

April 10, 2018 TORONTO, CANADA



Early stage investors, fundraising CEOs, scientist-entrepreneurs, strategic partners, and service providers now have an opportunity to Make a Compelling Connection

ONSITE GUIDE

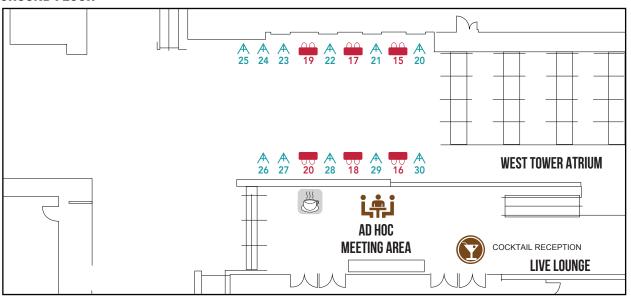












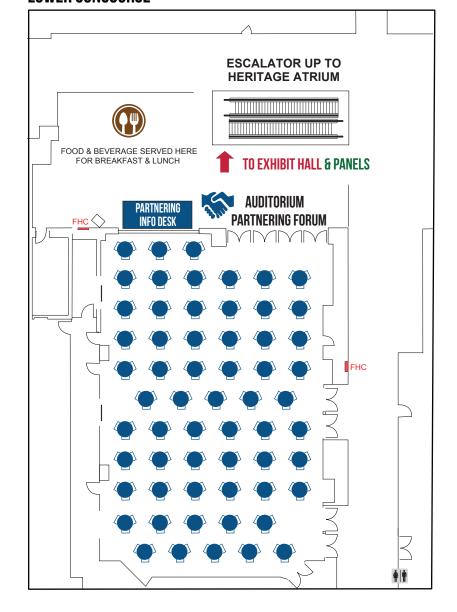


Fire Hose Cabinets

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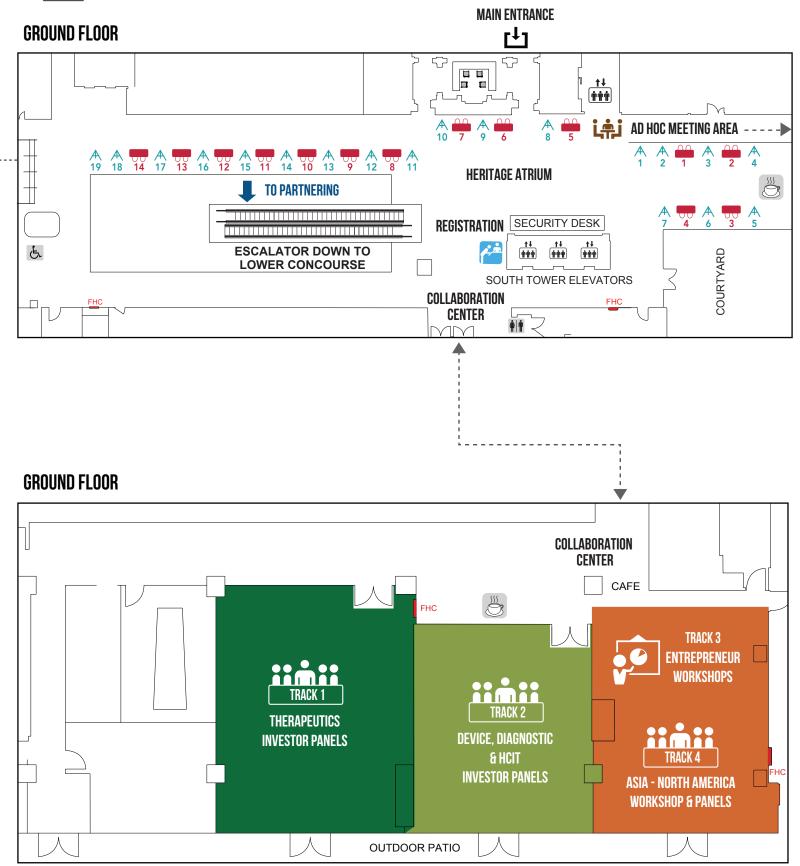
LOWER CONCOURSE





FLOOR PLAN







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WELCOME TO RESI







On behalf of LSN and our partners, MaRS and Johnson & Johnson Innovation JLABS, thank you for joining RESI as we return to Toronto for the third time during the Toronto Health Innovation Week. Toronto's rising status as a healthcare innovation hub is turning the city into a key destination for North American firms and funds that are looking to source new healthcare technologies.

We're excited to present the RESI Innovation Challenge, a showcase of the 30 top health innovation startups, including companies based right here in the MaRS Discovery District and at JLABS in Toronto. Throughout the exhibit area, RESI Innovators are showcasing their technologies on poster displays. Inside your RESI badge, you'll find five tokens of RESI Cash you can use to "invest" in the most promising of these technologies. The winning companies that attract the greatest amount of investment will be announced at the cocktail reception tonight.

RESI Partnering provides an opportunity for CEOs to meet face to face with investors and major strategic players to discuss their technology opportunities. We stress the importance of finding the right fit before you come to the table, and LSN's Investor Research team speaks to every investor attending the event to uncover what kinds of technology are relevant for them and what other criteria they apply when sourcing investments, making your partnering experiences more focused and efficient.

LSN would like to extend our thanks to the speakers participating on the RESI Investor Panels and RESI Early-Stage Workshops. Investors and strategic partners will share their expertise on the current investment trends in their specific area, and the RESI Workshops cover key educational topics for early stage companies, such as valuations, IP, and managing legal risks.

The RESI Conference Series created a new conference format, with a RESI event running every few months at major North American technology hubs (soon to be Europe and China). This new format has allowed thousands of both buy-side and sell-side business development professionals to integrate RESI into their day-to-day business planning work flow. This unique capability to do ongoing business around an expanded conference format makes all participants more effective at sourcing, developing and closing partnering opportunities.

Thank you for joining us for the biggest RESI on MaRS yet. We hope you get the most out of this hub of life science innovation and investment, and we look forward to seeing you again in Boston this summer on June 4 at the Marriott Copley Place.

Sincerely,

Dennis Ford

Founder & CEO, Life Science Nation Creator of RESI Conference Series





RESI AGENDA





PHILANTHROPY Funding Innovation to Improve Patient Care All and Novel Technology Optimizing Digital Health Platforms & Infrastructure 11:00 CORPORATE VENTURE CAPITAL The Corporate Landscape Morphed & New Opportunities Abound The Corporate Landscape Morphed & New Opportunities Abound 12:00 - 1:00 PM: Lunch Break (Lower Concourse) FUNDRAISING BOOT CAMP Organize/Your Outbound Fundraising Campaign's Infrastructure 12:00 - 1:00 PM: Lunch Break (Lower Concourse) FUNDRAISING BOOT CAMP Organize/Your Outbound Fundraising Campaign's Infrastructure Track 1: Biotech Investor Panels DIAGNOSTICS Investing Early in Novel Therapeutics PM PM PM PM PAYER/PROVIDER VENTURE FUNDS Hospital Systems & Health Plans Invest in New Technology Campaign's Infrastructure Track 2: Device, Diagnostic, & HCIT Investor Panels DIAGNOSTICS INVESTORS New Generation of Technologies Enabling Personalized Medicine PM PM PM PR PAYER/PROVIDER VENTURE FUNDS Hospital Systems & Health Plans Invest in New Technology Campaign's Infrastructure Track 4: Device, Diagnostic, & HCIT Investor Panels DIAGNOSTICS INVESTORS New Generation of Technologies Enabling Personalized Medicine PM PM PHANT & PARE DISEASE INVESTORS How Do Family Offices View Seed & Series A Rounds? PM PM PR PRAILY DIGITAL HEALTH INVESTORS Leveraging Software to Lower Costs and Improve the Quality of Care TALES FROM THE ROAD THE ROAD THE ROAD PARE PRODUCT VALUATIONS ASIA THERAPEUTICS INVESTORS INVESTORS ASIA THERAPEUTICS INVESTORS INVESTORS INVESTORS PARTNERIN FORUM		FCCAB Serve for the Control of Co	Track 2: Ontario Device, Diagnostic, & HCIT Investor Panels	Track 3: Entrepreneur Workshops	JABS TOTORIO JABS Track 5: Partnering Forum
Section Sect	7:00	- 8:00 AM: Registra	tion & Breakfast		
PHARMA Pipeline Strategy for Preclinical and Early Clinical Assets Novel Engineering Pipeline Strategy for Preclinical and Early Clinical Assets Novel Engineering Pipeline Strategy for Preclinical and Early Clinical Assets Novel Engineering Pipeline Strategy for Preclinical and Early Clinical Assets Novel Engineering Pipeline Strategy for Preclinical and Early Clinical Assets Novel Engineering Por Generating Value for Early Stage Companies Novel Engineering	- 8:50	INVESTORS Explaining the Process of	PARTNERSHIPS Publically Funded Organizations		
10:00 VENTURE PHILANTHROPY Funding Innovation to Improve Patient Care Digital Health Platforms & Infrastructure FORUM	- 9:50	PHARMA Pipeline Strategy for Preclinical	INVESTORS Investing in	& Parr IP STRATEGIES For Generating Value for	
VENTURE CAPITAL The Corporate Landscape Morphed & New Opportunities Abound 12:00 - 1:00 PM: Lunch Break (Lower Concourse) VENTURE FUNDS AM VENTURE FUNDS Hospital Systems & Health Plans Invest in New Technology Track 1: Biotech Investor Panels Track 1: Biotech Investor Panels 1:00 FARLY STAGE THERAPEUTICS INVESTORS	- 10:50	PHILANTHROPY Funding Innovation to	IN HEALTHCARE Al and Novel Technology Optimizing	MILLER THOMSON LEGAL RISK	PARTNERING
Track 1: Biotech Investor Panels 1:00 FAMILY OFFICES PM How Do Family Offices View Seed & Series A Rounds? 1:00 ORPHAN & RARE DISEASE PM 1:00 ORPHAN & RARE DISEASE PM Small Patient Populations with Large Unmet Needs 1:00 ORPHAN & RARE DISEASE PATTERNOON Small Patient Populations with Large Unmet Needs 1:00 ORUBATORS & GENOMICS INVESTORS	- 11:50	VENTURE CAPITAL The Corporate Landscape Morphed	VENTURE FUNDS Hospital Systems & Health Plans	FUNDRAISING BOOT CAMP OrganizeYour Outbound Fundraising	
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2:00 FAMILY OFFICES 2:50 PM How Do Family Offices View Seed & Series A Rounds? 3:00 ORPHAN & RARE DISEASE INVESTMENT 3:50 PM Small Patient Populations with Large Unmet Needs 4:00 INCUBATORS & GENOMICS INVESTORS DIGITAL HEALTH INVESTORS INVESTORS INVESTORS DIGITAL HEALTH INVESTORS SOURCING & RANKING TECHNOLOGY ASSETS FOR LICENSING AFTERNOOF EARLY STACE STACE INVESTMENT THE ROAD Successful Biotech & Meditech CEOs Share Their Story ASIA THERAPEUTICS INVESTORS INVESTORS		Biotech Investor Panels		•	
3:00 ORPHAN & RARE DISEASE INVESTMENT 3:50 PM INVESTMENT Small Patient Populations with Large Unmet Needs - INCUBATORS & GENOMICS - ACCELERATORS TALES FROM THE ROAD Successful Biotech & Medtech CEOs Share Their Story ASIA THERAPEUTICS INVESTORS PARTNERIN FORUM ASIA THERAPEUTICS INVESTORS	- 1:50	EARLY STAGE THERAPEUTICS INVESTORS Investing Early in	& HCIT Investor Panels DIAGNOSTICS INVESTORS New Generation of Technologies	Workshops & Panel ASIA INVESTORS LANDSCAPE China Leads Charge to	
4:00 INCUBATORS & GENOMICS ASIA THERAPEUTICS - ACCELERATORS INVESTORS INVESTORS	1:50 PM 2:00 - 2:50	EARLY STAGE THERAPEUTICS INVESTORS Investing Early in Novel Therapeutics FAMILY OFFICES How Do Family Offices View	DIAGNOSTICS INVESTORS New Generation of Technologies Enabling Personalized Medicine DIGITAL HEALTH INVESTORS Leveraging Software to Lower Costs	Workshops & Panel ASIA INVESTORS LANDSCAPE China Leads Charge to North America LIFE SCIENCE NATION Connecting Products, Services & Capital SOURCING & RANKING TECHNOLOGY ASSETS	
4:50 Studios, Incubators & Accelerators PM Studios, Incubators & Accelerators Breakthrough Technologies Exploring and Explaining the Asian Therapeutic Industry 5:00 - 7:00 PM: Cocktail Reception (Live Lounge)	1:50 PM 2:00 - 2:50 PM 3:00 - 3:50	EARLY STAGE THERAPEUTICS INVESTORS Investing Early in Novel Therapeutics FAMILY OFFICES How Do Family Offices View Seed & Series A Rounds? ORPHAN & RARE DISEASE INVESTMENT Small Patient Populations with	DIAGNOSTICS INVESTORS New Generation of Technologies Enabling Personalized Medicine DIGITAL HEALTH INVESTORS Leveraging Software to Lower Costs and Improve the Quality of Care TALES FROM THE ROAD Successful Biotech & Medtech CEOs	ASIA INVESTORS LANDSCAPE China Leads Charge to North America LIFE SCIENCE NATION Connecting Products, Services & Capital SOURCING & RANKING TECHNOLOGY ASSETS FOR LICENSING VENTURE VALUATION OLDRAL SULLATION SERVICES DEAL & PRODUCT	AFTERNOON EARLY STAGE PARTNERING



Located in downtown Toronto, MaRS is the world's largest urban innovation hub. We are a platform that connects entrepreneurs with researchers, business experts, venture capital and international markets. We help companies bring their breakthrough ideas to market and thrive on a global scale.

At 1.5 million square feet, the MaRS Centre is home to a curated mix of more than 150 diverse tenants, from global brands like Facebook, Autodesk, PayPal and Airbnb to mid-size companies and startup ventures.

The MaRS Centre also houses globally recognized health innovation organizations, including:

- Johnson & Johnson Innovation's JLABS incubator, the largest of its kind and first to locate outside the U.S.
- Canadian Centre for Regenerative Medicine
- Ontario Institute for Cancer Research
- Ontario Genomics
- · And many more

RESI INNOVATION CHALLENGE







We welcome you to participate in the RESI Innovation Challenge!





The RESI Innovation Challenge is a virtual investment contest, and the investor is you!

As you explore the exhibit hall, you will encounter 30 RESI Innovators showcasing their technology via poster displays. Along with your RESI attendee badge, you will find five RESI Cash tokens that you can use to 'invest' in the most promising RESI Innovators. Take a look around this collection of cutting-edge life science technology, and leave your RESI Cash with the entrepreneurs that most inspire you. The invested capital will be tallied up and the top three winners will be awarded during the cocktail reception at the end of the day. Winners will be featured in the Life Science Nation (LSN) newsletter with readership of 23,000.

- First Prize: Complimentary tickets to 3 RESI Conference Series events of your choice (2 tickets per event)
- Second Prize: Complimentary tickets to 2 RESI Conference Series events of your choice (2 tickets per event)
- Third Prize: Complimentary tickets to 1 RESI Conference Series event of your choice (2 tickets)



RESI INNOVATION CHALLENGE



RESI Innovators









Easel 1



Easel 3

Easel 4









Easel 5

Easel 6

Easel 7

Easel 8









Easel 9

Easel 10

Easel 11

Easel 12



Easel 13







Easel 16



Easel 17



Easel 18



3D SIGNATURES

Easel 20



Easel 21

nanobot bio

nanobot bio

Easel 22



Easel 23



Easel 24



Movement Disorders Diagnostic Techno





Easel 25

Easel 26

Easel 27

Easel 28



Easel 29



Easel 30

Congratulations to all the 30 RESI Innovation Challenge finalists across therapeutics, medtech, diagnostics and healthcare IT







Pentavere extracts features and outcomes from unstructured clinical source data, such as free text progress notes, physician dictation, and digitized forms and documents. Our technology, likened to a "chart audit on steroids", is a unique ensemble of language processing, deep learning and heuristic models that converts clinical source data into "row and column" data sets that are ready to use in diagnosis, analytics and predictive applications. Our technology has been validated by a leading Toronto research hospital, and we have completed 13 paid, proof of concept projects for multiple pharmaceutical companies.



3R Cardio, a early stage company based in Toronto developing and commercializing the SmartGuidewire™ medical devices for real-time direct continuous monitoring of valve blood flow (valve function) throughout minimally invasive heart valve replacements. SmartGuidewire™ improves procedural confidence by providing better information to cardiologists to guide their decisions on new valve placement, improving quality of care and reducing costs. Miniature sensors provide accurate, real-time intraoperative measurements for new valve positioning and performance. Key milestones achieved: Prototypes providing positive in-vivo results (in swine), \$1.1M seed capital and grants raised. Worldwide IP coverage: 9 issued patents in key countries. 5 applications pending. Clear regulatory path: 510(k). Bridge funding round: \$500k. Series A funding round: \$5M to reach FDA 510(K) approval.



Tevosol, Inc. is a medical device company developing the Ex-Vivo Organ Support System (EVOSS™) with the goal of increasing the number of organs available for transplantation. EVOSS™ is the only portable warm perfusion device designed to achieve better recovery of organs, better resuscitation of dysfunctional organs, and longer preservation of function with the opportunity for ex-vivo treatment and evaluation. Precious donor organs that without this technology would have been rejected, can now be proven fit for transplant. This technology will ensure that everyone who needs a transplant receives one. The system consists of a common hardware platform with organ-specific single-use disposable cassettes for lungs, hearts, livers, and kidneys. EVOSS™ is also the only scalable platform to allow for pediatric organ preservation.



GreenMark is helping transform the dental experience by bringing next generation tooth decay technology to market. We enable dentists to accurately assess when to treat and make painless, natural repair possible. Starch nanoparticles are used to identify and diagnose active pre-cavities at an early stage, and an advanced treatment solution is under development to more effectively remineralize (repair) the decay. This potentially eliminates the need for the traditional cycle of fillings, crowns, root canals and/or implants. Dentistry is moving beyond restoration to a focus on preserving enamel. Together these products will lead to better oral health outcomes for patients, allowing dentists to find decay earlier and treat the disease before it advances to fully developed cavities, meanwhile increasing clinic revenue.



KA Imaging has designed and developed* a portable multi-energy X-ray detector that enables soft tissue differentiation, a key advantage over current technology. Our detectors are retrofittable for easy installs and upgrades. Fundamentally, we have changed the X-ray detector at the pixel level which allows for high resolution, low radiation dose whilst leveraging LCD-TFT display technology to reduce manufacturing costs.

*For investigational use only. Not available for sale.



Zomanex is a specialty pharmaceutical company dedicated to the drug development of proprietary pharmaceutical products based on our patentedOrazom drug delivery platform. Orazom transforms hydrophobic, "water fearing", compounds to be efficiently absorbed in the small intestine, thereby permitting oral dosing of pharmaceutical compounds previously requiring iv or injectableadministration. Orazom-Paclitaxel, the Company's lead product opportunity, is an application of Orazom to Paclitaxel, a clinically effective and off-patent cancer chemotherapeutic agent that has shown impressive clinical activity against a number of solid malignancies. Zomanex, a semi-virtual company, is poised to transform Class II & IV (BCS) drugs using the Orazom platform. Utilizing drug development expertise in the USA, Europe and Canada, Zomanex will develop many products for licensing opportunities. We are currently raising our SEED Round of \$3.0 M USD.



NerveVision is a FDA 510(k)-cleared software platform, that displays a 3D view of spinal nerves as they exit the vertebral foramina, by processing and co-registering the patient's MRI and CT data sets. It supports Pre-Surgical Planning and Intra-Operative Guidance for spinal surgery, addressing the near 50% global failure rate in lumbar surgery. The output is displayed in less than 90 seconds, fitting into the clinical workflow. The Company has a commercialization and integration agreement with TrueVision Systems, a surgical microscope company, and successfully integrated the NerveVision output into TrueVision's as well as Philips' surgical guidance displays for spine surgery. There are NDA's in place with Siemens and Medtronic. Revenue is expected to commence in Q1 2019.



Orgagen is a preclinical company developing bioengineered organ implants that induce regeneration of the patient's own organs for the treatment of cancer and congenital anomalies. Orgagen's technology is a true platform that can be applied to treat diseases of tubular organs such as the gastro-intestinal tract, the urinary tract and the respiratory tract. The company and builds on previous experience based on GLP large animal studies on a bioengineered esophagus that has led to the successful human PoC implant for esophageal cancer. The company also builds on a previous Phase I clinical trial with an ureter implant for cancer of the bladder. Currently Orgagen is seeking funds in order to file for IND and initiate Phase I in Q2 2019.





‡ iam**sick**.ca

Imagine a healthcare system that is truly patient-centered. iamsick.ca offers the conveniences of retail consumer experience when accessing healthcare, while also supporting healthcare providers with efficient delivery of services, and insurers/government with a system-wide lens for modelling and optimization healthcare systems. Our digital health platform offers fully integrated web and mobile apps with a powerful backend. It helps patients find healthcare services, book appointments online, see wait-times, join virtual waiting rooms, and send prescriptions. Patients regain confidence in the healthcare system by knowing when & where to go for care. Healthcare providers benefit from workflow/scheduler integration & cost-saving efficiencies. Consumer brands, insurance companies and government agencies license our provider directory and patient engagement services for their consumer health strategies.



RFPi, LLC is early to mid-stage med-tech company, based in Greenville, NC (just outside Research Triangle Park, NC) developing a paradigm shifting non-invasive blood perfusion visualization / imaging technology. (MSPV) In our first application of the technology, iCertaintyTM, the proprietary MSPV provides immediate visual feedback to the surgeon as to whether a vascular graft, GI re-anastomosis, plastic surgery flap reconstruction procedure has achieved blood perfusion where needed, prior to completing the surgery. This has become critically important to hospital open surgical procedures as third-party payers, Medicare and Medicaid have reduced or discontinued payments for re-doing surgery or re-admission of surgical patients due to leaks, lack of perfusion and such. Average re-admission rates run 10% to 20% depending on procedures and cost the hospital/surgeon some \$35K to \$65K per procedure. Given the patient clinical benefit, the surgeon's performance enhancement, and the financial savings to the institution, the iCertainty product is expected to become a standard of care in the surgical suite.



Ketogen is a biotechnology company developing a new generation of small molecule, dual-action therapeutics for the treatment of CNS disorders with an immediate focus on orphan, pediatric, drug-resistant epilepsy disorders. Our approach links chemically two brain active moieties and brings together multiple synergistic anti-seizure mechanisms from both traditional anti-seizure medication and diet therapy to provide patients suffering from difficult to control seizures with a novel therapeutic, once daily oral pill with enhanced efficacy and safety. We have developed two proprietary chemical series that have shown broad, well differentiated anti-epileptic properties in multiple animal seizure models. These multivalent proprietary ketogenic anti-epileptic drugs (AEDs) have composition of matter and full patent life protection, and offer risk mitigation, unique pharmacological properties, novel mechanism of action (MOA), ease of use, greater effectiveness while minimizing dose- and drug-related side effects. Our team has strong, relevant drug discovery/development experience that is able to attain fast to patient as well as fast to market. Ketogen has raised over \$1M in non-dilutive funding and is seeking \$5M Series A investments to file an IND for our lead asset, KG-130, and bring it to and through phase 1 human trials within the next 24 months.



Neurescence has developed and commercialized a miniature microscope initially targeted to the Neurology research market. Our Quartet™ system gets implanted in multiple regions of the brain and spine and follows the activities of 100s of neurons in each region for months while the subject freely moves around. Our hardware-software suite is the only technology that allows establishing a causal connection between the effect of the treatment, such as a drug, on both the neuronal micro-circuitry and the disease phenotype. This extremely powerful approach takes the process of discovering and developing treatments from a trial and error method to an intelligent design.



Therachat is a mental health platform which simplifies homework in therapy for therapists & psychologists & their clients. Therapists & Psychologists can customize the homework experience for their clients via a simple web application and their clients can do their homework on an easy-to-use, HIPAA Compliant, mobile application. We believe that homework needed a simpler way and that's what we have built! Check www.therachat.io to find out more!*For investigational use only. Not available for sale.



Cellular Preservation Technologies (CPT – www.cellprestech.com, Buffalo, NY and Boston, MA) has developed technology for xenon preservation of blood products and cell cultures. CPT provides blood banks and hospitals tools to enhance their processing, handling and storage of perishable blood components such as platelets, red blood cells, stem cells and bone marrow, and other cellular cultures and tissues. CPT's ExtendXeTM storage system nearly triples the shelf life of human platelets from 5 to 14 days while inhibiting bacterial growth. As a result, CPT increases availability, reduces wastage and improves the safety of critical transfusion components.



Glysantis Inc. is a pre-clinical biotechnology company based in Guelph, Ontario. We have developed a proprietary nanoparticle technology platform – NanoDendrixTM – based on patented monodisperse phytoglycogen nanoparticles extracted from sweet corn. These nanoparticles are safe, water-soluble, non-toxic, biodegradable, and non-immunogenic. They can also be chemically modified and manufactured at an industrial scale (a multi-ton factory is under construction). Glysantis is developing biomedical applications of this novel nanomaterial in immunomodulation, drug delivery and anti-infectives. The business model is to develop and patent biomedical applications of NanoDendrixTM particles and out-license to strategic partners. Through the development and commercialization of the NanoDendrixTM platform, Glysantis aims to address significant unmet needs in large and/or fast-growing market segments like vaccines, gene therapy, immune-oncology and animal health.







Advanced Bifurcation Systems is a platform based process that can avoid coronary artery bypass grafting (CABG) procedures when a patient has bifurcation disease.



Colleaga improves how healthcare organizations innovate. Our platform guides users through our innovation process that engages stakeholders through ideation to implementation and gives them access to our best-practices repository. The platform accelerates and scales innovation through the development of Communities of Practice (CoP). Centered around a topic, (I.E. "Addiction and the Opioid Crisis"), the CoPs bring together innovators, entrepreneurs, thought-leaders and global best-practices to identify and implement solutions regionally and internationally. Within a CoP, challenges are launched to engage the innovation community. Through those challenges (I.E. "Can we predict dependency using wearables, patient behavior and AI?"), entrepreneurs and staff propose solutions to be built with partner institutions. The result is a comprehensive process that drives innovation from idea to implementation.



Mediphage Bioceuticals, Inc., a genetic medicine startup from the University of Waterloo, is developing phage-based therapeutic platforms to discover safe and accessible cures for chronic diseases. Mediphage's flagship platform product, DNA ministrings (msDNA), is capable of expressing a gene of interest (up to 20kb) safely and affordably, without compromising efficacy or efficiency of production. We are a genetic medicine platform organization that focuses on enabling the future of gene delivery as a personalized approach to genetic medicine. Our msDNA confers an unrivaled safety profile, while also being comparatively efficacious and less expensive than comparable technologies.



Diabetic retinopathy affects 8 million Americans. Current treatments require injections into the eye. Skyran Biologics has a better approach: an eye drop. Our small peptide, Spx-81-5, mimics PEDF, a retinal protein that is anti-angiogenic, neuroprotective, and anti-inflammatory, but is deficient in diabetic retinopathy. When Spx81-5 is applied via eye drops, it reaches the retina and prevents both retinal cell death and angiogenesis. Skyran's strengths include:1. An issued U.S composition of matter patent for Spx81-5 and analogs 2.An 18-month plan to move Spx81-5 into human trials 3.Our incubator, Phase 1 Ventures, provides Skyran with seed money, up to \$450,000 in matching funds, and support services 3.Team members with over 25 years' experience in industry and academic research



3D Signatures Inc. is a personalized medicine company with a proprietary software platform, TeloViewTM, that delivers an entirely new biomarker class in genomics. Instead of sequencing DNA, our system images and evaluates the organization and integrity of the genome within an intact cell nucleus, distinguishing clinically-relevant "signatures". Our lead programs are applications in laboratory medicine as molecular prognostic and predictive tests, to assist clinical decisions and more accurate recruitment into clinical trials. 3DS has a strong IP portfolio, based on 130 publications covering studies involving 3,000 patients, across 20 cancers and Alzheimer's disease. 3D Signatures is listed on the TSX Venture Exchange (DXD.V).



Spyder Digital Research, a medtech startup based in Toronto is addressing the issue of Healthcare Associated Infections (HAI's), a dominant issue in healthcare worldwide. An HAI is an infection acquired by a patient while receiving treatment in a hospital and is one of the top 10 leading causes of adult death. The second part of the problem has to do with digital screens. Hospitals are filled with screens...patient monitors, dialysis machines, O/R monitors, tablets etc. A typical hospital can have 10,000 screens. These screens are a hotbed for HAI-causing pathogens. The problem is that the screens are uncleanable because every effective chemical cleaner will permanently damage the screen. We have invented and patented a unique transparent film which solves this problem. The world's first 100% transparent film which is medical-grade antimicrobial, chemical cleaner and impact resistant, works on any screen size, EPA registered.



nanobot bio

nanobot bio

Nanobot Bio has developed the world's first programmable, autonomous DNA "nanorobots" that navigate the human body through the bloodstream. These nanorobots can be programmed with specific instructions to seek and destroy cancer cells or help fight infections and cancer by the boosting the immune system. In groundbreaking research just published in Nature Biotechnology and Science, research has demonstrated in mice that their nanorobots can deliver a drug payload to a desired location and eliminate cancerous tumors. Similarly, in separate studies, nanorobots designed to activate the immune system to produce cancer fighting killer T-cells, showed significant tumor regression and complete responses in mouse tumor models.







AusculSciences develops non-invasive acoustic technologies to detect life-threatening cardiovascular conditions. Developed in conjunction with the Ottawa Heart Institute, AusculSciences' CAD-det System is a non-invasive, non-stressful, and non-nuclear diagnostic for detection of Coronary Artery Disease – a condition which affects 50% of men and 33% of women over 40 years old. The CAD-det System test takes only five minutes, has demonstrated superior accuracy to stress tests, and will provide a powerful rule-out capability to avoid high cost, unnecessary testing in healthy patients. The test is cost-effective compared to current modalities with the potential to reduce healthcare costs, patient risk and wait times while improving outcomes. Software licenses and test consumables will provide a repeatable, ongoing revenue stream.



SciTech Development is a clinical stage, biopharmaceutical company led by an NCI-affiliated, highly experienced team of seasoned drug and commercial development professionals. Our clinical lead compound is an accelerated, short-development track, drug product (nano-fenretinide or ST-001) delivered in a novel, intravenous system for the management of an orphan T-cell lymphoma and then for a cadre of other tumor-types of unmet need. ST-001 has overcome drug delivery hurdles that have stalled use of this famous anticancer agent (fenretinide) that previously demonstrated significant oncolytic activity. An IND application was filed and negotiated with the FDA yielding a clear path to approval; Orphan Drug and Fast Track applications were also submitted; and a test batch of ST-001 was manufactured to IND negotiated standards.

curiato

Curiato leverages Al and IoT to predict, prevent and protect patients from the development of bedsores, a silent epidemic that results in 7 deaths/hour and \$20 billion in avoidable costs in North America every year. Furthermore, the CMS recognizes bedsores as a never event and hospitals absorb the costs for bedsores (\$3-4 million/year) and get penalized 1% of CMS budget. Curiato's technology prevents bedsores and eliminates guesswork by utilizing existing data sources from clinicians, EMRs and Curiato's Smart Bedsheet. We are currently in clinical trials in Toronto and will be entering the market in Q1 of 2019 for USA.



MDDT has developed TremorTek, a diagnostic device to guide neurologists to treat Parkinson and Essential Tremor using botulinum toxin (BoNT-A), a commercially available drug that can reduce the tremor severity. TremorTek is clinically validated to increase the efficacy of Botox-class drugs when treating hand tremor which has shown improvement in arm function and regained control of their body. MDDT has just completed clinical trials in US and Canada to demonstrate its technology's clinical application and benefit which will impact 4 million individuals diagnosed with Essential Tremor in North America. MDDT is seeking \$5M in Series A financing to begin manufacturing and commercial scale-up with its international partners.



People's own cells have and will continue to become the foundation of the most important future biomedical therapeutics and regenerative medicine strategies. Aged cells, however, are highly mutated and deteriorated versions of our current cells. Precisely when people will need high-quality cells the most, their cells at that time will be at their worst. Acorn Biolabs has developed a novel non-invasive at-home kit to collect and viably transport cells. Acorn cryopreserves these cells as a way to ensure people will always have access to their own young therapeutically-capable cells. The value potential is immense; customer's preserved cells are a life-long living resource, retrievable for direct use with advanced cell-based therapeutics, and analyzable for personal genomics, epigenomics, proteomics and beyond.



Imbed Biosciences Inc. is a developing stage tissue engineering company, commercializing a patented bioresorbable nanofilm matrix for controlled drug delivery to aid in soft-tissue repair and regeneration. FDA has cleared company's first medical device based on nanofilm matrix with silver nanoparticles, called MicroLyte® Ag wound dressing, for management of burns and chronic ulcers. Company is registered with FDA as a medical device manufacturer and maintains an ISO 13485 certified quality management system. Business plan is, (i) global launch the FDA cleared MicroLyte® Ag films with channel partners, and (ii) obtain FDA clearance for an implantable version of nanofilm matrix to delivery antimicrobials and local anesthetics in surgical wounds for localized management of pain and infections.



Self Care Catalysts is a patient solutions, intelligence and analytics company that maps real world health behavior to inform healthcare decision making. It has an integrated, personalizable Real World Evidence SaaS-based, Disease Management, Data Collection, Intelligence and Analytics Platform to inform personalized care, behavior change, population health, drug discovery, development and patient outcomes decisions. Product and Technology Description: - A Software as a Service (SaaS) Patient Solution that can be used for generation of Real World Data and Evidence to support Clinical Trials from recruitment, patient monitoring, data collection and continuous patient engagement, pre to post trials, patient support, monitoring, engagement and population health management - An enterprise data, intelligence and analytics decision-support tool to inform, forecast, predict and prescribe decisions for personalized healthcare, behavior change management, population health, clinical trials management, drug development and commercialization.



NERv Technology Inc. is developing an implantable biochip platform to detect anastomotic leakage, a post-operative complication where gastrointestinal fluid leaks into the peritoneal cavity.

JLABS @ TORONTO

Empowering and enabling science to reach the people who need it

JLABS @ TORONTO RESIDENT COMPANIES BY THE NUMBERS:

55+ total companies (Includes 10 alumni)

Sector

48%
Therapeutic

9% Health Tech

16% Consumer

27%
Medical Devices

Therapeutic Area

Cardiovascular & Metabolism ••••• **Diagnostics General Surgery** 0000 **Health Tech** Health & Healing Infectious Disease & Vaccines **Immunology** Neuroscience Oncology Platform

Diversity

27%Female at C-Level

38%
Led by
underrepresented
ethnic minorities

Location

43% outside of GTA*





Johnson & Johnson Innovation, JLABS @ Toronto was the sixth JLABS site to launch out of the ten total JLABS that are now across the globe. Launching in May 2016, it was the first JLABS located outside of the US.

JLABS provides the environment for emerging companies to catalyze growth and optimize their research and development where they can transform the scientific discoveries of today into the breakthrough healthcare solutions of tomorrow.



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Exhibiting Compa	anies		
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Table 1	Table 2	Table 3	Table 4
Johnson Johnson Innovation JLABS Toronto	LIFE SCIENCE NATION Connecting Products, Services & Capital	MaRS	Centre for the Commercialization of Antibodies and Biologics
Table 5	Table 6	Table 7	Table 8
Canada Table 9	NORGEN BIOTEK CORP.	NuChem Therapeutics Inc. Table 11	Rotman Table 12
A CMA Company Société de l'AMC	Artery STUDIOS INC Table 14	Altasciences CLINICAL RESEARCH Table 15	MILLER THOMSON AVOCATS LAWYERS Table 16
THE MEDTECH CONFERENCE	© BIOTECanada	Sun Life Financial	√vertus³
Table 17	Table 18	Table 19	Table 20





The Centre for Aging + Brain Health Innovation (CABHI) is a solution accelerator for the aging and brain health sector, providing funding and support to innovators for the development, testing, and dissemination of new ideas and technologies that address unmet brain health and seniors' care needs. Established in 2015, it is the result of the largest investment in brain health and aging in Canadian history. CABHI is a unique collaboration of health care, science, industry, not-for-profit and government partners whose aim is to help improve quality of life for the world's aging population, allowing older adults to age safely in the setting of their choice while maintaining their cognitive, emotional, and physical well-being. For more information, please visit: www.cabhi.com.



Venture Valuation specializes in independent assessments and valuations of companies in high-growth markets, such as biotechnology, life sciences and medical technology. Venture Valuation offers independent company valuations for fund raising as well as product valuations for licensing deals.



TO Health! is an industry-led promotion cooperative focused on raising the profile of the Toronto Region Health Cluster. Our vision is to make the Toronto Region globally renowned for its dynamic and innovative Health Sciences ecosystem, placing it among the world's top five clusters. Through realizing our vision, we will increase revenue growth opportunities for the Toronto Region by attracting more risk capital, corporate investment and qualified talent.



TELUS Ventures is the strategic venture investment arm of TELUS. TELUS Ventures looks to support management teams developing leading technologies in the areas of AI, IOT, 5G Networks and HealthIT. The team is based in Montreal, Toronto and Vancouver but invests globally and was named one of the Top 100 Corporate Venture Funds in the world in 2017 by Global Corporate Venture Magazine.

For more information, please visit: http://ventures.telus.com.



Johnson & Johnson Innovation, JLABS (JLABS) is a global network of open innovation ecosystems, enabling and empowering innovators to create and accelerate the delivery of life-saving, life-enhancing health and wellness solutions to patients around the world. JLABS achieves this by providing the optimal environment for emerging companies to catalyze growth and optimize their research and development by opening them to vital industry connections, delivering entrepreneurial programs and providing a capital-efficient, flexible platform where they can transform the scientific discoveries of today into the breakthrough healthcare solutions of tomorrow. At JLABS we value great ideas and are passionate about removing obstacles to success to help innovators unleash the potential of their early scientific discoveries. JLABS is a no-strings-attached model, which means entrepreneurs are free to develop their science while holding on to their intellectual property. JLABS is open to entrepreneurs across a broad healthcare spectrum including pharmaceutical, medical device, consumer and healthtech sectors. The JLABS flagship opened in 2012 in San Diego at Janssen's West Coast Research Center, and since then has grown to ten global locations including the Bay Area, Boston & Lowell, MA, Houston, Toronto, Beerse (Belgium), with New York City, opening in June 2018, and Shanghai in 2019.

For more information please visit www.jlabs.jnjinnovation.com or follow @JLABS.



Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors: The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.







MaRS helps entrepreneurial networks advance the world together. With 1.5 million square feet of space in downtown Toronto, MaRS is the world's largest urban innovation hub. We connect entrepreneurs with researchers, business experts, venture capital and international customers — helping them bring their breakthrough ideas to market and thrive on a global scale. MaRS Health supports 348 ventures working in a range of strategic areas: digital health, medical devices, biotechnology and consumer health. We help them get their own discoveries into global health markets by offering expert advice, access to capital, and connections to talent and customers through an extensive network of strategic partners. To learn more about connecting with innovative Canadian health ventures and partnership opportunities, please contact health@marsdd.com.



The Centre for the Commercialization of Antibodies and Biologics (CCAB) provides expertise in product and business development to rapidly translate academic discoveries toward achieving a sustainable impact within the healthcare system and the broader scientific research community. Combining in-house capabilities in the development of therapeutics, diagnostics and reagents, with the support of start-up companies in these areas, CCAB aims to help create new companies to build and sustain Canada's economic footprint in the life sciences and biotechnology sector; stimulate an increase in domestic and international partnerships and investments in Canada's life sciences and biotechnology sector; and develop novel diagnostics and therapeutics that will improve the lives of patients, within Canada and around the world.



TÜV SÜD Canada, a subsidiary of TÜV SÜD AG, is a leading globally recognized testing and certification organization. TÜV SÜD's Product Service Division offers international safety testing and certification services. With more than 1,600 experts in North America, TÜV SÜD America provides NRTL and SCC Certification, CB Scheme Certification, Field Evaluations, SEMI Evaluations, and other Industrial Machinery Services. Additional services include Restricted Substances, CE Marking assistance, International Compliance, EMC/Wireless, Environmental Testing, Electrical & Mechanical testing, and Quality Management System Certification. www.tuv-sud.ca.



Norgen Biotek provides researchers with innovative kits for Sample Collection/Preservation [cf-DNA/cf-RNA from Blood/Plasma/Serum, Urine, Saliva], Molecular Diagnostics (MDx), and microRNA/RNA/DNA/Protein Purification. Our kits feature exceptional quality, ease-of-use and sensitivity. Norgen Biotek provides researchers worldwide with the tools to address any sample preservation and preparation challenge.



NuChem Therapeutics is a Drug Discovery and early development contract research organization located in Montreal, Quebec, Canada. We offer a variety of services to support the biotech and pharmaceuticals industries to help identify and optimize, using medicinal chemistry, pre-clinical candidates in the area of small molecule drug discovery. Our senior team members have years of experience in preclinical drug discovery in the pharmaceutical and biotechnological industries. We specialize in the art of medicinal chemistry and drug discovery biology and can provide custom synthesis of compounds, structure-activity-relationship (SAR) design, DMPK services, computational drug design and assay development to move your project forward quickly and efficiently.

Rotman

The Rotman School of Management is part of the University of Toronto, a global centre of research and teaching excellence at the heart of Canada's commercial capital. Rotman is a catalyst for transformative learning, insights and public engagement, bringing together diverse views and initiatives around a defining purpose: to create value for business and society. Grounded in world-class thought leadership, practical instruction, and on-the ground engagement in three countries, Rotman's Global Executive MBA for Healthcare and the Life Sciences is an intensive 18-month journey that helps mid-to-senior level healthcare and life sciences professionals develop the expertise needed to advance their careers and drive their organizations forward.



Joule is a Canadian Medical Association company and a catalyst in physician-led innovation and the adoption of advanced health care products and services for better patient care. Joule proudly collaborates with physician entrepreneurs and innovators who are pushing the boundaries of technology in health. Joule's innovation efforts include both commercial and social opportunities. Through strategic partnerships and collaboration Joule engages in activities, initiatives and products and services that drive social and member value, in Canada and around the world. Joule is a pathway for new ventures and an incubator for new ideas and is uniquely positioned to work with physicians, funders and stakeholders in shaping sustainable business models that generates high quality, continuously relevant and cutting-edge products and services.







Artery Studios specializes in visual healthcare communications solutions. Through animation, illustration, and 3D renders we help early-stage and established medical device and biotech companies convey their complex messages with clarity. Our work helps our clients secure investment capital, attract distribution partners, train sales reps, educate physicians and patients, create memorable tradeshow displays, and enhance overall marketing communications. Showcase your medical technology in a way that's impossible to ignore. Contact Artery Studios today.



Altasciences Clinical Research encompasses Algorithme Pharma in Montreal, Vince & Associates Clinical Research in Overland Park, as well as Algorithme Pharma USA in Fargo, thereby making it one of the largest early phase clinical CROs in North America. With over 25 years of industry experience, Altasciences provides early phase clinical development services to an international customer base of biopharmaceutical and generic companies. Altasciences' full-service solutions offering in this critical stage of drug development includes medical writing, biostatistics, data management and bioanalysis.



Miller Thomson LLP is a full-service business law firm with 12 offices across Canada and an international reach through a network of associated firms. Our combined expertise in Emerging Businesses & Venture Capital, Health Industry and Intellectual Property put us in a unique position to help your health industry business succeed. We understand the unique challenges faced by emerging businesses and our MTech® Program has helped hundreds of early-stage companies achieve their objectives and grow. We work closely with startups and emerging businesses, from initial structuring and formation to equity financings to exits. For more information: www.millerthomson.com/emergingbusinsess.



The MedTech Conference powered by AdvaMed is the leading gathering in North America of industry leaders, business development professionals, investors, policy-makers, members of the media, legal experts, consultants, distributors, and other important stakeholders. More than 2,500 attendees will network, conduct business, gain access to capital and share insights in Philadelphia from September 24-26, 2018. The conference features MedTech Connect, the premier partnering tool attendees can use to schedule one-on-one meetings and create personalized schedules; robust programming and networking opportunities developed for business development professionals, investors and small company executives; and the MedTech Innovator program to showcase the top emerging medtech and digital health companies. Visit www.themedtechconference.com, follow @MedTechCon on Twitter, or join The MedTech Conference LinkedIn group to learn more.



BIOTECanada is the national industry association with over 200 members located nation wide, reflecting the diverse nature of Canada's health, industrial and agricultural biotechnology sectors. In addition to providing significant health benefits for Canadians, the biotechnology industry has quickly become an essential part of the transformation of many traditional cornerstones of the Canadian economy including manufacturing, automotive, energy, aerospace and forestry industries.



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Avertus provides an end-to-end EEG-based neurological platform for researchers and neuroscience application developers to acquire and analyze high-quality, hi-resolution EEG real-time. Avertus manufactures a 10-channel, dry, wireless, mobile EEG headset that is easy to use, and provides software integration to process, capture, visualize, and analyze EEG signal. Avertus products are being used in researches and studies on mental health issues, epilepsy, neuro-marketing, BCI controls and other related fields.







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Johnson Johnson Innovation
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BOSTON, MA SEPTEMBER 5, 2018







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TRACK 1: THERAPEUTICS INVESTOR PANELS





Track 1	Moderator & Panelists
8:00 - 8:50 AM ANGEL INVESTORS Explaining the Process of Engagement	 Stephen Goodman, Founding Member, Mid Atlantic Bio Angels Garry Chan, Member, Investment Review Committee, Maple Leaf Angels Jennifer Renda, Angel Investor, York Angel Investors Ozan Isinak, President, Central Canada, Keiretsu Forum
9:00 - 9:50 AM BIG PHARMA Pipeline Strategy for Preclinical and Early Clinical Assets	 Arpita Maiti, Director, External R&D Innovation, Inflammation & Immunology, Pfizer M Joyce Chan, Director, Business Development, Amgen Parth Chakrabarti, Senior Director, Transactions, Johnson & Johnson Innovation Yvonne Kobayashi, Sr Director, Emerging Technology & Innovation, Eli Lilly & Co
10:00 - 10:50 AM VENTURE PHILANTHROPY Funding Innovation to Improve Patient Care	 Kathryn Wortsman, Fund Manager, MaRS Catalyst Fund M Bill Werkmeister, Partner, ICIF Fund – National Foundation for Cancer Research Chris De Souza, Director, Broadview Ventures Michael Batten, Director, JDRF T1D Fund Kenneth LaMontagne, Vice President of Research, The Leukemia & Lymphoma Society
11:00 - 11:50 AM CORPORATE VENTURE CAPITAL The Corporate Landscape Morphed & New Opportunities Abound	 Salim Teja, President, MaRS Ventures M Jens Eckstein, President, SR One Marian Nakada, Vice President of Venture Investing, Johnson & Johnson Innovation – JJDC Rich Osborn, Managing Partner, TELUS Ventures Tom Gibbs, Director, Debiopharm
1:00 - 1:50 PM EARLY STAGE THERAPEUTICS INVESTORS Investing Early in Novel Therapeutics	 Kuldeep Neote, Senior Director, New Ventures/Scout, Johnson & Johnson Innovation Jacki Jenuth, Partner, Lumira Capital Jamie Stiff, Partner, Genesys Capital Sara Secall, Investment Director & Partner, Inveready Asset Management Shermaine Tilley, Managing Partner, CTI Life Sciences Fund
2:00 - 2:50 PM FAMILY OFFICES How Do Family Offices View Seed & Series A Rounds?	 Catherine Love, Director, Capital Services, MaRS Discovery District Chuck Stetson, CEO, Stetson Family Office Sherry Grisewood, Chief Investment Officer, Foxhill Asset Management David Ramos, CFO, AGP Holdings Oded Levi, President, Epstein Enterprises
3:00 - 3:50 PM ORPHAN & RARE DISEASE INVESTMENT Small Patient Populations with Large Unmet Needs	 Inès Holzbaur, Founder & Managing Partner, AmorChem Financial Jason Ruth, Associate, 5am Ventures John Andrews, President, Ketogen Laurent Tillement, Scientific Advisor, Servier
4:00 - 4:50 PM INCUBATORS & ACCELERATORS Studios, Incubators & Accelerators with Innovation Models	 Raphael Hofstein, President & CEO, MaRS Innovation Allan Miranda, Head, JLABS Canada, Johnson & Johnson Innovation David O'Neill, President (Acting), FACIT Frédéric Lemaître-Auger, Senior Director, Investments, Accel-Rx Health Sciences Accelerator Linda Maxwell, Director, Biomedical Zone

8:00 - 8:50 AM **ANGEL INVESTORS**

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ullet Stephen Goodman, Founding Member, Mid Atlantic Bio Angels $\langle \mathbf{M}
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Stephen M. Goodman is a co-founder of Mid Atlantic Bio Angels (www.bioangels.net), an angel investor group, and 1st Pitch Life Science (www.1stpitchlifescience.com), a public forum for pitches from pre-investment stage companies, in each case for companies in the life sciences. He has mentored numerous life science and technology start-ups through The Eugene Lang Entrepreneurship Center at Columbia Business School, the Columbia-Coulter Translational Research Partnership and the E-Lab for Life Science Entrepreneurs sponsored by the New York City Economic Development Corporation. Mr. Goodman is also a partner and co-head of the Mergers and Acquisitions Practice at Pryor Cashman LLP in New York City. His clients include drug development and diagnostic companies, medical device companies, clinical trial management companies and companies in other technology businesses. He is the chair of the Biotechnology Law Committee of the American Bar Association's Science and Technology Law Section.



• Garry Chan, Member, Investment Review Committee, Maple Leaf Angels

Garry is a tech entrepreneur and investor. He was VP Products at VersaPay, a Toronto-based financial technology startup, providing payment processing and cloud-based accounts receivable software solutions. Prior to that he founded a SMB tech startup and was a founding Managing Partner at Procase Consulting Inc., building the IT professional services company from 3 employees to 80+ in Canada, United States and China. He graduated from University of Calgary (BSc), Rotman School of Management at University of Toronto (MBA), and Carnegie Mellon University (MSc).



• Jennifer Renda, Angel Investor, York Angel Investors

Jennifer is a serial entrepreneur with extensive knowledge of the Technology and Consumer Electronics industries, where she has more than 15 years of experience. Following a successful exit in 2012, she founded her most recent company, which collaborates with OEMs to execute after-sales functions within North America. Jennifer has grown her investment portfolio to include MedTech and early-stage Life Sciences opportunities, where she aims to maintain an active investor role. She is a member of the York Angel Investors network which provides a supportive linkage between investors and entrepreneurs seeking early- and mid-stage capital. Jennifer is a graduate of the University of Toronto and holds an MBA from the Schulich School of Business with a focus on Entrepreneurial Studies, Finance and Strategy.





Mr. Isinak is a serial entrepreneur, investor and alternative investment expert with over 25 years of international experience within the angel investment, venture capital and private equity sectors. Ozan worked in Silicon Valley during the first dotcom boom throughout the 1990's where he helped secure strategic investor and digital business initiatives of fortune 1000 companies in San Francisco, Los Angeles, Seattle, New York, Toronto, Hamburg, Stockholm, London and Istanbul. Ozan later acted as General Partner in various angel investment and private equity practices. He is currently the President of Keiretsu Forum's Canada region, the world's largest angel investment network operating on three continents. The global network specializes in syndication of deals and invested over \$73 million USD into 168 early stage companies in 2016 alone. Mr. Isinak is also the co-founder of Headwayz, an international platform for angel backed companies looking to grow through mergers, acquisitions and joint ventures. The platform currently attracts startup deal flow originating from 25 countries from North America, Asia, Europe and the Middle East. Ozan received his MBA in Finance from the University of San Francisco – McLaren School of Business in 1998 and holds a double major in Economics & Political Science from the University of Western Ontario (1994). He speaks English, Turkish and French.

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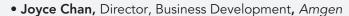




ullet Arpita Maiti, Director, External R&D Innovation, Inflammation & Immunology, Pfizer $\langle {f M}
angle$



As Senior Director, External Science & Innovation (ES&I), Arpita is a member of the external opportunities (discovery to Proof of Concept) search and evaluation team for Inflammation & Immunology, at Pfizer. She also leads strategy and partnering efforts in the microbiome for Pfizer. ES&I is an externally-focused scientific team of PhDs / MDs, embedded within Pfizer research groups, that identifies late-breaking science forming the basis of innovative therapies, and drives related collaborations that deliver value to Pfizer, its partners, and patients. Deals for which Arpita was responsible include Evotec, Biorap and an investment in AnTolRx. Prior to Pfizer, she was Associate Director of R&D Alliance Design & Management at Vertex Pharmaceuticals. Arpita got her start in biotech at Angiotech Pharmaceuticals, heading the Cell Biology & Drug Screening group. She trained as an immunologist and has a PhD and MSc in Immunology from UBC and a BSc from Trinity College, UofT. In addition to presenting at pharma innovation and microbiome conferences, she co-organized the 12th World Congress on Inflammation held in 2015, and has served on the board of the Inflammation Research Association in numerous positions, including as its President (2012-14).





Dr. Joyce Chan is currently a Director of Business Development at Amgen Inc and leads global in-licensing efforts for Amgen's Cardiovascular and Metabolism portfolio. Previously, Dr. Chan held various scientific research positions within the Cardiometabolic therapeutics group, engaged in both large and small molecule drug discovery for diabetes, dyslipidemia and heart failure. Of her most notable contributions, Joyce was the lead author on the first proof-of-concept publication supporting an anti-PCSK9 pharmacological approach for LDL-C lowering. In addition, she is an inventor of Repatha® (evolocumab), the first anti-PCSK9 antibody indicated to reduce the risk of myocardial infarction, stroke and coronary revascularization, and for further LDL-C reduction in heterozygous and homozygous familial hypercholesterolemia. Prior to her 14 years at Amgen, Joyce held various research roles in the department of Cardiovascular Research at Berlex Biosciences (an affiliate of Schering AG) where she engaged in early drug discovery efforts for hypertension and heart failure. Joyce received her BSc in Biochemistry from the University of Waterloo (Canada) and her PhD in Biochemistry from the University of Notre Dame. Personal interests include scuba diving, bass fishing, hiking and enjoying nature and music. She is also an active volunteer and organizer at the San Francisco/Marin Food Bank.

• Parth Chakrabarti, Senior Director, Transactions, Johnson & Johnson Innovation



Mr Parth is Senior Director-Transactions at JNJ and joined here in April, 2014. In this role, He lead transaction teams for business deals for any of JNJ's three healthcare sectors. He is accountable for getting internal approval for investments from senior leaderships all the way up to CEO and BoD to take a business deal to conclusion. He lead the structuring of the deal and a cross-functional team that would undertake technical, legal and financial diligence of external opportunity. Parth also personally lead deal negotiations from start to finish. Prior to joining JNJ, the first half of Parth's ~20 yr career was spent as a bench scientist, primarily at Amgen (Medicinal Chemistry). For last 10 years, He has undertaken various investment and business development roles and have worked as a Venture Capitalist, in M&A and as a business strategy leader helping build a new business from scratch. Mr Parth love to imagine new business models and constructs to approach seemingly untenable business problems in new ways – be it for the end customer or a 3rd party negotiator across the table. Creativity in business and science fascinates and motivates him.

• Yvonne Kobayashi, Sr Director, Emerging Technology & Innovation, Eli Lilly & Co



Yvonne directly engages with innovation ecosystems, focusing on early discovery to nurture emerging therapeutics. To enrich and provide opportunities for the Lilly pipeline, she works with strategic limited partner Venture Capital Firms, connects with incubators, and scouts new opportunities, recommending and vetting these opportunities for investment, in-licensing, direct equity investment, or collaborations. As a senior scientist, she contributed to Lilly portfolio projects across multiple disease areas, and worked with Regulatory and Clinical teams. In New York, she was Director of Muscle Biology and in vivo Pharmacology at ARMGO Pharma, Inc., serving as liaison with Servier, and principal investigator at New York Medical College and the Audubon Business and Technology Center at Columbia University. Her Iowa Muscular Dystrophy Center research led to pharma collaborations, a seminal Nature paper, and a Duchenne Muscular Dystrophy clinical trial. Yvonne investigated muscular dystrophy cardiomyopathies as a postdoctoral fellow and received her Ph.D. in Biochemistry at the Krannert Institute of Cardiology. Before her Ph.D., Yvonne studied genetics of tyrosinase-negative oculocutaneous albinism, sequenced the co-stimulatory agonist 4-1bb; led a Protein Expression Core, and sequenced baculoviral transposable elements for the PiggyBac protein expression system, and studied gnotobiology, the beginnings of the microbiome in health and disease.



10:00 - 10:50 AM **VENTURE PHILANTHROPY**

TRACK 1 PANELISTS

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ullet Kathryn Wortsman, Fund Manager, MaRS Catalyst Fund $\langle {f M} angle$





Kathryn Wortsman joined the team at the MaRS Centre for Impact Investing in 2015 in the role of Fund Manager for the MaRS Catalyst Fund, an early stage Canadian focused impact venture fund focused on highly scalable impact business models in the sectors of health, clean energy and education. Kathryn started her career in investment banking at RBC Dominion Securities and then went on to spent most of her 20 year career investing and managing venture capital and private equity in small to medium sized businesses both in New York and Toronto. Kathryn spent time in Toronto at CIBC Capital Partners, BMO Capital Corporation and Lynx Equity, a Toronto based succession fund. In New York, Kathryn actively invested and managed a portfolio of early stage media technology companies with Constellation Ventures, a Bear Stearns sponsored venture capital fund. Kathryn also actively invested and managed strategic insurance technology investments for MetLife and then subsequently joined the MetLife corporate development team to create new products and services for the largest life insurer in the US. Her passion in social finance was born 10 years ago when she joined Social Venture Partners NYC and then subsequently founded Social Venture Partners Toronto.

• Bill Werkmeister, Partner, ICIF Fund – National Foundation for Cancer Research



Bill is a Founding Partner of the International Cancer Impact Fund, and in charge of the fund operations, organization, and capital raising efforts. He is a serial social venture capitalist and social entrepreneur. In addition to ICIF, Bill manages a private-holding company of social ventures which he founded in cleantech, media, and healthcare, and runs private equity for the ARCHNOVA family office. Bill started his career as an investment banker at Salomon Smith Barney and Citigroup Global Markets, where he worked in corporate investment banking and structured finance. While at Salomon and CITI, Bill worked on over 14 structured transactions totaling \$7.0 billion for Fortune 500 clients, as well as several marquee M&A transactions. Bill was then recruited by Newtek (NASDAQ: NEWT), one of the first publicly-traded venture funds, where he was Vice-President of Fund Capital Raising and Head of Securitization, Trading, and the Treasury at its SBA-lender, one of the largest non-bank SBA lenders in the country. Following Newtek, Bill became interested in social venture capital and entrepreneurship, and at the age of 26, co-founded Aegis Capital Group's series of state-subsidized venture funds, which focused on investing in high-technology life science, TMT, and consumer startups in Texas and New York.

• Chris De Souza, Director, Broadview Ventures



Chris de Souza, PhD, MBA, is a Director at Broadview Ventures. He brings to this role over 20 years experience in cardiovascular and metabolic related biopharmaceutical R&D, corporate strategy and business development. Christopher started his pharmaceutical career at Novartis as a senior scientist in the Metabolic and Cardiovascular Diseases group and then as Director of Strategic Alliances with responsibilities for therapeutic area strategy, business development and alliance management. After Novartis, Christopher was Vice President of Business Development at SkyePharma US Inc., a drug delivery company, where he was responsible for out-licensing the company's clinical assets and drug delivery technologies. Christopher also founded a business development consulting practice with several clients including JSB-Partners, Diagnostics For All and Metaome. Christopher received a Masters in zoology from the University of Bombay, a PhD in physiology from Louisiana State University and an MBA from Rutgers University. He completed his post-doctoral training at The Upjohn Company and the Joslin Diabetes Center/Harvard Medical School. Christopher currently serves on the boards of Acesion, Allosteros, Cardero Therapeutics, Gila Therapeutics, Melitus and VentriNova. Outside of Broadview Ventures, Christopher serves on the board of MassBio and on the grant review committees of the British Heart Foundation and NIH/NHLBI.

Michael Batten, Director, JDRF T1D Fund



Michael Batten, M.D., M.B.A., is a director for JDRF T1D Fund where he facilitates venture creation and syndicated venture investments focused on translating innovative Type 1 Diabetes research into lifesaving therapies for T1D patients. Previously, Dr. Batten invested in healthcare companies as a portfolio manager at Merrill Lynch and a member of the investment team of the Caxton Health Holdings. Prior to his investing roles, Michael was a member of Pfizer's Business Development group where he led multiple transactions and was instrumental in the creation of Pfizer Venture Investments, the strategic venture capital arm of Pfizer. Dr. Batten received his B.S. in Mechanical Engineering from N.C. State University, M.D. from U.N.C. – Chapel Hill, trained in Ophthalmology at NYU, and M.B.A. from Wharton.

• Kenneth LaMontagne, Vice President of Research, The Leukemia & Lymphoma Society



Ken is an experienced leader with broad knowledge of the healthcare industry. Expertise in Oncology, Immuno-Oncology and Cell & Gene Therapies (CGT): includes research and development, clinical and commercial responsibilities. Ken has had roles including Oncology translational science, diagnostics, new products and business development and licensing (BD&L). Ken received his Ph.D. from SUNY at Stony Brook, while his PhD dissertation was done at Cold Spring Harbor Laboratory in New York. Ken was a post-doctoral fellow (former Career Development Award recipient from the Leukemia Society of America) in the lab of the late Dr. Judah Folkman, Harvard Medical School. Upon completion of his training, Ken ventured into the Pharmaceutical sector with increasing roles at both Johnson & Johnson and Novartis. Ken recently completed an MBA from the Executive program at Rutgers Business School. Ken is now Head of the Therapy Acceleration Program (TAP) at the Leukemia & Lymphoma Society.



11:00 - 11:50 AM CORPORATE VENTURE CAPITAL

TRACK 1 PANELISTS

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• Salim Teja, President, MaRS Ventures (M)

Salim Teja is the President, Venture Services for MaRS, where he leads the overall strategic direction of MaRS' venture services areas: Energy & Environment (Cleantech), Finance & Commerce (FinTech), Health and Work & Learning. He is an experienced entrepreneur and active early-stage technology investor, with deep industry expertise in software and digital media. Salim joined MaRS in May 2013, providing strategic direction and leadership for MaRS' ICT venture services group, leading corporate and venture capital engagement, and overseeing MaRS' expanding international collaborations in the ICT sector. In this role, he has also provided direction to MaRS' JOLT accelerator, overseen entrepreneurship initiatives with academic partners in the ICT arena, and has been responsible for the MaRS Commons, an 8,500-square-foot co-working space for entrepreneurs in the ICT sector.





Jens Eckstein is president of SR One, the corporate venture capital arm of GlaxoSmithKline. He joined SR One from TVM Capital where he was last a venture partner, entrepreneur-in-residence and appointed CEO and president of SelectX Pharmaceuticals. Prior to that, he was a general partner in TVM's Boston life sciences practice where he focused on earlier-stage investments. Jens was the founder of Akikoa Pharmaceuticals, a biotechnology start-up company focusing on hearing loss, and North Haven Systems, a life science IT company. Prior to joining TVM Capital, he led drug discovery programs at Enanta Pharmaceuticals, Inc. and Mitotix, Inc. Jens is currently chairman of the board of directors of Thrasos Therapeutics, and a director at Palleon Therapeutics, Decibel Therapeutics, ZappRx, Gladius Pharmaceuticals and BioHealth Innovation (BHI). He was previously a member of the board of directors for Alios Biosciences, CoNCERT Pharmaceuticals, Enanta Pharmaceuticals, SelectX Pharmaceuticals, Rapid Micro Biosystems, Anchor Therapeutics, and an advisor and board observer to Sirtris Pharmaceuticals. He is the author of multiple scientific publications and holds several issued and pending patents. As a Kauffman Fellow and angel investor Jens enjoys mentoring young entrepreneurs.



• Marian Nakada, Vice President of Venture Investing, Johnson & Johnson Innovation – JJDC

Marian is Vice President, Venture Investments at Johnson & Johnson Innovation – JJDC Inc. and is based in Boston. She focuses on pharmaceutical investments in East Coast companies that are in areas of strategic interest to Johnson & Johnson. Marian previously held roles at Centocor R&D, Janssen R&D, and Janssen Business Development. She has a BA in Biology from Harvard College and a PhD in Pharmacology from the University of Pennsylvania. Marian was the JJDC investor for CoStim Pharmaceuticals, Rodin Therapeutics, and Padlock Therapeutics and currently sits on the Board of Navitor Pharmaceuticals and PhaseBio Pharmaceuticals.

• Rich Osborn, Managing Partner, TELUS Ventures



Rich is the Managing Partner of TELUS Ventures and leads a team across Canada to source, invest and optimize the performance of investments of strategic importance to TELUS. Rich's board responsibilities include Fortius Foundation, Otono, RightHealth, ScaleUp Ventures, Visioncritical and Zenedge. In 2017, Rich was named one of the Top 100 Corporate VC's in the world by Global Corporate Venturing Magazine. Before joining TELUS Ventures in 2016, Richard was the founder and Managing Partner of RecapHealth Ventures, a leading Canadian-based investor in North American health care companies. He has been in the VC and Private Equity business for 20 years. He began his career as an entrepreneur building a CRM company called Maximizer into a \$400M public company and has stepped back into operating roles a few times since. Richard is a strong believer in using financial tools to effect positive social change. He is the founder of one of Canada's first social impact funds, BC Social Venture Partners. Richard also acts as an advisor to a number of Canadian venture funds. He is also a Creative Destruction Lab Associate and a Board Member of Life Sciences BC. He is based in Vancouver.

• Tom Gibbs, Director, Debiopharm



Tom Gibbs (b. 1963) is Director at Debiopharm Innovation Fund, Switzerland where he is responsible for new investments in smart data companies in the healthcare space. He is currently a Director on the boards of Immunexpress, Diagnoplex and BC Platforms and was previously a Director on the Boards of GenePOC and Biocartis. He has more than 25 years' experience in the commercialization of life science technologies, split equally between the pharmaceutical industry and scientific tool developers. Senior management experience in both start-ups and established companies in Europe and the USA (including Molecular Devices Corp, Covalys, Med Discovery, Debiopharm), with responsibilities including quality assurance, operations, late-stage product development and marketing, and business development. Dr. Gibbs holds a Ph.D. in molecular microbiology from the University of Warwick.

1:00 - 1:50 PM **EARLY STAGE THERAPEUTICS INVESTORS**

TRACK 1 PANELISTS

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Kuldeep Neote, Ph.D., is Senior Director at J&J Innovation Center-Boston, and is responsible for New Venture and Scouting opportunities in the areas of Oncology and Immunology in the East Coast. Dr. Neote is trained as a Molecule Biologist with an extensive background in drug discovery. He has been focused in the area of Immunology, Inflammation and Oncology and has a passion for implementing cutting edge scientific discoveries into practical drug discovery programs. Throughout his career, he has looked at creative scientific and business development collaborative and partnering opportunities that have resulted in tangible clinical translation of new scientific discoveries working in conjunction with academic and biotech companies. Formerly, Dr. Neote was Research Advisor/Director in Global External R&D at Eli Lilly in Indianapolis, IN. Prior to Eli Lilly, he was a Discovery Scientist in Pfizer Inc. in Groton, CT. Dr. Neote initiated the Chemokine Receptor Drug Discovery platform that lead to several clinical candidates, and also discovered novel chemokines. Earlier in his career, Dr. Neote cloned one of the first chemokine receptors during his post-doctoral studies in Genentech. Dr. Neote earned her BSc. in Microbial and Cellular Biology at the University of Calgary, Calgary, Canada, and a Ph.D. in Human and Molecule Genetics at the University of Toronto, Toronto, Canada, where he was a major contributor in the understanding of the molecular basis of lysosomal storage diseases, in particular Tay Sachs and Sandhoff's disease.



• Jacki Jenuth, Partner, Lumira Capital

With over 20 years of life science, IT and business development executive-level experience, Jacki is a key member of the senior management team of Lumira with responsibilities that include financial analysis, industry intelligence, proactive sourcing of deals, structuring deal terms and fund raising initiatives in North America. Jacki has a strong reputation for providing the focus, clarity and cohesion required to drive projects from efficient inception to effective completion. In addition to her investment activities, Jacki also directs all aspects of Lumira Capital's information technology initiatives having developed a world class venture capital analytics platform. Jacki has published several scientific articles and two book chapters, and is the recipient of three major academic research awards.



• Jamie Stiff, Partner, Genesys Capital

Mr. Stiff joined Genesys Capital in 2002 and became partner at the firm in 2007 and Managing Director in 2016. During his tenure with Genesys, he has been responsible for investments in nine early stage portfolio companies that cross a multitude of clinical disciplines and technology areas. Past board affiliations include Allostera Pharma Inc., glcare Pharma Inc., Interface Biologics, Inc., Matregen Corp, Naurex Inc. (acquired by Allergan NYSE:AGN), NeurAxon Inc., StemPath Inc., Therapeutic Monitoring Systems Inc. and Zelos Therapeutics Inc. Prior to joining Genesys, Mr. Stiff worked at the Samuel Lunenfeld Research Institute at Mount Sinai Hospital in the genetic diagnostics arena. This experience, combined with an academic background in biology, has provided significant technical knowledge of many areas of life sciences. Mr. Stiff completed a Bachelor of Science (Honours) from Queen's University and an MBA from the Rotman School of Management.



• Sara Secall, Investment Director & Partner, Inveready Asset Management

Sara is responsible for building the Biotech Portfolio. She led the negotiation of ZIP Solutions license to a world top-3 bioprocessing company based in Germany which led to ZIP Solutions' sale to Bionaturis. She sits at the board of Agrasys, Avizorex, BDI, Innoup Pharma, Leukos, Oncostellae, VLP and is a Board Observer at Edesa Biotech. She worked for Chevron Technology Ventures, the corporate Venture Capital group based in California with USD 210 MM under management. As Director of Spin Outs for the University of Barcelona, she was involved in starting and financing over 25 technology start ups and she negotiated numerous technology licenses. She has worked extensively in the USA, Latin America and Europe. Sara holds a BS in Chemistry, MSc from Indiana University and an MBA from the London Business School.



• Shermaine Tilley, Managing Partner, CTI Life Sciences Fund

Shermaine Tilley is a Managing Partner at CTI Life Sciences Fund, a Montreal-based venture capital fund investing across Canada as well as in the U.S..CTI LSF currently has \$245 M under management, comprised of 2014 vintage Fund II that is open for investment as well as a 2006 vintage Fund I. Since joining CTI LSF at its inception in 2006, Shermaine has played a critical role in each of the investments made by the Fund, but particularly by leading investments in Medicago – acquired by Mitsubishi Tanabe for \$357 M in 2013 – as well as those in CellAegis Devices, Immunovaccine (TSX: IMV), Phemi and Zymeworks (NYSE:ZYME and TSX:ZYME). She was also a board observer in Enobia that was acquired by Alexion in 2012 in the largest takeout of a private development-stage biotech for \$1.1B, assuming all milestones are received. Prior to joining CTI LSF in 2006, Dr. Tilley was Senior VP at Drug Royalty Corporation, the world's first private equity firm doing royalty transactions in the biotech/pharma space. At DRC (now DRI), Dr. Tilley played a leading role in closing 12 transactions totaling over \$200 M in investments. Before DRC, Dr. Tilley ran and managed a research laboratory, holding faculty positions at the NYU School of Medicine and Public Health Research Institute, NY, and on the PHRI Board of Directors. Concomitantly with her tenure at NYU School of Medicine and PHRI, she consulted for the NIH Small Business Innovation Research (SBIR) program in immunology and infectious disease for 10 years. Dr. Tilley holds a Ph.D. in biochemistry from the Johns Hopkins University School of Medicine, an MBA from the University of Toronto, and is a member of the CFA Society of Toronto.

2:00 -2:50 PM FAMILY OFFICES

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Catherine Love is Director of Capital Services for MaRS Discovery District, where she focuses on helping companies raise Series A to later rounds of financing, alongside developing and expanding MaRS' relationships with Canadian and international investors. Catherine has more than 15 years of experience focused on Health Technology investing including Senior Investor Relations roles with Medicago and MDS Inc., Director of Life Sciences Venture Capital for BDC Venture Capital, and Pharmaceutical & Biotechnology Equity Research Analyst with Research Capital. She also has significant experience building not-for-profit life science industry organizations and currently serves on the Leadership Team of CELS San Francisco. Catherine holds a B.Sc. in Biochemistry from McGill University, an M.Sc. in Organic Chemistry from the University of Toronto and the CFA Charter designation.

• Chuck Stetson, CEO, Stetson Family Office



Chuck's grandfather, Eugene W. Stetson, started the Stetson Family Office shortly after he personally led the buyout of The Coca-Cola Company through a public offering in August 1919 by the Guaranty Trust Company of New York, where he subsequently served as Chairman. At his death, Eugene was Coca-Cola's longest serving member of the Board and member of the Executive Committee. Chuck, the third generation running the family office, is an entrepreneur, venture capitalist, and philanthropist. The Stetson Family Office started Healthcare Impact Foundation, a 501-c-3 organization, in 2017 to bring capital and management expertise to life science companies at all stages and to build and maintain an efficient life science eco-system composed of R&D facilities, incubation facilities, venture capital investors, family office investors, and networks of experts in science, management, industry, reimbursement and public policy. Stetson Family Office is setting up a Global Family Office BioForum with family offices around the globe working closely with their local healthcare innovation. Family Offices are responding with excitement. Insead School of Business of Singapore at their 3rd Asian Family Office Day in 2015 had Chuck as their featured luncheon speaker. The Association for Corporate Growth recently asked Chuck to lead their global Family Office Council initiative which involves bringing together family offices from around the globe that are interested in small to medium size buyouts and growth equity.

• David Ramos, CFO, AGP Holdings



David is a Public Accountant by Instituto Tecnológico Autónomo de México (ITAM), has a diploma as a Corporate Advisor awarded by the same Institution and obtained the degree of Master in Tax Law from Universidad Panamericana. He is a member of the International Fiscal Association (IFA) –Chapter Mexico-; obtained a certification as C.P.A. specialized in Tax matters by Instituto Mexicano de Contadores Públicos (IMPC); and has served as representative of the Chair of the Finance and Taxes Committee in the National Chamber of the Transformation Industry (CANACINTRA – Cámara Nacional de la Industria de Transformación) in the State of Puebla, Mexico. For over 15 years as an advisor for Mexican and International taxation, David has provided timely, effective and efficient tax solutions. He has collaborated in the implementation of corporate restructurings; financial planning; M&A; Tax Due Diligence for sale or acquisition of target companies; in advising HNWI for successful succession structures; and, in general, is experienced in providing solutions that allow an efficient tax burden in benefit of individuals, companies and their shareholders. He currently serves as Chief Financial Officer (CFO) in a Mexican Family Office, being responsible for planning and managing the Family's corporate structures and international investment structures by following their strategic plan and vision, long-term investment policies, as well as for assuring compliance for investment commitments or credits that investment vehicles may have acquired.

• Sherry Grisewood, Chief Investment Officer, Foxhill Asset Management



Sherry has over 30 years' experience as a Wall Street professional in investment banking, advisory and research capacities across a wide variety of equity investment and corporate-directed advisory activities, primarily for early stage life science, med-device and related technology companies. She has participated in over 80 transactions involving initial public offerings, secondaries, private placements and M&A. Through her extensive corporate and academic interactions, Sherry has developed particular focus in therapeutic areas where there is an intersection of technologies such as in regenerative medicine, nucleic acid-based technologies, immunotherapy and therapeutic medical devices that are being developed by US and ex-US life science companies. Sherry has been active at the Board level for several early stage life science and medical device companies over the last 20 years, and currently chairs the Audit Committee and is a member of the Compensation Committee for Tapimmune, Inc., a NASDAQ-listed cancer immunotherapy company and is a member of the Board for Mobitech Regenerative Medicine, Inc., an early stage orthopedics device company. She holds a Bachelor of Science degree with Highest Honors from Ramapo College of New Jersey and holds the Chartered Financial Analyst designation.

• Oded Levi, President, Epstein Enterprises



Oded is the President of Epstein Enterprises Inc., a single family office based in Toronto. EEI is a multi-faceted investment company with direct and indirect investments in private and public corporations as well as commercial and residential real estate. EEI's technology investments span pre-revenue through growth stage. EEI looks to support companies as they develop, grow and mature. In the past, Oded has played executive management and CFO roles at a number of EEI's operating subsidiaries and continues to work closely with leaders of those enterprises. Prior to coming to EEI in 2006, Oded worked at Arthur Andersen, Deloitte and a boutique investment research firm. Oded is a CPA, CA and has a BBA in Accounting and MBA in Finance from the Schulich School of Business at York University. He has served on the boards of public, private and not for profit organizations.

3:00 - 3:50 PM <u>Orphan & Rare Diseas</u>e investment





Inès is a Founder and Managing Partner at AmorChem, an early-stage venture capital fund focusing on the commercialization of academic research. She has overseen investment and exit activities for this fund, including the sale of a CFTR asset to Vertex Pharmaceuticals inc. and the negotiation and management of a collaboration with Roche around an asset in myotonic dystrophy. As part of her work at AmorChem, she chairs the board of NuChem Therapeutics inc, a medicinal chemistry service company launched by AmorChem. She is also a director of Réseau Capital and the Centre québécois d'innovation en biotechnologie, as well as a member of different committees of Montreal InVivo. Inès started her career with GeneChem Management in the late 90s and advanced in the group through its three successive funds, GeneChem Therapeutics Venture Fund, GeneChem Technologies Venture Fund and AgeChem. She was responsible for early to late-stage investments in the US, Canada and the EU. Prior to this, she obtained a PhD in chemistry from Cambridge University.

• Jason Ruth, Associate, 5am Ventures



Jason Ruth, Ph.D. is an investment professional at 5AM Ventures, where he is an observer on the board of directors for several portfolio companies developing drugs for rare diseases. He was previously a Postdoctoral Fellow at the Broad Institute of MIT and Harvard, received his Ph.D. in Bioengineering from the University of Pennsylvania as an HHMI-Interfaces Fellow, and received a B.S. in Biomedical Engineering from the University of California in Irvine. Outside of his work with 5AM, Dr. Ruth serves as Chief Scientific Officer and as a Scientific Advisory Board member for the rare disease research and patient advocacy organization, the Castleman Disease Collaborative Network.

• John Andrews, President, Ketogen



John S. Andrews, B.Sc., Ph.D. Dr. Andrews completed his education in the UK before undertaking a post-doctoral position at Emory University and then moving into industry where he held senior positions in several major pharmaceutical companies including Schering, Organon and Johnson and Johnson (Janssen) and was former President at Descartes Therapeutics. Dr Andrews has >30 years experience in industrial drug discovery and is a cofounder of both Ketogen and NeurAxon where he served as CEO and President. He has managed multiple projects many of which entered clinical trials or achieved registration in areas such as migraine, depression, anxiety, schizophrenia and pain. He has a continuous publication record including numerous patents. Dr Andrews sits on various advisory committees including the Industrial Advisory Committee of the Ontario Brain Institute.

• Laurent Tillement, Scientific Advisor, Servier



Laurent Tillement is Scientific Advisor at Servier Canada Inc., the Canadian affiliate of Servier Group, the leading French independent pharmaceutical company. Since 2014, Servier Group is governed by an international non-profit foundation for research. Each year, the Foundation Servier re-invests 25% of its turnover in R&D. Servier interests are in cardiovascular, type-2 diabetes, oncology, neurogenerative disorders, and immuno-inflammatory diseases. PharmD (Paris, France) and PhD in biochemistry and molecular biology (Georgetown University, Washington DC), Laurent Tillement has several years of experience in academia, biotech and pharmaceutical industry in France, USA and Canada. Laurent Tillement has been involved in the different processes of the drug development from exploratory to clinical research. In Canada, Laurent Tillement represents Servier Research Group, to establish close relationships with researchers in the academia and companies, to instigate discussions, to explore scientific opportunities, and to help to develop collaborations in case of a synergy.



4:00 - 4:50 PM INCUBATORS & ACCELERATORS

TRACK 1 PANELISTS

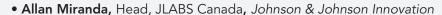
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• Raphael Hofstein, President & CEO, MaRS Innovation (M)

Dr. Hofstein joined MaRS Innovation in 2009 after past positions that include Scientific Director of Biotechnological Applications Ltd.; Manager R&D and Chief of Immunochemistry at the International Genetic Scientific Partnership; Scientific Director of the Israeli office of Ecogen Inc.; Vice President, Business Development for Ecogen in Langhorne, Pa.; and President and CEO of Hadasit, the commercialization company of Hadassah, the largest teaching hospital in Israel. Dr. Hofstein received his PhD and Master of Science degrees in Life Sciences and Chemistry from the Weizmann Institute of Science in Rehovot, Israel.





As Head of Johnson & Johnson Innovation, JLABS in Canada, Allan is responsible for external engagement, innovation sourcing, company onboarding, portfolio management, operational excellence, educational programming and P&L. He catalyzes and supports the translation of science and technology into valuable solutions for patients and consumers across the pharmaceutical, medical device, consumer and healthtech sectors. Allan joined the JLABS team from Janssen Canada, where he has spent the last 12 years in positions of increasing responsibility in business development, marketing and market access. His most recent role was Therapeutic Lead Immunology and Primary Care where he was responsible for market access strategy for a complex product portfolio exceeding \$1 billion. Allan started his career at PARTEQ Innovations, the technology transfer arm of Queen's University at Kingston where he was responsible for technology assessment and new company start-up. He then moved to Paladin Labs, where he successfully completed numerous in-licensing transactions for specialty pharmaceutical products for the Canadian market. Allan subsequently worked in business development for two early stage biotechnology companies in Canada leading their business development and partnering initiatives prior to joining Janssen. Allan received his Ph.D. in Neuropharmacology from Queen's University at Kingston, Ontario and his MBA from McGill University in Finance and Strategy.

• David O'Neill, President (Acting), FACIT



David O'Neill brings extensive experience in Pharma and biotech to his role as Acting President of FACIT. FACIT is the commercialization partner of the Ontario Institute for Cancer Research and an active seed stage investor. Dr. O'Neill has a wealth of networks and transaction experience through various business development roles at AstraZeneca, Ambit Biosciences (Daiichi Sankyo), Kinomescan (Discoverx/Eurofins), Fluorinov Pharma (Trillium Therapeutics). He also held operational roles including non-clinical safety, IND submission and Project Leader during clinical development of Quizartinib. He has provided interim executive management to FACIT spin outs Turnstone, Propellon and Novera Therapeutics. In addition to serving on the Board of Turnstone, he is also a Board Observer for Fusion Pharmaceuticals. Dr. O'Neill holds a PhD from Western University from the Faculty of Health Sciences with an emphasis on heat shock protein biology.

• Frédéric Lemaître-Auger, Senior Director, Investments, Accel-Rx Health Sciences Accelerator



Mr. Lemaître-Auger is currently head of investments at Accel-Rx Health Sciences Accelerator. He brings extensive health sciences venture capital expertise to this role through his prior involvement with Desjardins Venture Capital and CDP Capital – Technology Venture (Sofinov) where he was involved in both biopharmaceutical and medical device deals. At Sofinov, he was involved in investments such as NuVasive, Inhibitex, IntraLuminal Therapeutics, Acurian, and TransMedics. While at Desjardins, he showed significant leadership in the creation and management of a profitable early-stage health sciences investment portfolio that included, amongst others, BioAxone Therapeutics, Enobia Pharma, and Tranzyme. In recent years, Frédéric was involved in project-based investments, as well as developing licensing and spin-off opportunities at MSBi Valorisation (now Aligo Innovation). He has served on the board of directors of many health sciences company and has been involved on organizing committees of conferences such as MedTech North and Advamed.

• Linda Maxwell, Director, Biomedical Zone



Dr. Linda Maxwell is the Founding and Executive Director of the Biomedical Zone, a first-in-class, hospital-embedded business incubator for emerging health technology companies. It is an innovative strategic partnership between St. Michael's Hospital and Ryerson University. Under Dr. Maxwell's stewardship, the Biomedical Zone has gone from concept to creation to going concern, supporting Toronto's leading health technology businesses. Since its founding in 2015, the Biomedical Zone has supported over 160 innovators, facilitated fundraising for startup companies in excess of \$15 million dollars in private investment, supported companies through two commercial exits, and engaged in twenty-five hospital innovation projects. Dr. Maxwell's breadth of experience and scope of expertise is founded on over a decade and a half as an accomplished head and neck/facial plastic surgeon. Her academic medical career is distinguished by university appointments as a clinical instructor, medical school faculty member, and published scientific author. In addition to her professional endeavors, Dr. Maxwell is a member of the Institute of Corporate Directors and multiple boards, including MedicAlert Foundation Canada and CEE Centre for Young Black Professionals. She serves as a subject matter expert for Canadian Space Agency, Canadian Medical Association, Ontario Chief Innovation Strategist. In 2016, Dr. Maxwell was named one of Canada's Top 100 Most Powerful Women by the Women's Executive Network (WXN), an award recognizing talented leaders in the public, private, and non-profit sectors.



TRACK 2: DEVICE, DIAGNOSTIC & HCIT INVESTOR PANELS



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Track 2	Moderator & Panelists
8:00 - 8:50 AM PUBLIC PRIVATE PARTNERSHIPS Publically Funded Organizations Aiding Private Sector Innovation	 Gail Garland, President & CEO, Ontario Bioscience Innovation Organization Brenda Hogan, Senior Investment Manager, Ontario Capital Growth Corporation Claudio Rojas, Managing Director, Hurt Capital Garth Smith, Director, Industry Relations, Ontario Brain Institute Jon Jafari, Sr. Director Business Development, Centre for Drug Research & Development
9:00 - 9:50 AM MEDICAL DEVICE INVESTORS Investing in Novel Engineering	 Sam Ifergan, President & CEO, iGan Partners Gerry Brunk, Managing Director, Lumira Capital Katherine Parra Moreno, Vice President of Business Development, Epic Capital Management Marian Nakada, Vice President of Venture Investing, Johnson & Johnson Innovation – JJDC Zishan Haroon, Chairman & General Partner, Julz Co
10:00 - 10:50 AM BIG DATA & ALGORITHMS IN HEALTHCARE Al and Novel Technology Optimizing Digital Health Platforms & Infrastructure	 Ted Driscoll, Managing Director, DigitalDx Ventures Erhan Soyer-Osman, Investor, Two Sigma Ventures James Hardiman, Partner, Data Collective Nicola Urbani, Investment Director, CIC Capital Sally Daub, Founder - Managing Partner, Pool Global Partners
11:00 - 11:50 AM PAYER/PROVIDER VENTURE FUNDS Hospital Systems & Health Plans Invest in New Technology	 Eric Louie, Chief Medical Officer, Healthbox Global Partners Mel Barsky, Director of BD, Canadian Centre for Aging & Brain Health Innovation Patrick Clifford, Director, Research & Innovation, CreatelT Now @ Southlake Innovation Centre Jovan Matic, Director, Office of the Chief Health Innovation Strategist, Government of Ontario
1:00 - 1:50 PM DIAGNOSTICS INVESTORS New Generation of Technologies Enabling Personalized Medicine	 Drew Taylor, Lead Medical Researcher, Epic Capital Management M Amine Benmoussa, Principal, BDC Healthcare Fund Kelly Holman, Co-Founder & Managing Director, Genesys Capital Yiu-Lian Fong, Innovation Lead for Diagnostics, Johnson & Johnson Innovation Yvan Côté, General Manager of Dynacare Next & Orchid PRO-DNA, Dynacare
2:00 - 2:50 PM DIGITAL HEALTH INVESTORS Leveraging Software to Lower Costs and Improve the Quality of Care	 Ying Tam, Managing Director, Health Ventures, MaRS Discovery District Brenda Irwin, Member, Managing Partner & Co-Founder, Relentless Pursuit Partners Shayn Diamond, Principal, Whitecap Venture Partners Stuart Browne, CEO, Pycap
3:00 - 3:50 PM TALES FROM THE ROAD Successful Biotech & Medtech CEOs Share Their Story	 Francois-Thomas Michaud, CEO, Feldan Therapeutics Anton Neschadim, President & CEO, Immunobiochem Corporation Joe Muldoon, CEO, FAST BioMedical Joyce Lonergan, CEO & Co-Founder, Mellitus Randy AuCoin, President, Exact Imaging
4:00 - 4:50 PM GENOMICS INVESTORS Mapping Genomics for Breakthrough Technologies	 Ihor Boszko, Vice President, Business Development, Ontario Genomics Dion Madsen, Senior Managing Partner, Healthcare Fund, BDC Healthcare Fund Joby McKenzie, Senior Vice President, Business Development, LifeLabs Noel Jee, Investment Associate, Illumina Ventures Wei Tao, Member, Sand Hill Angels

8:00 -8:50 AM PUBLIC PRIVATE PARTNERSHIPS



• Gail Garland, President & CEO, Ontario Bioscience Innovation Organization





Gail Garland is the founder and CEO of OBIO[®], a not-for-profit, membership-based organization championing the development of an integrated health innovation economy for Ontario. Gail serves on the Dean's Advisory Council, Faculty of Science, at Ryerson University; the Biotechnology Advisory Committee at Humber College; the Canadian Life Sciences Advisory Counsel for Springboard Enterprises; and the Advisory Board for the Centre for Bioengineering and Biotechnology, University of Waterloo. Gail is the Industry Chair of the OBIO MPP Health Sciences Caucus and serves on the Conference Board of Canada's Council for Innovation Procurement in Healthcare. She has advocated for the future of the health science industry on national television (Business News Network) and has also written extensively on the topic, with numerous publications in both the national press (The Globe and Mail) and international industry publications (Biotechnology Focus). Before starting OBIO, Gail had more than twenty years of industry experience, including senior roles in banking, pharmaceuticals, biotech and in the medical devices sector. Gail holds a Chartered Director (CDir) designation in governance (McMaster), an MBA from the Rotman School of Management (University of Toronto), and a BSc. (Carleton University). Gail is a recipient of the Arbor Award for Exceptional Volunteer Service to the University of Toronto and in 2017 she was named one of Carleton University's seventy-five best graduates in celebration of the school's 75th anniversary.

• Brenda Hogan, Senior Investment Manager, Ontario Capital Growth Corporation



Brenda M. Hogan is the Senior Investment Manager with the Ontario Capital Growth Corporation (OCGC). OCGC, the venture capital agency of the government of Ontario, was created to promote and develop the venture capital sector in Ontario, so that more high-potential technology companies have access to the capital needed to grow and prosper. OCGC investment activities have resulted in over \$300 million invested in high potential technology companies. OCGC's venture capital investments have supported globally recognized, market leading companies such as Shopify and ecobee. Previously, Brenda was in corporate development, finance, and strategic investing with Bell Aliant, EY, the Business Development Bank of Canada, and a software start-up. Brenda is Co-Chair of Canadian Women in Private Equity (CWPE); serves on the Board of Governors of Dalhousie University and sits on its Finance, Audit, Investment, and Risk Committee; and serves with the Institutional Limited Partners Association (ILPA) as a member of the Research and Benchmarking Committee. Previously, she was on the Board of Women in Capital Markets, and Chaired the Governance Committee. Brenda holds an MBA in finance, is a graduate of the Rotman School of Business SME Board Effectiveness Program, and has received leadership training from the Ivey School of Business.

Claudio Rojas, Managing Director, Hurt Capital



Claudio Rojas is Managing Director at Hurt Capital Inc., a founder centric investment and venture capital platform. For almost a decade, Claudio has established a track record in identifying world-class founder centric companies, investing during periods of uncertainty, and successfully holding for the long term. He holds domain expertise in founder-oriented ownership structures and consumer-oriented technology – alongside an exceptionally long-term entrepreneurial mindset. Claudio is heavily engaged within the innovation ecosystem and has spoken at universities and conferences around the world. His research on founder centrism, recently featured by the University of Oxford and the European Corporate Governance Institute, bridges the gap between scholarly inquiry and real-world application to investment. Claudio's innovative work, published in the University of British Columbia Law Review, integrates legal and economic analysis, with particular emphasis on the impact of ownership structure and governance on economic efficiency. He is also a mentor and advisor to several high potential ventures. Claudio is a member of the European Corporate Governance Institute, holds a Juris Doctor from the University of Western Ontario, MBA from the Ivey Business School, and has achieved all three levels of the Chartered Financial Analyst (CFA) examinations.

• Garth Smith, Director, Industry Relations, Ontario Brain Institute



Garth Smith is the Director of Industry Relations at the Ontario Brain Institute where he is responsible for the development of collaborative partnerships with multinationals and Ontario-based SMEs to facilitate the commercialization of neurotechnologies in Ontario. He has over 10 years of experience in life science commercialization and has held various roles where he specialized in business and product development. Garth holds a PhD from the University of Cambridge in Neurophysiology.

• Jon Jafari, Sr. Director Business Development, Centre for Drug Research & Development



As Senior Director, Business Development, Mr. Jafari has been involved in many of CDRD's startups, including Kairos Therapeutics (which was sold to Zymeworks), Sitka Biopharma, and Zucara. In addition he is the Chief Business Officer and interim Chief Executive Officer for Sepset Biosciences. Prior to joining CDRD, he spent eight years in progressive business development and strategic marketing roles at QLT Inc. Prior to QLT, Mr. Jafari worked for Eli Lilly in the Business Development Market Assessment group and provided market evaluations and sales forecasts for licensing and M&A opportunities. Mr. Jafari also had research roles at Indiana University in molecular evolution and in tumor targeting at Genetic Therapy Inc., which was a gene therapy company that was acquired by Sandoz, now Novartis. Mr. Jafari received his BSc Biology and MBA from Indiana University and his MSc Biotechnology from Johns Hopkins University.



9:00 -9:50 AM MEDICAL DEVICE INVESTORS



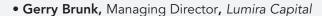
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• Sam Ifergan, President & CEO, iGan Partners

Sam Ifergan is the President and CEO of iGan Partners, a Toronto-based venture group focused on healthcare IT, medical imaging devices, B2B SaaS, and data-driven technologies. He has over 20 years of entrepreneurial, technology and venture capital experience. Prior to founding iGan Partners, he co-founded several companies including Visualsonics, Tri-Link Technologies and Brighter Minds. He was also a strategy consultant with Mercer Management Consulting (now Oliver Wyman) where he advised Fortune 500 companies on corporate strategy. Additionally, Sam has held general management roles at NCR, where he led the deployment of enterprise-grade information technology systems. Sam holds an MBA from the John Molson School of Business and a Bachelor of Electrical Engineering from McGill University.





Gerry is a Managing Director with Lumira Capital, a North American healthcare venture capital firm. He joined Lumira in 2002 to establish its Boston office. As a venture investor Gerry has invested in and served on the boards of directors of over twenty life science companies, including Pharmasset (acquired by Gilead Sciences), MAKO Surgical (acquired by Stryker), Corvia Medical, KAI Pharmaceuticals (acquired by Amgen), Endotronix, BAROnova, Targanta Therapeutics (acquired by The Medicines Company), Cardiac Dimensions and Celtaxsys. Before joining Lumira Capital Gerry was an entrepreneur who co-founded and served in a variety of management and board capacities at venture capital-funded start-ups in the pharmacy benefit management, senior living and technology transfer sectors. Earlier, as an Engagement Manager in the healthcare practice of The Boston Consulting Group he advised pharmaceutical and biotechnology firms on strategic issues involving portfolio management, R&D productivity, new product launches, reimbursement and acquisitions. Gerry began his career as a member of the investment banking group of Credit Suisse First Boston where his clients included public and private healthcare companies. Gerry received his M.B.A. from Stanford University Graduate School of Business and a B.A. from the University of Virginia, where he studied biology and economics.



• Katherine Parra Moreno, Vice President of Business Development, Epic Capital Management

Katherine Parra Moreno joined Epic in 2015. She brings five years of capital raising and business development experience in the financial services industry to our team. Prior to joining Epic, Katherine was the Manager of Investor Relations at Sprott Inc., a Canadian investment firm with over \$7 billion in assets under management. Katherine has an Bachelor of Commerce Degree from the Ryerson Ted Rogers School of Management and she is a CFA level II candidate.



• Marian Nakada, Vice President of Venture Investing, Johnson & Johnson Innovation – JJDC

Marian is Vice President, Venture Investments at Johnson & Johnson Innovation – JJDC Inc. and is based in Boston. She focuses on pharmaceutical investments in East Coast companies that are in areas of strategic interest to Johnson & Johnson. Marian previously held roles at Centocor R&D, Janssen R&D, and Janssen Business Development. She has a BA in Biology from Harvard College and a PhD in Pharmacology from the University of Pennsylvania. Marian was the JJDC investor for CoStim Pharmaceuticals, Rodin Therapeutics, and Padlock Therapeutics and currently sits on the Board of Navitor Pharmaceuticals and PhaseBio Pharmaceuticals.



• Zishan Haroon, Chairman & General Partner, Julz Co

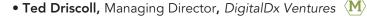
Dr. Haroon brings over two decades of experience in venture, private equity, corporate/business development and academia (with direct transactional and operational exposure of 15+ years in China) to lead Julz, a US based fund focused in healthcare opportunities worldwide. Julz has offices in NC and Suzhou China to exploit the tremendous opportunity offered in healthcare in both US and China. The investment spans all facets from innovative drugs, devices to services such as hospitals and diagnostic labs.



10:00 - 10:50 AM **BIG DATA & ALGORITHMS IN HEALTHCARE**

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Dr. Ted Driscoll is starting a new venture fund named DigitalDx Ventures, focused on personalized, big-data diagnostics. Dr. Driscoll was previously a Partner at Claremont Creek Ventures leading its efforts in Digital Healthcare and Diagnostics. He led the first investments in Natera (IPOed in 2015), AssureX Health (acquired by Myriad Genetics for \$410M) and GeneWeave Biosciences (acquired by Roche for \$425M). Prior to entering venture capital, he was an early leader or founder of five startups. His first startup, International Imaging Systems, pioneered the first Digital Subtractive Angiography machines. He then led the technical team at Identix that pioneered the first digital fingerprint recognition which is now used in devices such as the iPhone. Identix went public in 1984. At his next startup, Diasonics, he led the team that created the world's first MRI scanners, as Senior VP of Engineering and R&D. He was then named Division President of a spinoff from Diasonics named Focus Surgery that pioneered noninvasive HIFU ablation surgery. This company was then purchased by Takai Hospital Supply. His last startup was Be Here Technologies, a 360degree imaging company. This technology was purchased by and incorporated into Google Streetview. During his startup experience he was the inventor of over 50 patents. He graduated from Stanford with a Ph.D. in Digital Imaging, and previously received a Masters in Computer Graphics from Harvard, and a BA from the University of Pennsylvania.



• Erhan Soyer-Osman, Investor, Two Sigma Ventures

Erhan is an investor on the Two Sigma Ventures team and focuses on early-stage companies using advanced technology across different sectors. He was previously Director of Corporate Development and Investor Experience at Jet.com, where he focused his time on acquisitions in the Fashion space, and later the acquisition of Jet.com by Walmart, Inc. in September 2016. Erhan met the Jet.com team while he was at Morgan Stanley, where he spent time both in Equity Research and Investment Banking and focused on M&A/Fundraising/IPOs for high-growth consumer internet companies including Etsy, Alibaba, and Twitter. Erhan began his career at Microsoft on the Windows 7 team, later moving to Munich to grow Microsoft's machine-learning efforts in Europe. He holds an MBA from NYU Stern and studied Engineering at the University of Toronto.



• James Hardiman, Partner, Data Collective

James is a partner with Data Collective, where he invests in deep technologies that are transforming industries. Prior to joining Data Collective, James advised both Fortune 50 and pre-revenue healthcare and biotech companies on their sales and marketing strategy while a consultant at ZS Associates. James also worked with technology executives during a stint in the Blackstone Group's M&A Advisory Practice. James holds a BS in Engineering Physics from the University Of California, Berkeley, and an MBA from the University of Chicago Booth School Of Business.



• Nicola Urbani, Investment Director, CIC Capital

Nicola Urbani cumulates more than 14 years of venture capital experience in Canada and the U.S., in the area of Healthcare / Life Science. Nicola participated in numerous financing rounds with top tier investors, and was involved in the creation of several start-up companies and various technology transfer opportunities notably when he was VP Commercialization at the Jewish General Hospital in Montreal. Backed by a combination of strong scientific and business backgrounds, Nicola is passionate about innovation with a strong multicultural mindset. Nicola holds a PhD in molecular genetics from McGill University, as well as an MBA.



• Sally Daub, Founder - Managing Partner, Pool Global Partners

Sally Daub is a veteran deep technology executive, entrepreneur, investor, board member and CEO. As Managing General Partner of Pool, a deep technology and digital healthcare emerging manager, Sally leads a team of investors and operators in identifying and supporting new technology entrepreneurs at the leading edge of the digital healthcare transformation. Sally is a frequent lecture at universities and industry events around the world, and a Fellow of Creative Destruction Lab, a leading deep technology innovation pipeline, where she provides mentorship and guidance to young entrepreneurs. Sally has been recognized with numerous awards and appointments, including the Women's Executive Network's Top 100 Most Powerful Women (2010, 2011, 2012, 2013) and inducted into WXN's Hall of Fame (2014), The RBC Trailblazer (2010) and Profit Magazine's Top Entrepreneurs (2010-2014).



11:00 - 11:50 AM PAYER/PROVIDER VENTURE FUNDS







TRACK 2 PANELISTS



• Eric Louie, Chief Medical Officer, Healthbox Global Partners



Eric leads the clinical evaluation of entrepreneurial ventures for the Healthbox Studio and Foundry programs. He also contributes to the evaluation and due diligence of potential venture investments for the Intermountain Innovation Fund for which Healthbox serves as the general partner. Eric has 15 year's experience as an academic researcher and clinician, serving as Professor of Medicine and Associate Director of Cardiology at Loyola University Medical Center in Chicago and Manager of the Medicine & Neurology Service Line at the Hines VA Hospital. Eric has 15 year's experience as an academic researcher and clinician, serving as Professor of Medicine and Associate Director of Cardiology at Loyola University Medical Center in Chicago and Manager of the Medicine & Neurology Service Line at the Hines VA Hospital. A graduate of Harvard College and Harvard Medical School, Eric completed clinical training at the Brigham and Women's Hospital, the University of Chicago and the National Institutes of Health and is board certified in internal medicine and cardiovascular diseases. Eric received his MBA from Kellogg in 2001.



• Mel Barsky, Director of Business Development, Canadian Centre for Aging & Brain Health Innovation

Mel Barsky is the Director of Business Development at the Centre for Aging +Brain Health Innovation (CABHI) affiliated with Baycrest Health Sciences. He is responsible for developing and identifying new commercial opportunities and creating partnerships that will expand the continued Canadian and international growth of CABHI, as well as leading the business development, marketing and communications functions of the organization. Mel brings to CABHI more than 25 years of leadership experience in venture capital, healthcare IT, sales, marketing, operations, financial services and information technology. Most recently, Mel was President, Co-Founder, and Chief Operating Officer of INTERVENT Canada, an organization that offered evidence-based health programs to over 2.5 million people globally. Mel has also served as Director, Connected Health at Dynacare Medical Laboratories, Executive Director & Co-Founder of Scotia Private Equity, and Director of Strategy & Business Development at American Express. Mel is and has been a Board Director of a number of public and private corporations.



Patrick Clifford, Director, Research & Innovation, CreateIT Now @ Southlake Innovation Centre

Patrick Clifford is currently the Director of Research and Innovation, at the Research Institute of Southlake Regional Health Centre in Newmarket Ontario and CreateIT Now the Southlake innovation centre and incubator. Patrick's responsibilities include 1/oversight of research operations and infrastructure (including the REB) and 2/ advancing innovation and commercialization activities and culture building, through strategic collaborations with industry, academia, funders and other key partners. Currently Patrick is charged with leading the development and implementation of Southlake's Research Strategic Plan and advancing the innovation and commercialization strategy which includes developing the SRHC incubator for health related innovation CreateIT Now. Patrick brings 30 years of health care experience in acute care to his current role. He holds an MSW, a BA, BSW and BEd. and continues to practice as clinician on a periodic basis in an emergency mental health setting.



• Jovan Matic, Director, Office of the Chief Health Innovation Strategist, Government of Ontario

Jovan Matic joined the Office of the Chief Health Innovation Strategist in September 2015. Together with the Chief, Jovan helped to create the new office team and execute the Ontario government's strategy for health innovation. Prior to working at the health innovation office, Jovan was Senior Policy Advisor with the Ontario Health Innovation Council secretariat, the group that designed the blueprint for health innovation for Ontario. His focus area was innovation pathways, as well as pre-market commercialization and assessment of health innovation. He has held numerous policy and communications roles in federal and provincial government, and is proud to have contributed to innovation in Ontario since 2007.



1:00 - 1:50 PM DIAGNOSTICS INVESTORS

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TRACK 2 PANELISTS



• Drew Taylor, Lead Medical Researcher, Epic Capital Management



Dr. Taylor is the Lead Medical Researcher for Epic Capital Management. He is also CEO for Acorn Biolabs, a Toronto based company providing personalized cell cryopreservation and genetics. He has a strong background in basic sciences and clinical medicine with specific attention to tissue engineering and regenerative medicine. Dr. Taylor holds a BS and MSc in Molecular, Cellular, and Developmental Biology from the University of Michigan, and a PhD in Biomedical Engineering from the University of Toronto.



• Amine Benmoussa, Principal, BDC Healthcare Fund

Amine Benmoussa is Principal in the BDC Healthcare Fund. He joined BDC Capital in 2011 and has over ten years of venture and banking experience. Prior to joining the BDC Capital's Healthcare Venture Fund team, Amine was part of the Life Sciences investment team at FSTQ. Amine currently serves on the board of directors of Circle Cardiovascular Imaging, Clearwater Clinical and Milestone Pharmaceuticals. He previously served on the board of Alethia Biotherapeutics, Clementia Pharmaceuticals and Interface Biologics. He is also a selection committee member of the Philadelphia and Boston Canadian Technology Accelerators. Amine holds a Bachelor of Computer Science from Concordia University and an MBA from HEC Montreal. He has also completed executive training in Private Equity and Venture Capital at the Harvard Business School, and in Corporate Governance at the Rotman School of Management.



• Kelly Holman, Co-Founder & Managing Director, Genesys Capital

Mr. Holman is co-Founder and Managing Director of Genesys Capital and has extensive commercial and technical experience in the biotechnology industry. Since co-founding Genesys Capital in 2000, Mr. Holman has been actively involved in raising over \$300 million of venture capital and has been instrumental in deploying over \$165 million across 31 investments. He currently serves on the Board of Directors of Adapsyn Bioscience and Functional Neuromodulation. From 2012-2015, he was a board observer with Invitae (NYSE: NVTA). From 2001 to 2013, he served on the board of Epocal, a Genesys portfolio company acquired by Alere (NYSE: ALR). Mr. Holman also sits on the Board of Directors of the Ontario Biotechnology Innovation Organization (OBIO). Prior to co-founding Genesys Capital, Mr. Holman was a Senior Investment Manager with MDS Capital Corporation. Previously, Mr. Holman worked in the laboratory of Dr. Peter St George-Hyslop at the University of Toronto where he was a key member of the international research team that discovered several genes responsible for Alzheimer's disease. Mr. Holman holds a Bachelor of Science (Honours) in Biochemistry and an MBA, both from Queen's University.



• Yiu-Lian Fong, Innovation Lead for Diagnostics, Johnson & Johnson Innovation

Yiu-Lian is the Global Head for Diagnostic Innovation, Research and Early Development at Johnson & Johnson Innovation. Yiu-Lian has global responsibility for identifying, assessing and accelerating the development of breakthrough diagnostic technologies and solutions to help drive precision medicine and Johnson & Johnson's World Without Disease initiative. Prior to joining Johnson & Johnson Innovation, Yiu-Lian was the Divisional Vice President for R&D at Abbott Molecular. In this position, she was responsible for R&D strategic oversight, menu expansion, advancing R&D pipelines including the development of next generation molecular diagnostic platform technologies. Previously, she was the Executive Director of Molecular Diagnostics and Companion Diagnostics Development at Novartis Oncology. Yiu-Lian brings a broad and extensive background in the pharmaceutical and biotechnology industries including experience in technology and product development, blood testing/screening, vaccines and IVD Immuno and molecular diagnostics, as well as therapeutic drug/vaccine development. Yiu-Lian received her M.S. in Life Sciences from The National Tsing Hua University in Taiwan, and her MBA from the University of Massachusetts, Amherst. She earned her Ph.D. in Molecular Physiology and Biophysics from Vanderbilt University and was a post graduate fellow at Johns Hopkins University. Yiu-Lian also has 25 publications in peer review journals and several issued patent applications.



• Yvan Côté, General Manager of Dynacare Next & Orchid PRO-DNA, Dynacare

Dr. Yvan Côté has been General Manager of Dynacare Next and Orchid PRO-DNA, divisions of Dynacare, since December 2011. Dr. Côté was Vice President and General Manager of Warnex Medical Laboratories and Warnex PRO-DNA Services from January 2005 until the acquisition of these divisions by Gamma-Dynacare. Dr. Côté was also Vice President, Research & Development of Warnex Research Inc. from September 2003 to June 2007. From January 2003 until joining Warnex, he was Director, Clinical Research with ART Advanced Research Technologies Inc. Prior to that, Dr. Côté held different positions with Adaltis Inc. (BioChem ImmunoSystems Inc.), including Director, Clinical Laboratory and Research & Development, from June 1995 to July 2003. He holds a Bachelor's degree in Biotechnology and a Ph.D. in Cellular Biology from Sherbrooke University. Following the completion of his Doctorate degree, Dr. Côté accumulated several prestigious fellowships and conducted two postdoctoral positions at the University of Connecticut Health Centre and Yale University. He is the author of many publications in the medical field and has been guest lecturer for a number of conferences in the diagnostic field.

2:00 - 2:50 PM DIGITAL HEALTH INVESTORS



TRACK 2 PANELISTS



• Ying Tam, Managing Director, Health Ventures, MaRS Discovery District



Ying Tam is a seasoned entrepreneur and business executive, and is currently Managing Director, Health Ventures, for MaRS, one of the world's leading urban innovation hub. MaRS works with a large network of corporate partners and venture funds to help entrepreneurs launch and grow the innovative companies that are changing the future. Ying has co-founded several start-up companies, including Mindful Scientific, a medical device company addressing concussion diagnostics and management, abridean (acquired by nCipher PLC), a software company developing application provisioning and identity management solutions, and i-HRx (acquired by Healthconnex), a digital health company focused on chronic disease management. He has significant strategic and functional experience with operating roles in a wide range of organizations, from early stage companies to major multi-national corporations.





Brenda Irwin is Managing Partner of both Relentless Pursuit Partners Inc and General Partner of the Relentless Venture Fund, collectively known as "Relentless". Relentless health investment sectors span preventative, proactive and social impact opportunities. The Relentless partners are committed to the development of technologies, products and services that create more options for optimal health, longevity and an active lifestyle. Brenda is a former life science venture capitalist for Business Development Bank of Canada (BDC). While at BDC she had personal responsibility for management of a \$100 million healthcare portfolio including private to publicly listed organizations. Brenda is a seasoned Board Director having been a director for 15 for profit and not for profit organizations. Brenda is an Associate for the Creative Destruction Lab's BioMedTech cohort at UBC. The BioMedTech stream focuses on the convergence of technologies tackling human health as well as environmental and agricultural challenges. Brenda's not for profit commitment includes current membership on the Providence Health Care Board of Directors, an organization developing the innovative 'New St. Paul's Hospital and Campus of Care' where she chairs the Innovation, Academics & Research Committee. Brenda is also the former Vice-President and Board Director for the Take A Hike, Youth at Risk Foundation. She is a frequent industry speaker, enthusiastic mentor and a Business in Vancouver '40 Under 40' Award recipient.





He is currently an observer on WCIII portfolio companies Affinio and Classcraft Studios, and works closely with Qvella's management team. Shayn is a Board Member of Food Starter, an organization providing access to business advisory services and a structured training program in order to help entrepreneurs build and grow their food businesses. He is active in the community, including involvement with Sunnybrook Health Sciences Centre and Sick Kids Hospital. Prior to joining Whitecap, Shayn was a lawyer at Wildeboer Dellelce LLP. At Wildeboer, Shayn practiced primarily in the areas of securities, corporate finance and commercial real estate with a focus on corporate finance and mergers & acquisitions. Shayn holds a JD and an MBA from Queen's University. He also holds a B.A. in Philosophy from the University of Western Ontario.

• Stuart Browne, CEO, Pycap



CEO of Pycap Corporation, a Corporate Finance and Venture Capital Firm. Expert Reviewer at the Ontario Centres of Excellence. Finance Instructor at the University of Toronto. Advisory Board Member of the City of Toronto's Startup Here Initiative, Startup Toronto, and the Canada Mongolia Chamber of Commerce. Roundtable advisor on VC Industry policy for the Federal Economic Development Agency and Immigration Canada, and Startup Canada. Participated in the investment of \$2M over 16 Information Technology companies within industries such as finance, medical, communication, and education. Founder of Sector 75, a Tech Startup Incubator (successes among its 12 companies include: over \$200K raised; Peter Thiel Fellowship Award; Media coverage at TED Talks, Globe & Mail and Business News Network (BNN); winners of MaRS Upstart and Life Sciences Competitions). Stuart has also been Featured on Bloomberg TV, BNN, and the Financial Post. Published four articles on Techvibes. Keynote or Guest Speaker for over 30 events (12 Cities and 6 Countries) including China International Tech Transfer Convention (Beijing), PODUM (Slovenia), Mongolia Entrepreneurship Summit (Ulaanbaatar), Semana Nacional Emprendedor (Mexico), Cambridge House Investment Conference, Cantech Investment Conference, Global Entrepreneurship Week (Ottawa), Startup Toronto, Life Science Nation-Redefining Early-Stage Investments Conference, and ProChile IT Trade Mission. Judge for over 16 investor pitch competitions including the Next Biggest Winner (nationally televised); OCE Discovery's GlobalStart Pitch Competition; MaRS Impact8/PreFlight; TiEQuest; CNE Innovation Garage; GameOn Ventures, the Lean Startup Machine. MBA (Finance/Economics) from the Schulich School of Business.

3:00 - 3:50 PM TALES FROM THE ROAD

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• Francois-Thomas Michaud, CEO, Feldan Therapeutics (M)

Dr. François-Thomas Michaud has founded Feldan Therapeutics in 2007 where he serves as Chief Executive Officer. Dr. Michaud has a large responsibility in the growth of the company in which he leads and supervises all company's aspects. Feldan Therapeutics has developed a peptide-based Shuttle that allows the delivery of proteins inside cells. This unique platform is vector that allow the company to deliver to cure. Dr. Michaud completed a M.Sc. degree on the Development of an intense process for recombinant protein production and earned his Ph.D. in Chemical Engineering at the University Laval on the multivariate analysis of proteomic signals.

• Anton Neschadim, President & CEO, Immunobiochem Corporation



Anton is a biomedical professional, scientist, innovator, entrepreneur and venture capitalist with 15 years of industry and academic experience in research and drug development. At ImmunoBiochem Corporation, Anton is leading the development of a new class of tumor microenvironment-targeted anti-cancer therapeutics. Anton was formerly the Director of Drug Development at Armour Therapeutics Inc., a biopharmaceutical company developing a new class of anti-cancer therapeutics for prostate, breast and ovarian cancers. Throughout his career, Anton worked on R&D and consulting projects with several biopharmaceutical companies developing biological therapeutics and immunotherapies in oncology. Anton has expertise in cancer research, immunology, chemistry, regenerative medicine and gene therapy, and authored more than 25 peer-reviewed publications and patents. Anton obtained his PhD, MSc, and Hon. BSc degrees in medical biophysics, immunology, and biological chemistry at the University of Toronto, where he also completed postdoctoral work and his MBA at the Rotman School of Management. Anton is also a graduate of the CIHR Training Program in Regenerative Medicine (TPRM), Toronto General Hospital, University Health Network. Anton was a founding board member, and former CCO and organizing committee member of the Canadian Science Policy Centre (Toronto, ON) – a national organization promoting science policy in Canada.

• Joe Muldoon, CEO, FAST BioMedical



Mr. Joe Muldoon, CEO of FAST BioMedical, is a "serial entrepreneur", who started his career as an E&Y trained CPA in their Entrepreneurial Services Department. FAST BioMedical is a clinical stage medical technology company that has received a rare FDA Expedited Review. The company's globally patented technology is directed at uniquely serving a validated \$10B unmet medical need market. Mr. Muldoon leverages 30 years of business leadership, from running publicly traded multi-nationals, to guiding start-ups from inception, thru capitalization, commercialization and exit. Joe is known for his intense focus on company culture and challenging traditional thinking to open up opportunity. Under his leadership, FAST BioMedical has raised \$30M, and taken initial discoveries from Indiana University School of Medicine, the 2nd largest Medical School in the U.S., thru Phase IIB clinical trials. oe and the company have taken a very unique path for product development. They have aggressively leveraged federal funding and university partnerships for what Joe refers to as "extreme capital efficiency". Going against conventional wisdom, the Company has turned down traditional venture capital, choosing to pursue capital on an alternative path. A frequent panelist and speaker for MBA programs, Joe has stated "Single Family Offices are the future financers of truly disruptive innovation. They are motivated to change the world and are opportunistic instead of formulaic."

Joyce Lonergan, CEO & Co-Founder, Mellitus



Joyce Lonergan has over 25 years of experience in industry, venture capital and Wall Street with emerging healthcare companies. Ms. Lonergan previously served as a Managing Partner at SR One. Prior to that, Ms. Lonergan co-founded and served as Managing Director of Caxton Healthcare Venture Management, LLC. She previously served as Vice President of Corporate Development and Corporate Communications and Investor Relations at Chiron Corporation. Earlier in her career, Ms. Lonergan was a Biotechnology Equity Research Analyst at Cowen and Company. She also had previous investment and business development roles at Vector Fund Management and Repligen Corporation. Ms. Lonergan began her career in research at Tufts Medical Center. Ms. Lonergan holds a B.S. in biology from Emmanuel College and an MBA from the Simmons College Graduate School of Management.

• Randy AuCoin, President, Exact Imaging



Randy AuCoin is a seasoned clinical executive with broad experience in all aspects of medical device operations. He started his career developing software in a medical device start-up and quickly realized his love for early stage companies and medical devices. Randy's career is reflective of his passion for growing early stage medical device companies and spans a broad range of operational and managerial roles. Prior to Exact Imaging, he was a key executive in three other early stage ventures, helping to grow the companies' valuation resulting in four liquidity events including one company which was sold twice based on the fundamental technology which Randy helped to develop and commercialize. Randy is President and CEO of Exact Imaging, responsible for the company's strategic direction, key operations and overseeing the development and global commercialization of its ExactVu™ micro-ultrasound platform. He joined Imagistx (now Exact Imaging) in 2011 as COO. In 2013 he became President and CEO, successfully restructuring the company into a Canadian entity, driving the Company's strategy and fundraising, and building the Company's management and operational teams. He also architected and led the company's multi-site clinical trial. Randy has also successfully raised over \$43 million in financing.

4:00 - 4:50 PM Genomics investors

TRACK 2 PANELISTS

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• Ihor Boszko, Vice President, Business Development, Ontario Genomics



Ihor Boszko joined Ontario Genomics in October 2016. In this role, Ihor leads the activities of the business development team, focused on working with companies in a variety of industry sectors to solve business challenges by leveraging commercially-relevant genomic technologies and innovations. Prior to joining Ontario Genomics, Ihor spent nearly 15 years in the in vitro diagnostics (IVD) industry developing, commercializing and partnering innovative molecular diagnostic technologies. His industry experience ranges from venture-backed start-up Xagenic Inc. to NASDAQ-traded Luminex Corp. Ihor holds a M.Sc. in molecular biology from McMaster University and an MBA from Queen's University.



• Dion Madsen, Senior Managing Partner, Healthcare Fund, BDC Healthcare Fund

Dion Madsen joined BDC Venture Capital in 2012 as Senior Managing Partner in the Healthcare Fund and has led investments in Phemi and Zymeworks (ZYME:NYSE) Dion has 25 years of experience working with innovative startups and major public companies. He founded and was Managing Director of Physic Ventures, and was Managing Director of Unilever Technology Ventures. Dion has experience working with small and large companies as Director of Investor Relations and Corporate Development at Chiron and as CFO at Cytovax. Prior to this, Dion spent five years as Partner of RBC Capital Partners' Life Sciences Venture Fund. Dion is a founding member of the C100 and has sat on the boards of directors of many venture capital funds and companies in health care, holding operating roles of M&A Advisor, Strategic Consultant and CFO for biotechnology companies. He sits on the Board of Directors of Interface Biologics, Phemi, Agrisoma, Milestone Pharma and is Board Observer at Chromatin. Dion is a CFA® charterholder and has a Bachelor of Commerce in Finance and Marketing from the University of Saskatchewan.



• Joby McKenzie, Senior Vice President, Business Development, LifeLabs

As Senior Vice President, Business Development, Joby is responsible for overseeing and leading the implementation of our business development strategy. Working with a team of cross-functional experts, Joby identifies opportunities for new product and service development to support our long-term growth in new and existing markets. Joby has also played an instrumental role in leading the integration of CML, BC Bio and LifeLabs and creating the foundation necessary to enable the continued growth of the organization. Prior to joining LifeLabs, Joby was a consultant with the Boston Consultant Group (BCG) where she led project teams who provided advice to organizations across various sectors regarding business strategy, organizational transformations and operational efficiency. Joby holds a Bachelor of Science (Honours) in Molecular Biology and Biochemistry from Simon Fraser University; a Doctorate in Philosophy (PhD), Molecular and Medical Genetics, from the University of Toronto; and a Masters in Business Administration, with a specialization in health care from the Richard Ivey School of Business. As an athlete, Joby also represented Canada at international tournaments and was part of the basketball team that won a silver medal at the Pan-American games and qualified for the 2000 Olympics.



• Noel Jee, Investment Associate, Illumina Ventures

Noel is an Investment Associate at Illumina Ventures. Prior to joining the fund, Noel worked at L.E.K. Consulting as a management consultant specializing in the life sciences. He has consulted on strategy engagements for companies in the pharmaceuticals, biotech, and diagnostics industries. Before joining L.E.K. Consulting, Noel helped to co-found and bootstrap the San Francisco-based medical device and digital health startup Knox Medical Diagnostics, where he led the initial business development. He obtained a dual B.S. degree from the University of Maryland College Park, and his PhD in Chemistry and Chemical Biology from the University of California San Francisco.



• Wei Tao, Member, Sand Hill Angels

Wei Tao, Ph.D., is a Silicon Valley based well connected investor focusing on early stage healthcare and technology companies with differentiated technology and products addressing large unmet needs. Dr. Tao is associated with several leading investment groups, such as Life Science Angels (LSA), Sand Hill Angels (SHA) and HealthTech Capital (HTC). He chairs the LSA Bio/Genomics Committee and the SHA Deal Sourcing & Syndication Committee. He is a Board Director at both LSA and SHA as well as several early stage companies. Dr. Tao's extensive investment interest ranges from therapeutics to genomics, from diagnostics to digital health, from medcal device to nanotechnology and from artificial intelligence to virtual reality. Of his particular personal interests is to support advancement in cancer diagnostics and therapeutics. He successfully led and participated in numerous deals which subsequently received well over \$100 M follow-on venture capital funding. Prior to his investment career, Dr. Tao spent over 15 years in genomics technology development and application in Boston, MA.

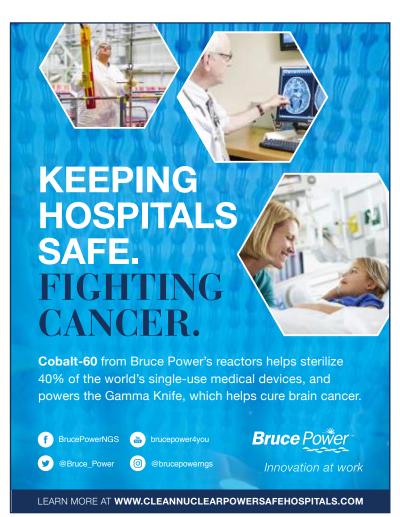


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What Science Can Do



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TRACK 3: ENTREPRENEUR WORKSHOPS





Track 3		Presenters	
9:00 - 9:50 AM	Bereskin & Parr IP STRATEGIES For Generating Value for Early Stage Companies	Melanie Szweras, Partner, Bereskin & Parr Tony Orsi, Partner, Bereskin & Parr	
10:00 - 10:50 AM	MILLER THOMSON AVOCATS LAWYERS MANAGING LEGAL RISK From Big Data to Data Analytics to AI	 Karen Durell, Partner, Miller Thomson Kathryn Frelick, Partner, Miller Thomson Imran Ahmad, Partner, Miller Thomson Robert Stewart, Partner, Miller Thomson 	
11:00 - 11:50 AM	FUNDRAISING BOOT CAMP OrganizeYour Outbound Fundraising Campaign's Infrastructure	• Dennis Ford, Founder & CEO, <i>Life Science Nation</i> ; Creator of RESI Conference Series	

9:00 - 9:50 AM

IP STRATEGIES FOR GENERATING VALUE FOR EARLY STAGE COMPANIES - PRESENTERS





Melanie is a partner with Bereskin & Parr LLP. Melanie's practice focuses on biotechnology and pharmaceutical patents including drafting and prosecution of such applications; providing validity and freedom to operate opinions as well as patent litigation matters. Melanie has a Ph.D. in Molecular Genetics and Molecular Biology from the University of Toronto and an LLB from Osgoode Hall Law School. In 2006, she became a registered patent agent in Canada and the United States. Doing both prosecution and litigation provides interesting challenges and she is often called upon to act as "interpreter" between the language of science and the language of law. Melanie lectures on aspects of Biotechnology and The Application Process at the University of Toronto's Patent & Trade Secrets Law course and Osgoode Hall's LLM Patent Law course. Melanie is a past Chair of the Intellectual Property Institute of Canada's (IPIC) Biotechnology Patents Committee. In her current role as Co-Chair of AIPLA's Case Law Review Subcommittee (Biotechnology) she helps others stay on top of what's happening in the courts and the potential impact on client outcomes.

• Tony Orsi, Partner, Bereskin & Parr



Tony is a partner with Bereskin & Parr, one of Canada's top boutique IP law firms. His legal practice focuses on patents with an emphasis on electrical, biomedical, software, and cleantech innovations as well as industrial designs. His expertise includes evaluating new technologies, obtaining patent protection and advising on IP management strategies. His clients include small, mid and large-sized corporations, universities and tech transfer organizations, as well as individual inventors across Canada. Tony is also actively involved with many local incubators. Tony advises start-ups and entrepreneurs to help them learn about IP, develop their IP strategy and build their IP portfolio. His efforts with some entrepreneurs in Peterborough have been described as "monumentally helpful". Tony has a Bachelor's and a Master's degrees in Electrical engineering with the University of Toronto and an MBA from the Schulich School of Business. In 2003, he became a registered patent agent in Canada, and, a year later in the US. Tony's earlier career in industry included working as an associate ASIC engineer with a major Canadian video processing company and as a digital and image signal processing specialist with a pipeline inspection organization.





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10:00 - 10:50 AM MANAGING LEGAL RISK — FROM BIG DATA TO DATA ANALYTICS TO AI - PRESENTERS



• Karen Durell, Partner, Miller Thomson

Karen Durell practises intellectual property (IP) law and is a Canadian patent agent, and U.S. and Canadian trademark agent. She assists organizations ranging from emerging businesses through to established corporations with respect to their IP rights and related transactions, in a variety of sectors including information technology and health. Karen tailors legal strategies for public and private innovators, drawing on her background in technology and law. Her advice covers IP Procurement, Innovation protection and development strategies, Technology transactions, IP audits & due diligence and Technology transfer deals and licenses. Karen was awarded a doctoral degree (D.C.L.) by the Faculty of Law, McGill University.



• Kathryn Frelick, Partner, Miller Thomson

Kathryn Frelick practices health law and advises public and private health industry clients with a particular focus on regulatory, strategic, and risk management advice, as well as advocacy before health and privacy administrative tribunals and regulatory bodies. Kathryn's regulatory practice includes expertise in areas such as health information and privacy, quality and patient safety, mental health, consent and capacity, health profession regulation, health insurance legislation, research and innovation, private health care, and corporate regulatory compliance. She also advises clients on all aspects of federal and provincial privacy and freedom-of-information laws, including the management of privacy and security breaches, complaints, and proceedings. Kathryn regularly assists businesses, from start-ups to multinationals, to navigate Canada's complex health regulatory and privacy regimes.



• Imran Ahmad, Partner, Miller Thomson

Imran Ahmad specializes in the areas of cybersecurity, technology and privacy law. As leader of the cybersecurity and data breach practice, Imran works closely with clients to develop and implement practical and informed strategies related to cyber threats and data breaches. He focuses on legal risk assessments, compliance, due diligence and risk allocation advice, security and data breach incident preparedness and response. He also provides representation in the event of an investigation, an enforcement action, or a litigation. Imran is the author of Canada's first legal incident preparation and response handbook titled A Handbook to Cyber Law in Canada (published in the fall of 2017 by LexisNexis). He is a board member of the Canadian Advanced Technology Alliance's (CATA) Cyber Council which advises the Government of Canada on cybersecurity matters. He is also the Vice-Chair of the Executive Committee of the Ontario Bar Association's Privacy and Access to Information Law Section.



• Robert Stewart, Partner, Miller Thomson

Robert Stewart practices business law, with a focus on emerging tech companies. He has developed a broad range of experience acting on M&A transactions, IPOs and other public capital-raising transactions, venture capital financings, joint ventures and partnerships, and the negotiation of major services and outsourcing arrangements. Robert's approach is practical but creative, and is in touch with the needs of entrepreneurial clients. Robert has more recently assisted the firm's Social Impact Group in developing innovative social finance solutions, including acting as Business Law Lead on the first Canadian federally funded social impact bond with a large national health-focused charity.

11:00 - 11:50 AM FUNDRAISING BOOT CAMP - PRESENTER



• Dennis Ford, Founder & CEO, Life Science Nation; Creator of RESI Conference Series

Dennis Ford is an entrepreneur and author with expertise in sales, marketing, and business development. He has spent most of his career launching new companies. Over the last decade, he has worked extensively with global alternative investors interested in high-growth early-stage technologies. His expertise encompasses using database subscription services to create business solutions and using the Internet to create an interactive dialog between buyers and sellers. He is a big proponent of using profiling and matching technology to find that all-important business fit in the marketing and selling process. Before LSN, Dennis was the President and CEO of Brighton House Associates (BHA). BHA was launched in order to improve the way hedge fund and private equity fund managers raised capital and marketed their funds to investors. Ford is the author of *The Peddler's Prerogative* and *The Life Science Executive's Fundraising Manifesto*, two well-received sales and marketing books.



TRACK 4: ASIA - NORTH AMERICA WORKSHOPS & PANEL





Track 4	Presenters & Panelists	
1:00 - 1:50 PM ASIA INVESTORS LANDSCAPE China Leads Charge to North America	 Lucy Parkinson, VP of Investor Research, Life Science Nation James Huang, Research Analyst, Life Science Nation 	
2:00 - 2:50 PM LIFE SCIENCE NATION Connecting Products, Services & Capital SOURCING & RANKING TECHNOLOGY ASSETS FOR LICENSING	 Dennis Ford, Founder & CEO, Life Science Nation; Creator of RESI Conference Series Bill Kohlbrenner, CSO, Life Science Nation 	
3:00 - 3:50 PM VENTURE VALUATION OGNAL VALUATION DEAL & PRODUCT VALUATIONS	• Patrik Frei, Founder & CEO, Venture Valuation AG, Switzerland	
4:00 - 4:50 PM ASIA THERAPEUTICS INVESTORS Exploring and Explaining the Asian Therapeutic Industry	 Peng Fu, General Partner, Novatio Ventures Flora Yao, Founding Partner, Ivy Elite Capital Mark Tang, Managing Director, Good Health Capital Siyi Zhang, Senior Director, Corporate Development, GenScript Weimin Tang, EVP, Business Development, I-Mab Biopharma 	



1:00 - 1:50 PM WORKSHOP: ASIA INVESTORS LANDSCAPE - PRESENTERS



• Lucy Parkinson, VP of Investor Research, Life Science Nation

Lucy Parkinson is LSN's VP of Investor Research, and leads LSN's investor outreach and analysis team. She additionally contributes to LSN's web marketing as the voice of LSN's videos and a contributing writer on both The Life Science Executive's Fundraising Manifesto and the Next Phase newsletter. Prior to joining LSN, Lucy spent several years working at CPA firms, gaining experience working with small corporations, partnerships and nonprofit organizations. Lucy graduated from the University of Leeds with a degree in the History and Philosophy of Science. She is also a FINRA-registered securities principal and an Enrolled Agent.



• James Huang, Research Analyst, Life Science Nation

James Huang is a Research Analyst for LSN in Boston, Massachusetts. Previously, James served as a Research Assistant in the Hematology Division at Washington University in St. Louis, growing modified TFPI and developing assays to detect the efficiency of these mutations. Previously, he served as an analyst at Informulary, a start-up dedicated to analyzing FDA clinical trial data and systematic review data to extract relevant data for use in more easily understood drug labels and for use in advising self-insured employers determine medications to be covered in their formularies. Currently, as a Research Analyst at Life Science Nation (LSN), he collaborates with investors in various life science sectors such as therapeutics, medical devices, diagnostics, and healthcare IT. James also works closely with many Chinese investors and has written articles on the Chinese market based on conversations with these investors and research he has done on the topic. James received his B.A. in Neuroscience from Dartmouth College.

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2:00 - 2:50 PM WORKSHOP: SOURCING & RANKING TECHNOLOGY ASSETS FOR LICENSING - PRESENTERS



• Dennis Ford, Founder & CEO, Life Science Nation; Creator of RESI Conference Series

Dennis Ford is an entrepreneur and author with expertise in sales, marketing, and business development. He has spent most of his career launching new companies. Over the last decade, he has worked extensively with global alternative investors interested in high-growth early-stage technologies. His expertise encompasses using database subscription services to create business solutions and using the Internet to create an interactive dialog between buyers and sellers. He is a big proponent of using profiling and matching technology to find that all-important business fit in the marketing and selling process. Before LSN, Dennis was the President and CEO of Brighton House Associates (BHA). BHA was launched in order to improve the way hedge fund and private equity fund managers raised capital and marketed their funds to investors. Ford is the author of *The Peddler's Prerogative* and *The Life Science Executive's Fundraising Manifesto*, two well-received sales and marketing books.





Dr. Kohlbrenner is currently Chief Scientific Officer at Life Science Nation (LSN), a Boston-based company that provides a uniquely differentiated suite of services for emerging life science companies. His role at LSN involves technical vetting of potential clients and working with established clients to best position their early-stage companies for successful transactions with investors or large technology/pharma companies. Prior to joining LSN in 2014, Dr. Kohlbrenner was a director at AbbVie (Abbott pharma) where he was involved in identifying and pursuing external research opportunities and early-stage assets around the globe. This work included leading a global scouting team and conducting strategic assessments of early- and late-stage pipeline opportunities in multiple therapeutic areas. Earlier in his career, Bill led drug discovery research programs in several areas, including oncology, antivirals and antibacterials. As a director in the Cancer Research area, he was involved in the exploration of novel anti-cancer therapies and the identification of novel cancer targets. A major emphasis of this work was on the RNA therapy space and he led a major in-house research effort that was focused on the identification of nanotechnology-based carriers for the delivery of novel RNA cancer therapies. Bill was extensively involved in setting up and managing external collaborations with universities, research institutes and biotechs world-wide to support the projects he was leading. Bill has co-authored numerous research articles (~60) examining the fundamental aspects of various drug targets and the molecular basis of drug action.

3:00 - 3:50 PM WORKSHOP: DEAL AND PRODUCT VALUATIONS - PRESENTER

• Patrik Frei, Founder & CEO, Venture Valuation AG, Switzerland



Dr. Patrik Frei is founder and CEO of Venture Valuation AG, Switzerland. He started the company in 1999 when he noticed a need for independent valuation services in high growth industries during a collaboration with Novartis Venture Fund, which became his first client. Since then he has been involved in over 400 valuations for investors as well as biotech, Pharma and medtech companies. Venture Valuation also runs Biotechgate, a global Life Sciences database including company/product profiles, deal information and investors. Patrik graduated from the Business University of St. Gallen and completed his Ph.D thesis ("Assessment and valuation of high growth companies") at the Swiss Federal Institute of Technology, EPFL Lausanne. Patrik was a board member and one of the original founders of Ineo, a holding company of the Swiss dental implant VC-backed firm Thommen Medical. He is also the Chairman of Ophthalmopharma, a Swiss based biotech ophthalmology company, where he successfully out-licensed a portfolio of 4 products. Furthermore, Patrik is member of the board of Kleinkraftwerk Birseck AG (KKBN:Berne) a publicly quoted cleantech company. Patrik's articles have been published in a number of scientific journals including "Nature Biotechnology", "Drug Discovery Today" and other business publications ("Starting a Business in the Life Sciences: From Idea to Market" and "Building Biotechnology: Starting, Managing, and Understanding Biotechnology Companies"). He has also lectured at Seoul National University, South Korea, EPFL Lausanne, University of St. Gallen and gives regular workshops on valuation. Patrik is also a reviewer for the Nature journals. Patrik also headed the Venture Valuation APAC office in Singapore.



4:00 - 4:50 PM Asia Therapeutics investors













Peng Fu is the founder of Novatio Ventures, an early stage life sciences investment and advisory firm focused on facilitating the development of exceptional innovation in North America and Asia. Prior to founding Novatio, Peng was Vice President, Business Development at DRI Capital, a leading life sciences private equity firm with more than US\$3B of assets under management. Peng was responsible for biotech investment origination and acquisitions at DRI Capital and was a key contributor to the structuring and formation of Drug Royalty III, the firm's US\$1.45B third managed fund. Prior to joining DRI Capital, Peng was Director and Senior Counsel at Amgen and served as a member of the senior management team of the company's Canadian affiliate. Previous to Amgen, Peng was Director of Legal Affairs at Teva, where he devised, implemented, and managed successful IP and regulatory strategies to realize first-to-market opportunities. Peng began his career as an attorney at Gilbert s LLP, a biopharmaceutical focused boutique law firm, and then at Torys LLP, as a member of its life sciences and intellectual property practices. Peng holds an MSc from the University of Toronto and a JD from Queen's University. He is fluent in Mandarin.



• Flora Yao, Founding Partner, Ivy Elite Capital

Flora is the Founding Partner of Ivy Elite Capital. IEC is a venture capital firm investing in cross-border projects / enterprises, and medical device is one the key investments of IEC. Flora mainly responsible for the Government and investor relation management, evaluates investee companies and post-investment management. She has an extensive global business experience in China, Canada and US. She took leadership roles in global leading marketing groups and provided business break-in and business strategies for medical clients such as Johnson and Johnson and LG Healthcare Solutions. Flora also has rich experiences in go-to-market strategies and investment consulting, and has a wide range of social resources and connections. Flora obtained her MBA degree from McCombs School of Business, the University of Texas at Austin.



• Mark Tang, Managing Director, Good Health Capital

Mark Tang is a managing director of Good Health Capital, a healthcare private equity firm with offices in Asia and New York. Mark has over two decades of experience in the field of biotechnology as an entrepreneur, educator, advisor and investor. He was formerly a research associate at Rockefeller University and a biotech director at Rutgers Business School. Mark holds several degrees including an MPH from Harvard.



• Siyi Zhang, Senior Director, Corporate Development, GenScript

Siyi is Senior Director, Corporate Development, at GenScript and Director, Business Development, at Legend Biotech, a subsidiary company of GenScript. Siyi is responsible for developing and implementing strategic growth initiatives in both companies to expand their business and product lines. Siyi also manages the alliance of Legend Biotech with its global pharmaceutical partner. Siyi has more than 10 years of experience in corporate development, strategy, sales and marketing, project management and drug discovery research with experience across the spectrum of life science sectors. Siyi joined GenScript in 2011 and held various business development, project management, marketing and sales roles with increasing responsibility. Prior to GenScript, Siyi was a scientist at Agios Pharmaceuticals focusing on preclinical research. Siyi holds a PhD of human genetics from University of Toronto and his postdoctoral training was at Harvard Medical School and Massachusetts General Hospital.



• Weimin Tang, EVP, Business Development, I-Mab Biopharma

Dr. Weimin Tang is currently EVP of I-MAB Biopharma, a clinical stage biotech company focus on Immunology and Oncology. He served as Head of US Business Development/Executive Dir. Jiangsu Hengrui Medicine previously and build Hengrui global business development team and clinical operation in Princeton, NJ. He was trained as cancer biologist with PhD in Biochemistry where he studied under Dr. CS Yang at Rutgers University and went for industrial career after graduation. He has accumulated more than 20 years of research and business management experiences with global pharmaceutical companies and biotechs such as Synaptic Pharmaceutical, BMS, JNJ, Sanofi, Crown Biosciences and currently Hengrui Medicine. Through his industry career, he expanded his function from basic biology to high throughput screening, DMPK and business management. Before he joined Jiangsu Hengrui Medicine, he was Vice President of global business development and drug discovery at Crown Bioscience. Dr. Tang received his Bachelor's Degree from Zhejiang University, Master Degree from Chinese Academy of Sciences.

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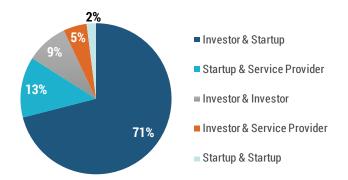
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Angel	10%				
Government Organization	9%				
Endowments/Foundations	3%				
Private Equity	3%				
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Hedge Fund	2%				

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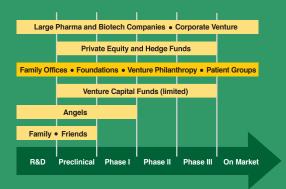
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The Life Science Executive's FUNDRAISING MANIFESTO. BEST PRACTICES FOR IDENTIFYING CAPITAL IN THE RIOTECH AND MEDITECH AREMAS.

by Dennis Ford



Contributors

Robert Cohen, Tom Crosby, Jack Fuller, Nono Hu, Maximilian Klietmann, Gerard O'Connor, Lucy Parkinson, Danielle Silva, and Alejandro Zamorano

ABOUT THE BOOK

A primary objective for life science executives is raising capital. Very often, however, a lack of marketing and sales skills impedes their efforts. Focusing regionally, rather than globally, only compounds the challenge.

The Life Science Executive's Fundraising Manifesto helps scientists understand the fundamental skills needed to brand and market their companies, using a consistent message to achieve compelling results from a fundraising campaign. It teaches you how to aggregate a list of potential global investors that are a fit for your company's products and services. Then it explains how to efficiently and effectively reach out to potential investor targets, start a dialogue that fosters a relationship, and ultimately secure capital allocations.

Raising capital is not a one-time event. It must be an ongoing part of your business strategy. **The Life Science Executive's Fundraising Manifesto** reveals the expertise required to continually fundraise and bring your ideas to market.

FOR MORE INFORMATION

Visit www.FundraisingManifesto.com
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MaRS helps entrepreneurial networks advance the world together. With 1.5 million square feet of space in downtown Toronto, MaRS is the world's largest urban innovation hub. We connect entrepreneurs with researchers, business experts, venture capital and international customers — helping them bring their breakthrough ideas to market and thrive on a global scale. MaRS Health supports 348 ventures working in a range of strategic areas: digital health, medical devices, biotechnology and consumer health. We help them get their own discoveries into global health markets by offering expert advice, access to capital, and connections to talent and customers through an extensive network of strategic partners. To learn more about connecting with innovative Canadian health ventures and partnership opportunities, please contact health@marsdd.com.



Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors: The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



The Government of Ontario includes ministries, agencies and Crown corporations. Its workforce of 60,000+ public servants is called the Ontario Public Service (OPS). The OPS:

- · helps the government of the day to develop and deliver policies and programs
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Toronto is Canada's largest city, the fourth largest in North America, and home to a diverse population of about 2.8 million people. It is a global centre for business, finance, arts and culture and is consistently ranked one of the world's most livable cities. For information on non-emergency City services and programs, Toronto residents, businesses and visitors can visit toronto.ca, call 311, 24 hours a day, 7 days a week, or follow us on Twitter at twitter.com/TorontoComms, on Instagram at instagram.com/cityofto or on Facebook at facebook.com/cityofto.



TELUS Ventures is the strategic venture investment arm of TELUS. TELUS Ventures looks to support management teams developing leading technologies in the areas of AI, IOT, 5G Networks and HealthIT. The team is based in Montreal, Toronto and Vancouver but invests globally and was named one of the Top 100 Corporate Venture Funds in the world in 2017 by Global Corporate Venture Magazine. For more information, please visit: http://ventures.telus.com.



Boston Innovation Capital (BIC) is an advisory firm that was spun out of Life Science Nation (LSN) in 2014 to address an unmet need among early stage scientist-entrepreneurs for tactical, hands-on assistance in packaging management teams and technologies, and executing fundraising campaigns. Traditionally, there are two alternative paths that can be used to address early-stage fundraising needs for life science companies; hire an internal business development executive at a cost of \$150k -\$250K annually, or find a small-tier investment bank that would be willing to undertake their financing. Boston Innovation Capital was created as a new, more effective and flexible solution to provide this global outreach service, and help new life science technologies take the next step towards the market by augmenting management teams' outbound campaign initiatives.







The Centre for Aging + Brain Health Innovation (CABHI) is a solution accelerator for the aging and brain health sector, providing funding and support to innovators for the development, testing, and dissemination of new ideas and technologies that address unmet brain health and seniors' care needs. Established in 2015, it is the result of the largest investment in brain health and aging in Canadian history. CABHI is a unique collaboration of health care, science, industry, not-for-profit and government partners whose aim is to help improve quality of life for the world's aging population, allowing older adults to age safely in the setting of their choice while maintaining their cognitive, emotional, and physical well-being. For more information, please visit: www.cabhi.com.



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From its brainpower to its resources, the assets of Toronto are immense. Seeking to merge the city's minds with its means, the Leaders Circle is a noteworthy association of Canadian professionals who are experts in their respective fields. This network of leaders includes some of the brightest minds of our city and country who all share the common goal of showcasing Toronto as a place of innovation, excellence and opportunity. The Leaders Circle program partners with these top thinkers, innovators and researchers to bring international meetings to Toronto. Through the combined expertise of its members, the Leaders Circle ensures Toronto continues to host significant international meetings that provide a transfer of knowledge, build on the city's global reputation, promote innovation and ground breaking institutions, and leave a legacy of social and economic benefits to the city and region.



Lumira Ventures goal is to identify and invest in transformative biopharmaceutical and medical device companies located in North America. We are looking to support companies and management teams whose innovations have the potential to allow people to lead fundamentally healthier, longer and more productive lives. The firm currently has an active portfolio of more than 25 biotherapeutic, medtech and digital health companies and reflect a continuum from relatively early through to clinical stage. Lumira Ventures' portfolio companies and partners are active throughout North American and we have offices in Toronto, Montreal, Vancouver, and Boston. For more information visit the Lumira Ventures website at lumiraventures.com



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Miller Thomson LLP is a full-service business law firm with 12 offices across Canada and an international reach through a network of associated firms. Our combined expertise in Emerging Businesses & Venture Capital, Health Industry and Intellectual Property put us in a unique position to help your health industry business succeed. We understand the unique challenges faced by emerging businesses and our MTech® Program has helped hundreds of early-stage companies achieve their objectives and grow. We work closely with startups and emerging businesses, from initial structuring and formation to equity financings to exits. For more information: www.millerthomson.com/emergingbusinsess.



Founded in 1849, Pfizer is one of the world's leading research-based biopharmaceutical companies, constantly looking at new approaches to better health. We discover and develop innovative medicines to treat and help prevent disease. Through consistent, high-quality manufacturing and distribution operations, our medicines reach patients in 175 markets. We also partner with healthcare providers, governments and local communities around the world to expand access to our medicines and to provide better quality healthcare and health system support. At Pfizer, our colleagues work to bring therapies to patients that significantly improve patients' lives and to reduce the human and economic burden of disease worldwide. To learn more about Pfizer Canada, visit pfizer.ca or you can follow us on Twitter (twitter.com/PfizerCA) Facebook (facebook.com/Pfizer.Canada).



Sun Life Financial is a leading international financial services organization providing a diverse range of protection and wealth products and services to individuals and corporate customers. Sun Life Financial has operations in a number of markets worldwide, including Canada, the United States, the United Kingdom, Ireland, Hong Kong, the Philippines, Japan, Indonesia, India, China, Australia, Singapore, Vietnam, Malaysia and Bermuda. As of March 31, 2016, the Sun Life Financial group of companies had total assets under management of \$861 billion. For more information please visit www.sunlife.com. Sun Life Financial Inc. trades on the Toronto (TSX), New York (NYSE) and Philippine (PSE) stock exchanges under the ticker symbol SLF.







The Centre for the Commercialization of Antibodies and Biologics (CCAB) provides expertise in product and business development to rapidly translate academic discoveries toward achieving a sustainable impact within the healthcare system and the broader scientific research community. Combining in-house capabilities in the development of therapeutics, diagnostics and reagents, with the support of start-up companies in these areas, CCAB aims to help create new companies to build and sustain Canada's economic footprint in the life sciences and biotechnology sector; stimulate an increase in domestic and international partnerships and investments in Canada's life sciences and biotechnology sector; and develop novel diagnostics and therapeutics that will improve the lives of patients, within Canada and around the world.



Accel-Rx, Canada's national health sciences accelerator, identifies and supports promising early-stage companies developing pharmaceuticals, diagnostics, and medical devices. In collaboration with founding partner BDC Capital, Accel-Rx provides seed capital and expertise to help fuel growth, creating a critical mass of investment-ready ventures equipped to become the next generation of anchor companies driving a globally competitive health sciences sector. To date, Accel-Rx has made nine investments in companies across the country. Accel-Rx is a not-for-profit federal Centre of Excellence for Commercialization and Research (CECR).



Amgen discovers, develops, manufactures, and delivers innovative human therapeutics. A biotechnology pioneer since 1980, Amgen was one of the first companies to realize the new science's promise by bringing safe, effective medicines from lab to manufacturing plant to patient. Amgen therapeutics have changed the practice of medicine, helping millions of people around the world in the fight against cancer, kidney disease, rheumatoid arthritis, bone disease, cardiovascular disease and other serious illnesses. With a deep and broad pipeline of potential new medicines, Amgen remains committed to advancing science to dramatically improve people's lives. For more information, visit www.amgen.ca and follow us on www.twitter.com/amgen.



A gateway to cancer innovations in Ontario, FACIT creates, supports, and grows oncology companies including Turnstone Biologics, Fusion Pharmaceuticals, and Propellon Therapeutics. FACIT invests in cancer therapeutics, imaging, biomarkers, and bioinformatics, supporting clinical and economic development, and filling a gap in life science seed capital. Since inception, FACIT has leveraged >\$30M in total funding and equity investments to attract nearly \$300M in additional financing from external investments for its portfolio companies, enabling FACIT to help create 13 companies and 277 jobs in the process. Together with strategic partner the Ontario Institute for Cancer Research (OICR) – a translational research institute with an extensive network and supporting 1,700+ scientists/clinicians – FACIT is well positioned to keep Ontario at the forefront of innovation and commercialization and benefit patients with cancer.



AstraZeneca is a global, innovation-driven biopharmaceutical business with a primary focus on the discovery, development and commercialization of primary and specialty care medicines that transform lives. Our primary focus is on three important areas of healthcare: Cardiovascular, Renal and Metabolic disease; Oncology; and Respiratory, Inflammation and Autoimmunity. AstraZeneca operates in more than 100 countries and its innovative medicines are used by millions of patients worldwide. In Canada, we employ more than 680 employees across the country and our AstraZeneca Canada headquarters are located in Mississauga, Ontario. For more information, please visit the company's website at www.astrazeneca.ca



We are the premier global law firm in North America. Our healthcare lawyers support life sciences clients throughout the product lifecycle, from research and development to launch, partnering or liquidity. Our lawyers are trusted advisors to pharmaceutical, biotech, medical device, medical tech/IT and healthcare services companies. We advise on all stages of capital raising by companies from early stage financing rounds to initial public offerings and stock exchange listings. We have expertise on marketing and promotion rules across the globe and help life sciences clients with all aspects of intellectual property registration, protection and enforcement, including trademark and patent prosecution. With more than 50 years of experience in the industry, we advise on acquisitions, spinoffs and joint ventures. We handle more cross border transactions than any other firm. Baker McKenzie's healthcare lawyers understand the challenges industry participants face and what it takes to overcome them.



Bruce Power operates the eight unit nuclear facility on the shores of Lake Huron supplying 30 per cent of Ontario's electricity at 30 per cent less than the average cost to generate residential power. Bruce Power supplied 70% of the power needed to allow Ontario to shut down its coal-fired generating units, allowing the province to achieve an entirely coal-free electricity supply since 2014. This represents the largest greenhouse gas reduction initiative successfully undertaken in North America, while improving the quality of the air we breathe and helping Canada meet its climate change targets. In partnership with Nordion, we provide over half the world's supply of Cobalt-60 which is used for sterilization of medical equipment as well as a specialized non-invasive technology called the Gamma Knife used to treat certain forms of brain cancer.



Dynacare is committed to being Canada's health and wellness solutions leader. We impact the lives of tens of thousands of Canadians and healthcare providers by delivering high-quality laboratory and health care services. We offer one of the largest menus of diagnostic tests in the country and are shaping the future of diagnostics through highly advanced and less invasive tests. We also provide testing designed specifically for the life insurance industry, and wellness programs and occupational health testing for employees. Quality patient care is at the heart of everything we do, and our health care services include a cardiac risk reduction program, convenient home care services, and an easy-to- use online portal where patients can check their test results and manage their health.





FREEM AN

Freeman Audio Visual Canada connects people in meaningful ways by enhancing the power of meetings, conventions, special events and trade shows through leading-edge presentation technology solutions. With dedicated, state-of-the-art inventory in every province and all major cities coast to coast, Freeman Audio Visual provides a full range of services to support the modern meeting environment, including creative and digital services, virtual meeting technology, social media engagement and mobile-app event solutions. The company has received numerous awards recognizing its outstanding efforts in technical support and staging, corporate social responsibility, environmental leadership, customer service excellence and customer-driven partnerships. Together with its customers and partners, Freeman will transform, grow and extend the world of live engagements throughout North America.



iGan Partners invests in emerging tech companies. With a focus on Digital Health and B2B SaaS, we invest in dynamic management teams, empowering them to build impactful businesses. We have built large successful companies and understand the challenges facing growing businesses, having faced them ourselves. We provide early stage companies with smart capital, a unique active management approach and exclusive access to a network of industry partners and sector specific co-investors to help them succeed.



Joule is a Canadian Medical Association company and a catalyst in physician-led innovation and the adoption of advanced health care products and services for better patient care. Joule proudly collaborates with physician entrepreneurs and innovators who are pushing the boundaries of technology in health. Joule's innovation efforts include both commercial and social opportunities. Through strategic partnerships and collaboration Joule engages in activities, initiatives and products and services that drive social and member value, in Canada and around the world. Joule is a pathway for new ventures and an incubator for new ideas and is uniquely positioned to work with physicians, funders and stakeholders in shaping sustainable business models that generates high quality, continuously relevant and cutting-edge products and services.



MaRS Innovation is a leading provider of commercialization services, early-stage funding, and deal-brokering with industry and private investors. As a member-based organization made up of 15 Member institutions, MaRS Innovation's mandate is to drive the commercialization of their most promising research breakthroughs. MaRS Innovation's portfolio consists of early-stage assets and companies, and we leverage our deep expertise and experience to mature this portfolio via important global and strategic partnerships. With an active portfolio of more than 40 companies which have raised in excess of \$240M from global investors, and with the creation of more than 400 direct jobs, MaRS Innovation is truly a leader in the commercialization field. For more information please visit www.marsinnovation.com and follow us on Twitter @marsinnovation.



Medtronic helps to improve the lives of millions of people each year. We're now among the world's largest medical technology, services and solutions companies, with over 84,000 employees serving physicians, hospitals and patients in more than 160 countries. We know that innovation for its own sake won't work in today's healthcare economy. That's why, together with our partners in the healthcare industry, we're focusing our efforts on truly meaningful innovations that help to improve outcomes at the therapeutic, procedural, and even healthcare system levels. Innovations that work well for patients, and make sense for your budget.



The Ontario Brain Institute is a provincially funded, not-for-profit research centre seeking to maximize the impact of neuroscience and establish Ontario as a world leader in brain research, commercialization and care. Convergent partnerships are created between researchers, clinicians, industry, patients, and their advocates to foster discovery and deliver innovative products and services that improve the lives of those living with brain disorders. OBI runs a number of commercialization initiatives that engage and support industry to help increase access to capital and develop Ontario's neurotechnology cluster.



Ontario Genomics (OG) is a not-for-profit organization focused entirely on stimulating, enabling and nurturing genomics innovations in the province of Ontario across all sectors of the bio-economy. OG connects scientists, ideas, and partner organizations from across Ontario and around the world for collaborative investment opportunities in genomics-based research, translation and commercialization aimed at improving quality of life and driving economic growth. OG invests in genomics across all life sciences sectors to address key challenges and opportunities in human health, bioproducts, and clean technologies, and agriculture and agri-food. Our partnership programs enable all partners to leverage their funding. Established in 2000, OG is funded by the Ontario government and the federal research funding agency, Genome Canada. www.OntarioGenomics.ca



The Toronto Academic Health Science Network (TAHSN) is a dynamic network of academic and research hospitals providing leading edge research, teaching and clinical care. TAHSN is a leader in Canadian healthcare and is one of the largest, most productive academic health centres in North America as evidenced on a number of dimensions including academic standing, research activity/output, visionary collaboration and contribution to healthcare innovation. TAHSN is comprised of the University of Toronto and 12 affiliated academic and research hospitals, each of which hold national and international standing as leaders in their particular fields.







Nothing beats the vibrancy of Canada's Downtown, Toronto. Experience the best of modern Canadian diversity and inclusiveness with big-ticket events, top attractions, restaurants, music, architecture, and more. Get inspired by Toronto's mix of contemporary trends and culture, blended with consistent innovation and creativity. Home to one of North America's largest combined life sciences sectors, the city offers a unique opportunity for meetings and events. Toronto is where leading-edge medical research converges with international expertise and thought leaders, driving advancements within the sector. Work with Business Events Toronto to plan your next meeting in the city. You're in for an unforgettable experience in a captivating destination. For more information visit www.businesseventstoronto.com.

Bereskin &Parr

Bereskin & Parr LLP is a leading Canadian full service intellectual property law firm serving clients across all industries around the world. Founded in 1965, the firm has grown to be one of the largest IP firms in Canada with offices located in major economic and technology centres. Bereskin & Parr is made up of more than 70 lawyers and patent and trademark agents, many of whom are recognized as leading practitioners in their specialized fields. The firm has established a depth of legal talent and systems to service clients in every aspect of patent, trademark and copyright law and IP litigation. The firm and its award-winning professionals are consistently ranked as the benchmark for IP law in Canada.

J.P.Morgan

J.P. Morgan Life Sciences bankers are dedicated to delivering financial solutions tailored to your needs. From early-stage startups to multinational corporations, we understand the unique challenges life science companies face at every stage of their life cycle. The pace at which life science companies move from proof of concept to commercialization is accelerating, and J.P. Morgan offers a unique platform with which your company can grow. Our national footprint enables us to provide access to vital industry networks and leverage firm-wide expertise while helping guide your company as it navigates the regulatory environment and FDA approval process.

cossette health

At Cossette Health, we create and market solutions that innovate health care. Tapping into our award-winning creative teams, innovative strategists, experience with startups and entrepreneurs, our work realizes the full, untapped potential of digital enablement and brand strategy. In an age of strained budgets and increased care demands, we create products and campaigns that educate and solve for care gaps for those receiving and delivering care.



Affaires mondiales Canada Senvice des The Trade Commissioner Service (TCS), through its domestic and international network, helps Canadian companies expand globally, with presence across Canada and over 160 offices around the world. We provide Canadian companies with on-the-ground intelligence, qualified contacts, partnership opportunities, and practical advice to help them export their products and solutions to foreign markets. This year, Trade Commissioners from Europe and North America will be present at RESI on MaRS to meet with companies and discuss TCS support in foreign markets.

Rotman

The Rotman School of Management is part of the University of Toronto, a global centre of research and teaching excellence at the heart of Canada's commercial capital. Rotman is a catalyst for transformative learning, insights and public engagement, bringing together diverse views and initiatives around a defining purpose: to create value for business and society. Grounded in world-class thought leadership, practical instruction, and on-the ground engagement in three countries, Rotman's Global Executive MBA for Healthcare and the Life Sciences is an intensive 18-month journey that helps mid-to-senior level healthcare and life sciences professionals develop the expertise needed to advance their careers and drive their organizations forward.



Saint Elizabeth is a national social enterprise providing home care, health solutions and education to people where they are and when they need it. With Canadian roots and more than 100 years of expertise, the not-for-profit charitable organization is accelerating health care innovation to support healthy lives globally. Through its team of 9,000 health leaders, Saint Elizabeth delivers 20,000 care exchanges daily, totalling 50 million in the last decade alone. Through its Research Centre, Health Career Colleges and Foundation, Saint Elizabeth is helping to make the future of health care brighter and stronger. saintelizabeth.com



Porter Airlines has revolutionized short-haul flying with a warm and effortless approach to hospitality, restoring glamour and refinement to air travel. Porter is an Official 4 Star Airline® in the World Airline Star Rating®. The airline currently offers flights to Toronto, Ottawa, Montreal, Quebec City, Fredericton, Saint John, Moncton, Halifax, St. John's, Thunder Bay, Sault Ste. Marie, Sudbury, Timmins, Windsor, New York (Newark), Chicago (Midway), Boston and Washington (Dulles), and has seasonal flights to Mt. Tremblant, Que., Stephenville, N.L., Myrtle Beach, S.C., Burlington, Vt., and Orlando-Melbourne, Fla.





Life Science Nation accelerates fundraising with its matching platform to create relationships between early stage scientist-entrepreneurs and emerging life science investors.







INVESTOR PLATFORM

5,000 early stage life science investors across **10** categories



COMPANY PLATFORM

50,000 emerging biotech, medtech, diagnostic and healthcare IT companies

CONSULTING SERVICES

- Sourcing & Ranking Service
 - Vetting & Ranking
 - Expert System
 - Secure Data Vault
- The Entrepreneurs Academy
 - MKT 466
 - Fundraising Workshop and Panel Series













FUNDRAISING ADVISORY FIRM

Providing tactical assistance in executing fundraising campaigns in the biotech and medtech arenas

GLOBAL NETWORK OF INVESTORS

Securing meetings and fostering relationships with qualified investors that are a fit

INTEGRATED WITH LSN & RESI

Making your fundraising more efficient and effective based on technology and relationships



CONFERENCE SERIES



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TORONTO, ON APRIL 10, 2018







BOSTON, MA JUNE 4, 2018

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– JLABS –





BOSTON, MA SEPTEMBER 5, 2018

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