Bio-Techne had at least 4-5 acquisitions every year, involving companies in both China and the United States. Dr. Shao built Bio-Techne's China business ten years ago. Annual sales of Chinese operations grew from zero to RMB300 million. With the acquisition of a local Chinese firm, Bio-Techne China has fully integrated research & development, customized service and GMP manufacturing capabilities in China. Prior to her return to China, Dr. Shao served as the director of M&A and investment of medical devices business at Guidant & Abbott Laboratories with experiences of approximately \$30 billion of M&A and investment deals. She was responsible for license negotiation and intellectual property acquisition for drug stents. The global annual sales of drug eluting stent now reached more than 6 billion U.S. dollars. Dr. Shao also oversaw early investments projects such as fully absorbable stents, cell therapies and heart valves. Many of these projects had been listed publicly or successfully exited. The \$27 billion BSX/GDT/ABT deal was the largest Wall Street deals at that time. Before joining Abbott, Dr. Shao worked for Hewlett-Packard and took part in the spin-off HP's Medical Devices and Testing Group as Agilent. Agilent successful went public in NYSE and raised 2.1 billion U.S. dollars and was the largest IPO of the year. Dr. Shao earned her Ph.D. in Microbiology and MBA from Brigham Young University.

EARLY STAGE THERAPEUTICS INVESTORS

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• Neil Littman, Director, BD & Therapeutic Team Operations, CIRM (M)

Neil Littman is the Director of Business Development and Therapeutics Team Operations at CIRM. Neil is responsible for the development of platforms and best practices that increase industry and investor engagement and that further promote the visibility of CIRM's funding opportunities and of its development and therapeutics portfolio. Prior to joining CIRM in 2012, Neil was a Senior Associate at Burrill & Company, a life sciences venture capital firm and investment bank with over \$1 billion of assets under management. Prior to joining Burrill & Company in 2009, Neil worked in the Healthcare Investment Banking groups at Thomas Weisel Partners and Deutsche Bank where he focused on strategic advisory and public and private financings, including: M&A, in-licensing, out-licensing, IPOs, follow-ons, registered directs, and private placements. Neil received a Master of Science in Biotechnology with a concentration in Biotechnology Enterprise from The Johns Hopkins University, and a Bachelor of Arts in Molecular, Cellular and Development Biology from the University of Colorado, Boulder.



Christian Schubert, Director, Corporate Strategy, BD & External Innovation, Biogen

Dr. Christian R. Schubert is Director of Business Development and External Innovation at Biogen in Cambridge, MA. His primary responsibilities are focused on the scouting and evaluation of business development, venture and M&A opportunities and the development and facilitation of therapeutic area strategies across all stages of the biopharmaceutical value chain. Prior to joining Biogen, Christian was an Associate Director of Human Genetics and Computational Biomedicine at Pfizer Worldwide Research and Development in Cambridge, MA. His current scientific and biomedical interests revolve around human neurodevelopment, neurodegeneration, cognition and executive functioning disorders. Christian is also a member of the advisory board to BioMotiv and a strategic advisor for Biogen to the Israel Biotech Fund.



• Lisa Mendoza, Associate Director, External Innovation & Alliance, Bayer

Since 2010, Dr. Mendoza has served as an Associate Director for Bayer's Global External Innovation & Alliances, a team of scientists working to establish partnerships with academic and biotech researchers focused on novel therapeutics, drug discovery platforms and technologies in areas of cardiology, hematology, oncology, women's health and ophthalmology. As part of Global External Innovation & Alliances at Bayer, Mendoza supported the company's incubator space adjacent to Bayer's West Coast Innovation Center, the CoLaborator, to support start-up life sciences companies aligned with Bayer's interests. Dr. Mendoza earned her Ph.D. at UC San Diego in Biology and after her postdoctoral studies in Immunology at UC Berkeley joined Berlex Biosciences working in the Immunology Department on both small molecule and biologic discovery projects before joining Bayer.



• Marianne De Backer, Vice President Venture Investments, Johnson & Johnson Innovation

Marianne De Backer has been a strategic advisor, scientist, business leader, deal maker and corporate investor at the world's largest healthcare company (Johnson & Johnson (J&J); >70 Bn USD revenue) for more than two decades. Her deep subject matter expertise and experience forging partnerships with leading researchers and executives have led to launched breakthroughs in medicine and the development of new models for conducting business. She works across an extensive external network of pharmaceutical, biotech, academic, venture, NGO and government partners in United States, Europe, and beyond, bringing this diversity in perspective as she fosters alliances to improve the health of patients worldwide. In her current role in JJDC, the venture arm of J&J, she is responsible for initiating and managing equity investments to drive business innovation and deliver new and sustainable business to J&J. At J&J, Dr. De Backer has had an impressive career path, transitioning from the lab bench to supporting innovative technology licensing to leading a 50 FTE commercial business unit to serving on the frontlines of late-stage pharmaceutical deal-making. As a scientist and R&D group leader, she was named as inventor on five patent applications. Under her direct leadership through licensing and business development roles across multiple therapeutic areas and regions, J&J has formed over 200 external alliances. As Business Unit Director (CNS, Immunology, Internal Medicine) she was responsible for a strategic turnaround, led operational sales and marketing, managed a P&L (~100 million revenue), and very successfully launched several products. Prior to joining JJDC, Dr. De Backer most recently was heading global business development (Licensing, M&A, Alliance Management) for Infectious Diseases & Vaccines.



• Rajeev Dadoo, Investment Professional, SR One (GSK)

Rajeev joined SR One in 2003 and is an alum of the Kauffman Fellows Program. Rajeev has been involved with SR One's investments in True North, Illuminoss, Avhana, Setpoint, iPierian, Cydex, Hypnion, Predix and Pinnacle. In addition to his role at SR One, Rajeev spent time with the Competitive Excellence group within GSK working on company-wide strategic projects for GSKs Corporate Executive Team. Prior to SR One, Rajeev worked at Genentech, where his role included technology and clinical development, and at Bio-Rad Laboratories in a product development role. In addition, Rajeev has worked at Genome Therapeutics in the business development role. Rajeev was a co-founder of Unimicro Technologies, a company that was created to develop and commercialize instrumentation for biomedical analysis. Rajeev received his BA degree in Chemistry and Mathematics from Knox College, his PhD in Chemistry from Stanford University and his MBA from the Wharton School of the University of Pennsylvania.

2:00 -2:50 PM **BIOTECH FAMILY OFFICES**



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• Colin Widen, CEO, Boston Innovation Capital (M)

Colin Widen, registered representative, is a seasoned executive with 25 years of sales, trading and portfolio management experience in major investment banks. In 2001, Colin left the institutional world and founded W.A.M. Asset Management, a private equity fund of funds that focused on SBIC private equity funds. After selling the firm to a larger fund of funds, Colin joined Deutsche Bank where he led a team providing consulting services about alternative asset allocation strategies to family offices and smaller endowments and foundations. Colin is a registered representative and holds Series 7, 24, 63 and 82 registrations. His specialties include reconstructing hedge fund portfolios and analyzing private equity holdings.



• Chris de Souza, Director, Broadview Ventures

Chris de Souza, PhD, MBA, is a Director at Broadview Ventures. He brings to this role over 20 years experience in cardiovascular and metabolic related biopharmaceutical R&D, corporate strategy and business development. Chris de Souza, PhD, MBA, is a Director at Broadview Ventures. He brings to this role over 20 years experience in cardiovascular and metabolic related biopharmaceutical R&D, corporate strategy and business development. Christopher received a Masters in zoology from the University of Bombay, a PhD in physiology from Louisiana State University and an MBA from Rutgers University. He completed his post-doctoral training at The Upjohn Company and the Joslin Diabetes Center/Harvard Medical School. Christopher currently serves on the boards of Acesion, Allosteros, Cardero Therapeutics, Gila Therapeutics, Melitus and VentriNova. Outside of Broadview Ventures, Christopher serves on the board of MassBio and on the grant review committees of the British Heart Foundation and NIH/NHLBI.





Chuck's grandfather, Eugene W. Stetson, started the Stetson Family Office shortly after he personally led the buyout of The Coca-Cola Company through a public offering in August 1919 by the Guaranty Trust Company of New York, where he subsequently served as Chairman. At his death, Eugene was Coca-Cola's longest serving member of the Board and member of the Executive Committee. Chuck, the third generation running the family office, is an entrepreneur, venture capitalist, and philanthropist. The Stetson Family Office started Healthcare Impact Foundation, a 501-c-3 organization, in 2017 to bring capital and management expertise to life science companies at all stages and to build and maintain an efficient life science eco-system composed of R&D facilities, incubation facilities, venture capital investors, family office investors, and networks of experts in science, management, industry, reimbursement and public policy. Stetson Family Office is setting up a Global Family Office BioForum with family offices around the globe working closely with their local healthcare innovation. Family Offices are responding with excitement. Insead School of Business of Singapore at their 3rd Asian Family Office Day in 2015 had Chuck as their featured luncheon speaker. The Association for Corporate Growth recently asked Chuck to lead their global Family Office Council initiative which involves bringing together family offices from around the globe that are interested in small to medium size buyouts and growth equity.



• Jayson Rieger, SVP of Business Development & Portfolio Management, PBM Captial Croup

Jayson Rieger is currently the SVP of Business Development & Portfolio Management for the PBM Capital Group where he supports new investment evaluation, deal sourcing and provides technical and business support for portfolio companies. Dr. Rieger has about 15 years experience in cross-functional scientific and business leadership roles spanning business development, research operations, drug discovery and product development in the life sciences industry. He is an entrepreneurial-minded scientist and business leader with material involvement in multiple successful investor exits. Most recently he served as Corporate Senior Vice President and President of the Human Therapeutics Division at Intrexon Corporation, a synthetic biology company that had an IPO in August 2013 (NYSE: XON). Dr. Rieger has also served as the Vice President of Research and Virginia Operations for Clinical Data, Inc. (NSDQ: CLDA), prior to its acquisition by Forest Labs in 2011. Jayson has also held the role of Vice President of Lead Development at Adenosine Therapeutics, LLC, prior to its acquisition by Clinical Data in 2008.



• Lynda Sutton, Principal & Co-founder, Cato BioVentures

Ms. Sutton is a principal and cofounder of Cato BioVentures. She also is a cofounder of Cato Research and serves as President and its' chief regulatory officer. Ms. Sutton serves in senior management and director roles for several of Cato BioVentures portfolio companies, past and present, including but not limited to Cancer Advances, Hemodynamic Therapeutics and CureCan. She has more than 30 years' experience in the pharmaceutical industry, with special expertise in regulatory strategies and regulatory compliance requirements. She has coordinated activities in various disciplines (e.g., toxicology, pharmacology, pharmacokinetics, analytical and pharmaceutical development, and clinical research), has been involved in the development of new clinical entities, has overseen the preparation of FDA meeting submissions, and has ensured that regulatory requirements necessary for the approval and launch of new products have been satisfied.



TRACK 1 PANELISTS

SPONSORED BY



ullet Ken Kengatharan, General Partner, Atheneos Capital $\langle {f M}
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Dr. Kengatharan is a co-founder of several San Francisco bay area based biopharmaceutical companies where he held responsibilities in R&D and corporate development. He is currently Chairman of Renexxion. Previously, he was President & CEO of Armetheon (re-named Espero Biopharma post-merger) and prior to that President & CSO of Altheos. He is also managing general partner at Atheneos Capital, an evergreen healthcare incubator focusing on orphan drugs and rare diseases going forward. Since 1999, he has been critical to the development of multiple drug candidates (NCEs and re-purposed drugs) from concept to Phase 2/3 and has been critical to setting-up 7 companies (incl. raising >\$160MM in private equity) and closing M&A/partnership transactions >\$1bn in deal value. He has been or continues to serve as an advisor or board member at a few biotech companies and various programs at Stanford (medical school/GSB) and UCSF. He trained as a cardiovascular pharmacologist in London and at Štanford after obtaining his PhD from London University, and his MBA (with Distinction) from Durham University where he focused on Biotech Finance and Entrepreneurship. Since 2015, he has been an advisor, presenter and a co-chair or panel moderator at conferences focused on orphan drugs & rare diseases.



• Basheer Zada, Business Development Manager, Brace Pharma Capital

Basheer Zada joined Brace Pharma Capital in 2014 as an Associate. Prior to joining Brace, Basheer held roles at Georgetown University's Office of Technology Commercialization, Focus Investment Bankers and at a small pharmaceutical company. Basheer received his B.S. in Biology from Virginia Tech and his M.S. in Biotechnology from Georgetown University.





As its Chief Executive Officer, Dr. Yerxa is responsible for the overall management of the Foundation Fighting Blindness, the world's leading private funder of research on potential treatments and cures for inherited retinal degenerative diseases including age-related macular degeneration. He also serves as CEO of the Foundation Fighting Blindness Clinical Research Institute, the clinical research arm of the Foundation. Dr. Yerxa has more than 25 years' experience in biotechnology, drug development, and in translating promising research discoveries into clinical milestones and treatments. His experience, from drug discovery through product launches and in leadership positions, is in the pulmonary, oral health, cardiovascular, HIV, and ophthalmology fields. Just before joining the Foundation, Dr. Yerxa was president and co-founder of Envisia Therapeutics, a company focused on developing novel ocular sustained delivery therapies for the front and back of the eye. Dr. Yerxa holds 60 U.S. patents. An inventor of DIQUAS™, an innovative treatment for dry eye approved in Japan, he has been involved in the discovery and development of investigational new drugs, Phase 3 clinical programs, new drug applications, and drug approvals. Dr. Yerxa earned his PhD in organic chemistry from University of California, Irvine, and BA in chemistry from the University of California, San Diego.

• Greg Fond, Business Development & Licensing – Rare Disease, Sanofi



Greg is a member of the Strategy & Business Development organization of Sanofi. He and his team inform the R&D strategy and oversee the search & evaluation activities of Sanofi Genzyme Rare Diseases. His team's work culminates with the launch of R&D collaborations and partnerships with academic research institutions, incubators and startups as well as biotech and pharma companies. Greg is based in California where Sanofi Genzyme Rare Diseases has established and brought to fruition numerous partnerships over the years. Prior to this role, Greg was the alliance manager of Sanofi's strategic research alliances with Caltech, Scripps Genomic Medicine and Salk. Greg is trained as a chemist and chemical engineer focused on applied research across chemical, material and biological sciences. He has hands-on experience in sales, marketing and business development with start-ups and global corporations. His prior entrepreneurial ventures involved bioinformatics, medical devices and therapeutics in dermatology, endocrinology, pulmonology and rheumatology.

• Jose Antonio, Life Sciences Managing Director, Caixa Capital Risc



Jose Antonio is the Life Sciences Managing Director at Caixa Capital Risc. He specializes in investment in biotechnology and medical devices. He currently serves on the Board of Directors at Sanifit, Aelix Therapeutics, mTrap and STAT-Dx. He is responsible for the analysis, negotiation and structuring processes in life science companies. Jose A. has more than 15 years of experience in the analysis of investment opportunities and specializes in the creation of companies in the healthcare sector. His experience began in the Department of Business Development at Genzyme Corporation, a company specializing in the development and commercialization of drugs for orphan diseases. He later joined the Spanish Innovation Agency, where he specialized in the analysis of investment opportunities in start-up companies. Jose Antonio holds a PhD in Genetics and a MSc. in Corporate Finance from the University Complutense, Madrid (UCM), an MBA and PDD IESE from the University of Navarra.

4:00 - 4:50 PM **GENOMICS INVESTORS**

TRACK 1 PANELISTS

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ullet Amanda Cashin, Head of Illumina Accelerator, Illumina $\langle {f M} angle$



Amanda Cashin, Ph.D. is Co-Founder and Head of Illumina Accelerator, a leading company creation engine and investment vehicle focused on building genomics-driven startups. Founded in Fall 2014 in San Francisco, Illumina Accelerator has invested in over 18 startups advancing breakthrough applications in genomics, including applications in therapeutics, women's health, cancer diagnostics, consumer nutrition, agriculture, synthetic biology, advanced materials, and skin microbiome. Previously, Amanda was Senior Vice President of Alexandria Venture Investments at Alexandria Real Estate Equities, Inc. In her role, she helped lead Alexandria Venture Investments, which has over \$250 million in capital deployed and committed to breakthrough life science and technology companies and leading venture capital funds. Amanda also led a team of life science professionals with strong science and business expertise responsible for industry research, company analysis, business development, and thought leadership activities to help position Alexandria at the forefront of the industry. She earned a Ph.D. in Chemical Biology from the California Institute of Technology and graduated summa cum laude with a Bachelor's degree in Physical Organic Chemistry from the University of Colorado, Boulder. Her scientific expertise and peer-reviewed publications are in the fields of biochemistry, organic chemistry, physical chemistry, pharmacology, electrophysiology, and neuroscience.



Andy Cosgrove, Head of Strategic Alliances, WuXi NextCODE

Andy has a diverse 18 years of health care commercialization experience in Life Science, Clinician Engagement &Education, and Genomics. Andy's current role a WuXi NextCODE is focused on driving the sourcing, design, negotiation and management of alliances with channel, technology and other partners.



• Michael Hendersonn, VP of Asset Acquistion, Strategy & Operations, BridgeBio Pharma

Michael Henderson joined BridgeBio to bring genetically targeted treatments to those patients with the highest unmet need. As VP of asset acquisition, strategy, and operations, he is responsible for identifying and bringing in new technologies, furthering the overarching strategy of BridgeBio, and playing an operator role both in the parent and subsidiary companies. He has played a key role in one of BridgeBio's portfolio companies, PellePharm, which he co-founded while in medical school. Prior to BridgeBio, he was a consultant in McKinsey & Company's Silicon Valley Office where he served biotech clients across the US and EU. He received his B.A. from Harvard University and holds an M.D. from Stanford University. Originally from Oklahoma, he is a die-hard fan of the Oklahoma Sooners and a sworn enemy of any football team that opposes them.



• Molly He, Venture Partner, Foresite Capital

Molly joined Foresite in 2017 as a Venture Partner bringing more than fifteen years of experience in technology innovation and management for healthcare industries including therapeutics and genomics. Previously, Molly was a Senior Director of Scientific Research at Illumina, responsible for Illumina's global protein reagent innovation and improvements. Her work resulted in faster, longer, less expensive, and more effective sequencing. She currently sponsors initiatives at Illumina that encompass Research and Development, Operations, and Life Cycle Management, leading and growing scientific and technical teams in Singapore and the U.S. focused on enzyme reagent research and development. Before Illumina, Molly was the Head of Protein Sciences at Pacific Biosciences responsible for protein reagent development for their single molecular real time sequencing chemistry. She also spent 10 years in the pharmaceutical industry focusing on the structurally based design of antibody and small molecule drugs targeting cancer and immune diseases. Molly holds a PhD from UCLA in protein biophysics, and received postdoctoral training in Structural Biology. She is passionate about science and technology education, and has been a proud coach for California State Science Olympiad competition since 2013. Her students have brought home many regional and state titles.



• Ted Driscoll, Managing Director, DigitalDx Ventures



Dr. Ted Driscoll is starting a new venture fund named DigitalDx Ventures, focused on personalized, big-data diagnostics. Dr. Driscoll was previously a Partner at Claremont Creek Ventures leading its efforts in Digital Healthcare and Diagnostics. He led the first investments in Natera (IPOed in 2015), AssureX Health (acquired by Myriad Genetics for \$410M) and GeneWeave Biosciences (acquired by Roche for \$425M). Prior to entering venture capital, he was an early leader or founder of five startups. His first startup, International Imaging Systems, pioneered the first Digital Subtractive Angiography machines. He then led the technical team at Identix that pioneered the first digital fingerprint recognition which is now used in devices such as the iPhone. Identix went public in 1984. At his next startup, Diasonics, he led the team that created the world's first MRI scanners, as Senior VP of Engineering and R&D. He was then named Division President of a spinoff from Diasonics named Focus Surgery that pioneered noninvasive HIFU ablation surgery. This company was then purchased by Takai Hospital Supply. His last startup was Be Here Technologies, a 360degree imaging company. This technology was purchased by and incorporated into Google Streetview. During his startup experience he was the inventor of over 50 patents. He graduated from Stanford with a Ph.D. in Digital Imaging, and previously received a Masters in Computer Graphics from Harvard, and a BA from the University of Pennsylvania.



TRACK 2: DEVICE, DIAGNOSTIC & HCIT INVESTOR PANELS



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Track 2	Moderator & Panelists
8:00 - 8:50 AM MEDTECH ANGELS Explaining the Process of Engagement	 Patricia Beckmann, Managing Director, WINGS Alan Lucas, Angel Investor, Mass Medical Angels Darren Cooke, Co-Chair, Med Device & Digital Health Committee, Life Science Angels Terri Mead, Founder & Managing Director, Class Bravo Ventures Suresh Pai, Member, Life Sciences SIG, Band of Angels
9:00 - 9:50 AM VENTURE PHILANTHROPY IMPACT INVESTMENT Funding Innovation to Improve Patient Care	 John Reher, Managing Director, Brain Trust Accelerator Fund Bill Werkmeister, Board Member NFCR, Partner ICIF Fund, National Foundation for Cancer Research Cynthia Ringo, Managing Partner, DBL Partners Debra Miller, Founder, CureDuchenne Kenneth LaMontagne, Vice President of Research, The Leukemia & Lymphoma Society
10:00 - 10:50 AM ADVANCED ALGORITHMS IN HEALTHCARE Al and Novel Technology Optimizing Digital Health Platforms & Infrastructure	 Kristi Ebong, Director of Emerging Technology, Cedars-Sinai Accelerator (Techstars) Lana Ghanem, Managing Director, Hikma Ventures Miraj Sanghvi, Principal, DigiTx Partners Navid Alipour, Co-founder & Managing Partner, Analytics Ventures Yizhen Dong, Principal, Eleven Two (11.2) Capital
11:00 - 11:50 AM HEALTHCARE IT INVESTORS Leveraging Software to Lower Costs and Improve the Quality of Care	 Rich Simoni, Managing Partner, Asset Management Ventures Dennis Depenbusch, Director, New Ventures Initiative, Blue Cross Blue Shield of Kansas Eric Louie, Chief Medical Officer, Healthbox Global Partners Brent Stackhouse, Vice President, Mount Sinai Ventures Taha Jangda, Partner, HealthX Ventures
1:00 - 1:50 PM MEDICAL DEVICE INVESTORS Investing in Novel Engineering	 Sam Ifergan, President & CEO, iGan Partners M Randy Scott, Partner, HealthQuest Capital Renee Compton Ryan, VP Venture Investments, Johnson & Johnson Innovation Yao Li Ho, BD Director, LYFE Capital Z Haroon, Chairman & General Partner, Julz Co
2:00 - 2:50 PM MEDTECH FAMILY OFFICES Patient Capital Pursuing Device, Diagnostic & Healthtech Deals	 J.R. Garcia, Principal, Green Park & Golf Ventures Bryan Grulke, Partner, Volcano Capital Jonathan Jonas, Partner, JVC Investment Partners Norm Gitis, Founder, Managing Partner, Lymo Ventures
3:00 - 3:50 PM DIAGNOSTICS INVESTORS New Generation of Technologies Enabling Personalized Medicine	 Akhil Saklecha, Partner, Artiman Ventures Alessio Beverina, Founder & Managing Partner, Panakès Partners Eric Hargarten, Investment Associate, Sandbox Industries Jenny Rooke, Venture Partner, F-Prime Capital Wouter Meuleman, Director of Investments, Illumina Ventures
4:00 - 4:50 PM TALES FROM THE ROAD Successful Biotech & Medtech CEOs Share Their Story	 Mike Moradi, Co-Founder & CEO, Sensulin M Jared Tangney, Co-founder & CEO, Biolinq Joyce Lonergan, CEO & Co-founder, Mellitus David Light, CEO, Valisure Craig Shimasaki, Co-founder & CEO, Moleculera Labs



8:00 -8:50 AM MEDTECH ANGELS



Patricia Beckmann, Managing Director, WINGS (M)



Dr. Patricia Beckmann is Managing Director of WINGS, the MedTech Angels, and Vice President of Commercialization at Life Science Washington. Her career spans research, operations, law and venture capital. She spent most of her research career at Immunex (co-inventor of Enbrel, Mobista and Nuvance) and several years in the Immunex/Amgen Law Departments performing technology assessment. She was on the bioscience investment team at Vulcan Capital and the strategy team for the Allen Institute for Brain Sciences. She was Chief Scientific Officer at the Accelerator-backed diagnostics company Homestead. Subsequently she was President of the non-profit Oregon Translational Research and Development Institute (OTRADI) where she established a small fund and incubator for Oregon start-ups. Patricia earned her undergraduate degree at The Evergreen State College in biology, chemistry and art and her PhD in biochemistry and pharmacology from the University of Arizona, College of Medicine. She is a two-time Fulbright Fellowship recipient and a Kauffman Fellow. She pursued postdoctoral studies at the Ludwig Institute for Cancer Research and as an NRSA Fellow at the National Cancer Institute. She has over 50 peer-reviewed scientific publications and more than 40 issued U.S. Patents. She raises golden retrievers, loves music, cooking and great red wines.

• Alan Lucas, Angel Investor, Mass Medical Angels



Alan Lucas has served in business development and marketing positions along with consulting for development stage and emerging medical technology companies for more than 25 years. He has global senior management experience enhancing investor value, including execution of successful cross boarder M&A transactions, fundraising, IPO's and private placements. He has diverse product and cross functional expertise in medical technology, with emphasis in procedure-specific devices and implants used in orthopedics, cardiovascular, general surgery, radiation oncology, minimally invasive surgery; and knowledge of intellectual property portfolio development. Alan has negotiated supply agreements, distributor relationships and licensing agreements. He has also directed market analysis including; regulatory, payer, product specification, product launch, and sales management. In 2009, Alan founded the New England Healthcare Executive Network (NEHEN). NEHEN is a professional organization that encourages collaboration within the New England healthcare ecosystem through monthly educational networking events. Membership includes over 2,000 senior executives, healthcare providers, academia, investors, and represents a broad range of market verticals including biotechnology, pharmaceuticals, medical devices, and health IT. In 2010, he joined Alira Healthcare an international advisory firm providing strategy and execution services for life science companies.

Darren Cooke, Co-Chair, Med Device & Digital Health Committee, Life Science Angels



Darren Cooke is an investor in early-stage life science companies and an IP attorney. Darren currently co-chairs the Medical Device and Digital Health Committee for Life Science Angels. LSA is a seed-stage investment group that has invested over \$50M in 60+ life sciences companies since 2005. He is a lead advisor and member of the selection committee at UC Berkeley's SkyDeck startup accelerator, and is an instructor for the NSF's I-Corps program. Darren formerly headed the IP legal team for the life science tools business of Bio-Rad Laboratories for ten years, where he filed over 400 patent applications and had over 250 US patents issue. He also handled all FTO reviews, licenses, copyrights, and trademarks, and led diligence on dozens of deals, including Quantalife (digital PCR), GnuBIO (droplet sequencing), and Propel (cell sorter). Before Bio-Rad, Darren was a patent litigator with Covington & Burling, and before law school, a mechanical engineer at UCSF developing cochlear implants and surgical tools. He received his JD from Columbia Law School, an MS in mechanical engineering from UC Berkeley, and a BS in mechanical engineering from Cal Poly.

• Suresh Pai, Member, Life Sciences SIG



Suresh Pai is a medical device serial entrepreneur and angel investor with over twenty-five years of commercial development and general management experience in the interventional vascular, as well as the general, laparoscopic, plastics/aesthetic and ear, nose and throat (ENT) surgery spaces. Since 2012, four entities he cofounded have had successful exits to publicly traded, strategic buyers with the most recent being the ENT device startup CogENT Therapeutics which commercialized a unique hemostatic nasal pack used after sinus surgery that was acquired by ENTellus Medical (Nasdaq: ENTL) in 2016. Currently, Mr. Pai is managing partner of LamaMed Solutions, a Silicon Valley based, startup-focused incubator/accelerator actively investing in both organically developed and externally partnered medical technologies. Mr. Pai has over fifty issued US and international patents covering a variety of technologies in the medical device field. Mr. Pai holds a MS in biomedical engineering from the University of Miami and a BS in biomedical engineering from Tulane University.

• Terri Mead, Founder & Managing Director, Class Bravo Ventures



Terri is Founder/Managing Director of Class Bravo Ventures, an active angel investor and former Vice President of Sand Hill Angels in the Silicon Valley. Terri regularly advises startups on their pitches, business strategy and connecting with the right people. Terri focuses on investing in companies that have products or services that improve peoples' lives including MyHealthTeams, Sandstone Diagnostics, TomboyX, Zum, Tactical Haptics, Magnetic Insight, and most recently Tueo Health. Right now she is almost exclusively focused on digital health, specifically FemTech and PedTech (pediatric technology). Terri is president of Solutions2Projects, LLC and has spent the last 18 years working with, and advising, emerging life sciences companies on IT strategy and IT compliance. She is passionate about leveraging technology to improve business processes to move towards commercialization and increase overall profitability. She is an expert witness, speaker, and podcaster. Terri is an advocate for women and girls and is exploring ways to increase the level of VC funding for female led startups. She is a commercially rated helicopter pilot, and when time permits, loves to share her love of flight with girls so that they, too, know that they can be pilots.

VENTURE PHILANTHROPY IMPACT INVESTMENT



TRACK 2 PANELISTS

• John Reher, Managing Director, Brain Trust Accelerator Fund



John M. Reher created the Brain Trust Accelerator Fund in 2006. The goal of this venture capital fund is to earn an attractive rate of return by creating and investing in early-stage medical companies that address brain-related diseases. The general partner of the fund donates a portion of its carried interest to brain disease charities, which provide deal flow and advisory services. From 2001-2006, John was founding president and executive director of Accelerate Brain Cancer Cure, Inc. (ABC2), a non-profit organization dedicated to accelerating therapies for treatment of brain cancer by employing venture principles to this philanthropic endeavor. Previously, John had more than 12 years of venture capital experience as a general partner and co-founder of Medicus Venture Partners, an early-stage healthcare venture partnership with investments that included Biosite Diagnostics, Inhale Therapeutic Systems (now Nektar), Tularik, and other successful companies. Before entering the venture industry in 1989, John held financial, marketing, licensing, acquisitions and overall teamleader positions at Genentech (1982-1989) and at G.D. Searle Pharmaceuticals (1974-1981).

• Bill Werkmeister, Board Member NFCR, Partner ICIF Fund, National Foundation for Cancer Research



Bill is a Founding Partner of the International Cancer Impact Fund, and in charge of the fund operations, organization, and capital raising efforts. He is a serial social venture capitalist and social entrepreneur. In addition to ICIF, Bill manages a private-holding company of social ventures which he founded in cleantech, media, and healthcare, and runs private equity for the ARCHNOVA family office. Bill started his career as an investment banker at Salomon Smith Barney and Citigroup Global Markets, where he worked in corporate investment banking and structured finance. While at Salomon and CITI, Bill worked on over 14 structured transactions totaling \$7.0 billion for Fortune 500 clients, as well as several marquee M&A transactions. Bill was then recruited by Newtek (NASDAQ: NEWT), one of the first publicly-traded venture funds, where he was Vice-President of Fund Capital Raising and Head of Securitization, Trading, and the Treasury at its SBA-lender, one of the largest non-bank SBA lenders in the country. Following Newtek, Bill became interested in social venture capital and entrepreneurship, and at the age of 26, co-founded Aegis Capital Group's series of state-subsidized venture funds, which focused on investing in high-technology life science, TMT, and consumer startups in Texas and New York.

• Cynthia Ringo, Managing Partner, DBL Partners



Cynthia Ringo is Senior Partner of DBL Partners, and Managing Partner of a prior fund managed under DBL Investors. Ms. Ringo currently sits on the board of directors of The RealReal, UrbanSitter, Maiyet, RubyRibbon, Brainscope and Siva Power, and works with View Glass, Yerdle, Kateeva and Apeel Sciences. Ms. Ringo was formerly a Managing Director of VantagePoint Venture Partners where she was Group Leader of the Communications, Systems, Internet and Media Practice. She also is a member of the Bay Area BUILD board of directors and a member of WomenCorporateDirectors (WCD) Foundation. Ms. Ringo serves as an advisor to several organizations including: the NVCA Diversity Task Force, SVForum, a Silicon Valley leadership forum, Astia, supporting women-led entrepreneurs, as a judge for the MacArthur Foundation's 100&Change competition, a member of the Emeritus Board, Watermark, and is a member of Broadway Angels.

• Debra Miller, Founder, CureDuchenne



Debra Miller co-founded CureDuchenne in 2003 with her husband, Paul, after their only son was diagnosed with Duchenne muscular dystrophy. A respected thought leader in venture philanthropy and medical advocacy, Miller serves as CEO of CureDuchenne. She frequently shares her expertise through op-eds and industry events. Miller relies on her extensive background in sales and marketing to lead CureDuchenne. In addition to overseeing all operations, research and financial resources, Debra works closely with CureDuchenne's Scientific Advisory Board in setting out and implementing the organization's medical and research strategic plans. She also is a voice on various Duchenne review panels, such as the Department of Defense Duchenne Muscular Dystrophy Research Program and TREAT-NMD's international review board TACT. Miller has led CureDuchenne's successful venture philanthropy programs and is the architect of CureDuchenne Ventures LLC, a new, for profit entity created to attract significant research funding to Duchenne research. Miller has also been recognized often for her organization's innovative approach to fighting Duchenne. She won Orange County Business Journal's 2015 Women in Business Award and was a finalist for EY's 2014 Entrepreneur of the Year in Orange County. Prior to CureDuchenne, Miller had a career in publishing with positions at IDG Communications, Cahners Publishing, Ziff-Davis Publishing and Scholastic Publishing. She also worked in management at PC Magazine and was an independent stock trader.

• Kenneth LaMontagne, Vice President of Research, The Leukemia & Lymphoma Society



Ken is an experienced leader with broad knowledge of the healthcare industry. Expertise in Oncology, Immuno-Oncology and Cell & Gene Therapies (CGT): includes research and development, clinical and commercial responsibilities. Ken has had roles including Oncology translational science, diagnostics, new products and business development and licensing (BD&L). Ken received his Ph.D. from SUNY at Stony Brook, while his PhD dissertation was done at Cold Spring Harbor Laboratory in New York. Ken was a post-doctoral fellow (former Career Development Award recipient from the Leukemia Society of America) in the lab of the late Dr. Judah Folkman, Harvard Medical School. Upon completion of his training, Ken ventured into the Pharmaceutical sector with increasing roles at both Johnson & Johnson and Novartis. Ken recently completed an MBA from the Executive program at Rutgers Business School. Ken is now Head of the Therapy Acceleration Program (TAP) at the Leukemia & Lymphoma Society.



10:00 - 10:50 AM ADVANCED ALGORITHMS IN HEALTHCARE





• Kristi Ebong, Director of Emerging Technology, Cedars-Sinai Accelerator (Techstars)



Kristi leads emerging technology at Cedars-Sinai Health System and heads up recruitment and external relations for the Cedars-Sinai Accelerator Powered by Techstars. Her career began at Epic Systems and then in management consulting, with policy work at the Office of the National Coordinator for Health IT in DC, and most recently in digital health innovation at Stanford Health Care and content for Healthspottr. Kristi serves on the advisory board for Syngq and the Badger Entrepreneurship Forum. She received her MPH & MBA from The Johns Hopkins University and BA from the Univ. of Wisconsin in Political Science and Global Security.



• Lana Ghanem, Managing Director, Hikma Ventures

Lana is the Managing Director of Hikma Ventures which she helped establish in 2015. Lana started her career at Hikma Pharmaceuticals PLC in 2012 as the Assistant to the CEO and Director of Corporate Strategy & Development where she worked on strategic projects across the company's various functions including strategy, M&A, operations and finance. Prior to joining Hikma, Lana worked as a Financial Analyst in the Mergers and Acquisitions department at Dresdner Kleinwort Investment Bank in London where she worked on transactions for clients across multiple industries. Lana also currently heads the Innovation & Leadership Advisory Board (ILAB) at Hikma which consists of young Hikma employees whom share a dedication to advancing Hikma and ensuring it is at the frontier of innovation. Lana holds an MBA from Harvard Business School (HBS) and a Bachelors of Commerce degree from McGill University.



• Miraj Sanghvi, Principal, DigiTx Partners

Miraj is a Principal at DigiTx Partners and comes with over 7 years of data science and operations experience at healthcare and early-stage companies. Before joining the firm, he served as a Senior Data Scientist at VigLink where he built machine learning models on terabytes of data and managed the data engineering platform. Miraj started his career as a Healthcare Policy Consultant at Acumen, where he worked with CMS on various projects related to patient care and outcomes. He completed the Specialized Sciences Program at the University of Pennsylvania and holds a B.S. in Economics from Washington University in St. Louis.



• Navid Alipour, Co-founder & Managing Partner, Analytics Ventures

Navid is Co-Founder and Managing Partner of Analytics Ventures. Through the founding of multiple Al-based companies, Navid is not just an investor, but an entrepreneur in the AI space, looking to address the need between angel investors and big venture capital funds. Navid is a sought-after panelist, judge, speaker and moderator on the topics of venture capital and entrepreneurship at forums such as UCSD, USD, SDSU, CyberHive, HeraHub, EvoNexus and CONNECT. Navid holds a BA from UC San Diego, and a JD/MBA from USD.



• Yizhen Dong, Principal, Eleven Two (11.2) Capital

Yizhen is passionate about working with persevering entrepreneurs who want to change the world, especially in healthcare. At 11.2 Capital, Yizhen focuses on early stage data-driven health, which is a broad term encompassing companies that are extracting, aggregating, and harnessing molecular and clinical data to better our health. We are investors in tools, synthetic biology, digital health, and computational bio-based diagnostics and therapeutics. Previously Yizhen helped launch Avastin in ovarian cancer and developed marketing strategies across the product portfolio at Roche/Genentech. Yizhen was formerly a management consultant at ZS Associates and a trained sushi chef.



11:00 - 11:50 AM HEALTHCARE IT INVESTORS

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TRACK 2 PANELISTS



• Rich Simoni, Managing Partner, Asset Management Ventures (M)

Rich joined Asset Management Ventures in 2002. He combines a deep technical background with extensive operational business experience. Over the past 20 years Rich has been involved with numerous start-up companies, in both management and consulting roles. He was a co-founder of Talkway Communications, a provider of Internet video services such as video email to major providers including AT&T and British Telecom. Rich has a Ph.D. in Electrical Engineering from Stanford University. Two of his academic publications were chosen for inclusion in the 25-year retrospective of the International Symposium on Computer Architecture, the premier conference in the computer architecture field.



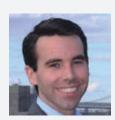
• Dennis Depenbusch, Director, New Ventures Initiative, Blue Cross Blue Shield of Kansas

Dennis is responsible for the direction, coordination, evaluation and management in developing and leading strategic investment for Blue Cross Blue Shield of Kansas. The focus of the New Ventures Initiative (NVI) is to develop a \$50 Million portfolio of investments that, as a whole, improve the health markets in general, are strategic to Blue Cross and Blue Shield of Kansas and provide return. Since its inception in October 2015, the fund has invested in 5 direct investments with amounts ranging from \$500K to \$2 Million in various stages of development. It is NVI's objective to syndicate with a team of institutional investors and provide business development and operational assistance from a payor perspective. Previously, Dennis worked as CEO and team member with several high performing teams to fund, develop and grow start-up enterprises in health, banking and IT; domestically and worldwide.



• Eric Louie, Chief Medical Officer, Healthbox Global Partners

Eric leads the clinical evaluation of entrepreneurial ventures for the Healthbox Studio and Foundry programs. He also contributes to the evaluation and due diligence of potential venture investments for the Intermountain Innovation Fund for which Healthbox serves as the general partner. Eric has 15 year's experience as an academic researcher and clinician, serving as Professor of Medicine and Associate Director of Cardiology at Loyola University Medical Center in Chicago and Manager of the Medicine & Neurology Service Line at the Hines VA Hospital. Prior to joining Healthbox in 2015, he served as a principal in the Sq2 healthcare consulting practice leading strategic planning engagements for academic centers, integrated health systems, medical device companies, professional societies and governmental payers. A graduate of Harvard College and Harvard Medical School, Eric completed clinical training at the Brigham and Women's Hospital, the University of Chicago and the National Institutes of Health and is board certified in internal medicine and cardiovascular diseases. Eric received his MBA from Kellogg in 2001.



• Brent Stackhouse, Vice President, Mount Sinai Ventures

Brent Stackhouse is the Vice President of Mount Sinai Ventures, the venture investment arm of the Mount Sinai Health System in New York City. His responsibilities include diversifying the portfolio of strategic investments to enhance Mount Sinai's transition to population health management. He represents Mount Sinai on the board of several portfolio companies, including ambulatory surgery and urgent care centers. He is experienced in public health and health information technology, and serves on Mount Sinai telehealth strategy committee, Mount Sinai Health Partners board of managers, and the Junto Collaborative for health innovation. Prior to joining Mount Sinai, Brent was the Executive Director of Strategy at the Primary Care Information Project at the New York City Department of Health and Mental Hygiene. In this role, Brent oversaw the strategy and operations for the bureau responsible for expanding the adoption of electronic health records and the use of health information technology for care coordination and quality improvement across New York City. He was responsible for developing and managing programs for key stakeholders including Accountable Care Organizations, health systems, insurance companies, as well as State and Federal partners. Prior to his career in health care, Brent worked in investment banking and commercial real estate finance. He has a Bachelor in Science from the Walsh School of Foreign Service at Georgetown University.



• Taha Jangda, Partner, HealthX Ventures

Medical school drop out turned venture capitalist, Taha is a partner at HealthX Ventures. Taha invests in fast-growing digital health-based companies to drive a profound impact in healthcare. In addition to focusing on strategic investments, he also advises various innovation communities across the country. Taha started his journey at the Texas Medical Center (TMC), the world's largest medical center. During his time with TMC, he took part in the creation of the TMC Innovation Institute which is comprised of a healthcare and life science startup accelerator/incubator, Johnson & Johnson Innovation Center for Device Innovation and JLABS, and AT&T Connected Health Foundry. Haven seen firsthand how a lack of integration hinders patient care, Taha followed his entrepreneurial spirit and later joined Redox as the Director of Strategic Partnerships to help digital solutions get into the hands of care providers faster. Beyond tackling today's most challenging healthcare issues, Taha spends his free time reading books on leadership development and staying true to his Texas roots - BBQ and football.



1:00 - 1:50 PM MEDICAL DEVICE INVESTORS





• Sam Ifergan, President & CEO, iGan Partners (M)

Sam Ifergan is the President and CEO of iGan Partners, a Toronto-based venture group focused on healthcare IT, medical imaging devices, B2B SaaS, and data-driven technologies. He has over 20 years of entrepreneurial, technology and venture capital experience. Prior to founding iGan Partners, he co-founded several companies including Visualsonics, Tri-Link Technologies and Brighter Minds. He was also a strategy consultant with Mercer Management Consulting (now Oliver Wyman) where he advised Fortune 500 companies on corporate strategy. Additionally, Sam has held general management roles at NCR, where he led the deployment of enterprise-grade information technology systems. Sam holds an MBA from the John Molson School of Business and a Bachelor of Electrical Engineering from McGill University.



• Randy Scott, Partner, HealthQuest Capital

Randy is a Partner with HealthQuest Capital. HealthQuest Capital manages a \$110M fund, investing capital into revenue-stage innovative companies in the healthcare field. For HealthQuest's portfolio, he serves on the Board of Vestagen and is a Board observer on Trice Medical, First Aid Shot Therapy and Virmedica. Prior to moving into venture capital, Randy was a successful medtech entrepreneur. He founded NovaMin Technology Inc., grew the company and remained as CEO through its successful sale to GlaxoSmithKline. Prior to NovaMin, Randy served as President of USBiomaterials Corp. He began his career at Procter & Gamble and was also part of the early management team at LensCrafters as it transitioned from start-up to explosive growth. He is a graduate of Georgia Tech and holds a BS in management science and resides in Gainesville, FL.



• Renee Compton Ryan, VP Venture Investments, Johnson & Johnson Innovation

Renee Ryan, Vice President, Venture Investments, joined Johnson & Johnson Innovation – JJDC, Inc. (JJDC) in 2011. She is based in Silicon Valley, California and primarily supports the strategic investment activities in medical devices. Mrs. Ryan's background includes over 15 years of healthcare investment banking. Most recently, she ran the medical device investment banking effort at R.W. Baird & Co. Previously, she lead the West Coast healthcare group at Jefferies & Co. and was in the healthcare investment banking groups at Goldman Sachs and Credit Suisse. Mrs. Ryan received an MBA from Columbia Business School and a Bachelor's degree from Georgetown University. She was nominated for the Silicon Valley Business Journal "Women of Influence" in 2011 and participated in the Smith Tuck Global Leaders for Women Program in 2014. She recently was nominated to the Fierce Medical Devices Top Women in Medical Devices 2015 list.



• Yao Li Ho, BD Director, LYFE Capital

Yao Li Ho is a business development director at LYFE Capital and is part of the International Business development team at the Silicon Valley offices. Prior to joining LYFE Capital, he was a part of Yangtze River Pharmaceutical Group (one of the largest pharmaceutical companies in China privately held) where he was a Business Development Manager. At Yangtze River Pharmaceutical Group, he was part of a two person team ,located in San Francisco, that would help the multibillion dollar parent organization source, evaluate, coordinate due diligence and negotiate with potential international partners residing in the United State, Europe and Japan for pharmaceuticals, biologics and medical devices. Yao has also worked at various diagnostics, nanotechnology and digital health startups where he started as an R&D Engineer and also became a member of the founding team at other companies. A local Californian and raised in Silicon Valley, he was always allured to the startup ecosystem around him. Realizing that China is to become one of the leading countries in the world he took steps to maintain his Mandarin and also focus in the industry that he was originally trained for. Yao is an MBA graduate from Tsinghua University in partnership with MIT and Bachelors in Biomedical Engineering from UC-Irvine with a specialization in bio-photonics and research in microfluidics.



• Z Haroon, Chairman & General Partner, Julz Co

Dr. Haroon brings over two decades of experience in venture, private equity, corporate/business development and academia (with direct transactional and operational exposure of 15+ years in China) to lead Julz, a US based fund focused in healthcare opportunities worldwide. Julz has offices in NC and Suzhou China to exploit the tremendous opportunity offered in healthcare in both US and China. The investment spans all facets from innovative drugs, devices to services such as hospitals and diagnostic labs.



2:00 - 2:50 PM MEDTECH FAMILY OFFICES





• J.R. Garcia, Principal, Green Park & Golf Ventures (M)



Mr. Garcia joined Green Park & Golf Ventures in June 2011. As a Principal of the firm, he is responsible for sourcing and evaluating startup and early-stage investments in the healthcare and technology sectors, performing due diligence, and portfolio company and fund management. Mr. Garcia has prior operational and financial management experience at FedEx, Bold Ventures, and Lone Star Investment Advisors. Mr. Garcia received his MBA from the Cox School of Business at Southern Methodist University in Dallas with concentrations in both Finance and Strategy and Entrepreneurship as well as a specialization in Alternative Asset Management. He graduated from the University of Notre Dame with a bachelor's degree in Finance and a second major in Sociology. When not working with the portfolio companies or other startups, Mr. Garcia enjoys spending time with his wife, son and two dogs in Dallas.



• Bryan Grulke, Partner, Volcano Capital

Bryan Grulke is a Partner at Volcano Capital, an early stage health care venture capital firm based in New York City. Prior to joining Volcano Capital, he worked in strategy consulting both as a Senior Manager in the Corporate Strategy group at Philips International and as an Associate Consultant at Bain & Company. Mr. Grulke graduated from Harvard Business School and Duke University, summa cum laude with a BS degree in Economics.



• Jonathan Jonas, Partner, JVC Investment Partners

As a Partner of JVC Investment Partners (JVC), Jonathan oversees its alternative investment portfolio targeting direct private equity, growth equity and venture capital investments in the healthcare sector. Jonathan has over fifteen years of business experience in the healthcare and financial services industries. His background in finance and operations has resulted in significant growth in JVC's assets under management. Prior to joining JVC, Jonathan held various positions of increasing leadership and responsibility at Boston Scientific Corporation, working in finance, sales and operations, including overseeing sales operations in Boston Scientific's Cardiac Rhythm Management Division. Jonathan serves on the Board of Directors of Endotronix, Inc. and Sinai Health System, a 700 bed hospital system, where he is the Chairman of the Finance Committee. Previously, Jonathan served as a Board of Directors Observer at PharMEDium Healthcare Corporation. Jonathan is a registered CPA in the State of Illinois. He holds a BA in Economics from the University of Michigan, a General Course Degree from the London School of Economics and an MBA from Northwestern University Kellogg School of Management.



• Norm Gitis, Founder, Managing Partner, Lymo Ventures

Norm has a Ph.D. in engineering, was a visiting professor at MIT, advisory engineer at IBM, engineering manager at Maxtor. He founded and led a high-tech company making scientific instrumentation and became a Silicon Valley entrepreneur. After selling the company with multiple offers, he founded a multi-family office, which actively invests in start-ups, mostly in California and New England. Currently, Lymo Ventures has an active portfolio of 17 companies, about three quarters of them are in med-tech. Norm chairs Boards of directors of two med-tech companies, serves on a Board of a medical diagnostics company, is an active mentor of numerous start-up companies, managing partner of the multi-family office, and a member of screening committees of prominent angel associations in Silicon Valley, including Band of Angels and Life Science Angels.





3:00 - 3:50 PM DIAGNOSTICS INVESTORS

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Akhil Saklecha focuses on early-stage investments with an interest towards medical technology. As a Partner at Artiman, he has led investments in CellMax Life, DMS Networks, HomeUnion and Slive. Akhil has over 20+ years of experience in medicine and healthcare management. Prior to joining Artiman in 2010, Akhil was Medical Director of a 750 bed hospital's regional transfer program. Prior to that position, he was President and CEO of Canton Aultman Emergency Physicians, a professional services firm that provides physicians, mid-level providers, and coding expertise to multiple hospitals and urgent care centers. He was also Chairman of Emergency Medicine at Aultman Hospital, a large trauma, cardiac, and stroke center seeing nearly 90,000 patients annually. In this same time period, Akhil has served at the local, state, and national levels within emergency medicine, healthcare quality, information technology, managed care, and emergency medical services. He is an Assistant Professor in Emergency Medicine at Northeastern Ohio Universities College of Medicine and continues to practice on a part time basis at Good Samaritan Hospital in San Jose where he remains connected to clinical medicine, patients, and physicians. Akhil graduated from the combined B.S./M.D. program at Northeastern Ohio Universities College of Medicine. He completed his residency in Emergency Medicine at Summa Health System. He is Board Certified in Emergency Medicine and is a Fellow of the American College of Emergency Medicine. He holds an M.B.A. from the University of Tennessee at Knoxville where he graduated Phi Beta Kappa.

• Alessio Beverina, Founder & Managing Partner, Panakès Partners



Alessio is co-founder and General partner of a new VC firm, Panakes Partners, headquartered in Milan-Italy, that finances medical companies (focus on the medical device, diagnostics and healthcare IT fields), early stage startup and SMEs, with extremely promising products and great ambition, in Europe and Israel, improving both patient outcomes and healthcare economics. Alessio has 9 years of VC experience in Sofinnova Partners, one of the largest European VCs, grown internally from Analyst to Partner positions, with European and American exposure. He began his career in 1997 as a researcher at LETI, one of the most important European Labs in the research field, before joining the central R&D group of STMicroelectronics. He graduated from Politecnico di Milano, with a degree in chemical engineering, specializing in the chemistry and physics of solid materials, and with an MBA from the Ecole Supérieure de Commerce de Paris (ESCP-EAP). Alessio is a Kauffman Fellow.

• Eric Hargarten, Investment Associate, Sandbox Industries



Eric Hargarten is part of the team at Sandbox Industries that manages the BlueCross BlueShield Venture Funds (BCBSVP) – 3 funds with over \$550 million which are managed on behalf of 33 BCBS entities. BCBSVP invests in healthcare diagnostics, healthcare IT, and healthcare service companies that are of strategic relevance to the Blues. Eric helps manage the Fund's investments in CareCentrix, Essence Group, Healthbox, Healthify, HeartFlow, Patientco, Phreesia and ZeOmega. Prior to joining Sandbox, Eric was an investment banker with Houlihan Lokey, where he worked primarily with the healthcare services and technology sectors. Additionally, Eric spent several years supporting and leading defense and anti-terrorism efforts in the United States Air Force. Eric holds a B.S. in Physics, Summa Cum Laude, from Loyola University Chicago.

• Jenny Rooke, Venture Partner, F-Prime Capital



Jenny Rooke is founder and Managing Director at 5 Prime Ventures, where she invests in early stage life sciences companies at the intersection of biology and technology. Jenny's investing experience includes roles at F-Prime Capital, where she served her Kauffman Fellowship, Anterra Capital, and with the Bill & Melinda Gates Foundation. Prior to investing, Jenny held multiple executive positions at U.S. Genomics, a venture-backed biotech start-up, and consulted to pharma and biotech with McKinsey & Co. Dr. Rooke holds a PhD in genetics from Yale University and a BS in Physics from Georgia Tech.

• Wouter Meuleman, Director of Investments, Illumina Ventures



Wouter is Director of Investments at San Francisco-based Illumina Ventures, which manages a \$200M+ life sciences VC fund investing primarily in tools, diagnostics and therapeutics companies with a strong emphasis on genomics. Prior to Illumina Ventures, he was at Illumina, Inc. and worked in a variety of leadership roles throughout the organization, including R&D, Product Development, and Corporate Development. A physical chemist by training, he began his career in life sciences as first hire for Oxford University spin-out Oxamer, a company founded in 2003 by Lasker award winner Prof. Sir Edwin Southern, where he led the development a benchtop DNA microarray fabrication platform. Following the company's incorporation into Oxford Gene Technology in 2005, he continued working alongside Prof. Southern leading R&D programs in areas such as single cell gene expression analysis and novel applications for DNA microarrays. He obtained his undergraduate and Master's degree in Chemistry from the University of Ghent, Belgium; a PhD in Chemical Engineering from the University of Newcastle, U.K; and an MBA from the University of Cambridge, U.K.



4:00 - 4:50 PM TALES FROM THE ROAD



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• Mike Moradi, Co-Founder & CEO, Sensulin (M)



Mr. Moradi is a successful entrepreneur, having founded or been a principal in several biopharma and nanotech startups. His current company Sensulin is developing a next-generation insulin for diabetes. Previously, Mike was a co-founder and CEO of an ocular pharmaceutical company and specialty Contract Research Organization (eyeCRO), which was #264 fastest growing private company in the 2009 Inc. 500. He co-founded Nanopolaris (now Unidym), which was acquired in 2011 by a publicly traded South Korean company for \$145M USD, and NanoSource, which was acquired by DuPont in 2002, largely considered the first major acquisition in the nanotech space.



• Jared Tangney, Co-founder & CEO, Bioling

Jared is a bioengineer by training, with a lifelong entrepreneurial spirit and a passion for commercializing new and innovative health and wellness technologies. He received his Ph.D. in Bioengineering from UC San Diego where his work focused on implantable medical devices, and was also a Business Technology fellow at the Jacobs School of Engineering. He took his abilities for solving technically challenging biomedical problems to the business world when he founded Bioling, where he serves as CEO. Jared is an expert at visualizing new product concepts and seeing them through to design and manufacturing. He leads an extremely talented team of scientists and engineers in the commercialization of products that provide actionable information that was previously only accessible through an invasive blood draw.



• Joyce Lonergan, CEO & Co-founder, Mellitus

Joyce Lonergan has over 25 years of experience in industry, venture capital and Wall Street with emerging healthcare companies. Ms. Lonergan previously served as a Managing Partner at SR One. Prior to that, Ms. Lonergan co-founded and served as Managing Director of Caxton Healthcare Venture Management, LLC. She previously served as Vice President of Corporate Development and Corporate Communications and Investor Relations at Chiron Corporation. Earlier in her career, Ms. Lonergan was a Biotechnology Equity Research Analyst at Cowen and Company. She also had previous investment and business development roles at Vector Fund Management and Repligen Corporation. Ms. Lonergan began her career in research at Tufts Medical Center. Ms. Lonergan holds a B.S. in biology from Emmanuel College and an MBA from the Simmons College Graduate School of Management.



• David Light, CEO, Valisure

David is a biotech entrepreneur and scientist with over 10 years of broad experience in the field. A graduate of Yale University, David studied molecular biology but has worked in a variety of scientific and business roles at start-ups like Synthetic Genomics, 454 Life Sciences and Ion Torrent. At Ion, David developed key technologies that directly led to its \$725M acquisition and ran it's flagship technology programs through development and global commercialization. David is named inventor on numerous patents, published in journals including Nature and cover of Electrophoresis, serves on multiple boards for community organizations and charities and is very passionate about entrepreneurship and improving public health.



• Craig Shimasaki, Co-founder & CEO, Moleculera Labs

Shimasaki is co-founder and CEO of Moleculera labs, a precision medicine diagnostic laboratory focused on neuropsychiatric disorders triggered by autoimmune dysfunction. He is serial entrepreneur with over 33 years of biotechnology industry experience, starting his career at Genentech. He led five clinical diagnostic tests through FDA 510(k) approval. He is a co-inventor on several patents and has been involved in raising over \$60 million for these companies and participated in taking one company public. Dr. Shimasaki has authored and edited two books "The Business of Bioscience: What Goes Into Making a Biotechnology Product" and "Biotechnology Entrepreneurship: Starting, Managing and Leading Biotech Companies." Dr. Shimasaki received his BS in Biochemistry from University of California at Davis, his PhD in Molecular Biology from the University of Tulsa, and his MBA from Northwestern University, Kellogg School of Business. He an Adjunct Professor at the University of Oklahoma, Price School of Business and teaches biotechnology entrepreneurship.

Life Science Nation accelerates fundraising with its matching platform to create relationships between early stage scientist-entrepreneurs and emerging life science investors.







INVESTOR PLATFORM

5,000 early stage life science investors across **10** categories



45,000 emerging biotech, medtech, diagnostic and healthcare IT companies

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Providing tactical assistance in executing fundraising campaigns in the biotech and medtech arenas

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Making your fundraising more efficient and effective based on technology and relationships



Fueling Your Mission

McDermott Will & Emery's Life Sciences Entrepreneurs Acceleration Program (LEAP) helps emerging companies avoid costly mistakes and chart their course for success. We provide strategic legal advice at crucial foundational stages of a company's lifecycle using a variety of flexible and deferred fee arrangements.

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TRACK 3: ENTREPRENEUR WORKSHOPS



Track 3		Presenters	
8:00 - 8:50 AM	VENTURE VALUATION OLDHAL VALUATION SERVICES DEAL & PRODUCT VALUATIONS	• Patrik Frei, Founder & CEO, Venture Valuation AG, Switzerland	
9:00 - 9:50 AM	LIFE SCIENCE NATION Connecting Products, Services & Capital SOURCING & RANKING TECHNOLOGY ASSETS FOR LICENSING	Dennis Ford, Founder & CEO, Creator of RESI Conference Series, Life Science Nation Chris Cummings, Senior Marketing Manager, Life Science Nation	
10:00 - 10:50 AM	McDermott Will&Emery NEGOTIATING TERM SHEETS	 Mark Mihanovic, Partner, McDermott Will & Emery Paul DeStefano, Partner, McDermott Will & Emery Jeffrey Cleland, Executive Chair, Orpheris 	
11:00 - 11:50 AM	FUNDRAISING BOOT CAMP	• Dennis Ford, Founder & CEO, Creator of RESI Conference Series, Life Science Nation	

8:00 - 8:50 AM DEAL & PRODUCT VALUATIONS - PRESENTER

• Patrik Frei, Founder & CEO, Venture Valuation AG, Switzerland Workshop: Deal and Product Valuations



Dr. Patrik Frei is founder and CEO of Venture Valuation AG, Switzerland. He started the company in 1999 when he noticed a need for independent valuation services in high growth industries during a collaboration with Novartis Venture Fund, which became his first client. Since then he has been involved in over 400 valuations for investors as well as biotech, Pharma and medtech companies. Venture Valuation also runs Biotechgate, a global Life Sciences database including company/product profiles, deal information and investors. Patrik graduated from the Business University of St. Gallen and completed his Ph.D thesis ("Assessment and valuation of high growth companies") at the Swiss Federal Institute of Technology, EPFL Lausanne. Patrik was a board member and one of the original founders of Ineo, a holding company of the Swiss dental implant VC-backed firm Thommen Medical. He is also the Chairman of Ophthalmopharma, a Swiss based biotech ophthalmology company, where he successfully out-licensed a portfolio of 4 products. Furthermore, Patrik is member of the board of Kleinkraftwerk Birseck AG (KKBN:Berne) a publicly quoted cleantech company. Patrik's articles have been published in a number of scientific journals including "Nature Biotechnology", "Drug Discovery Today" and other business publications ("Starting a Business in the Life Sciences: From Idea to Market" and "Building Biotechnology: Starting, Managing, and Understanding Biotechnology Companies"). He has also lectured at Seoul National University, South Korea, EPFL Lausanne, University of St. Gallen and gives regular workshops on valuation. Patrik is also a reviewer for the Nature journals. Patrik also headed the Venture Valuation APAC office in Singapore.

TRACK 3: **ENTREPRENEUR WORKSHOPS**

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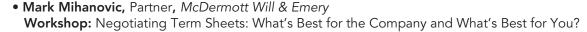
• Dennis Ford, Founder & CEO, Life Science Nation; Creator of RESI Conference Series Workshops: Sourcing & Ranking Technology Assets for Licensing | Fundraising Boot Camp

Dennis Ford is an entrepreneur and author with expertise in sales, marketing, and business development. He has spent most of his career launching new companies. Over the last decade, he has worked extensively with global alternative investors interested in high-growth early-stage technologies. His expertise encompasses using database subscription services to create business solutions and using the Internet to create an interactive dialog between buyers and sellers. He is a big proponent of using profiling and matching technology to find that all-important business fit in the marketing and selling process. Before LSN, Dennis was the President and ČEO of Brighton House Associates (BHA). BHA was launched in order to improve the way hedge fund and private equity fund managers raised capital and marketed their funds to investors. Ford is the author of The Peddler's Prerogative and The Life Science Executive's Fundraising Manifesto, two well-received sales and marketing books.



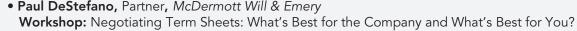
• Chris Cummings, Senior Marketing Manager, Life Science Nation Workshop: Sourcing & Ranking Technology Assets for Licensing

Chris Cummings is a Senior Marketing Manager at Life Science Nation (LSN) in charge of strategic marketing and business analysis . Chris joined LSN 2 years ago as a Business Development Manager and has been working with hundreds of fundraising life science CEOs across the globe, helping clients find and connect with investors that are a fit, as well as organize their outbound campaigns. Chris has also managed multiple RESI Innovation Challenges, as a member of both the review and outreach teams. Prior to LSN, Chris studied Brain and Cognitive Sciences at the University of Rochester and worked for three years as a research fellow at the U.S. Army Research Institute of Environmental Medicine in Natick, MA.





Mark J. Mihanovic, head of the Firm's California Corporate group and head of the Emerging Companies/Venture Capital group, focuses his practice primarily in the areas of corporate finance and mergers and acquisitions. He represents companies in a broad range of industries, with a particular emphasis on technology, life science and health care companies. Mark serves as corporate liaison partner in the Firm's strategic alliance with MWE China Law Offices based in Shanghai. Mark serves as lead counsel on behalf of issuers and underwriters in public offerings and private placements (including private investments in public equities (PIPEs)) of equity and debt securities. He handles stock and asset acquisitions, divestitures, mergers, proxy fights and joint ventures and has had primary oversight responsibility for the regional and worldwide acquisition programs of multiple clients. Mark represents early-stage companies in connection with formation and organizational issues and venture capital and other preferred stock financings and has also represented investors in complex venture capital transactions involving equity and debt. Mark has substantial experience advising corporate boards of directors and management regarding fiduciary duties (including in connection with potential change in control transactions and consideration of "poison pill" stockholders rights plans) and corporate governance issues.





Paul R. DeStefano provides strategic-planning counsel related to the formation, finance and operations of start-up companies in the life sciences industry. He regularly acts on behalf of US companies and investors in accessing technology and markets in Europe and Asia, and advises Japanese, German, British, French, Korean and Swiss companies in accessing US markets and capital. He also regularly advises US and European academic institutions in licensing, company formation and funding issues. In his more than 40 years of international practice and more than 30 years of concentrating in the life sciences, Paul has represented US companies in raising billions of dollars through strategic alliances with foreign investors and collaborators. He has been involved as counsel in the founding of almost 200 life sciences companies around the world and in more than 40 initial public offerings (IPOs). Paul also serves as an advisor to a number of foreign investment banks and funds with respect to potential investments in the United States and regularly sits as an expert witness with respect to the valuation of intellectual property. Paul speaks and writes regularly on legal and technology issues, particularly those related to the biological sciences.

• **Jeffrey Cleland**, Executive Chair, *Orpheris* Workshop: Negotiating Term Sheets: What's Best for the Company and What's Best for You?



Jeff has 25 years of industry experience in research and development, including more than a decade at Genentech, Inc. His experience in startups includes major roles in obtaining more than \$450 million in capital at stages from Series A through D and exit via IPO including over \$300 million in capital raised as CEO. As the founding CEO of Versartis (VSAR), he led one of top biotech IPOs of all time. He held executive management positions at BaroFold, Novacea and Targesome, and has managed directly all aspects of pharmaceutical development and late-stage research. While at Genentech, Jeff served in product development and manufacturing roles. He held important leadership roles in the successful approval of two drugs, Herceptin® and Nutropin Depot®, as well as in early work on Lucentis®, Avastin®, and Omnitarg®. He holds a BS in Chemical Engineering from the University of California, Davis and a PhD in Chemical Engineering from the Massachusetts Institute of Technology. Jeff has authored more than 100 articles and four books, and holds several issued patents.



ASIA - NORTH AMERICA WORKSHOP & PANELS

TRACK 4:





Track 4	Presenters, Moderators & Panelists		
1:00 - 1:50 PM			
ASIA INVESTORS LANDSCAPE China Leads Charge to North America	 Lucy Parkinson, Director of Investor Research, Life Science Nation James Huang, Research Analyst, Life Science Nation 		
2:00 - 2:50 PM CHINA THERAPEUTICS INVESTORS Exploring and Explaining the Chinese Therapeutic Industry	 Andy Li, Founding Partner, BioSense Global M Forest Xu, Partner, Virtus Inspire Ventures Jim Liu, Director of Business Development, Viva & Venture Biotech Fund Lu Han, Director, Business Development Asia Pacific, Lumira Capital 		
3:00 - 3:50 PM ASIA-PACIFIC INVESTORS Funding and Market Opportunities in Key Asian Economies	 Akihiro Maeda, Manager, Business Development, Teijin Pharma (M) Aditya Puri, Investment Partner, Xeraya Capital Hiroshi Kawai, Vice President, Mitsubishi Tanabe Holdings America Michael Jin, Managing Partner, Tsingyuan Ventures Tim Xiao, Principal, Delos Capital 		
4:00 - 4:50 PM CHINA MEDTECH PARTNERS What's Different and Why China?	 Don Lin, Co-Founder, Managing Director, Guoqian Venture Capital M James Lee, Partner, Unistone Ventures John Wang, Senior Partner, Elite Capital Xi Fang, Managing Partner, Button Capital 		



M Moderator

WORKSHOP: ASIA INVESTORS LANDSCAPE - PRESENTERS 1:00 - 1:50 PM



• Lucy Parkinson, Director of Investor Research, Life Science Nation

Lucy Parkinson is LSN's Director of Investor Research, and leads LSN's investor outreach and analysis team. She additionally contributes to LSN's web marketing as the voice of LSN's videos and a contributing writer on both The Life Science Executive's Fundraising Manifesto and the Next Phase newsletter. Prior to joining LSN, Lucy spent several years working at CPA firms, gaining experience working with small corporations, partnerships and nonprofit organizations. Lucy graduated from the University of Leeds with a degree in the History and Philosophy of Science. She is also a FINRA-registered securities principal and an Enrolled Agent.



• James Huang, Research Analyst, Life Science Nation

James Huang is a Research Analyst for LSN in Boston, Massachusetts. Previously, James served as a Research Assistant in the Hematology Division at Washington University in St. Louis, growing modified TFPI and developing assays to detect the efficiency of these mutations. Previously, he served as an analyst at Informulary, a start-up dedicated to analyzing FDA clinical trial data and systematic review data to extract relevant data for use in more easily understood drug labels and for use in advising self-insured employers determine medications to be covered in their formularies. Currently, as a Research Analyst at Life Science Nation (LSN), he collaborates with investors in various life science sectors such as therapeutics, medical devices, diagnostics, and healthcare IT. James also works closely with many Chinese investors and has written articles on the Chinese market based on conversations with these investors and research he has done on the topic. James received his B.A. in Neuroscience from Dartmouth College.



2:00 - 2:50 PM CHINA THERAPEUTICS INVESTORS

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• Andy Li, Founding Partner, BioSense Global (M)

Dr. Andy Li has more than 25 years of biomedical research and biopharmaceutical industry experience with proven track records in global drug development in multiple disciplines and therapeutic areas, including marketing, R&D project management and leadership, portfolio management and strategic planning, alliance management, and business development. He previously held various management positions with increased responsibilities at GSK, Abbott and Daiichi Sankyo. During his extensive career, Andy worked directly on and made significant contributions to several highly successful projects and products, including HUMIRA and Olmesartan. As part of the project leadership, he directly managed and led the development, registration, and commercialization efforts of these major projects/products in key markets, including the U.S., Europe, Japan, China, Korea, Taiwan, Brazil and others. In 2015, he co-founded BioSense Global LLC, which focuses on investing in the biotech/medtech space. In addition, the company licenses in and develops high-potential projects/products in China to help address unmet medical needs in that increasingly important market.



• Forest Xu, Partner, Virtus Inspire Ventures

Dr. Tianhong Xu is a partner of Virtus Inspire Ventures. Dr. Xu's life science experience spanned over 15 years as venture capitalist, UN officer, entrepreneur, research and clinical doctor. He focuses on investments in the medical device, biotech and healthcare service space. He was a Partner at WI Group and Vangoo Capital, responsible for medtech investment. Previously, he was a Medical Industry Expert for United Nations-Industrial Development Organization (UNIDO), where he directed the upgradation of medical industrial clusters in China through investment promotion, technology transfer, and management consulting. He was co-founders of two genediagnosis and personalized medicine companies. Prior to that, he was a clinical doctor at Renji Hospital in China. He earned his PhD in Molecular and Human Genetics from Baylor College of Medicine in Houston, Texas, and MD from Fudan University, Shanghai, China.



• Jim Liu, Director of Business Development, Viva & Venture Biotech Fund

Jiwen (Jim) Liu, PhD. Jim worked at Amgen for 16 years as Principal Scientist and program leader. He has extensive experience in small molecule drug research and development. He led about ten programs at Amgen and participated in another ten programs in the therapeutic areas of oncology, diabetes, inflammation, and cardiovascular disease. The programs targeted GPCRs, kinases, transporters, and protein-protein interactions, etc. Among the programs he led and participated, there were one program entered Phase II clinical trials and four programs entered Phase I. He published 35 articles in peer reviewed journals, many as corresponding author. He is also the inventor of 21 issued US patents. After he left Amgen in 2014, he founded RIFA Pharma, working on diabetes drug research. He obtained his Ph.D. in organic chemistry at University of Rochester.



• Lu Han, Director, Business Development Asia Pacific, Lumira Capital

Dr. Han is the Director, Business Development Asia Pacific at Lumira Capital, Canada's most active private sector venture capital firm focused on healthcare investing. He focuses on new company formation and business due diligence and analyses on both public and private companies. He is actively involved in process to identify unique projects with the potential to become disruptive companies and assists in fund raising initiatives. Dr. Han also coordinates partnership initiatives in Asia Pacific region on behalf of both Lumira Capital and our portfolio companies. Prior to joining Lumira, Dr. Han was a co-founder of Sound Options Tinnitus Treatment Inc., a startup company developing a personalized sound therapy to treat patients with chronic ringing in the ears. Prior to Sound Options, he had strategic consulting experience in the healthcare and life sciences sector, covering both Canadian and international markets. Dr. Han received his Ph.D. in neuroscience from the Department of Physiology University of Toronto studying under Prof Michael Salter at Hospital for Sick Children (Sickkids). Dr. Han holds a B.Sc. in medical sciences from Western University and is fluent in English and Mandarin Chinese.



3:00 - 3:50 PM **ASIA-PACIFIC INVESTORS**

TRACK 4 PANELISTS

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🔸 Akihiro Maeda, Manager, Business Development, Teijin Pharma 🛚 🖊



Akihiro (Aki) Maeda joined Teijin Pharma Ltd in 2002, Tokyo-basis Company with unique business specialties managing both pharmaceutical and medical devices. As a business development manager heading strategic alliance in medical device section of the company especially for home healthcare, with North American potential partners, Aki dedicates to support bridging all aspects of collaboration such as technology license, joint research/development, clinical study in Japan, regulatory process, reimbursement strategy and product distribution, between Teijin and early stage companies, working at Bay Area in California as a North America representative in the company. Prior to career of business development in the company, Aki managed internal product development projects in the field of pulmonary and stroke rehabilitation, involving foreign and Japanese domestic companies implementing his own patents to the products. Aki received a Master of Engineering (M.Eng.) from Meiji University Graduate School in Japan and a Bachelor of Engineering from Meiji University.





Aditya Puri is an Investment Partner at Xeraya Capital; he joined the company in October 2012. Previously, he was a Director in Khazanah Nasional's Life Sciences unit, which was responsible for Khazanah's Life Sciences investments. He has almost 20 years of experience and leadership in new ventures, corporate investing, and international expansion in life science and technology industries. Prior to Khazanah, Aditya was in the greater Boston area working with Healthcare and Cleantech startups affiliated with Harvard and MIT. He evaluated new technologies and partnered with inventors at high potential startups, and consulted on growth, customer acquisition, and commercialization strategies. He was also part of the leadership team at Yankee Group, a global technology research and consulting company, where he launched and had full P&L responsibility for a multimillion dollar global licensing and subscription business. He joined them as a consultant covering Asia Pacific, and advised clients on market entry, due diligence, and investment related decisions. At Boston Scientific, a Fortune 500 medical device manufacturer, Aditya was part of a five-member team reporting to the CFO chartered with the company's inorganic growth and corporate development activity. In this role he identified and closed new investment opportunities, and was instrumental in deals that have, in addition to high returns, resulted in significant long-term value for the company. He began his career at KPMG.

• Hiroshi Kawai, Vice President, Mitsubishi Tanabe Holdings America



Hiroshi Kawai, Ph.D., became Vice President of Mitsubishi Tanabe Holdings America Inc (MTHA) on November, 2015. Now he is responsible for leading Business Development Team for business transaction/licensing mainly with venture companies / pharmaceuticals / academia of North America. MTHA is a fully-owned subsidiary in US of Mitsubishi Tanabe Pharmaceuticals Corporation (MTPC), Japanese pharmaceuticals. In mid-term management plan of MTPC, MTPC will expand US business until 2020. Again he as VP of BD is fully responsible for business transactions in US for achieving our MTPC's corporate goal as well as Japanese territorial collaborations. Prior to joining MTHA, he served as senior manager of Mitsubishi Tanabe Pharmaceuticals Corporation with responsibility for leading in licensing activities on several therapeutic areas including diabetes/metabolic disease, immunology, and CNS, out licensing, and alliance management for ten years. He was born in Osaka, Japan and educated in Japan. He received BS, MS, and Ph.D. (Biochemistry) from Faculty of Pharmaceutical science, Kyoto University. After graduated from university, he joined Mitsubishi Chemical Corporation (currently Mitsubishi Tanabe Pharma Corporation) as research scientist / senior research scientist (1989-2003). He also worked as post-doctoral fellow at Beth Israel Deaconess Medical Center, Harvard Medical School for two years (1998-2000). He served as a project manager for several products in clinical department (2003-2005) prior to joining as a senior manager of Business Development and Licensing.

• Michael Jin, Managing Partner, Tsingyuan Ventures



Dr. Michael (Xuecheng) Jin is the managing partner of Tsingyuan Ventures, a successor fund of TEEC Angel Fund with 170+ portfolio investments since 2010. Dr. Jin has extensive investment experiences in biomedical and health tech industry and is Board member or Advisor at eight startups. Dr. Jin is co-founder of four high-tech startups in Silicon Valley and China, with the latest exit of iWatt to Dialog Semiconductor in July 2013 at \$345M. Dr. Jin received BEng from Tsinghua University and MEng from National University of Singapore with both degrees in Biomedical Engineering, and PhD degree from Stanford University as the pioneering inventor of capacitive micromachined transducer for medical ultrasound. Dr. Jin was co-author of more than 40 publications in international journals and conferences, and over thirty United States and China patents.

• Tim Xiao, Principal, Delos Capital



Tim is a Principal at Delos Capital since its inception in 2014 and has over 10 years' experience in banking and life sciences investment. Tim started his career as an investment banker at China International Capital, and later joined the Investment Banking Division of Goldman Sachs where he completed a series of industry defining transactions with total deal value over US\$4 billion. Tim serves as a Board member for Liposeuticals, Curatia Medical and as an Observer for Allera Therapeutics, Intrinsic Therapeutics and Atia Vision. Tim holds a Bachelor of Science degree from Shanghai Jiao Tong University.

4:00 - 4:50 PM CHINA MEDTECH PARTNERS

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• Don Lin, Co-Founder, Managing Director, Guoqian Venture Capital (M)



Dr. Lin received his Ph.D. and Master degrees from the University of Michigan and Bachelor degree from Beijing Normal University. He has more than 30 years of experience in managing medical device companies and in designing medical technologies and devices. He has extensive experience in corporation management, product development, intellectual properties, and regulatory affairs. Before co-founding a VC firm, Dr. Lin serviced as Chief Scientist, Deputy General Manager, Vice President, and Chief Engineer of Mindray Bio-Medical Electronics, Co., Ltd.; and Chief Intellectual Property Öfficer, Chief Software Architecture, and Chief Technical Officer of Cardiac Science, a public company traded on NASDAQ. He helped many startups to become public companies and/or to be acquired. He led the development of many innovative and award winning medical devices; and led and completed a major national scientific project. He published over 20 articles in the biomedical field; and obtained over ten patents. He made contribution to many national and international standards.



• James Lee, Partner, Unistone Ventures

James Lee is a senior partner at Unistone Ventures, a China based early stage investor with a strong interest in the healthcare and MedTech sectors. He was formerly the CEO of China Unistone Acquisition Corp, which he successfully invested and exited through a Nasdaq IPO. In addition, he was a co-founder of E. J. McKay, a Chinese merchant banking group, and he worked with McKinsey and Merrill Lynch in the US and Asia. James holds an AB from Harvard, and Master's degrees from Oxford and the University of Chicago. He also studied at the Bio-Medical-Electronics Department at Fudan University of Shanghai.



John Wang, Senior Partner, Elite Capital

John Wang has over 21 years of experience in China healthcare sector in investment and management roles. Mr. Wang is the Founding Partner of Hyfinity Fund, partner for CEC Healthcare Fund focused on medical device, healthcare services and mobile health. Previously, Mr. Wang served as partner at China eCapital, a leading Chinese investment bank, in charge of healthcare. Prior to that, Mr. Wang served as Vice President of China RenJi Medical Group, responsible for strategy and business development, and Chief Representative of IBA China, in charge of three business units: strategy, marketing and sales. Mr. Wang holds EMBA degree from the joint program between Washington University in St. Louis and Fudan University, double degree in Industrial and Electrical Automation and Management from Jiangsu Science and Technology University, and has received legal training from China Political and Law University.



• Xi Fang, Managing Partner, Button Capital

Dr. Fang is a managing partner of Button Capital, a firm focused on cross-border healthcare investment. Dr. Fang has strong academic and industry experience. He published over 30 papers with more than 3000 citations and 4best paper awards. He also worked for Google and then Xiaomi Ecosystem as a director of Xiaomi wearables. Xiaomi has been world's top wearable maker since 2017. Dr. Fang has led the investments across digital health and medical devices and brought in over 50 top tier healthcare startups to China. Button Capital welcomes companies who would be interested to work with us to develop their enterprise in either China or US.

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STRENGTH IN NUMBERS

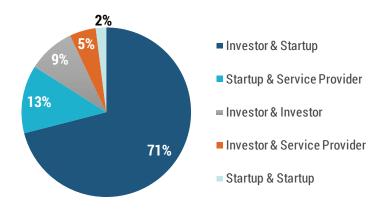




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Who Meets with Whom at RESI Conferences



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Venture Capital	20%
Family Office/Private Wealth	14%
Corporate Venture Capital	13%
Angel	10%
Government Organization	9%
Endowments/Foundations	3%
Private Equity	3%
Institutional Alternative Investor	3%
Hedge Fund	2%

RESI provides a partnering forum for all stakeholders in the early stage life science world to reach out to others and build the relationships that will carry new technologies towards commercialization.



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Johnson & Johnson Innovation, JLABS (JLABS) is a global network of open innovation ecosystems, enabling and empowering innovators to create and accelerate the delivery of life-saving, life-enhancing health and wellness solutions to patients around the world. JLABS achieves this by providing the optimal environment for emerging companies to catalyze growth and optimize their research and development by opening them to vital industry connections, delivering entrepreneurial programs and providing a capital-efficient, flexible platform where they can transform the scientific discoveries of today into the breakthrough healthcare solutions of tomorrow – all in a no-strings-attached model. The JLABS network includes eight facilities, located in San Diego the Bay Area, Boston & Lowell, MA, Houston, Toronto including a new location, New York City, launching in 2018.



WuXi AppTec is a leading global pharmaceutical, biopharmaceutical, and medical device open-access capability and technology platform company with global operations. As an innovation-driven and customer-focused company, WuXi AppTec provides a broad and integrated portfolio of services to help our worldwide customers and partners shorten the discovery and development time and lower the cost of drug and medical device R&D through cost-effective and efficient solutions. With its industry-leading capabilities such as small molecule R&D and manufacturing, cell therapy and gene therapy R&D and manufacturing, and medical device testing, WuXi platform is enabling nearly 3,000 innovative collaborators from more than 30 countries to bring innovative healthcare products to patients, and to fulfill WuXi's dream that "every drug can be made and every disease can be treated." Please visit http://www.wuxiapptec.com



Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors: The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



McDermott Will & Emery is a premier international law firm with a diversified business practice. Established in 1934 as a tax practice in Chicago, Illinois, we have offices in Boston, Brussels, Chicago, Dallas, Düsseldorf, Frankfurt, Houston, London, Los Angeles, Miami, Milan, Munich, New York, Orange County, Paris, Rome, Seoul, Silicon Valley and Washington, D.C. McDermott has 80 years of serving a broad range of client interests. Our Life Sciences Industry Group is composed of 135 professionals, 60 with advanced science degrees and many others with government and industry experience, working across 19 offices around the world. With insights drawn from the only health practice ranked Tier 1 nationally by Chambers USA and our global reach, we deliver integrated business solutions to our clients, bringing the required experience from our leading tax, health, intellectual property, antitrust and regulatory practices to solve our client's challenges.



Science For A Better Life. Bayer is a global enterprise with core competencies in the Life Science fields of health care and agriculture. Its products and services are designed to benefit people and improve their quality of life. At the same time, the company aims to create value through innovation, growth and high earning power. Bayer is committed to the principles of sustainable development and to its social and ethical responsibilities as a corporate citizen. For more information, go to www.bayer.us.



Boston Innovation Capital (BIC) is an advisory firm that was spun out of Life Science Nation (LSN) in 2014 to address an unmet need among early stage scientist-entrepreneurs for tactical, hands-on assistance in packaging management teams and technologies, and executing fundraising campaigns. Traditionally, there are two alternative paths that can be used to address early-stage fundraising needs for life science companies; hire an internal business development executive at a cost of \$150k -\$250K annually, or find a small-tier investment bank that would be willing to undertake their financing. Boston Innovation Capital was created as a new, more effective and flexible solution to provide this global outreach service, and help new life science technologies take the next step towards the market by augmenting management teams' outbound campaign initiatives.



The Cedars-Sinai Accelerator Powered by Techstars is a collaboration to help today's technology innovators turn their ideas into breakthroughs that can improve the lives of patients around the world. Based in Los Angeles California, adjacent to the Cedars-Sinai Medical Center, the accelerator focuses on early stage digital health and medical device companies commercializing in the provider vertical. Companies accepted into the program receive: 1) an investment of \$120,000, 2) access to Cedars-Sinai's clinical expertise and information infrastructure including hardware, software and digital health technical resources, 3) mentorship from Cedars-Sinai physicians, researchers, healthcare professionals and executives, and well as 4) access to Techstars' network of over 7,000 successful entrepreneurs, investors, mentors, and corporate partners.



Created in 1979 by the healthcare technology industry, Medmarc's purpose is to be the superior provider of liability insurance and related risk management solutions and to support the development, testing and delivery of medical products that save lives and improve the quality of life. Through collaboration with our parent company, ProAssurance, and our clinical trial industry experts, we provide a single source of innovative healthcare liability insurance solutions to the life sciences companies we serve. From ideas and prototypes to the reality of commercialization and success – We can Meet Your Changing Needs. Call me to discuss the cost of insurance coverage, what coverages are needed and when for your business plan. George Ayd (703) 652-1309

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